

Local Market Update – January 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



La Crosse

La Crosse County, WI

+ 22.2%

Change in
New Listings

+ 42.9%

Change in
Closed Sales

- 10.4%

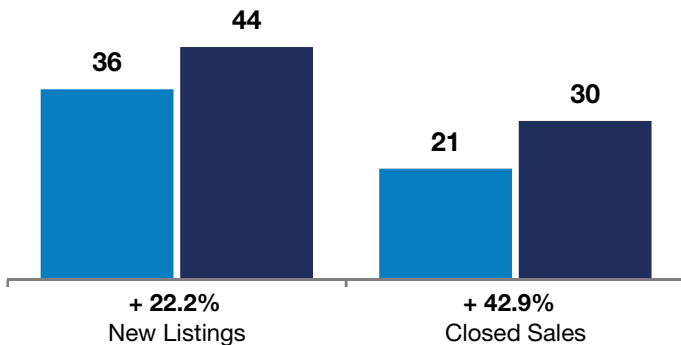
Change in
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	36	44	+ 22.2%	36	44	+ 22.2%
Closed Sales	21	30	+ 42.9%	21	30	+ 42.9%
Median Sales Price*	\$159,000	\$142,500	- 10.4%	\$159,000	\$142,500	- 10.4%
Percent of Original List Price Received*	96.5%	92.9%	- 3.7%	96.5%	92.9%	- 3.7%
Days on Market Until Sale	27	38	+ 40.7%	27	38	+ 40.7%
Inventory – Single-Family Detached	43	65	+ 51.2%	--	--	--
Inventory – Townhouse-Condo	10	14	+ 40.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

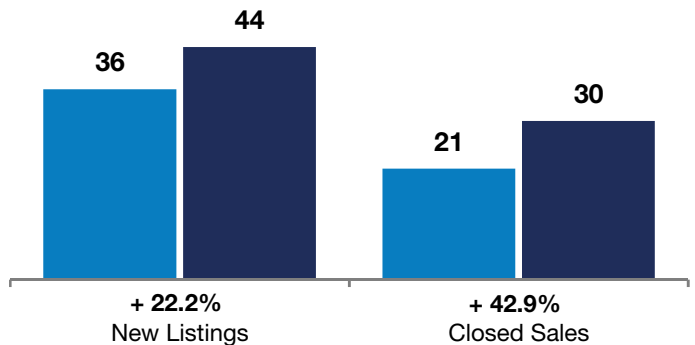
January

■ 2019 ■ 2020



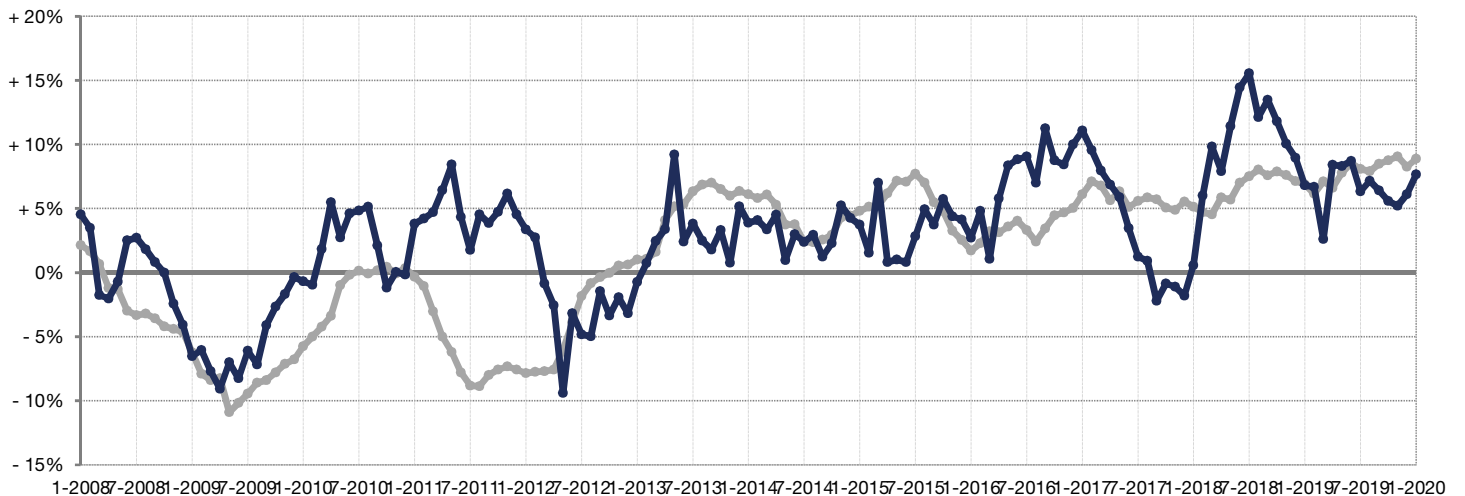
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
La Crosse —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 10, 2020.
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.