

# Local Market Update – January 2021

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



**- 40.4%**

**- 2.0%**

**+ 8.5%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

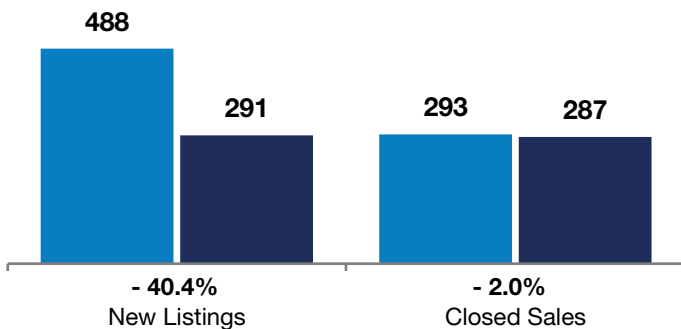
## Waukesha County

	January			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	488	291	- 40.4%	488	291	- 40.4%
Closed Sales	293	287	- 2.0%	293	287	- 2.0%
Median Sales Price*	\$306,500	<b>\$332,500</b>	+ 8.5%	\$306,500	<b>\$332,500</b>	+ 8.5%
Percent of Original List Price Received*	95.9%	<b>98.6%</b>	+ 2.8%	95.9%	<b>98.6%</b>	+ 2.8%
Days on Market Until Sale	50	<b>36</b>	- 28.0%	50	<b>36</b>	- 28.0%
Inventory – Single-Family Detached	661	<b>417</b>	- 36.9%	--	--	--
Inventory – Townhouse-Condo	152	<b>203</b>	+ 33.6%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

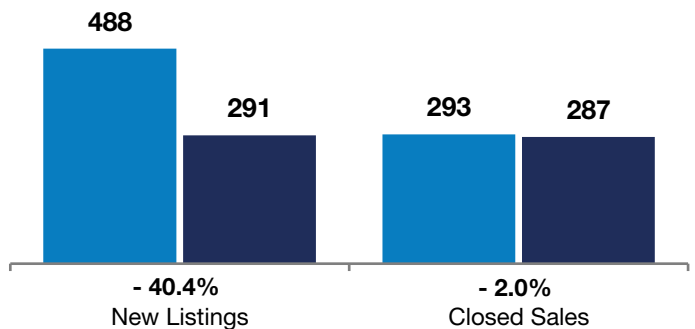
### January

■ 2020 ■ 2021



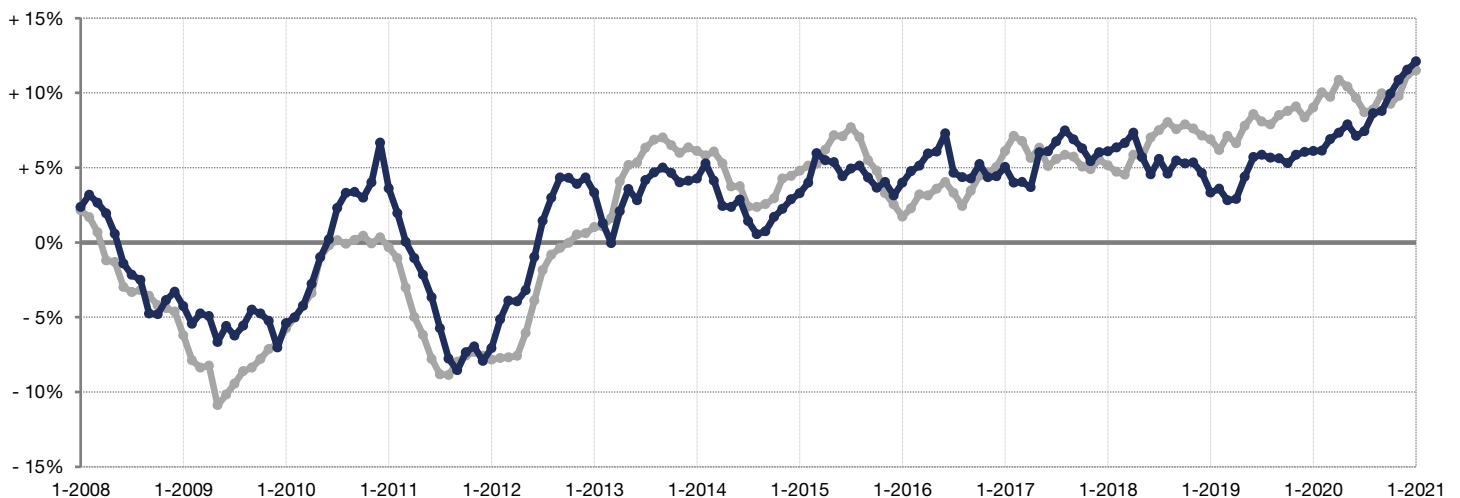
### Year to Date

■ 2020 ■ 2021



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS —  
Waukesha County —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 10, 2021.  
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime.