Q3-2015

# A FREE RESEARCH TOOL FROM THE **MULTIPLE LISTING SERVICE, INC.**

Data shown only for ZIP codes with activity during the quarter. ZIP codes without activity were excluded.

#### **Counties**

All Counties Overview

Jefferson County

Kenosha County

La Crosse County

Manitowoc County

Milwaukee County

Ozaukee County

**Racine County** 

Sheboygan County

Walworth County

Washington County

Waukesha County

Q3-2015



## **All Counties Overview**

|            | Median Sales Price | Pct. of Orig. Price Rec'd. | Days on Market   | Closed Sales     |
|------------|--------------------|----------------------------|------------------|------------------|
|            | Q3-2015 1-Yr Chg   | Q3-2015 1-Yr Chg           | Q3-2015 1-Yr Chg | Q3-2015 1-Yr Chg |
| Jefferson  | \$166,450 🕹 - 3.8% | 93.8% 👚 + 0.9%             | 109 🖟 - 15.7%    | 292 👚 + 18.7%    |
| Kenosha    | \$150,000 👚 + 7.2% | 93.9% 👚 + 1.1%             | 75 👚 + 0.6%      | 642 👚 + 11.7%    |
| La Crosse  | \$154,000 🗣 - 3.1% | 96.1% 👚 + 0.5%             | 48 🕹 - 14.4%     | 423 👚 + 7.6%     |
| Manitowoc  | \$111,500 👚 + 6.2% | 92.4% 👚 + 2.9%             | 99 堤 - 0.6%      | 234 👚 + 4.0%     |
| Milwaukee  | \$141,000 👚 + 4.4% | 93.7% 👚 + 0.6%             | 69 🗣 - 9.0%      | 2,661 👚 + 4.8%   |
| Ozaukee    | \$255,000 👚 + 4.1% | 95.4% 1 + 0.8%             | 75 堤 - 10.2%     | 413 👚 + 11.3%    |
| Racine     | \$145,000 👚 + 1.4% | 92.7% 👚 + 1.1%             | 88 堤 - 4.1%      | 721 👚 + 19.0%    |
| Sheboygan  | \$129,900 👚 + 1.9% | 94.3% 👚 + 2.5%             | 82 堤 - 21.4%     | 389 👚 + 9.9%     |
| Walworth   | \$170,000 👚 + 1.2% | 91.7% 👚 + 1.3%             | 121 堤 - 11.0%    | 493 👚 + 11.0%    |
| Washington | \$205,000 👚 + 3.5% | 96.1% 👚 + 1.7%             | 64 🕹 - 28.0%     | 611 👚 + 15.5%    |
| Waukesha   | \$255,950 👚 + 2.4% | 96.2% 👚 + 0.9%             | 60 堤 - 12.8%     | 1,814 👚 + 10.9%  |

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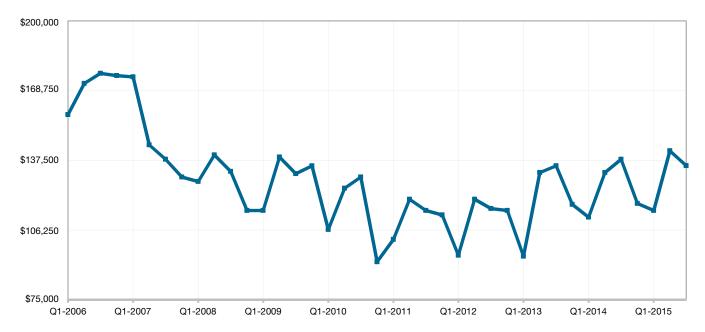


# **Jefferson County**

| <b>Key Metrics</b>         | Q3-2015  | 1-Yr Chg |
|----------------------------|--|----------|
|                            | <b>*</b> • • • • • • • • • • • • • • • • • • • | 0.007    |
| Median Sales Price         | \$166,450                                      | - 3.8%   |
| Average Sales Price        | \$186,412                                      | - 4.8%   |
| Pct. of Orig. Price Rec'd. | 93.8%  | + 0.9%   |
| Homes for Sale             | 539  | - 43.4%  |
| Closed Sales               | 292  | - 22.3%  |
| Months Supply              | 7.5  | - 21.7%  |
| Days on Market             | 109  | - 15.7%  |



#### **Historical Median Sales Price for Jefferson County**



Q3-2015



## **Jefferson ZIP Codes**

|       | Median Sales Price     | Pct. of Ori | g. Price Rec'd. | Days o  | n Market        | Close   | ed Sales |
|-------|------------------------|-------------|-----------------|---------|-----------------|---------|----------|
|       | Q3-2015 1-Yr Cl        | ng Q3-2015  | 1-Yr Chg        | Q3-2015 | 1-Yr Chg        | Q3-2015 | 1-Yr Chg |
| 53036 | \$229,000 🖟 - 3.8      | % 97.9%     | + 1.3%          | 36      | - 62.8%         | 13      | - 38.1%  |
| 53038 | \$207,500 👚 + 6.5      | % 95.3%     | <b>-</b> 1.2%   | 73      | - 27.1%         | 18      | + 20.0%  |
| 53066 | \$279,900 👚 + 6.4      | % 94.5%     | - 0.6%          | 88      | + 8.8%          | 171     | - 17.0%  |
| 53094 | \$145,000 👚 + 13.      | 3% 94.7%    | <b>1</b> + 0.9% | 85      | - 12.8%         | 63      | + 57.5%  |
| 53137 | \$234,950 <b>-</b> 18. | % 89.6%     | <b>1</b> + 1.2% | 179     | + 2.7%          | 4       | → 0.0%   |
| 53156 | \$159,000 🖶 - 18.0     | 92.2%       | <b>1</b> + 1.1% | 122     | - 23.4%         | 11      | + 22.2%  |
| 53178 | \$189,000 👚 + 14.      | 5% 89.4%    | <b>↓</b> - 1.8% | 151     | <b>+</b> 54.2%  | 11      | + 83.3%  |
| 53190 | \$163,000 🖶 - 5.5      | % 92.4%     | <b>1</b> + 2.2% | 151     | <b>+</b> 11.2%  | 31      | → 0.0%   |
| 53523 | \$183,500 🖶 - 11.4     | 92.1%       | <b>1</b> + 1.2% | 222     | <b>+</b> 109.8% | 6       | - 45.5%  |
| 53538 | \$139,375 堤 - 1.8      | % 94.0%     | <b>1</b> + 2.0% | 116     | - 23.4%         | 82      | + 22.4%  |
| 53549 | \$160,250 👚 + 4.1      | % 95.3%     | <b>1</b> + 5.7% | 155     | + 6.5%          | 24      | - 20.0%  |
| 53551 | \$208,500 👚 + 6.9      | % 96.2%     | <b>1</b> + 5.1% | 94      | - 43.3%         | 24      | - 11.1%  |
| 53594 | \$125,000 🕹 - 46.6     | 87.1%       | - 8.0%          | 163     | <b>+</b> 119.7% | 3       | → 0.0%   |

Q3-2015

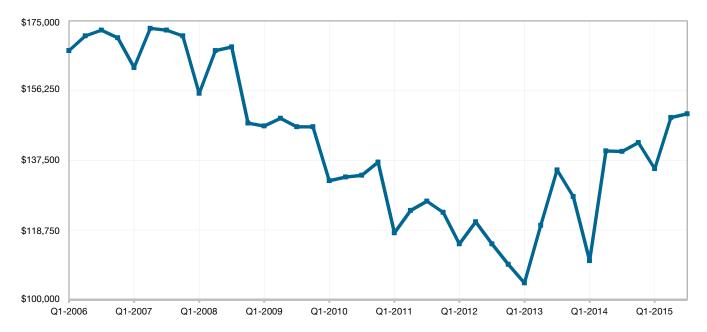


# **Kenosha County**

| <b>Key Metrics</b>         | Q3-2015   | 1-Yr Chg |
|----------------------------|-----------|----------|
|                            |           |          |
| Median Sales Price         | \$150,000 | + 7.2%   |
| Average Sales Price        | \$173,210 | + 5.8%   |
| Pct. of Orig. Price Rec'd. | 93.9%     | + 1.1%   |
| Homes for Sale             | 982       | - 7.7%   |
| Closed Sales               | 642       | + 11.7%  |
| Months Supply              | 5.6       | - 15.8%  |
| Days on Market             | 75        | + 0.6%   |



#### **Historical Median Sales Price for Kenosha County**



Q3-2015



# **Kenosha ZIP Codes**

|       | Median Sales Price | Pct. of Orig. Price Rec'd. | . Days on Market | Closed Sales     |
|-------|--------------------|----------------------------|------------------|------------------|
|       | Q3-2015 1-Yr Ch    | g Q3-2015 1-Yr Chg         | Q3-2015 1-Yr Chg | Q3-2015 1-Yr Chg |
| 53104 | \$231,950 🖟 - 11.5 | <b>93.5% ↑</b> + 5.9%      | 120 👚 + 33.8%    | 12               |
| 53105 | \$203,150 👚 + 20.9 | % 92.8% <b>1</b> + 1.2%    | 110 🖶 - 8.3%     | 78 🗣 - 17.0%     |
| 53128 | \$138,700 🗣 - 0.99 | 6 91.7% 🗣 - 0.8%           | 120 🖶 - 11.2%    | 27 🗣 - 18.2%     |
| 53140 | \$110,500 👚 + 1.89 | 6 92.0% <b>⇒</b> - 0.0%    | 77 堤 - 2.3%      | 75 🗣 - 15.7%     |
| 53142 | \$175,000 👚 + 23.7 | % 94.0% <b>↓</b> - 1.1%    | 71 👚 + 9.9%      | 125 🗣 - 3.8%     |
| 53143 | \$114,500 👚 + 14.5 | % 94.6% <b>1</b> + 5.9%    | 51 堤 - 24.2%     | 72 👚 + 18.0%     |
| 53144 | \$148,000 👚 + 5.89 | 6 94.5% <b>1</b> + 2.7%    | 85 👚 + 10.7%     | 73 堤 - 1.4%      |
| 53158 | \$205,000 🕹 - 17.0 | % 94.7% <b>↓</b> - 0.4%    | 66 🕹 - 4.9%      | 73 👚 + 2.8%      |
| 53168 | \$151,000 👚 + 1.49 | 6 95.1% 👚 + 1.4%           | 106 👚 + 49.1%    | 39 🕹 - 4.9%      |
| 53170 | \$188,175 👚 + 63.6 | % 99.6% <b>1</b> + 17.6%   | 48 堤 - 55.2%     | 8 ➡ 0.0%         |
| 53177 | \$129,582 🕹 - 31.8 | % 96.0% <b>1</b> + 3.0%    | 65 👚 + 5.8%      | 28 👚 + 3.7%      |
| 53179 | \$141,250 🗣 - 8.99 | 6 93.8% 🗣 - 0.7%           | 73 堤 - 17.7%     | 22 🕹 - 29.0%     |
| 53181 | \$172,000 🕹 - 7.79 | 6 93.5% 👚 + 2.7%           | 89 🕹 - 12.1%     | 43 👚 + 19.4%     |
| 53182 | \$215,750 👚 + 2.79 | 6 92.8% 👚 + 0.5%           | 96 👚 + 60.2%     | 28 👚 + 33.3%     |
| 53403 | \$98,000 👚 + 30.7  | % 90.2% <b>1</b> + 3.0%    | 79 🕹 - 13.5%     | 67 👚 + 11.7%     |

Q3-2015

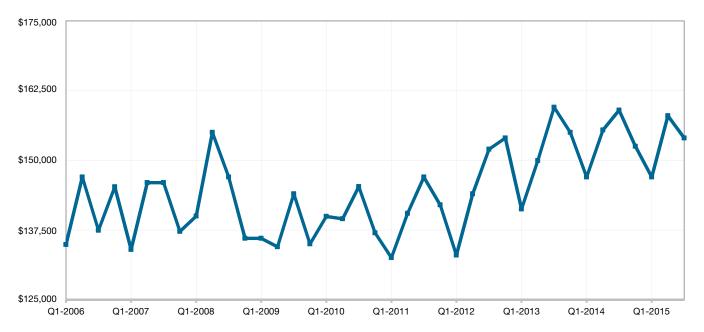


## La Crosse County

| <b>Key Metrics</b>         | Q3-2015   | 1-Yr Chg     |
|----------------------------|-----------|--------------|
|                            | <b>^</b>  | <b>0</b> 404 |
| Median Sales Price         | \$154,000 | - 3.1%       |
| Average Sales Price        | \$174,937 | - 1.2%       |
| Pct. of Orig. Price Rec'd. | 96.1%     | + 0.5%       |
| Homes for Sale             | 460       | - 7.3%       |
| Closed Sales               | 423       | + 7.6%       |
| Months Supply              | 4.3       | - 10.1%      |
| Days on Market             | 48        | - 14.4%      |



#### **Historical Median Sales Price for La Crosse County**



Q3-2015



## La Crosse ZIP Codes

|       | Median Sales Price  | Pct. of Orig. Price Rec'd. | Days on Market   | Closed Sales     |
|-------|---------------------|----------------------------|------------------|------------------|
|       | Q3-2015 1-Yr Chg    | Q3-2015 1-Yr Chg           | Q3-2015 1-Yr Chg | Q3-2015 1-Yr Chg |
| 54601 | \$139,700 🗣 - 2.8%  | 95.7% 👚 + 1.4%             | 55 🖟 - 11.6%     | 170 👚 + 3.7%     |
| 54603 | \$116,750 👚 + 33.4% | 6 92.7% 🗣 - 0.6%           | 48 🕹 - 27.9%     | 48 👚 + 20.0%     |
| 54614 | \$134,900 堤 - 9.9%  | 97.6% 👚 + 3.5%             | 66 堤 - 43.5%     | 11 👚 + 37.5%     |
| 54623 | \$157,000 🕹 - 29.1% | 96.0% 🕹 - 9.0%             | 32 🕹 - 59.2%     | 4 🕹 - 33.3%      |
| 54636 | \$207,400 👚 + 3.7%  | 98.1% 堤 - 0.2%             | 46 👚 + 7.9%      | 46 🖟 - 29.2%     |
| 54642 | \$157,500 👚 + 60.7% | 6 95.5% <b>1</b> + 9.3%    | 26 🛡 - 70.1%     | 1 🗸 - 50.0%      |
| 54644 | \$172,900 👚 + 16.69 | 6 99.6% <b>1</b> + 7.4%    | 78 👚 + 70.3%     | 4 👚 + 33.3%      |
| 54650 | \$180,000 🖶 - 0.3%  | 96.7% 👚 + 0.1%             | 44 👚 + 0.4%      | 83 🕹 - 6.7%      |
| 54653 | \$145,000 👚 + 46.19 | 6 98.3% <b>↓</b> - 2.5%    | 11 堤 - 72.8%     | 3 👚 + 50.0%      |
| 54658 | \$137,900 🕹 - 41.1% | 95.1% 👚 + 4.2%             | 55 🕹 - 54.4%     | 7 👚 + 40.0%      |
| 54669 | \$197,450 🗣 - 1.2%  | 97.5% 👚 + 1.0%             | 31 👚 + 3.8%      | 14 堤 - 12.5%     |

Q3-2015

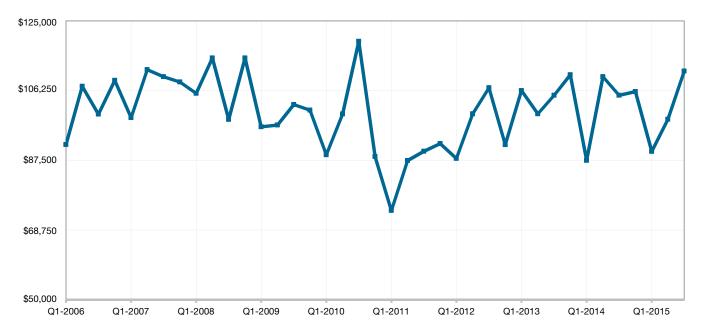


# **Manitowoc County**

| <b>Key Metrics</b>         | Q3-2015   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$111,500 | + 6.2%   |
| Average Sales Price        | \$128,421 | + 5.2%   |
| Pct. of Orig. Price Rec'd. | 92.4%     | + 2.9%   |
| Homes for Sale             | 578       | - 9.7%   |
| Closed Sales               | 234       | + 4.0%   |
| Months Supply              | 9.1       | - 16.8%  |
| Days on Market             | 99        | - 0.6%   |



#### **Historical Median Sales Price for Manitowoc County**



Q3-2015



## **Manitowoc ZIP Codes**

|       | Median Sa | les Price       | Pct. of Orig. | Price Rec'd.     | Days (  | on Market          | Clos    | ed Sales       |
|-------|-----------|-----------------|---------------|------------------|---------|--------------------|---------|----------------|
|       | Q3-2015   | 1-Yr Chg        | Q3-2015       | 1-Yr Chg         | Q3-2015 | 1-Yr Chg           | Q3-2015 | 1-Yr Chg       |
| 53015 | \$153,650 | - 3.9%          | 95.8%         | + 4.9%           | 105     | + 30.0%            | 8       | - 20.0%        |
| 53042 | \$150,000 | + 2.8%          | 93.4%         | + 2.4%           | 100     | - 5.2%             | 12      | - 42.9%        |
| 53063 | \$72,000  | - 61.5%         | 90.0%         | <b>+</b> 5.1%    | 79      | - 21.9%            | 1       | - 80.0%        |
| 54110 | \$245,000 | <b>+</b> 81.5%  | 98.4%         | <b>1</b> + 11.4% | 69      | <b>1</b> + 8.9%    | 1       | - 66.7%        |
| 54215 | \$90,000  | - 38.5%         | 100.1%        | - 0.2%           | 404     | <b>1</b> + 7980.0% | 1       | → 0.0%         |
| 54220 | \$110,000 | <b>1</b> + 4.8% | 91.6%         | - 0.0%           | 93      | + 26.7%            | 101     | - 15.8%        |
| 54228 | \$99,500  | <b>1</b> + 5.3% | 104.0%        | <b>1</b> + 19.5% | 114     | - 46.2%            | 6       | - 40.0%        |
| 54230 | \$155,000 | <b>+</b> 31.4%  | 91.7%         | <b>1</b> + 10.9% | 277     | <b>1</b> + 171.2%  | 5       | → 0.0%         |
| 54232 | \$62,500  |                 | 78.2%         |                  | 227     |                    | 1       |                |
| 54241 | \$90,000  | <b>+</b> 34.3%  | 90.8%         | + 6.6%           | 113     | - 4.6%             | 46      | <b>+</b> 12.2% |
| 54245 | \$104,000 | - 36.9%         | 88.4%         | <b>1</b> + 11.1% | 117     | - 57.1%            | 7       | + 133.3%       |
| 54247 | \$149,000 | <b>+</b> 98.7%  | 94.4%         | + 1.3%           | 141     | <b>+</b> 12.6%     | 5       | → 0.0%         |

Q3-2015

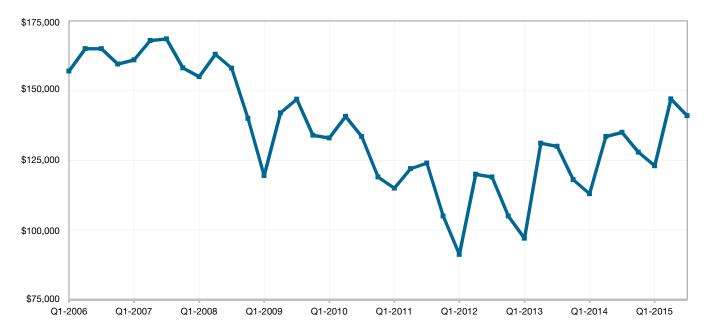


## Milwaukee County

| <b>Key Metrics</b>         | Q3-2015   | 1-Yr Chg |
|----------------------------|-----------|----------|
|                            |           |          |
| Median Sales Price         | \$141,000 | + 4.4%   |
| Average Sales Price        | \$170,898 | + 2.9%   |
| Pct. of Orig. Price Rec'd. | 93.7%     | + 0.6%   |
| Homes for Sale             | 3,861     | - 9.6%   |
| Closed Sales               | 2,661     | + 4.8%   |
| Months Supply              | 5.3       | - 12.7%  |
| Days on Market             | 69        | - 9.0%   |



#### **Historical Median Sales Price for Milwaukee County**



Q3-2015



## Milwaukee ZIP Codes

|       | Median Sales Price  | Pct. of Orig. Price Rec'd. | Days on Market   | Closed Sales     |
|-------|---------------------|----------------------------|------------------|------------------|
|       | Q3-2015 1-Yr Chg    | Q3-2015 1-Yr Chg           | Q3-2015 1-Yr Chg | Q3-2015 1-Yr Chg |
| 53110 | \$112,000 🖟 - 0.2%  | 94.8%                      | 72 🕹 - 15.0%     | 53 🗣 - 1.9%      |
| 53129 | \$200,000 👚 + 7.2%  | 95.7% 👚 + 1.2%             | 48 堤 - 33.9%     | 43 🖟 - 4.4%      |
| 53130 | \$197,450           | 96.7% 🕆 +2.1%              | 44 🕹 - 26.3%     | 22 🗣 - 18.5%     |
| 53132 | \$221,250 👚 + 0.3%  | 96.8% 👚 + 0.6%             | 51 🕹 - 25.9%     | 140 👚 + 9.4%     |
| 53154 | \$205,000 🖶 - 0.7%  | 95.5% 👚 + 1.8%             | 71 👚 + 3.3%      | 97 堤 - 14.2%     |
| 53172 | \$139,000 🖶 - 0.7%  | 93.4% 👚 + 0.4%             | 69 👚 + 3.5%      | 57 👚 + 3.6%      |
| 53202 | \$212,500 👚 + 1.6%  | 94.5% 👚 + 0.6%             | 82 🕹 - 9.9%      | 90 🗣 - 6.3%      |
| 53203 | \$205,000 👚 + 20.6% | 6 94.4% 堤 - 1.9%           | 74 🕹 - 11.4%     | 9 👚 + 80.0%      |
| 53204 | \$72,500 👚 + 40.19  | 6 96.6% 👚 + 5.4%           | 78 🕹 - 1.9%      | 29 👚 + 31.8%     |
| 53205 | \$104,000 👚 + 30.09 | 6 95.4% 堤 - 3.4%           | 14 🕹 - 94.3%     | 4 🖟 - 42.9%      |
| 53206 | \$9,300 🕹 - 48.3%   | 6 72.8% 🛡 - 17.4%          | 191 👚 + 277.8%   | 20 👚 + 42.9%     |
| 53207 | \$132,250 🗣 - 2.0%  | 94.5% 👚 + 1.0%             | 60 🕹 - 10.2%     | 116 🖶 - 0.9%     |
| 53208 | \$125,000 1 + 28.99 | 6 91.6% <b>→</b> + 0.1%    | 86 👚 + 30.6%     | 49 👚 + 32.4%     |
| 53209 | \$74,750            | 6 90.8% 1 + 1.9%           | 79 🕹 - 4.6%      | 94 🗣 - 22.3%     |
| 53210 | \$57,800 👚 + 15.69  | 6 88.2% 🛡 - 3.6%           | 88 👚 + 3.8%      | 49 👚 + 36.1%     |
| 53211 | \$297,450 👚 + 4.2%  | 94.6% 👚 + 0.6%             | 75 👚 + 0.4%      | 94 👚 + 4.4%      |
| 53212 | \$146,750 👚 + 9.1%  | 93.3% 堤 - 1.8%             | 70 堤 - 12.3%     | 34 堤 - 29.2%     |
| 53213 | \$210,000 🖟 - 5.2%  | 96.0% 👚 + 0.5%             | 41 堤 - 24.3%     | 89 堤 - 3.3%      |
| 53214 | \$112,450 👚 + 9.9%  | 91.9% 👚 + 3.8%             | 82 堤 - 9.1%      | 111 👚 + 48.0%    |
| 53215 | \$83,000 🖟 - 2.4%   | 94.1% 堤 - 1.1%             | 77 👚 + 22.7%     | 61 堤 - 15.3%     |
| 53216 | \$62,500 👚 + 35.5%  | 6 90.5% 堤 - 4.4%           | 64 👚 + 3.1%      | 56 🖟 - 16.4%     |
| 53217 | \$316,000 👚 + 0.3%  | 94.6% 中 - 0.0%             | 66 🕹 - 14.7%     | 156 堤 - 7.7%     |
| 53218 | \$47,500 🖟 - 15.1%  | 89.3% 🗣 - 2.6%             | 70 🕹 - 4.4%      | 80 堤 - 19.2%     |
| 53219 | \$118,900 👚 + 8.1%  | 93.4% 👚 + 1.9%             | 68 🕹 - 13.3%     | 134 👚 + 2.3%     |
| 53220 | \$135,000 🖟 - 0.7%  | 93.6% 👚 + 0.6%             | 67 堤 - 10.8%     | 81 堤 - 12.9%     |
| 53221 | \$128,000 👚 + 5.7%  | 93.7% 👚 + 2.4%             | 75 堤 - 10.5%     | 131 👚 + 21.3%    |
| 53222 | \$133,000 👚 + 14.9% | 6 94.9% 👚 + 3.2%           | 81 堤 - 13.8%     | 141 堤 - 12.4%    |
| 53223 | \$105,000 👚 + 10.5% | 6 93.5% <b>1</b> + 2.1%    | 64 🗣 - 34.5%     | 95 堤 - 4.0%      |
| 53224 | \$98,000 👚 + 18.19  | 6 89.2% 🗣 - 5.2%           | 106 👚 + 53.5%    | 45 🗣 - 8.2%      |
| 53225 | \$113,950 👚 + 26.6% | 6 91.8% 🗣 - 1.0%           | 80 👚 + 25.2%     | 56 🗣 - 23.3%     |
| 53226 | \$197,900 🗣 - 3.1%  | 94.4% 🗣 - 1.2%             | 53 🕹 - 12.9%     | 73 🗣 - 1.4%      |
| 53227 | \$139,500 1 + 8.8%  | 93.8% 👚 + 1.3%             | 71 🗣 - 9.5%      | 68 🗣 - 5.6%      |
| 53228 | \$165,000 堤 - 11.1% | 6 94.0% 🗣 - 0.4%           | 60 🕹 -8.6%       | 50 🖈 0.0%        |
| 53233 | \$31,000 🕹 - 34.0%  | 6 124.0% 👚 + 41.4%         | 26 🕹 - 65.2%     | 1 🗸 - 66.7%      |
| 53235 | \$126,000 🖶 - 8.7%  | 93.5% 👚 + 0.9%             | 59 🕹 - 39.1%     | 40 👚 + 21.2%     |

Q3-2015

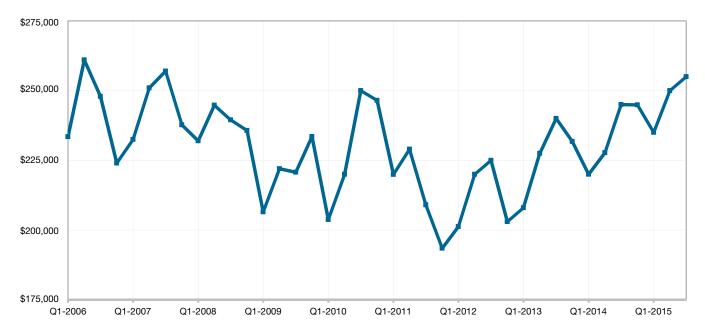


## **Ozaukee County**

| <b>Key Metrics</b>         | Q3-2015          | 1-Yr Chg |
|----------------------------|------------------|----------|
| M !: 0 ! D:                | <b>\$055.000</b> | 4.40/    |
| Median Sales Price         | \$255,000        | + 4.1%   |
| Average Sales Price        | \$298,415        | + 2.5%   |
| Pct. of Orig. Price Rec'd. | 95.4%            | + 0.8%   |
| Homes for Sale             | 523              | - 14.4%  |
| Closed Sales               | 413              | + 11.3%  |
| Months Supply              | 4.9              | - 24.1%  |
| Days on Market             | 75               | - 10.2%  |



#### **Historical Median Sales Price for Ozaukee County**



Q3-2015



## **Ozaukee ZIP Codes**

|       | Median Sales Price | Pct. of Orig. Price Rec'o   | d. Days on Market | Closed Sales     |
|-------|--------------------|-----------------------------|-------------------|------------------|
|       | Q3-2015 1-Yr Ch    | g Q3-2015 1-Yr Chg          | Q3-2015 1-Yr Chg  | Q3-2015 1-Yr Chg |
| 53004 | \$188,000          | % 97.4% <b>1</b> + 10.2%    | 67 - 26.8%        | 12 - 14.3%       |
| 53012 | \$300,000 👚 + 22.4 | % 96.3% <del>1</del> + 1.1% | 74 🗣 - 20.7%      | 60 🕹 - 16.7%     |
| 53013 | \$128,000 🕹 - 7.29 | 6 92.1% <del>↓</del> - 1.9% | 192 👚 + 47.4%     | 9 🕹 - 30.8%      |
| 53021 | \$180,000 1 + 2.7  | % 93.8% <b>1</b> + 0.3%     | 139 👚 + 20.6%     | 15 🕹 - 25.0%     |
| 53024 | \$230,000 👚 + 24.0 | % 97.3% <b>1</b> + 2.2%     | 69 🕹 - 10.0%      | 67 🕹 - 1.5%      |
| 53074 | \$180,000 🕹 - 15.1 | % 96.5% <del>1</del> + 0.2% | 72 🗣 - 21.0%      | 55 👚 + 7.8%      |
| 53080 | \$211,500 👚 + 28.3 | % 95.9% <b>1</b> + 4.9%     | 76 🗣 - 32.4%      | 20 👚 + 33.3%     |
| 53092 | \$318,500 👚 + 7.4  | % 93.4% <b>↓</b> - 1.1%     | 79 👚 + 10.5%      | 106 🕹 - 7.0%     |
| 53097 | \$344,450          | % 96.1% <del>1</del> + 0.7% | 51 🕹 - 42.5%      | 22 🖈 0.0%        |
| 53217 | \$316,000 1 + 0.3  | % 94.6% <b>⇒</b> - 0.0%     | 66 🕹 - 14.7%      | 156 🕹 - 7.7%     |

Q3-2015

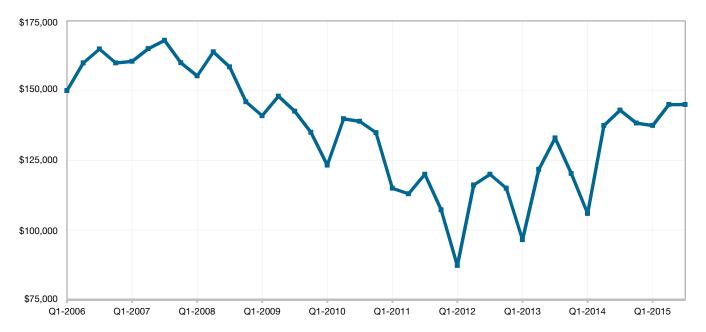


# **Racine County**

| <b>Key Metrics</b>         | Q3-2015   | 1-Yr Chg |
|----------------------------|-----------|----------|
|                            | <b>*</b>  |          |
| Median Sales Price         | \$145,000 | + 1.4%   |
| Average Sales Price        | \$167,125 | + 3.8%   |
| Pct. of Orig. Price Rec'd. | 92.7%     | + 1.1%   |
| Homes for Sale             | 1,188     | - 13.0%  |
| Closed Sales               | 721       | + 19.0%  |
| Months Supply              | 6.0       | - 25.6%  |
| Days on Market             | 88        | - 4.1%   |



#### **Historical Median Sales Price for Racine County**



Q3-2015



# **Racine ZIP Codes**

|       | Median Sales Price  | Pct. of Orig. Price Rec'd. | Days on Market   | Closed Sales     |  |
|-------|---------------------|----------------------------|------------------|------------------|--|
|       | Q3-2015 1-Yr Ch     | g Q3-2015 1-Yr Chg         | Q3-2015 1-Yr Chg | Q3-2015 1-Yr Chg |  |
| 53105 | \$203,150           | % 92.8% 👚 + 1.2%           | 110 🖟 -8.3%      | 78 🖟 - 17.0%     |  |
| 53108 | \$120,000 🕹 - 40.0  | % 93.0% <b>↓</b> - 1.3%    | 43 🕹 - 27.6%     | 7 🕹 - 36.4%      |  |
| 53126 | \$243,000 👚 + 11.7  | % 101.4% <b>1 + 6.8</b> %  | 90 🕹 - 13.3%     | 23 👚 + 4.5%      |  |
| 53139 | \$150,000 堤 - 23.39 | % 91.0% <b>1</b> + 3.0%    | 91 👚 + 9.3%      | 15 👚 + 50.0%     |  |
| 53167 | \$117,000 堤 - 33.59 | % 81.9% <b>↓</b> - 20.9%   | 370 👚 + 516.3%   | 4 👚 + 300.0%     |  |
| 53177 | \$129,582 堤 - 31.89 | % 96.0% <b>1</b> + 3.0%    | 65 👚 + 5.8%      | 28 👚 + 3.7%      |  |
| 53182 | \$215,750 👚 + 2.79  | 6 92.8% <b>1</b> + 0.5%    | 96 👚 + 60.2%     | 28 👚 + 33.3%     |  |
| 53185 | \$259,500 👚 + 25.7  | % 95.0% <b>1</b> + 0.5%    | 78 👚 + 3.2%      | 71 堤 - 15.5%     |  |
| 53402 | \$149,700 👚 + 15.2  | % 92.3% <b>1</b> + 1.9%    | 89 堤 - 13.4%     | 130 👚 + 19.3%    |  |
| 53403 | \$98,000 👚 + 30.7   | % 90.2% <b>1</b> + 3.0%    | 79 堤 - 13.5%     | 67 👚 + 11.7%     |  |
| 53404 | \$82,000 👚 + 11.6   | % 84.4% <b>↓</b> - 6.1%    | 115 👚 + 36.3%    | 28 👚 + 21.7%     |  |
| 53405 | \$84,350 👚 + 12.5   | % 90.1% <b>1</b> + 0.3%    | 97 👚 + 12.9%     | 94 👚 + 19.0%     |  |
| 53406 | \$138,500 👚 + 2.69  | 6 93.6% 👚 + 0.3%           | 90 🕹 - 4.1%      | 101 👚 + 11.0%    |  |

Q3-2015

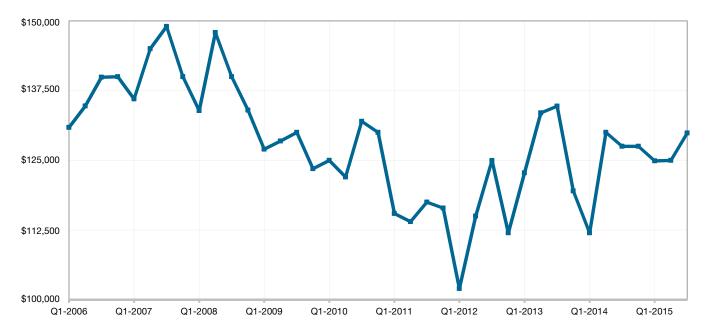


# **Sheboygan County**

| <b>Key Metrics</b>         | Q3-2015   | 1-Yr Chg |
|----------------------------|-----------|----------|
|                            | *         | /        |
| Median Sales Price         | \$129,900 | + 1.9%   |
| Average Sales Price        | \$157,804 | + 6.9%   |
| Pct. of Orig. Price Rec'd. | 94.3%     | + 2.5%   |
| Homes for Sale             | 635       | - 21.5%  |
| Closed Sales               | 389       | + 9.9%   |
| Months Supply              | 6.3       | - 22.7%  |
| Days on Market             | 82        | - 21.4%  |



#### **Historical Median Sales Price for Sheboygan County**



Q3-2015



# **Sheboygan ZIP Codes**

|       | Median Sales Pric | e Pct. of Ori | Pct. of Orig. Price Rec'd. |         | Market          | Closed Sales |                |
|-------|-------------------|---------------|----------------------------|---------|-----------------|--------------|----------------|
|       | Q3-2015 1-Yr      | Chg Q3-2015   | 1-Yr Chg                   | Q3-2015 | 1-Yr Chg        | Q3-2015      | 1-Yr Chg       |
| 53001 | \$115,950 👚 + 1   | 3.3% 94.9%    | + 4.4%                     | 122     | - 44.6%         | 8            | + 300.0%       |
| 53011 | \$151,850 👚 + 1   | 1.4% 94.4%    | <b>1</b> + 1.2%            | 152 🔻   | - 18.7%         | 6            | - 25.0%        |
| 53013 | \$128,000 🕹 - 7   | .2% 92.1%     | - 1.9%                     | 192 ⁴   | <b>+</b> 47.4%  | 9            | - 30.8%        |
| 53020 | \$218,750 👚 + 2   | 0.2% 93.2%    | <b>1</b> + 9.9%            | 137 🔻   | - 48.7%         | 14           | - 12.5%        |
| 53023 | \$110,450 🕹 - 20  | 0.8% 100.0%   | <b>1</b> + 7.5%            | 36 ¬    | - 79.9%         | 2            | - 66.7%        |
| 53040 | \$159,000 堤 - 1   | 5.4% 95.1%    | <b>+</b> 4.3%              | 83 -    | - 20.4%         | 34           | → 0.0%         |
| 53044 | \$222,500 🕹 - 7   | .5% 95.0%     | <b>+</b> 4.0%              | 79 ¬    | - 43.0%         | 15           | <b>+</b> 7.1%  |
| 53070 | \$130,000 🕹 - 22  | 2.4% 92.0%    | - 1.6%                     | 44 ¬    | - 57.7%         | 7            | - 61.1%        |
| 53073 | \$163,650 👚 + 1   | 2.3% 94.7%    | <b>1</b> + 3.5%            | 104 4   | <b>+</b> 4.0%   | 42           | + 40.0%        |
| 53075 | \$188,000 👚 + 4   | 3.0% 73.6%    | - 20.8%                    | 540 4   | <b>+</b> 456.2% | 2            | - 71.4%        |
| 53081 | \$94,500 👚 + 5    | .0% 92.4%     | <b>1</b> + 0.9%            | 77 -    | - 5.4%          | 120          | - 14.3%        |
| 53083 | \$147,500 👚 + 2   | 0.7% 94.6%    | <b>1</b> + 1.4%            | 77 ¬    | - 25.3%         | 57           | - 19.7%        |
| 53085 | \$143,500 🕹 - 14  | 1.9% 95.6%    | <b>1</b> + 2.6%            | 62 ¬    | - 26.2%         | 49           | + 88.5%        |
| 53093 | \$167,000 👚 + 1   | 3.2% 100.5%   | <b>1</b> + 5.0%            | 46 🔻    | - 61.8%         | 7            | <b>+</b> 16.7% |

Q3-2015

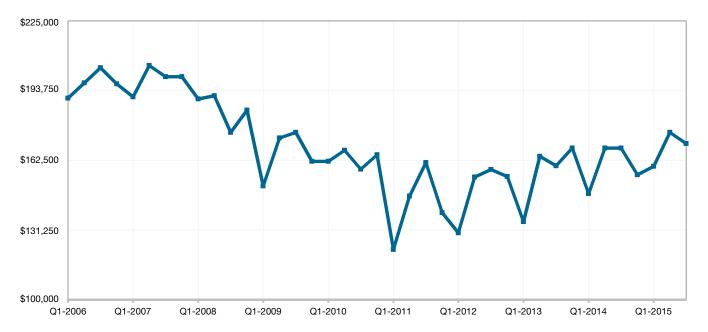


# **Walworth County**

| <b>Key Metrics</b>         | Q3-2015   | 1-Yr Chg |
|----------------------------|-----------|----------|
|                            |           |          |
| Median Sales Price         | \$170,000 | + 1.2%   |
| Average Sales Price        | \$255,747 | + 0.9%   |
| Pct. of Orig. Price Rec'd. | 91.7%     | + 1.3%   |
| Homes for Sale             | 1,466     | - 6.7%   |
| Closed Sales               | 493       | + 11.0%  |
| Months Supply              | 11.0      | - 17.0%  |
| Days on Market             | 121       | - 11.0%  |



#### **Historical Median Sales Price for Walworth County**



Q3-2015



## **Walworth ZIP Codes**

|       | Median Sales Price  | Pct. of Orig. Price Rec'd. | Days on Market   | Closed Sales     |
|-------|---------------------|----------------------------|------------------|------------------|
|       | Q3-2015 1-Yr Chg    | Q3-2015 1-Yr Chg           | Q3-2015 1-Yr Chg | Q3-2015 1-Yr Chg |
| 53105 | \$203,150           | 6 92.8% <b>1</b> + 1.2%    | 110 🖟 - 8.3%     | 78 🖟 - 17.0%     |
| 53114 | \$182,000 👚 + 40.19 | % 94.8% <b>↓</b> - 1.4%    | 124 👚 + 28.2%    | 7 🖈 0.0%         |
| 53115 | \$173,400 👚 + 28.49 | % 91.6% <b>↑</b> + 1.3%    | 131 🕹 - 13.3%    | 75 👚 + 11.9%     |
| 53120 | \$182,500 🖶 - 3.9%  | 92.6% 🖟 - 1.3%             | 72 🛡 - 12.3%     | 30 🗣 - 30.2%     |
| 53121 | \$174,250 👚 + 2.8%  | 92.6% 👚 + 1.8%             | 115 🛡 - 14.3%    | 78 🗣 - 1.3%      |
| 53125 | \$230,000 🖶 - 3.2%  | 90.9% 👚 + 6.3%             | 173 👚 + 6.3%     | 30 🗣 - 9.1%      |
| 53128 | \$138,700 🖶 - 0.9%  | 91.7% 🗣 - 0.8%             | 120 🖶 - 11.2%    | 27 🗣 - 18.2%     |
| 53147 | \$193,500 👚 + 7.7%  | 91.5% <b>1</b> + 2.3%      | 123 🛡 - 16.9%    | 113 👚 + 18.9%    |
| 53149 | \$265,450 👚 + 5.4%  | 96.0% 👚 + 0.6%             | 66 🛡 - 16.6%     | 72 🗣 - 2.7%      |
| 53157 | \$153,205 👚 + 12.09 | 6 92.9% <b>1</b> + 4.5%    | 102 👚 + 25.9%    | 1 🕹 - 75.0%      |
| 53184 | \$138,700 🛡 - 22.99 | 6 92.0% 🕹 - 3.8%           | 114 👚 + 6.6%     | 16 🗣 - 30.4%     |
| 53190 | \$163,000 🕹 - 5.5%  | 92.4% 👚 + 2.2%             | 151 👚 + 11.2%    | 31 🖈 0.0%        |
| 53191 | \$192,000 🖟 - 10.7% | 6 91.5% <b>1</b> + 2.8%    | 143 堤 - 17.5%    | 22 👚 + 10.0%     |
| 53585 | \$95,500 1 + 180.9  | % 90.4% <b>1</b> + 32.6%   | 126 🗸 - 16.2%    | 6 👚 + 500.0%     |

Q3-2015

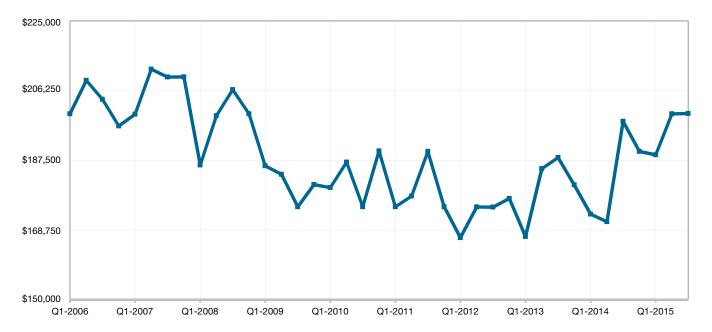


# **Washington County**

| <b>Key Metrics</b>         | Q3-2015   | 1-Yr Chg |
|----------------------------|-----------|----------|
|                            | *         | ,        |
| Median Sales Price         | \$205,000 | + 3.5%   |
| Average Sales Price        | \$218,631 | - 0.2%   |
| Pct. of Orig. Price Rec'd. | 96.1%     | + 1.7%   |
| Homes for Sale             | 774       | - 19.1%  |
| Closed Sales               | 611       | + 14.8%  |
| Months Supply              | 4.9       | - 29.9%  |
| Days on Market             | 64        | - 28.0%  |



#### **Historical Median Sales Price for Washington County**



Q3-2015



# **Washington ZIP Codes**

|       | Median Sales Price |                  | Pct. of Orig. | Pct. of Orig. Price Rec'd. |         | on Market | Closed Sales |          |
|-------|--------------------|------------------|---------------|----------------------------|---------|-----------|--------------|----------|
|       | Q3-2015            | 1-Yr Chg         | Q3-2015       | 1-Yr Chg                   | Q3-2015 | 1-Yr Chg  | Q3-2015      | 1-Yr Chg |
| 53002 | \$150,000          | - 6.3%           | 96.3%         | + 5.5%                     | 51      | - 40.2%   | 2            | - 77.8%  |
| 53012 | \$300,000          | <b>1</b> + 22.4% | 96.3%         | <b>1</b> + 1.1%            | 74      | - 20.7%   | 60           | - 16.7%  |
| 53017 | \$257,500          | <b>-</b> 13.7%   | 96.3%         | <b>+</b> 1.1%              | 55      | - 41.8%   | 13           | - 35.0%  |
| 53022 | \$255,000          | - 5.5%           | 96.8%         | + 0.4%                     | 60      | - 19.1%   | 81           | - 5.8%   |
| 53027 | \$199,000          | <b>1</b> + 6.1%  | 96.9%         | + 3.7%                     | 72      | - 29.4%   | 85           | - 2.3%   |
| 53033 | \$265,000          | <b>↓</b> - 14.9% | 96.4%         | <b>1</b> + 2.1%            | 62      | - 6.8%    | 23           | + 91.7%  |
| 53037 | \$188,450          | <b>↓</b> - 13.7% | 97.8%         | + 2.2%                     | 70      | - 39.5%   | 46           | + 4.5%   |
| 53040 | \$159,000          | <b>↓</b> - 15.4% | 95.1%         | + 4.3%                     | 83      | - 20.4%   | 34           | → 0.0%   |
| 53076 | \$330,000          | <b>1</b> + 27.0% | 91.8%         | - 2.9%                     | 69      | + 40.4%   | 8            | - 46.7%  |
| 53086 | \$209,950          | <b>↓</b> - 1.7%  | 97.0%         | + 0.9%                     | 62      | - 5.5%    | 46           | + 4.5%   |
| 53090 | \$173,000          | + 4.2%           | 95.4%         | + 0.6%                     | 60      | - 38.4%   | 95           | + 23.49  |
| 53095 | \$189,500          | + 20.2%          | 95.6%         | + 2.4%                     | 64      | - 17.9%   | 118          | + 20.4%  |

Q3-2015

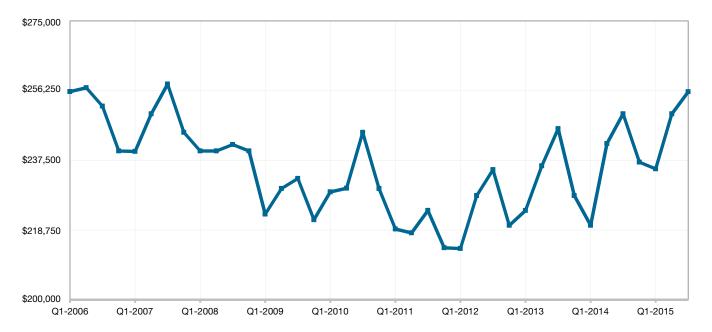


## **Waukesha County**

| <b>Key Metrics</b>         | Q3-2015   | 1-Yr Chg |
|----------------------------|-----------|----------|
| Median Sales Price         | \$255,950 | + 2.4%   |
| Average Sales Price        | \$296,739 | + 0.9%   |
| Pct. of Orig. Price Rec'd. | 96.2%     | + 0.9%   |
| Homes for Sale             | 2,279     | - 5.7%   |
| Closed Sales               | 1,814     | + 10.9%  |
| Months Supply              | 5.0       | - 14.5%  |
| Days on Market             | 60        | - 12.8%  |



#### **Historical Median Sales Price for Waukesha County**



Q3-2015



## **Waukesha ZIP Codes**

|       | Median Sales Price | Pct. of Orig. P      | Price Rec'd. | Days on | Market           | Close   | ed Sales        |
|-------|--------------------|----------------------|--------------|---------|------------------|---------|-----------------|
|       | Q3-2015 1-Yr Cl    | g Q3-2015            | 1-Yr Chg     | Q3-2015 | 1-Yr Chg         | Q3-2015 | 1-Yr Chg        |
| 53005 | \$272,500 👚 + 3.4  | % 95.6% 1            | + 1.1%       | 48      | - 28.3%          | 79      | - 10.2%         |
| 53007 | \$134,500 👚 + 8.2  | % 97.2% 1            | + 7.9%       | 36      | - 53.2%          | 4       | - 33.3%         |
| 53018 | \$401,500 👚 + 5.7  | % 95.9% <del>1</del> | + 2.5%       | 76      | + 2.2%           | 26      | - 21.2%         |
| 53029 | \$369,450 👚 + 9.5  | % 94.4% <b>√</b>     | - 1.3%       | 90      | <b>1</b> + 60.6% | 78      | <b>+</b> 11.4%  |
| 53045 | \$307,500 👚 + 9.8  | % 96.2% 1            | + 0.3%       | 53      | - 0.9%           | 107     | <b>+</b> 17.6%  |
| 53046 | \$327,850 👚 + 75.8 | % 99.9% 1            | + 8.1%       | 62      | <b>↓</b> - 19.5% | 3       | - 40.0%         |
| 53051 | \$224,000 🗣 - 0.4  | 6 97.3% <u>1</u>     | + 1.5%       | 60      | - 2.5%           | 149     | - 8.6%          |
| 53058 | \$300,000 🕹 - 22.  | % 97.7% 1            | + 0.8%       | 32      | - 70.6%          | 15      | + 36.4%         |
| 53066 | \$279,900 👚 + 6.4  | % 94.5% <b>√</b>     | - 0.6%       | 88      | <b>1</b> + 8.8%  | 171     | - 17.0%         |
| 53069 | \$250,000 🕹 - 37.9 | % 95.7% 1            | + 1.8%       | 97      | - 3.6%           | 3       | - 25.0%         |
| 53072 | \$262,200 👚 + 2.2  | % 96.3% 1            | + 2.1%       | 58      | <b>-</b> 12.8%   | 142     | - 5.3%          |
| 53089 | \$288,500 👚 + 4.9  | % 98.1% 1            | + 1.5%       | 42      | - 33.5%          | 54      | - 21.7%         |
| 53103 | \$269,500 👚 + 6.8  | % 93.8% <b>√</b>     | - 2.0%       | 69      | <b>1</b> + 44.8% | 11      | + 83.3%         |
| 53118 | \$309,000 👚 + 2.1  | % 92.7% <b>√</b>     | - 2.9%       | 118     | <b>1</b> + 64.9% | 25      | - 10.7%         |
| 53119 | \$239,900 👚 + 1.7  | % 96.9% 1            | + 5.1%       | 74      | - 27.3%          | 30      | + 20.0%         |
| 53122 | \$327,450 👚 + 14.  | % 94.8% 1            | + 1.1%       | 51      | <b>-</b> 18.0%   | 29      | - 17.1%         |
| 53127 | \$199,000          | 95.2%                |              | 97      |                  | 1       |                 |
| 53146 | \$223,000 👚 + 6.7  | % 96.1% 1            | + 1.5%       | 57      | <b>-</b> 13.7%   | 18      | - 10.0%         |
| 53149 | \$265,450 👚 + 5.4  | % 96.0% 1            | + 0.6%       | 66      | <b>-</b> 16.6%   | 72      | - 2.7%          |
| 53150 | \$281,500 堤 - 0.1  | % 97.3% <u></u>      | + 2.2%       | 59      | - 27.0%          | 88      | - 12.0%         |
| 53151 | \$235,000 堤 - 0.8  | % 97.1% <b>1</b>     | + 0.4%       | 46      | <b>↓</b> - 11.4% | 104     | - 1.0%          |
| 53153 | \$254,950 👚 + 1.0  | % 95.7% <b>■</b>     | + 0.1%       | 65      | <b>1</b> + 3.6%  | 12      | + 33.3%         |
| 53183 | \$284,750 👚 + 3.5  | % 94.2% <b>1</b>     | + 3.8%       |         | <b>1</b> + 9.3%  | 16      | <b>+</b> 128.6% |
| 53186 | \$185,000 👚 + 4.3  | % 96.0% 1            | + 1.8%       |         | - 31.5%          | 96      | - 5.9%          |
| 53188 | \$208,125 🕹 - 3.1  |                      | + 0.1%       | 53      | - 30.0%          | 140     | - 4.1%          |
| 53189 | \$269,000 + 3.5    |                      | + 0.6%       |         | - 1.8%           | 111     | + 16.8%         |