

Local Market Update – January 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



La Crosse County

+ 6.4%

Change in
New Listings

+ 47.5%

Change in
Closed Sales

+ 5.1%

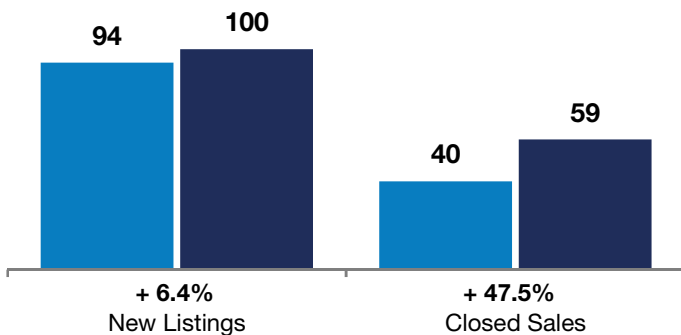
Change in
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	94	100	+ 6.4%	94	100	+ 6.4%
Closed Sales	40	59	+ 47.5%	40	59	+ 47.5%
Median Sales Price*	\$171,150	\$179,900	+ 5.1%	\$171,150	\$179,900	+ 5.1%
Percent of Original List Price Received*	97.2%	94.1%	- 3.2%	97.2%	94.1%	- 3.2%
Days on Market Until Sale	32	49	+ 53.1%	32	49	+ 53.1%
Inventory – Single-Family Detached	136	183	+ 34.6%	--	--	--
Inventory – Townhouse-Condo	13	16	+ 23.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

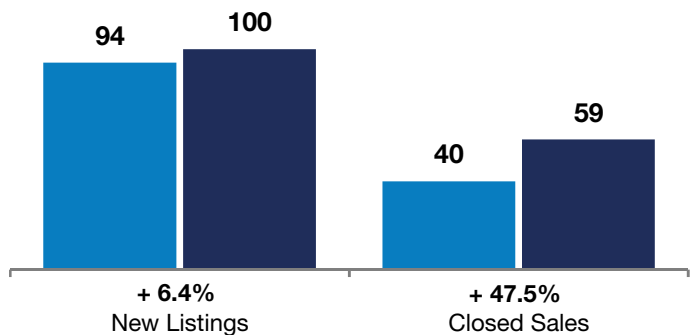
January

■ 2019 ■ 2020

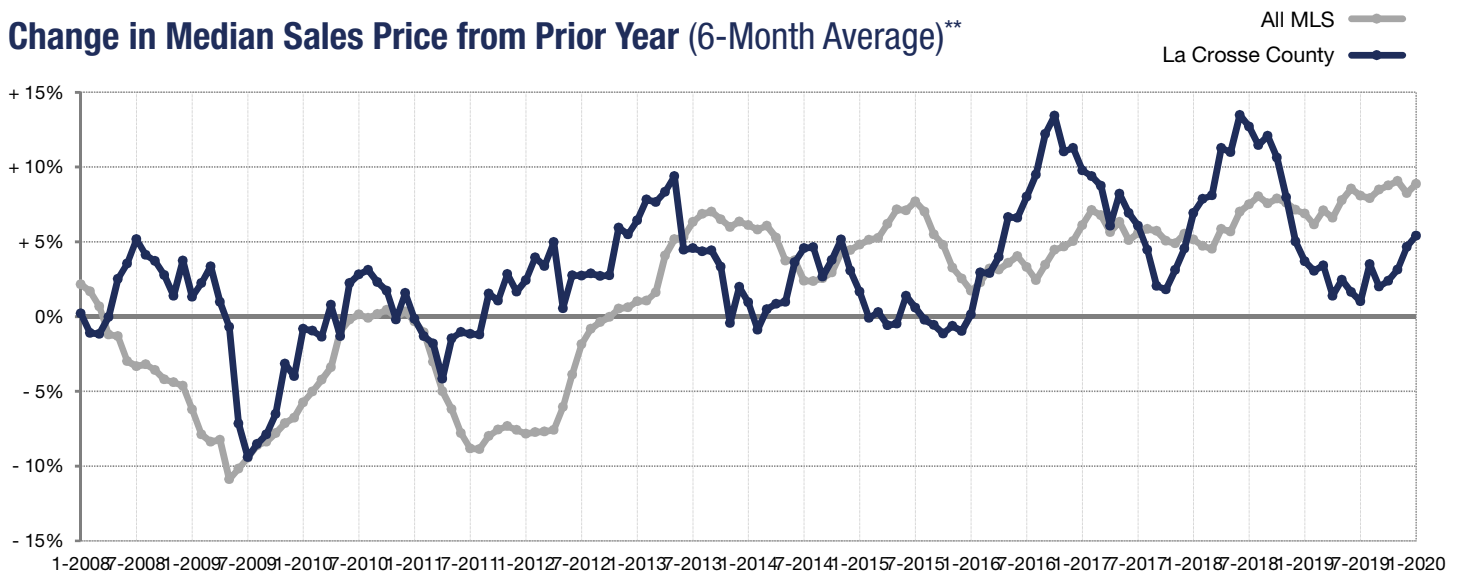


Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 10, 2020.
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.