

Local Market Update – January 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



South West

Includes the cities of Franklin, Greendale, Greenfield and Hales Corners

- 8.2%

+ 14.3%

+ 11.3%

Change in
New Listings

Change in
Closed Sales

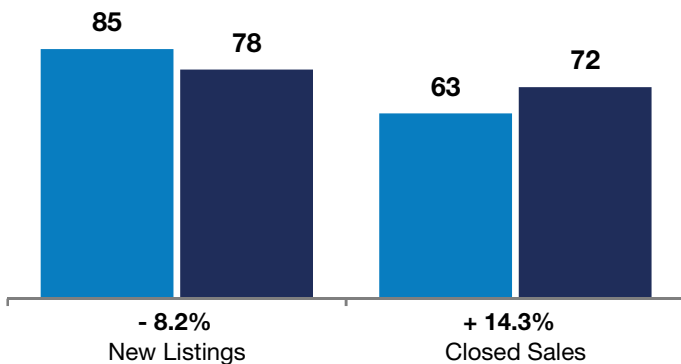
Change in
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	85	78	- 8.2%	85	78	- 8.2%
Closed Sales	63	72	+ 14.3%	63	72	+ 14.3%
Median Sales Price*	\$203,000	\$226,000	+ 11.3%	\$203,000	\$226,000	+ 11.3%
Percent of Original List Price Received*	95.5%	96.7%	+ 1.3%	95.5%	96.7%	+ 1.3%
Days on Market Until Sale	44	29	- 34.1%	44	29	- 34.1%
Inventory – Single-Family Detached	84	102	+ 21.4%	--	--	--
Inventory – Townhouse-Condo	19	45	+ 136.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

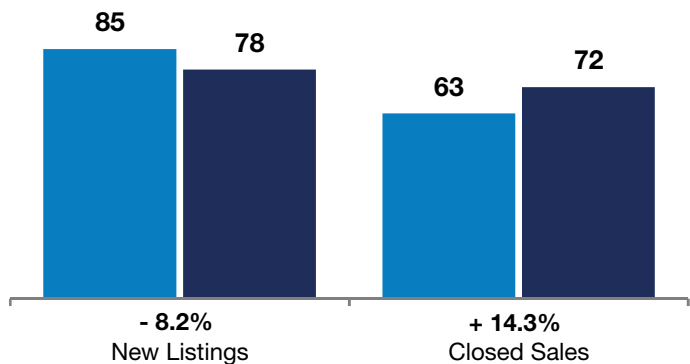
January

■ 2019 ■ 2020



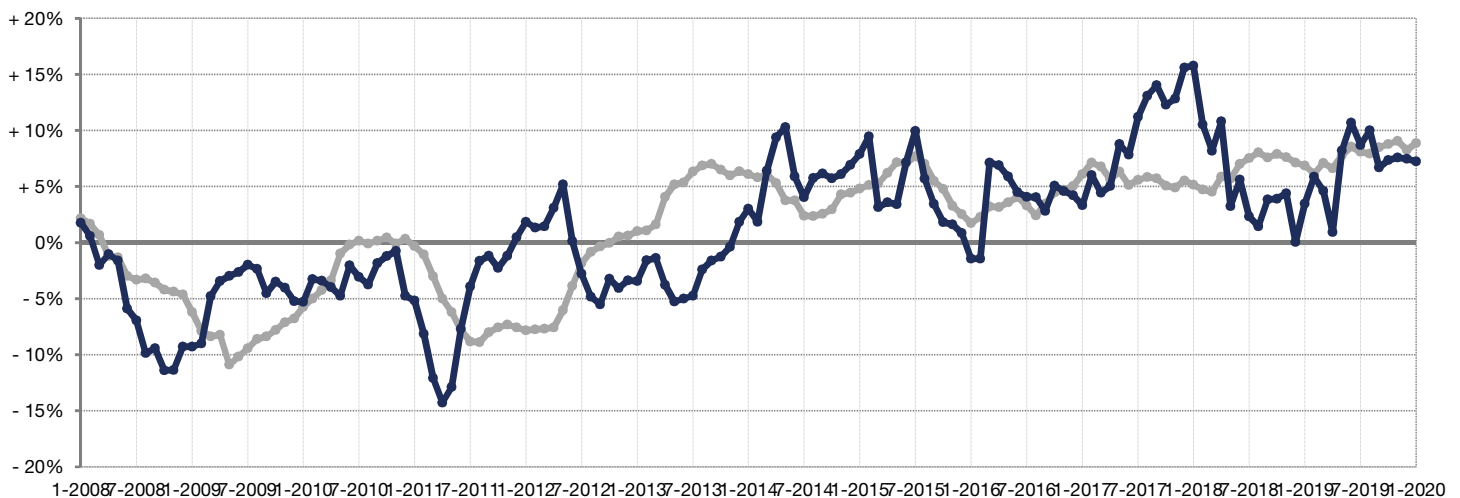
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — South West —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 10, 2020.
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.