

# Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



## Washington County

- 8.0%

+ 26.2%

- 0.7%

Change in  
New Listings

Change in  
Closed Sales

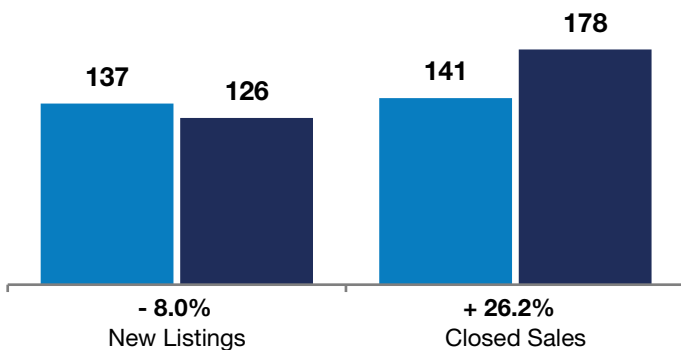
Change in  
Median Sales Price

	November			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	137	126	- 8.0%	2,310	2,198	- 4.8%
Closed Sales	141	178	+ 26.2%	1,849	1,932	+ 4.5%
Median Sales Price*	\$270,000	\$268,174	- 0.7%	\$256,000	\$277,950	+ 8.6%
Percent of Original List Price Received*	97.0%	99.8%	+ 2.9%	98.0%	98.9%	+ 0.9%
Days on Market Until Sale	40	22	- 45.0%	38	32	- 15.8%
Inventory – Single-Family Detached	271	213	- 21.4%	--	--	--
Inventory – Townhouse-Condo	60	80	+ 33.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

■ 2019 ■ 2020



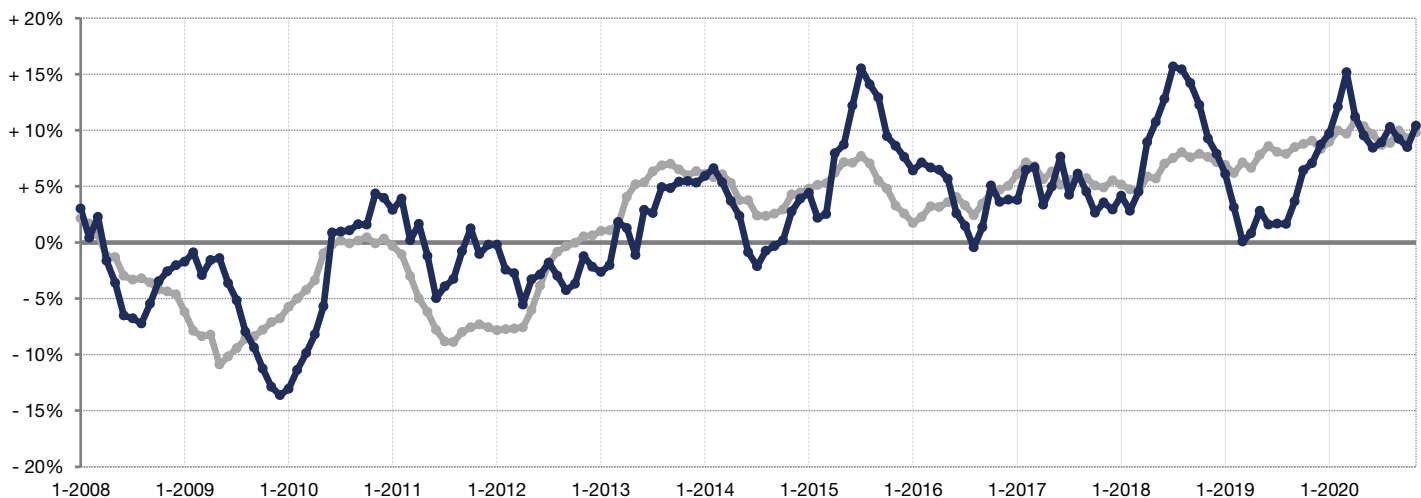
### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Washington County —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 10, 2020. All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.