

Filters

Counties:	Milwaukee, Ozaukee, Washington, Waukesha
Cities:	All
Zip Codes:	All
Dwelling Types:	Single Family Residence, Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

Quick Facts

- 1.8%	+ 9.5%	- 3.1%
Change in Closed Sales	Change in Median Sales Price	Change in Inventory

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Market Overview - November 2021

Key market metrics for the current month and year-to-date figures



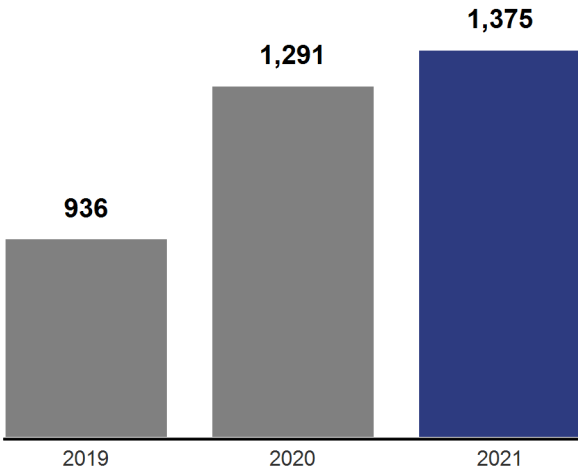
Key Metrics	Historical Sparklines	11-2020	11-2021	+/-	YTD 2020	YTD 2021	+/-
New Listings		1,291	1,375	+ 6.5%	23,145	22,819	- 1.4%
Pending Sales		406	416	+ 2.5%	--	--	--
Closed Sales		1,738	1,706	- 1.8%	18,588	19,085	+ 2.7%
Days on Market Until Sale		24	23	- 4.2%	31	21	- 32.3%
Median Sales Price		\$250,000	\$273,700	+ 9.5%	\$252,500	\$275,000	+ 8.9%
Average Sales Price		\$298,711	\$320,810	+ 7.4%	\$298,935	\$326,271	+ 9.1%
Percent of Original List Price Received		99.0%	98.7%	- 0.2%	99.4%	101.5%	+ 2.2%
Inventory of Homes for Sale		3,237	3,136	- 3.1%	--	--	--
Months Supply of Inventory		1.9	1.8	- 1.3%	--	--	--

New Listings - November 2021

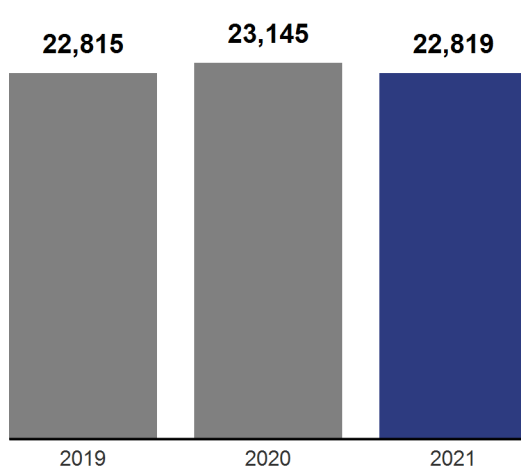
The number of listings that are new during the month.



November

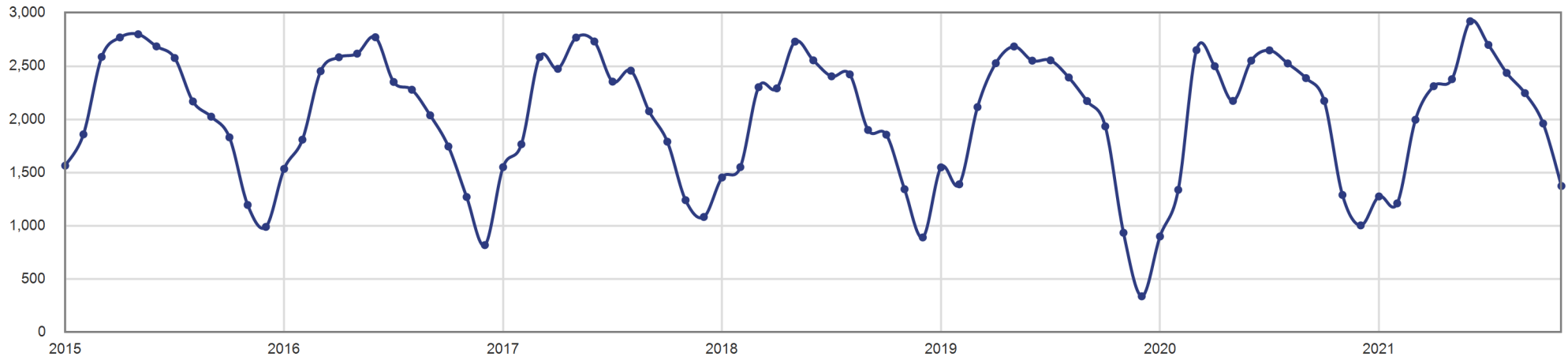


Year To Date



Month	Prior Year	Current Year	+/-
December	339	1,005	+ 196.5%
January	901	1,277	+ 41.7%
February	1,339	1,212	- 9.5%
March	2,651	1,997	- 24.7%
April	2,500	2,312	- 7.5%
May	2,174	2,378	+ 9.4%
June	2,552	2,922	+ 14.5%
July	2,649	2,700	+ 1.9%
August	2,526	2,437	- 3.5%
September	2,388	2,247	- 5.9%
October	2,174	1,962	- 9.8%
November	1,291	1,375	+ 6.5%
12-Month Avg	1,957	1,985	+ 1.4%

Historical New Listings

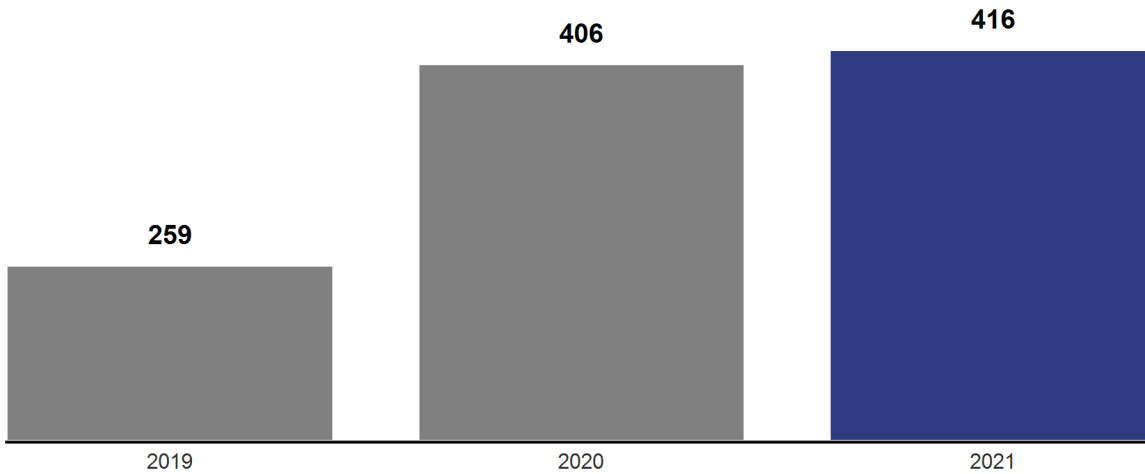


Pending Sales - November 2021

The number of listings that are Under Contract at the end of the month.

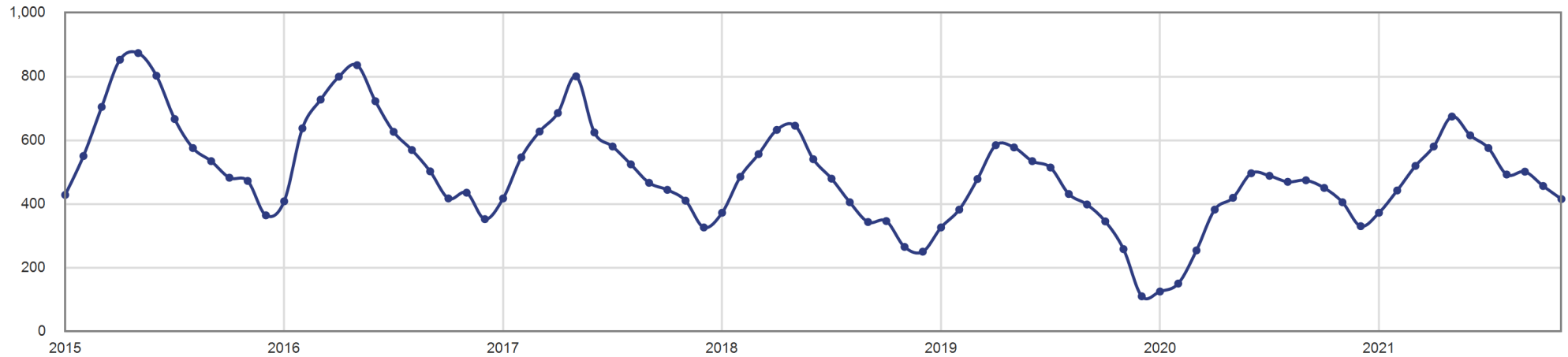


November



Month	Prior Year	Current Year	+/-
December	111	331	+ 198.2%
January	126	373	+ 196.0%
February	151	443	+ 193.4%
March	255	520	+ 103.9%
April	383	581	+ 51.7%
May	420	675	+ 60.7%
June	497	616	+ 23.9%
July	489	576	+ 17.8%
August	470	493	+ 4.9%
September	475	502	+ 5.7%
October	451	457	+ 1.3%
November	406	416	+ 2.5%
12-Month Avg	353	499	+ 41.3%

Historical Pending Sales

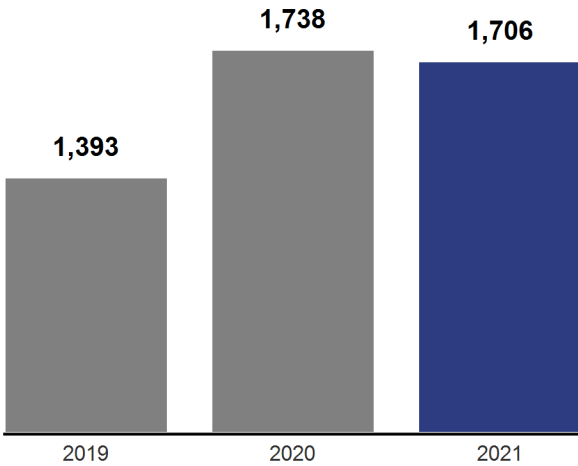


Closed Sales - November 2021

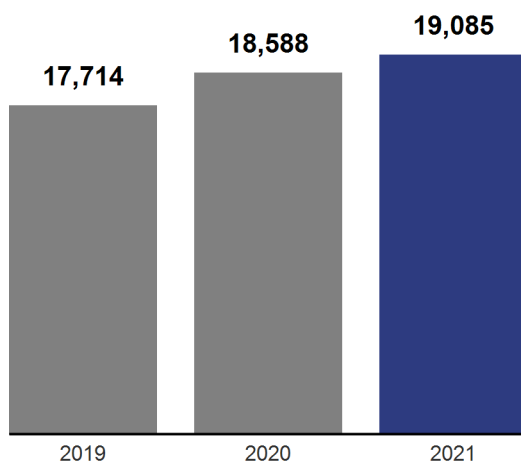
The number of listings that closed during the month.



November

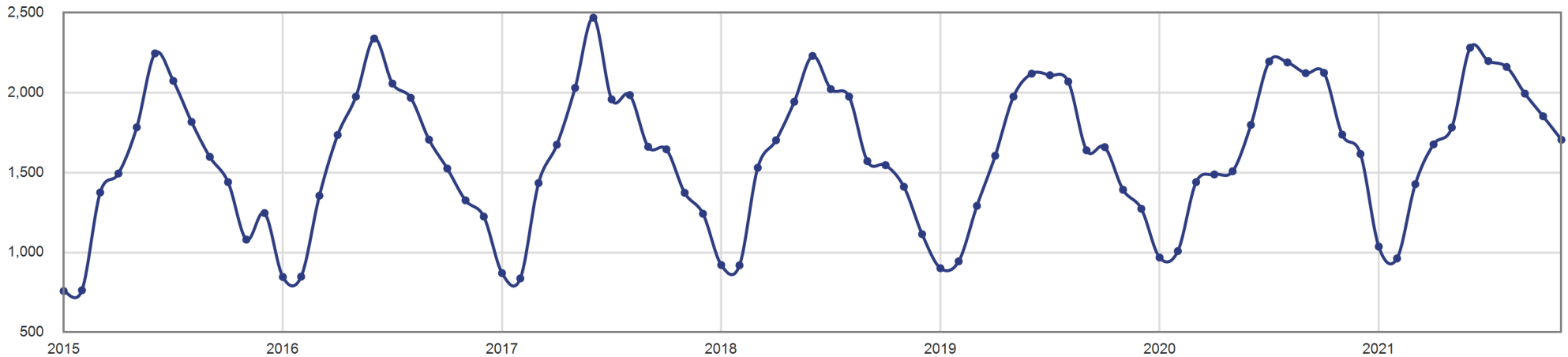


Year To Date



Month	Prior Year	Current Year	+/-
December	1,274	1,617	+ 26.9%
January	969	1,037	+ 7.0%
February	1,009	963	- 4.6%
March	1,441	1,428	- 0.9%
April	1,489	1,677	+ 12.6%
May	1,509	1,783	+ 18.2%
June	1,799	2,282	+ 26.8%
July	2,196	2,199	+ 0.1%
August	2,190	2,162	- 1.3%
September	2,123	1,995	- 6.0%
October	2,125	1,853	- 12.8%
November	1,738	1,706	- 1.8%
12-Month Avg	1,655	1,725	+ 4.2%

Historical Closed Sales

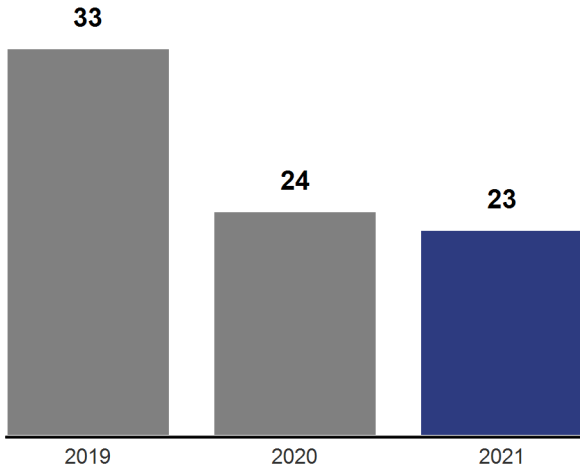


Days on Market Until Sale - November 2021

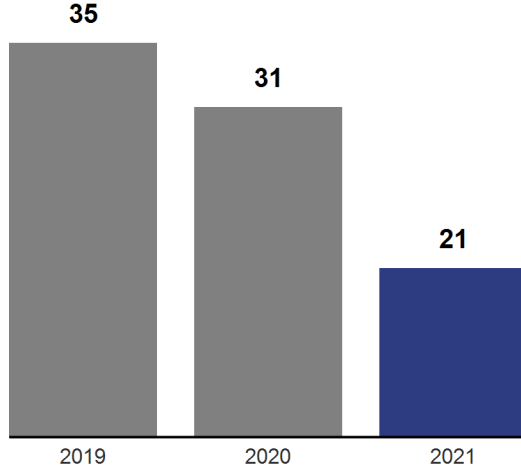
The average Days On Market value for all listings that closed during the month.



November

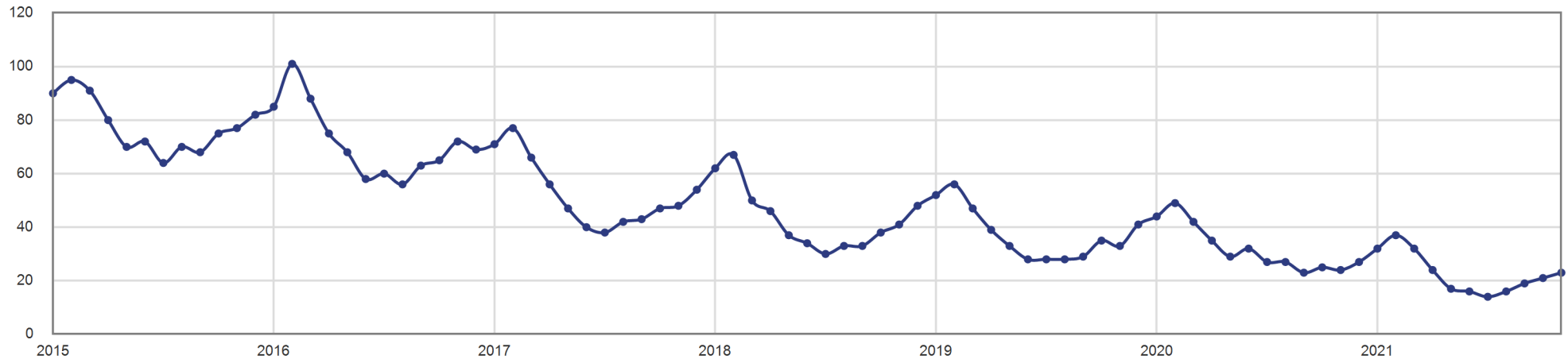


Year To Date



Month	Prior Year	Current Year	+/-
December	41	27	- 34.1%
January	44	32	- 27.3%
February	49	37	- 24.5%
March	42	32	- 23.8%
April	35	24	- 31.4%
May	29	17	- 41.4%
June	32	16	- 50.0%
July	27	14	- 48.1%
August	27	16	- 40.7%
September	23	19	- 17.4%
October	25	21	- 16.0%
November	24	23	- 4.2%
12-Month Avg	31	22	- 29.0%

Historical Days on Market Until Sale

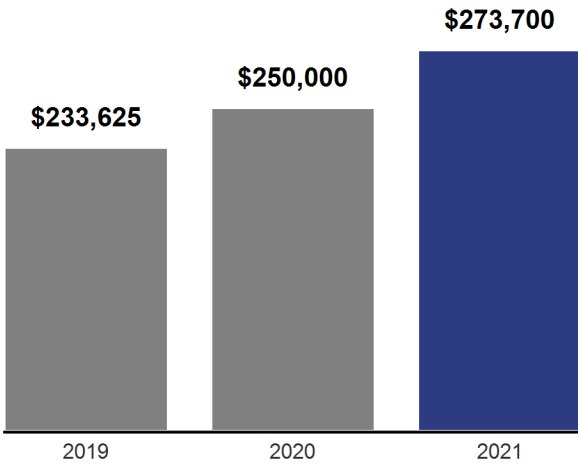


Median Sales Price - November 2021

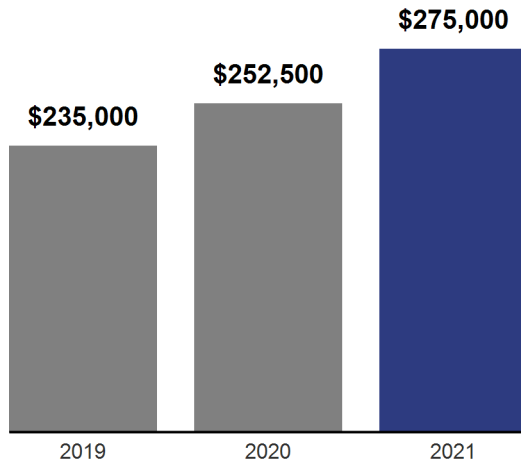
The median sales price of all listings that closed during the month.



November

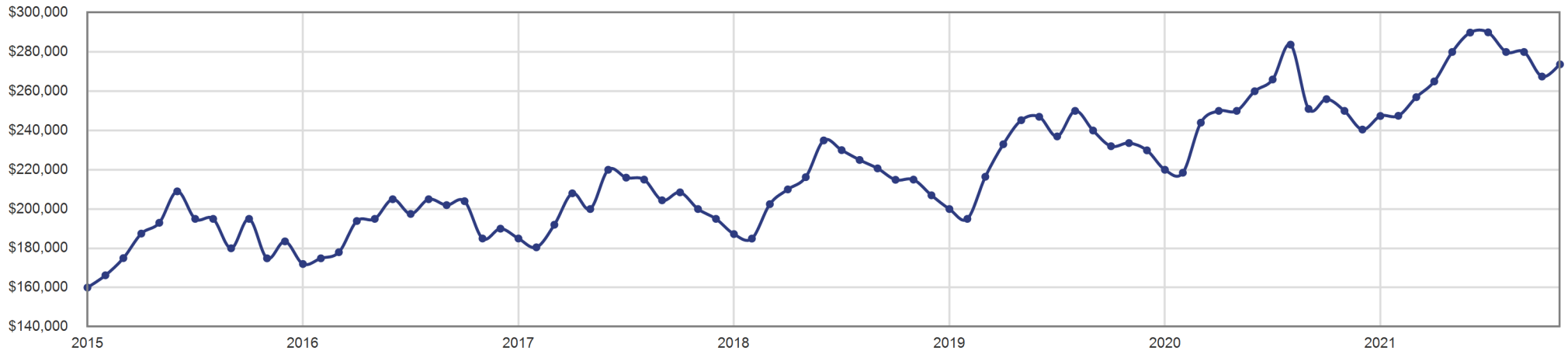


Year To Date



Month	Prior Year	Current Year	+/-
December	\$229,900	\$240,500	+ 4.6%
January	\$220,000	\$247,400	+ 12.5%
February	\$218,500	\$247,500	+ 13.3%
March	\$244,000	\$257,000	+ 5.3%
April	\$250,000	\$265,000	+ 6.0%
May	\$250,000	\$280,000	+ 12.0%
June	\$260,000	\$289,900	+ 11.5%
July	\$266,000	\$290,000	+ 9.0%
August	\$283,750	\$280,000	- 1.3%
September	\$251,000	\$280,000	+ 11.6%
October	\$256,000	\$267,500	+ 4.5%
November	\$250,000	\$273,700	+ 9.5%
12-Month Med	\$250,000	\$271,000	+ 8.4%

Historical Median Sales Price

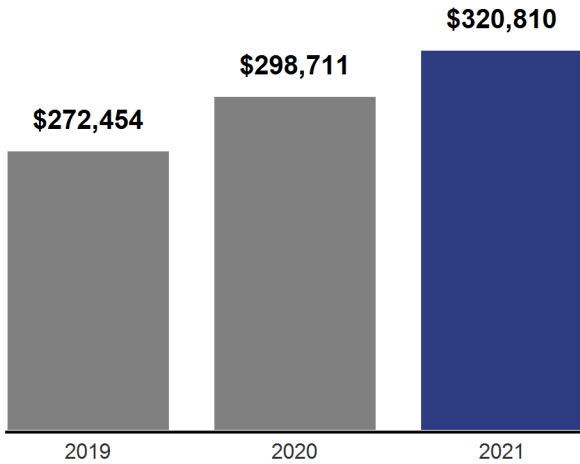


Average Sales Price - November 2021

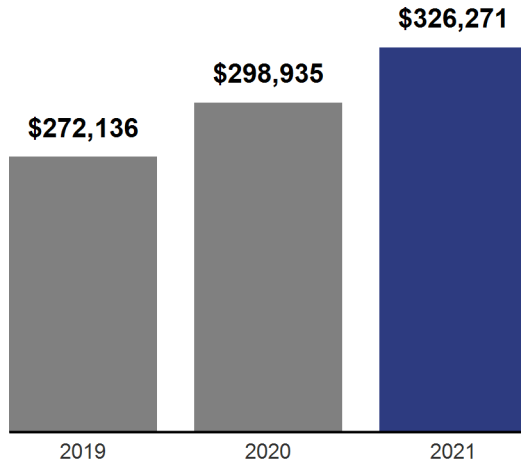
The average sales price of all listings that closed during the month.



November

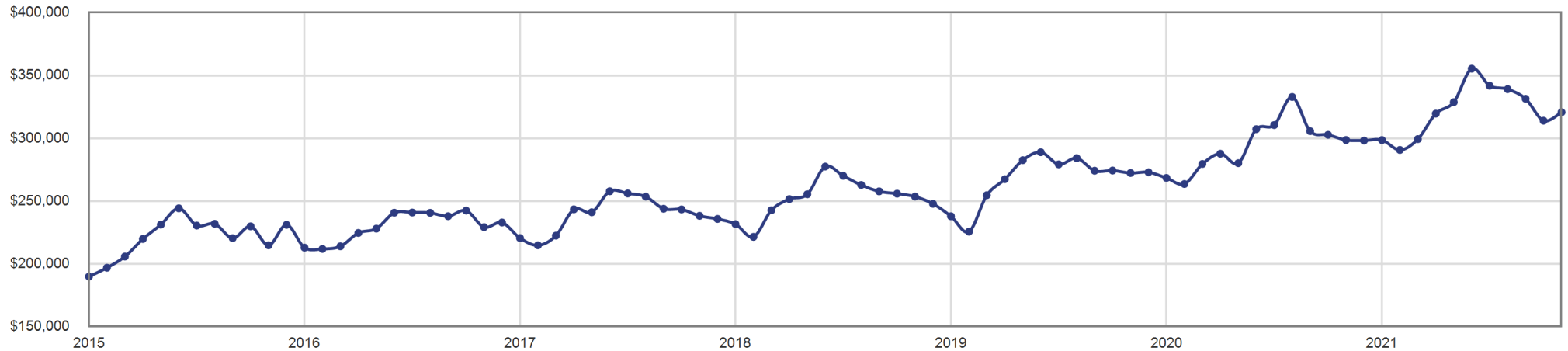


Year To Date



Month	Prior Year	Current Year	+/-
December	\$273,045	\$298,312	+ 9.3%
January	\$268,514	\$298,680	+ 11.2%
February	\$263,690	\$290,797	+ 10.3%
March	\$279,631	\$299,429	+ 7.1%
April	\$287,792	\$319,686	+ 11.1%
May	\$280,277	\$328,832	+ 17.3%
June	\$307,333	\$355,498	+ 15.7%
July	\$310,602	\$341,914	+ 10.1%
August	\$332,978	\$339,203	+ 1.9%
September	\$305,744	\$331,519	+ 8.4%
October	\$302,822	\$314,053	+ 3.7%
November	\$298,711	\$320,810	+ 7.4%
12-Month Avg	\$297,275	\$324,087	+ 9.0%

Historical Average Sales Price

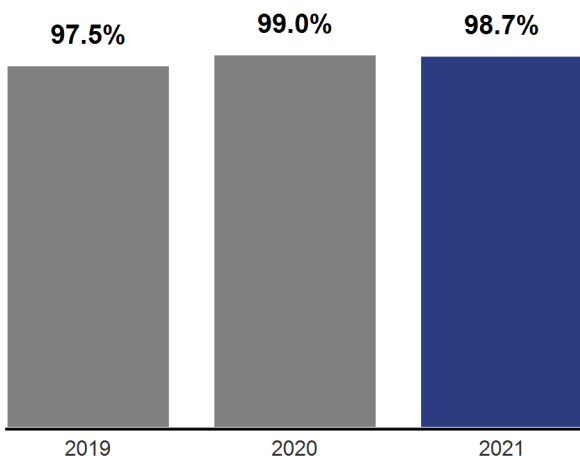


Percent of Original List Price Received - November 2021

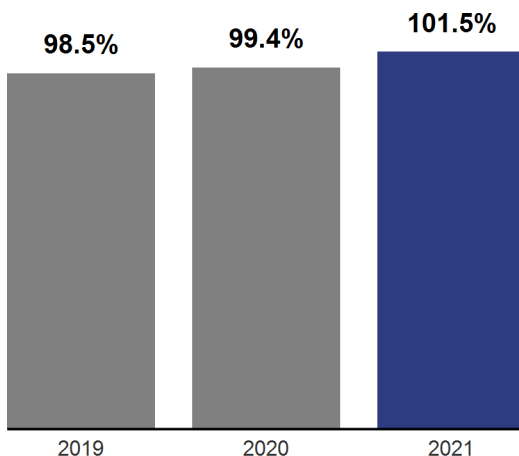


The average sales to original price ratio for all listings that closed during the month.

November

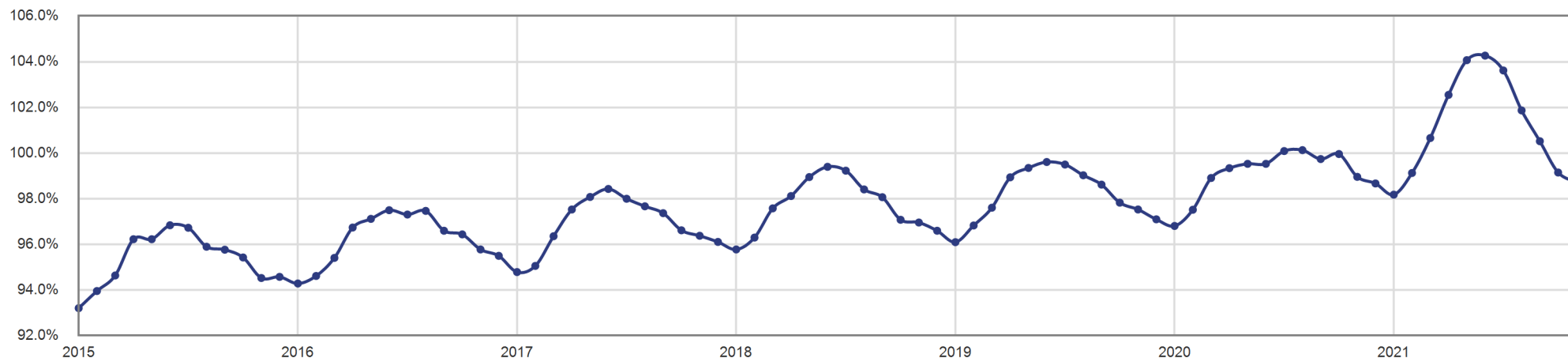


Year To Date



Month	Prior Year	Current Year	+/-
December	97.1%	98.7%	+ 1.6%
January	96.8%	98.2%	+ 1.4%
February	97.5%	99.1%	+ 1.7%
March	98.9%	100.7%	+ 1.8%
April	99.3%	102.6%	+ 3.2%
May	99.5%	104.1%	+ 4.6%
June	99.5%	104.3%	+ 4.8%
July	100.1%	103.6%	+ 3.5%
August	100.1%	101.9%	+ 1.7%
September	99.7%	100.5%	+ 0.8%
October	100.0%	99.2%	- 0.8%
November	99.0%	98.7%	- 0.2%
12-Month Avg	99.2%	101.3%	+ 2.1%

Historical Percent of Original List Price Received

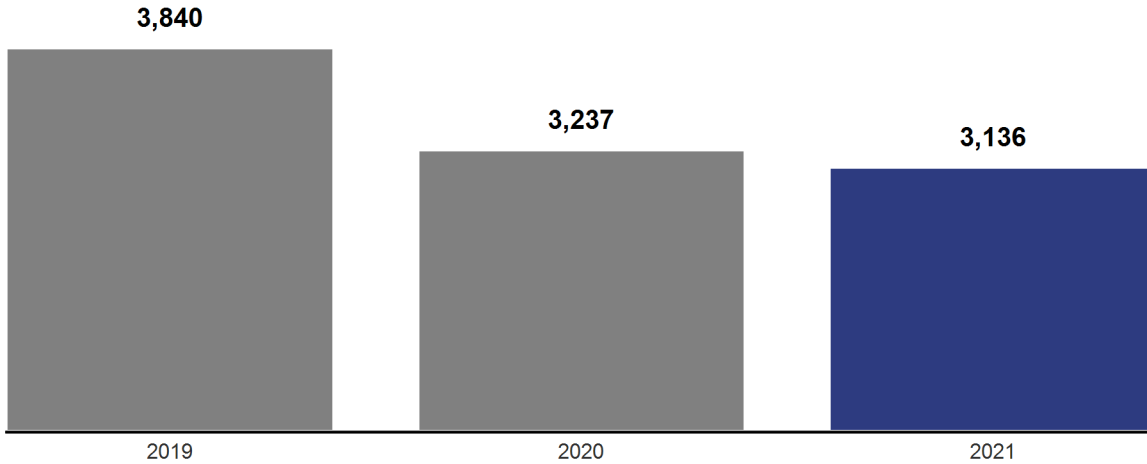


Inventory of Homes for Sale - November 2021

The number of listings that are in Active status at the end of the month.

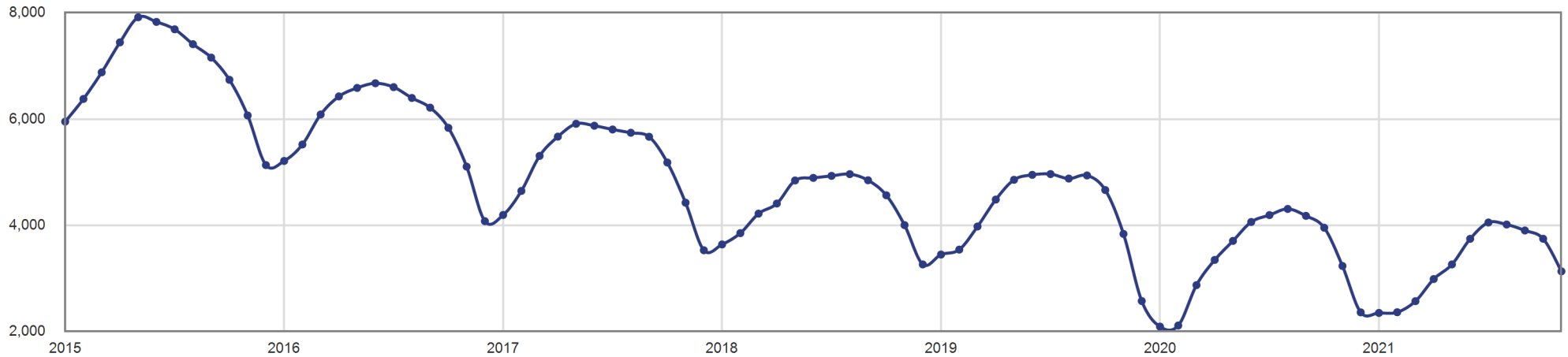


November



Month	Prior Year	Current Year	+/-
December	2,577	2,364	- 8.3%
January	2,095	2,353	+ 12.3%
February	2,116	2,366	+ 11.8%
March	2,877	2,574	- 10.5%
April	3,351	2,990	- 10.8%
May	3,709	3,266	- 11.9%
June	4,065	3,748	- 7.8%
July	4,195	4,055	- 3.3%
August	4,310	4,017	- 6.8%
September	4,180	3,905	- 6.6%
October	3,957	3,749	- 5.3%
November	3,237	3,136	- 3.1%
12-Month Avg	3,389	3,210	- 5.3%

Historical Inventory of Homes for Sale

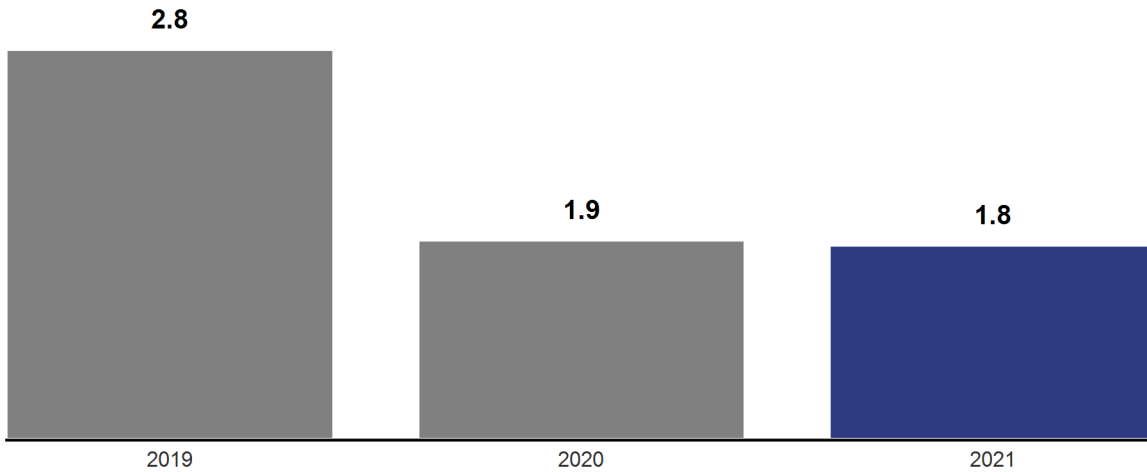


Months Supply of Inventory - November 2021

The number of active listings at the end of the month divided by the number of closed listings during the month.



November



Month	Prior Year	Current Year	+/-
December	2.0	1.5	- 27.7%
January	2.2	2.3	+ 4.9%
February	2.1	2.5	+ 17.2%
March	2.0	1.8	- 9.7%
April	2.3	1.8	- 20.8%
May	2.5	1.8	- 25.5%
June	2.3	1.6	- 27.3%
July	1.9	1.8	- 3.5%
August	2.0	1.9	- 5.6%
September	2.0	2.0	- 0.6%
October	1.9	2.0	+ 8.7%
November	1.9	1.8	- 1.3%
12-Month Avg	2.1	1.9	- 8.3%

Historical Months Supply of Inventory

