

# Monthly Local Market - October 2021

A research tool provided by Metro MLS



## Filters

Counties: Waukesha  
 Cities: All  
 Zip Codes: All  
 Dwelling Types: Single Family Residence, Townhouse/Condo  
 Sq. Ft. Ranges: All  
 Price Ranges: All

**- 9.9 %**

Change in  
New Listings

**- 17.8 %**

Change in  
Closed Sales

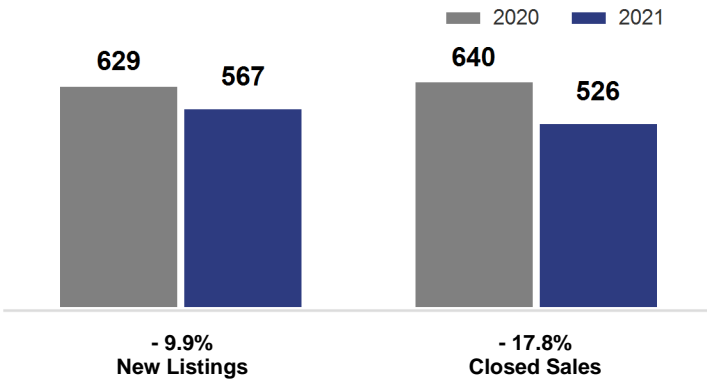
**- 1.7 %**

Change in  
Median Sales  
Price\*

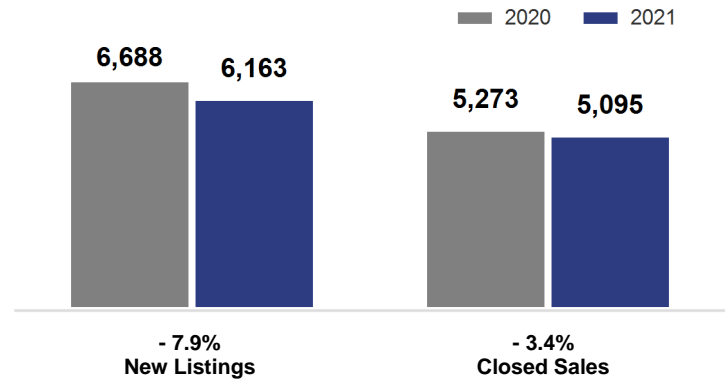
Metric	October			Year to Date		
	2020	2021	+/-	2020	2021	+/-
New Listings	629	567	- 9.9%	6,688	6,163	- 7.9%
Closed Sales	640	526	- 17.8%	5,273	5,095	- 3.4%
Median Sales Price*	\$351,050	\$345,000	- 1.7%	\$339,900	\$372,855	+ 9.7%
Percent of Original List Price Received*	100.0%	100.0%	+ 0.0%	99.5%	101.8%	+ 2.4%
Days on Market Until Sale	26	19	- 26.9%	33	22	- 33.3%
Inventory - Single Family Residence	935	808	- 13.6%	--	--	--
Inventory - Townhouse/Condo	284	257	- 9.5%	--	--	--

\*Does not account for seller concessions. †Activity for one month can sometimes look extreme due to small sample size.

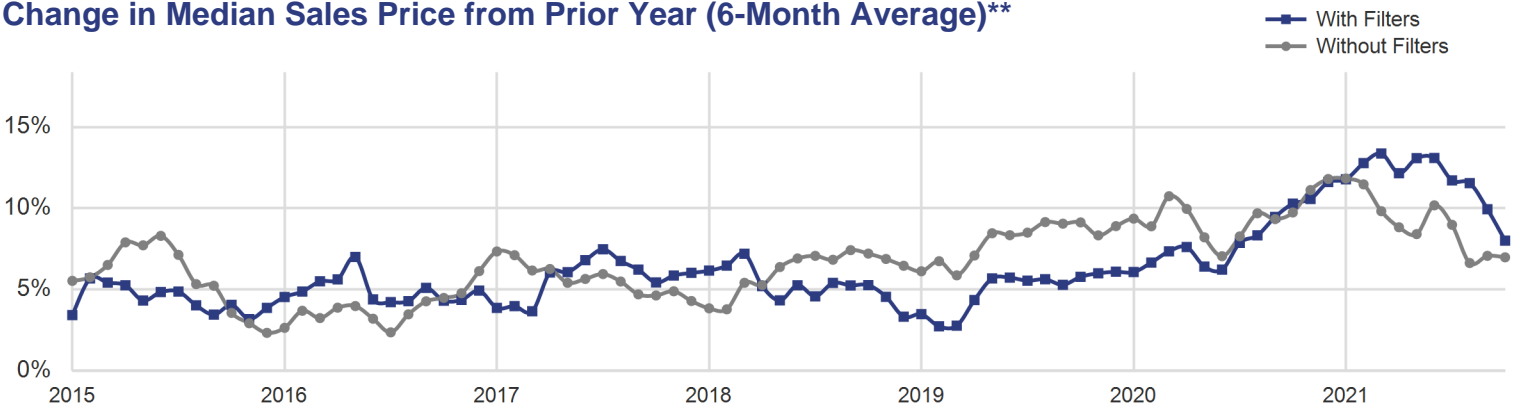
## October



## Year to Date



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 9, 2021.