

# Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



**- 6.0%**

**+ 16.7%**

**+ 9.4%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

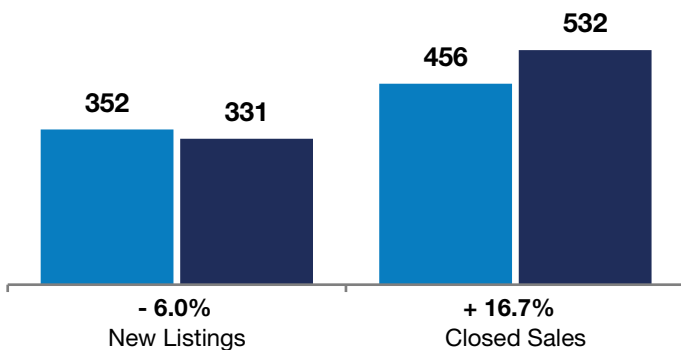
## Waukesha County

	November			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	352	331	- 6.0%	7,129	6,738	- 5.5%
Closed Sales	456	532	+ 16.7%	5,563	5,826	+ 4.7%
Median Sales Price*	\$307,000	\$336,000	+ 9.4%	\$310,000	\$339,900	+ 9.6%
Percent of Original List Price Received*	97.1%	98.9%	+ 1.9%	98.1%	99.1%	+ 1.0%
Days on Market Until Sale	36	26	- 27.8%	37	32	- 13.5%
Inventory – Single-Family Detached	867	677	- 21.9%	--	--	--
Inventory – Townhouse-Condo	184	249	+ 35.3%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

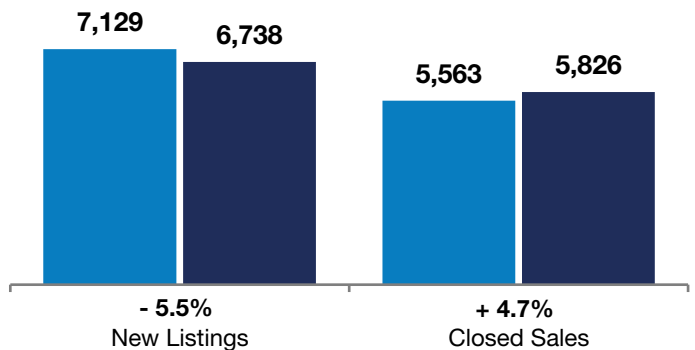
### November

■ 2019 ■ 2020



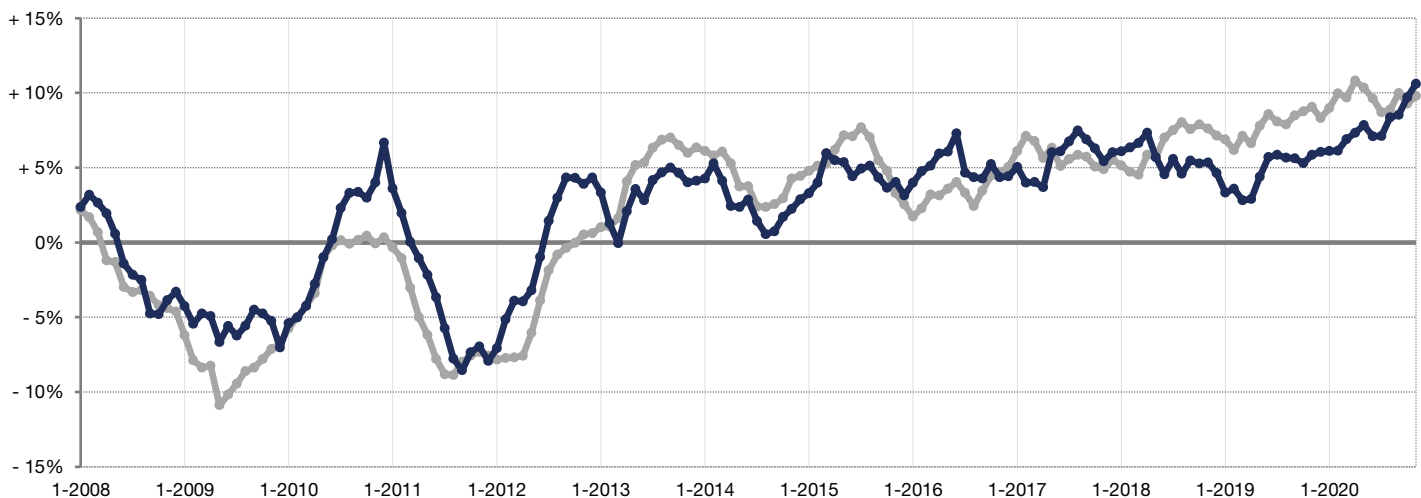
### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —  
Waukesha County —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 10, 2020.  
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.