

# Monthly Local Market - July 2021

A RESEARCH TOOL PROVIDED BY THE MULTIPLE LISTING SERVICE, INC.



## Filters

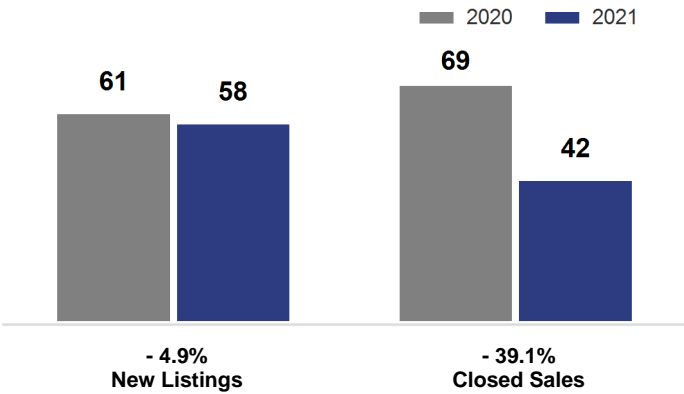
Counties:	Waukesha
Cities:	Oconomowoc
Zip Codes:	All
Dwelling Types:	Single Family Residence, Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

- 4.9 %	- 39.1 %	+ 6.2 %
Change in New Listings	Change in Closed Sales	Change in Median Sales Price*

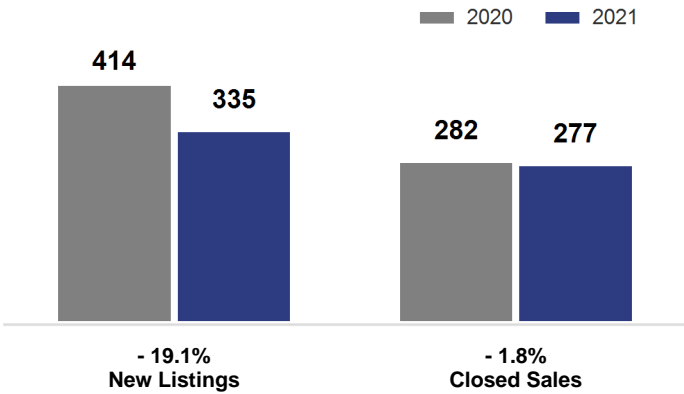
Metric	July			Year to Date		
	2020	2021	+/-	2020	2021	+/-
New Listings	61	58	- 4.9%	414	335	- 19.1%
Closed Sales	69	42	- 39.1%	282	277	- 1.8%
Median Sales Price*	\$385,000	\$408,693	+ 6.2%	\$375,750	\$414,900	+ 10.4%
Percent of Original List Price Received*	98.6%	101.4%	+ 2.8%	98.6%	101.0%	+ 2.4%
Days on Market Until Sale	37	33	- 10.8%	54	38	- 29.6%
Inventory - Single Family Residence	91	81	- 11.0%	--	--	--
Inventory - Townhouse/Condo	65	27	- 58.5%	--	--	--

\*Does not account for seller concessions. † Activity for one month can sometimes look extreme due to small sample size.

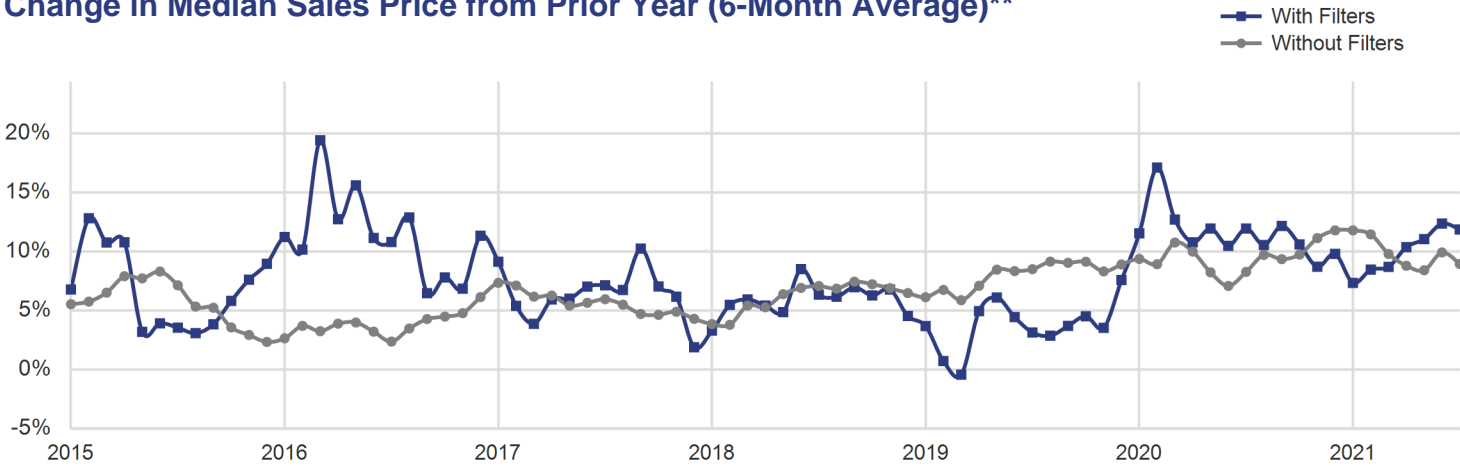
## July



## Year to Date



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of August 11, 2021.