

# Local Market Update – January 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



## Jefferson County

**+ 16.3%**

Change in  
New Listings

**+ 9.5%**

Change in  
Closed Sales

**+ 9.5%**

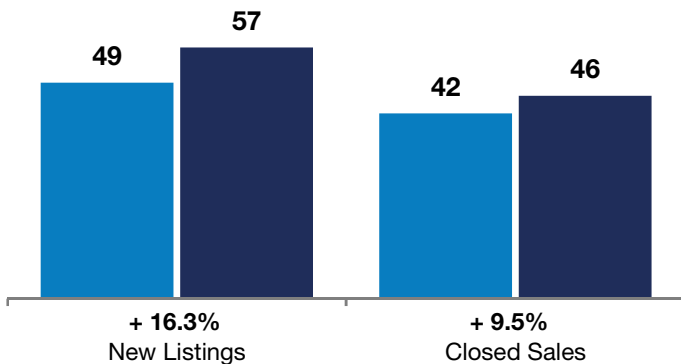
Change in  
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	49	57	+ 16.3%	49	57	+ 16.3%
Closed Sales	42	46	+ 9.5%	42	46	+ 9.5%
Median Sales Price*	\$201,000	\$220,000	+ 9.5%	\$201,000	\$220,000	+ 9.5%
Percent of Original List Price Received*	95.5%	94.2%	- 1.4%	95.5%	94.2%	- 1.4%
Days on Market Until Sale	65	65	0.0%	65	65	0.0%
Inventory – Single-Family Detached	154	173	+ 12.3%	--	--	--
Inventory – Townhouse-Condo	29	33	+ 13.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

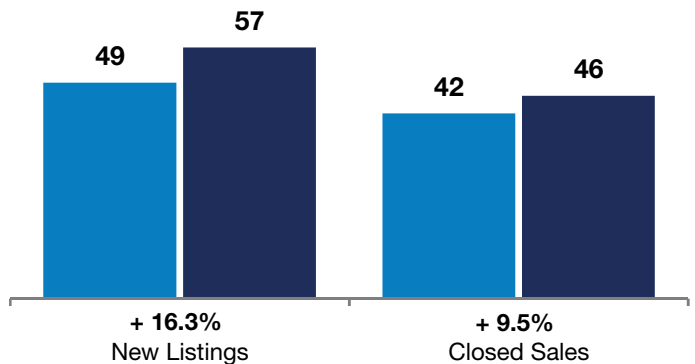
### January

■ 2019 ■ 2020



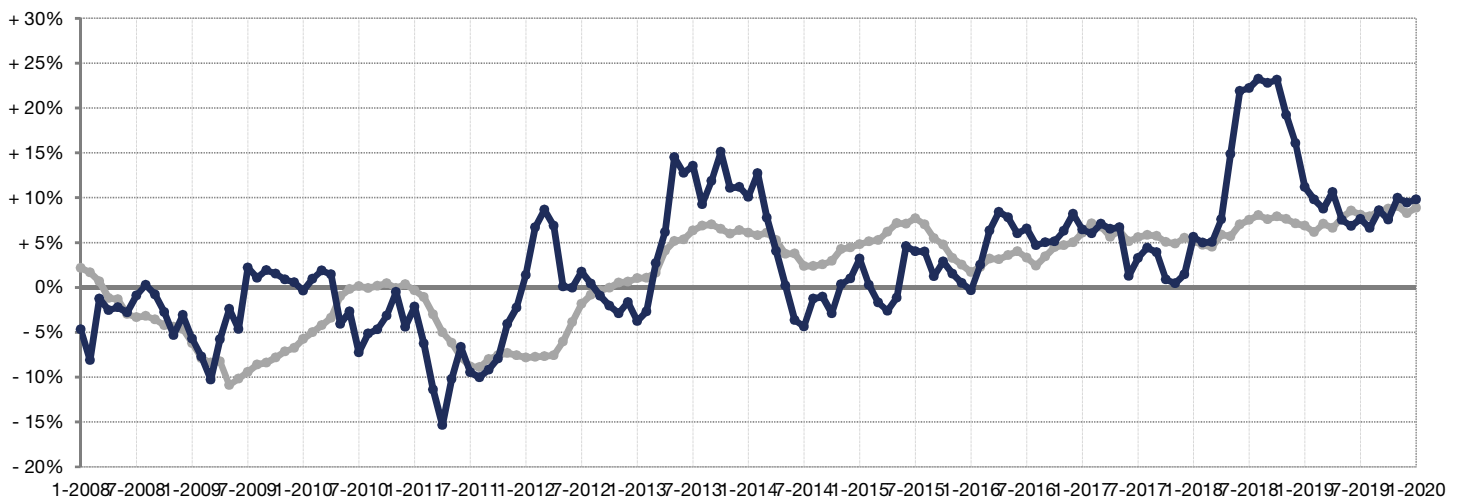
### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Jefferson County —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 10, 2020.  
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.