

Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



Hartford

Includes the city of Hartford in Washington County

+ 6.9%

Change in
New Listings

- 10.8%

Change in
Closed Sales

+ 10.8%

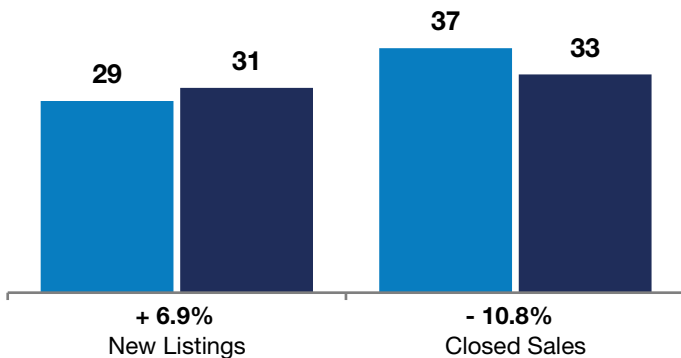
Change in
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	29	31	+ 6.9%	254	243	- 4.3%
Closed Sales	37	33	- 10.8%	188	197	+ 4.8%
Median Sales Price*	\$222,000	\$246,000	+ 10.8%	\$228,750	\$259,900	+ 13.6%
Percent of Original List Price Received*	97.4%	100.2%	+ 2.9%	98.2%	99.0%	+ 0.8%
Days on Market Until Sale	26	33	+ 26.9%	40	45	+ 12.5%
Inventory – Single-Family Detached	41	43	+ 4.9%	--	--	--
Inventory – Townhouse-Condo	9	18	+ 100.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

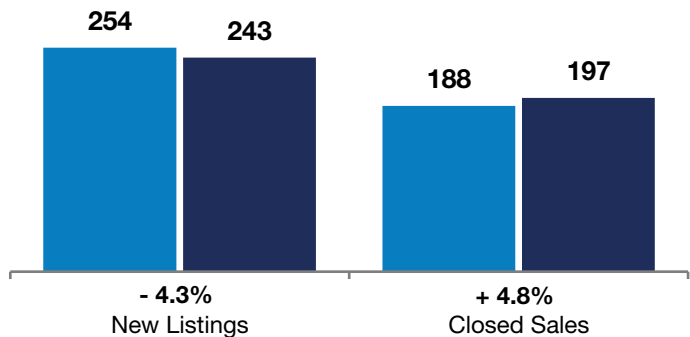
August

■ 2019 ■ 2020



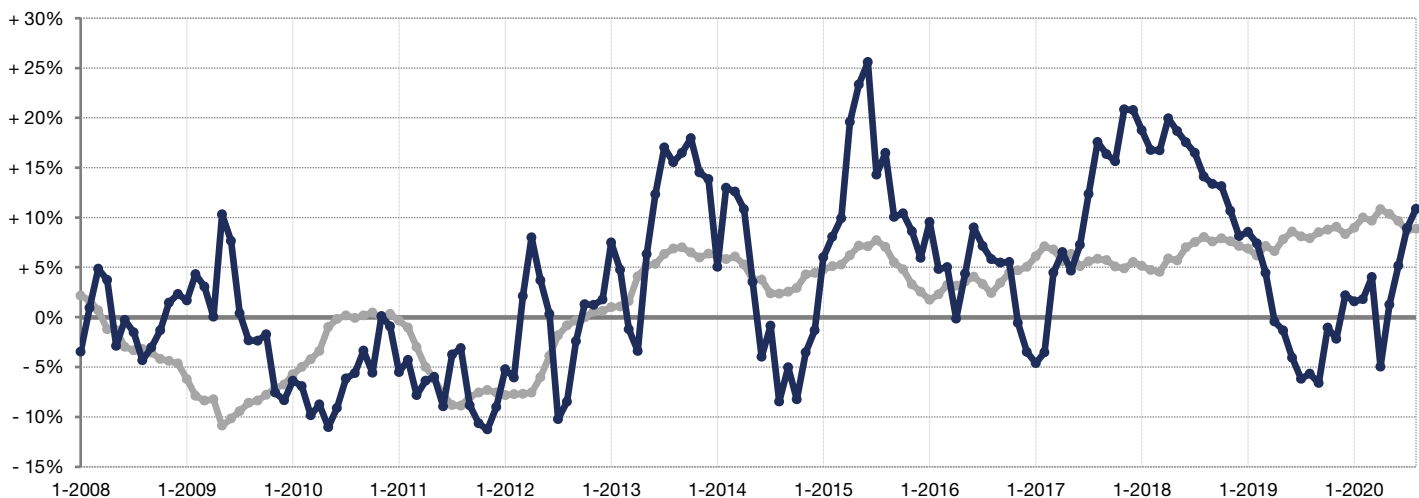
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Hartford —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 10, 2020.
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.