

# Local Market Update – May 2021

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



## Lake Country South

**- 3.9%**

**+ 2.6%**

**+ 15.7%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

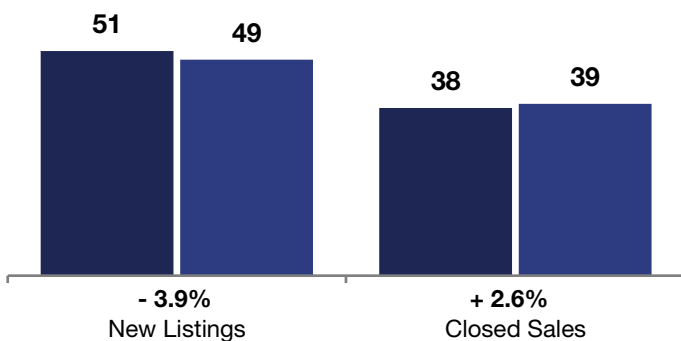
Includes the cities of Dousman, Eagle, Genesse, Genesse Depot, Mukwonago, North Prairie and Wales

	May			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	51	49	- 3.9%	272	220	- 19.1%
Closed Sales	38	39	+ 2.6%	163	167	+ 2.5%
Median Sales Price*	\$349,950	<b>\$405,000</b>	+ 15.7%	\$350,000	<b>\$385,750</b>	+ 10.2%
Percent of Original List Price Received*	98.6%	<b>104.1%</b>	+ 5.6%	97.6%	<b>100.8%</b>	+ 3.3%
Days on Market Until Sale	29	17	- 41.4%	35	40	+ 14.3%
Inventory – Single-Family Detached	64	70	+ 9.4%	--	--	--
Inventory – Townhouse-Condo	30	27	- 10.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

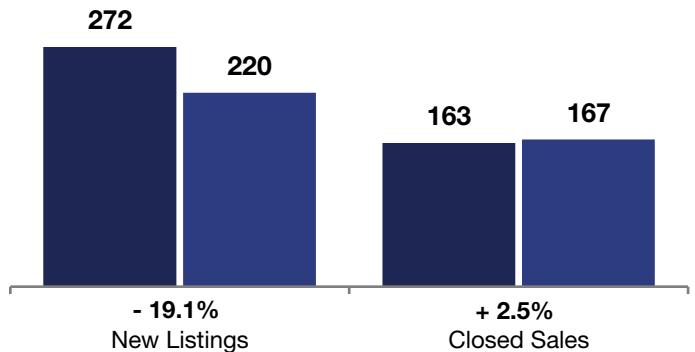
### May

■ 2020 ■ 2021



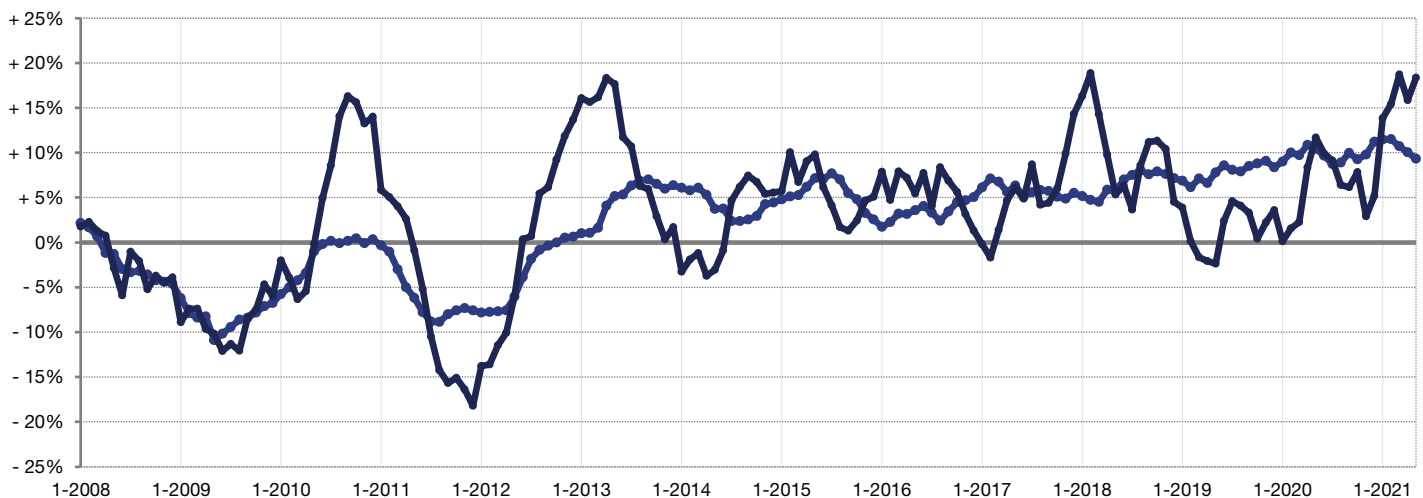
### Year to Date

■ 2020 ■ 2021



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*

All MLS — Lake Country South —



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of June 10, 2021.  
All data comes from Metro MLS for activity in the 4-County Milwaukee Metropolitan Area. | Powered by ShowingTime.