## **Monthly Housing Summary - August 2021**

A RESEARCH TOOL PROVIDED BY METRO MLS



#### **Filters**

Counties: Milwaukee, Ozaukee, Washington, Waukesha

Cities: All

Zip Codes: All

Sq. Ft. Ranges: All

#### **Quick Facts**

+ 73.8% + 9.0%

Price Range With the Strongest Sales: Strongest Sales: Single-Family

#### **Table of Contents**

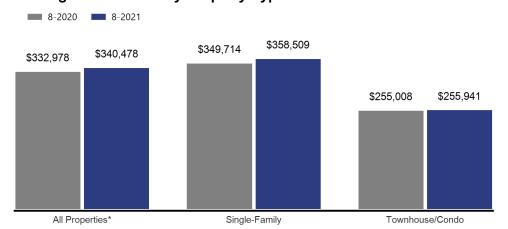
Average Sales Price	2
Median Sales Price	2
Closed Sales	3
Pending Sales	4
Days on Market Until Sale	5
Percent of Original List Price Received	6
Inventory of Homes for Sale	7
Months Supply of Inventory	8

## Sales Price - August 2021

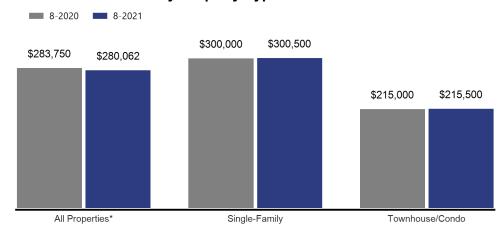
The sales price of all listings that closed during the month.



#### **Average Sales Price By Property Type**



#### **Median Sales Price By Property Type**



# All Properties\* Sales Price 8-2020 8-2021 Change Average Sales Price \$332,978 \$340,478 + 2.3% Median Sales Price \$283,750 \$280,062 - 1.3%

	Single-Family		10	wnnouse/Condo	
8-2020	8-2021	Change	8-2020	8-2021	Change
\$349,714	\$358,509	+ 2.5%	\$255,008	\$255,941	+ 0.4%
\$300,000	\$300,500	+ 0.2%	\$215,000	\$215,500	+ 0.2%

<sup>\*</sup>Values for "All Properties" only include Single-Family and Townhouse/Condo.

## **Closed Sales - August 2021**

The number of listings that closed during the month.

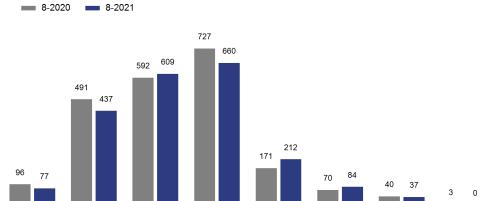




0-100K

100K-200K

200K-300K



500K-700K

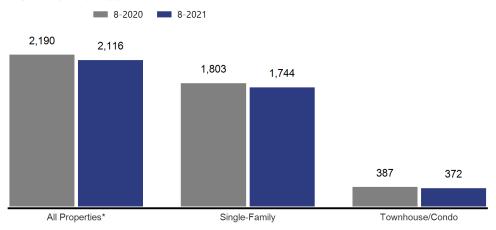
700K-1M

1M-3M

3M+

300K-500K

#### **By Property Type**



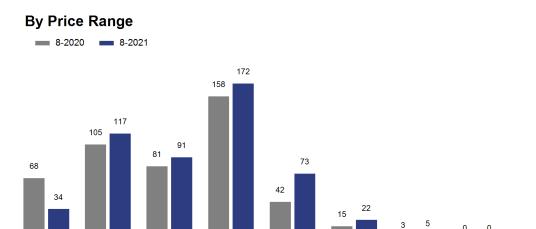
		All Properties*			Single-Family			Townhouse/Condo		
By Price Range	8-2020	8-2021	Change	8-2020	8-2021	Change	8-2020	8-2021	Change	
0-100K	96	77	- 19.8%	69	44	- 36.2%	27	33	+ 22.2%	
100K-200K	491	437	- 11.0%	353	310	- 12.2%	138	127	- 8.0%	
200K-300K	592	609	+ 2.9%	477	492	+ 3.1%	115	117	+ 1.7%	
300K-500K	727	660	- 9.2%	639	595	- 6.9%	88	65	- 26.1%	
500K-700K	171	212	+ 24.0%	160	188	+ 17.5%	11	24	+ 118.2%	
700K-1M	70	84	+ 20.0%	66	80	+ 21.2%	4	4	0.0%	
1M-3M	40	37	- 7.5%	36	35	- 2.8%	4	2	- 50.0%	
3M+	3	0	- 100.0%	3	0	- 100.0%	0	0		
All Price Ranges	2,190	2,116	- 3.4%	1,803	1,744	- 3.3%	387	372	- 3.9%	

<sup>\*</sup>Values for "All Properties" only include Single-Family and Townhouse/Condo.

## **Pending Sales - August 2021**

The number of listings that are Under Contract at the end of the month.

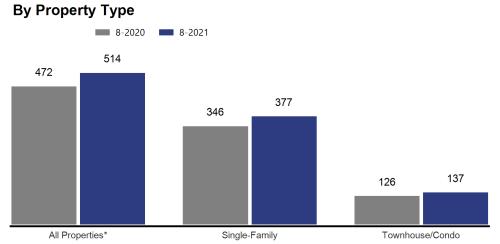




500K-700K

700K-1M

1M-3M



		All Properties*			Single-Family			Townhouse/Condo		
By Price Range	8-2020	8-2021	Change	8-2020	8-2021	Change	8-2020	8-2021	Change	
0-100K	68	34	- 50.0%	46	29	- 37.0%	22	5	- 77.3%	
100K-200K	105	117	+ 11.4%	73	93	+ 27.4%	32	24	- 25.0%	
200K-300K	81	91	+ 12.3%	62	69	+ 11.3%	19	22	+ 15.8%	
300K-500K	158	172	+ 8.9%	128	120	- 6.3%	30	52	+ 73.3%	
500K-700K	42	73	+ 73.8%	27	44	+ 63.0%	15	29	+ 93.3%	
700K-1M	15	22	+ 46.7%	9	17	+ 88.9%	6	5	- 16.7%	
1M-3M	3	5	+ 66.7%	1	5	+ 400.0%	2	0	- 100.0%	
3M+	0	0		0	0		0	0		
All Price Ranges	472	514	+ 8.9%	346	377	+ 9.0%	126	137	+ 8.7%	

0 0

3M+

0-100K

100K-200K

200K-300K

300K-500K

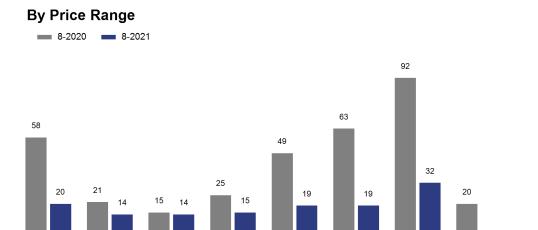
<sup>\*</sup>Values for "All Properties" only include Single-Family and Townhouse/Condo.

## Days on Market Until Sale - August 2021

The average Days On Market value for all listings that closed during the month.

0-100K





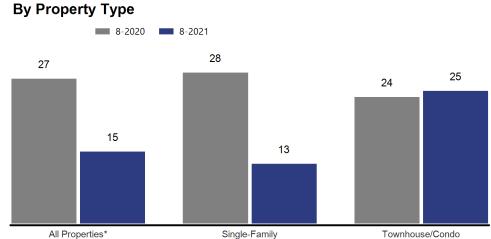
500K-700K

700K-1M

1M-3M

3M+

300K-500K



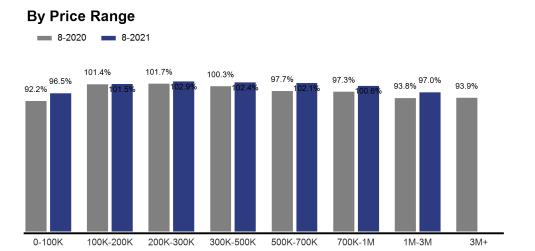
		All Properties*			Single-Family			Townhouse/Condo		
By Price Range	8-2020	8-2021	Change	8-2020	8-2021	Change	8-2020	8-2021	Change	
0-100K	58	20	- 65.5%	70	18	- 74.3%	28	22	- 21.4%	
100K-200K	21	14	- 33.3%	22	14	- 36.4%	18	15	- 16.7%	
200K-300K	15	14	- 6.7%	13	13	0.0%	21	15	- 28.6%	
300K-500K	25	15	- 40.0%	25	12	- 52.0%	30	43	+ 43.3%	
500K-700K	49	19	- 61.2%	48	14	- 70.8%	54	59	+ 9.3%	
700K-1M	63	19	- 69.8%	61	18	- 70.5%	96	39	- 59.4%	
1M-3M	92	32	- 65.2%	100	21	- 79.0%	14	215	+ 1,435.7%	
3M+	20			20						
All Price Ranges	27	15	- 44.4%	28	13	- 53.6%	24	25	+ 4.2%	

<sup>\*</sup>Values for "All Properties" only include Single-Family and Townhouse/Condo.

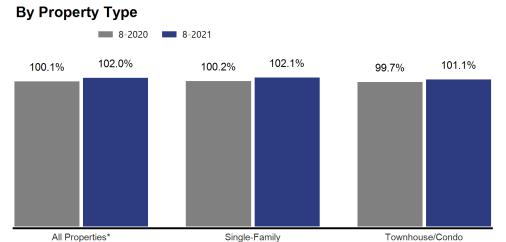
## Percent of Original List Price Received - August 2021

The average sales to original list price ratio for all listings that closed during the month.





All Properties\*



By Price Range	8-2020	8-2021	Change
0-100K	92.2%	96.5%	+ 4.7%
100K-200K	101.4%	101.5%	+ 0.1%
200K-300K	101.7%	102.9%	+ 1.2%
300K-500K	100.3%	102.4%	+ 2.1%
500K-700K	97.7%	102.1%	+ 4.5%
700K-1M	97.3%	100.6%	+ 3.4%
1M-3M	93.8%	97.0%	+ 3.3%
3M+	93.9%		
All Price Ranges	100.1%	102.0%	+ 1.8%

	Single-Family		To	wnhouse/Condo	)
8-2020	8-2021	Change	8-2020	8-2021	Change
89.9%	95.8%	+ 6.6%	97.9%	97.3%	- 0.6%
101.8%	101.7%	- 0.1%	100.2%	101.1%	+ 0.8%
102.1%	103.1%	+ 1.0%	100.2%	102.1%	+ 1.9%
100.4%	102.6%	+ 2.2%	99.5%	100.8%	+ 1.2%
97.7%	101.7%	+ 4.1%	96.8%	105.1%	+ 8.6%
97.2%	100.8%	+ 3.7%	98.5%	97.5%	- 1.0%
93.9%	97.5%	+ 3.8%	93.3%	87.8%	- 5.8%
93.9%					
100.2%	102.1%	+ 1.9%	99.7%	101.1%	+ 1.4%

<sup>\*</sup>Values for "All Properties" only include Single-Family and Townhouse/Condo.

## **Inventory of Homes for Sale - August 2021**

The number of listings that are in Active status at the end of the month.



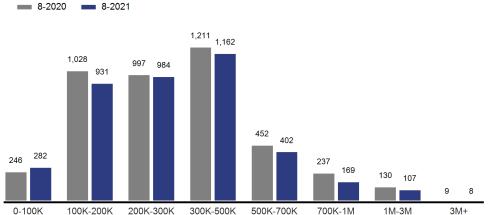


700K-1M

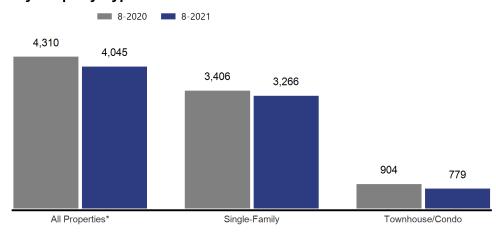
**All Price Ranges** 

1M-3M

3M+



#### By Property Type



	All Properties*				
By Price Range	8-2020	8-2021	Change		
0-100K	246	282	+ 14.6%		
100K-200K	1,028	931	- 9.4%		
200K-300K	997	984	- 1.3%		
300K-500K	1,211	1,162	- 4.0%		
500K-700K	452	402	- 11.1%		

237

130

9

4,310

169

107

8

4,045

- 28.7%

- 17.7%

- 11.1%

- 6.1%

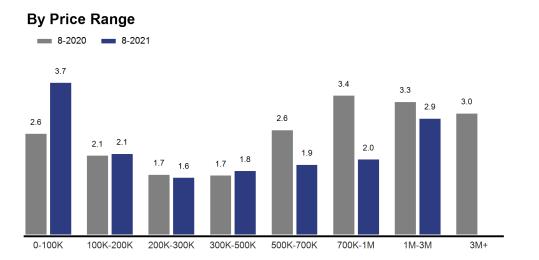
	Single-Family		To	ownhouse/Cond	0
8-2020	8-2021	Change	8-2020	8-2021	Change
168	231	+ 37.5%	78	51	- 34.6%
762	742	- 2.6%	266	189	- 28.9%
787	782	- 0.6%	210	202	- 3.8%
984	941	- 4.4%	227	221	- 2.6%
384	331	- 13.8%	68	71	+ 4.4%
201	135	- 32.8%	36	34	- 5.6%
112	97	- 13.4%	18	10	- 44.4%
8	7	- 12.5%	1	1	0.0%
3,406	3,266	- 4.1%	904	779	- 13.8%

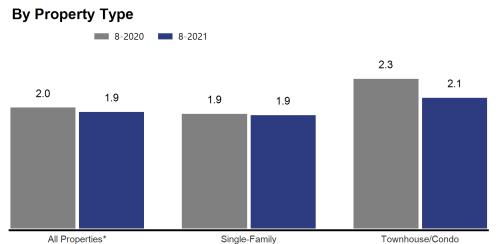
<sup>\*</sup>Values for "All Properties" only include Single-Family and Townhouse/Condo.

## **Months Supply of Inventory - August 2021**

The number of Active listings at the end of the month divided by the number of closed listings during the month.







		All Properties*			Single-Family			Townhouse/Condo		
By Price Range	8-2020	8-2021	Change	8-2020	8-2021	Change	8-2020	8-2021	Change	
0-100K	2.6	3.7	+ 42.9%	2.4	5.3	+ 115.6%	2.9	1.5	- 46.5%	
100K-200K	2.1	2.1	+ 1.8%	2.2	2.4	+ 10.9%	1.9	1.5	- 22.8%	
200K-300K	1.7	1.6	- 4.1%	1.6	1.6	- 3.7%	1.8	1.7	- 5.5%	
300K-500K	1.7	1.8	+ 5.7%	1.5	1.6	+ 2.7%	2.6	3.4	+ 31.8%	
500K-700K	2.6	1.9	- 28.3%	2.4	1.8	- 26.6%	6.2	3.0	- 52.1%	
700K-1M	3.4	2.0	- 40.6%	3.0	1.7	- 44.6%	9.0	8.5	- 5.6%	
1M-3M	3.3	2.9	- 11.0%	3.1	2.8	- 10.9%	4.5	5.0	+ 11.1%	
3M+	3.0			2.7						
All Price Ranges	2.0	1.9	- 2.9%	1.9	1.9	- 0.9%	2.3	2.1	- 10.4%	

<sup>\*</sup>Values for "All Properties" only include Single-Family and Townhouse/Condo.