

# Local Market Update – May 2021

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



## La Crosse County

**- 20.4%**

**- 15.7%**

**+ 5.5%**

Change in  
New Listings

Change in  
Closed Sales

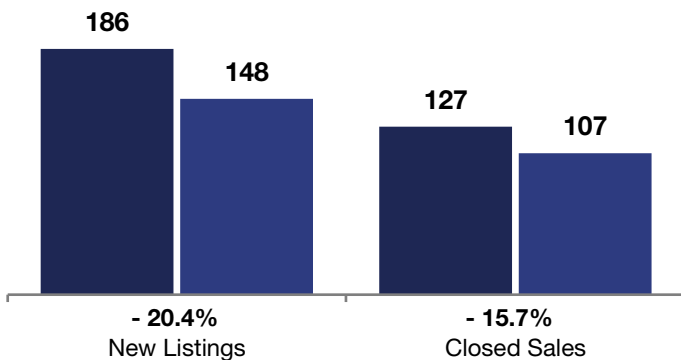
Change in  
Median Sales Price

	May			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	186	148	- 20.4%	678	609	- 10.2%
Closed Sales	127	107	- 15.7%	480	431	- 10.2%
Median Sales Price*	\$220,750	<b>\$233,000</b>	+ 5.5%	\$204,000	<b>\$228,000</b>	+ 11.8%
Percent of Original List Price Received*	99.1%	<b>104.0%</b>	+ 4.9%	97.3%	<b>101.5%</b>	+ 4.3%
Days on Market Until Sale	30	16	- 46.7%	39	24	- 38.5%
Inventory – Single-Family Detached	149	74	- 50.3%	--	--	--
Inventory – Townhouse-Condo	20	13	- 35.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

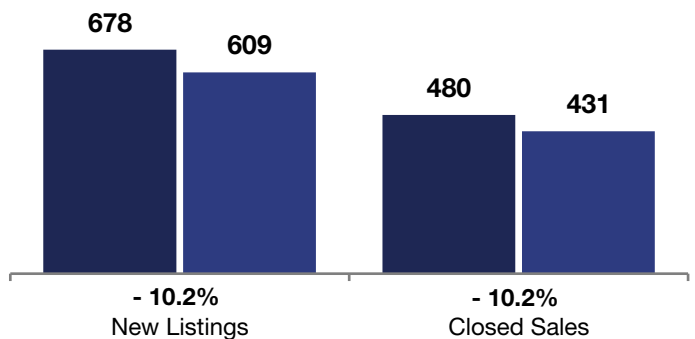
### May

■ 2020 ■ 2021



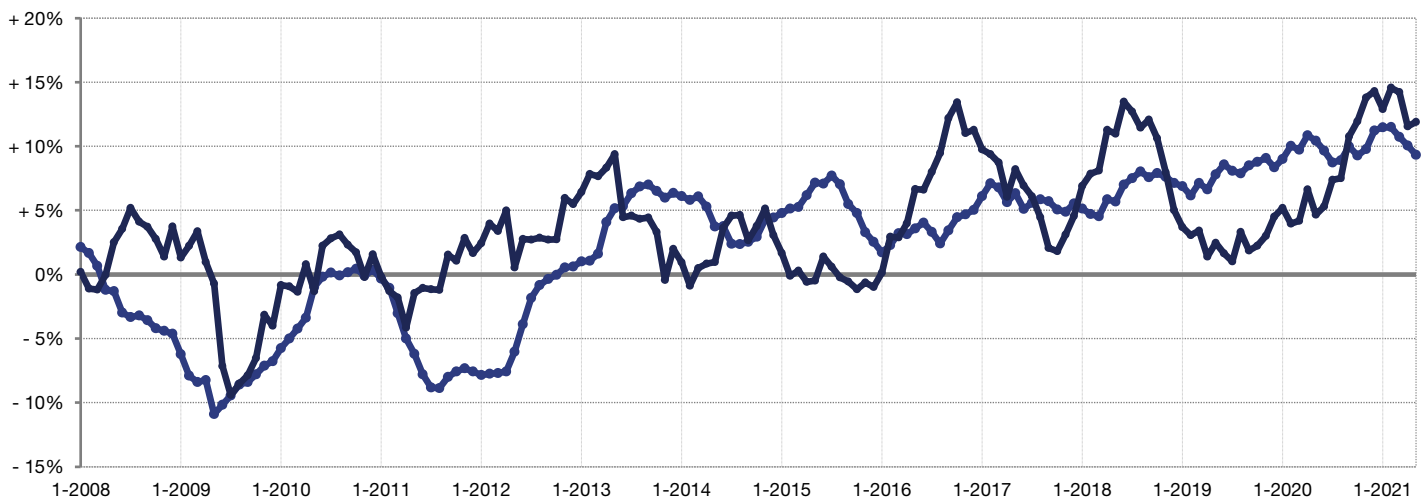
### Year to Date

■ 2020 ■ 2021



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — La Crosse County —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 10, 2021.  
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime.