

# Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



## Walworth County

**+ 5.6%**

Change in  
New Listings

**+ 16.1%**

Change in  
Closed Sales

**+ 31.0%**

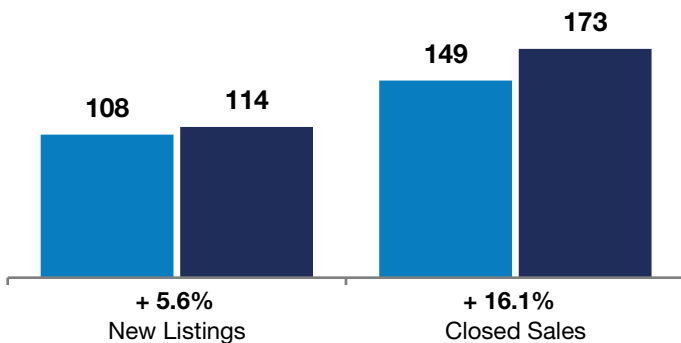
Change in  
Median Sales Price

|  | November  |                  |         | Year to Date |                  |         |
|--|-----------|------------------|---------|--------------|------------------|---------|
|  | 2019      | 2020             | + / -   | 2019         | 2020             | + / -   |
| New Listings                             | 108       | 114              | + 5.6%  | 2,328        | 2,205            | - 5.3%  |
| Closed Sales                             | 149       | 173              | + 16.1% | 1,751        | 1,837            | + 4.9%  |
| Median Sales Price*                      | \$210,000 | <b>\$275,000</b> | + 31.0% | \$227,700    | <b>\$260,000</b> | + 14.2% |
| Percent of Original List Price Received* | 95.6%     | <b>96.5%</b>     | + 0.9%  | 95.3%        | <b>96.2%</b>     | + 0.9%  |
| Days on Market Until Sale                | 68        | 49               | - 27.9% | 72           | 70               | - 2.8%  |
| Inventory – Single-Family Detached       | 454       | 339              | - 25.3% | --           | --               | --      |
| Inventory – Townhouse-Condo              | 144       | 125              | - 13.2% | --           | --               | --      |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

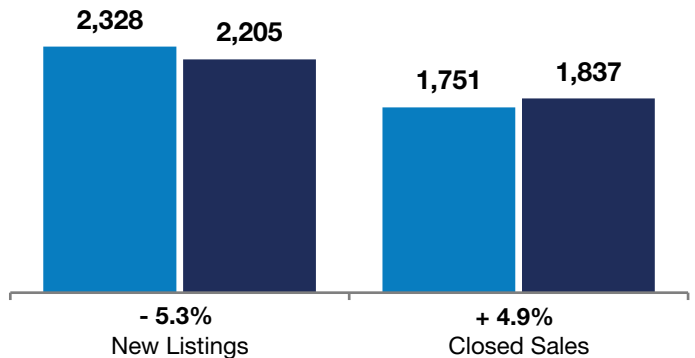
### November

■ 2019 ■ 2020



### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Walworth County —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 10, 2020.  
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.