

Local Market Update – January 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



+ 5.9%

+ 6.4%

+ 1.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

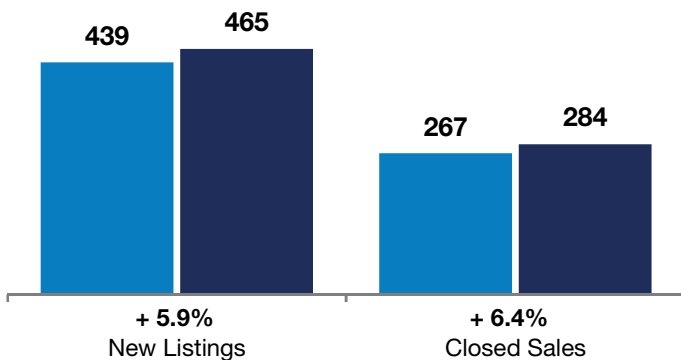
Waukesha County

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	439	465	+ 5.9%	439	465	+ 5.9%
Closed Sales	267	284	+ 6.4%	267	284	+ 6.4%
Median Sales Price*	\$295,000	\$300,000	+ 1.7%	\$295,000	\$300,000	+ 1.7%
Percent of Original List Price Received*	95.8%	95.9%	+ 0.1%	95.8%	95.9%	+ 0.1%
Days on Market Until Sale	56	50	- 10.7%	56	50	- 10.7%
Inventory – Single-Family Detached	783	844	+ 7.8%	--	--	--
Inventory – Townhouse-Condo	164	211	+ 28.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

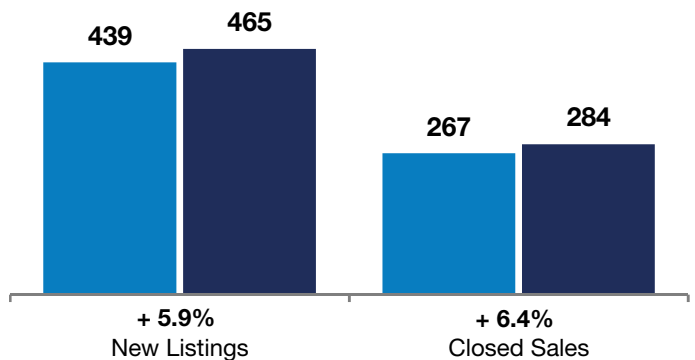
January

■ 2019 ■ 2020



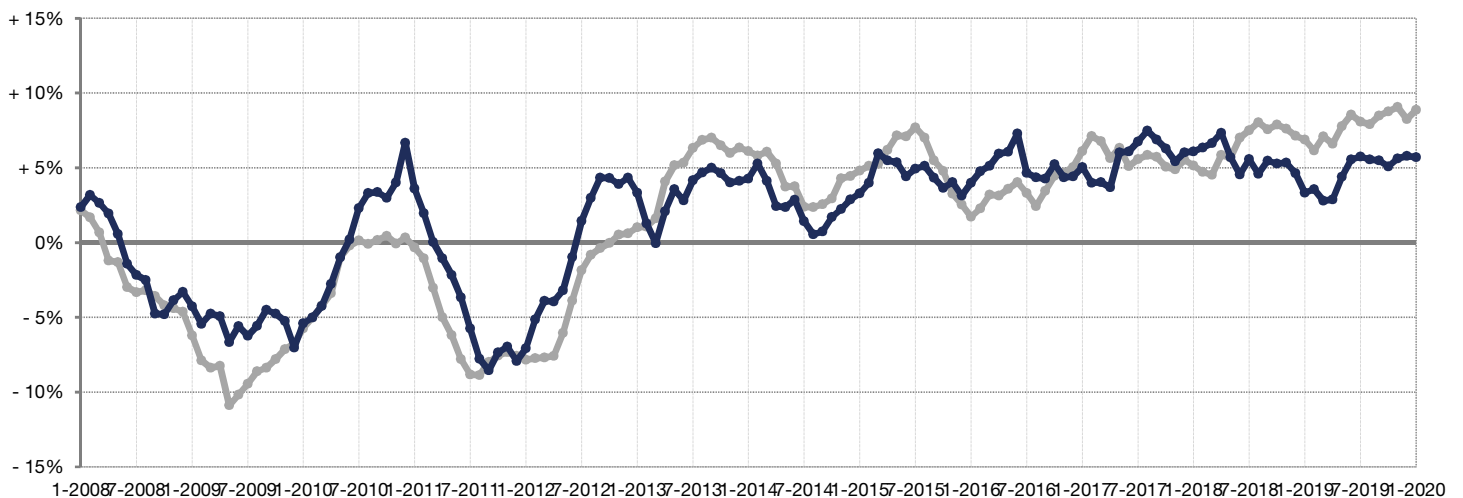
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Waukesha County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 10, 2020.
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.