



Marketwatch Report

Q4-2017

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Data shown only for ZIP codes with activity during the quarter.
ZIP codes without activity were excluded.

Counties

- All Counties Overview
- Jefferson County
- Kenosha County
- La Crosse County
- Manitowoc County
- Milwaukee County
- Ozaukee County
- Racine County
- Sheboygan County
- Walworth County
- Washington County
- Waukesha County

Marketwatch Report

Q4-2017



All Counties Overview

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
Jefferson	\$190,000	↑ + 11.8%	95.5%	↑ + 1.6%	63	↓ - 33.4%	191	↓ - 12.0%
Kenosha	\$168,200	↑ + 8.5%	95.3%	↑ + 0.4%	48	↓ - 19.0%	532	↑ + 5.8%
La Crosse	\$185,000	↑ + 13.2%	96.6%	↑ + 0.4%	41	↑ + 1.4%	357	↑ + 17.8%
Manitowoc	\$103,750	↓ - 6.1%	92.3%	↑ + 0.5%	72	↓ - 22.2%	240	↑ + 5.3%
Milwaukee	\$149,000	↑ + 6.4%	94.3%	↑ + 0.9%	51	↓ - 20.8%	2,218	↑ + 6.9%
Ozaukee	\$280,000	↑ + 10.5%	95.8%	↑ + 1.0%	51	↓ - 36.9%	317	↑ + 6.4%
Racine	\$165,000	↑ + 7.8%	95.0%	↑ + 1.7%	56	↓ - 26.6%	665	↑ + 7.3%
Sheboygan	\$151,100	↑ + 18.0%	94.9%	↑ + 1.2%	52	↓ - 29.5%	330	↑ + 5.4%
Walworth	\$205,000	↑ + 10.7%	93.7%	↑ + 1.2%	89	↓ - 22.1%	419	↑ + 4.2%
Washington	\$219,900	↑ + 3.7%	96.4%	↑ + 0.1%	43	↓ - 30.9%	442	↑ + 0.7%
Waukesha	\$280,000	↑ + 8.1%	95.3%	↓ - 0.3%	52	↓ - 22.8%	1,314	↓ - 0.1%

Marketwatch Report

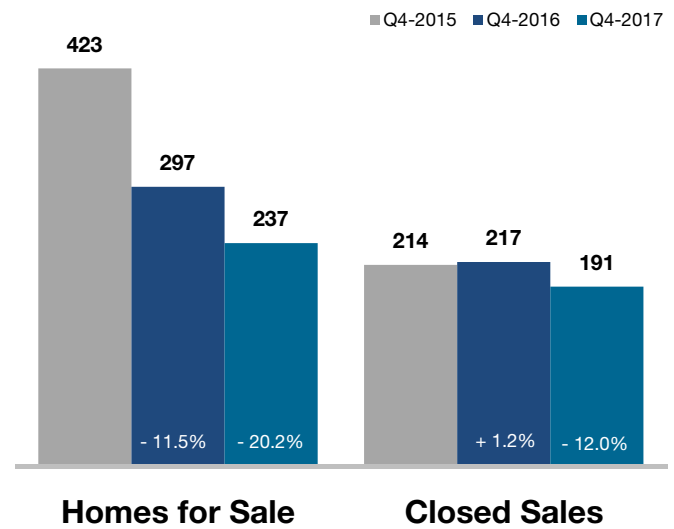
Q4-2017



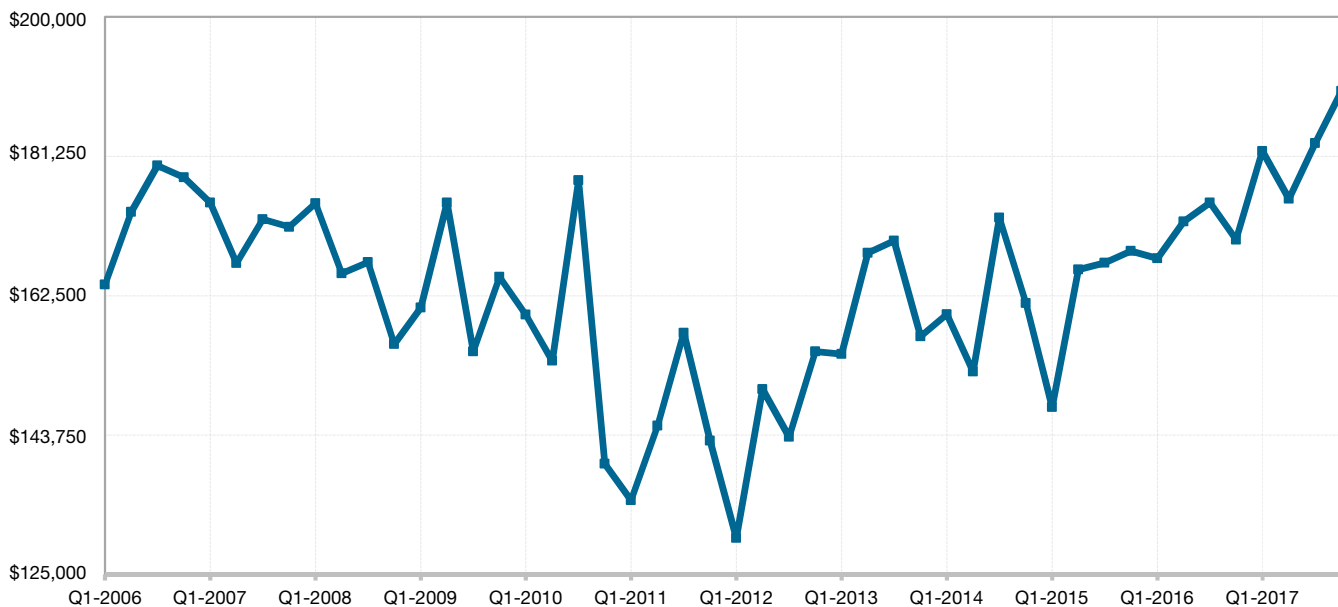
Jefferson County

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$190,000	+ 11.8%
Average Sales Price	\$209,249	+ 2.4%
Pct. of Orig. Price Rec'd.	95.5%	+ 1.6%
Homes for Sale	237	- 20.2%
Closed Sales	191	- 12.0%
Months Supply	3.1	- 13.7%
Days on Market	63	- 33.4%

Market Activity



Historical Median Sales Price for Jefferson County



Marketwatch Report

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Jefferson ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
53036	\$260,000	↓ - 1.8%	98.1%	↑ + 1.8%	64	↑ + 2.6%	12	↑ + 33.3%
53038	\$229,000	↑ + 2.9%	89.2%	↓ - 7.6%	106	↓ - 5.7%	7	↓ - 58.8%
53066	\$324,000	↑ + 8.5%	93.8%	↓ - 1.0%	80	↓ - 28.3%	115	↓ - 0.9%
53094	\$140,000	↓ - 26.9%	94.9%	↑ + 0.4%	63	↓ - 24.0%	41	↓ - 10.9%
53137	\$319,500	↑ + 13.1%	95.3%	↑ + 4.1%	130	↓ - 11.0%	2	→ 0.0%
53156	\$255,500	↑ + 35.9%	96.2%	↓ - 0.1%	47	↓ - 5.7%	7	↓ - 22.2%
53178	\$339,400	↑ + 47.5%	87.8%	↓ - 8.0%	178	↑ + 293.9%	4	→ 0.0%
53190	\$185,000	↑ + 19.4%	90.8%	↑ + 0.5%	91	↓ - 26.6%	32	↑ + 45.5%
53523	\$299,450	↑ + 43.3%	95.8%	↓ - 0.1%	71	↓ - 3.2%	7	↑ + 16.7%
53538	\$163,825	↑ + 7.1%	95.5%	↑ + 0.0%	45	↓ - 50.6%	36	↓ - 5.3%
53549	\$187,500	↑ + 19.0%	97.5%	↑ + 4.7%	32	↓ - 71.4%	21	↓ - 4.5%
53551	\$230,200	↑ + 2.4%	99.5%	↑ + 7.7%	72	↓ - 38.9%	16	↓ - 33.3%
53594	\$132,750	↓ - 8.4%	97.3%	↑ + 11.0%	48	↓ - 59.8%	2	↓ - 71.4%

Marketwatch Report

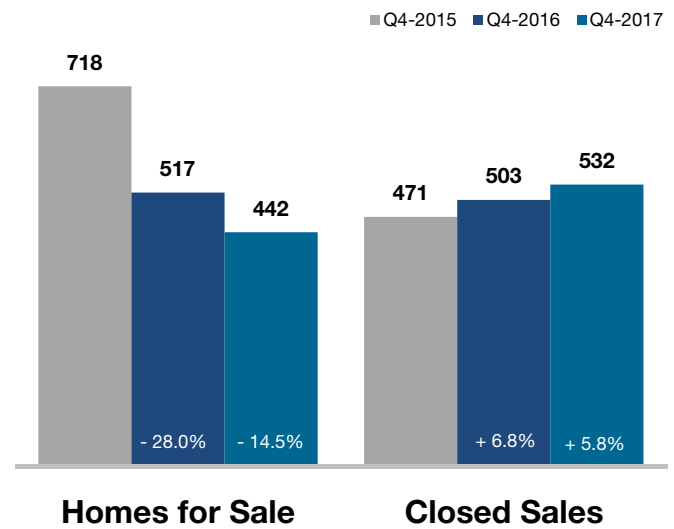
Q4-2017



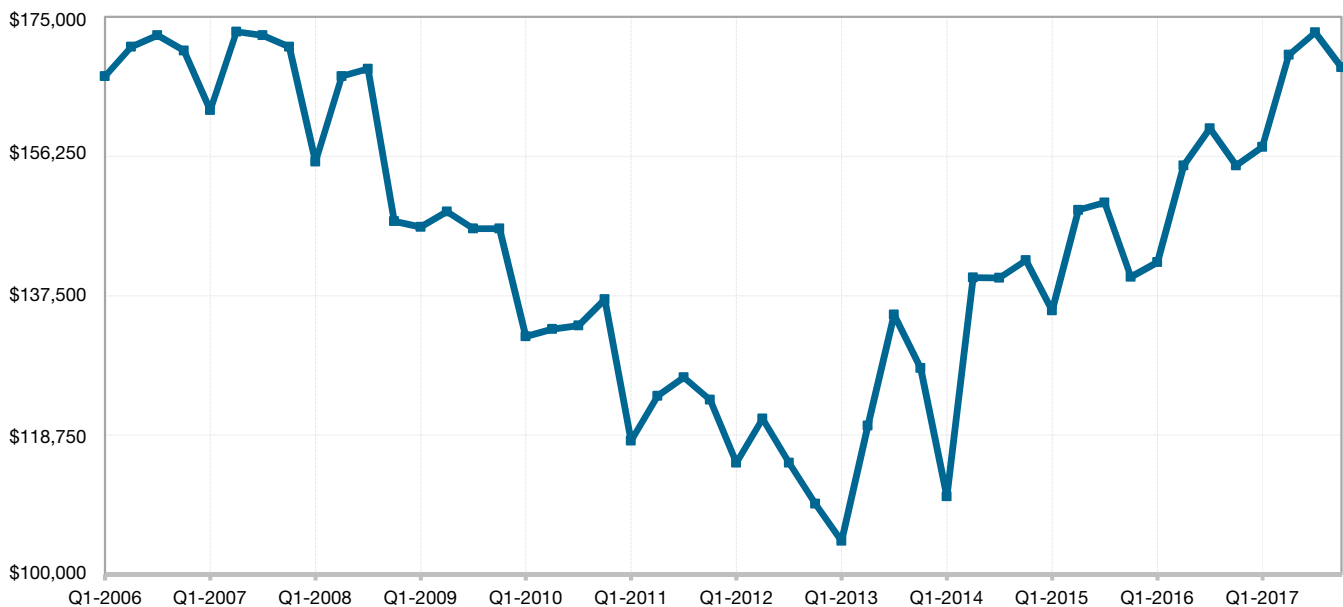
Kenosha County

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$168,200	+ 8.5%
Average Sales Price	\$193,533	+ 5.3%
Pct. of Orig. Price Rec'd.	95.3%	+ 0.4%
Homes for Sale	442	- 14.5%
Closed Sales	532	+ 5.8%
Months Supply	2.4	- 12.3%
Days on Market	48	- 19.0%

Market Activity



Historical Median Sales Price for Kenosha County



Marketwatch Report

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Kenosha ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
53104	\$240,250	↑ + 4.5%	96.7%	↑ + 4.0%	46	↓ - 16.7%	24	↑ + 84.6%
53105	\$195,450	↑ + 9.5%	94.5%	↓ - 1.0%	66	↓ - 18.4%	93	↓ - 2.1%
53128	\$160,000	↑ + 10.7%	94.4%	↓ - 0.6%	65	↓ - 21.7%	35	↑ + 34.6%
53140	\$132,000	↑ + 12.8%	96.1%	↑ + 1.3%	45	↓ - 13.5%	64	↑ + 4.9%
53142	\$160,500	↓ - 7.6%	96.4%	↑ + 0.5%	45	↑ + 1.8%	91	↓ - 17.3%
53143	\$146,000	↑ + 20.7%	92.9%	↓ - 0.8%	57	↑ + 0.9%	69	↑ + 4.5%
53144	\$157,000	↑ + 8.7%	96.4%	↑ + 0.1%	33	↓ - 58.2%	59	↑ + 22.9%
53152	\$411,500	--	89.7%	--	232	--	1	--
53158	\$245,000	↓ - 7.0%	96.0%	↑ + 0.4%	47	↓ - 20.6%	37	↓ - 15.9%
53168	\$185,950	↑ + 14.1%	98.4%	↑ + 1.0%	33	↓ - 50.0%	28	↑ + 7.7%
53170	\$232,000	↑ + 10.5%	93.1%	↓ - 3.2%	82	↑ + 15.0%	10	↑ + 42.9%
53179	\$179,900	↑ + 11.4%	96.8%	↑ + 8.4%	47	↓ - 33.7%	17	↓ - 34.6%
53181	\$214,600	↑ + 16.0%	93.6%	↓ - 1.7%	65	↓ - 2.3%	39	↑ + 25.8%
53182	\$247,500	↑ + 19.3%	92.4%	↑ + 0.5%	63	↓ - 40.2%	14	↑ + 16.7%
53192	\$253,000	↓ - 20.9%	80.3%	↓ - 12.6%	190	↑ + 341.9%	1	→ 0.0%
53403	\$129,000	↑ + 26.5%	92.7%	↑ + 2.2%	68	↓ - 8.2%	67	↑ + 3.1%

Marketwatch Report

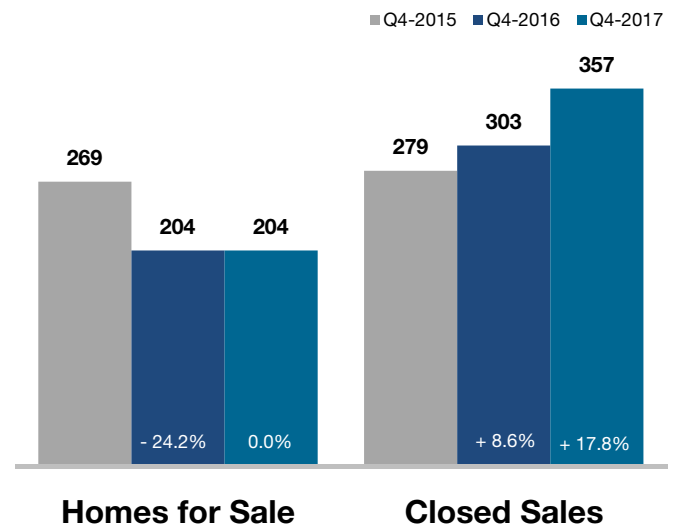
Q4-2017



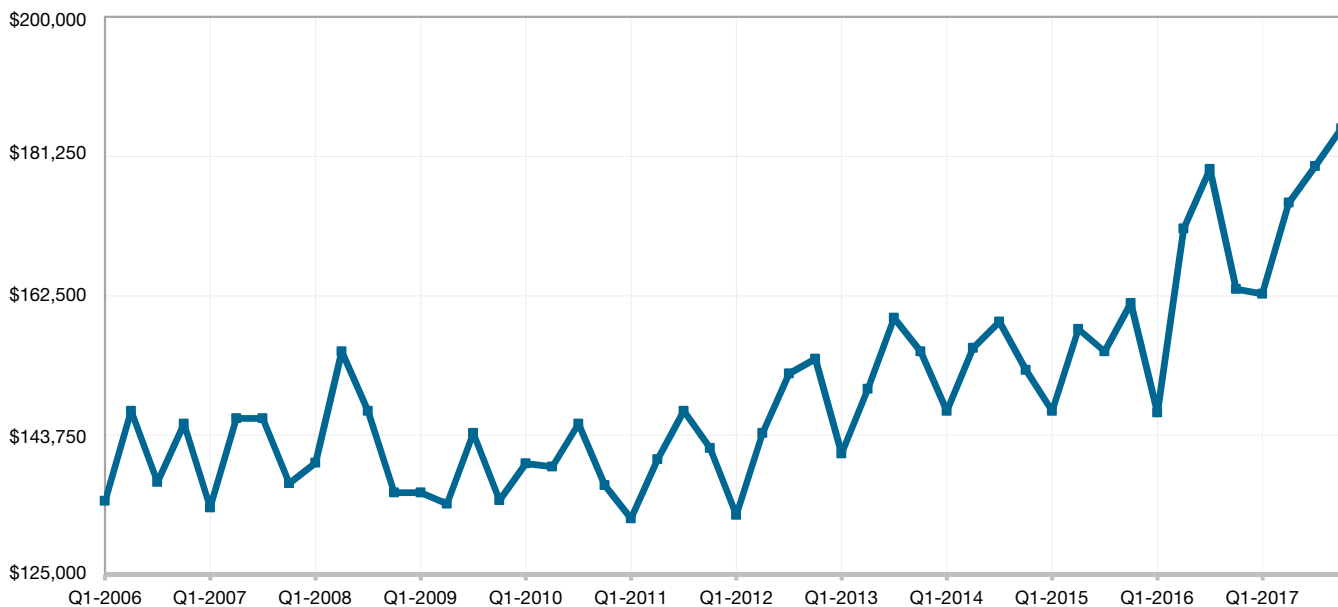
La Crosse County

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$185,000	+ 13.2%
Average Sales Price	\$203,924	+ 13.0%
Pct. of Orig. Price Rec'd.	96.6%	+ 0.4%
Homes for Sale	204	0.0%
Closed Sales	357	+ 17.8%
Months Supply	1.8	+ 5.3%
Days on Market	41	+ 1.4%

Market Activity



Historical Median Sales Price for La Crosse County



Marketwatch Report

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La Crosse ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
54601	\$151,950	↑ + 8.5%	97.3%	↑ + 1.8%	36	↓ - 16.4%	141	↑ + 27.0%
54603	\$128,700	↑ + 11.9%	95.9%	↓ - 0.5%	37	↓ - 24.2%	32	→ 0.0%
54614	\$177,000	↑ + 49.7%	100.4%	↑ + 2.2%	19	↓ - 26.9%	4	→ 0.0%
54623	\$195,000	↓ - 37.1%	95.0%	↑ + 3.9%	24	↓ - 81.1%	5	↑ + 400.0%
54636	\$251,400	↑ + 14.5%	97.6%	↓ - 0.5%	58	↑ + 95.5%	44	↑ + 2.3%
54642	\$68,000	↓ - 51.4%	75.6%	↓ - 14.5%	27	↓ - 43.8%	1	→ 0.0%
54644	\$149,750	↓ - 74.8%	88.4%	↓ - 15.3%	61	↓ - 70.7%	2	↑ + 100.0%
54650	\$209,950	↑ + 3.4%	97.1%	↓ - 0.2%	39	↑ + 3.5%	74	↑ + 34.5%
54653	\$199,000	↑ + 14.5%	98.6%	↑ + 2.9%	76	↓ - 16.0%	2	→ 0.0%
54658	\$164,000	↑ + 13.1%	89.9%	↓ - 3.0%	74	↑ + 132.0%	4	↓ - 20.0%
54669	\$212,500	↑ + 12.7%	94.9%	↓ - 0.8%	66	↑ + 98.7%	16	↓ - 23.8%

Marketwatch Report

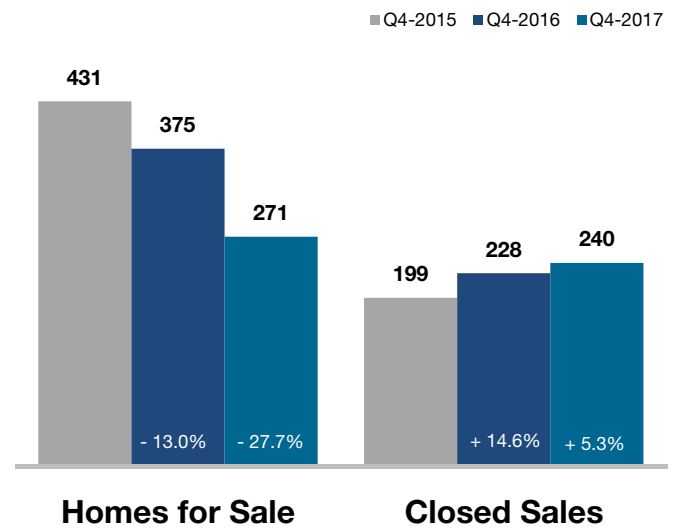
Q4-2017



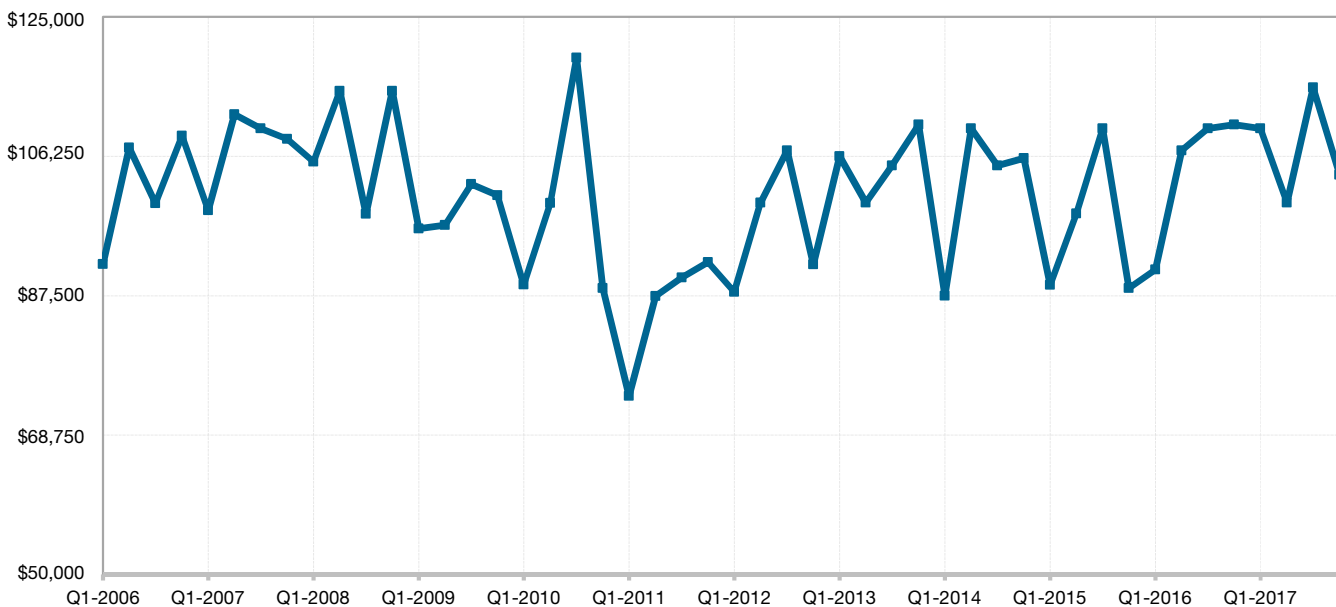
Manitowoc County

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$103,750	- 6.1%
Average Sales Price	\$130,251	- 3.3%
Pct. of Orig. Price Rec'd.	92.3%	+ 0.5%
Homes for Sale	271	- 27.7%
Closed Sales	240	+ 5.3%
Months Supply	3.5	- 33.9%
Days on Market	72	- 22.2%

Market Activity



Historical Median Sales Price for Manitowoc County



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Manitowoc ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
53015	\$154,950	↑ + 0.6%	98.2%	↑ + 5.9%	11	↓ - 92.6%	4	↓ - 20.0%
53020	\$250,000	↑ + 38.9%	94.3%	↑ + 0.6%	55	↓ - 73.9%	11	→ 0.0%
53042	\$154,900	↑ + 3.3%	95.8%	↑ + 1.1%	41	↓ - 45.9%	17	↓ - 10.5%
54220	\$99,900	↓ - 2.1%	92.2%	↑ + 0.5%	63	↓ - 35.4%	111	↑ + 12.1%
54228	\$93,250	↓ - 24.5%	92.7%	↑ + 1.3%	51	↓ - 13.5%	6	↓ - 25.0%
54230	\$136,000	↓ - 23.4%	92.3%	↓ - 3.2%	93	↓ - 3.6%	5	↓ - 16.7%
54232	\$143,900	--	96.9%	--	9	--	1	--
54241	\$73,500	↓ - 18.3%	88.5%	↓ - 3.4%	123	↑ + 47.4%	37	↑ + 2.8%
54245	\$188,500	↑ + 34.7%	97.5%	↑ + 14.8%	53	↓ - 55.7%	5	→ 0.0%
54247	\$118,000	↓ - 25.6%	94.3%	↓ - 1.1%	59	↓ - 58.5%	4	↓ - 33.3%

Marketwatch Report

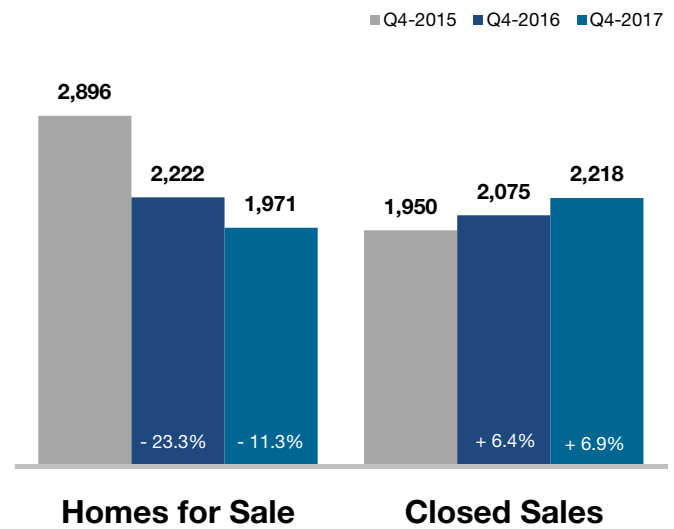
Q4-2017



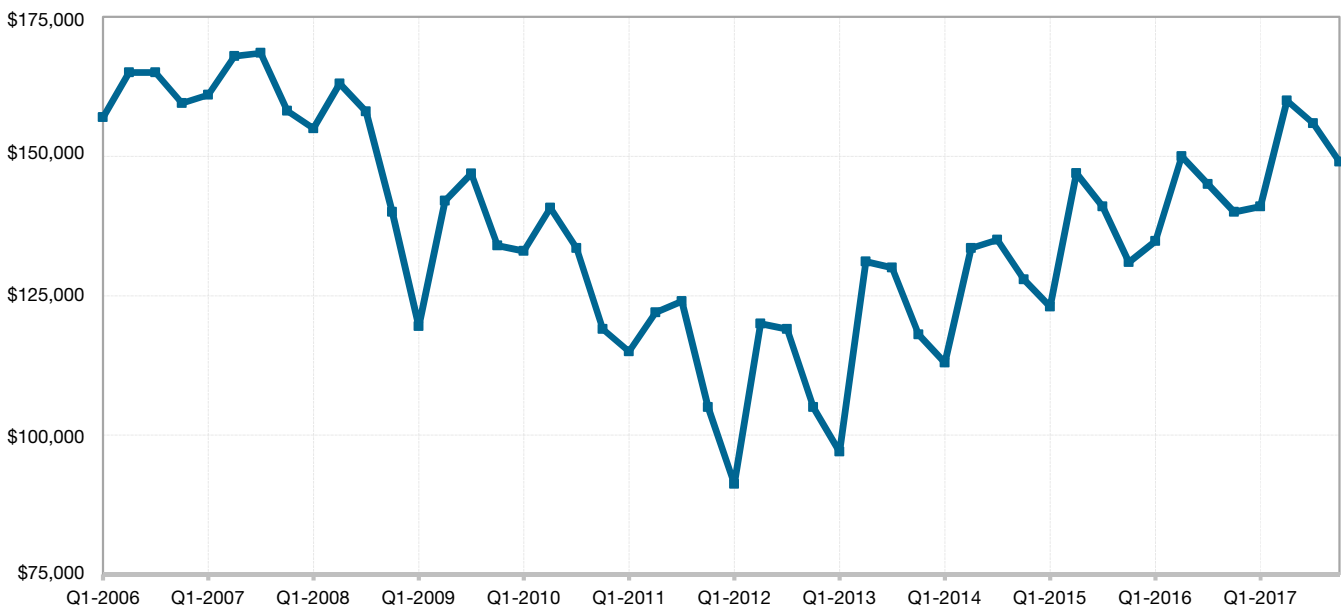
Milwaukee County

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$149,000	+ 6.4%
Average Sales Price	\$176,159	+ 1.4%
Pct. of Orig. Price Rec'd.	94.3%	+ 0.9%
Homes for Sale	1,971	- 11.3%
Closed Sales	2,218	+ 6.9%
Months Supply	2.4	- 10.3%
Days on Market	51	- 20.8%

Market Activity



Historical Median Sales Price for Milwaukee County



Marketwatch Report

Q4-2017



Milwaukee ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
53110	\$135,000	↑ + 7.4%	94.4%	↑ + 3.3%	57	↓ - 4.4%	49	↑ + 28.9%
53129	\$225,000	↑ + 9.8%	95.8%	↓ - 0.3%	33	↓ - 29.5%	25	↓ - 3.8%
53130	\$223,400	↑ + 5.6%	97.1%	↑ + 2.3%	57	↓ - 22.1%	26	↑ + 44.4%
53132	\$243,000	↑ + 8.0%	96.7%	↑ + 0.8%	36	↓ - 30.1%	80	↓ - 12.1%
53154	\$216,250	↓ - 13.5%	97.7%	↑ + 1.3%	40	↓ - 19.4%	65	↓ - 11.0%
53172	\$153,100	↑ + 17.8%	96.9%	↑ + 1.8%	36	↓ - 35.0%	40	↓ - 27.3%
53202	\$243,750	↑ + 1.8%	94.4%	↓ - 1.0%	59	↑ + 15.6%	92	↑ + 48.4%
53203	\$348,450	↑ + 21.0%	98.7%	↑ + 5.7%	22	↓ - 72.6%	4	→ 0.0%
53204	\$52,900	↓ - 67.9%	90.3%	↓ - 2.2%	68	↓ - 33.4%	24	↑ + 9.1%
53205	\$45,000	↓ - 43.4%	88.6%	↑ + 1.2%	45	↓ - 44.2%	7	↑ + 16.7%
53206	\$15,000	↑ + 123.2%	81.4%	↑ + 5.0%	61	↓ - 61.7%	22	→ 0.0%
53207	\$172,500	↑ + 17.9%	95.9%	↑ + 1.9%	37	↓ - 33.1%	96	↓ - 11.1%
53208	\$107,000	↓ - 20.6%	92.6%	↑ + 2.7%	62	↑ + 8.2%	34	↑ + 30.8%
53209	\$60,000	↑ + 25.0%	90.0%	↑ + 2.6%	65	↑ + 7.1%	108	↑ + 14.9%
53210	\$66,250	↑ + 3.5%	91.6%	↑ + 1.9%	113	↑ + 15.8%	38	↑ + 11.8%
53211	\$300,000	↑ + 2.1%	93.8%	↓ - 0.7%	57	↓ - 23.7%	63	↓ - 4.5%
53212	\$111,750	↓ - 34.3%	91.6%	↓ - 1.4%	47	↓ - 36.6%	44	↑ + 12.8%
53213	\$249,300	↑ + 19.3%	96.2%	↑ + 0.8%	39	↓ - 28.6%	70	↑ + 29.6%
53214	\$125,500	↑ + 11.6%	95.3%	↑ + 1.1%	47	↓ - 10.3%	87	↑ + 20.8%
53215	\$110,900	↑ + 18.6%	94.6%	↓ - 3.2%	44	↓ - 29.7%	53	↓ - 10.2%
53216	\$65,000	↑ + 15.0%	93.0%	↑ + 4.0%	73	↑ + 6.0%	69	↑ + 56.8%
53217	\$315,000	↑ + 1.6%	94.5%	↓ - 0.2%	53	↓ - 27.5%	107	↓ - 11.6%
53218	\$61,813	↑ + 12.9%	90.7%	↑ + 3.0%	41	↓ - 46.4%	81	↑ + 11.0%
53219	\$129,900	↑ + 8.3%	95.2%	↑ + 2.0%	43	↓ - 28.6%	119	↑ + 22.7%
53220	\$150,000	↑ + 7.6%	96.3%	↑ + 1.0%	27	↓ - 52.2%	50	↓ - 21.9%
53221	\$145,000	↑ + 14.0%	95.7%	↑ + 0.8%	48	↑ + 9.4%	121	↑ + 23.5%
53222	\$132,500	↑ + 7.7%	93.8%	↑ + 0.2%	43	↓ - 33.0%	106	↓ - 7.0%
53223	\$117,450	↑ + 9.8%	94.5%	↑ + 4.3%	58	↓ - 20.8%	81	↑ + 28.6%
53224	\$143,000	↑ + 20.2%	94.1%	↑ + 3.1%	57	↓ - 34.0%	38	↓ - 9.5%
53225	\$125,000	↑ + 25.4%	93.5%	↑ + 1.6%	67	↑ + 2.2%	51	↑ + 2.0%
53226	\$238,000	↑ + 16.1%	96.5%	↑ + 0.4%	35	↓ - 29.6%	45	↓ - 15.1%
53227	\$143,700	↓ - 5.5%	94.6%	↓ - 0.6%	48	↓ - 4.6%	67	↑ + 21.8%
53228	\$175,500	↑ + 15.5%	95.6%	↓ - 0.5%	45	↓ - 6.2%	31	↑ + 55.0%
53235	\$138,500	↓ - 7.7%	93.8%	↓ - 1.7%	95	↑ + 9.7%	31	↑ + 29.2%

Marketwatch Report

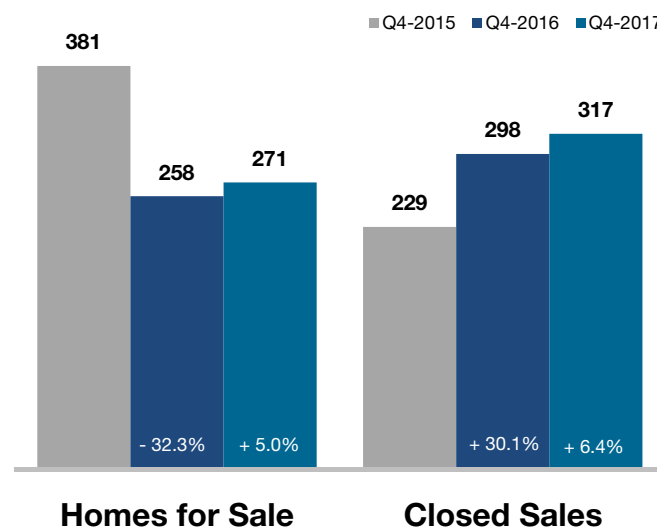
Q4-2017



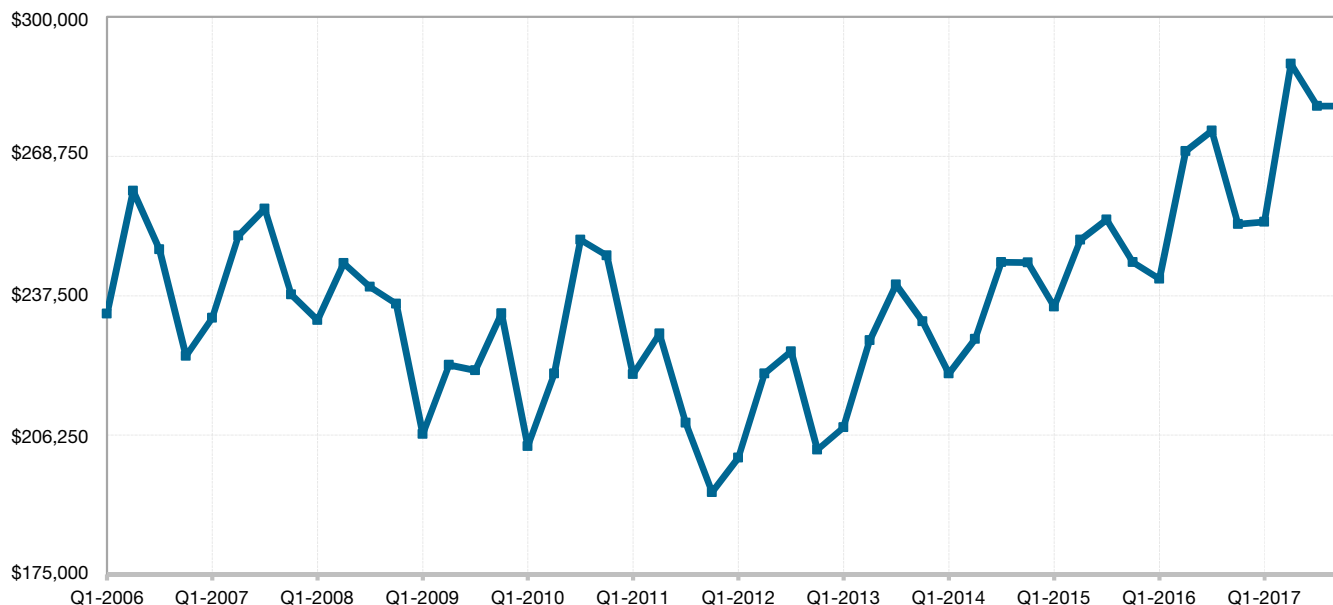
Ozaukee County

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$280,000	+ 10.5%
Average Sales Price	\$341,273	+ 14.5%
Pct. of Orig. Price Rec'd.	95.8%	+ 1.0%
Homes for Sale	271	+ 5.0%
Closed Sales	317	+ 6.4%
Months Supply	2.5	+ 7.8%
Days on Market	51	- 36.9%

Market Activity



Historical Median Sales Price for Ozaukee County



Marketwatch Report

Q4-2017



Ozaukee ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
53004	\$209,900	↑ + 29.2%	97.1%	↑ + 2.3%	68	↓ - 16.0%	19	↑ + 72.7%
53012	\$296,000	↑ + 6.3%	95.5%	↑ + 1.9%	47	↓ - 18.9%	52	↑ + 48.6%
53013	\$162,000	↓ - 26.5%	96.1%	↑ + 4.0%	44	↓ - 72.6%	7	↑ + 16.7%
53021	\$206,000	↓ - 15.9%	95.3%	↑ + 1.9%	48	↓ - 63.1%	10	↓ - 47.4%
53024	\$240,000	↑ + 10.3%	95.6%	↑ + 0.2%	44	↓ - 38.3%	63	↑ + 34.0%
53074	\$217,950	↓ - 7.3%	96.5%	↓ - 1.5%	40	↓ - 62.4%	32	↓ - 47.5%
53075	\$254,000	↑ + 29.8%	94.5%	↑ + 4.7%	85	↓ - 22.5%	8	↑ + 14.3%
53080	\$219,250	↑ + 19.2%	96.0%	↑ + 1.1%	48	↓ - 30.2%	14	↑ + 7.7%
53092	\$392,500	↑ + 24.4%	95.0%	↑ + 1.1%	56	↓ - 9.1%	68	↑ + 21.4%
53097	\$402,450	↓ - 5.3%	94.8%	↑ + 2.9%	66	↓ - 49.7%	16	↑ + 23.1%

Marketwatch Report

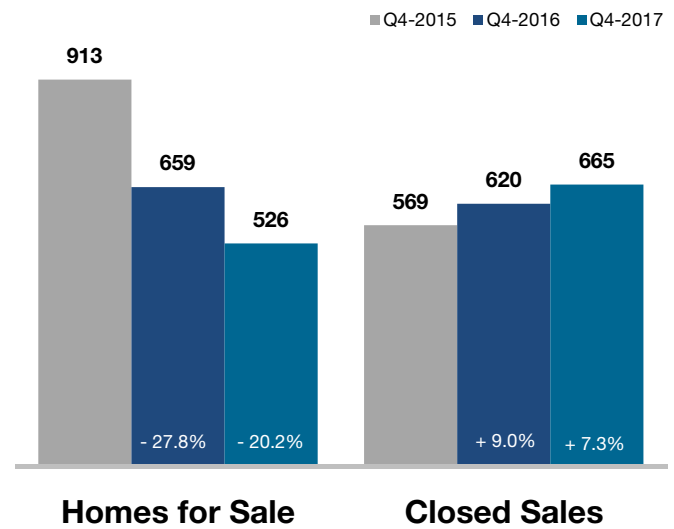
Q4-2017



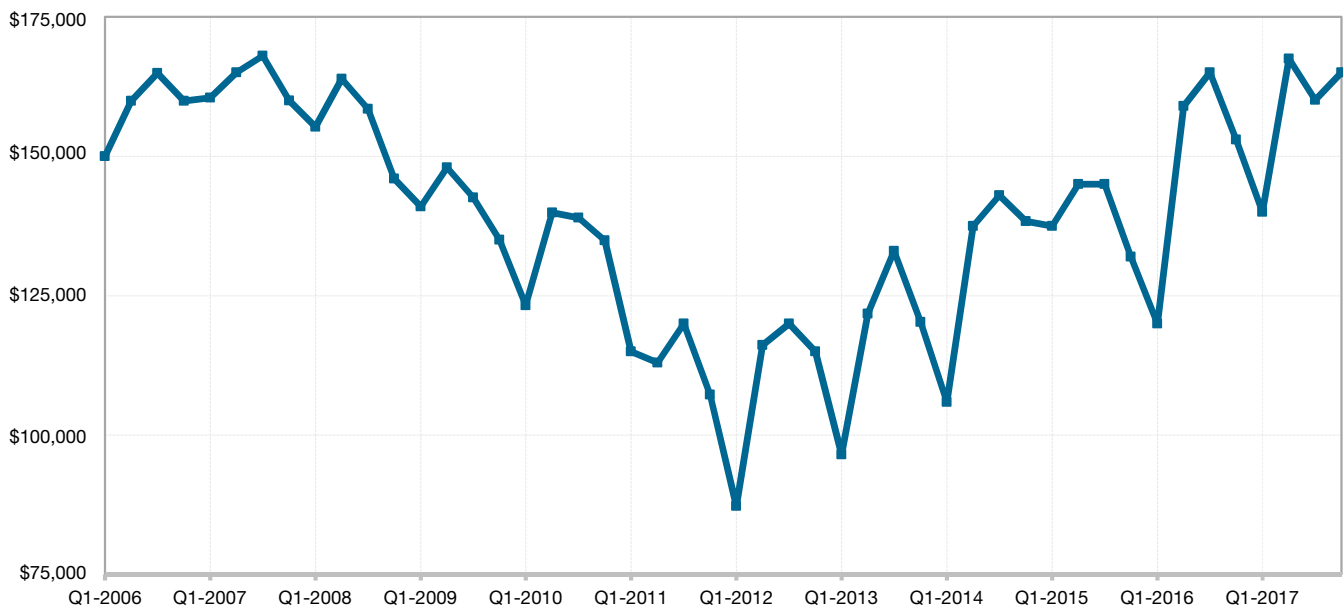
Racine County

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$165,000	+ 7.8%
Average Sales Price	\$191,861	+ 12.4%
Pct. of Orig. Price Rec'd.	95.0%	+ 1.7%
Homes for Sale	526	- 20.2%
Closed Sales	665	+ 7.3%
Months Supply	2.4	- 18.9%
Days on Market	56	- 26.6%

Market Activity



Historical Median Sales Price for Racine County



Marketwatch Report

Q4-2017



Racine ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
53105	\$195,450	↑ + 9.5%	94.5%	↓ - 1.0%	66	↓ - 18.4%	93	↓ - 2.1%
53108	\$157,500	↓ - 38.2%	98.6%	↑ + 3.9%	32	↓ - 50.0%	8	↑ + 14.3%
53126	\$285,000	↑ + 8.4%	95.4%	↓ - 2.0%	59	↓ - 7.1%	19	↑ + 5.6%
53139	\$255,000	↑ + 56.4%	95.1%	↑ + 4.4%	61	↓ - 33.9%	10	↓ - 33.3%
53167	\$139,000	--	93.3%	--	15	--	1	--
53177	\$153,000	↓ - 23.1%	96.6%	↑ + 0.3%	48	↓ - 20.1%	17	↑ + 21.4%
53182	\$247,500	↑ + 19.3%	92.4%	↑ + 0.5%	63	↓ - 40.2%	14	↑ + 16.7%
53185	\$256,250	↓ - 2.4%	95.8%	↑ + 1.3%	65	↓ - 44.8%	56	↑ + 36.6%
53402	\$174,700	↑ + 40.3%	94.1%	↑ + 1.8%	62	↓ - 27.9%	104	↓ - 7.1%
53403	\$129,000	↑ + 26.5%	92.7%	↑ + 2.2%	68	↓ - 8.2%	67	↑ + 3.1%
53404	\$112,112	↑ + 33.5%	90.9%	↓ - 0.8%	59	↑ + 2.1%	25	↑ + 13.6%
53405	\$115,000	↑ + 35.3%	95.6%	↑ + 3.3%	52	↓ - 25.7%	102	↑ + 43.7%
53406	\$170,000	↑ + 7.4%	98.0%	↑ + 2.6%	38	↓ - 32.5%	94	→ 0.0%

Marketwatch Report

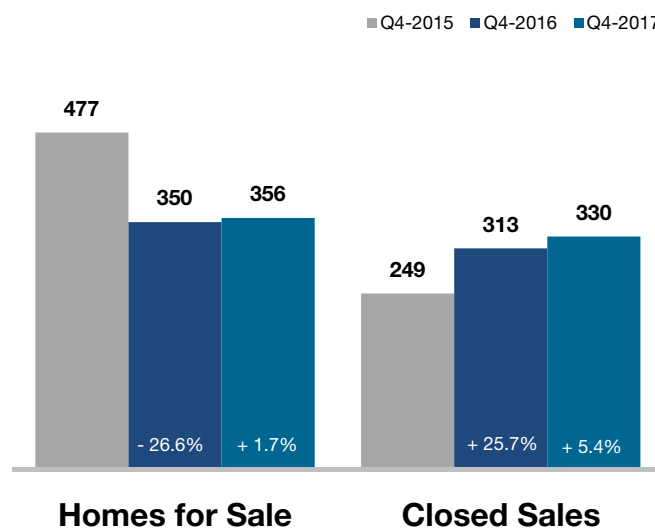
Q4-2017



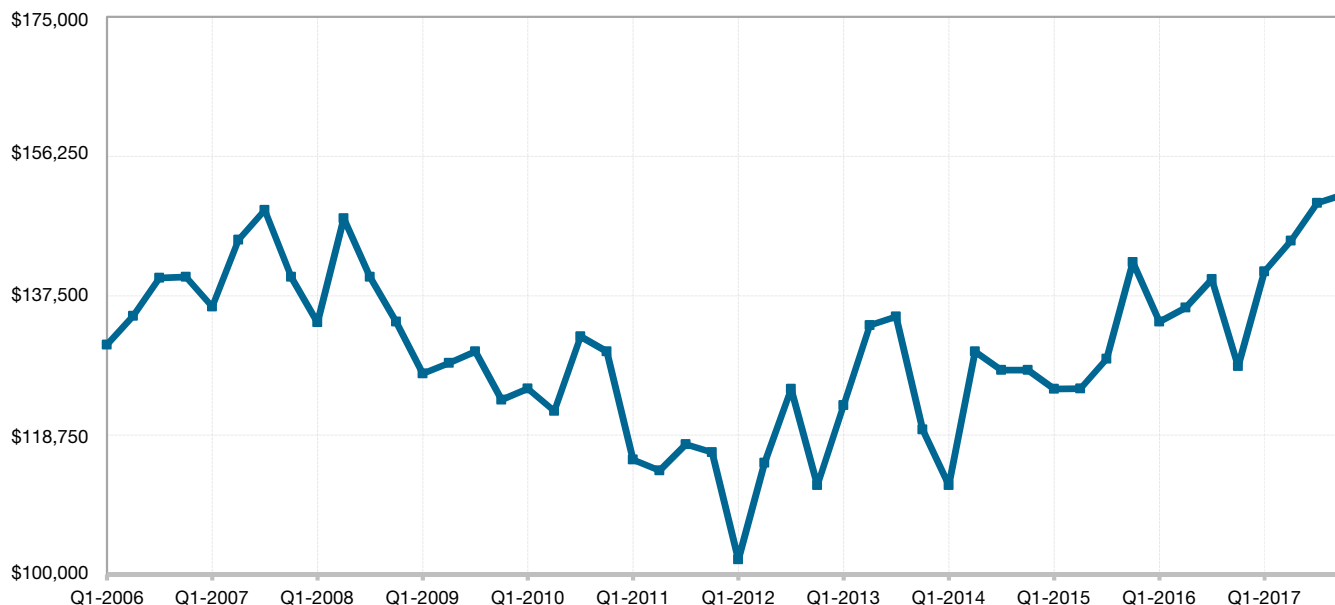
Sheboygan County

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$151,100	+ 18.0%
Average Sales Price	\$188,804	+ 21.5%
Pct. of Orig. Price Rec'd.	94.9%	+ 1.2%
Homes for Sale	356	+ 1.7%
Closed Sales	330	+ 5.4%
Months Supply	3.5	+ 14.2%
Days on Market	52	- 29.5%

Market Activity



Historical Median Sales Price for Sheboygan County



Marketwatch Report

Q4-2017



Sheboygan ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
53001	\$313,000	↑ + 172.2%	97.5%	↑ + 11.8%	27	↓ - 52.4%	2	↓ - 33.3%
53011	\$192,000	↑ + 1.9%	89.4%	↓ - 2.0%	135	↑ + 21.0%	6	↑ + 20.0%
53013	\$162,000	↓ - 26.5%	96.1%	↑ + 4.0%	44	↓ - 72.6%	7	↑ + 16.7%
53020	\$250,000	↑ + 38.9%	94.3%	↑ + 0.6%	55	↓ - 73.9%	11	→ 0.0%
53023	\$225,000	--	76.3%	--	108	--	1	--
53031	\$159,900	--	100.0%	--	8	--	1	--
53044	\$272,750	↑ + 76.0%	92.8%	↑ + 0.7%	44	↓ - 42.2%	12	↑ + 100.0%
53070	\$223,500	↑ + 27.4%	96.6%	↑ + 4.6%	77	↓ - 7.5%	11	↑ + 10.0%
53073	\$216,500	↑ + 63.4%	95.6%	↑ + 2.0%	50	↓ - 42.6%	35	↓ - 10.3%
53075	\$254,000	↑ + 29.8%	94.5%	↑ + 4.7%	85	↓ - 22.5%	8	↑ + 14.3%
53081	\$117,250	↑ + 14.4%	94.2%	↓ - 0.6%	47	↓ - 23.1%	94	↓ - 6.0%
53083	\$127,000	↓ - 5.2%	94.4%	↓ - 0.6%	46	↓ - 21.7%	52	↓ - 10.3%
53085	\$175,000	↑ + 25.7%	97.9%	↑ + 6.6%	28	↓ - 53.2%	16	↓ - 20.0%
53093	\$192,500	↑ + 19.9%	96.3%	↓ - 0.2%	47	↑ + 49.7%	7	↑ + 250.0%

Marketwatch Report

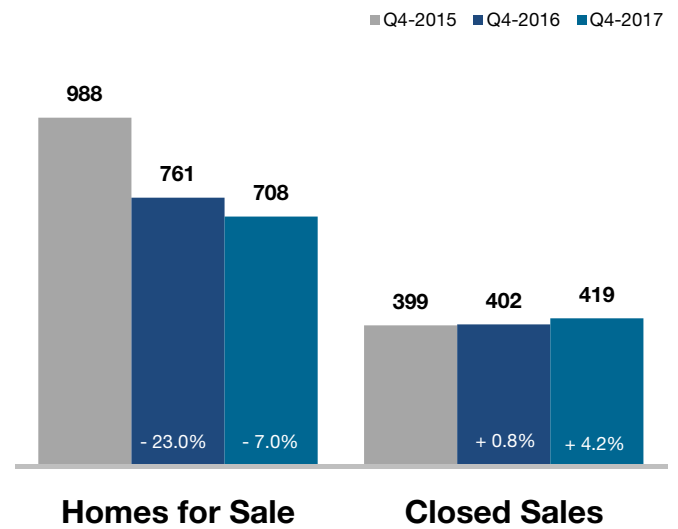
Q4-2017



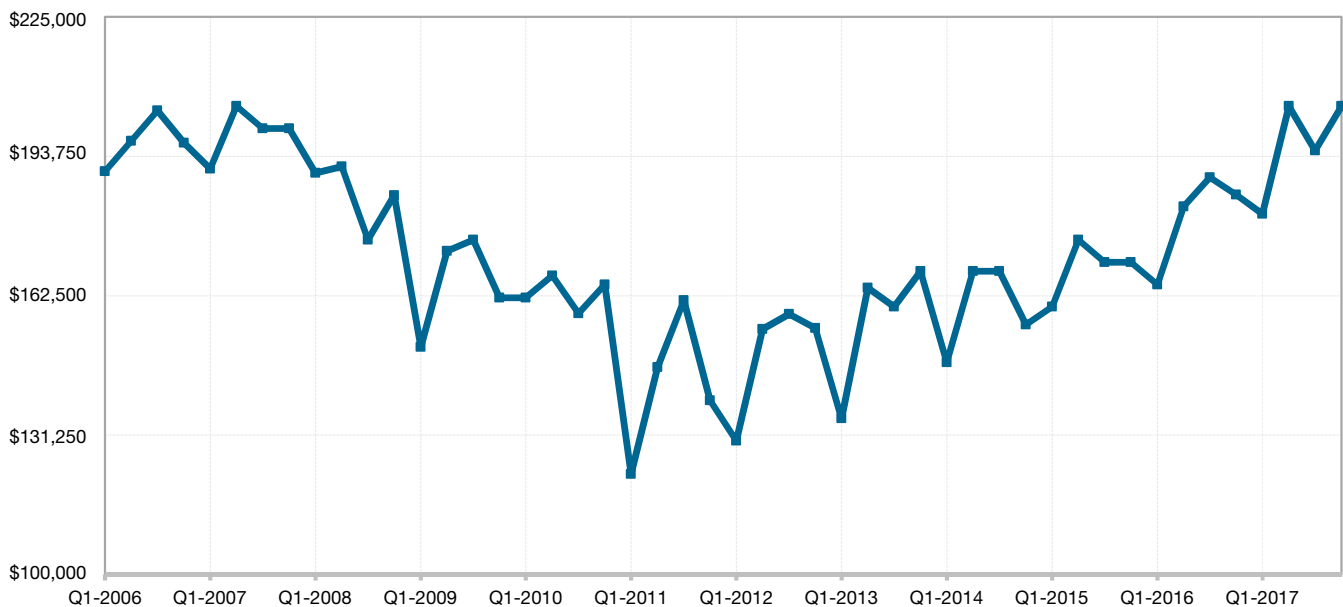
Walworth County

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$205,000	+ 10.7%
Average Sales Price	\$295,822	- 10.7%
Pct. of Orig. Price Rec'd.	93.7%	+ 1.2%
Homes for Sale	708	- 7.0%
Closed Sales	419	+ 4.2%
Months Supply	4.6	- 7.8%
Days on Market	89	- 22.1%

Market Activity



Historical Median Sales Price for Walworth County



Marketwatch Report

Q4-2017



Walworth ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
53105	\$195,450	↑ + 9.5%	94.5%	↓ - 1.0%	66	↓ - 18.4%	93	↓ - 2.1%
53114	\$152,000	↓ - 1.3%	82.2%	↓ - 12.4%	86	↑ + 10.3%	4	↓ - 55.6%
53115	\$150,500	↑ + 4.5%	93.1%	↑ + 1.5%	84	↓ - 15.7%	55	↑ + 10.0%
53120	\$205,000	↓ - 3.5%	94.3%	↑ + 2.9%	44	↓ - 45.8%	25	↓ - 7.4%
53121	\$211,000	↑ + 0.5%	94.4%	↑ + 0.8%	71	↓ - 29.0%	61	↑ + 3.4%
53125	\$399,000	↑ + 47.8%	93.9%	↑ + 6.3%	79	↓ - 56.7%	23	↓ - 28.1%
53128	\$160,000	↑ + 10.7%	94.4%	↓ - 0.6%	65	↓ - 21.7%	35	↑ + 34.6%
53147	\$230,000	↑ + 7.0%	92.6%	↓ - 1.0%	117	↓ - 18.2%	97	↑ + 32.9%
53149	\$285,000	↑ + 16.3%	96.7%	↑ + 0.9%	45	↓ - 38.1%	49	↓ - 14.0%
53184	\$205,500	↑ + 16.3%	94.0%	↑ + 4.5%	83	↓ - 16.5%	11	↓ - 47.6%
53190	\$185,000	↑ + 19.4%	90.8%	↑ + 0.5%	91	↓ - 26.6%	32	↑ + 45.5%
53191	\$326,818	↓ - 1.7%	102.0%	↑ + 6.4%	115	↓ - 18.9%	22	↓ - 4.3%
53585	\$152,000	↓ - 9.8%	96.8%	↑ + 7.8%	59	↓ - 65.5%	3	↓ - 57.1%

Marketwatch Report

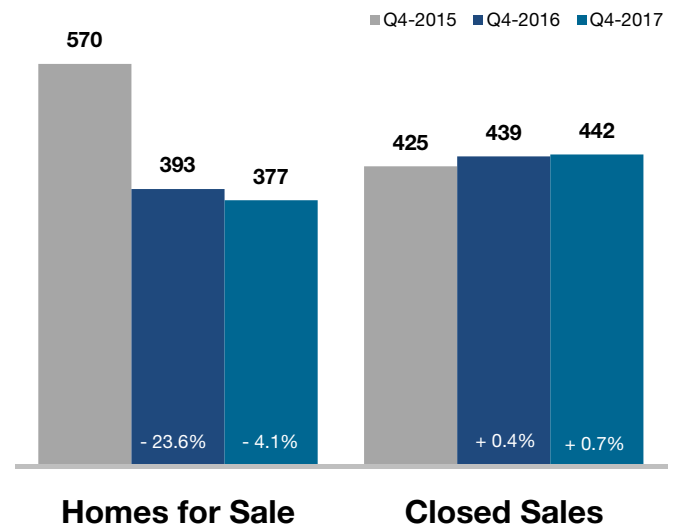
Q4-2017



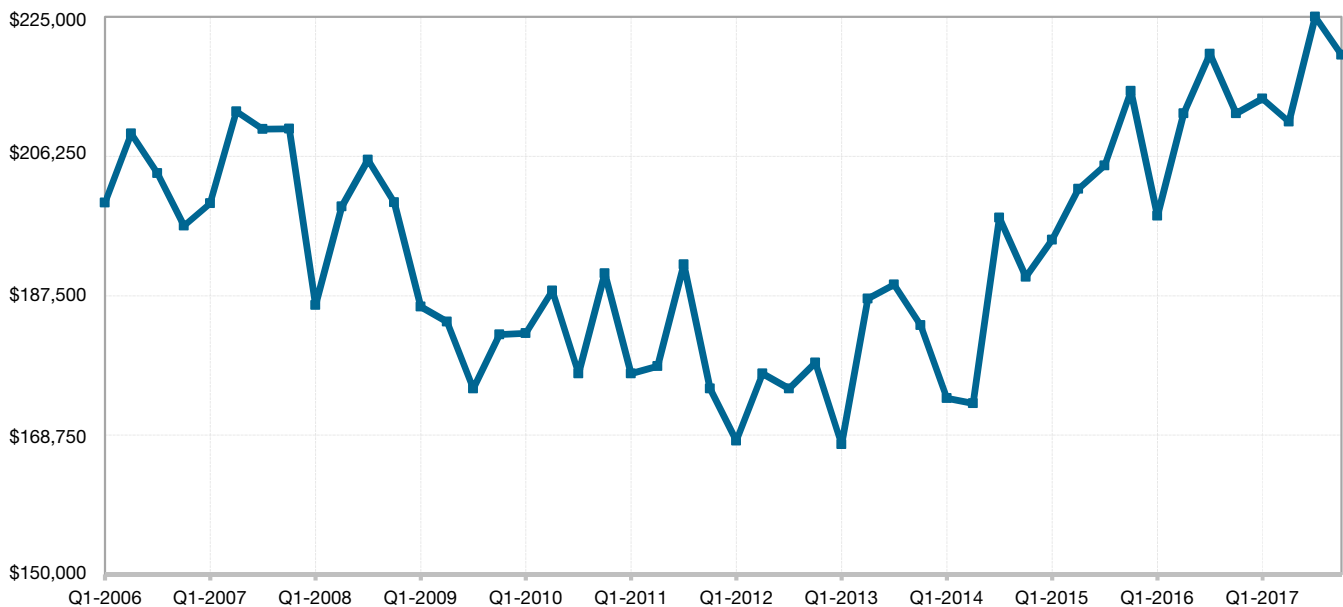
Washington County

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$219,900	+ 3.7%
Average Sales Price	\$240,403	+ 3.4%
Pct. of Orig. Price Rec'd.	96.4%	+ 0.1%
Homes for Sale	377	- 4.1%
Closed Sales	442	+ 0.7%
Months Supply	2.2	- 4.4%
Days on Market	43	- 30.9%

Market Activity



Historical Median Sales Price for Washington County



Marketwatch Report

Q4-2017



Washington ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
53002	\$235,000	↑ + 34.5%	95.4%	↓ - 0.1%	67	↑ + 14.4%	3	↓ - 62.5%
53010	\$169,000	↓ - 22.1%	90.2%	↑ + 0.3%	56	↓ - 63.6%	13	→ 0.0%
53012	\$296,000	↑ + 6.3%	95.5%	↑ + 1.9%	47	↓ - 18.9%	52	↑ + 48.6%
53017	\$317,500	↓ - 18.6%	96.2%	↑ + 0.0%	34	↓ - 54.8%	9	↓ - 52.6%
53021	\$206,000	↓ - 15.9%	95.3%	↑ + 1.9%	48	↓ - 63.1%	10	↓ - 47.4%
53022	\$260,000	↑ + 15.3%	97.3%	↑ + 0.1%	32	↓ - 34.3%	45	↑ + 12.5%
53027	\$227,200	↑ + 21.4%	96.2%	↑ + 0.0%	48	↓ - 30.1%	72	↑ + 10.8%
53033	\$267,000	↓ - 9.6%	89.2%	↓ - 7.7%	83	↑ + 43.5%	11	↓ - 21.4%
53037	\$218,950	↓ - 2.9%	97.2%	↓ - 0.4%	52	↓ - 15.0%	44	↓ - 12.0%
53040	\$230,000	↑ + 24.3%	97.0%	↓ - 0.1%	32	↓ - 34.1%	31	↑ + 34.8%
53076	\$379,900	↑ + 4.5%	100.9%	↑ + 3.0%	37	↓ - 42.3%	9	↑ + 50.0%
53086	\$199,000	↓ - 7.4%	96.8%	↑ + 0.6%	31	↓ - 50.3%	31	↑ + 34.8%
53090	\$174,675	↑ + 2.8%	96.8%	↑ + 0.9%	39	↓ - 35.5%	66	↑ + 20.0%
53095	\$214,000	↑ + 15.7%	96.3%	↓ - 0.0%	49	↓ - 16.6%	65	↓ - 23.5%

Marketwatch Report

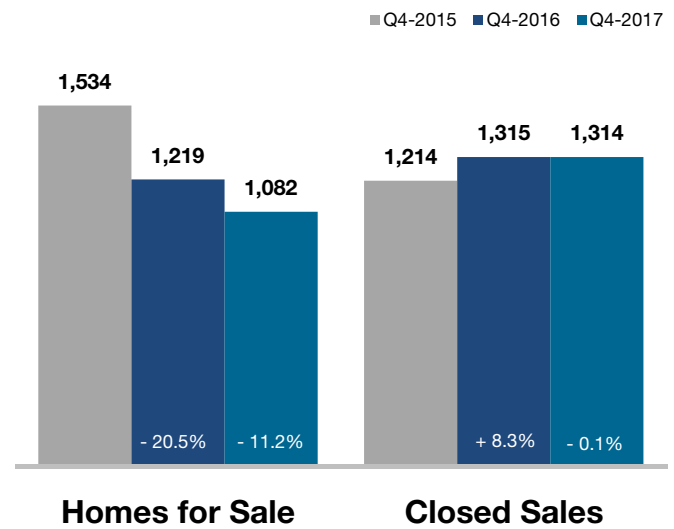
Q4-2017



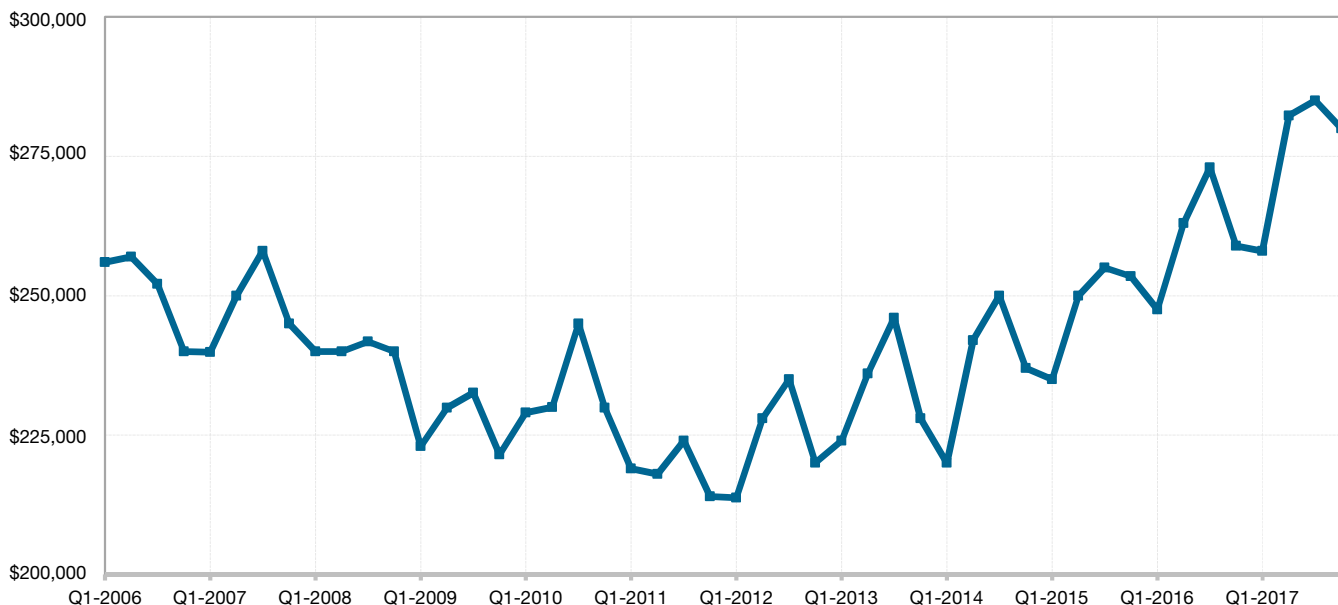
Waukesha County

Key Metrics	Q4-2017	1-Yr Chg
Median Sales Price	\$280,000	+ 8.1%
Average Sales Price	\$321,011	+ 2.1%
Pct. of Orig. Price Rec'd.	95.3%	- 0.3%
Homes for Sale	1,082	- 11.2%
Closed Sales	1,314	- 0.1%
Months Supply	2.3	- 7.1%
Days on Market	52	- 22.8%

Market Activity



Historical Median Sales Price for Waukesha County



Marketwatch Report

Q4-2017



Waukesha ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg	Q4-2017	1-Yr Chg
53005	\$306,000	↑ + 24.4%	94.4%	↓ - 0.4%	52	↑ + 10.2%	46	↓ - 4.2%
53007	\$169,400	↑ + 94.7%	93.9%	↓ - 1.4%	41	↓ - 49.5%	5	↑ + 66.7%
53017	\$317,500	↓ - 18.6%	96.2%	↑ + 0.0%	34	↓ - 54.8%	9	↓ - 52.6%
53018	\$350,000	↑ + 31.6%	92.4%	↓ - 2.4%	79	↓ - 14.3%	13	↓ - 38.1%
53029	\$445,000	↑ + 20.1%	92.7%	↓ - 2.6%	72	↓ - 18.0%	57	↓ - 8.1%
53045	\$319,500	↑ + 12.1%	93.3%	↓ - 3.4%	55	↑ + 14.2%	51	↓ - 13.6%
53046	\$318,450	↑ + 62.9%	98.8%	↑ + 5.2%	24	↓ - 72.3%	12	↑ + 200.0%
53051	\$240,500	↑ + 9.1%	96.4%	↑ + 0.7%	40	↓ - 20.4%	114	↑ + 21.3%
53056	\$160,000	--	91.3%	--	54	--	3	--
53058	\$348,000	↑ + 42.6%	93.3%	↓ - 0.8%	60	↓ - 41.2%	7	↓ - 22.2%
53066	\$324,000	↑ + 8.5%	93.8%	↓ - 1.0%	80	↓ - 28.3%	115	↓ - 0.9%
53069	\$265,000	↓ - 57.3%	92.3%	↓ - 2.0%	70	↓ - 36.9%	3	→ 0.0%
53072	\$269,900	↓ - 6.9%	96.0%	↑ + 1.5%	67	↓ - 19.6%	87	↓ - 15.5%
53089	\$287,500	↓ - 7.7%	97.2%	↓ - 0.2%	26	↓ - 45.9%	29	↓ - 27.5%
53103	\$249,900	↑ + 7.7%	93.9%	↓ - 1.7%	60	↑ + 51.3%	5	→ 0.0%
53118	\$349,500	↑ + 4.8%	95.5%	↓ - 5.4%	52	↓ - 23.9%	16	↑ + 23.1%
53119	\$315,000	↑ + 22.1%	92.0%	↓ - 3.1%	65	↑ + 47.4%	17	↑ + 30.8%
53122	\$344,875	↓ - 24.0%	92.2%	↓ - 1.5%	65	↓ - 12.5%	28	↑ + 100.0%
53146	\$252,000	↑ + 3.1%	95.7%	↑ + 2.8%	26	↓ - 63.8%	23	↑ + 53.3%
53149	\$285,000	↑ + 16.3%	96.7%	↑ + 0.9%	45	↓ - 38.1%	49	↓ - 14.0%
53150	\$280,000	↑ + 7.5%	96.8%	↑ + 0.4%	40	↓ - 33.8%	59	↓ - 15.7%
53151	\$254,000	↑ + 7.9%	96.9%	↓ - 0.7%	36	↓ - 18.0%	72	↓ - 7.7%
53153	\$248,800	↓ - 21.9%	98.8%	↑ + 1.6%	25	↓ - 75.9%	9	↓ - 10.0%
53183	\$342,000	↓ - 3.1%	93.7%	↓ - 8.0%	83	↑ + 154.1%	9	↑ + 200.0%
53186	\$179,500	↓ - 10.3%	95.0%	↓ - 1.7%	37	↓ - 16.3%	84	↑ + 1.2%
53188	\$205,000	↓ - 8.9%	96.2%	↑ + 0.2%	37	↓ - 36.2%	107	↓ - 1.8%
53189	\$301,200	↑ + 24.5%	96.7%	↑ + 3.2%	38	↓ - 54.9%	70	↑ + 6.1%