

Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



Hartford

Includes the city of Hartford in Washington County

+ 35.7%

Change in
New Listings

+ 77.3%

Change in
Closed Sales

+ 5.0%

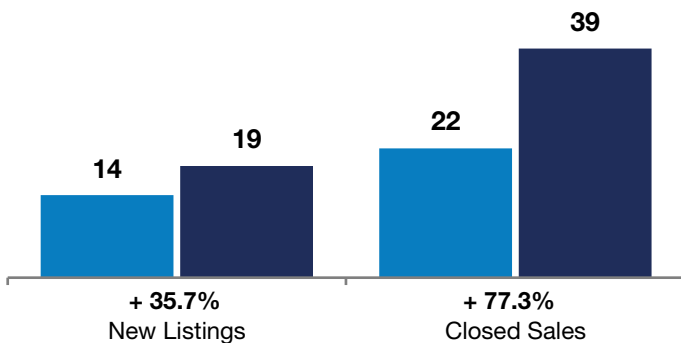
Change in
Median Sales Price

	November			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	14	19	+ 35.7%	328	335	+ 2.1%
Closed Sales	22	39	+ 77.3%	266	307	+ 15.4%
Median Sales Price*	\$247,500	\$259,900	+ 5.0%	\$230,500	\$259,900	+ 12.8%
Percent of Original List Price Received*	97.6%	99.7%	+ 2.2%	98.0%	99.4%	+ 1.4%
Days on Market Until Sale	39	16	- 59.0%	40	37	- 7.5%
Inventory – Single-Family Detached	45	23	- 48.9%	--	--	--
Inventory – Townhouse-Condo	12	15	+ 25.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

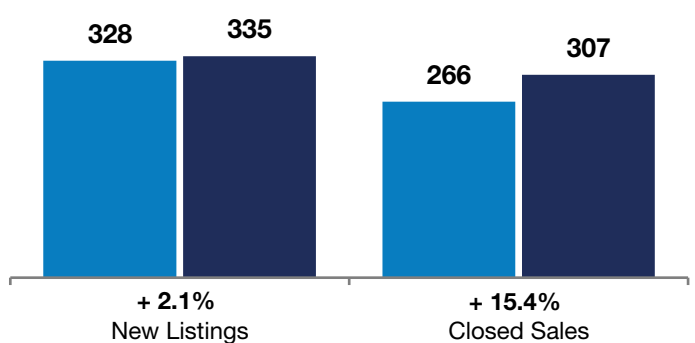
November

■ 2019 ■ 2020



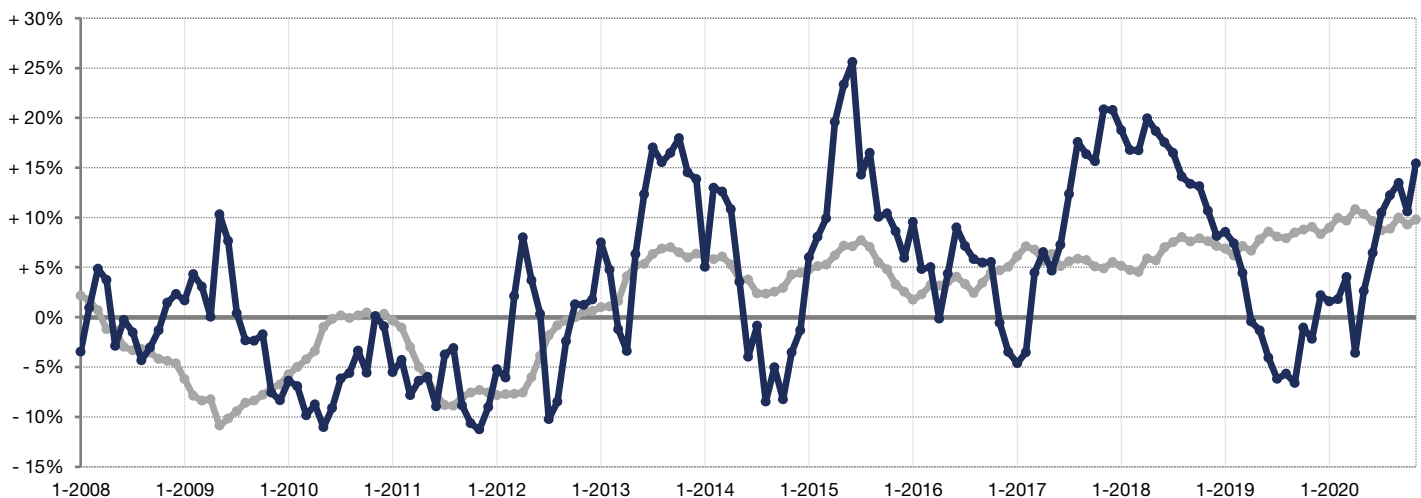
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Hartford —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 10, 2020.
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.