

Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



La Crosse County

+ 3.5%

Change in
New Listings

+ 6.6%

Change in
Closed Sales

+ 13.8%

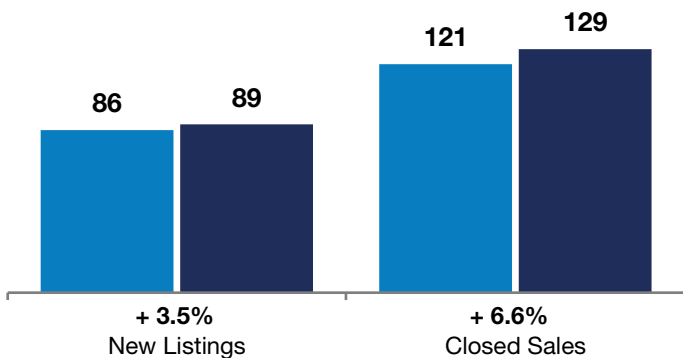
Change in
Median Sales Price

	November			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	86	89	+ 3.5%	1,670	1,538	- 7.9%
Closed Sales	121	129	+ 6.6%	1,316	1,398	+ 6.2%
Median Sales Price*	\$192,500	\$219,000	+ 13.8%	\$195,000	\$219,000	+ 12.3%
Percent of Original List Price Received*	96.7%	98.3%	+ 1.7%	98.7%	98.8%	+ 0.1%
Days on Market Until Sale	28	27	- 3.6%	28	31	+ 10.7%
Inventory – Single-Family Detached	222	134	- 39.6%	--	--	--
Inventory – Townhouse-Condo	17	18	+ 5.9%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

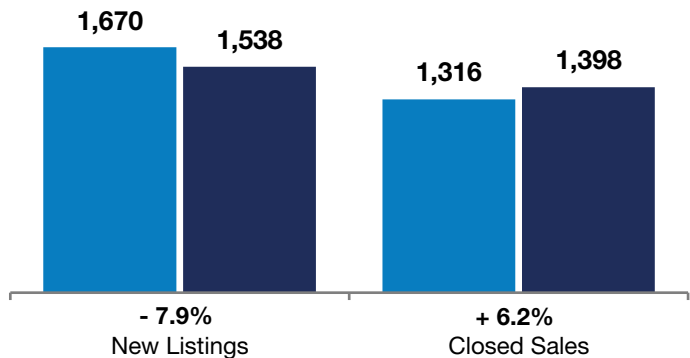
November

■ 2019 ■ 2020



Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — La Crosse County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 10, 2020. All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.