



Marketwatch Report

Q4-2018

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Data shown only for ZIP codes with activity during the quarter.
ZIP codes without activity were excluded.

Counties

- All Counties Overview
- Jefferson County
- Kenosha County
- La Crosse County
- Manitowoc County
- Milwaukee County
- Ozaukee County
- Racine County
- Sheboygan County
- Walworth County
- Washington County
- Waukesha County

Marketwatch Report

Q4-2018



All Counties Overview

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg
Jefferson	\$212,000	↑ + 11.6%	95.8%	↓ - 0.0%	59	↓ - 6.0%	175	↓ - 9.3%
Kenosha	\$175,000	↑ + 4.0%	96.1%	↑ + 0.7%	33	↓ - 31.3%	501	↓ - 6.2%
La Crosse	\$186,000	↑ + 0.5%	97.0%	↑ + 0.4%	31	↓ - 22.9%	327	↓ - 8.7%
Manitowoc	\$107,000	↑ + 2.0%	93.5%	↑ + 1.2%	51	↓ - 29.1%	205	↓ - 15.6%
Milwaukee	\$160,000	↑ + 8.1%	95.0%	↑ + 0.8%	40	↓ - 20.0%	2,061	↓ - 8.2%
Ozaukee	\$284,950	↑ + 1.8%	96.3%	↑ + 0.4%	45	↓ - 12.0%	296	↓ - 7.2%
Racine	\$177,501	↑ + 7.6%	96.0%	↑ + 1.2%	37	↓ - 32.9%	630	↓ - 5.0%
Sheboygan	\$167,500	↑ + 10.9%	95.7%	↑ + 0.8%	45	↓ - 13.1%	321	↓ - 2.7%
Walworth	\$217,000	↑ + 6.6%	94.6%	↑ + 0.9%	81	↓ - 8.9%	461	↑ + 9.2%
Washington	\$226,450	↑ + 3.0%	96.6%	↑ + 0.2%	44	↑ + 2.2%	434	↓ - 1.8%
Waukesha	\$280,000	→ 0.0%	96.2%	↑ + 0.9%	44	↓ - 16.1%	1,268	↓ - 4.0%

Marketwatch Report

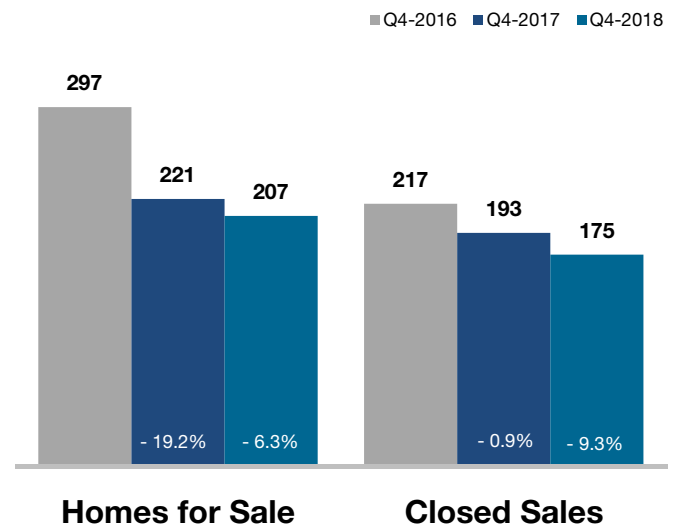
Q4-2018



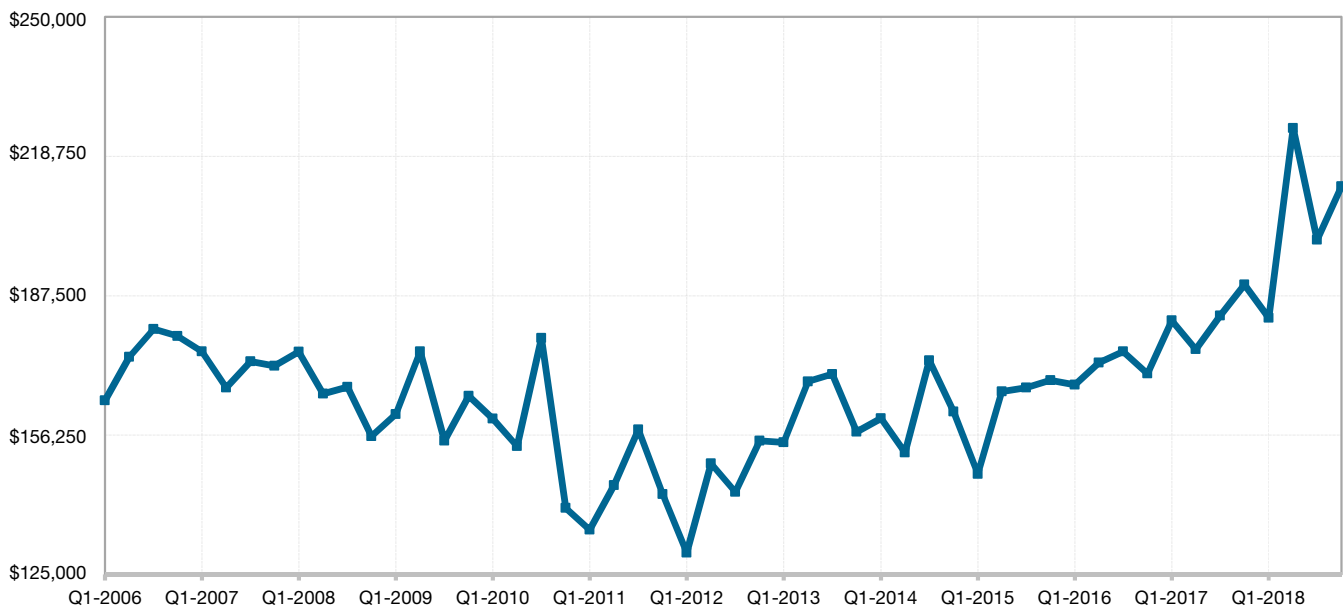
Jefferson County

Key Metrics	Q4-2018	1-Yr Chg
Median Sales Price	\$212,000	+ 11.6%
Average Sales Price	\$230,440	+ 9.8%
Pct. of Orig. Price Rec'd.	95.8%	- 0.0%
Homes for Sale	207	- 6.3%
Closed Sales	175	- 9.3%
Months Supply	3.1	+ 10.3%
Days on Market	59	- 6.0%

Market Activity



Historical Median Sales Price for Jefferson County



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Jefferson ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg
53036	\$300,000	↑ + 15.4%	100.2%	↑ + 2.1%	76	↑ + 18.3%	9	↓ - 25.0%
53038	\$234,000	↓ - 6.0%	95.6%	↑ + 0.9%	39	↓ - 62.8%	14	↑ + 100.0%
53066	\$339,900	↑ + 4.9%	95.8%	↑ + 2.1%	44	↓ - 46.2%	127	↑ + 8.5%
53094	\$164,000	↑ + 18.8%	96.6%	↑ + 1.6%	49	↓ - 21.6%	47	↑ + 11.9%
53137	\$295,000	↓ - 7.7%	92.2%	↓ - 3.2%	81	↓ - 37.5%	1	↓ - 50.0%
53156	\$250,500	↓ - 2.0%	93.0%	↓ - 3.3%	70	↑ + 49.0%	8	↑ + 14.3%
53178	\$273,750	↓ - 18.2%	97.2%	↑ + 7.8%	87	↓ - 39.2%	6	↑ + 20.0%
53190	\$194,500	↑ + 2.4%	92.1%	↑ + 1.4%	55	↓ - 38.0%	36	↑ + 9.1%
53523	\$201,500	↓ - 32.7%	94.3%	↓ - 1.6%	57	↓ - 19.4%	10	↑ + 42.9%
53538	\$190,000	↑ + 12.0%	94.7%	↓ - 0.8%	68	↑ + 51.6%	41	↑ + 17.1%
53549	\$190,500	↑ + 1.6%	94.7%	↓ - 2.9%	68	↑ + 113.8%	20	↓ - 4.8%
53551	\$220,250	↓ - 1.5%	96.5%	↓ - 3.1%	53	↓ - 23.8%	16	↓ - 5.9%
53594	\$162,900	↑ + 22.7%	98.8%	↑ + 1.6%	16	↓ - 66.7%	1	↓ - 50.0%

Marketwatch Report

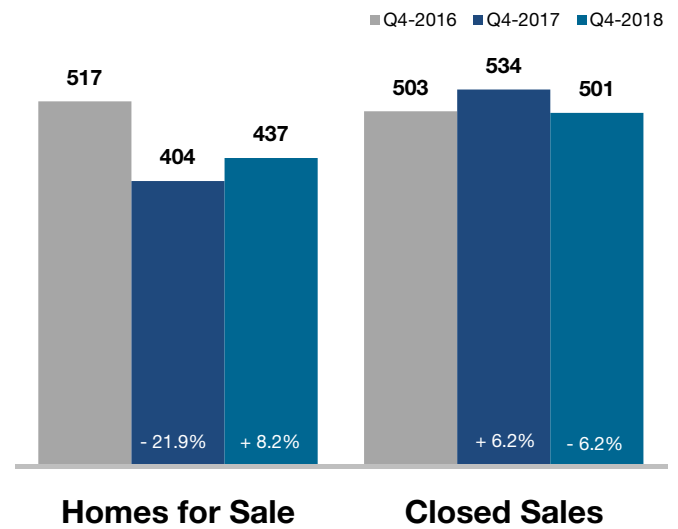
Q4-2018



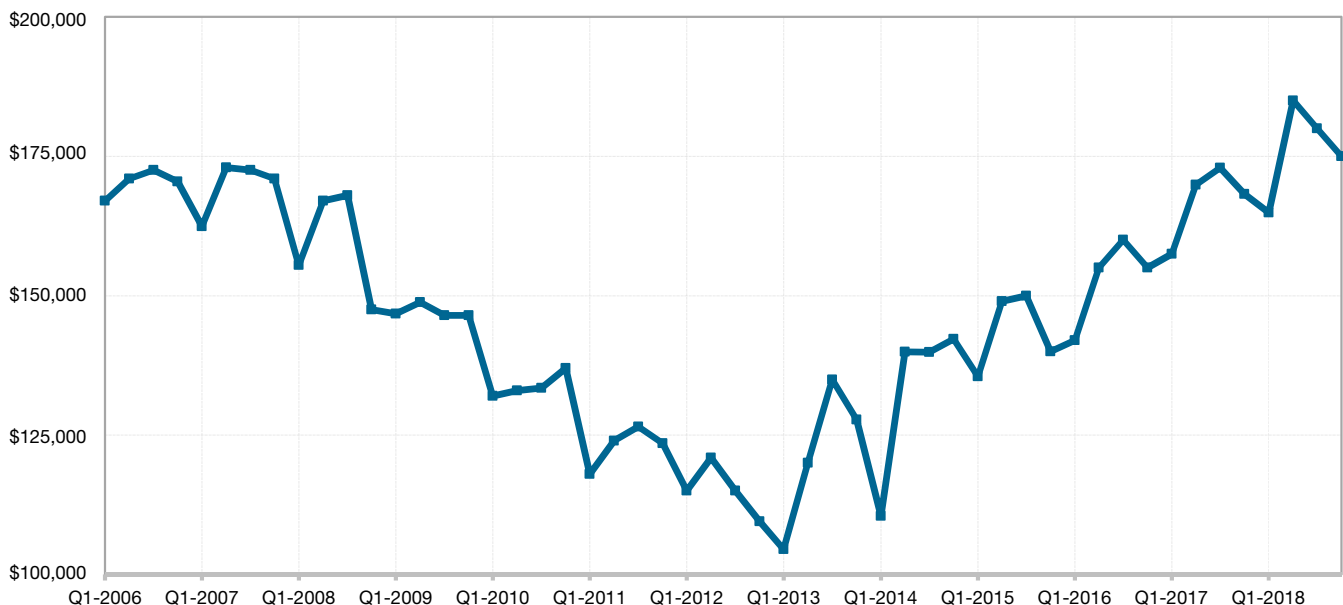
Kenosha County

Key Metrics	Q4-2018	1-Yr Chg
Median Sales Price	\$175,000	+ 4.0%
Average Sales Price	\$220,759	+ 14.2%
Pct. of Orig. Price Rec'd.	96.1%	+ 0.7%
Homes for Sale	437	+ 8.2%
Closed Sales	501	- 6.2%
Months Supply	2.4	+ 13.0%
Days on Market	33	- 31.3%

Market Activity



Historical Median Sales Price for Kenosha County



Marketwatch Report

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Kenosha ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg
53104	\$260,000	↑ + 8.2%	93.5%	↓ - 3.3%	51	↑ + 10.7%	23	↓ - 4.2%
53105	\$233,000	↑ + 16.6%	93.3%	↓ - 1.4%	55	↓ - 16.3%	101	↑ + 8.6%
53128	\$146,000	↓ - 8.8%	95.3%	↑ + 0.8%	46	↓ - 27.7%	53	↑ + 47.2%
53140	\$155,000	↑ + 17.4%	96.8%	↑ + 0.7%	28	↓ - 36.8%	75	↑ + 17.2%
53142	\$180,000	↑ + 10.9%	97.0%	↑ + 0.6%	20	↓ - 56.3%	122	↑ + 32.6%
53143	\$145,000	↓ - 0.3%	95.9%	↑ + 3.2%	22	↓ - 61.6%	63	↓ - 10.0%
53144	\$180,000	↑ + 14.6%	96.7%	↑ + 0.3%	32	↓ - 3.2%	54	↓ - 8.5%
53158	\$230,950	↓ - 3.3%	95.4%	↓ - 0.7%	39	↓ - 16.0%	52	↑ + 36.8%
53168	\$175,000	↓ - 7.8%	95.8%	↓ - 2.5%	31	↓ - 4.6%	28	↓ - 6.7%
53170	\$264,000	↑ + 13.8%	94.2%	↑ + 1.2%	38	↓ - 53.3%	6	↓ - 40.0%
53179	\$191,000	↑ + 3.6%	97.4%	↑ + 0.4%	44	↓ - 9.5%	21	↑ + 16.7%
53181	\$214,500	↓ - 0.0%	95.8%	↑ + 2.3%	59	↓ - 8.9%	38	↓ - 2.6%
53182	\$295,000	↑ + 23.4%	94.8%	↑ + 1.9%	46	↓ - 21.2%	15	↓ - 6.3%

Marketwatch Report

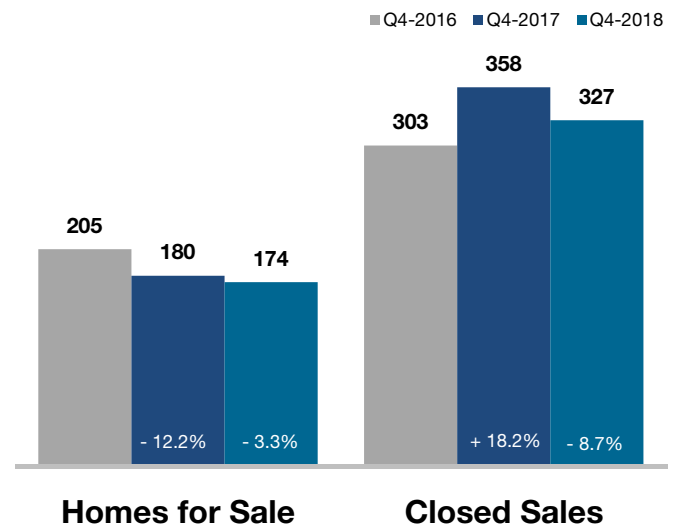
Q4-2018



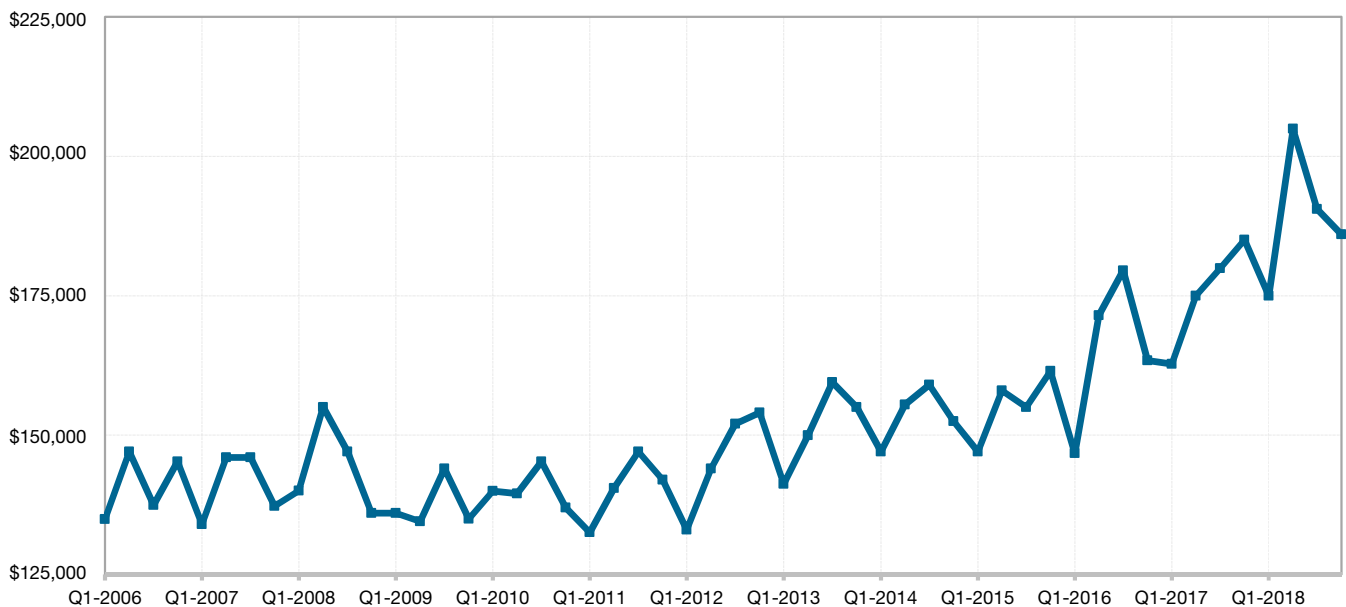
La Crosse County

Key Metrics	Q4-2018	1-Yr Chg
Median Sales Price	\$186,000	+ 0.5%
Average Sales Price	\$221,043	+ 8.3%
Pct. of Orig. Price Rec'd.	97.0%	+ 0.4%
Homes for Sale	174	- 3.3%
Closed Sales	327	- 8.7%
Months Supply	1.5	- 3.1%
Days on Market	31	- 22.9%

Market Activity



Historical Median Sales Price for La Crosse County



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La Crosse ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg
54601	\$164,400	↑ + 7.5%	96.9%	↓ - 0.4%	31	↓ - 7.8%	144	↑ + 1.4%
54603	\$125,000	↓ - 2.9%	97.5%	↑ + 1.7%	29	↓ - 21.9%	37	↑ + 15.6%
54614	\$175,000	↓ - 9.6%	98.7%	↓ - 1.6%	23	↑ + 75.1%	5	↑ + 25.0%
54623	\$280,000	↑ + 43.6%	93.3%	↓ - 1.8%	38	↑ + 58.7%	5	→ 0.0%
54636	\$239,950	↓ - 3.2%	99.5%	↑ + 2.0%	20	↓ - 65.2%	52	↑ + 20.9%
54644	\$564,900	↑ + 277.2%	92.0%	↑ + 4.1%	47	↓ - 23.8%	2	→ 0.0%
54650	\$239,150	↑ + 13.9%	95.4%	↓ - 1.8%	36	↓ - 7.1%	60	↓ - 18.9%
54653	\$210,000	↑ + 5.5%	100.0%	↑ + 1.4%	4	↓ - 94.7%	3	↑ + 50.0%
54669	\$215,000	↓ - 2.3%	95.4%	↑ + 0.4%	56	↓ - 11.2%	22	↑ + 29.4%

Marketwatch Report

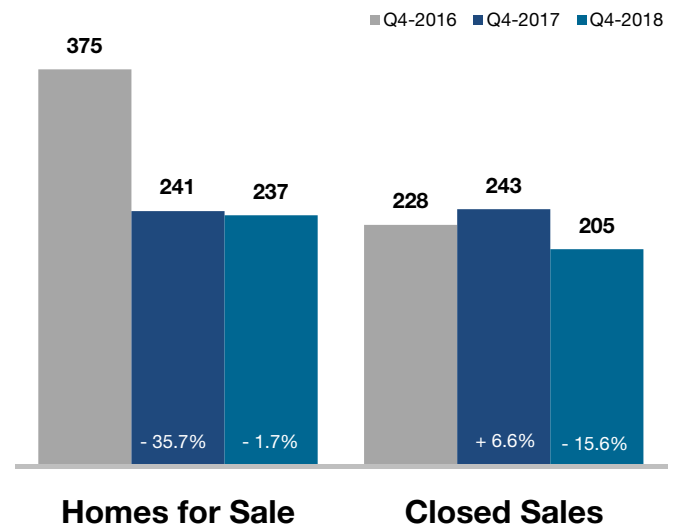
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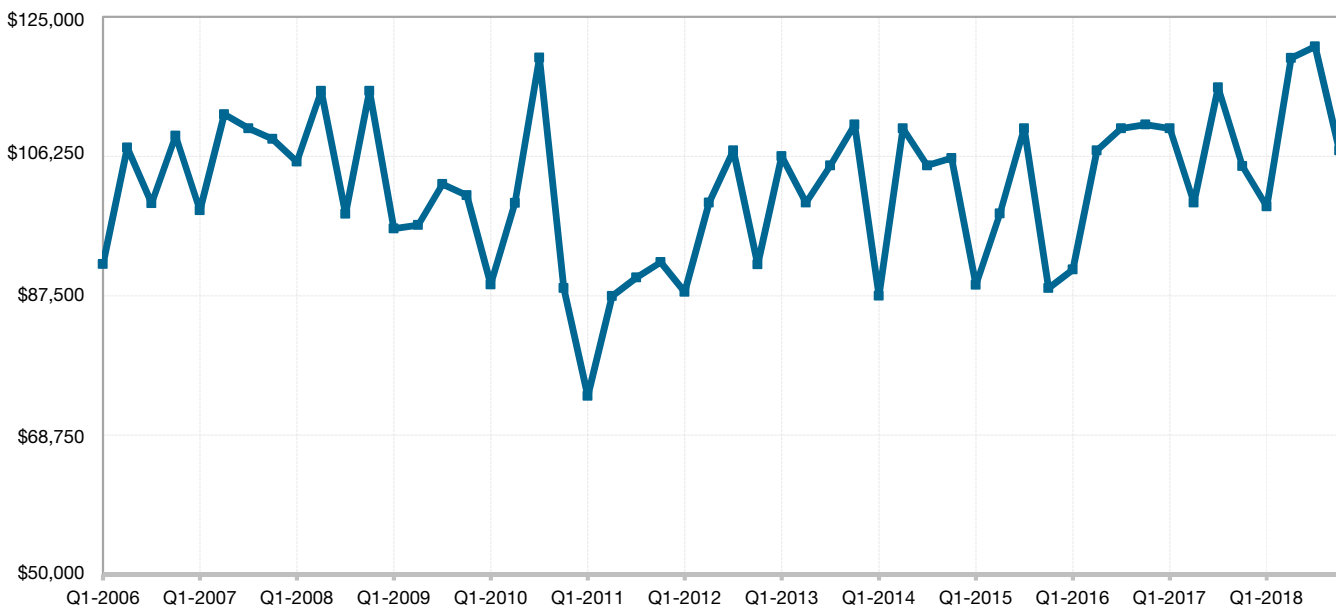
Manitowoc County

Key Metrics	Q4-2018	1-Yr Chg
Median Sales Price	\$107,000	+ 2.0%
Average Sales Price	\$136,165	+ 4.3%
Pct. of Orig. Price Rec'd.	93.5%	+ 1.2%
Homes for Sale	237	- 1.7%
Closed Sales	205	- 15.6%
Months Supply	3.3	+ 14.1%
Days on Market	51	- 29.1%

Market Activity



Historical Median Sales Price for Manitowoc County



Marketwatch Report

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Manitowoc ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg
53015	\$173,000	↑ + 11.6%	91.9%	↓ - 6.4%	66	↑ + 513.0%	10	↑ + 150.0%
53042	\$134,500	↓ - 7.9%	94.8%	↓ - 1.0%	40	↓ - 3.4%	12	↓ - 36.8%
53063	\$162,000	--	88.3%	--	140	--	3	--
54110	\$200,000	↓ - 13.8%	97.2%	↓ - 4.1%	116	↓ - 23.1%	5	↑ + 150.0%
54207	\$138,000	↑ + 60.0%	98.6%	↑ + 8.5%	7	↓ - 93.8%	1	→ 0.0%
54214	\$115,750	--	97.1%	--	44	--	4	--
54220	\$109,800	↑ + 11.8%	94.0%	↑ + 2.3%	50	↓ - 26.6%	108	↓ - 6.9%
54227	\$121,000	--	107.2%	--	7	--	1	--
54228	\$175,250	↑ + 87.9%	97.8%	↑ + 5.4%	35	↓ - 31.1%	4	↓ - 33.3%
54230	\$147,000	↑ + 8.1%	94.2%	↑ + 2.1%	35	↓ - 62.8%	7	↑ + 40.0%
54232	\$84,750	↓ - 41.1%	87.5%	↓ - 9.7%	45	↑ + 400.0%	1	→ 0.0%
54241	\$71,000	↓ - 7.4%	91.7%	↑ + 3.6%	57	↓ - 53.6%	47	↑ + 23.7%
54245	\$225,000	↑ + 19.4%	95.0%	↓ - 2.5%	28	↓ - 48.1%	5	→ 0.0%
54247	\$131,350	↑ + 11.3%	95.5%	↑ + 1.2%	68	↑ + 14.9%	4	→ 0.0%

Marketwatch Report

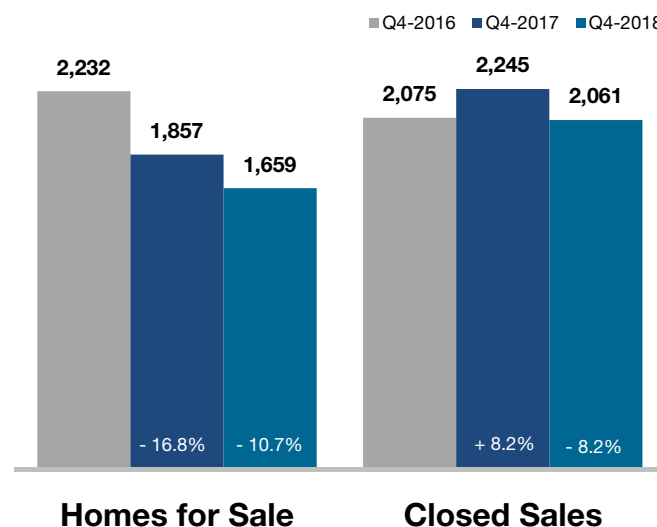
Q4-2018



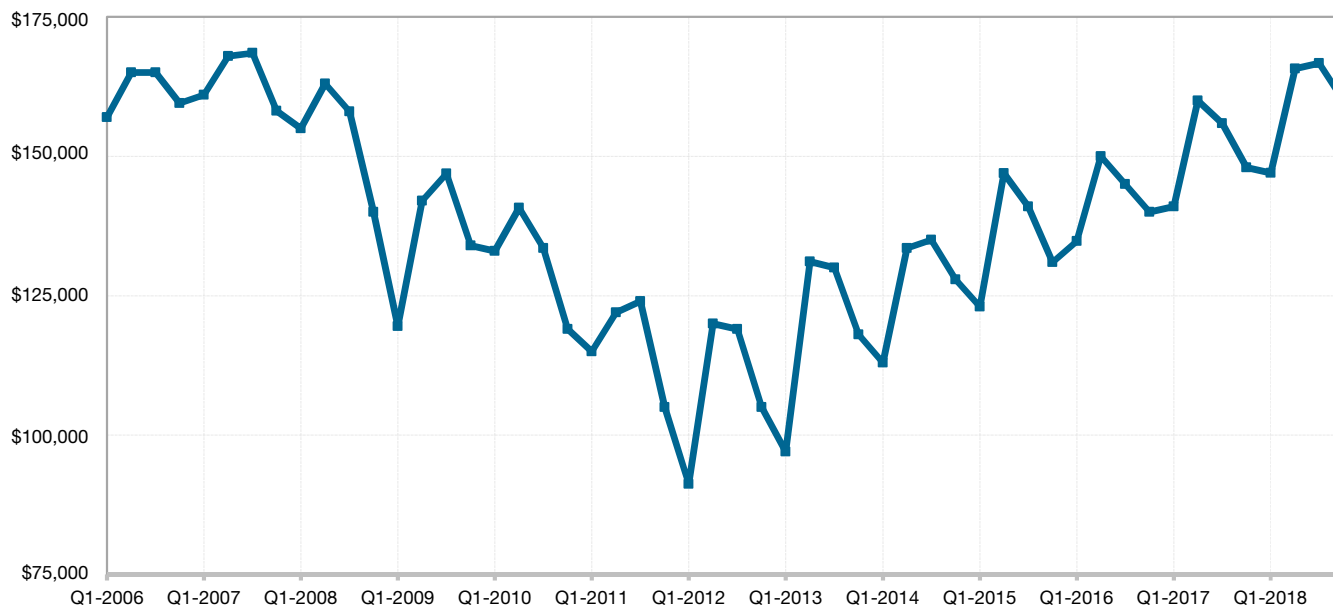
Milwaukee County

Key Metrics	Q4-2018	1-Yr Chg
Median Sales Price	\$160,000	+ 8.1%
Average Sales Price	\$194,509	+ 11.0%
Pct. of Orig. Price Rec'd.	95.0%	+ 0.8%
Homes for Sale	1,659	- 10.7%
Closed Sales	2,061	- 8.2%
Months Supply	2.1	- 6.1%
Days on Market	40	- 20.0%

Market Activity



Historical Median Sales Price for Milwaukee County



Marketwatch Report

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Milwaukee ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg
53110	\$150,800	↑ + 12.5%	96.8%	↑ + 2.8%	29	↓ - 49.6%	36	↓ - 28.0%
53129	\$261,125	↑ + 16.1%	97.1%	↑ + 1.4%	27	↓ - 19.7%	28	↑ + 12.0%
53130	\$226,500	↑ + 1.4%	95.5%	↓ - 1.6%	48	↓ - 15.9%	14	↓ - 46.2%
53132	\$255,000	↑ + 2.0%	96.7%	↓ - 0.2%	33	↓ - 9.2%	115	↑ + 36.9%
53154	\$232,750	↑ + 8.4%	96.3%	↓ - 1.2%	35	↓ - 14.6%	72	↑ + 4.3%
53172	\$165,000	↑ + 7.8%	95.8%	↓ - 1.2%	32	↓ - 11.9%	51	↑ + 24.4%
53202	\$249,900	↑ + 2.5%	95.1%	↑ + 0.7%	52	↓ - 10.8%	79	↓ - 14.1%
53203	\$159,000	↓ - 54.4%	103.8%	↑ + 5.2%	34	↑ + 57.5%	4	→ 0.0%
53204	\$75,000	↑ + 41.8%	96.1%	↑ + 6.5%	66	↑ + 0.8%	22	↓ - 12.0%
53205	\$47,500	↑ + 26.7%	88.4%	↑ + 1.7%	83	↑ + 104.1%	3	↓ - 62.5%
53206	\$25,000	↑ + 66.7%	82.8%	↑ + 3.6%	66	↑ + 15.0%	19	↓ - 24.0%
53207	\$179,950	↑ + 4.3%	94.9%	↓ - 1.0%	42	↑ + 12.5%	88	↓ - 8.3%
53208	\$143,000	↑ + 50.5%	92.5%	↓ - 0.5%	63	↑ + 0.1%	30	↓ - 16.7%
53209	\$81,500	↑ + 35.8%	93.6%	↑ + 4.1%	48	↓ - 27.3%	96	↓ - 16.5%
53210	\$125,625	↑ + 89.6%	92.3%	↑ + 0.8%	38	↓ - 66.0%	42	↑ + 7.7%
53211	\$329,950	↑ + 10.0%	95.7%	↑ + 2.0%	48	↓ - 16.1%	74	↑ + 17.5%
53212	\$178,600	↑ + 80.4%	95.9%	↑ + 5.3%	50	↑ + 3.4%	48	↑ + 6.7%
53213	\$245,000	↓ - 1.7%	94.8%	↓ - 1.1%	28	↓ - 30.0%	72	→ 0.0%
53214	\$139,900	↑ + 12.0%	95.0%	↓ - 0.2%	36	↓ - 23.8%	89	→ 0.0%
53215	\$117,750	↑ + 15.4%	99.0%	↑ + 4.6%	34	↓ - 21.3%	60	↑ + 7.1%
53216	\$73,950	↑ + 13.8%	92.9%	↓ - 0.1%	43	↓ - 41.0%	60	↓ - 13.0%
53217	\$355,000	↑ + 12.7%	94.2%	↓ - 0.3%	51	↓ - 4.5%	110	↑ + 0.9%
53218	\$79,500	↑ + 30.1%	92.9%	↑ + 2.4%	46	↑ + 13.4%	91	↑ + 8.3%
53219	\$145,000	↑ + 12.0%	95.7%	↑ + 0.5%	36	↓ - 18.0%	113	↓ - 5.8%
53220	\$160,000	↑ + 6.7%	95.1%	↓ - 1.1%	34	↑ + 16.3%	82	↑ + 60.8%
53221	\$143,950	↓ - 1.1%	96.1%	↑ + 0.4%	34	↓ - 29.7%	112	↓ - 8.2%
53222	\$138,900	↑ + 4.8%	94.3%	↑ + 0.6%	40	↓ - 7.3%	112	↑ + 3.7%
53223	\$135,000	↑ + 14.9%	94.1%	↓ - 0.4%	48	↓ - 17.4%	78	↓ - 6.0%
53224	\$141,500	↑ + 0.7%	95.4%	↑ + 1.6%	40	↓ - 27.0%	35	↓ - 12.5%
53225	\$120,000	↓ - 3.6%	92.4%	↓ - 1.3%	35	↓ - 47.7%	45	↓ - 13.5%
53226	\$239,900	↑ + 0.8%	96.2%	↑ + 0.3%	21	↓ - 52.8%	50	↑ + 6.4%
53227	\$166,225	↑ + 16.3%	96.4%	↑ + 2.2%	30	↓ - 38.7%	66	↓ - 1.5%
53228	\$179,500	↑ + 1.8%	98.2%	↑ + 2.2%	32	↓ - 25.6%	35	↑ + 9.4%
53233	\$82,500	--	86.8%	--	89	--	2	--
53235	\$146,000	↑ + 5.4%	93.6%	↓ - 0.2%	86	↓ - 9.2%	29	↓ - 6.5%

Marketwatch Report

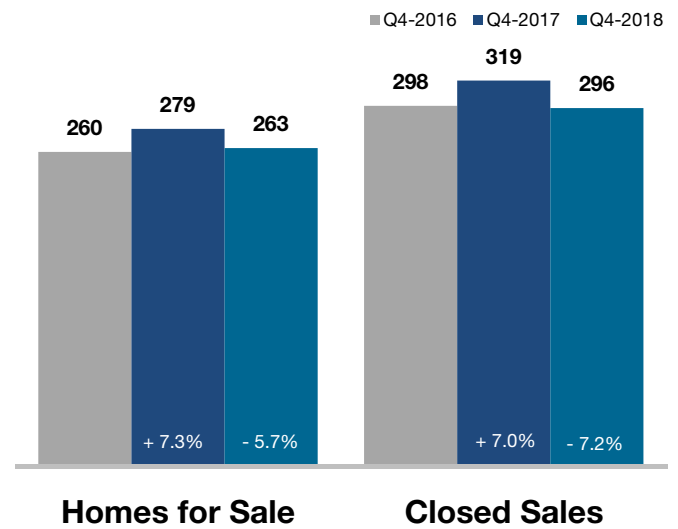
Q4-2018



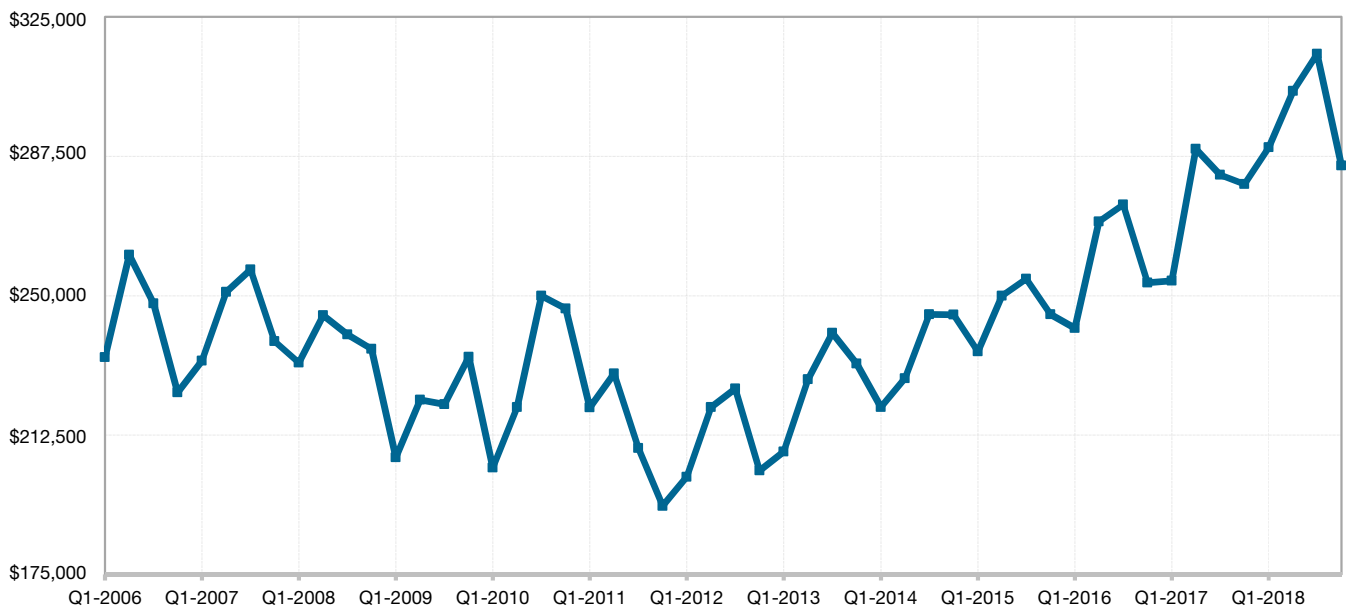
Ozaukee County

Key Metrics	Q4-2018	1-Yr Chg
Median Sales Price	\$284,950	+ 1.8%
Average Sales Price	\$333,528	- 2.5%
Pct. of Orig. Price Rec'd.	96.3%	+ 0.4%
Homes for Sale	263	- 5.7%
Closed Sales	296	- 7.2%
Months Supply	2.5	+ 1.6%
Days on Market	45	- 12.0%

Market Activity



Historical Median Sales Price for Ozaukee County



Marketwatch Report

Q4-2018



Ozaukee ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg
53004	\$227,500	↑ + 8.4%	95.7%	↓ - 1.5%	96	↑ + 40.9%	14	↓ - 26.3%
53012	\$340,000	↑ + 9.2%	98.0%	↑ + 1.8%	40	↓ - 16.1%	61	↑ + 13.0%
53021	\$247,500	↑ + 9.0%	93.5%	↓ - 2.4%	56	↑ + 21.1%	12	↑ + 9.1%
53024	\$262,000	↑ + 9.2%	95.3%	↓ - 0.2%	32	↓ - 25.9%	55	↓ - 15.4%
53074	\$229,800	↑ + 4.5%	97.2%	↑ + 0.6%	68	↑ + 55.0%	43	↑ + 30.3%
53075	\$173,700	↓ - 31.6%	94.6%	↑ + 0.1%	30	↓ - 65.0%	6	↓ - 25.0%
53080	\$212,500	↓ - 3.1%	95.9%	↓ - 0.1%	32	↓ - 33.2%	19	↑ + 35.7%
53092	\$336,000	↓ - 15.4%	96.2%	↑ + 1.2%	32	↓ - 43.9%	67	↓ - 1.5%
53097	\$428,000	↑ + 6.3%	95.7%	↑ + 0.8%	52	↓ - 16.4%	24	↑ + 20.0%

Marketwatch Report

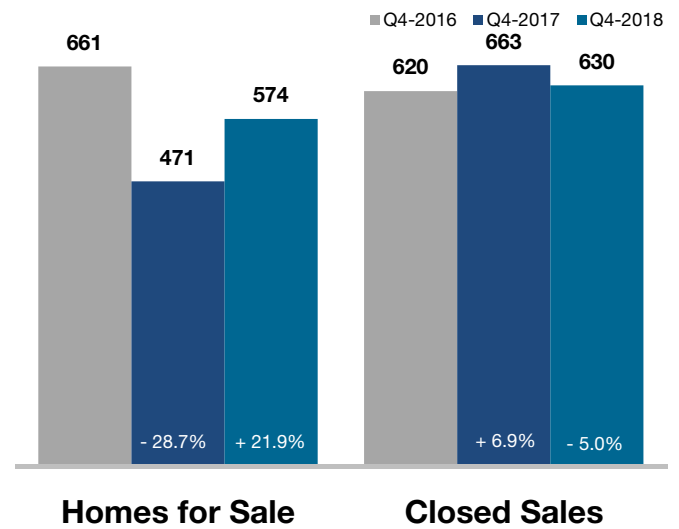
Q4-2018



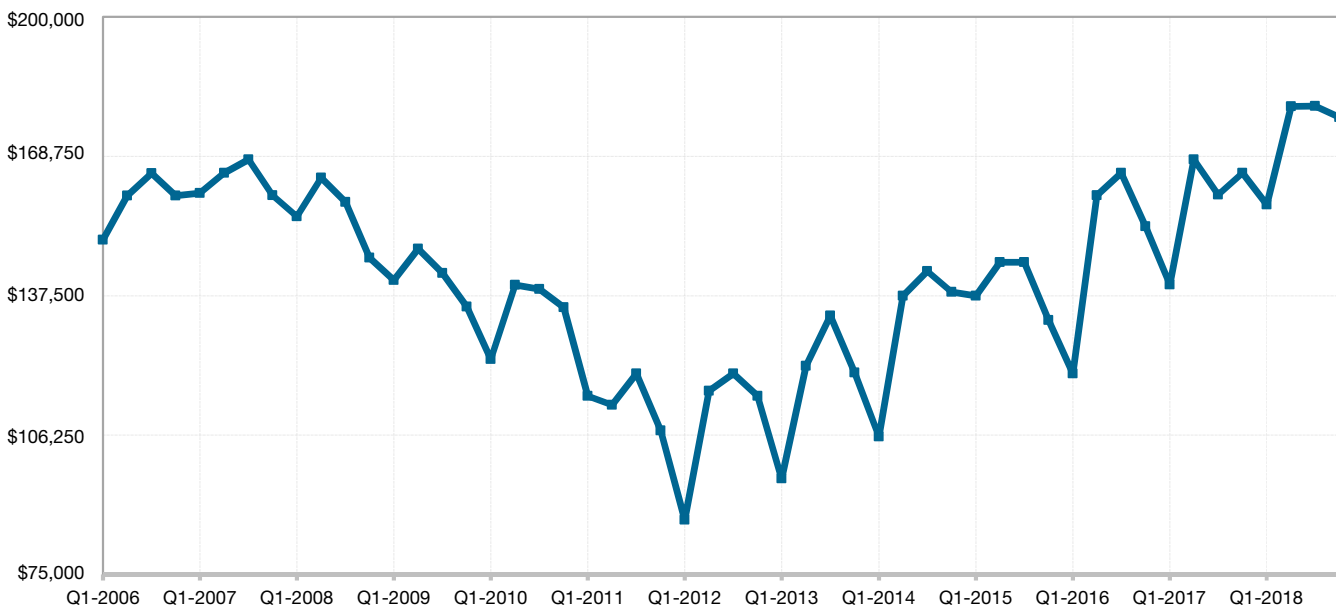
Racine County

Key Metrics	Q4-2018	1-Yr Chg
Median Sales Price	\$177,501	+ 7.6%
Average Sales Price	\$210,837	+ 10.1%
Pct. of Orig. Price Rec'd.	96.0%	+ 1.2%
Homes for Sale	574	+ 21.9%
Closed Sales	630	- 5.0%
Months Supply	2.7	+ 29.5%
Days on Market	37	- 32.9%

Market Activity



Historical Median Sales Price for Racine County



Marketwatch Report

Q4-2018



Racine ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg
53105	\$233,000	↑ + 16.6%	93.3%	↓ - 1.4%	55	↓ - 16.3%	101	↑ + 8.6%
53108	\$139,900	↓ - 11.2%	93.2%	↓ - 5.5%	38	↑ + 16.9%	7	↓ - 12.5%
53126	\$300,000	↑ + 5.5%	94.9%	↑ + 0.7%	37	↓ - 38.8%	21	↑ + 16.7%
53139	\$339,000	↑ + 32.9%	92.7%	↓ - 2.5%	67	↑ + 10.2%	7	↓ - 30.0%
53167	\$260,000	--	91.4%	--	61	--	3	--
53177	\$187,450	↑ + 22.5%	99.2%	↑ + 2.6%	27	↓ - 45.3%	34	↑ + 100.0%
53182	\$295,000	↑ + 23.4%	94.8%	↑ + 1.9%	46	↓ - 21.2%	15	↓ - 6.3%
53185	\$293,950	↑ + 12.2%	96.0%	↑ + 0.2%	56	↓ - 12.3%	56	↓ - 3.4%
53402	\$158,310	↓ - 9.3%	96.6%	↑ + 2.5%	35	↓ - 42.4%	131	↑ + 24.8%
53403	\$136,499	↑ + 5.8%	97.1%	↑ + 4.6%	37	↓ - 45.7%	61	↓ - 11.6%
53404	\$123,000	↑ + 9.7%	94.9%	↑ + 4.4%	28	↓ - 52.1%	27	↑ + 8.0%
53405	\$114,500	↑ + 0.3%	96.2%	↑ + 0.7%	29	↓ - 44.5%	84	↓ - 16.0%
53406	\$182,250	↑ + 7.2%	96.2%	↓ - 1.3%	30	↓ - 21.7%	104	↑ + 6.1%

Marketwatch Report

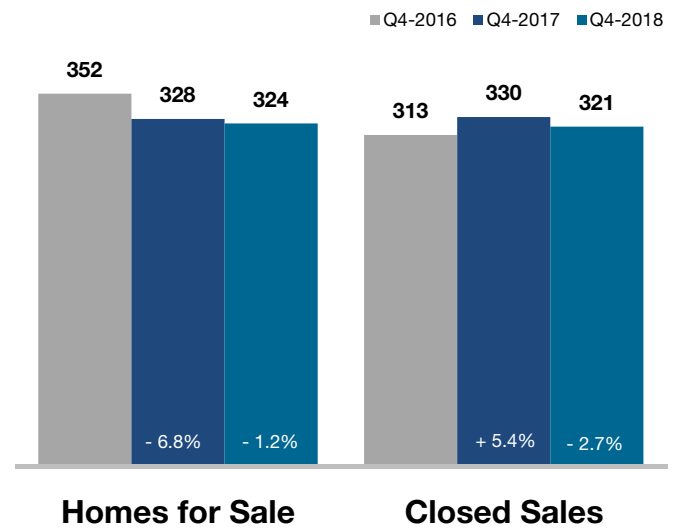
Q4-2018



Sheboygan County

Key Metrics	Q4-2018	1-Yr Chg
Median Sales Price	\$167,500	+ 10.9%
Average Sales Price	\$193,007	+ 2.2%
Pct. of Orig. Price Rec'd.	95.7%	+ 0.8%
Homes for Sale	324	- 1.2%
Closed Sales	321	- 2.7%
Months Supply	3.1	+ 0.8%
Days on Market	45	- 13.1%

Market Activity



Historical Median Sales Price for Sheboygan County



Marketwatch Report

Q4-2018



Sheboygan ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg
53001	\$166,250	↓ - 46.9%	97.5%	↑ + 0.0%	56	↑ + 110.1%	6	↑ + 200.0%
53011	\$119,000	↓ - 38.0%	89.6%	↑ + 0.3%	42	↓ - 68.9%	5	↓ - 16.7%
53013	\$180,000	↓ - 14.7%	93.5%	↓ - 0.7%	43	↓ - 65.8%	9	↑ + 12.5%
53015	\$173,000	↑ + 11.6%	91.9%	↓ - 6.4%	66	↑ + 513.0%	10	↑ + 150.0%
53020	\$227,450	↓ - 14.2%	93.7%	↓ - 0.1%	149	↑ + 138.5%	6	↓ - 53.8%
53023	\$208,200	↓ - 7.5%	99.3%	↑ + 30.2%	65	↓ - 40.1%	3	↑ + 200.0%
53040	\$265,450	↑ + 15.4%	95.8%	↓ - 1.2%	56	↑ + 74.1%	22	↓ - 29.0%
53044	\$234,500	↓ - 14.0%	90.4%	↓ - 2.6%	48	↑ + 8.6%	10	↓ - 16.7%
53070	\$296,000	↑ + 31.4%	90.9%	↓ - 5.5%	71	↓ - 12.0%	8	↓ - 33.3%
53073	\$189,500	↓ - 12.5%	95.2%	↓ - 0.6%	47	↓ - 11.6%	44	↑ + 15.8%
53075	\$173,700	↓ - 31.6%	94.6%	↑ + 0.1%	30	↓ - 65.0%	6	↓ - 25.0%
53081	\$135,000	↑ + 12.6%	96.6%	↑ + 2.4%	39	↓ - 15.4%	114	↑ + 15.2%
53083	\$172,450	↑ + 35.9%	96.2%	↑ + 1.4%	37	↓ - 17.1%	64	↑ + 16.4%
53085	\$171,500	↑ + 2.4%	96.2%	↓ - 1.5%	52	↑ + 85.6%	38	↑ + 123.5%
53093	\$198,500	↑ + 3.1%	98.5%	↑ + 2.3%	50	↑ + 5.8%	7	→ 0.0%

Marketwatch Report

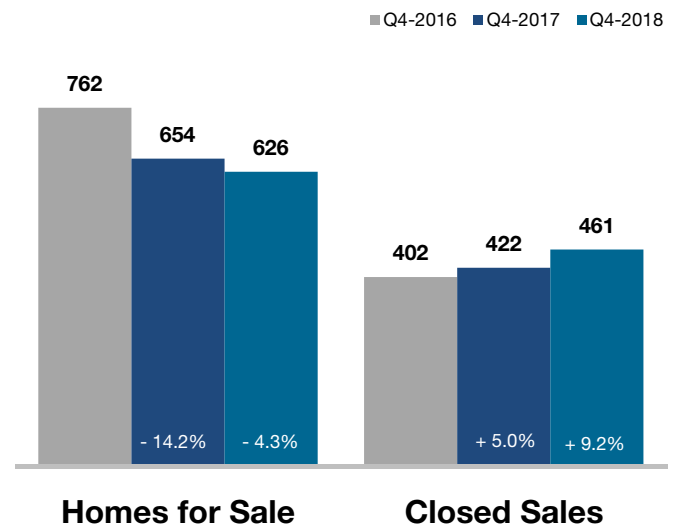
Q4-2018



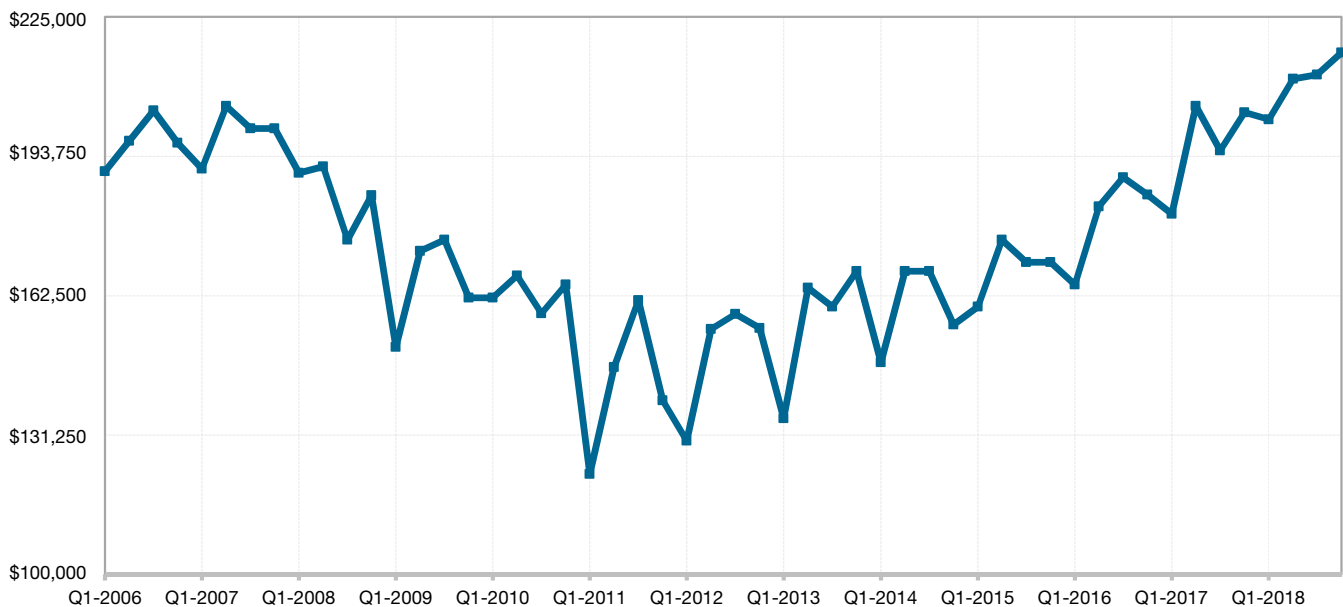
Walworth County

Key Metrics	Q4-2018	1-Yr Chg
Median Sales Price	\$217,000	+ 6.6%
Average Sales Price	\$307,667	+ 4.1%
Pct. of Orig. Price Rec'd.	94.6%	+ 0.9%
Homes for Sale	626	- 4.3%
Closed Sales	461	+ 9.2%
Months Supply	4.2	+ 3.8%
Days on Market	81	- 8.9%

Market Activity



Historical Median Sales Price for Walworth County



Marketwatch Report

Q4-2018



Walworth ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg
53105	\$233,000	↑ + 16.6%	93.3%	↓ - 1.4%	55	↓ - 16.3%	101	↑ + 8.6%
53114	\$190,000	↑ + 25.0%	95.4%	↑ + 16.1%	71	↓ - 17.8%	11	↑ + 175.0%
53115	\$185,500	↑ + 23.5%	92.4%	↓ - 1.0%	89	↑ + 8.0%	62	↑ + 10.7%
53119	\$317,758	↑ + 0.9%	95.8%	↑ + 4.1%	45	↓ - 29.8%	16	↓ - 5.9%
53120	\$264,000	↑ + 28.8%	96.4%	↑ + 2.3%	34	↓ - 22.9%	22	↓ - 12.0%
53121	\$230,000	↑ + 9.0%	95.7%	↑ + 1.3%	49	↓ - 30.8%	51	↓ - 16.4%
53125	\$339,000	↓ - 15.0%	92.7%	↓ - 1.2%	115	↑ + 45.5%	41	↑ + 78.3%
53128	\$146,000	↓ - 8.8%	95.3%	↑ + 0.8%	46	↓ - 27.7%	53	↑ + 47.2%
53147	\$278,250	↑ + 20.2%	95.1%	↑ + 2.6%	98	↓ - 15.9%	128	↑ + 28.0%
53148	\$116,500	--	97.2%	--	11	--	1	--
53149	\$265,000	↓ - 6.4%	95.5%	↓ - 0.9%	41	↓ - 8.6%	56	↑ + 12.0%
53157	\$94,000	--	86.7%	--	113	--	5	--
53176	\$156,750	--	90.2%	--	54	--	2	--
53184	\$187,050	↓ - 9.0%	95.7%	↑ + 1.7%	58	↓ - 29.8%	8	↓ - 27.3%
53190	\$194,500	↑ + 2.4%	92.1%	↑ + 1.4%	55	↓ - 38.0%	36	↑ + 9.1%
53191	\$313,490	↓ - 4.1%	99.8%	↓ - 2.2%	115	↑ + 0.0%	36	↑ + 63.6%
53195	\$164,138	--	96.6%	--	147	--	1	--
53585	\$148,000	↓ - 2.6%	82.9%	↓ - 14.4%	102	↑ + 71.9%	3	→ 0.0%

Marketwatch Report

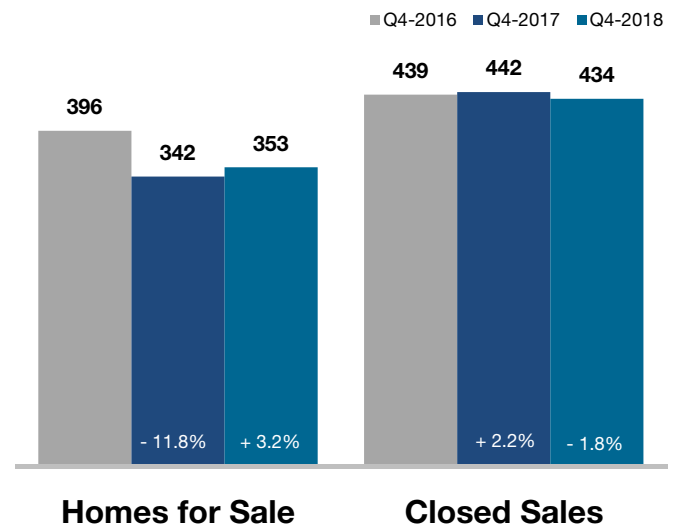
Q4-2018



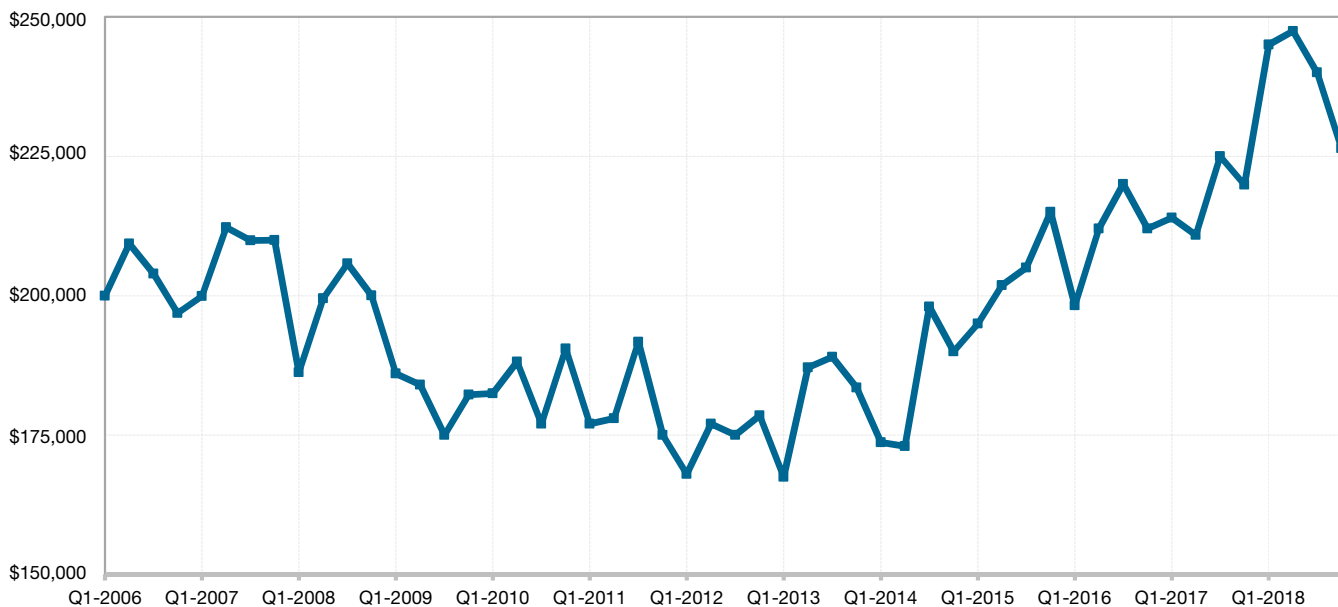
Washington County

Key Metrics	Q4-2018	1-Yr Chg
Median Sales Price	\$226,450	+ 3.0%
Average Sales Price	\$252,445	+ 5.3%
Pct. of Orig. Price Rec'd.	96.6%	+ 0.2%
Homes for Sale	353	+ 3.2%
Closed Sales	434	- 1.8%
Months Supply	2.2	+ 13.8%
Days on Market	44	+ 2.2%

Market Activity



Historical Median Sales Price for Washington County



Marketwatch Report

Q4-2018



Washington ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg
53002	\$161,950	↓ - 24.7%	98.2%	↑ + 2.4%	18	↓ - 66.7%	4	→ 0.0%
53010	\$203,000	↑ + 24.2%	94.5%	↑ + 3.4%	52	↓ - 5.1%	15	↑ + 25.0%
53012	\$340,000	↑ + 9.2%	98.0%	↑ + 1.8%	40	↓ - 16.1%	61	↑ + 13.0%
53017	\$322,000	↑ + 1.4%	94.9%	↓ - 1.4%	27	↓ - 19.6%	14	↑ + 55.6%
53021	\$247,500	↑ + 9.0%	93.5%	↓ - 2.4%	56	↑ + 21.1%	12	↑ + 9.1%
53022	\$279,900	↑ + 9.8%	95.2%	↓ - 1.7%	39	↑ + 7.2%	64	↑ + 39.1%
53027	\$227,000	↓ - 0.1%	96.3%	↓ - 0.2%	58	↑ + 21.9%	76	↑ + 5.6%
53033	\$278,160	↑ + 4.2%	97.3%	↑ + 9.4%	23	↓ - 69.1%	9	↓ - 18.2%
53037	\$222,000	↑ + 1.4%	95.7%	↓ - 1.1%	53	↑ + 13.8%	38	↓ - 11.6%
53040	\$265,450	↑ + 15.4%	95.8%	↓ - 1.2%	56	↑ + 74.1%	22	↓ - 29.0%
53076	\$363,000	↑ + 9.2%	100.4%	↑ + 2.0%	26	↓ - 47.2%	7	↓ - 41.7%
53086	\$255,000	↑ + 29.5%	97.8%	↑ + 1.0%	37	↑ + 15.6%	35	↑ + 9.4%
53090	\$189,900	↑ + 8.7%	97.8%	↑ + 1.0%	41	↑ + 2.8%	73	↑ + 10.6%
53095	\$209,000	↓ - 2.3%	96.7%	↑ + 0.3%	44	↓ - 11.8%	95	↑ + 46.2%

Marketwatch Report

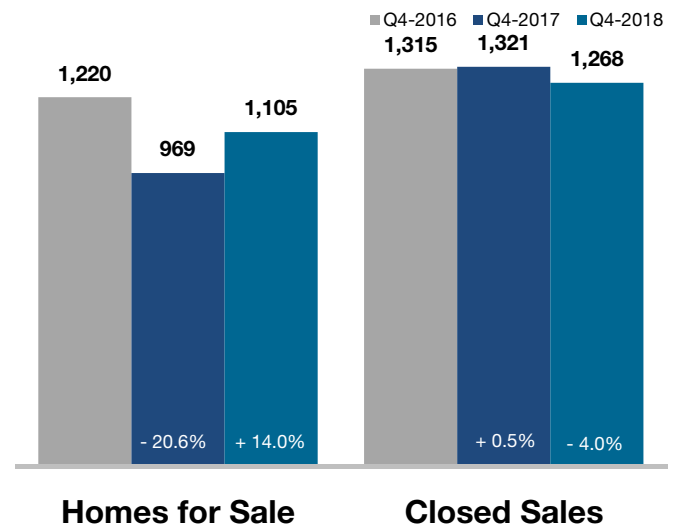
Q4-2018



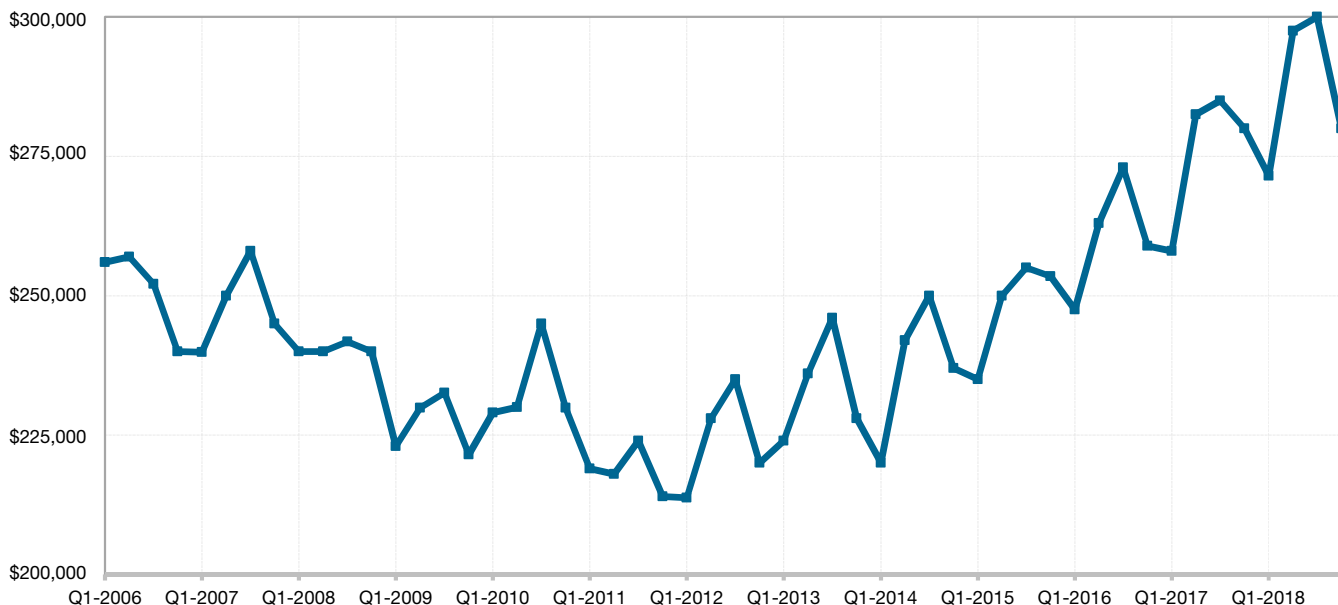
Waukesha County

Key Metrics	Q4-2018	1-Yr Chg
Median Sales Price	\$280,000	0.0%
Average Sales Price	\$327,971	+ 2.3%
Pct. of Orig. Price Rec'd.	96.2%	+ 0.9%
Homes for Sale	1,105	+ 14.0%
Closed Sales	1,268	- 4.0%
Months Supply	2.4	+ 20.6%
Days on Market	44	- 16.1%

Market Activity



Historical Median Sales Price for Waukesha County



Marketwatch Report

Q4-2018



Waukesha ZIP Codes

	Median Sales Price		Pct. of Orig. Price Rec'd.		Days on Market		Closed Sales	
	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg	Q4-2018	1-Yr Chg
53005	\$300,000	↓ - 6.0%	94.8%	↑ + 0.4%	45	↓ - 11.5%	70	↑ + 48.9%
53007	\$158,000	↓ - 12.8%	93.2%	↓ - 1.2%	27	↓ - 35.4%	7	↑ + 16.7%
53017	\$322,000	↑ + 1.4%	94.9%	↓ - 1.4%	27	↓ - 19.6%	14	↑ + 55.6%
53018	\$350,000	→ 0.0%	96.1%	↑ + 4.0%	72	↓ - 8.8%	25	↑ + 92.3%
53029	\$383,000	↓ - 5.5%	94.0%	↑ + 1.2%	65	↓ - 10.9%	62	→ 0.0%
53045	\$310,000	↓ - 2.3%	96.6%	↑ + 3.8%	31	↓ - 44.1%	69	↑ + 23.2%
53046	\$200,000	↓ - 37.2%	92.5%	↓ - 6.4%	22	↓ - 9.6%	3	↓ - 75.0%
53051	\$259,900	↑ + 7.5%	97.2%	↑ + 0.7%	43	↑ + 4.4%	137	↑ + 18.1%
53058	\$390,000	↑ + 12.1%	94.6%	↑ + 1.3%	41	↓ - 32.8%	17	↑ + 142.9%
53066	\$339,900	↑ + 4.9%	95.8%	↑ + 2.1%	44	↓ - 46.2%	127	↑ + 8.5%
53069	\$363,000	↑ + 37.0%	88.6%	↓ - 7.2%	148	↑ + 239.9%	5	→ 0.0%
53072	\$299,900	↑ + 5.3%	96.8%	↑ + 0.8%	87	↑ + 31.2%	99	↑ + 12.5%
53089	\$339,000	↑ + 18.9%	97.5%	↑ + 0.2%	37	↑ + 46.7%	57	↑ + 83.9%
53103	\$198,000	↓ - 20.8%	95.8%	↑ + 2.0%	34	↓ - 43.7%	7	↑ + 40.0%
53118	\$331,750	↓ - 5.1%	96.7%	↑ + 1.3%	51	↓ - 2.2%	20	↑ + 25.0%
53119	\$317,758	↑ + 0.9%	95.8%	↑ + 4.1%	45	↓ - 29.8%	16	↓ - 5.9%
53122	\$407,000	↑ + 13.4%	92.6%	↑ + 0.4%	60	↓ - 8.6%	25	↓ - 13.8%
53146	\$240,000	↓ - 4.0%	94.3%	↓ - 1.0%	41	↑ + 57.3%	21	↓ - 16.0%
53149	\$265,000	↓ - 6.4%	95.5%	↓ - 0.9%	41	↓ - 8.6%	56	↑ + 12.0%
53150	\$267,000	↓ - 4.6%	98.1%	↑ + 1.3%	28	↓ - 30.4%	63	↑ + 6.8%
53151	\$259,750	↑ + 2.3%	96.8%	↑ + 0.1%	24	↓ - 28.3%	92	↑ + 27.8%
53153	\$259,900	↑ + 4.5%	97.8%	↓ - 1.0%	21	↓ - 15.2%	3	↓ - 66.7%
53183	\$373,700	↑ + 9.3%	93.5%	↓ - 0.2%	61	↓ - 26.4%	14	↑ + 55.6%
53186	\$197,750	↑ + 10.9%	96.9%	↑ + 2.0%	33	↓ - 12.1%	110	↑ + 27.9%
53188	\$218,500	↑ + 4.0%	96.5%	↑ + 0.3%	33	↓ - 11.0%	110	↓ - 0.9%
53189	\$298,000	↓ - 0.6%	96.6%	↓ - 0.0%	35	↓ - 8.4%	64	↓ - 9.9%