

Filters

Counties:	Milwaukee, Ozaukee, Washington, Waukesha
Cities:	All
Zip Codes:	All
Dwelling Types:	Single Family Residence, Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

Quick Facts

- 7.9%	+ 11.6%	- 6.0%
Change in Closed Sales	Change in Median Sales Price	Change in Inventory

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Market Overview - September 2021

Key market metrics for the current month and year-to-date figures



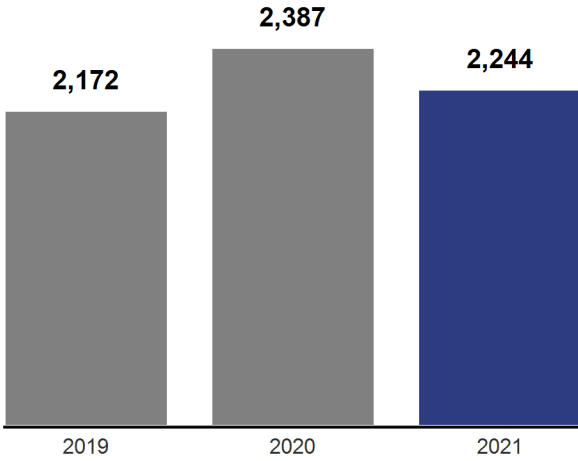
Key Metrics	Historical Sparklines	9-2020	9-2021	+/-	YTD 2020	YTD 2021	+/-
New Listings		2,387	2,244	- 6.0%	19,676	19,473	- 1.0%
Pending Sales		475	523	+ 10.1%	--	--	--
Closed Sales		2,123	1,956	- 7.9%	14,724	15,463	+ 5.0%
Days on Market Until Sale		23	18	- 21.7%	32	21	- 34.4%
Median Sales Price		\$251,000	\$280,000	+ 11.6%	\$252,000	\$275,000	+ 9.1%
Average Sales Price		\$305,744	\$332,657	+ 8.8%	\$298,413	\$328,390	+ 10.1%
Percent of Original List Price Received		99.7%	100.6%	+ 0.8%	99.3%	102.1%	+ 2.8%
Inventory of Homes for Sale		4,179	3,929	- 6.0%	--	--	--
Months Supply of Inventory		2.0	2.0	+ 2.1%	--	--	--

New Listings - September 2021

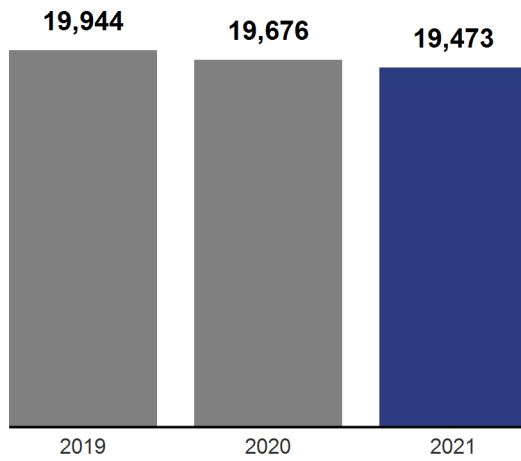
The number of listings that are new during the month.



September

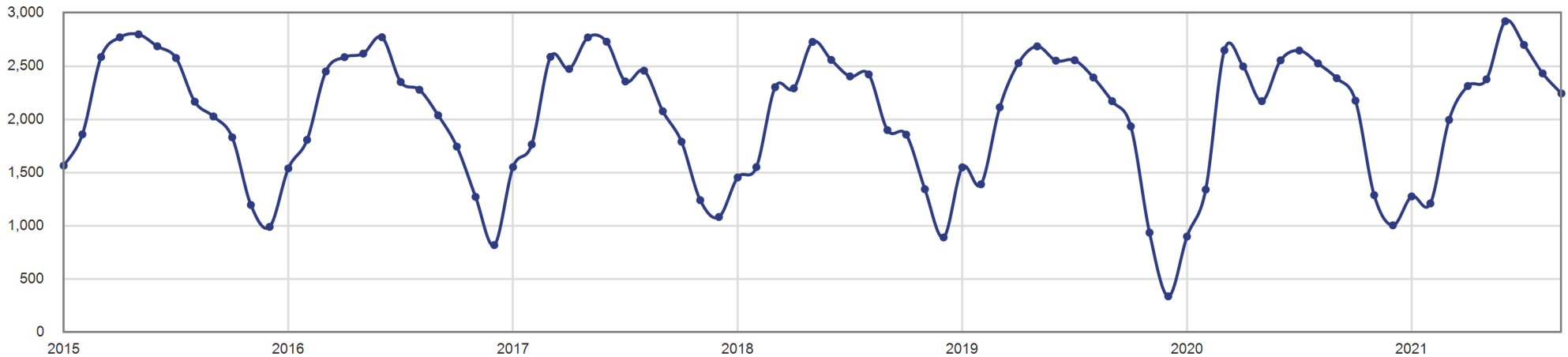


Year To Date



Month	Prior Year	Current Year	+/-
October	1,935	2,176	+ 12.5%
November	937	1,289	+ 37.6%
December	339	1,006	+ 196.8%
January	900	1,277	+ 41.9%
February	1,341	1,211	- 9.7%
March	2,650	1,996	- 24.7%
April	2,498	2,314	- 7.4%
May	2,172	2,377	+ 9.4%
June	2,555	2,922	+ 14.4%
July	2,647	2,700	+ 2.0%
August	2,526	2,432	- 3.7%
September	2,387	2,244	- 6.0%
12-Month Avg	1,907	1,995	+ 4.6%

Historical New Listings

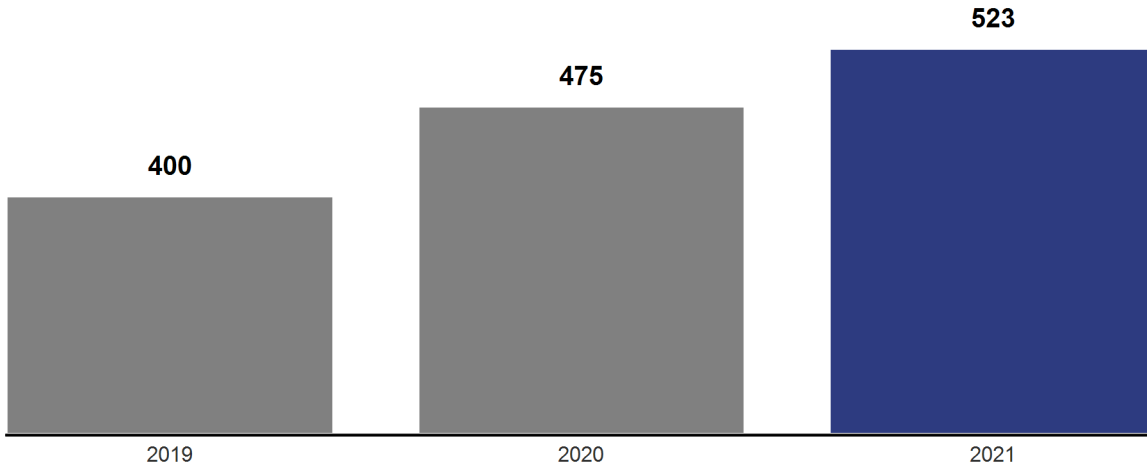


Pending Sales - September 2021

The number of listings that are Under Contract at the end of the month.

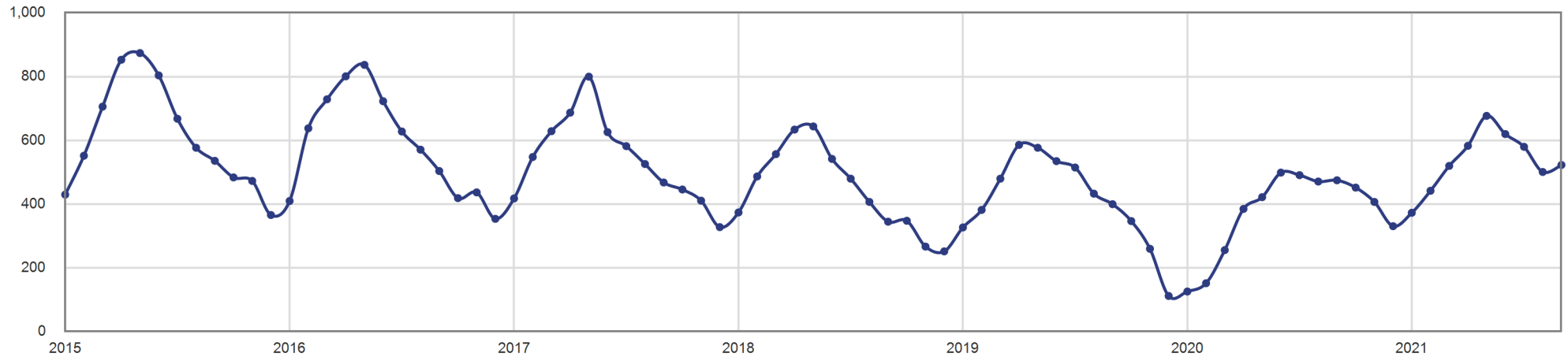


September



Month	Prior Year	Current Year	+/-
October	347	452	+ 30.3%
November	260	407	+ 56.5%
December	112	331	+ 195.5%
January	126	373	+ 196.0%
February	152	442	+ 190.8%
March	256	520	+ 103.1%
April	385	583	+ 51.4%
May	422	677	+ 60.4%
June	499	620	+ 24.2%
July	491	580	+ 18.1%
August	471	501	+ 6.4%
September	475	523	+ 10.1%
12-Month Avg	333	501	+ 50.4%

Historical Pending Sales

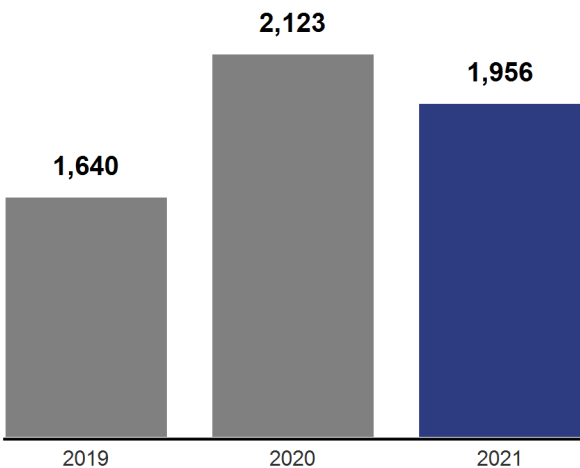


Closed Sales - September 2021

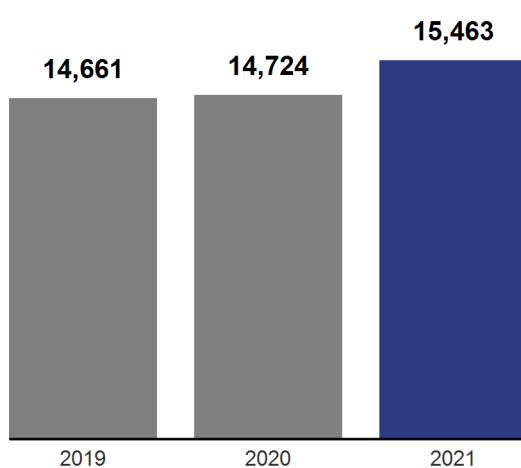
The number of listings that closed during the month.



September

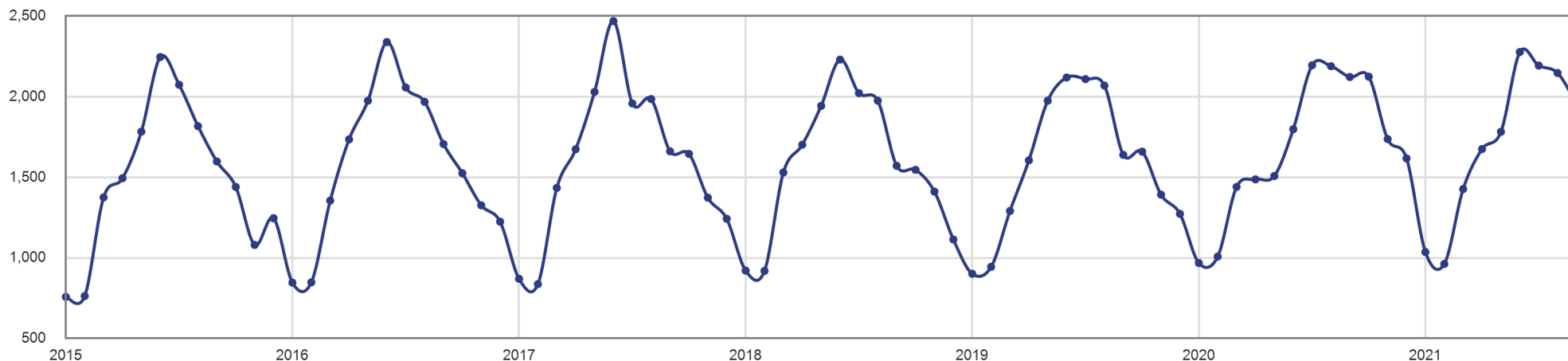


Year To Date



Month	Prior Year	Current Year	+/-
October	1,660	2,125	+ 28.0%
November	1,393	1,738	+ 24.8%
December	1,274	1,618	+ 27.0%
January	969	1,037	+ 7.0%
February	1,009	963	- 4.6%
March	1,441	1,428	- 0.9%
April	1,488	1,676	+ 12.6%
May	1,509	1,783	+ 18.2%
June	1,799	2,278	+ 26.6%
July	2,196	2,194	- 0.1%
August	2,190	2,148	- 1.9%
September	2,123	1,956	- 7.9%
12-Month Avg	1,588	1,745	+ 9.9%

Historical Closed Sales

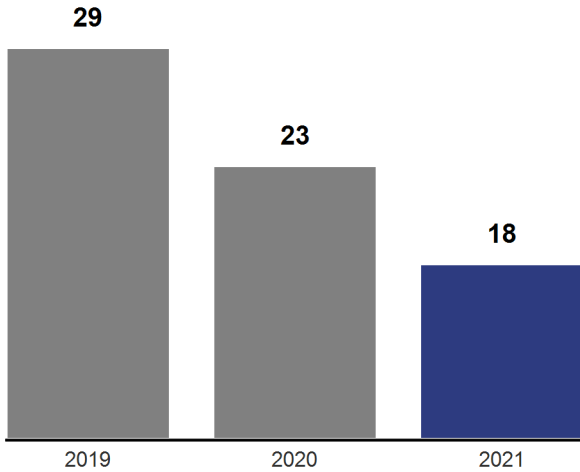


Days on Market Until Sale - September 2021

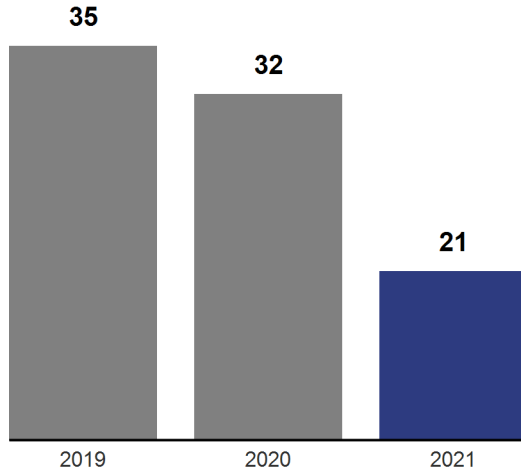
The average Days On Market value for all listings that closed during the month.



September

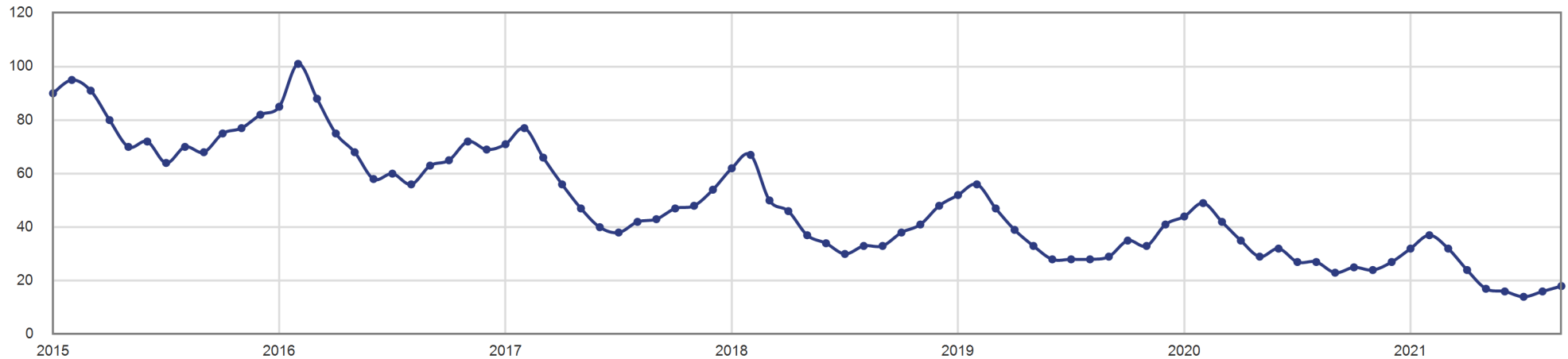


Year To Date



Month	Prior Year	Current Year	+/-
October	35	25	- 28.6%
November	33	24	- 27.3%
December	41	27	- 34.1%
January	44	32	- 27.3%
February	49	37	- 24.5%
March	42	32	- 23.8%
April	35	24	- 31.4%
May	29	17	- 41.4%
June	32	16	- 50.0%
July	27	14	- 48.1%
August	27	16	- 40.7%
September	23	18	- 21.7%
12-Month Avg	33	22	- 33.3%

Historical Days on Market Until Sale

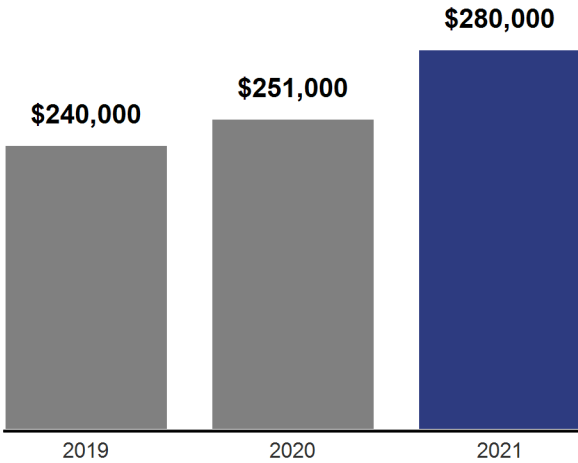


Median Sales Price - September 2021

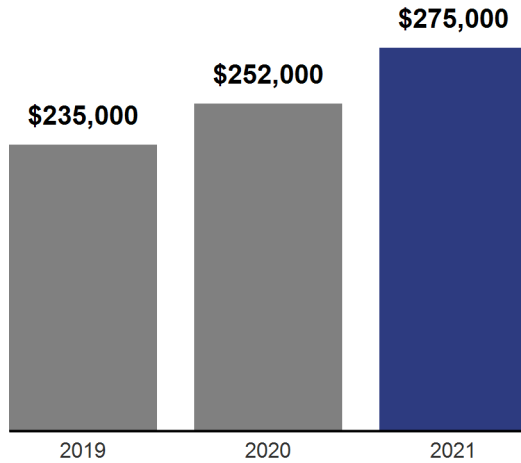
The median sales price of all listings that closed during the month.



September

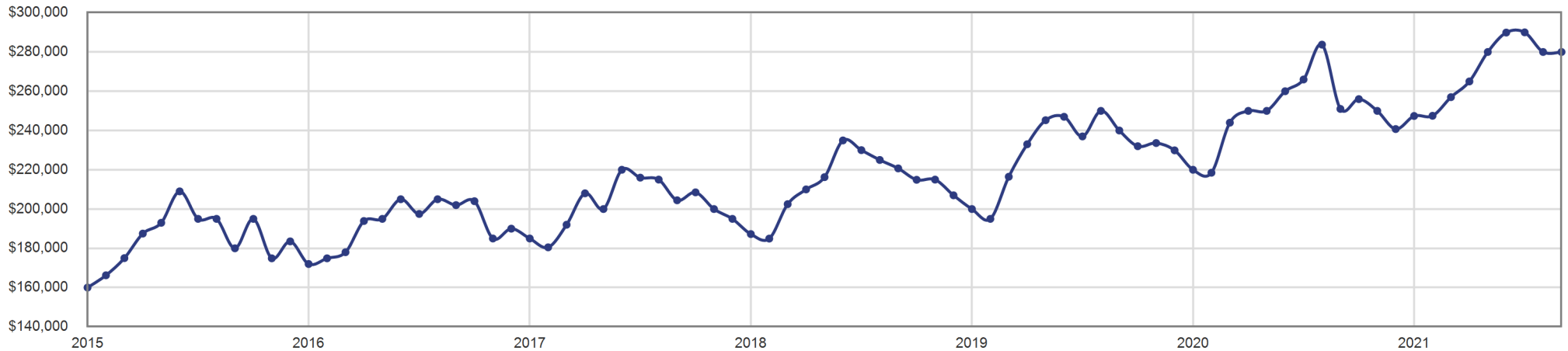


Year To Date



Month	Prior Year	Current Year	+/-
October	\$232,000	\$256,000	+ 10.3%
November	\$233,625	\$250,000	+ 7.0%
December	\$229,900	\$240,750	+ 4.7%
January	\$220,000	\$247,400	+ 12.5%
February	\$218,500	\$247,500	+ 13.3%
March	\$244,000	\$257,000	+ 5.3%
April	\$250,000	\$265,000	+ 6.0%
May	\$250,000	\$280,000	+ 12.0%
June	\$260,000	\$289,900	+ 11.5%
July	\$266,000	\$290,000	+ 9.0%
August	\$283,750	\$280,000	- 1.3%
September	\$251,000	\$280,000	+ 11.6%
12-Month Med	\$249,000	\$269,250	+ 8.1%

Historical Median Sales Price

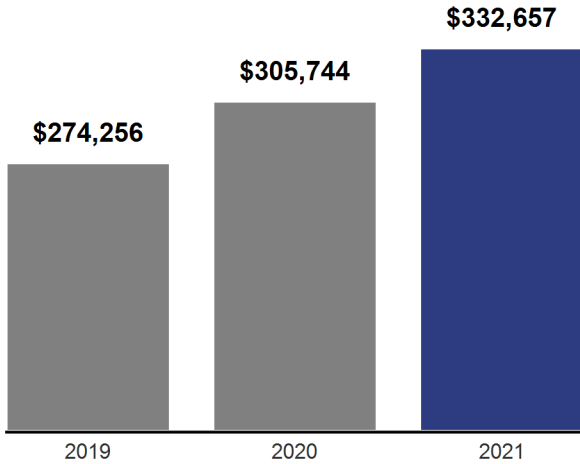


Average Sales Price - September 2021

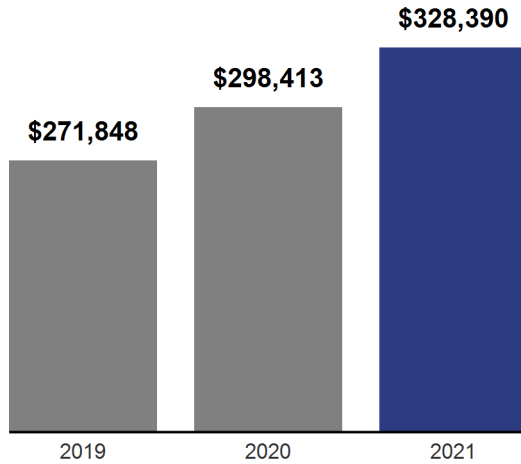
The average sales price of all listings that closed during the month.



September

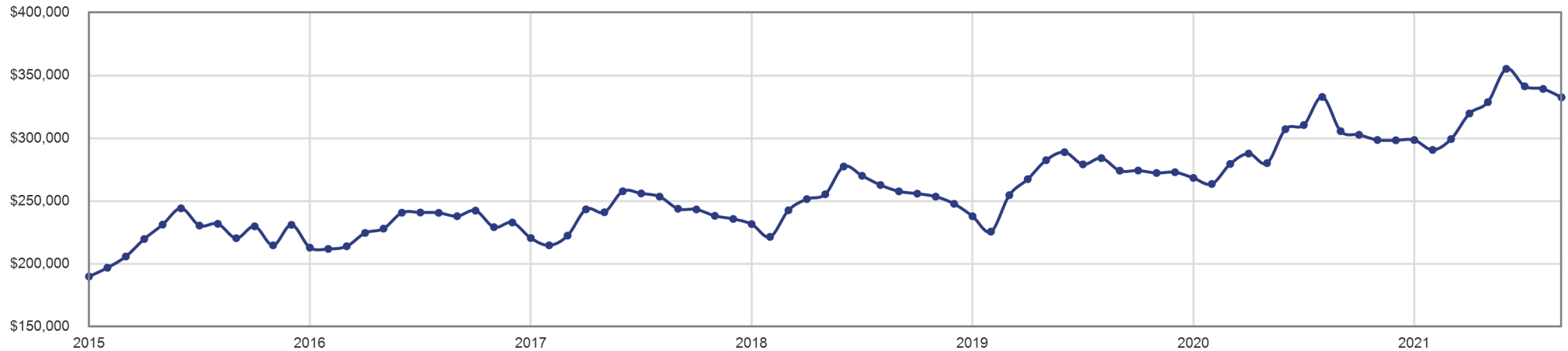


Year To Date



Month	Prior Year	Current Year	+/-
October	\$274,412	\$302,822	+ 10.4%
November	\$272,454	\$298,711	+ 9.6%
December	\$273,045	\$298,476	+ 9.3%
January	\$268,514	\$298,680	+ 11.2%
February	\$263,690	\$290,797	+ 10.3%
March	\$279,631	\$299,429	+ 7.1%
April	\$287,902	\$319,801	+ 11.1%
May	\$280,277	\$328,832	+ 17.3%
June	\$307,333	\$355,352	+ 15.6%
July	\$310,602	\$341,431	+ 9.9%
August	\$332,978	\$339,372	+ 1.9%
September	\$305,744	\$332,657	+ 8.8%
12-Month Avg	\$292,727	\$321,022	+ 9.7%

Historical Average Sales Price

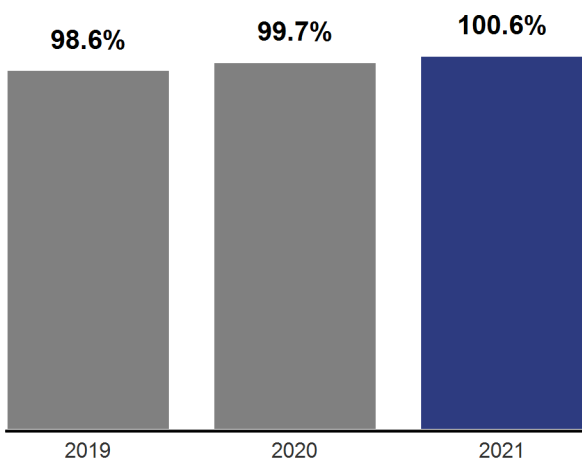


Percent of Original List Price Received - September 2021

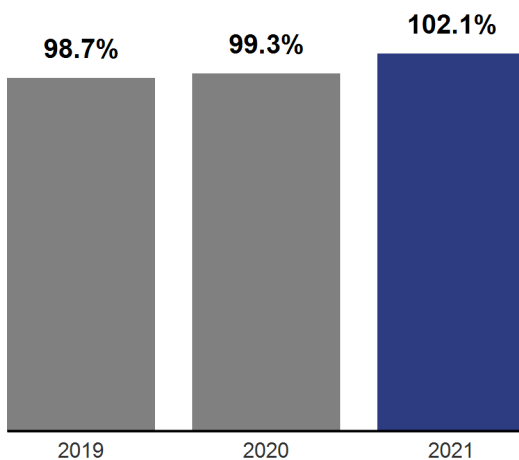


The average sales to original list price ratio for all listings that closed during the month.

September

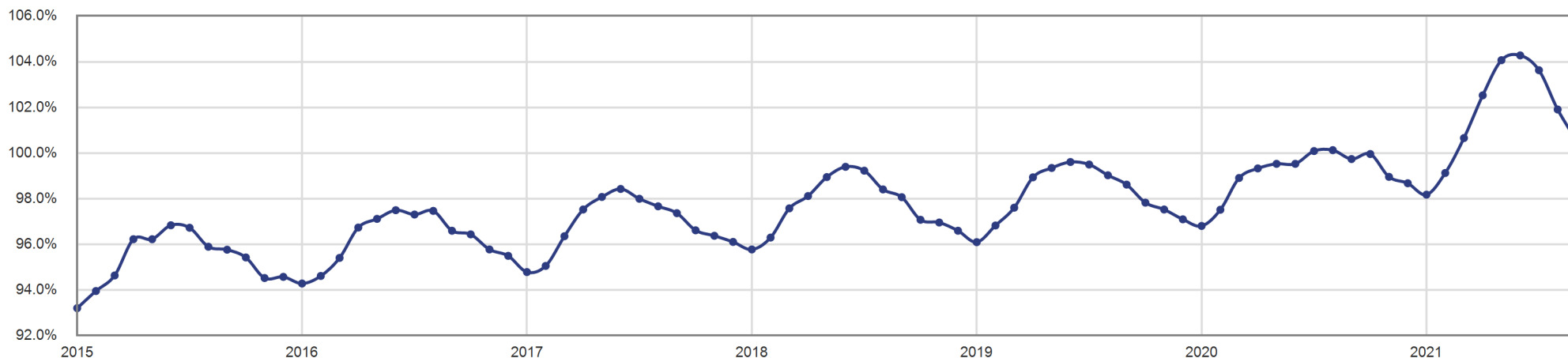


Year To Date



Month	Prior Year	Current Year	+/-
October	97.8%	100.0%	+ 2.2%
November	97.5%	99.0%	+ 1.5%
December	97.1%	98.7%	+ 1.6%
January	96.8%	98.2%	+ 1.4%
February	97.5%	99.1%	+ 1.7%
March	98.9%	100.7%	+ 1.8%
April	99.3%	102.5%	+ 3.2%
May	99.5%	104.1%	+ 4.6%
June	99.5%	104.3%	+ 4.8%
July	100.1%	103.6%	+ 3.5%
August	100.1%	101.9%	+ 1.8%
September	99.7%	100.6%	+ 0.8%
12-Month Avg	98.9%	101.4%	+ 2.5%

Historical Percent of Original List Price Received

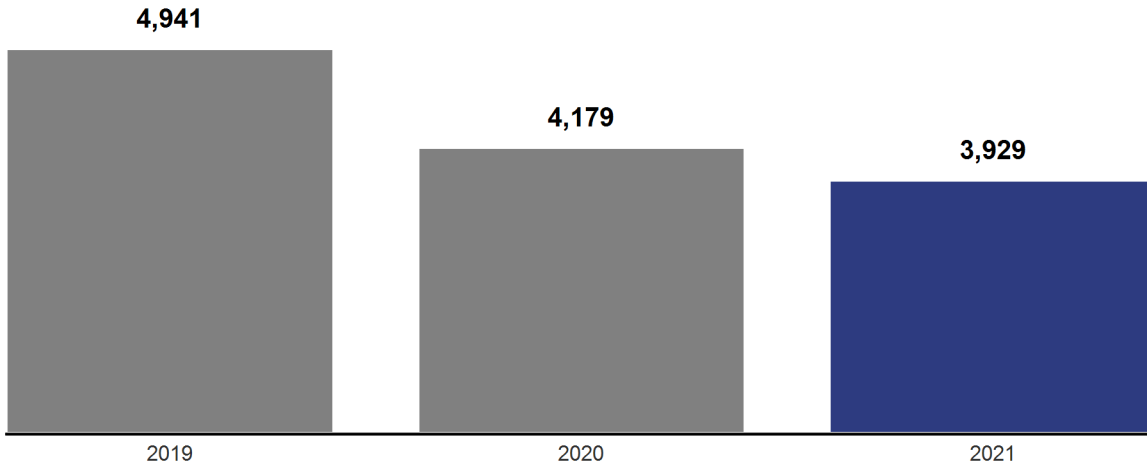


Inventory of Homes for Sale - September 2021

The number of listings that are in Active status at the end of the month.

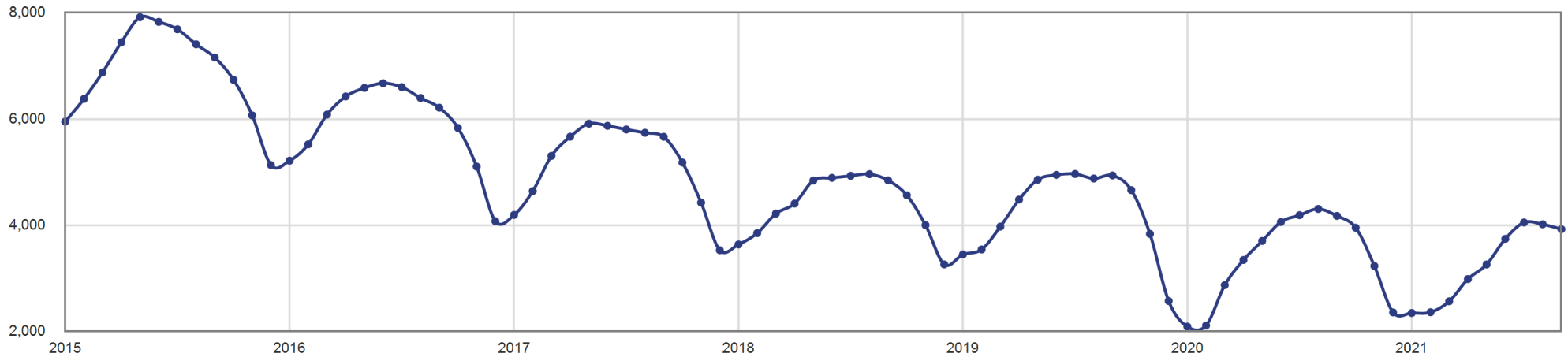


September



Month	Prior Year	Current Year	+/-
October	4,665	3,957	- 15.2%
November	3,840	3,236	- 15.7%
December	2,577	2,363	- 8.3%
January	2,095	2,352	+ 12.3%
February	2,117	2,366	+ 11.8%
March	2,877	2,572	- 10.6%
April	3,350	2,990	- 10.7%
May	3,707	3,265	- 11.9%
June	4,065	3,747	- 7.8%
July	4,193	4,056	- 3.3%
August	4,310	4,021	- 6.7%
September	4,179	3,929	- 6.0%
12-Month Avg	3,498	3,238	- 7.4%

Historical Inventory of Homes for Sale

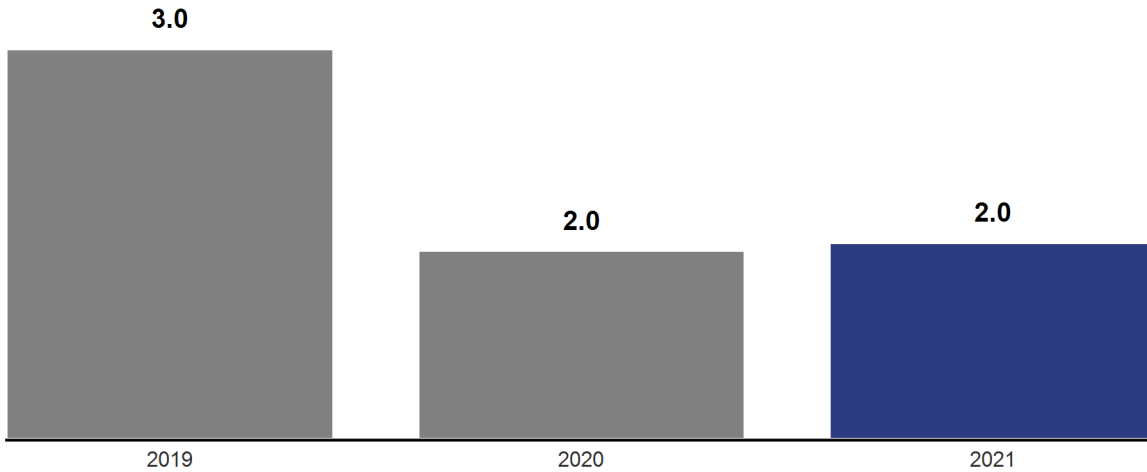


Months Supply of Inventory - September 2021

The number of active listings at the end of the month divided by the number of closed listings during the month.



September



Month	Prior Year	Current Year	+/-
October	2.8	1.9	- 33.7%
November	2.8	1.9	- 32.5%
December	2.0	1.5	- 27.8%
January	2.2	2.3	+ 4.9%
February	2.1	2.5	+ 17.1%
March	2.0	1.8	- 9.8%
April	2.3	1.8	- 20.8%
May	2.5	1.8	- 25.5%
June	2.3	1.6	- 27.2%
July	1.9	1.8	- 3.2%
August	2.0	1.9	- 4.9%
September	2.0	2.0	+ 2.0%
12-Month Avg	2.2	1.9	- 14.8%

Historical Months Supply of Inventory

