

Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



- 9.7%

+ 6.2%

+ 10.2%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

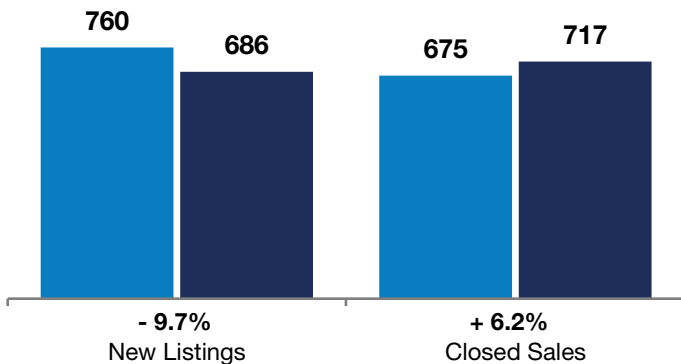
Waukesha County

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	760	686	- 9.7%	5,576	5,066	- 9.1%
Closed Sales	675	717	+ 6.2%	4,054	3,996	- 1.4%
Median Sales Price*	\$317,501	\$350,000	+ 10.2%	\$310,000	\$335,000	+ 8.1%
Percent of Original List Price Received*	98.2%	99.9%	+ 1.7%	98.4%	98.9%	+ 0.5%
Days on Market Until Sale	27	26	- 3.7%	38	35	- 7.9%
Inventory – Single-Family Detached	1,087	1,020	- 6.2%	--	--	--
Inventory – Townhouse-Condo	189	282	+ 49.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

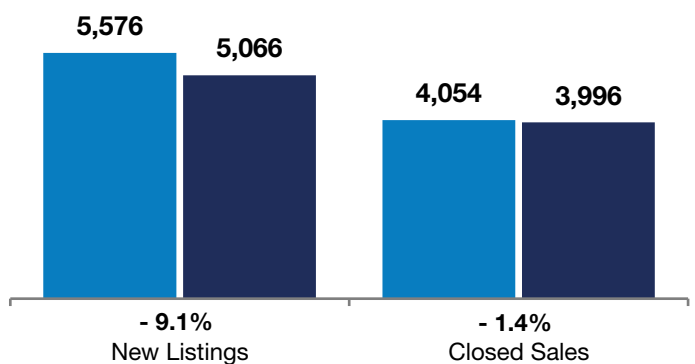
August

■ 2019 ■ 2020



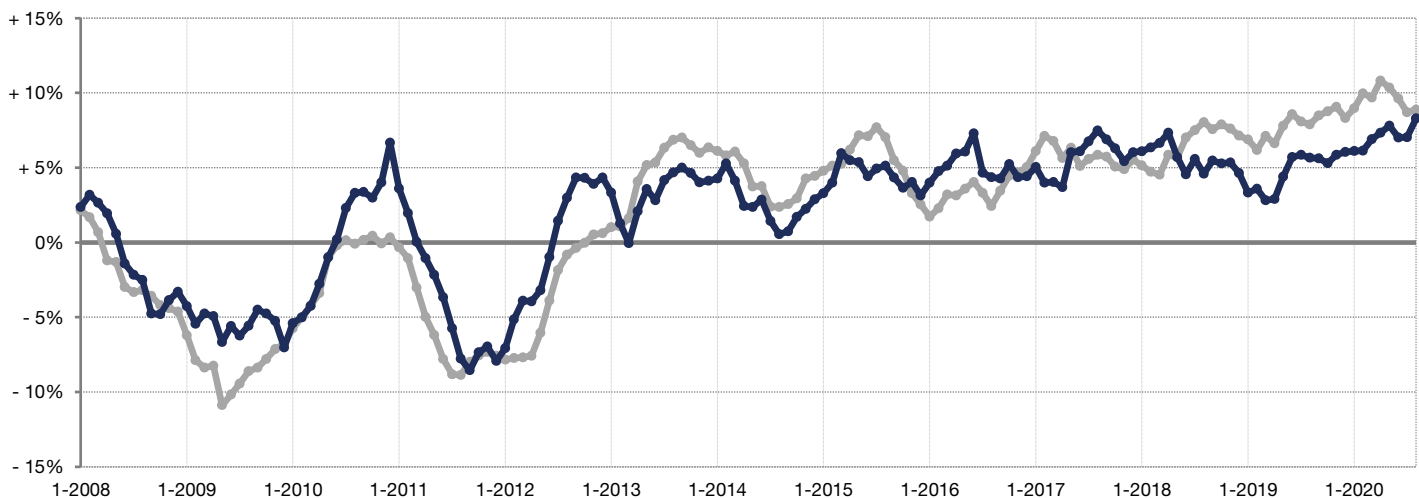
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Waukesha County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of September 10, 2020.
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.