

Local Market Update – February 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



+ 17.9%

+ 6.5%

+ 10.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

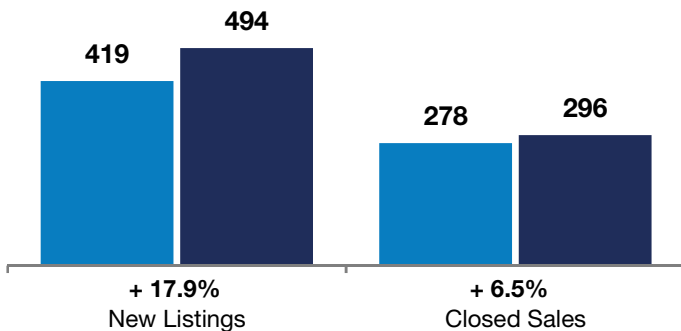
Waukesha County

	February			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	419	494	+ 17.9%	858	964	+ 12.4%
Closed Sales	278	296	+ 6.5%	546	587	+ 7.5%
Median Sales Price*	\$275,000	\$305,000	+ 10.9%	\$285,000	\$305,000	+ 7.0%
Percent of Original List Price Received*	97.3%	97.2%	- 0.1%	96.6%	96.6%	0.0%
Days on Market Until Sale	54	53	- 1.9%	55	52	- 5.5%
Inventory – Single-Family Detached	739	899	+ 21.7%	--	--	--
Inventory – Townhouse-Condo	158	217	+ 37.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

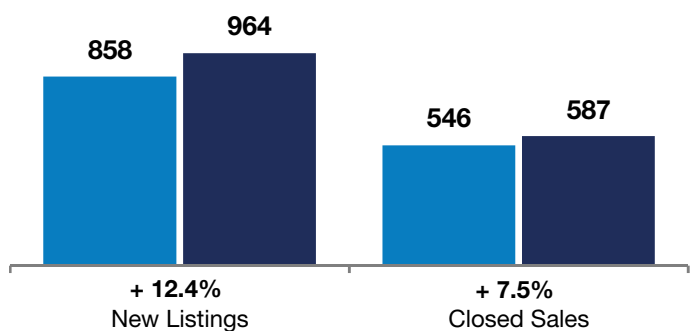
February

■ 2019 ■ 2020



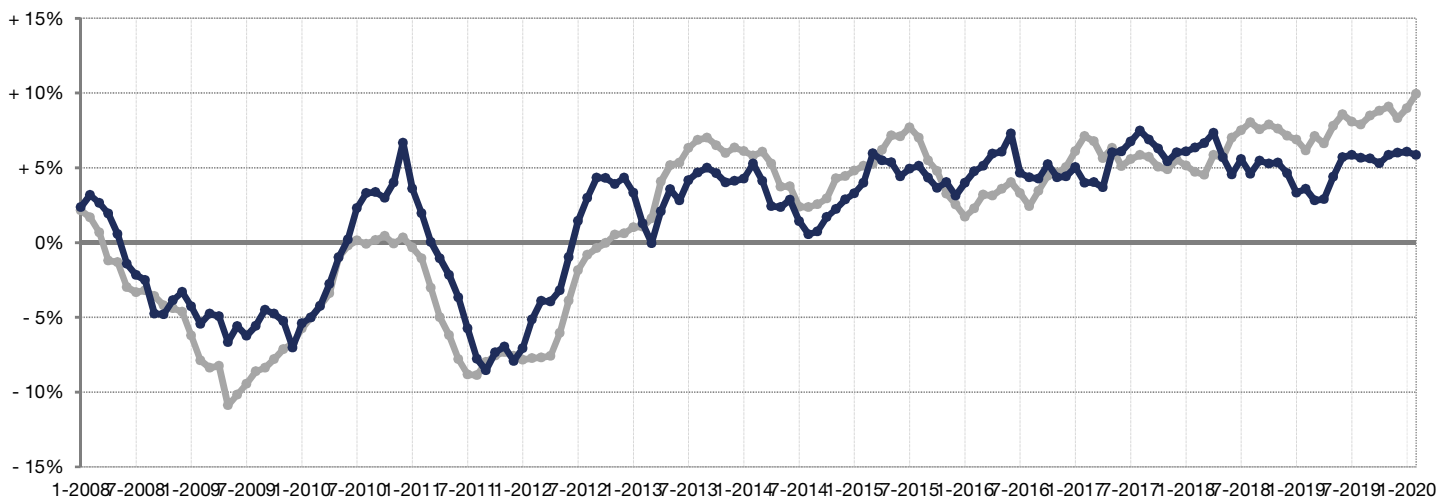
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Waukesha County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 10, 2020.
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.