

## Filters

<b>Counties:</b>	Milwaukee, Ozaukee, Washington, Waukesha
<b>Cities:</b>	All
<b>Zip Codes:</b>	All
<b>Dwelling Types:</b>	Single Family Residence, Townhouse/Condo
<b>Sq. Ft. Ranges:</b>	All
<b>Price Ranges:</b>	All

## Quick Facts

<b>+ 2.4%</b>	<b>+ 10.2%</b>	<b>- 13.5%</b>
Change in Closed Sales	Change in Median Sales Price	Change in Inventory

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# Market Overview - December 2021

Key market metrics for the current month and year-to-date figures



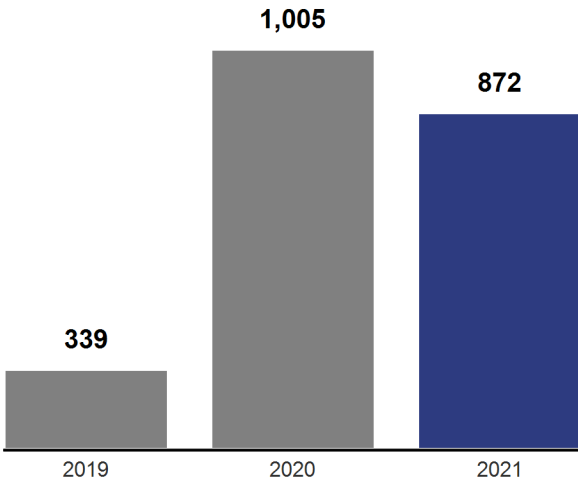
Key Metrics	Historical Sparklines	12-2020	12-2021	+/-	YTD 2020	YTD 2021	+/-
<b>New Listings</b>		1,005	<b>872</b>	- 13.2%	24,150	<b>23,700</b>	- 1.9%
<b>Pending Sales</b>		330	<b>341</b>	+ 3.3%	--	--	--
<b>Closed Sales</b>		1,617	<b>1,656</b>	+ 2.4%	20,205	<b>20,785</b>	+ 2.9%
<b>Days on Market Until Sale</b>		27	<b>24</b>	- 11.1%	30	<b>21</b>	- 30.0%
<b>Median Sales Price</b>		\$240,500	<b>\$265,000</b>	+ 10.2%	\$251,000	<b>\$274,900</b>	+ 9.5%
<b>Average Sales Price</b>		\$298,312	<b>\$319,573</b>	+ 7.1%	\$298,885	<b>\$325,586</b>	+ 8.9%
<b>Percent of Original List Price Received</b>		98.7%	<b>98.6%</b>	- 0.1%	99.3%	<b>101.3%</b>	+ 2.0%
<b>Inventory of Homes for Sale</b>		2,365	<b>2,047</b>	- 13.5%	--	--	--
<b>Months Supply of Inventory</b>		1.5	<b>1.2</b>	- 15.5%	--	--	--

# New Listings - December 2021

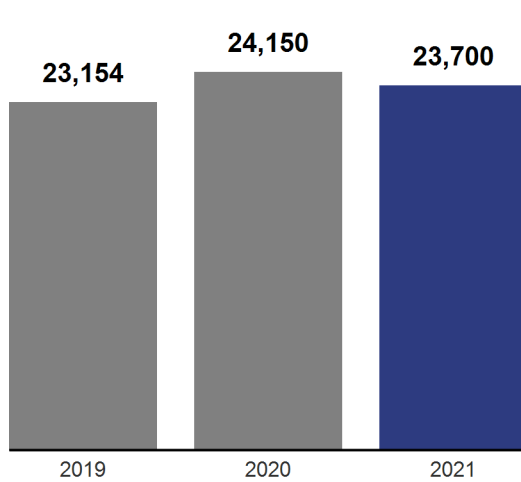
The number of listings that are new during the month.



## December

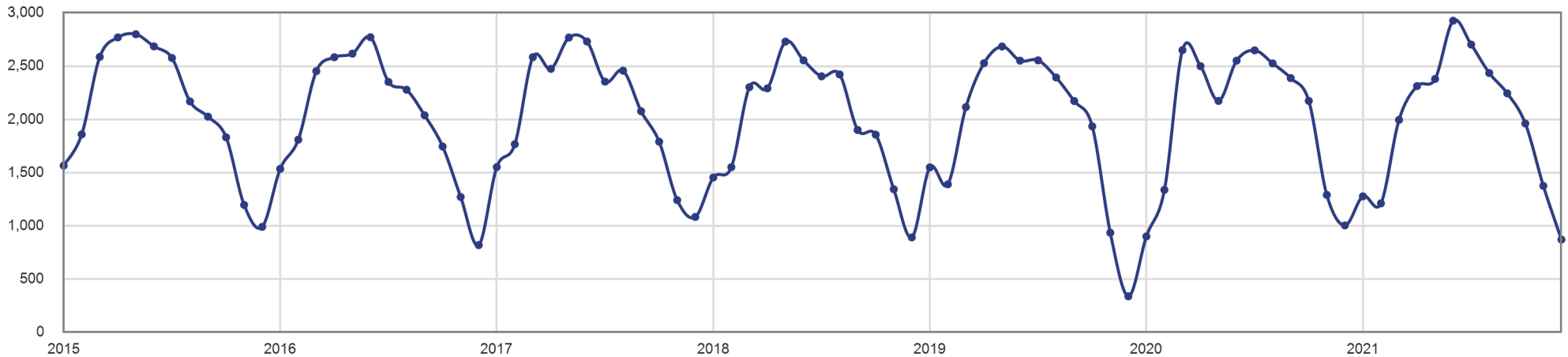


## Year To Date



Month	Prior Year	Current Year	+/-
January	901	1,278	+ 41.8%
February	1,339	1,212	- 9.5%
March	2,651	1,996	- 24.7%
April	2,500	2,313	- 7.5%
May	2,174	2,380	+ 9.5%
June	2,552	2,927	+ 14.7%
July	2,649	2,703	+ 2.0%
August	2,526	2,436	- 3.6%
September	2,388	2,245	- 6.0%
October	2,174	1,962	- 9.8%
November	1,291	1,376	+ 6.6%
December	1,005	872	- 13.2%
<b>12-Month Avg</b>	<b>2,013</b>	<b>1,975</b>	<b>- 1.9%</b>

## Historical New Listings

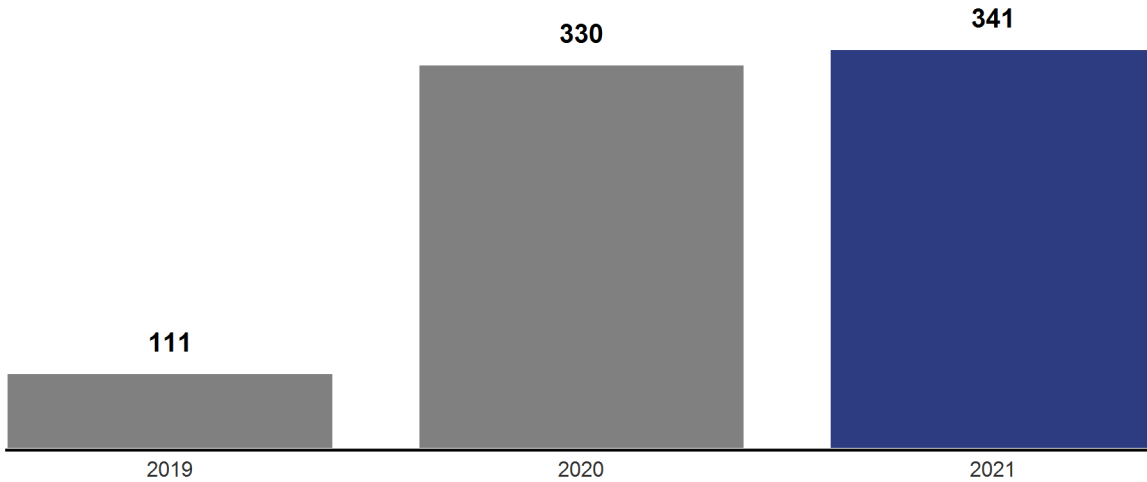


# Pending Sales - December 2021

The number of listings that are Under Contract at the end of the month.

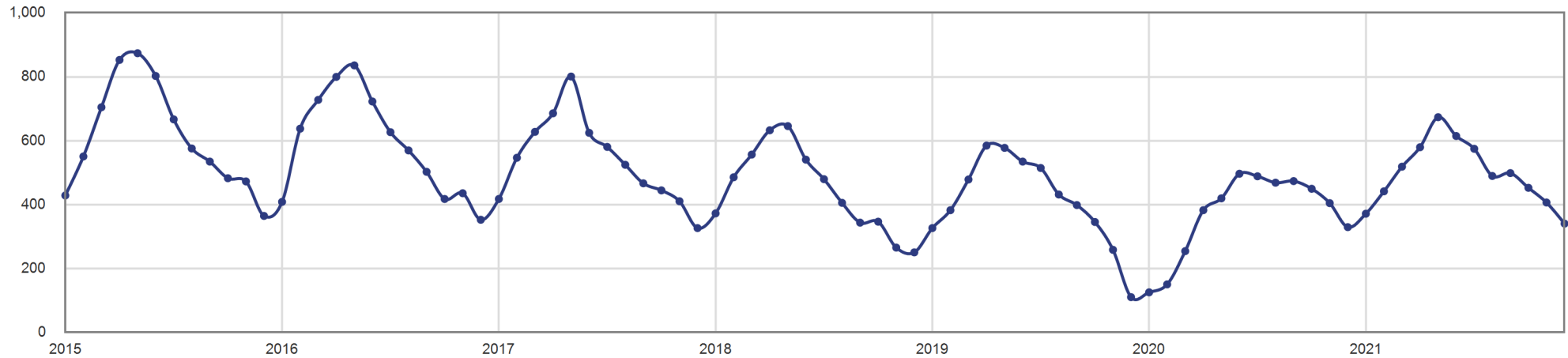


## December



Month	Prior Year	Current Year	+/-
January	126	372	+ 195.2%
February	151	442	+ 192.7%
March	255	519	+ 103.5%
April	383	580	+ 51.4%
May	420	674	+ 60.5%
June	497	615	+ 23.7%
July	489	575	+ 17.6%
August	469	490	+ 4.5%
September	474	499	+ 5.3%
October	450	453	+ 0.7%
November	405	407	+ 0.5%
December	330	341	+ 3.3%
<b>12-Month Avg</b>	<b>371</b>	<b>497</b>	<b>+ 34.1%</b>

## Historical Pending Sales

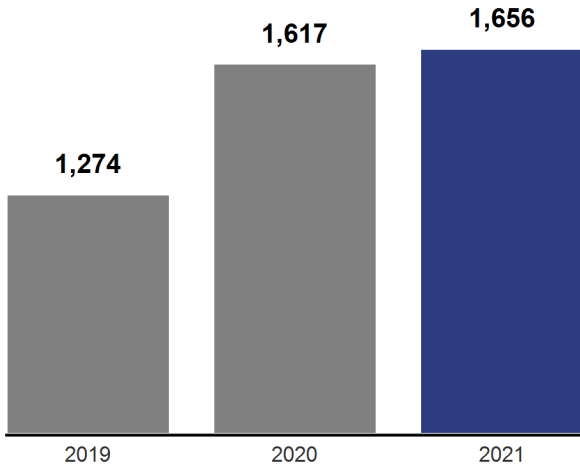


# Closed Sales - December 2021

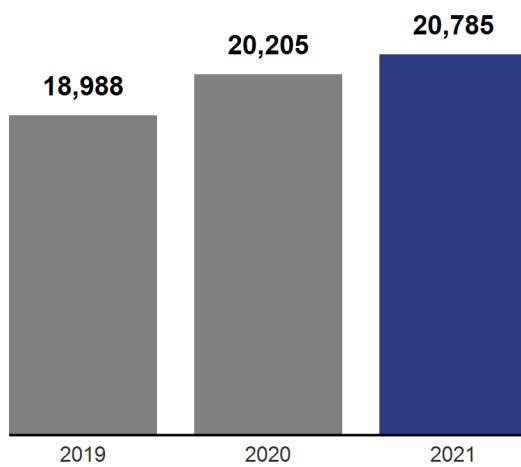
The number of listings that closed during the month.



## December

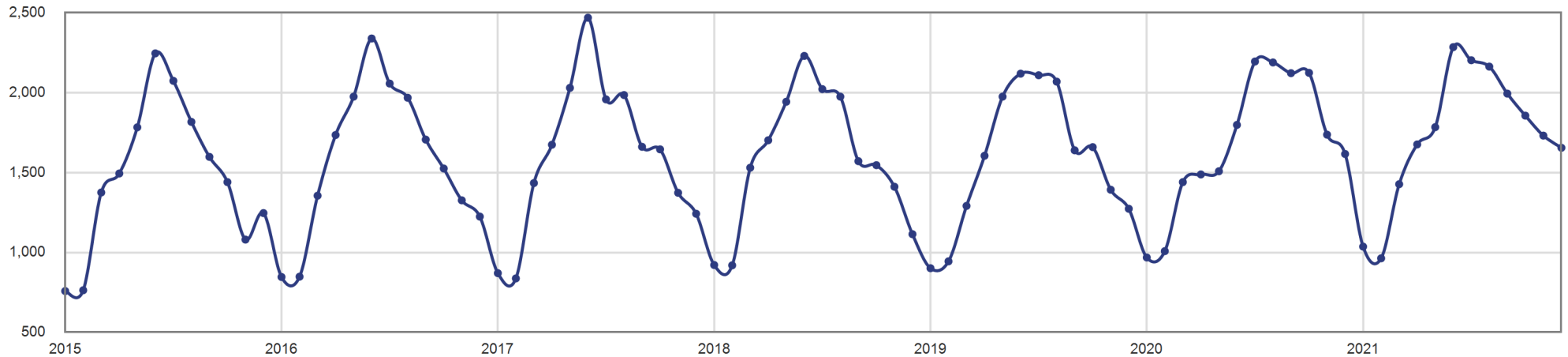


## Year To Date



Month	Prior Year	Current Year	+/-
January	969	1,037	+ 7.0%
February	1,009	964	- 4.5%
March	1,441	1,428	- 0.9%
April	1,489	1,677	+ 12.6%
May	1,509	1,785	+ 18.3%
June	1,799	2,286	+ 27.1%
July	2,196	2,204	+ 0.4%
August	2,190	2,164	- 1.2%
September	2,123	1,995	- 6.0%
October	2,125	1,857	- 12.6%
November	1,738	1,732	- 0.3%
December	1,617	1,656	+ 2.4%
<b>12-Month Avg</b>	<b>1,684</b>	<b>1,732</b>	<b>+ 2.9%</b>

## Historical Closed Sales

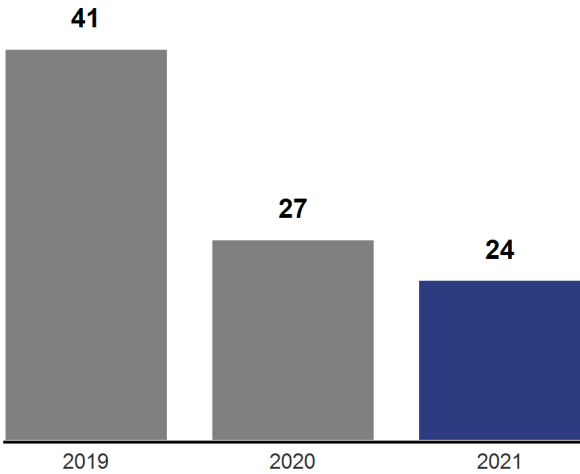


# Days on Market Until Sale - December 2021

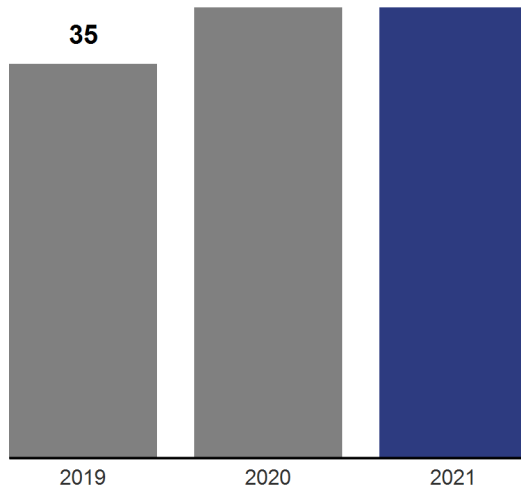
The average Days On Market value for all listings that closed during the month.



## December

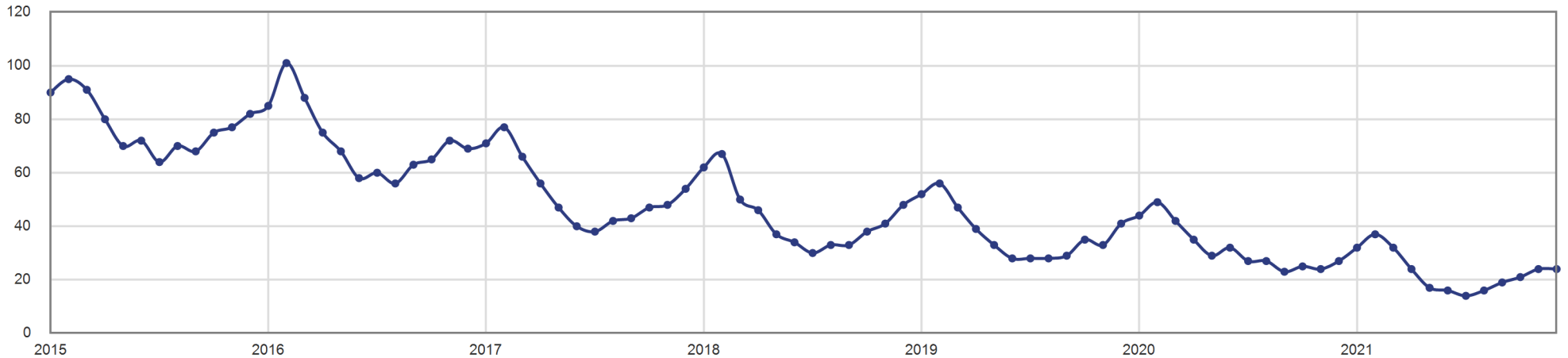


## Year To Date



Month	Prior Year	Current Year	+/-
January	44	32	- 27.3%
February	49	37	- 24.5%
March	42	32	- 23.8%
April	35	24	- 31.4%
May	29	17	- 41.4%
June	32	16	- 50.0%
July	27	14	- 48.1%
August	27	16	- 40.7%
September	23	19	- 17.4%
October	25	21	- 16.0%
November	24	24	0.0%
December	27	24	- 11.1%
<b>12-Month Avg</b>	<b>60</b>	<b>42</b>	<b>- 30.0%</b>

## Historical Days on Market Until Sale

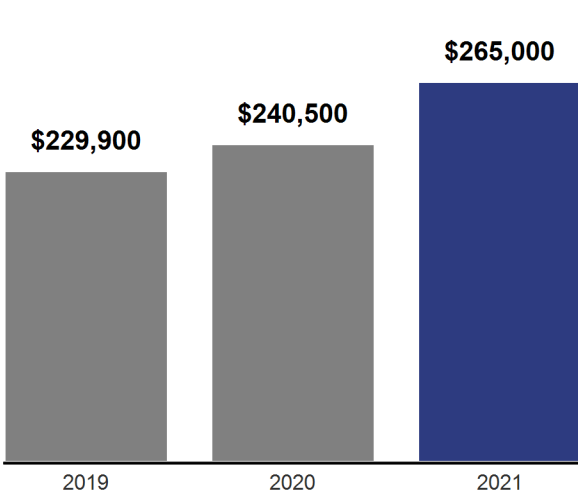


# Median Sales Price - December 2021

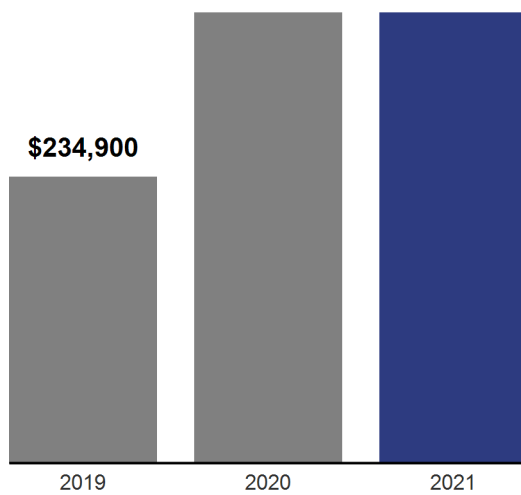
The median sales price of all listings that closed during the month.



## December

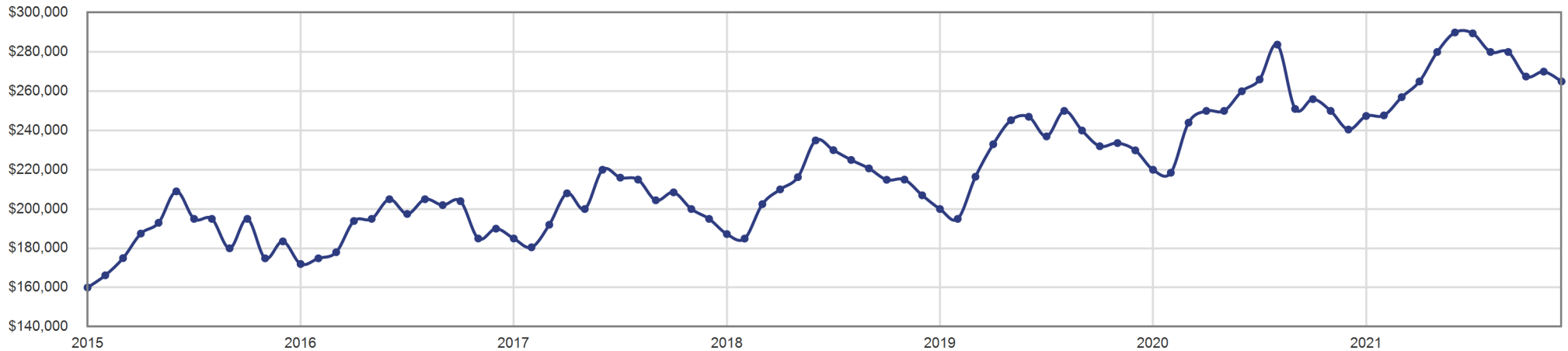


## Year To Date



Month	Prior Year	Current Year	+/-
January	\$220,000	<b>\$247,400</b>	+ 12.5%
February	\$218,500	<b>\$247,700</b>	+ 13.4%
March	\$244,000	<b>\$257,000</b>	+ 5.3%
April	\$250,000	<b>\$265,000</b>	+ 6.0%
May	\$250,000	<b>\$280,000</b>	+ 12.0%
June	\$260,000	<b>\$289,950</b>	+ 11.5%
July	\$266,000	<b>\$289,500</b>	+ 8.8%
August	\$283,750	<b>\$280,000</b>	- 1.3%
September	\$251,000	<b>\$280,000</b>	+ 11.6%
October	\$256,000	<b>\$267,500</b>	+ 4.5%
November	\$250,000	<b>\$270,000</b>	+ 8.0%
December	\$240,500	<b>\$265,000</b>	+ 10.2%
<b>12-Month Med</b>	<b>\$502,000</b>	<b>\$549,800</b>	+ 9.5%

## Historical Median Sales Price

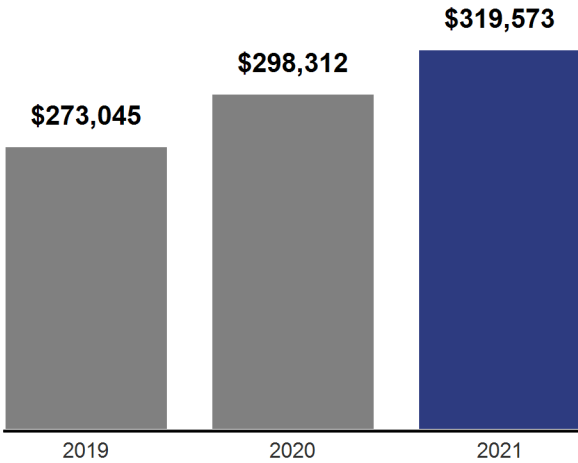


# Average Sales Price - December 2021

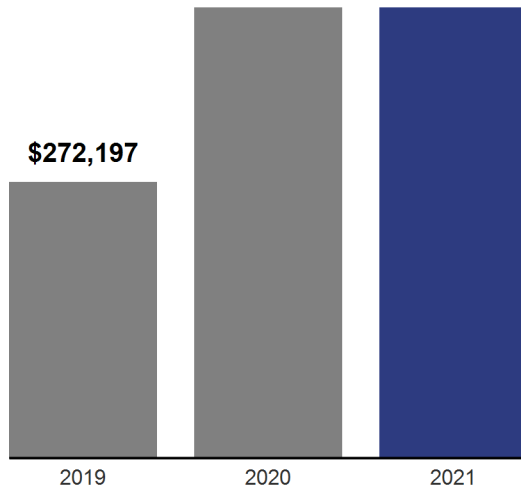
The average sales price of all listings that closed during the month.



## December

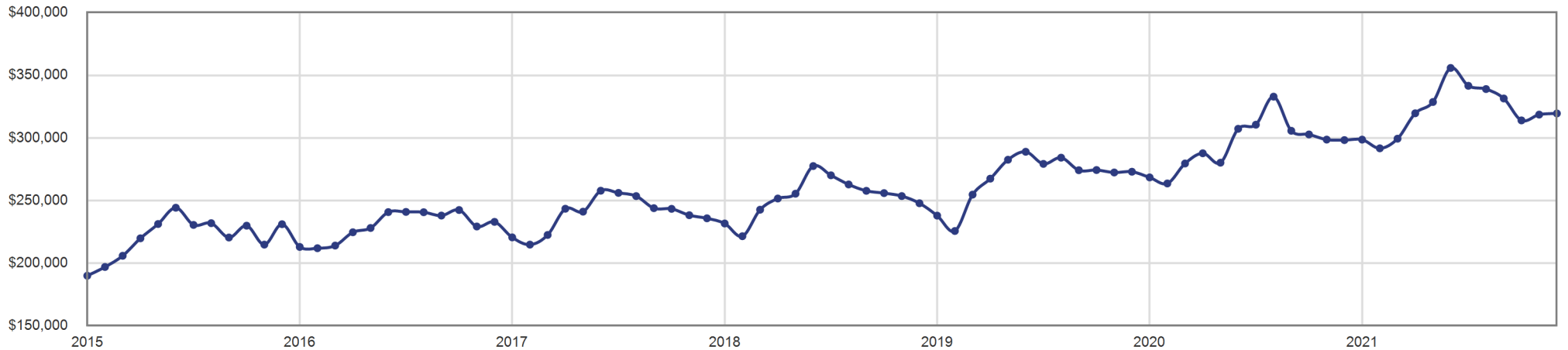


## Year To Date



Month	Prior Year	Current Year	+/-
January	\$268,514	<b>\$298,680</b>	+ 11.2%
February	\$263,690	<b>\$291,740</b>	+ 10.6%
March	\$279,631	<b>\$299,429</b>	+ 7.1%
April	\$287,792	<b>\$319,716</b>	+ 11.1%
May	\$280,277	<b>\$328,706</b>	+ 17.3%
June	\$307,333	<b>\$355,875</b>	+ 15.8%
July	\$310,602	<b>\$341,638</b>	+ 10.0%
August	\$332,978	<b>\$339,044</b>	+ 1.8%
September	\$305,744	<b>\$331,519</b>	+ 8.4%
October	\$302,822	<b>\$314,031</b>	+ 3.7%
November	\$298,711	<b>\$318,653</b>	+ 6.7%
December	\$298,312	<b>\$319,573</b>	+ 7.1%
<b>12-Month Avg</b>	<b>\$597,771</b>	<b>\$651,172</b>	<b>+ 8.9%</b>

## Historical Average Sales Price



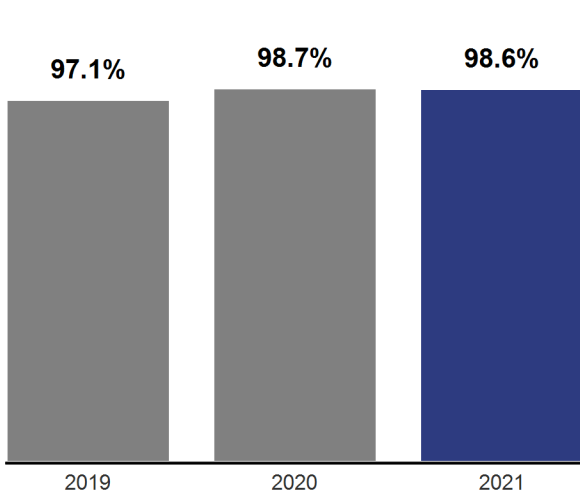


# Percent of Original List Price Received - December 2021

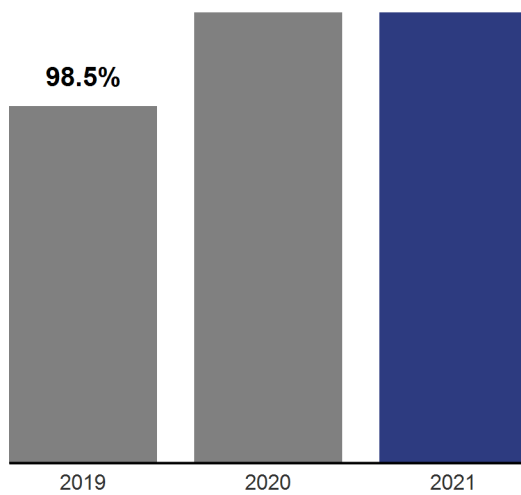


The average sales to original list price ratio for all listings that closed during the month.

## December

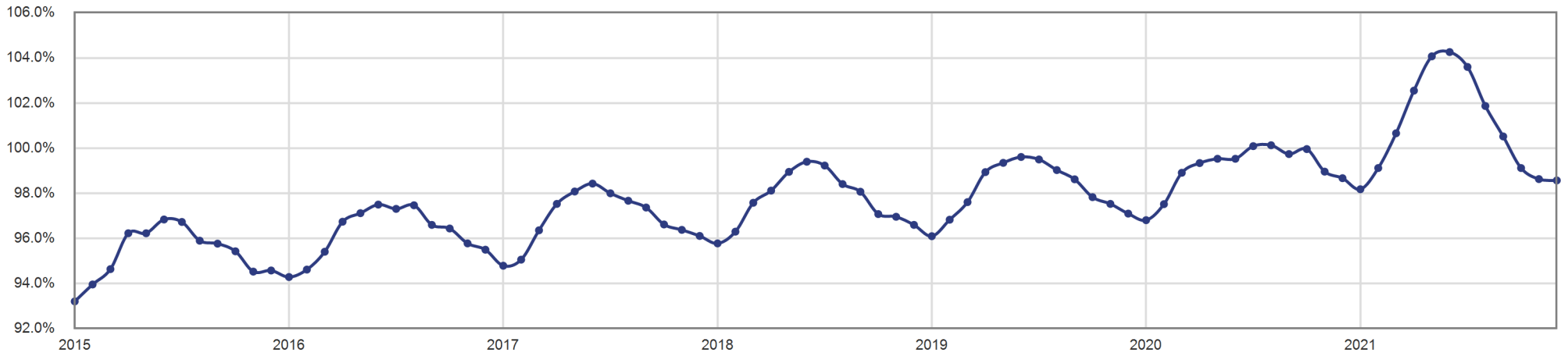


## Year To Date



Month	Prior Year	Current Year	+/-
January	96.8%	98.2%	+ 1.4%
February	97.5%	99.1%	+ 1.6%
March	98.9%	100.7%	+ 1.8%
April	99.3%	102.6%	+ 3.2%
May	99.5%	104.1%	+ 4.6%
June	99.5%	104.3%	+ 4.8%
July	100.1%	103.6%	+ 3.5%
August	100.1%	101.9%	+ 1.7%
September	99.7%	100.5%	+ 0.8%
October	100.0%	99.1%	- 0.8%
November	99.0%	98.6%	- 0.3%
December	98.7%	98.6%	- 0.1%
<b>12-Month Avg</b>	<b>198.6%</b>	<b>202.5%</b>	<b>+ 2.0%</b>

## Historical Percent of Original List Price Received

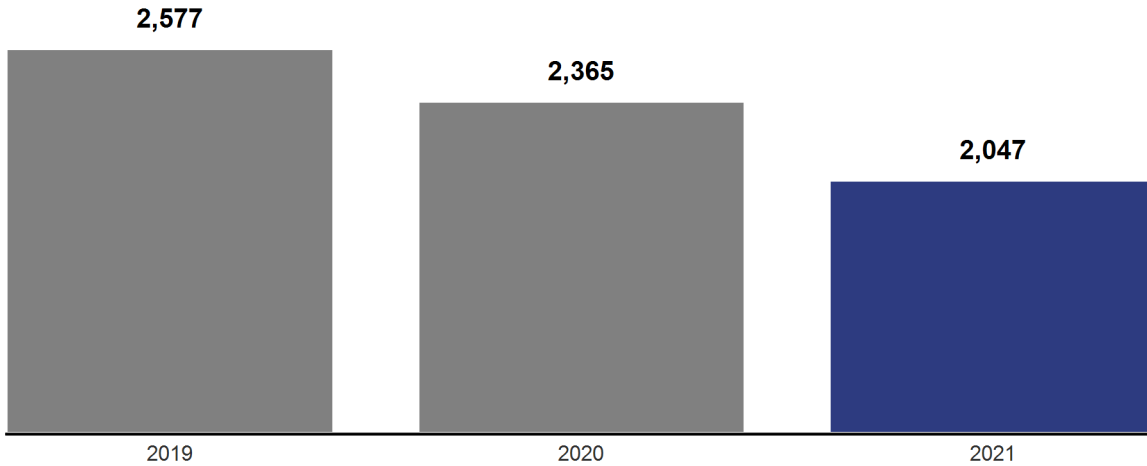


# Inventory of Homes for Sale - December 2021

The number of listings that are in Active status at the end of the month.

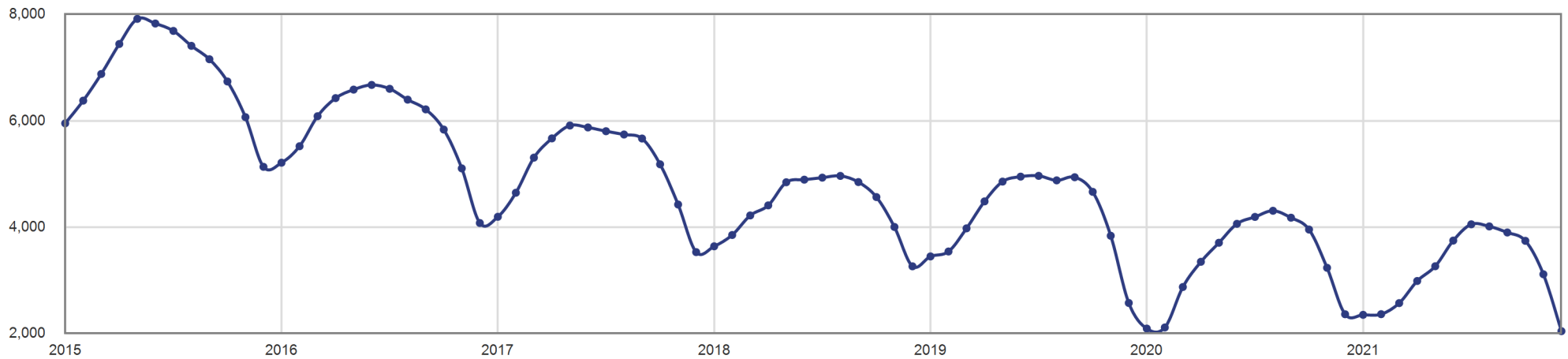


## December



Month	Prior Year	Current Year	+/-
January	2,095	<b>2,354</b>	+ 12.4%
February	2,116	<b>2,366</b>	+ 11.8%
March	2,877	<b>2,574</b>	- 10.5%
April	3,351	<b>2,990</b>	- 10.8%
May	3,709	<b>3,267</b>	- 11.9%
June	4,065	<b>3,750</b>	- 7.7%
July	4,195	<b>4,056</b>	- 3.3%
August	4,310	<b>4,016</b>	- 6.8%
September	4,180	<b>3,902</b>	- 6.7%
October	3,957	<b>3,745</b>	- 5.4%
November	3,238	<b>3,117</b>	- 3.7%
December	2,365	<b>2,047</b>	- 13.4%
<b>12-Month Avg</b>	<b>3,372</b>	<b>3,182</b>	- 5.6%

## Historical Inventory of Homes for Sale

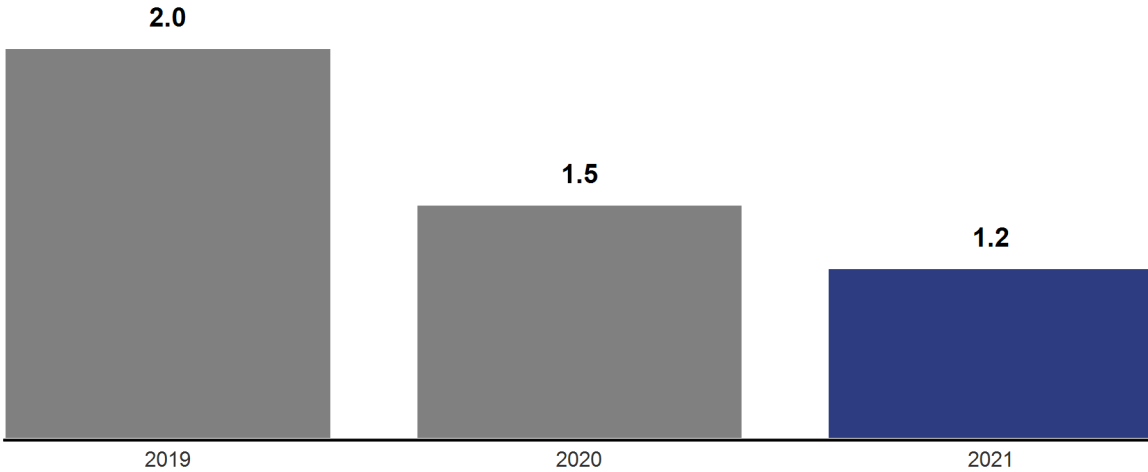


# Months Supply of Inventory - December 2021

The number of active listings at the end of the month divided by the number of closed listings during the month.



## December



Month	Prior Year	Current Year	+/-
January	2.2	2.3	+ 5.0%
February	2.1	2.5	+ 17.0%
March	2.0	1.8	- 9.7%
April	2.3	1.8	- 20.8%
May	2.5	1.8	- 25.5%
June	2.3	1.6	- 27.4%
July	1.9	1.8	- 3.7%
August	2.0	1.9	- 5.7%
September	2.0	2.0	- 0.7%
October	1.9	2.0	+ 8.3%
November	1.9	1.8	- 3.4%
December	1.5	1.2	- 15.5%
12-Month Avg	2.0	1.9	- 7.3%

## Historical Months Supply of Inventory

