

# Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



## La Crosse

La Crosse County, WI

**+ 8.1%**

Change in  
New Listings

**- 24.6%**

Change in  
Closed Sales

**+ 16.5%**

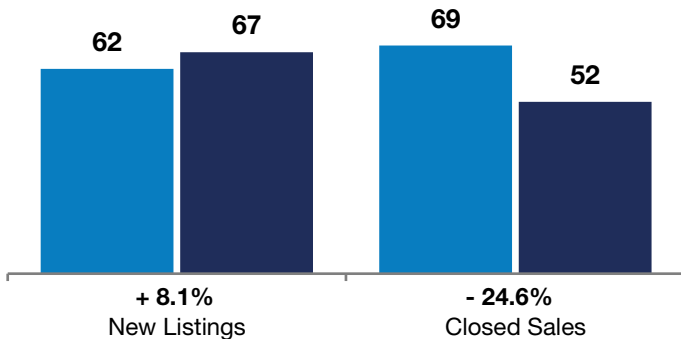
Change in  
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	62	67	+ 8.1%	519	477	- 8.1%
Closed Sales	69	52	- 24.6%	403	380	- 5.7%
Median Sales Price*	\$155,000	<b>\$180,500</b>	+ 16.5%	\$160,000	<b>\$170,000</b>	+ 6.3%
Percent of Original List Price Received*	98.4%	<b>100.3%</b>	+ 1.9%	99.5%	<b>98.4%</b>	- 1.1%
Days on Market Until Sale	18	19	+ 5.6%	26	33	+ 26.9%
Inventory – Single-Family Detached	89	70	- 21.3%	--	--	--
Inventory – Townhouse-Condo	11	14	+ 27.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

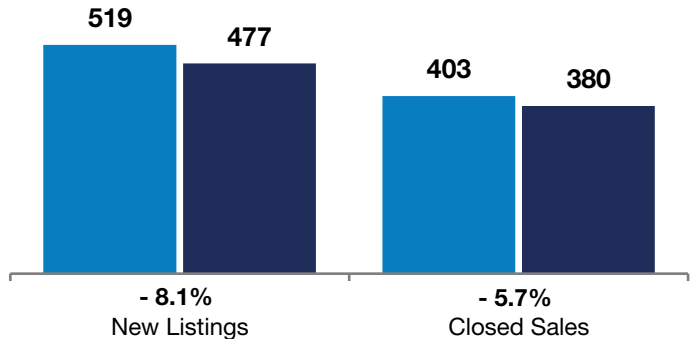
### August

■ 2019 ■ 2020



### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — La Crosse —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 10, 2020. All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.