

Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



Lake Geneva-Delavan-Williams Bay

Walworth County, WI

+ 5.7%

Change in
New Listings

+ 18.5%

Change in
Closed Sales

- 19.2%

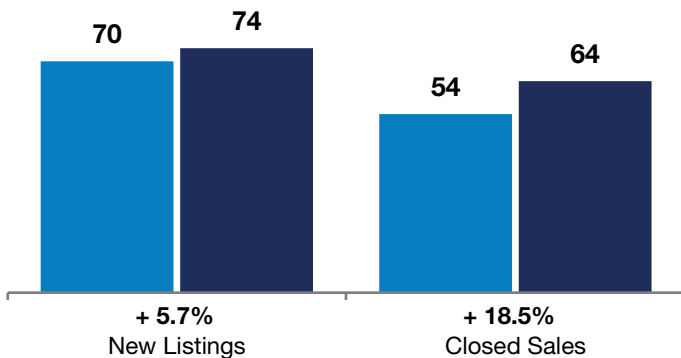
Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	70	74	+ 5.7%	518	496	- 4.2%
Closed Sales	54	64	+ 18.5%	363	343	- 5.5%
Median Sales Price*	\$262,000	\$211,750	- 19.2%	\$225,100	\$244,900	+ 8.8%
Percent of Original List Price Received*	95.4%	96.2%	+ 0.8%	96.1%	95.8%	- 0.3%
Days on Market Until Sale	77	87	+ 13.0%	87	94	+ 8.0%
Inventory – Single-Family Detached	163	138	- 15.3%	--	--	--
Inventory – Townhouse-Condo	71	79	+ 11.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

August

■ 2019 ■ 2020



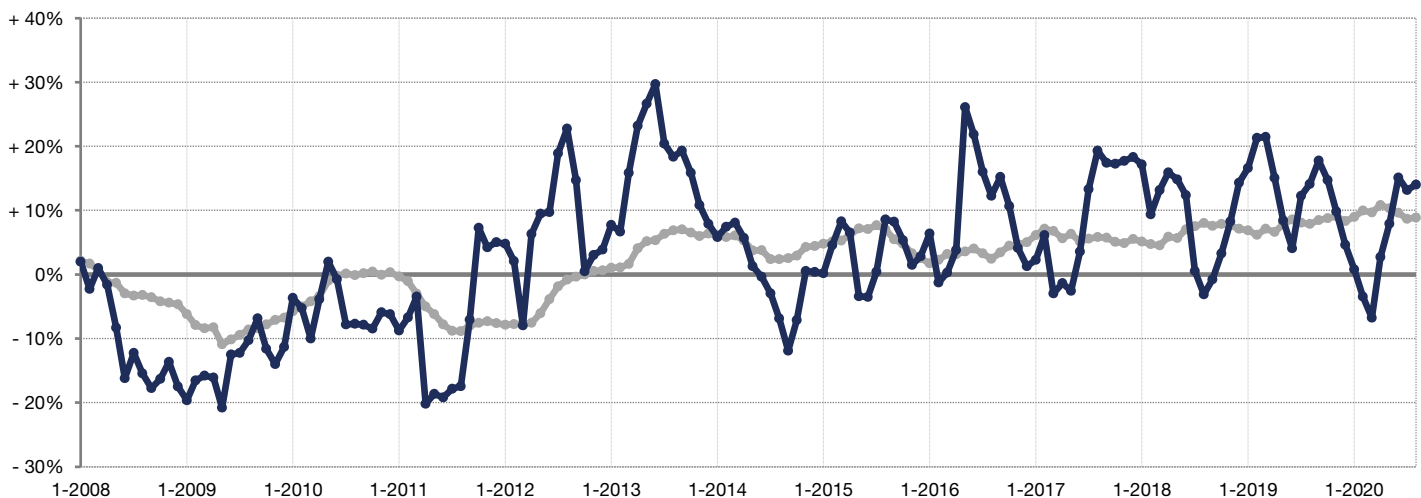
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lake Geneva-Delavan-Williams Bay —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 10, 2020. All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.