

Monthly Local Market - October 2021

A research tool provided by Metro MLS



Filters

Counties: Waukesha
 Cities: Oconomowoc
 Zip Codes: All
 Dwelling Types: Single Family Residence, Townhouse/Condo
 Sq. Ft. Ranges: All
 Price Ranges: All

- 8.1 %

Change in
New Listings

+ 6.7 %

Change in
Closed Sales

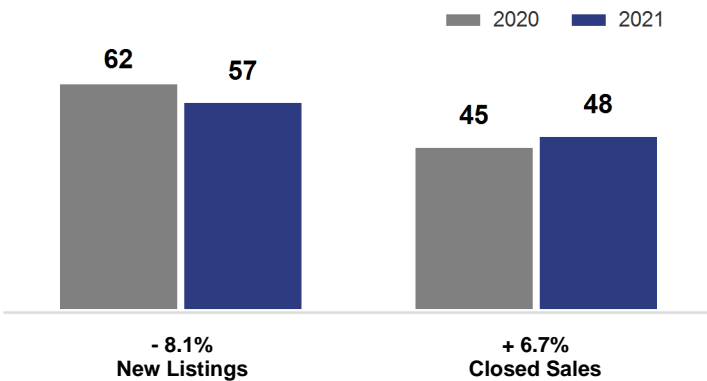
+ 16.2 %

Change in
Median Sales
Price*

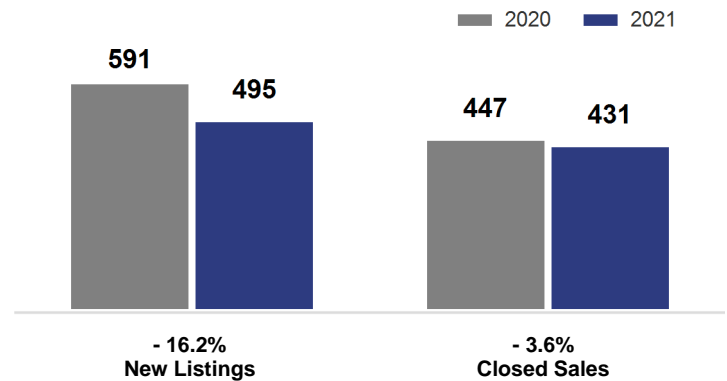
Metric	October			Year to Date		
	2020	2021	+/-	2020	2021	+/-
New Listings	62	57	- 8.1%	591	495	- 16.2%
Closed Sales	45	48	+ 6.7%	447	431	- 3.6%
Median Sales Price*	\$355,000	\$412,500	+ 16.2%	\$380,000	\$420,000	+ 10.5%
Percent of Original List Price Received*	100.7%	99.2%	- 1.5%	98.9%	100.8%	+ 1.9%
Days on Market Until Sale	44	27	- 38.6%	50	35	- 30.0%
Inventory - Single Family Residence	85	65	- 23.5%	--	--	--
Inventory - Townhouse/Condo	51	35	- 31.4%	--	--	--

*Does not account for seller concessions. †Activity for one month can sometimes look extreme due to small sample size.

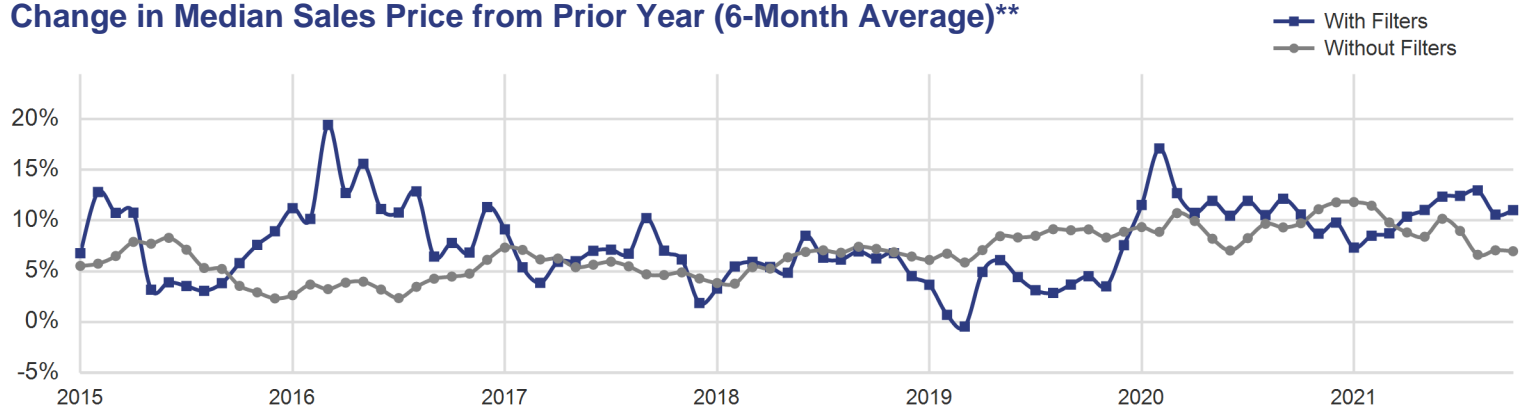
October



Year to Date



Change in Median Sales Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 9, 2021.