

# Local Market Update – November 2020

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



## South West

Includes the cities of Franklin, Greendale, Greenfield and Hales Corners

**- 1.5%**

Change in  
New Listings

**+ 6.7%**

Change in  
Closed Sales

**+ 21.6%**

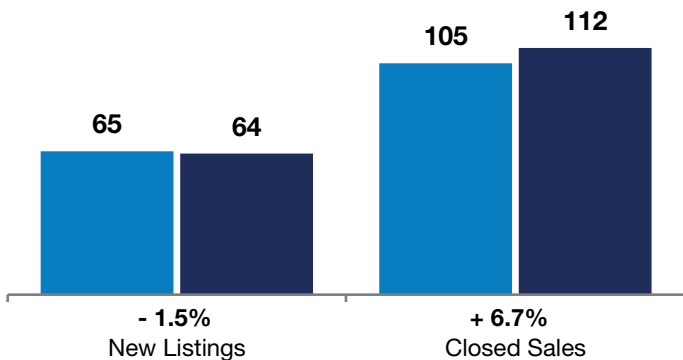
Change in  
Median Sales Price

	November			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	65	64	- 1.5%	1,434	1,452	+ 1.3%
Closed Sales	105	112	+ 6.7%	1,194	1,250	+ 4.7%
Median Sales Price*	\$220,000	\$267,500	+ 21.6%	\$229,450	\$249,900	+ 8.9%
Percent of Original List Price Received*	96.2%	98.4%	+ 2.3%	98.5%	99.4%	+ 0.9%
Days on Market Until Sale	25	24	- 4.0%	24	23	- 4.2%
Inventory – Single-Family Detached	103	112	+ 8.7%	--	--	--
Inventory – Townhouse-Condo	41	55	+ 34.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

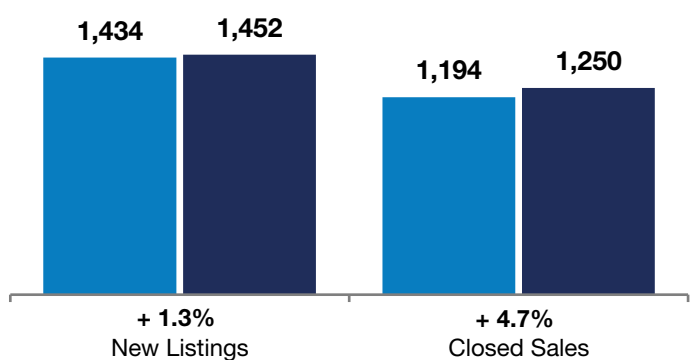
### November

■ 2019 ■ 2020



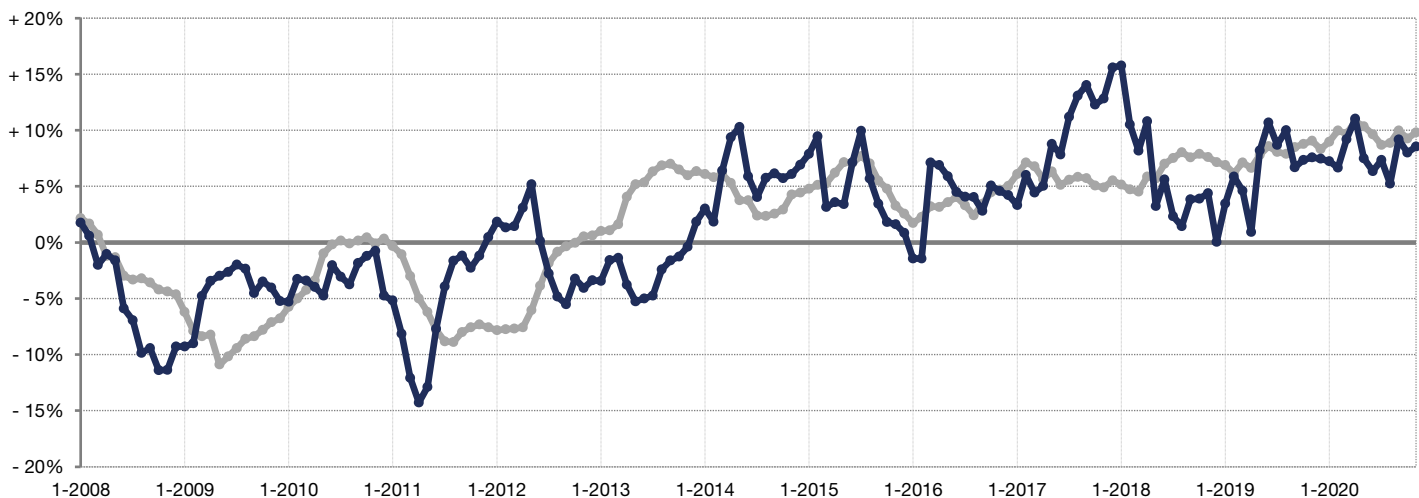
### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — South West —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 10, 2020. All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime 10K.