

# Monthly Local Market - July 2021

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



## Filters

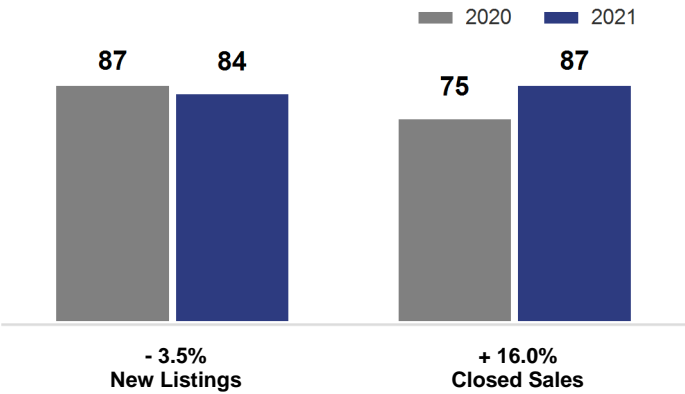
Counties:	La Crosse
Cities:	La Crosse
Zip Codes:	All
Dwelling Types:	Single Family Residence, Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

- 3.5 %	+ 16.0 %	+ 4.3 %
Change in New Listings	Change in Closed Sales	Change in Median Sales Price*

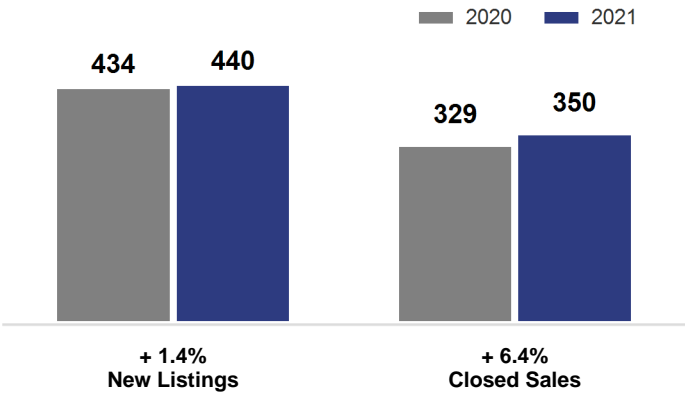
Metric	July			Year to Date		
	2020	2021	+/-	2020	2021	+/-
New Listings	87	84	- 3.5%	434	440	+ 1.4%
Closed Sales	75	87	+ 16.0%	329	350	+ 6.4%
Median Sales Price*	\$187,000	\$195,000	+ 4.3%	\$170,000	\$190,000	+ 11.8%
Percent of Original List Price Received*	101.0%	105.0%	+ 4.0%	99.1%	103.8%	+ 4.7%
Days on Market Until Sale	24	15	- 37.5%	31	20	- 35.5%
Inventory - Single Family Residence	69	48	- 30.4%	--	--	--
Inventory - Townhouse/Condo	17	6	- 64.7%	--	--	--

\*Does not account for seller concessions. †Activity for one month can sometimes look extreme due to small sample size.

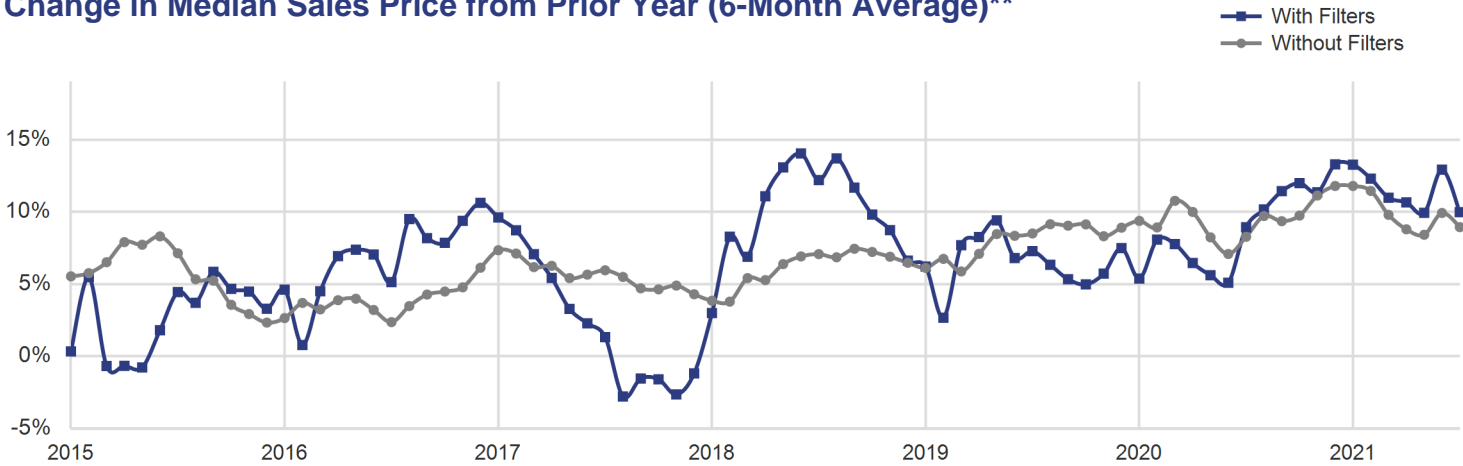
## July



## Year to Date



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 11, 2021.