

Monthly Local Market - September 2021

A research tool provided by Metro MLS



Filters

Counties: Jefferson, Waukesha
Cities: Chenequa, Delafield, Hartland, Lac La Belle... + 6 More
Zip Codes: All
Dwelling Types: Single Family Residence, Townhouse/Condo
Sq. Ft. Ranges: All
Price Ranges: All

- 16.7 %

Change in
New Listings

- 18.0 %

Change in
Closed Sales

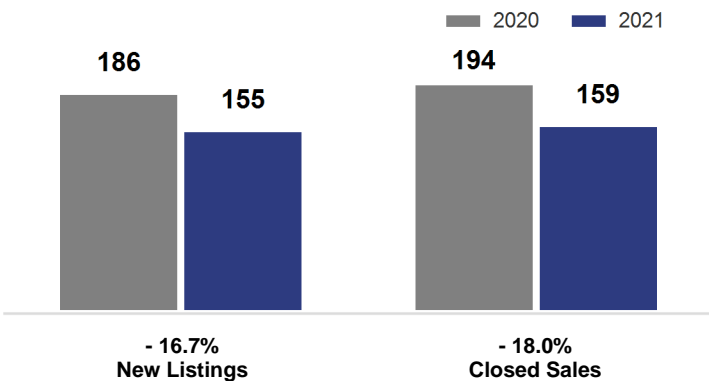
- 5.7 %

Change in
Median Sales
Price*

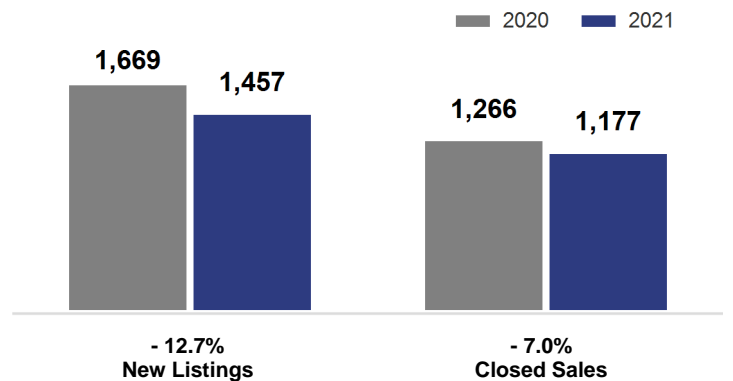
Metric	September			Year to Date		
	2020	2021	+/-	2020	2021	+/-
New Listings	186	155	- 16.7%	1,669	1,457	- 12.7%
Closed Sales	194	159	- 18.0%	1,266	1,177	- 7.0%
Median Sales Price*	\$447,950	\$422,500	- 5.7%	\$414,823	\$440,000	+ 6.1%
Percent of Original List Price Received*	98.9%	100.1%	+ 1.2%	98.4%	100.9%	+ 2.6%
Days on Market Until Sale	41	18	- 56.1%	48	29	- 39.6%
Inventory - Single Family Residence	281	249	- 11.4%	--	--	--
Inventory - Townhouse/Condo	95	68	- 28.4%	--	--	--

*Does not account for seller concessions. †Activity for one month can sometimes look extreme due to small sample size.

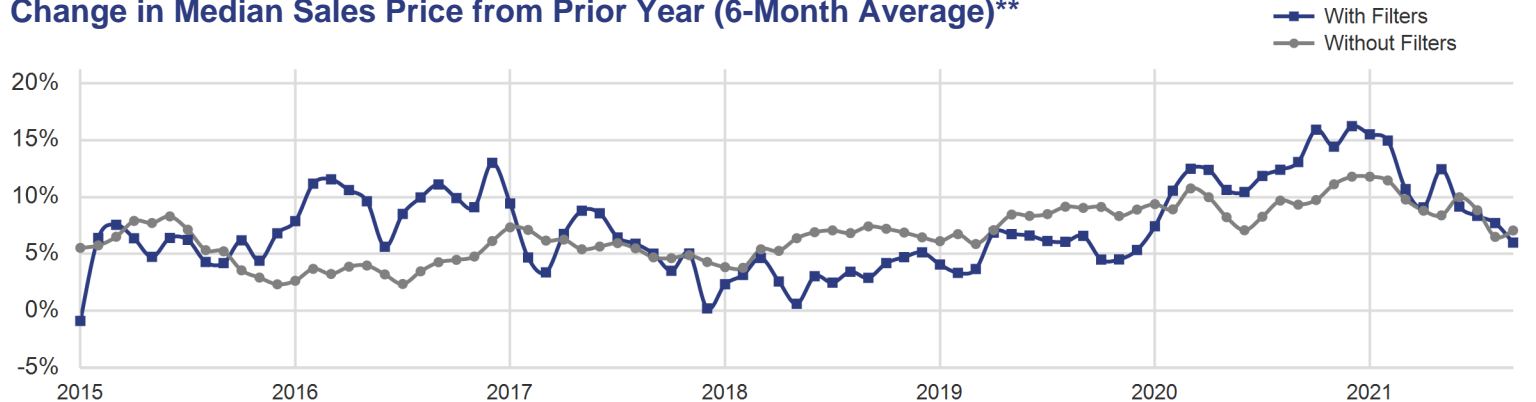
September



Year to Date



Change in Median Sales Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of October 9, 2021.