

Local Market Update – January 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



Lake Geneva-Delavan-Williams Bay

Walworth County, WI

- 8.3%

Change in
New Listings

- 41.4%

Change in
Closed Sales

- 2.1%

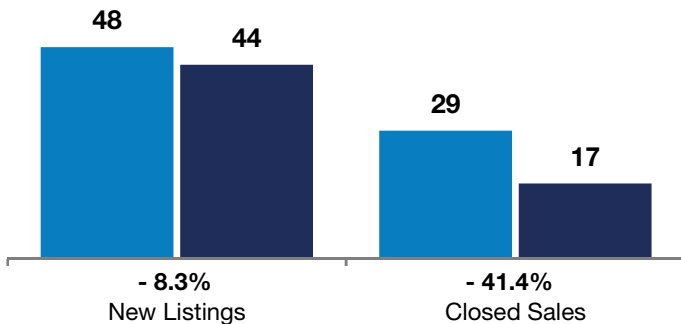
Change in
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	48	44	- 8.3%	48	44	- 8.3%
Closed Sales	29	17	- 41.4%	29	17	- 41.4%
Median Sales Price*	\$191,000	\$187,000	- 2.1%	\$191,000	\$187,000	- 2.1%
Percent of Original List Price Received*	95.5%	93.1%	- 2.5%	95.5%	93.1%	- 2.5%
Days on Market Until Sale	104	127	+ 22.1%	104	127	+ 22.1%
Inventory – Single-Family Detached	130	137	+ 5.4%	--	--	--
Inventory – Townhouse-Condo	65	61	- 6.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

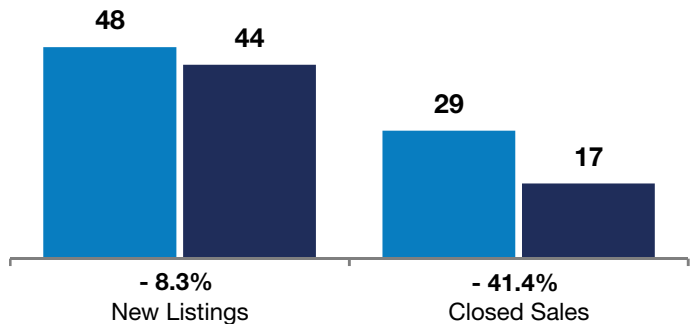
January

■ 2019 ■ 2020



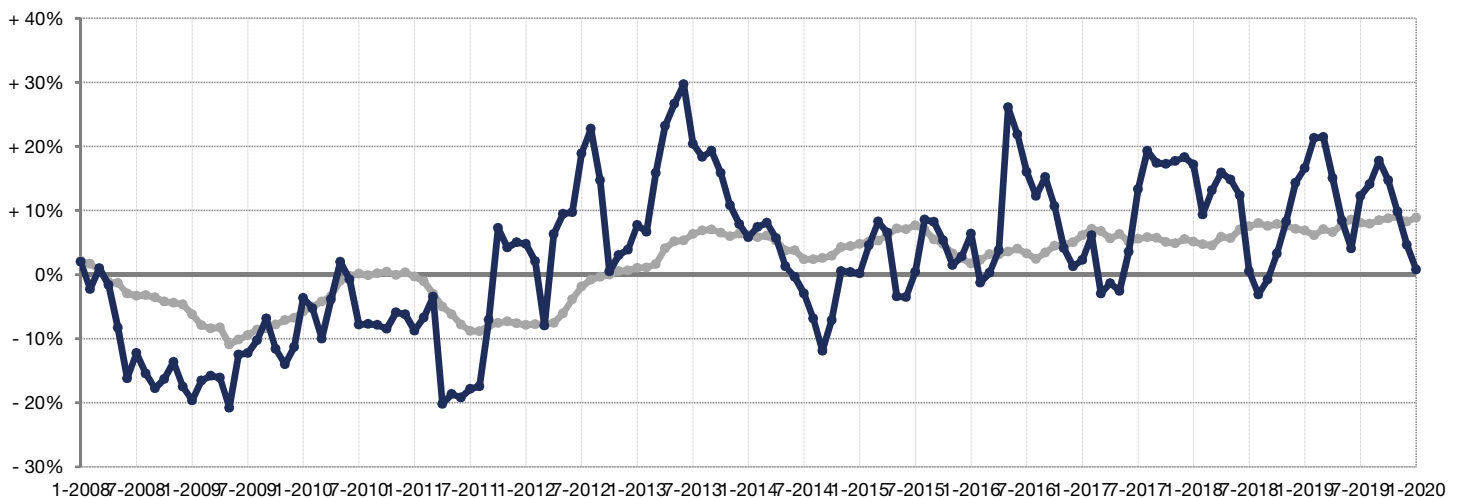
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lake Geneva-Delavan-Williams Bay —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 10, 2020. All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.