

Monthly Local Market - July 2021

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



Filters

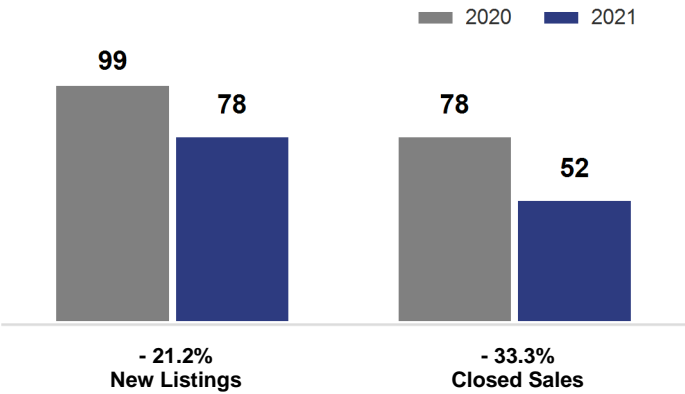
Counties:	Walworth
Cities:	Delavan,Lake Geneva,Williams Bay
Zip Codes:	All
Dwelling Types:	Single Family Residence,Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

- 21.2 %	- 33.3 %	+ 9.2 %
Change in New Listings	Change in Closed Sales	Change in Median Sales Price*

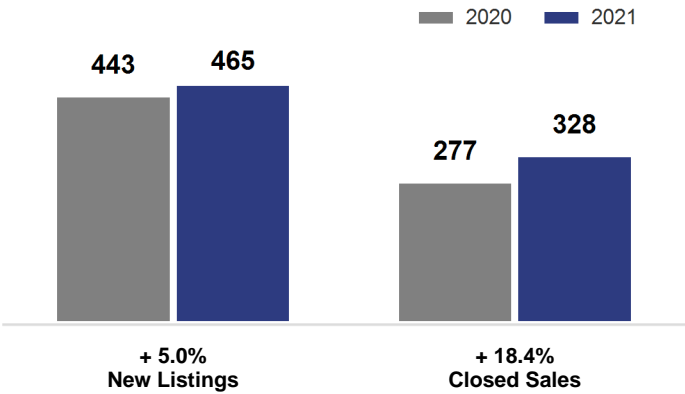
Metric	July			Year to Date		
	2020	2021	+/-	2020	2021	+/-
New Listings	99	78	- 21.2%	443	465	+ 5.0%
Closed Sales	78	52	- 33.3%	277	328	+ 18.4%
Median Sales Price*	\$261,000	\$285,000	+ 9.2%	\$248,000	\$270,000	+ 8.9%
Percent of Original List Price Received*	96.9%	99.2%	+ 2.4%	96.5%	98.3%	+ 1.9%
Days on Market Until Sale	75	42	- 44.0%	95	63	- 33.7%
Inventory - Single Family Residence	145	145	+ 0.0%	--	--	--
Inventory - Townhouse/Condo	85	63	- 25.9%	--	--	--

*Does not account for seller concessions. † Activity for one month can sometimes look extreme due to small sample size.

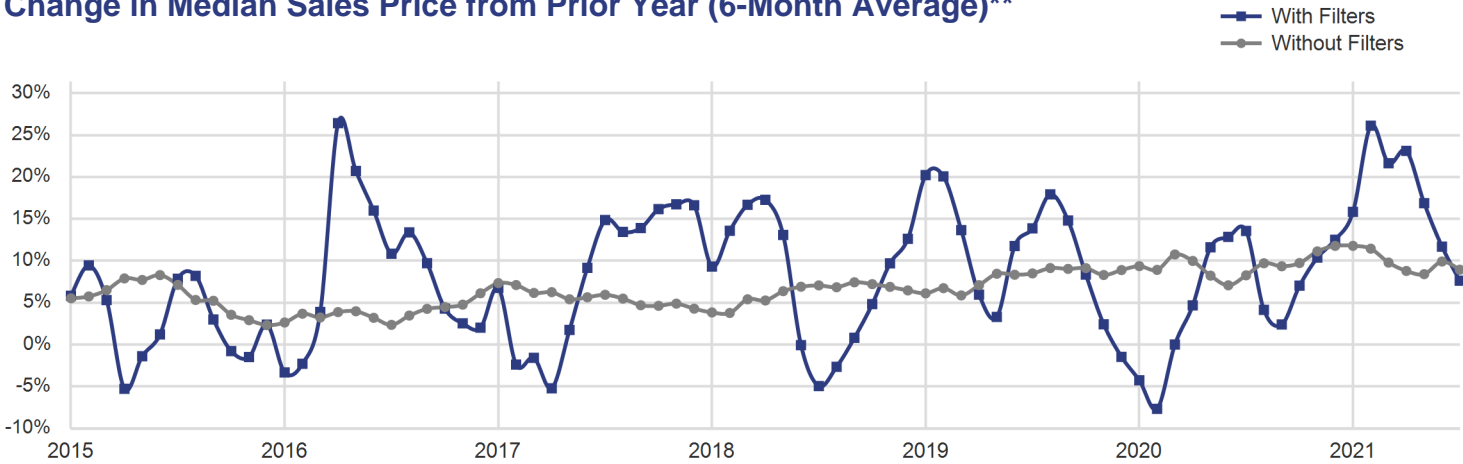
July



Year to Date



Change in Median Sales Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 11, 2021.