

Local Market Update – February 2021

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



Waukesha County

- 36.3%

- 24.0%

+ 18.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	February			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	526	335	- 36.3%	1,014	636	- 37.3%
Closed Sales	304	231	- 24.0%	597	522	- 12.6%
Median Sales Price*	\$305,000	\$361,500	+ 18.5%	\$305,000	\$345,000	+ 13.1%
Percent of Original List Price Received*	97.4%	99.1%	+ 1.7%	96.7%	98.9%	+ 2.3%
Days on Market Until Sale	54	45	- 16.7%	52	40	- 23.1%
Inventory – Single-Family Detached	652	457	- 29.9%	--	--	--
Inventory – Townhouse-Condo	164	206	+ 25.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

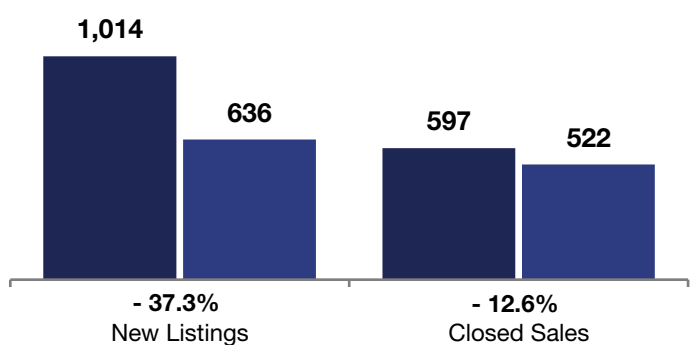
February

■ 2020 ■ 2021



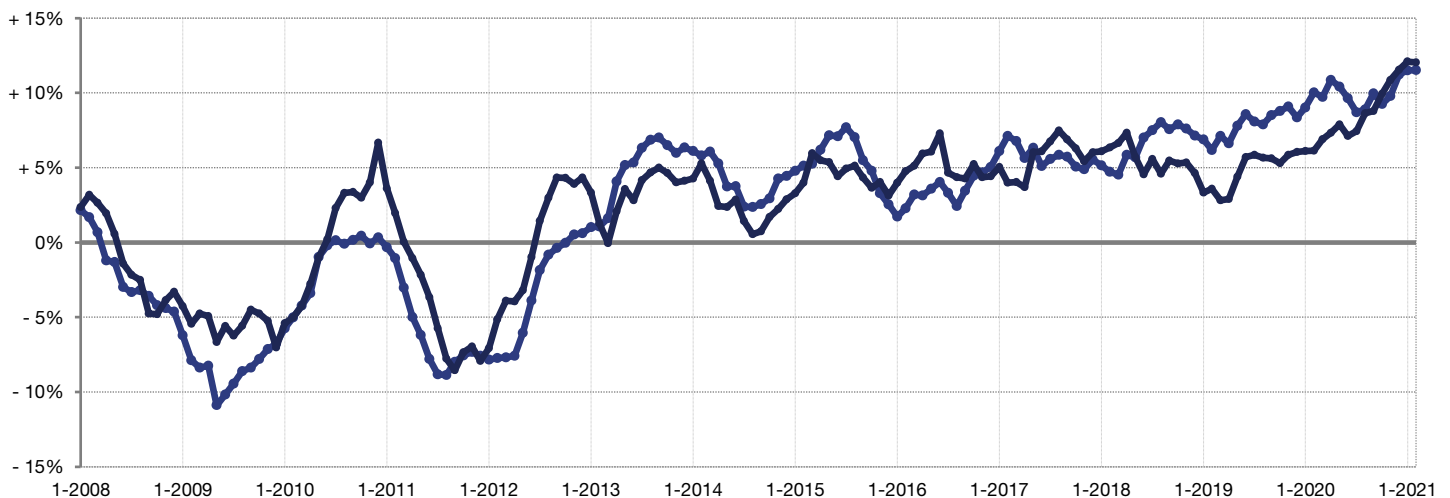
Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**

All MLS —
Waukesha County —



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of March 10, 2021.
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime.