

Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



Lake Geneva-Delavan-Williams Bay

Walworth County, WI

+ 9.4%

Change in
New Listings

+ 8.9%

Change in
Closed Sales

+ 31.0%

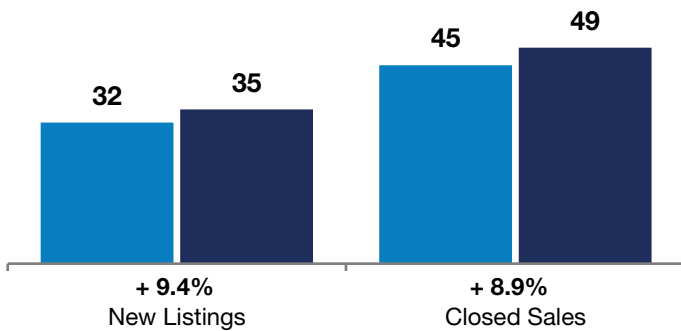
Change in
Median Sales Price

	November			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	32	35	+ 9.4%	673	670	- 0.4%
Closed Sales	45	49	+ 8.9%	515	537	+ 4.3%
Median Sales Price*	\$210,000	\$275,000	+ 31.0%	\$218,000	\$244,450	+ 12.1%
Percent of Original List Price Received*	97.1%	96.4%	- 0.7%	95.6%	96.1%	+ 0.5%
Days on Market Until Sale	86	35	- 59.3%	86	79	- 8.1%
Inventory – Single-Family Detached	137	98	- 28.5%	--	--	--
Inventory – Townhouse-Condo	65	66	+ 1.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

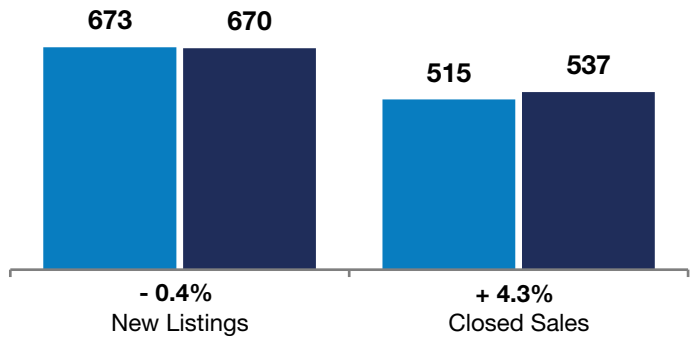
November

■ 2019 ■ 2020



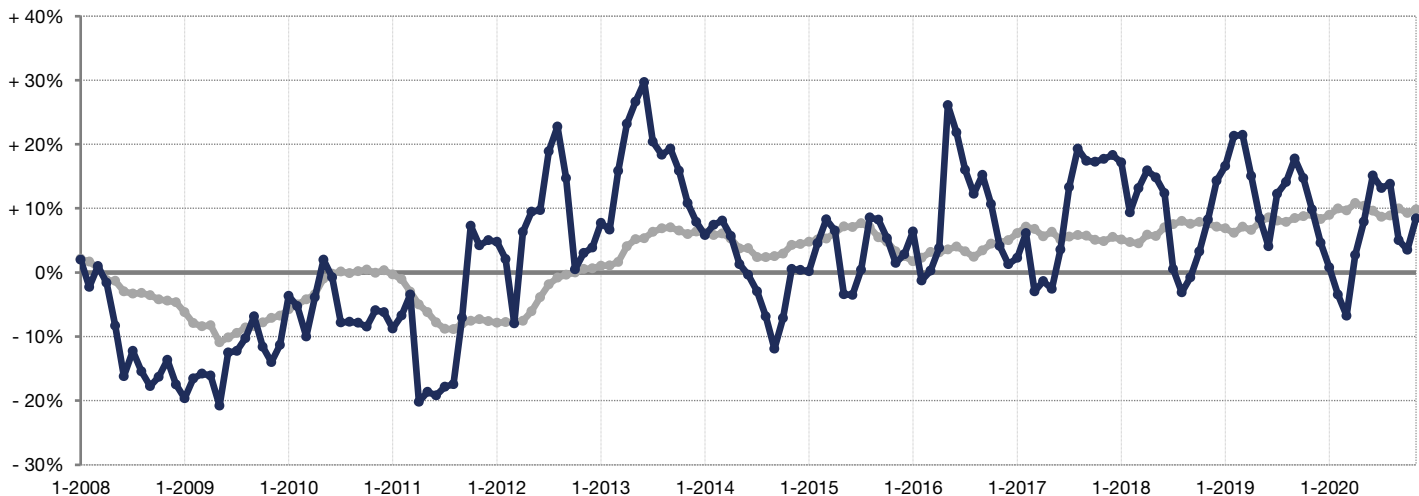
Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — Lake Geneva-Delavan-Williams Bay —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 10, 2020. All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.