

Monthly Local Market - July 2021

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



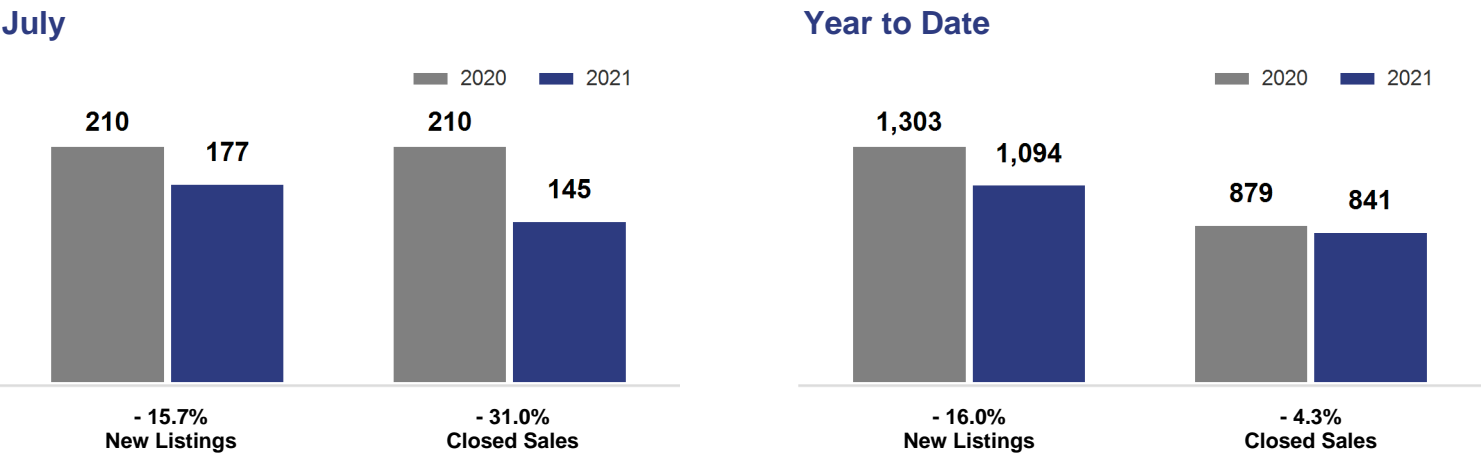
Filters

Counties:	Jefferson,Waukesha
Cities:	Chenequa,Delafield,Hartland,Lac La Belle...+ 6 More
Zip Codes:	All
Dwelling Types:	Single Family Residence,Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

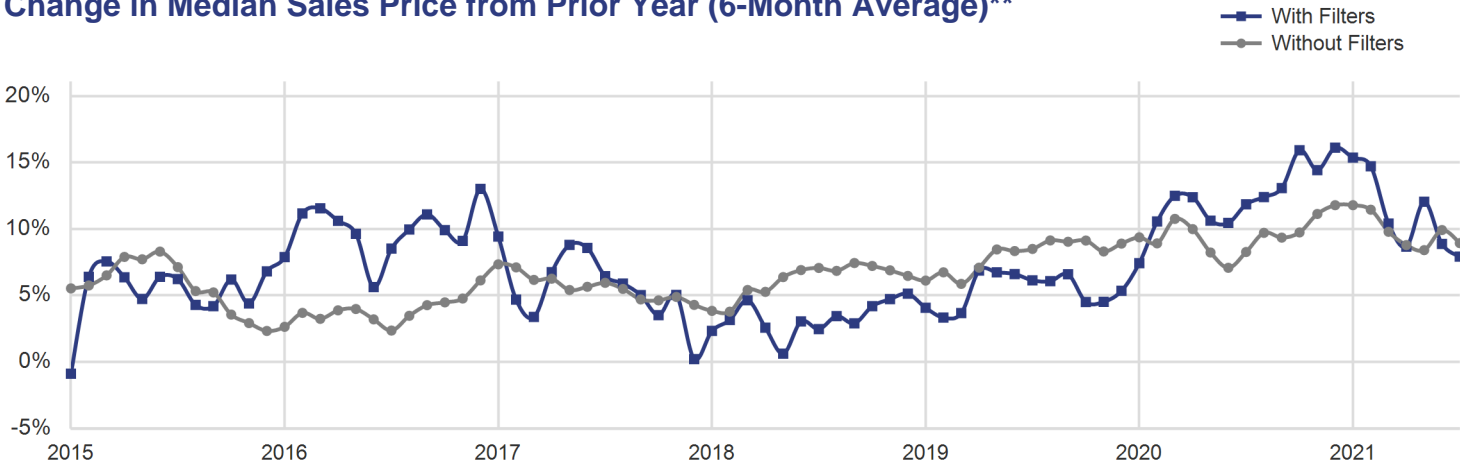
- 15.7 %	- 31.0 %	+ 4.8 %
Change in New Listings	Change in Closed Sales	Change in Median Sales Price*

Metric	July			Year to Date		
	2020	2021	+/-	2020	2021	+/-
New Listings	210	177	- 15.7%	1,303	1,094	- 16.0%
Closed Sales	210	145	- 31.0%	879	841	- 4.3%
Median Sales Price*	\$420,000	\$440,000	+ 4.8%	\$400,000	\$430,000	+ 7.5%
Percent of Original List Price Received*	99.0%	102.6%	+ 3.7%	98.2%	101.1%	+ 3.0%
Days on Market Until Sale	39	19	- 51.3%	50	32	- 36.0%
Inventory - Single Family Residence	365	257	- 29.6%	--	--	--
Inventory - Townhouse/Condo	105	73	- 30.5%	--	--	--

*Does not account for seller concessions. † Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 11, 2021.