

Local Market Update – February 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



Lake Geneva-Delavan-Williams Bay

Walworth County, WI

+ 33.3%

Change in
New Listings

- 28.1%

Change in
Closed Sales

+ 36.3%

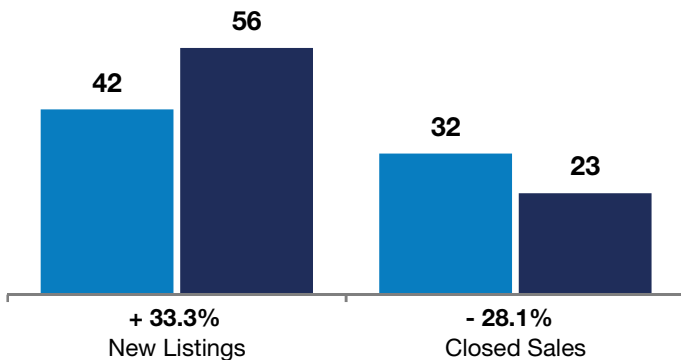
Change in
Median Sales Price

	February			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	42	56	+ 33.3%	90	100	+ 11.1%
Closed Sales	32	23	- 28.1%	61	40	- 34.4%
Median Sales Price*	\$170,225	\$232,000	+ 36.3%	\$182,500	\$217,500	+ 19.2%
Percent of Original List Price Received*	95.0%	95.1%	+ 0.1%	95.3%	94.2%	- 1.2%
Days on Market Until Sale	111	143	+ 28.8%	108	136	+ 25.9%
Inventory – Single-Family Detached	124	148	+ 19.4%	--	--	--
Inventory – Townhouse-Condo	62	67	+ 8.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

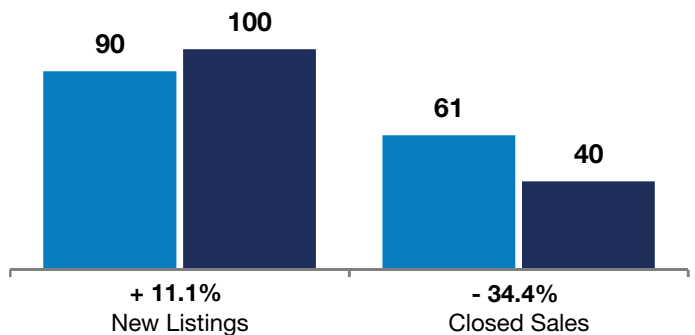
February

■ 2019 ■ 2020



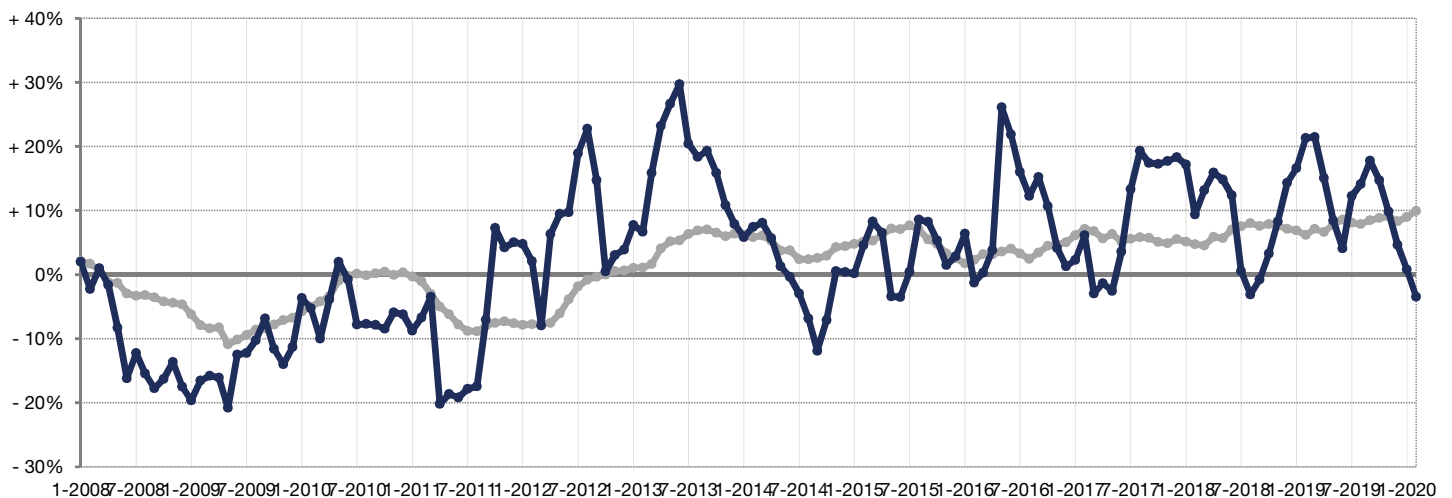
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lake Geneva-Delavan-Williams Bay —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 10, 2020. All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.