

Monthly Local Market - July 2021

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



Filters

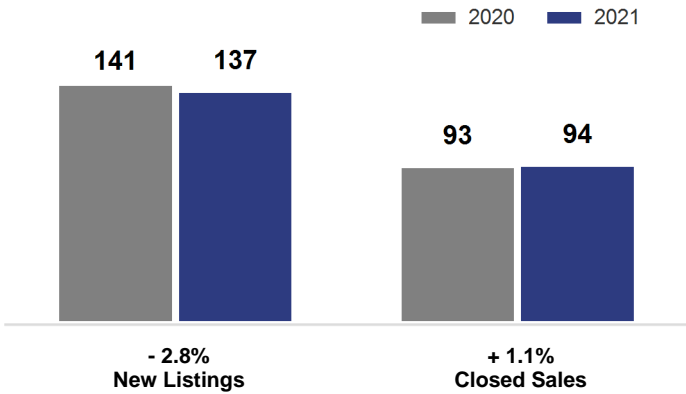
Counties:	Waukesha
Cities:	Brookfield,Elm Grove
Zip Codes:	All
Dwelling Types:	Single Family Residence,Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

- 2.8 %	+ 1.1 %	+ 23.2 %
Change in New Listings	Change in Closed Sales	Change in Median Sales Price*

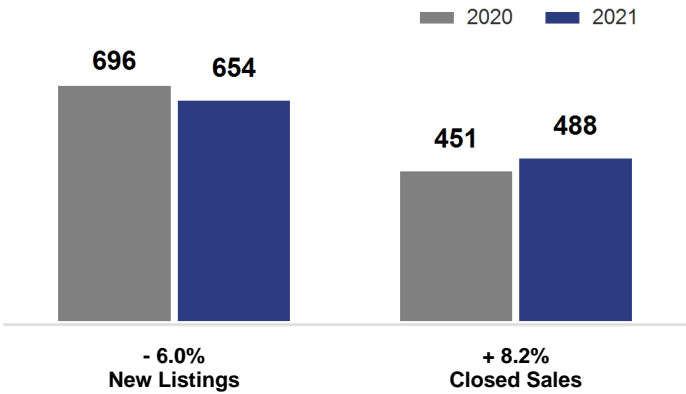
Metric	July			Year to Date		
	2020	2021	+/-	2020	2021	+/-
New Listings	141	137	- 2.8%	696	654	- 6.0%
Closed Sales	93	94	+ 1.1%	451	488	+ 8.2%
Median Sales Price*	\$381,500	\$470,000	+ 23.2%	\$349,000	\$425,500	+ 21.9%
Percent of Original List Price Received*	99.4%	103.0%	+ 3.7%	98.9%	102.2%	+ 3.3%
Days on Market Until Sale	28	15	- 46.4%	34	23	- 32.4%
Inventory - Single Family Residence	182	149	- 18.1%	--	--	--
Inventory - Townhouse/Condo	39	26	- 33.3%	--	--	--

*Does not account for seller concessions. †Activity for one month can sometimes look extreme due to small sample size.

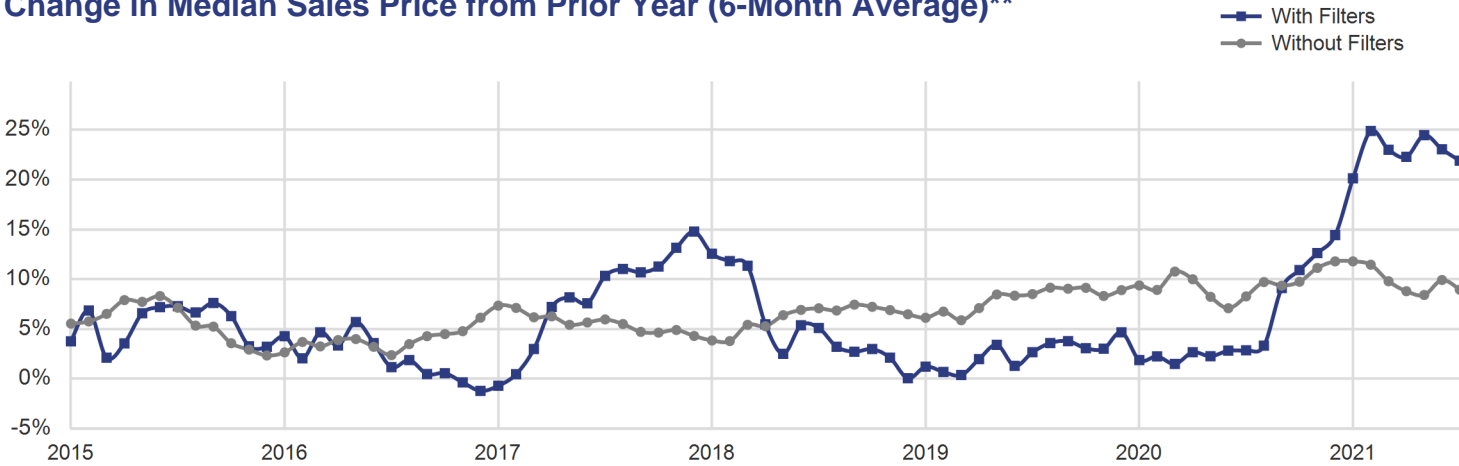
July



Year to Date



Change in Median Sales Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 11, 2021.