

# Local Market Update – January 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



## Hartford

Includes the city of Hartford in Washington County

**- 15.0%**

Change in  
New Listings

**- 7.7%**

Change in  
Closed Sales

**+ 5.7%**

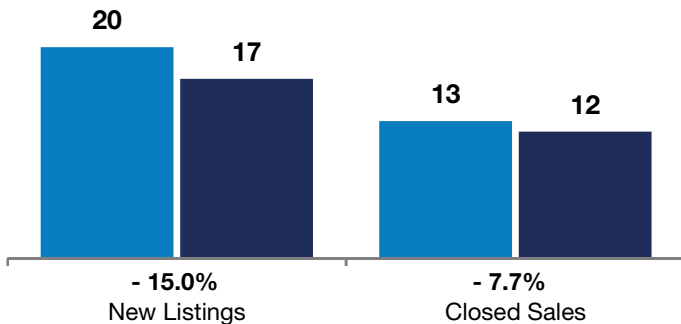
Change in  
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	20	17	- 15.0%	20	17	- 15.0%
Closed Sales	13	12	- 7.7%	13	12	- 7.7%
Median Sales Price*	\$228,000	<b>\$241,000</b>	+ 5.7%	\$228,000	<b>\$241,000</b>	+ 5.7%
Percent of Original List Price Received*	98.5%	<b>98.2%</b>	- 0.3%	98.5%	<b>98.2%</b>	- 0.3%
Days on Market Until Sale	38	<b>52</b>	+ 36.8%	38	<b>52</b>	+ 36.8%
Inventory – Single-Family Detached	45	<b>49</b>	+ 8.9%	--	--	--
Inventory – Townhouse-Condo	10	<b>15</b>	+ 50.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

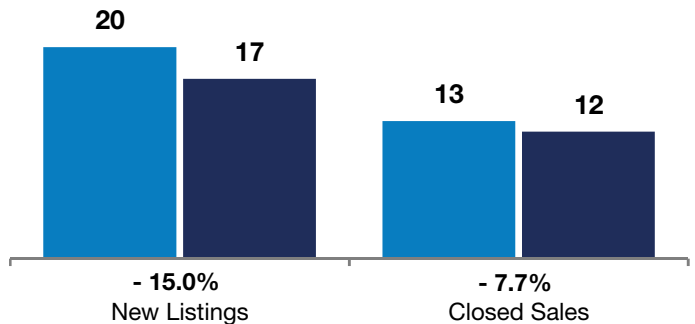
### January

■ 2019 ■ 2020



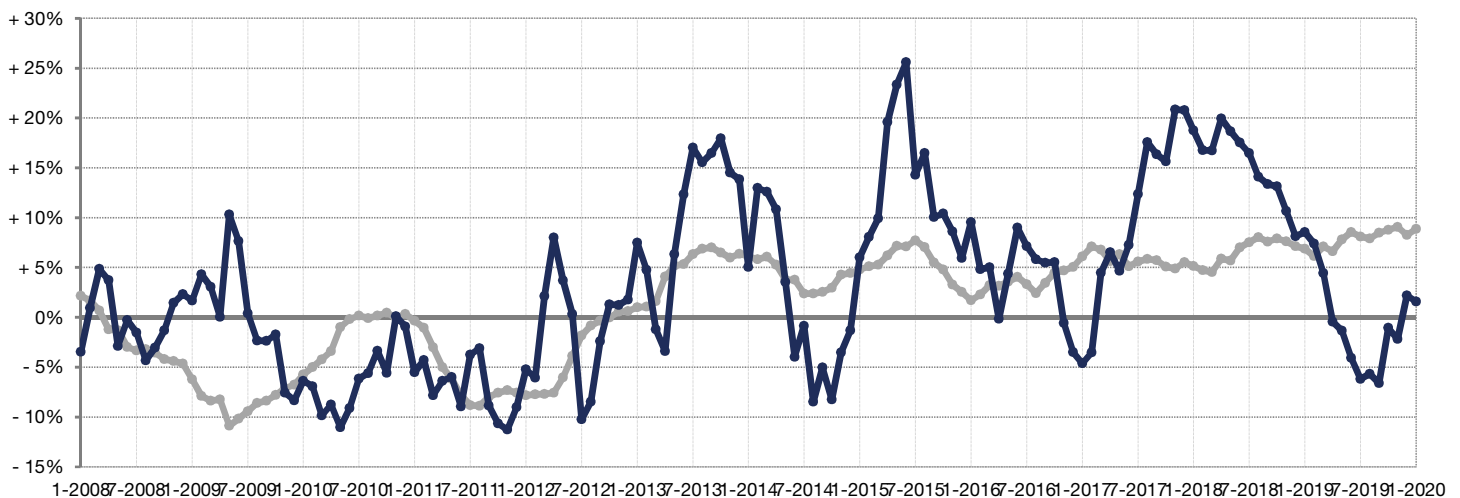
### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —  
Hartford —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 10, 2020.  
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.