

# Monthly Local Market - September 2021

A research tool provided by Metro MLS



## Filters

Counties: Waukesha  
 Cities: Brookfield, Elm Grove  
 Zip Codes: All  
 Dwelling Types: Single Family Residence, Townhouse/Condo  
 Sq. Ft. Ranges: All  
 Price Ranges: All

**- 13.5 %**

Change in  
New Listings

**- 7.8 %**

Change in  
Closed Sales

**- 5.9 %**

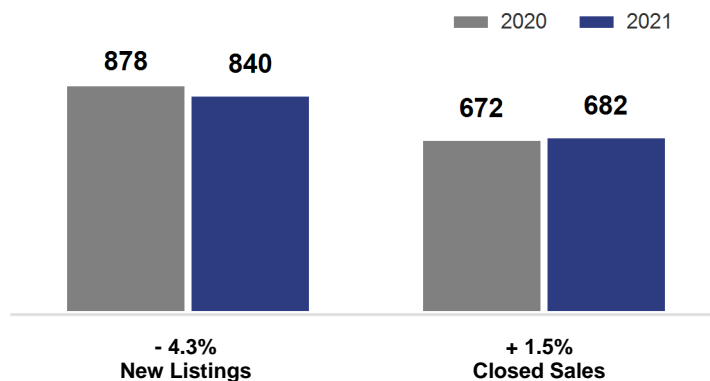
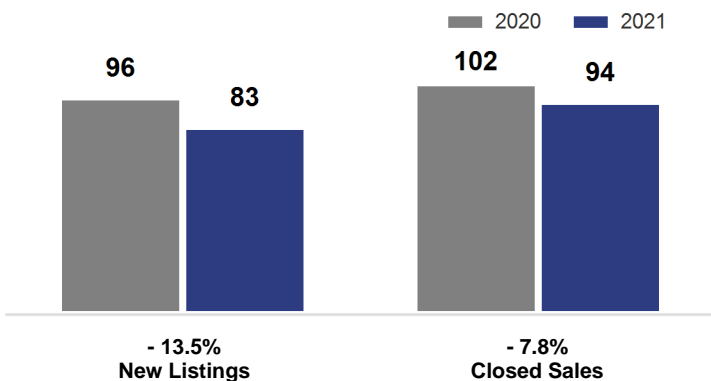
Change in  
Median Sales  
Price\*

Metric	September			Year to Date		
	2020	2021	+/-	2020	2021	+/-
New Listings	96	83	- 13.5%	878	840	- 4.3%
Closed Sales	102	94	- 7.8%	672	682	+ 1.5%
Median Sales Price*	\$416,237	\$391,500	- 5.9%	\$355,000	\$425,000	+ 19.7%
Percent of Original List Price Received*	98.8%	100.6%	+ 1.8%	99.0%	102.0%	+ 3.0%
Days on Market Until Sale	21	16	- 23.8%	30	22	- 26.7%
Inventory - Single Family Residence	136	113	- 16.9%	--	--	--
Inventory - Townhouse/Condo	22	34	+ 54.6%	--	--	--

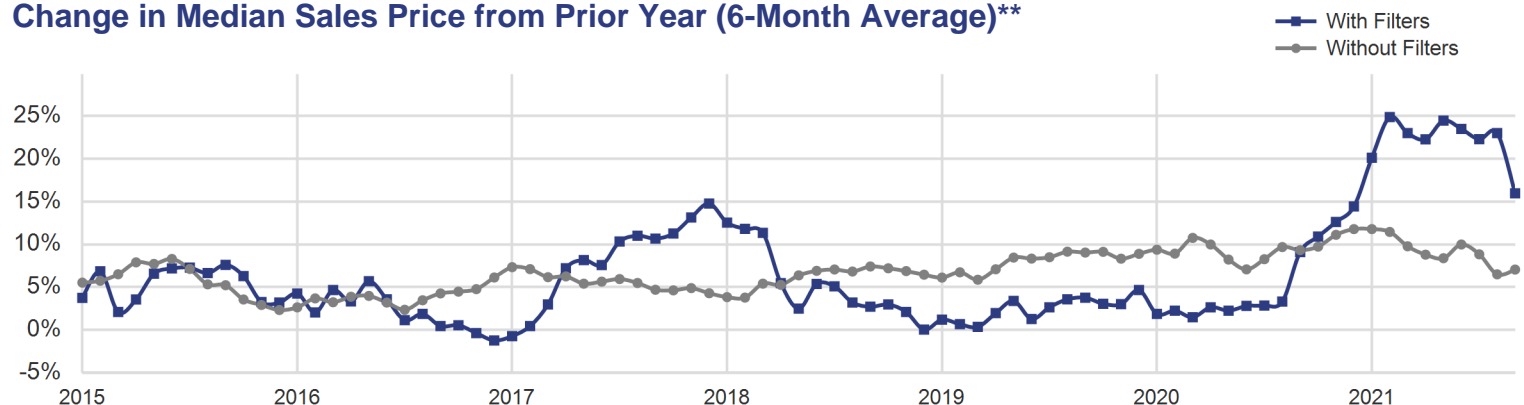
\*Does not account for seller concessions. †Activity for one month can sometimes look extreme due to small sample size.

## September

## Year to Date



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 9, 2021.