

# Monthly Local Market - October 2021

A research tool provided by Metro MLS



## Filters

Counties: La Crosse  
 Cities: All  
 Zip Codes: All  
 Dwelling Types: Single Family Residence, Townhouse/Condo  
 Sq. Ft. Ranges: All  
 Price Ranges: All

**- 13.7 %**

Change in  
New Listings

**- 21.7 %**

Change in  
Closed Sales

**+ 10.1 %**

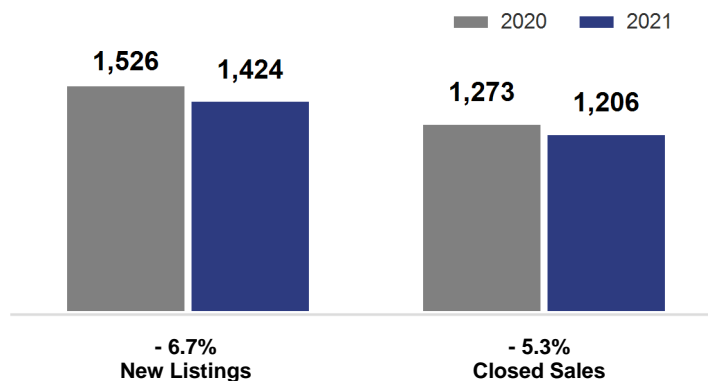
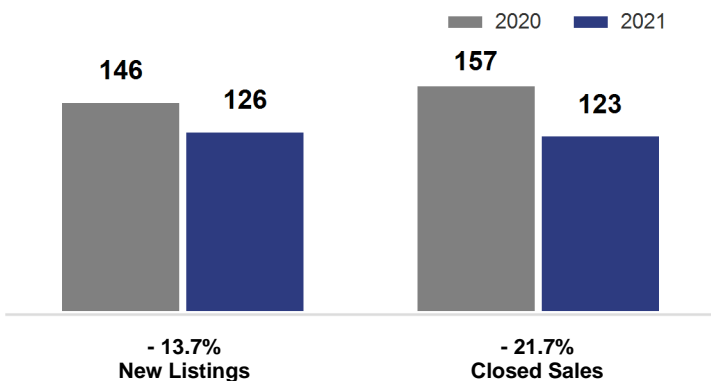
Change in  
Median Sales  
Price\*

Metric	October			Year to Date		
	2020	2021	+/-	2020	2021	+/-
New Listings	146	126	- 13.7%	1,526	1,424	- 6.7%
Closed Sales	157	123	- 21.7%	1,273	1,206	- 5.3%
Median Sales Price*	\$218,000	\$240,000	+ 10.1%	\$219,000	\$239,900	+ 9.5%
Percent of Original List Price Received*	99.7%	101.6%	+ 1.9%	99.5%	102.5%	+ 3.0%
Days on Market Until Sale	27	27	+ 0.0%	30	18	- 40.0%
Inventory - Single Family Residence	168	116	- 31.0%	--	--	--
Inventory - Townhouse/Condo	16	19	+ 18.8%	--	--	--

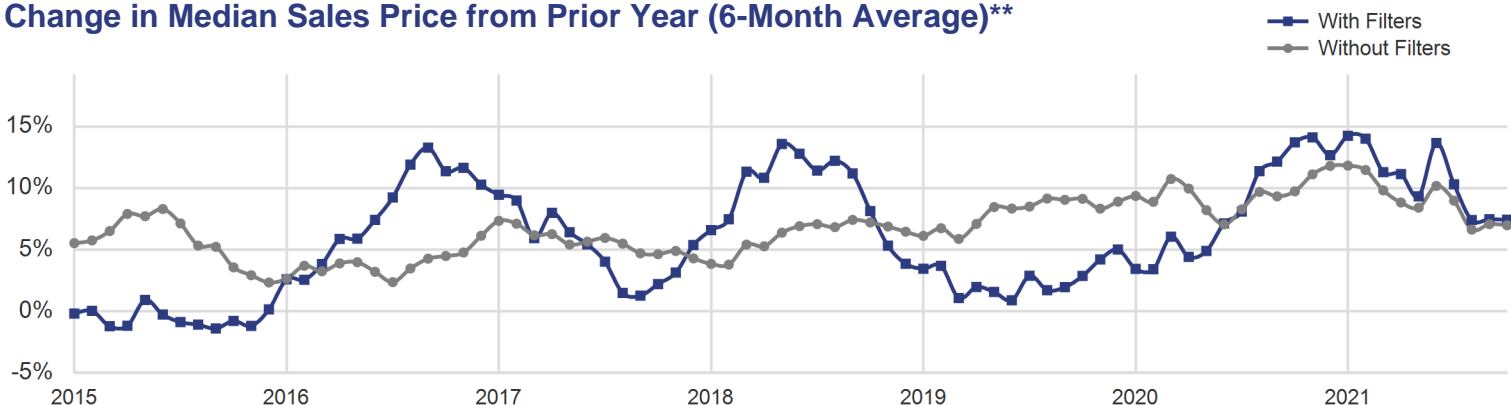
\*Does not account for seller concessions. †Activity for one month can sometimes look extreme due to small sample size.

## October

## Year to Date



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 9, 2021.