

# Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



## La Crosse County

**- 7.6%**

**- 23.6%**

**+ 22.9%**

Change in  
New Listings

Change in  
Closed Sales

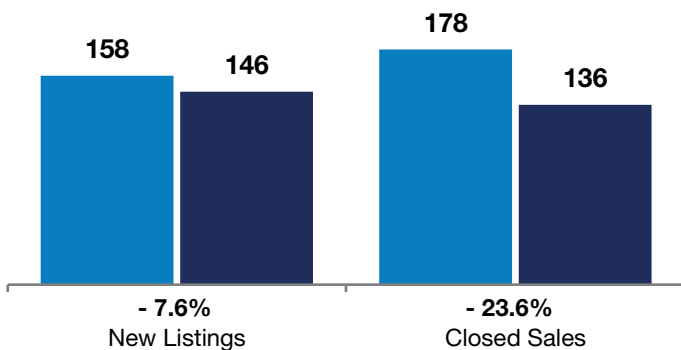
Change in  
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	158	146	- 7.6%	1,278	1,159	- 9.3%
Closed Sales	178	136	- 23.6%	947	932	- 1.6%
Median Sales Price*	\$194,500	<b>\$238,950</b>	+ 22.9%	\$197,900	<b>\$216,000</b>	+ 9.1%
Percent of Original List Price Received*	97.9%	<b>100.2%</b>	+ 2.3%	99.2%	<b>98.5%</b>	- 0.7%
Days on Market Until Sale	29	21	- 27.6%	29	34	+ 17.2%
Inventory – Single-Family Detached	243	194	- 20.2%	--	--	--
Inventory – Townhouse-Condo	16	25	+ 56.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

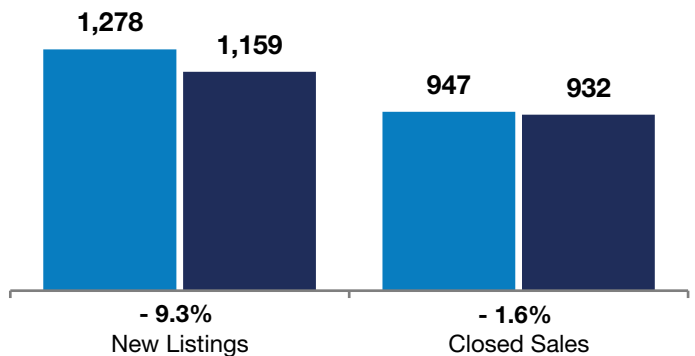
### August

■ 2019 ■ 2020

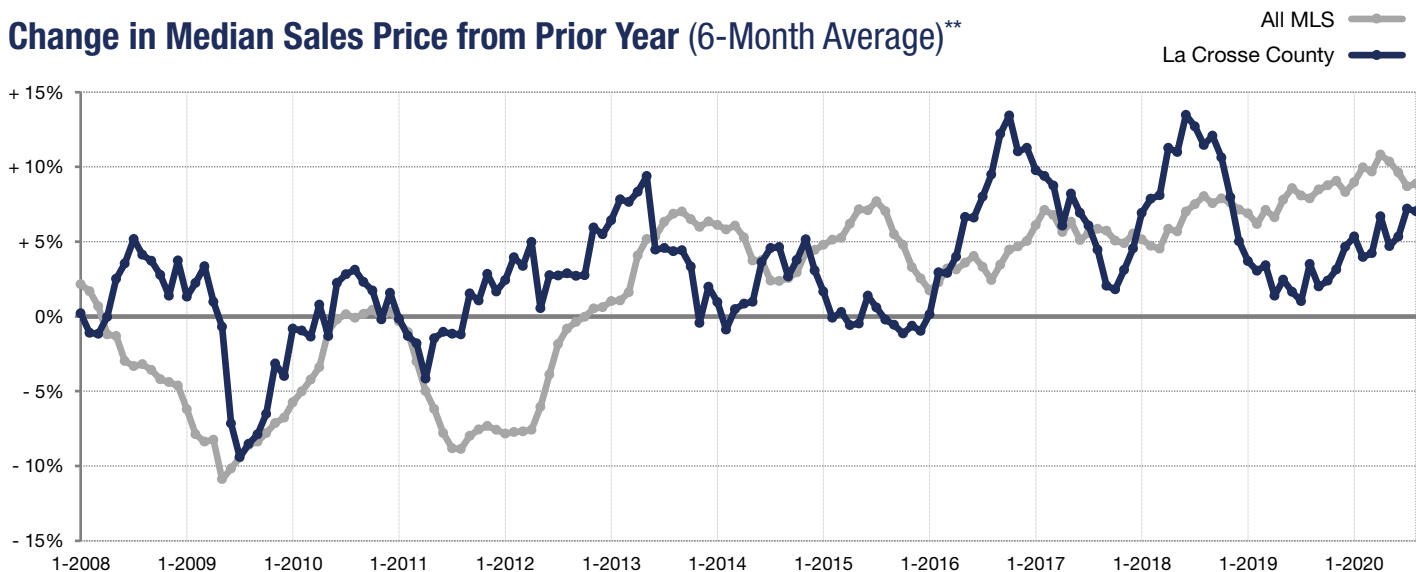


### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 10, 2020. All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.