

Filters

Counties:	All
Cities:	All
Zip Codes:	All
Dwelling Types:	Single Family Residence, Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

Quick Facts

+ 4.7%	+ 11.1%	- 15.4%
Change in Closed Sales	Change in Median Sales Price	Change in Inventory

Table of Contents

Market Overview	2
New Listings	3
Pending Sales	4
Closed Sales	5
Days on Market Until Sale	6
Median Sales Price	7
Average Sales Price	8
Percent of Original List Price Received	9
Inventory of Homes for Sale	10
Months Supply of Inventory	11

Market Overview - December 2021

Key market metrics for the current month and year-to-date figures



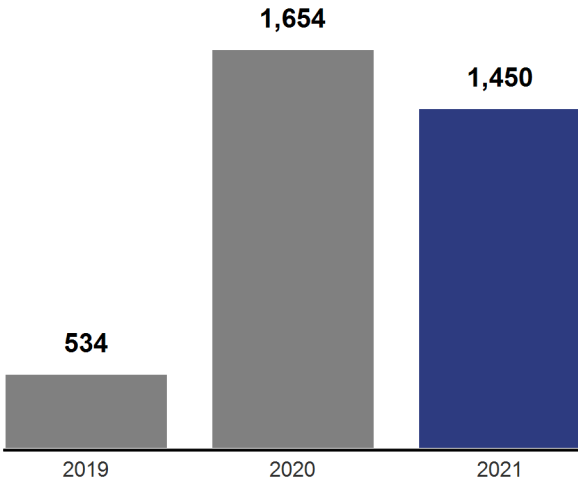
Key Metrics	Historical Sparklines	12-2020	12-2021	+/-	YTD 2020	YTD 2021	+/-
New Listings		1,654	1,450	- 12.3%	38,972	38,163	- 2.1%
Pending Sales		577	596	+ 3.3%	--	--	--
Closed Sales		2,628	2,752	+ 4.7%	33,026	33,822	+ 2.4%
Days on Market Until Sale		33	27	- 18.2%	36	24	- 33.3%
Median Sales Price		\$225,000	\$250,000	+ 11.1%	\$235,000	\$255,000	+ 8.5%
Average Sales Price		\$284,007	\$300,357	+ 5.8%	\$280,900	\$306,929	+ 9.3%
Percent of Original List Price Received		98.2%	98.2%	+ 0.0%	98.8%	100.7%	+ 1.9%
Inventory of Homes for Sale		4,152	3,513	- 15.4%	--	--	--
Months Supply of Inventory		1.6	1.3	- 19.2%	--	--	--

New Listings - December 2021

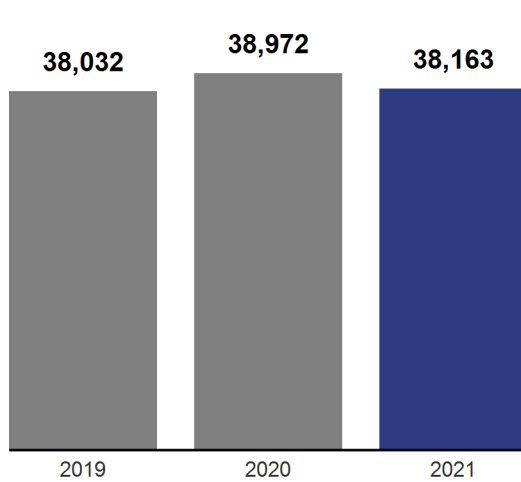
The number of listings that are new during the month.



December

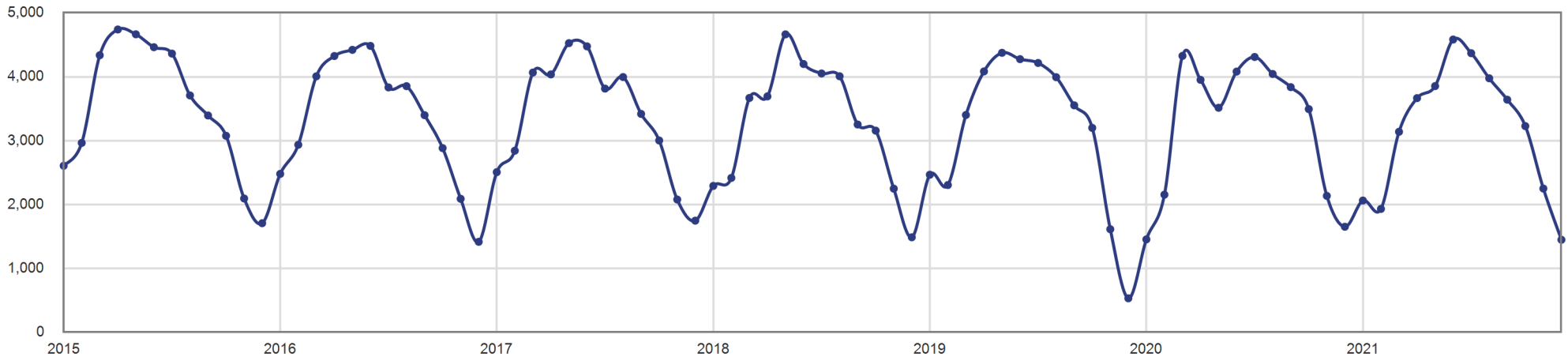


Year To Date



Month	Prior Year	Current Year	+/-
January	1,456	2,064	+ 41.8%
February	2,156	1,933	- 10.3%
March	4,328	3,140	- 27.4%
April	3,953	3,667	- 7.2%
May	3,516	3,855	+ 9.6%
June	4,082	4,584	+ 12.3%
July	4,311	4,370	+ 1.4%
August	4,045	3,977	- 1.7%
September	3,839	3,642	- 5.1%
October	3,495	3,229	- 7.6%
November	2,137	2,252	+ 5.4%
December	1,654	1,450	- 12.3%
12-Month Avg	3,248	3,180	- 2.1%

Historical New Listings

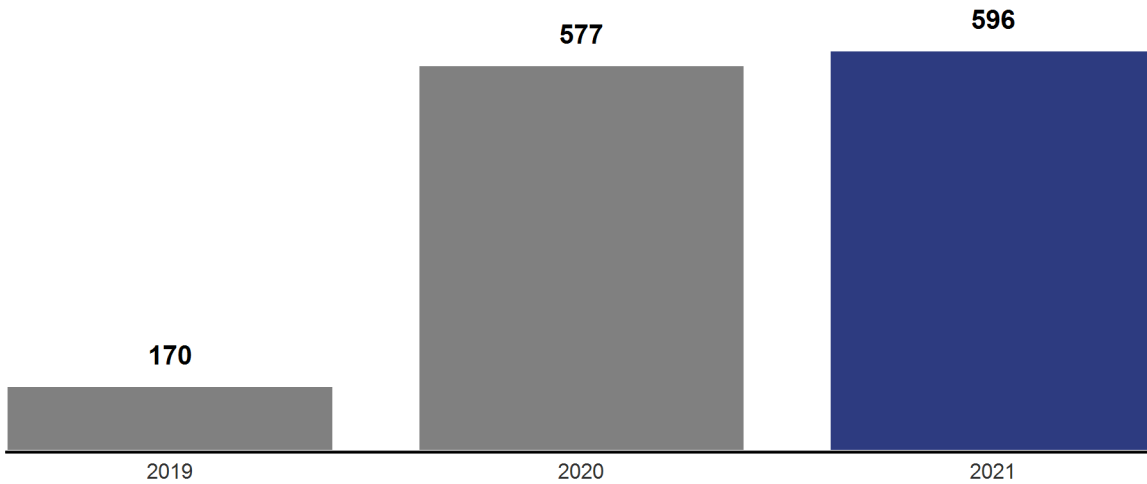


Pending Sales - December 2021

The number of listings that are Under Contract at the end of the month.

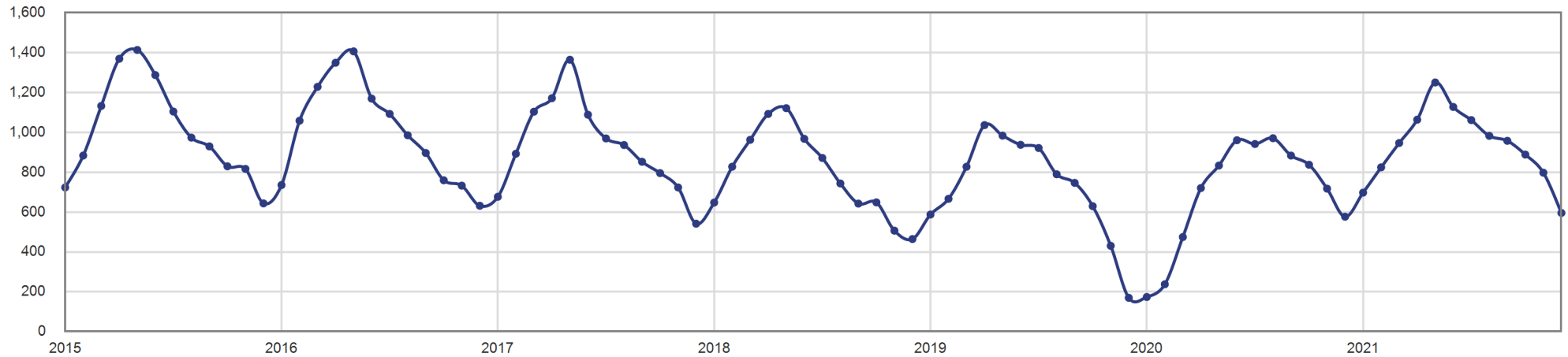


December



Month	Prior Year	Current Year	+/-
January	174	698	+ 301.1%
February	238	825	+ 246.6%
March	475	947	+ 99.4%
April	721	1,064	+ 47.6%
May	834	1,251	+ 50.0%
June	961	1,128	+ 17.4%
July	942	1,062	+ 12.7%
August	971	983	+ 1.2%
September	884	958	+ 8.4%
October	838	889	+ 6.1%
November	718	798	+ 11.1%
December	577	596	+ 3.3%
12-Month Avg	694	933	+ 34.4%

Historical Pending Sales

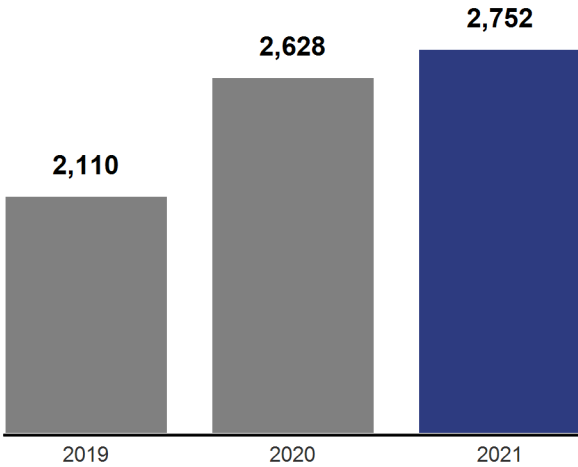


Closed Sales - December 2021

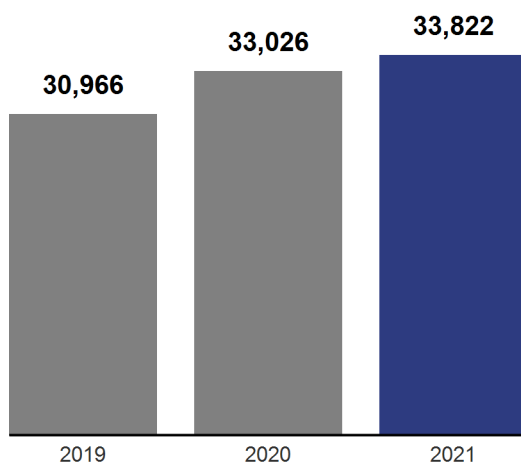
The number of listings that closed during the month.



December

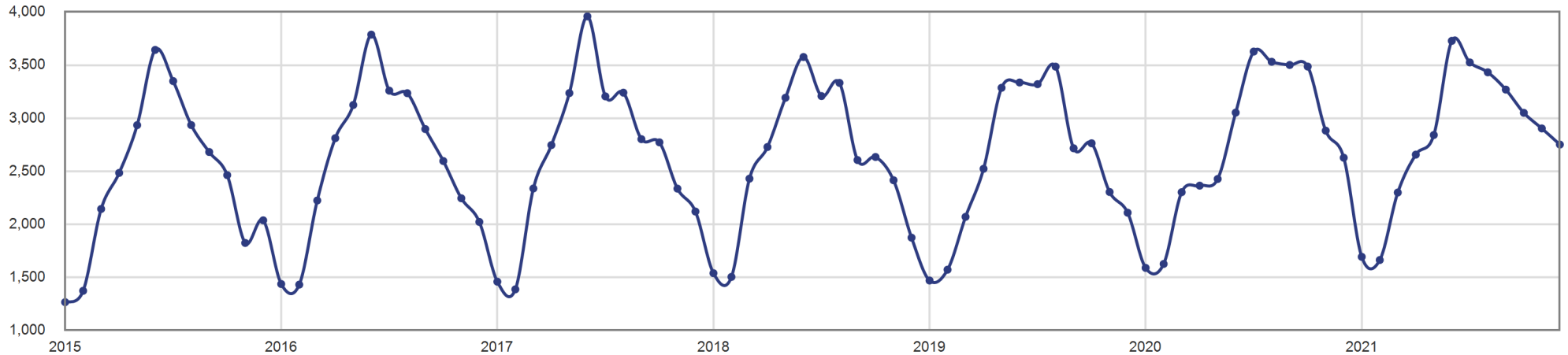


Year To Date



Month	Prior Year	Current Year	+/-
January	1,590	1,694	+ 6.5%
February	1,627	1,664	+ 2.3%
March	2,303	2,300	- 0.1%
April	2,365	2,657	+ 12.3%
May	2,428	2,842	+ 17.1%
June	3,053	3,729	+ 22.1%
July	3,628	3,526	- 2.8%
August	3,532	3,433	- 2.8%
September	3,502	3,270	- 6.6%
October	3,487	3,051	- 12.5%
November	2,883	2,904	+ 0.7%
December	2,628	2,752	+ 4.7%
12-Month Avg	2,752	2,819	+ 2.4%

Historical Closed Sales

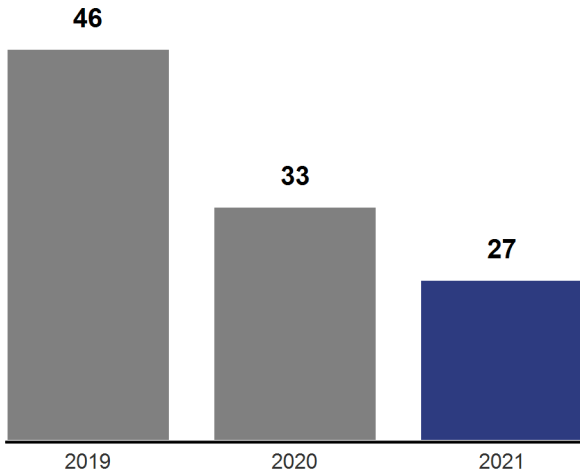


Days on Market Until Sale - December 2021

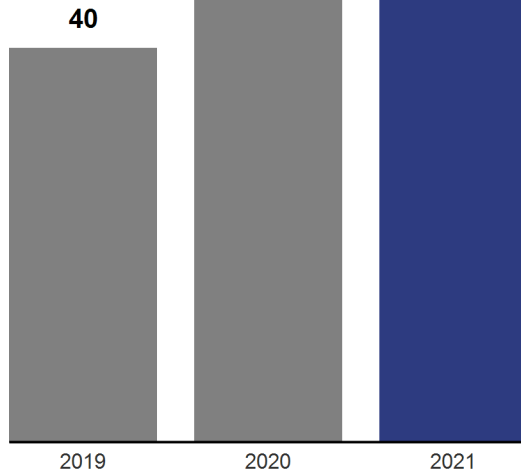
The average Days On Market value for all listings that closed during the month.



December

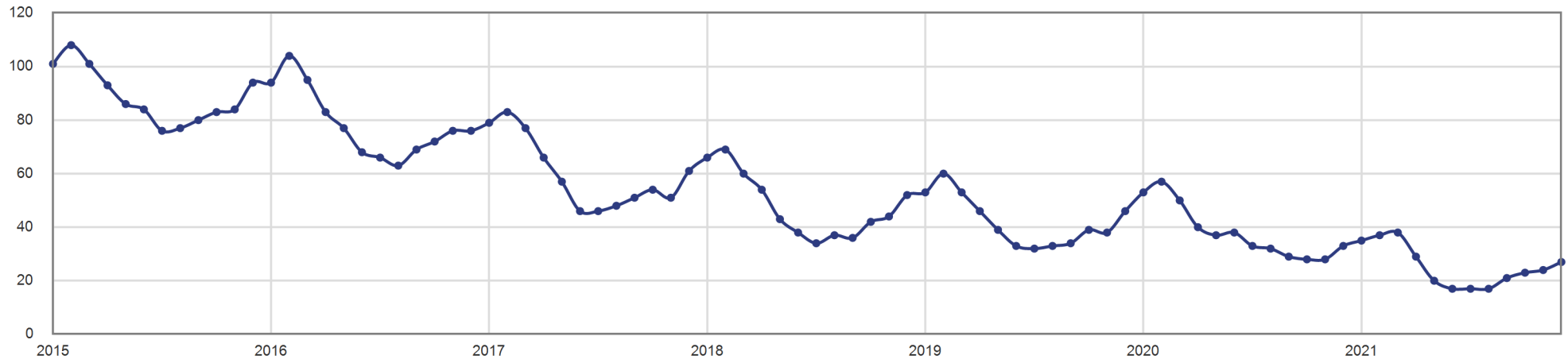


Year To Date



Month	Prior Year	Current Year	+/-
January	53	35	- 34.0%
February	57	37	- 35.1%
March	50	38	- 24.0%
April	40	29	- 27.5%
May	37	20	- 45.9%
June	38	17	- 55.3%
July	33	17	- 48.5%
August	32	17	- 46.9%
September	29	21	- 27.6%
October	28	23	- 17.9%
November	28	24	- 14.3%
December	33	27	- 18.2%
12-Month Avg	72	48	- 33.3%

Historical Days on Market Until Sale

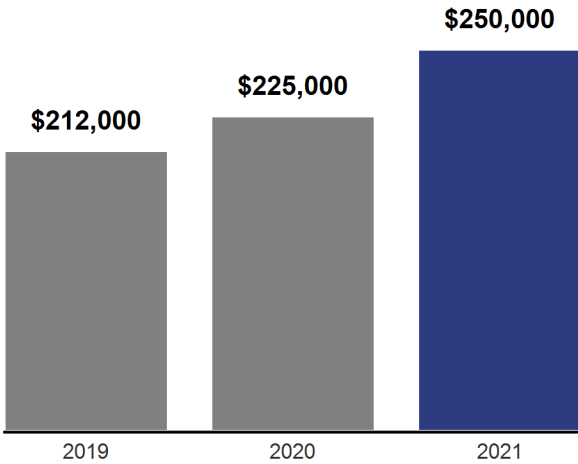


Median Sales Price - December 2021

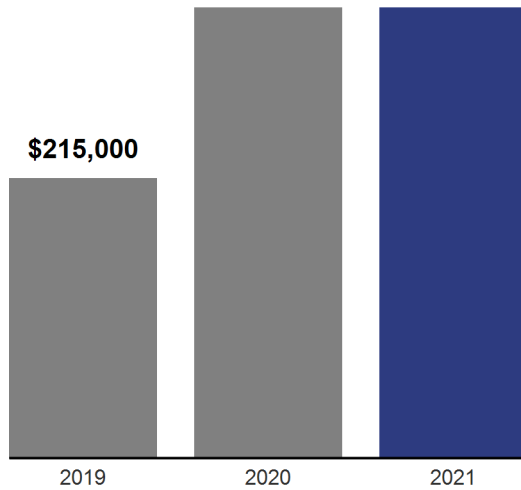
The median sales price of all listings that closed during the month.



December

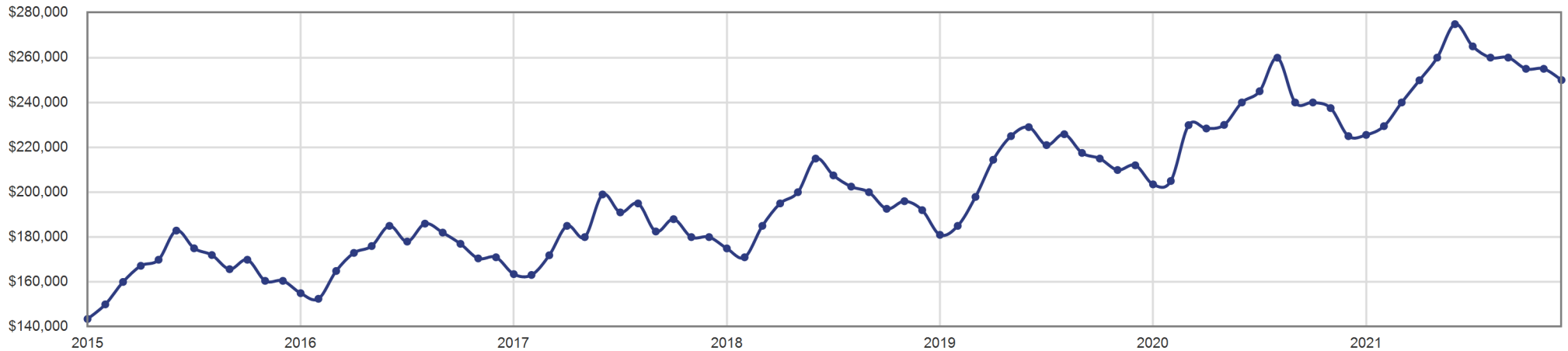


Year To Date



Month	Prior Year	Current Year	+/-
January	\$203,500	\$225,550	+ 10.8%
February	\$205,000	\$229,450	+ 11.9%
March	\$229,900	\$240,000	+ 4.4%
April	\$228,400	\$249,900	+ 9.4%
May	\$230,000	\$260,000	+ 13.0%
June	\$240,000	\$274,900	+ 14.5%
July	\$245,000	\$265,000	+ 8.2%
August	\$259,950	\$260,000	0.0%
September	\$240,000	\$260,000	+ 8.3%
October	\$240,000	\$255,000	+ 6.3%
November	\$237,500	\$255,000	+ 7.4%
December	\$225,000	\$250,000	+ 11.1%
12-Month Med	\$470,000	\$510,000	+ 8.5%

Historical Median Sales Price

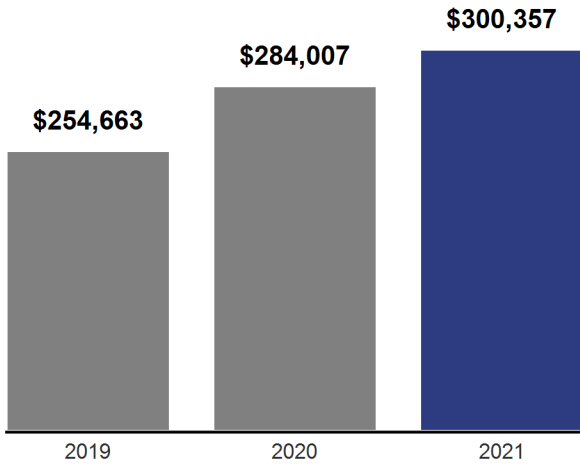


Average Sales Price - December 2021

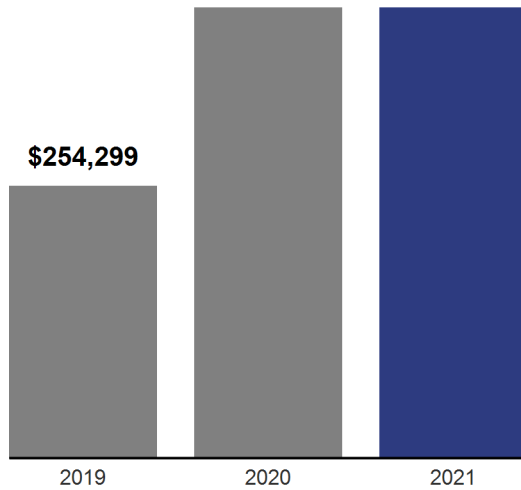
The average sales price of all listings that closed during the month.



December

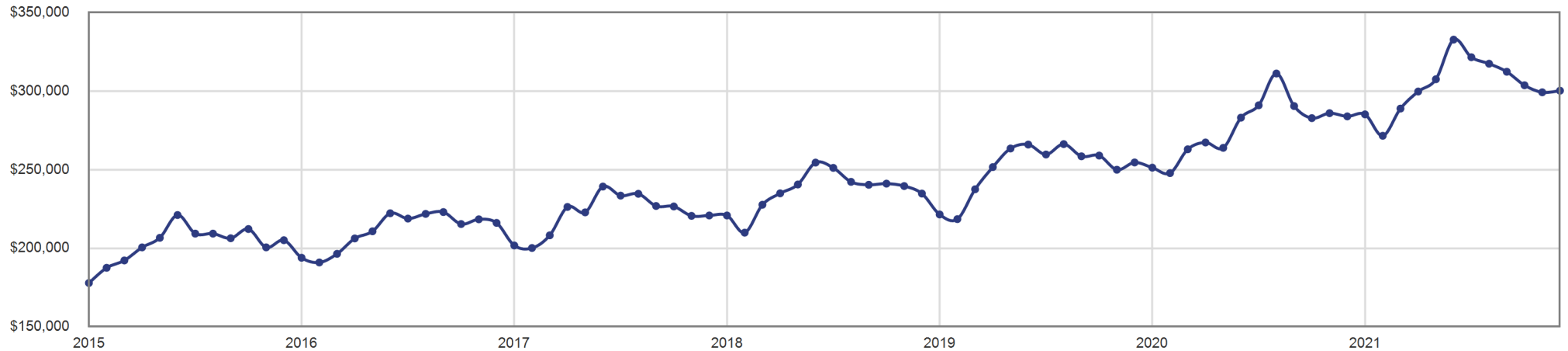


Year To Date



Month	Prior Year	Current Year	+/-
January	\$251,361	\$285,291	+ 13.5%
February	\$247,889	\$271,659	+ 9.6%
March	\$263,071	\$288,968	+ 9.8%
April	\$267,379	\$299,821	+ 12.1%
May	\$263,968	\$307,653	+ 16.5%
June	\$283,174	\$332,877	+ 17.6%
July	\$291,044	\$321,664	+ 10.5%
August	\$311,293	\$317,548	+ 2.0%
September	\$290,558	\$312,417	+ 7.5%
October	\$282,884	\$303,819	+ 7.4%
November	\$286,043	\$299,328	+ 4.6%
December	\$284,007	\$300,357	+ 5.8%
12-Month Avg	\$561,800	\$613,857	+ 9.3%

Historical Average Sales Price

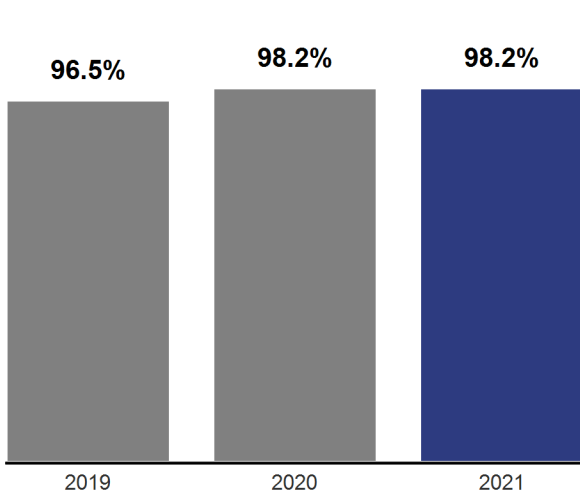


Percent of Original List Price Received - December 2021

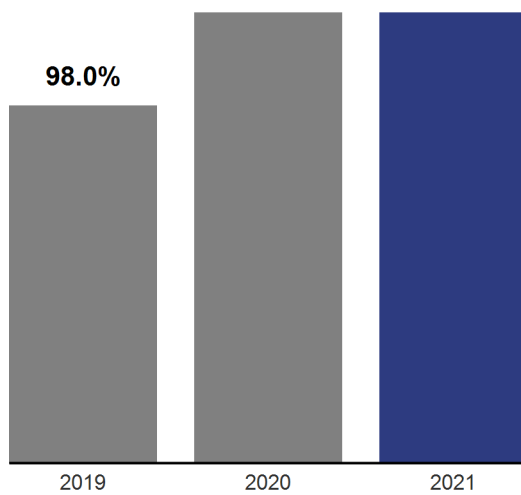


The average sales to original list price ratio for all listings that closed during the month.

December

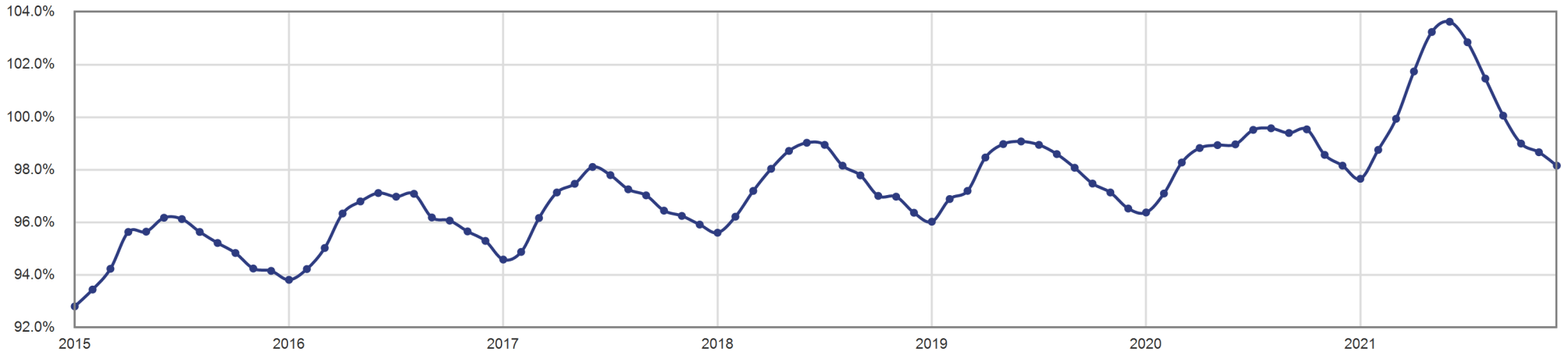


Year To Date



Month	Prior Year	Current Year	+/-
January	96.4%	97.7%	+ 1.3%
February	97.1%	98.8%	+ 1.7%
March	98.3%	99.9%	+ 1.7%
April	98.8%	101.7%	+ 2.9%
May	98.9%	103.2%	+ 4.3%
June	99.0%	103.6%	+ 4.7%
July	99.5%	102.9%	+ 3.3%
August	99.6%	101.5%	+ 1.9%
September	99.4%	100.1%	+ 0.7%
October	99.5%	99.0%	- 0.5%
November	98.6%	98.7%	+ 0.1%
December	98.2%	98.2%	0.0%
12-Month Avg	197.6%	201.4%	+ 1.9%

Historical Percent of Original List Price Received

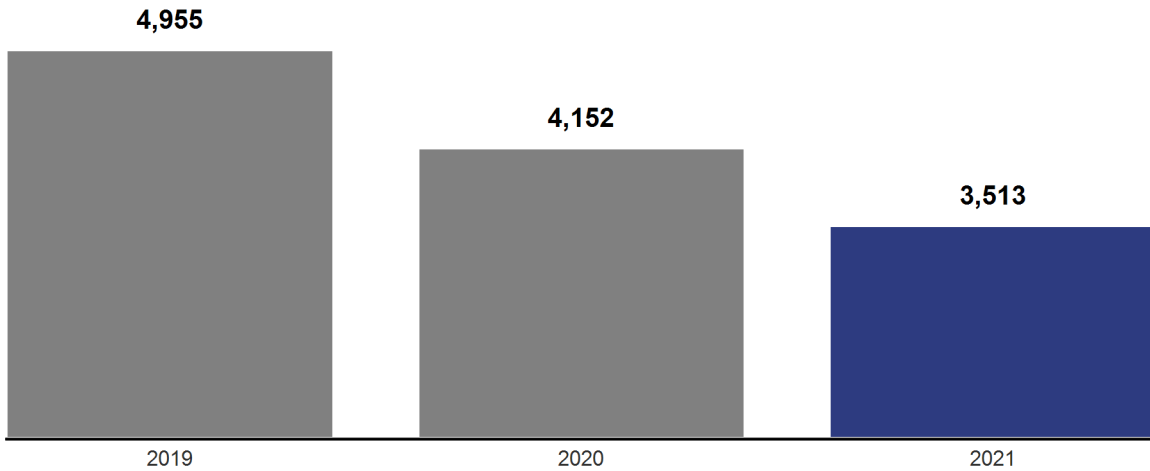


Inventory of Homes for Sale - December 2021

The number of listings that are in Active status at the end of the month.

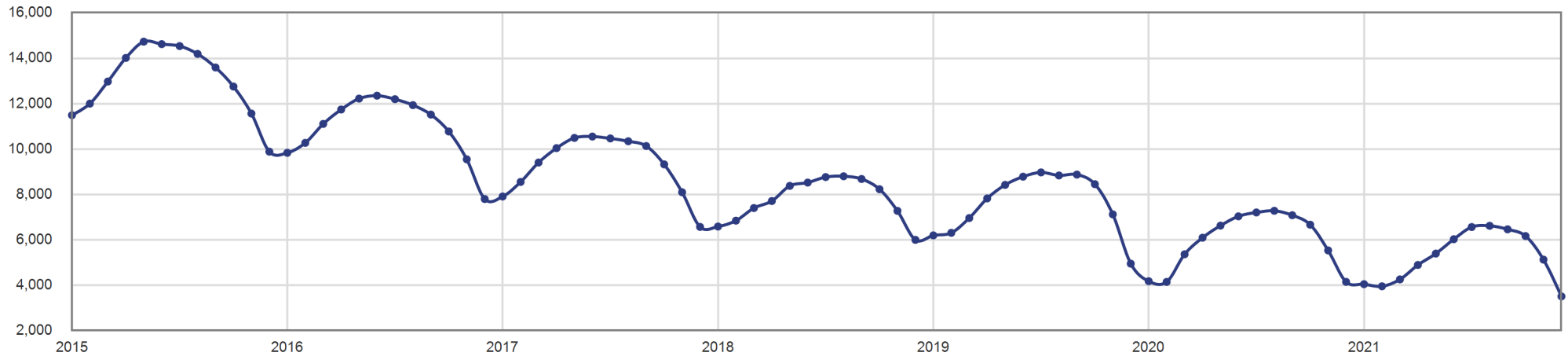


December



Month	Prior Year	Current Year	+/-
January	4,182	4,051	- 3.1%
February	4,151	3,959	- 4.6%
March	5,367	4,262	- 20.6%
April	6,098	4,898	- 19.7%
May	6,630	5,399	- 18.6%
June	7,040	6,031	- 14.3%
July	7,210	6,568	- 8.9%
August	7,283	6,622	- 9.1%
September	7,088	6,467	- 8.8%
October	6,671	6,171	- 7.5%
November	5,538	5,133	- 7.3%
December	4,152	3,513	- 15.4%
12-Month Avg	5,951	5,256	- 11.7%

Historical Inventory of Homes for Sale

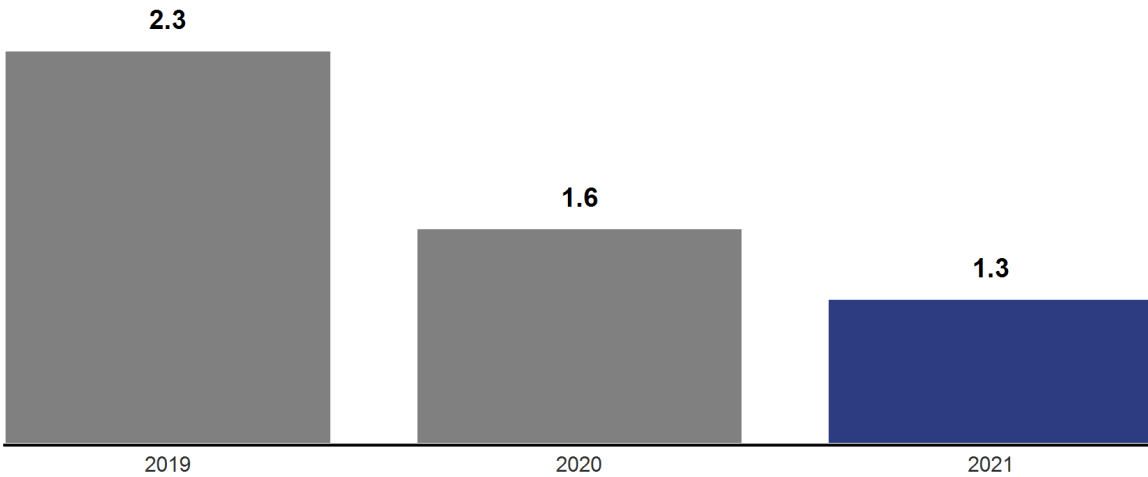


Months Supply of Inventory - December 2021

The number of active listings at the end of the month divided by the number of closed listings during the month.



December



Month	Prior Year	Current Year	+/-
January	2.6	2.4	- 9.1%
February	2.6	2.4	- 6.7%
March	2.3	1.9	- 20.5%
April	2.6	1.8	- 28.5%
May	2.7	1.9	- 30.4%
June	2.3	1.6	- 29.9%
July	2.0	1.9	- 6.3%
August	2.1	1.9	- 6.5%
September	2.0	2.0	- 2.3%
October	1.9	2.0	+ 5.7%
November	1.9	1.8	- 8.0%
December	1.6	1.3	- 19.2%
12-Month Avg	2.2	1.9	- 14.3%

Historical Months Supply of Inventory

