

# Monthly Local Market - October 2021

A research tool provided by Metro MLS



## Filters

**Counties:** Jefferson, Waukesha  
**Cities:** Chenequa, Delafield, Hartland, Lac La Belle... + 6 More  
**Zip Codes:** All  
**Dwelling Types:** Single Family Residence, Townhouse/Condo  
**Sq. Ft. Ranges:** All  
**Price Ranges:** All

**- 4.2 %**

Change in  
New Listings

**- 8.9 %**

Change in  
Closed Sales

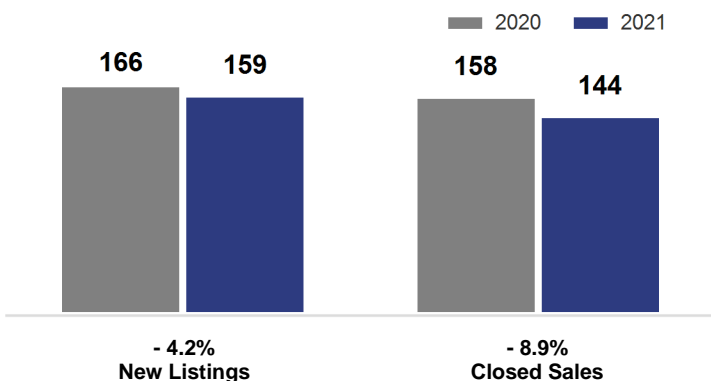
**+ 0.3 %**

Change in  
Median Sales  
Price\*

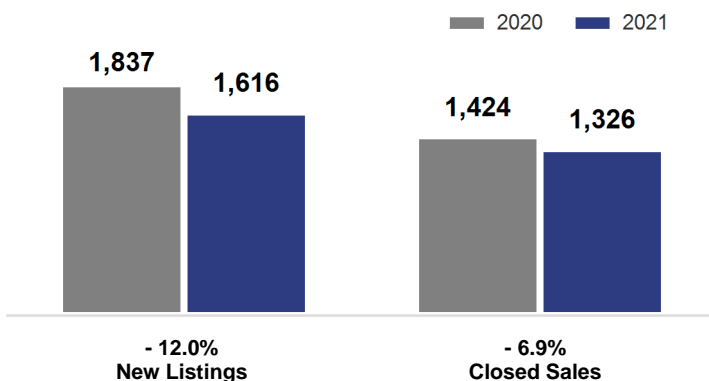
Metric	October			Year to Date		
	2020	2021	+/-	2020	2021	+/-
New Listings	166	159	- 4.2%	1,837	1,616	- 12.0%
Closed Sales	158	144	- 8.9%	1,424	1,326	- 6.9%
Median Sales Price*	\$434,600	<b>\$436,000</b>	+ 0.3%	\$415,000	<b>\$440,000</b>	+ 6.0%
Percent of Original List Price Received*	99.4%	<b>99.4%</b>	+ 0.0%	98.5%	<b>100.7%</b>	+ 2.3%
Days on Market Until Sale	32	<b>23</b>	- 28.1%	46	<b>28</b>	- 39.1%
Inventory - Single Family Residence	269	<b>218</b>	- 19.0%	--	--	--
Inventory - Townhouse/Condo	93	<b>76</b>	- 18.3%	--	--	--

\*Does not account for seller concessions. †Activity for one month can sometimes look extreme due to small sample size.

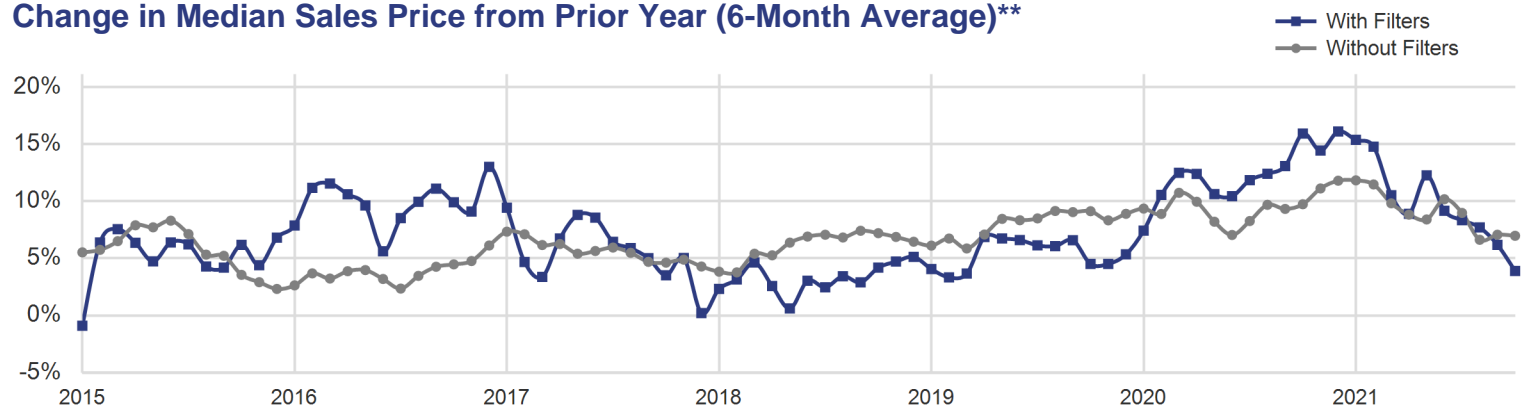
## October



## Year to Date



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 9, 2021.