

# Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



## Lake Country South

**- 19.4%**

**+ 37.8%**

**+ 15.1%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

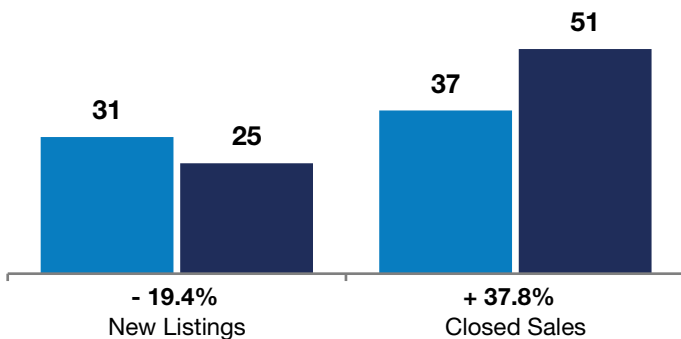
Includes the cities of Dousman, Eagle, Genesee, Genesee Depot, Mukwonago, North Prairie and Wales

	November			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	31	25	- 19.4%	593	605	+ 2.0%
Closed Sales	37	51	+ 37.8%	425	460	+ 8.2%
Median Sales Price*	\$304,000	\$350,000	+ 15.1%	\$325,000	\$350,000	+ 7.7%
Percent of Original List Price Received*	96.4%	98.7%	+ 2.4%	97.1%	98.7%	+ 1.6%
Days on Market Until Sale	34	24	- 29.4%	39	29	- 25.6%
Inventory – Single-Family Detached	82	81	- 1.2%	--	--	--
Inventory – Townhouse-Condo	4	38	+ 850.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

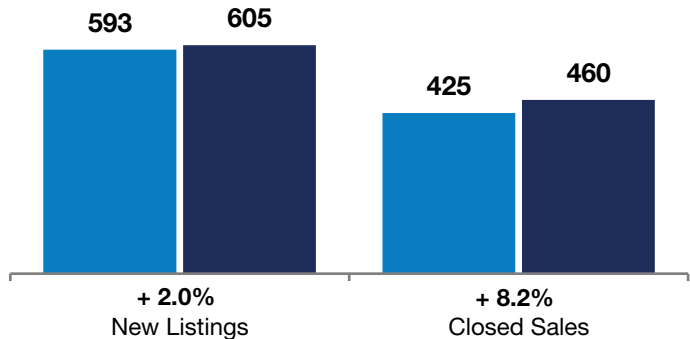
### November

■ 2019 ■ 2020

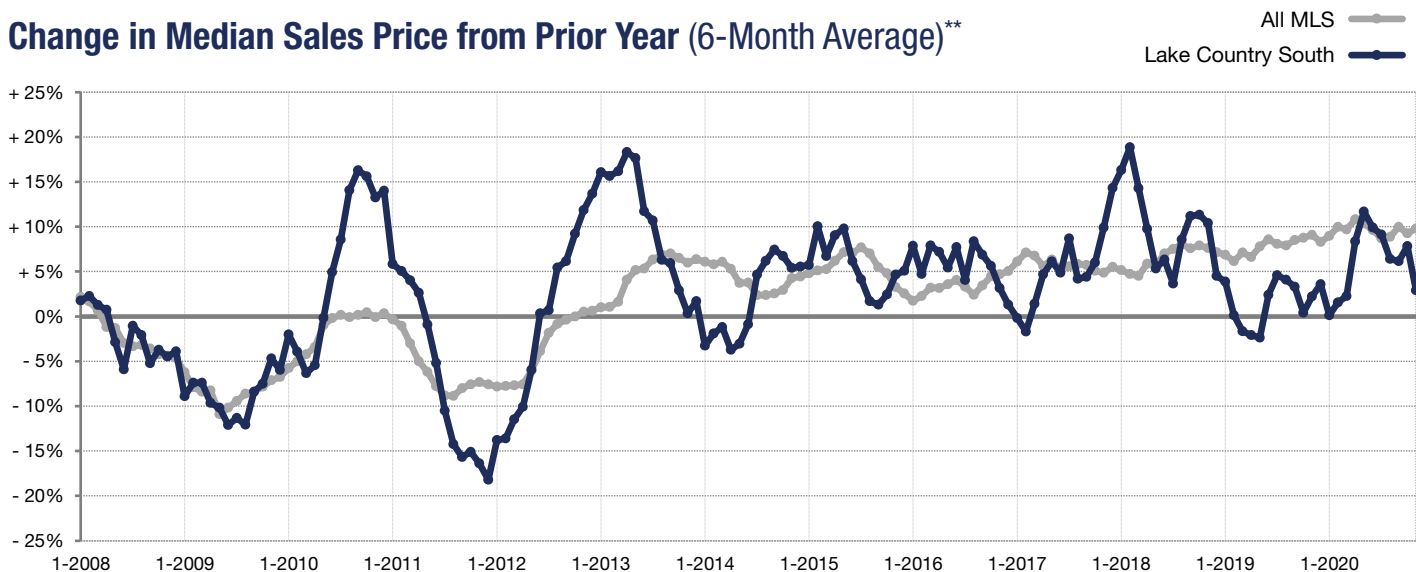


### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 10, 2020.  
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.