

# Local Market Update – June 2021

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



## Lake Country North

**- 12.9%**

**+ 24.4%**

**+ 3.4%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

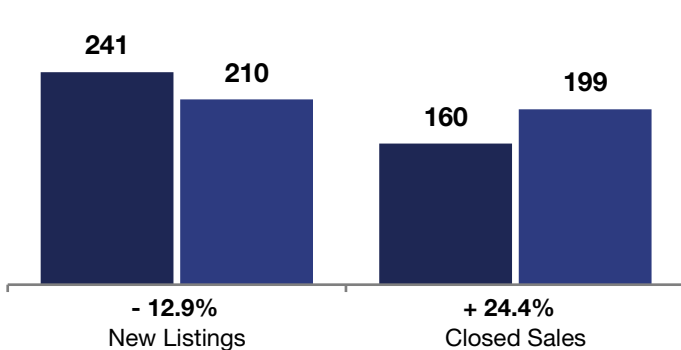
Includes the cities of Chenequa, Delafield, Hartland, Lac La Belle, Merton, Nashotah, North Lake, Oconomowoc, Oconomowoc Lake, Okauchee, Pewaukee, Stone Bank and Summit

	June			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	241	210	- 12.9%	1,065	909	- 14.6%
Closed Sales	160	199	+ 24.4%	676	698	+ 3.3%
Median Sales Price*	\$425,689	<b>\$440,000</b>	+ 3.4%	\$395,000	<b>\$425,250</b>	+ 7.7%
Percent of Original List Price Received*	97.6%	<b>101.3%</b>	+ 3.8%	97.3%	<b>100.8%</b>	+ 3.6%
Days on Market Until Sale	42	27	- 35.7%	54	35	- 35.2%
Inventory – Single-Family Detached	249	231	- 7.2%	--	--	--
Inventory – Townhouse-Condo	82	78	- 4.9%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

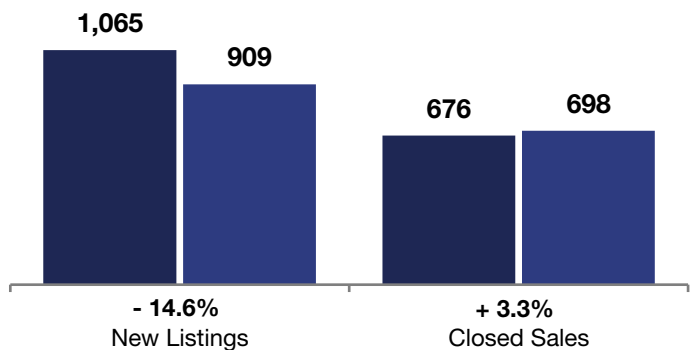
### June

■ 2020 ■ 2021



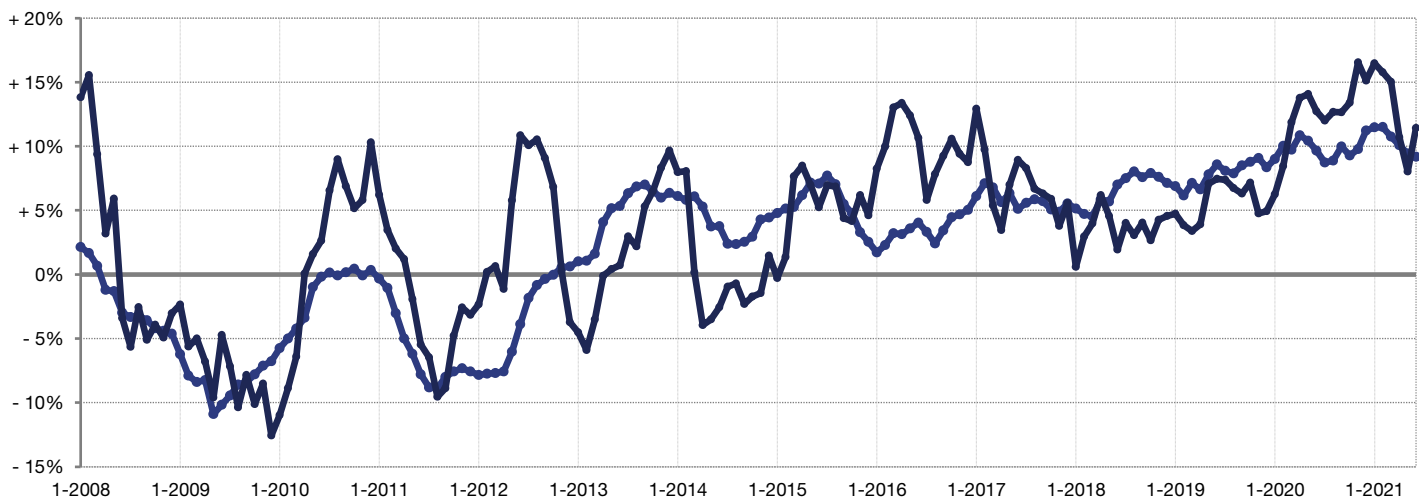
### Year to Date

■ 2020 ■ 2021



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Lake Country North —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of July 10, 2021. All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime.