

# Monthly Local Market - December 2021

A research tool provided by Metro MLS



## Filters

**Counties:** Jefferson, Waukesha  
**Cities:** Chenequa, Delafield, Hartland, Lac La Belle... + 6 More  
**Zip Codes:** All  
**Dwelling Types:** Single Family Residence, Townhouse/Condo  
**Sq. Ft. Ranges:** All  
**Price Ranges:** All

**- 26.6 %**

Change in  
New Listings

**+ 17.1 %**

Change in  
Closed Sales

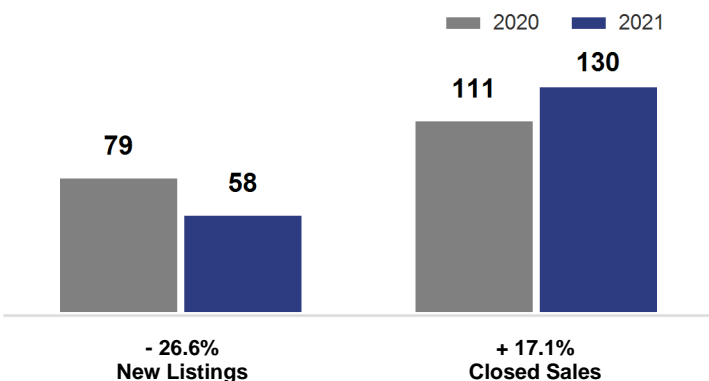
**- 3.5 %**

Change in  
Median Sales  
Price\*

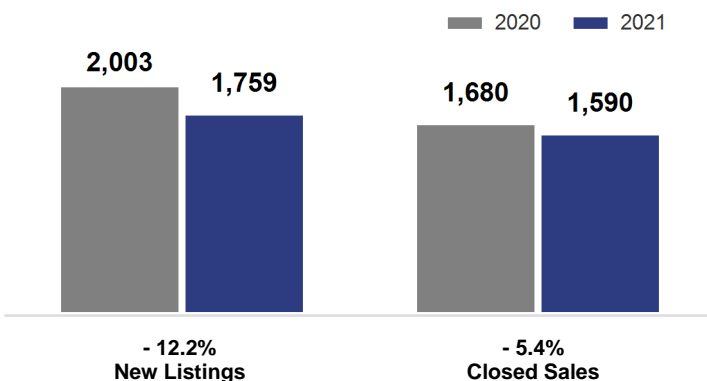
Metric	December			Year to Date		
	2020	2021	+/-	2020	2021	+/-
New Listings	79	58	- 26.6%	2,003	1,759	- 12.2%
Closed Sales	111	130	+ 17.1%	1,680	1,590	- 5.4%
Median Sales Price*	\$441,900	\$426,262	- 3.5%	\$415,000	\$438,002	+ 5.5%
Percent of Original List Price Received*	98.0%	98.1%	+ 0.1%	98.5%	100.3%	+ 1.9%
Days on Market Until Sale	44	29	- 34.1%	45	29	- 35.6%
Inventory - Single Family Residence	139	102	- 26.6%	--	--	--
Inventory - Townhouse/Condo	73	66	- 9.6%	--	--	--

\*Does not account for seller concessions. †Activity for one month can sometimes look extreme due to small sample size.

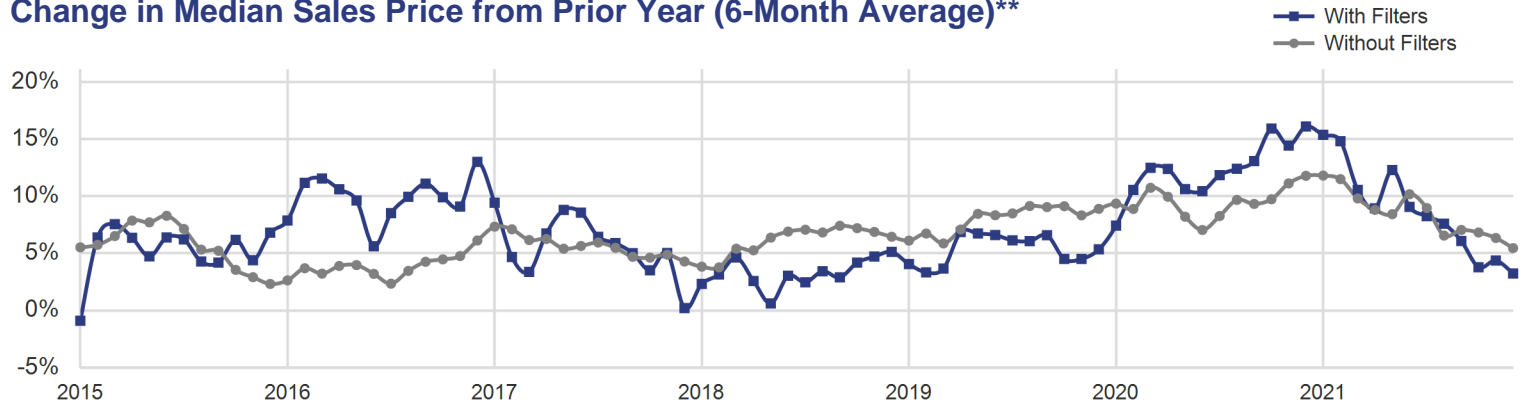
## December



## Year to Date



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of January 9, 2022.