

Local Market Update – January 2021

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



South West

Includes the cities of Franklin, Greendale, Greenfield and Hales Corners

- 17.9%

Change in
New Listings

- 17.8%

Change in
Closed Sales

+ 11.1%

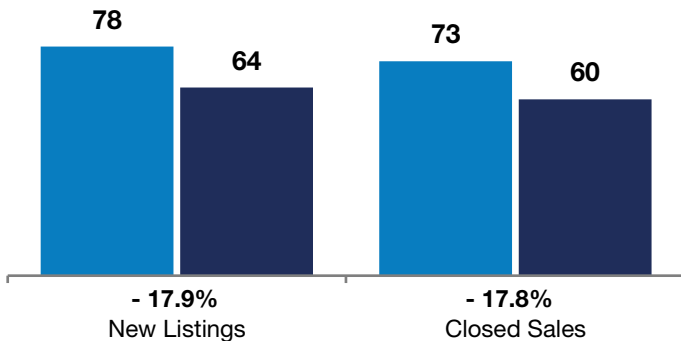
Change in
Median Sales Price

	January			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	78	64	- 17.9%	78	64	- 17.9%
Closed Sales	73	60	- 17.8%	73	60	- 17.8%
Median Sales Price*	\$225,000	\$250,000	+ 11.1%	\$225,000	\$250,000	+ 11.1%
Percent of Original List Price Received*	96.8%	97.7%	+ 0.9%	96.8%	97.7%	+ 0.9%
Days on Market Until Sale	29	37	+ 27.6%	29	37	+ 27.6%
Inventory – Single-Family Detached	78	85	+ 9.0%	--	--	--
Inventory – Townhouse-Condo	27	42	+ 55.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

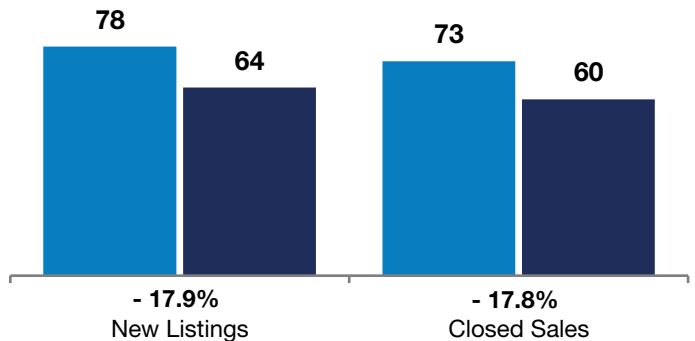
January

■ 2020 ■ 2021



Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS — South West —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of February 10, 2021.
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime.