

Local Market Update – May 2021

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



La Crosse

La Crosse County, WI

+ 7.8%

Change in
New Listings

+ 15.9%

Change in
Closed Sales

+ 1.7%

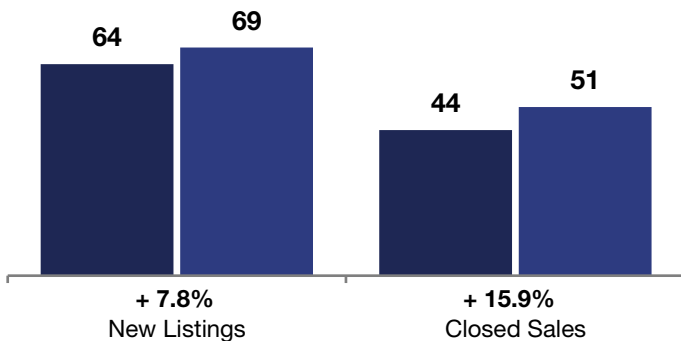
Change in
Median Sales Price

| | May | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2020 | 2021 | + / - | 2020 | 2021 | + / - |
| New Listings | 64 | 69 | + 7.8% | 261 | 269 | + 3.1% |
| Closed Sales | 44 | 51 | + 15.9% | 206 | 185 | - 10.2% |
| Median Sales Price* | \$179,900 | \$183,000 | + 1.7% | \$166,575 | \$180,000 | + 8.1% |
| Percent of Original List Price Received* | 98.8% | 104.5% | + 5.8% | 97.0% | 102.0% | + 5.2% |
| Days on Market Until Sale | 40 | 22 | - 45.0% | 39 | 25 | - 35.9% |
| Inventory – Single-Family Detached | 42 | 25 | - 40.5% | -- | -- | -- |
| Inventory – Townhouse-Condo | 12 | 6 | - 50.0% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

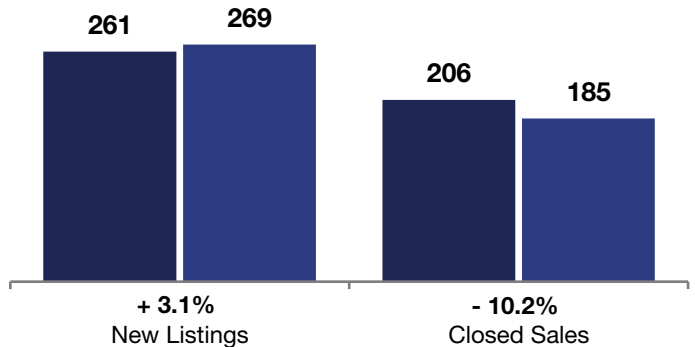
May

■ 2020 ■ 2021

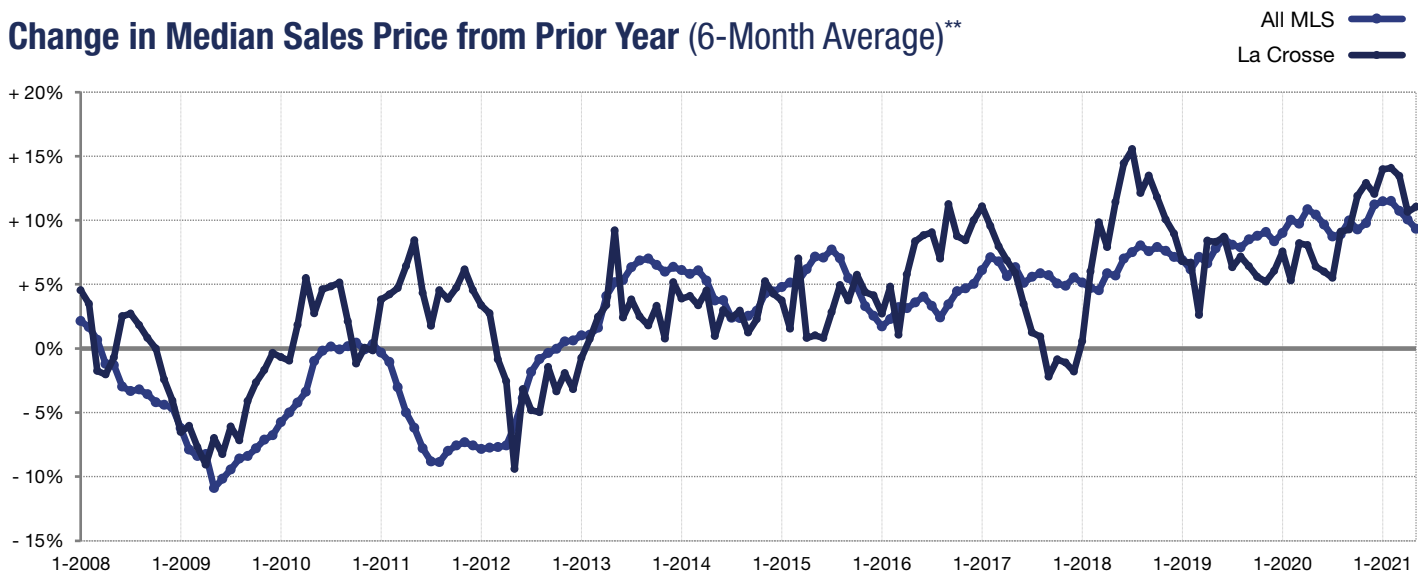


Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 10, 2021. All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime.