

Filters

Counties:	All
Cities:	All
Zip Codes:	All
Dwelling Types:	Single Family Residence, Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

Quick Facts

- 5.6%	+ 10.4%	- 14.2%
Change in Closed Sales	Change in Median Sales Price	Change in Inventory

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Market Overview - March 2022

Key market metrics for the current month and year-to-date figures



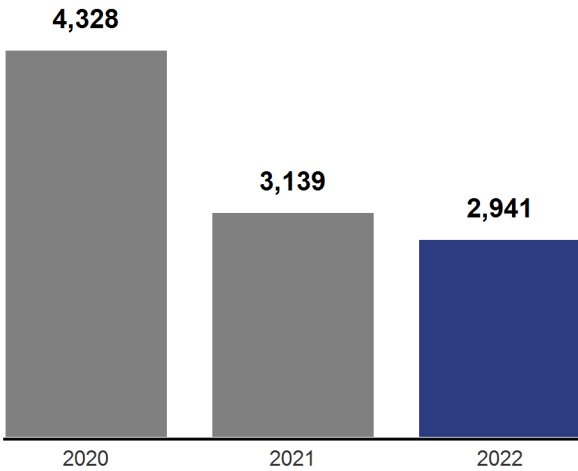
Key Metrics	Historical Sparklines	3-2021	3-2022	+/-	YTD 2021	YTD 2022	+/-
New Listings		3,139	2,941	- 6.3%	7,136	6,948	- 2.6%
Pending Sales		942	913	- 3.1%	--	--	--
Closed Sales		2,300	2,171	- 5.6%	5,662	5,538	- 2.2%
Days on Market Until Sale		38	30	- 21.1%	37	33	- 10.8%
Median Sales Price		\$240,000	\$265,000	+ 10.4%	\$232,000	\$250,000	+ 7.8%
Average Sales Price		\$288,968	\$317,175	+ 9.8%	\$282,620	\$302,436	+ 7.0%
Percent of Original List Price Received		99.9%	101.6%	+ 1.6%	98.9%	99.8%	+ 0.9%
Inventory of Homes for Sale		4,263	3,656	- 14.2%	--	--	--
Months Supply of Inventory		1.9	1.7	- 9.1%	--	--	--

New Listings - March 2022

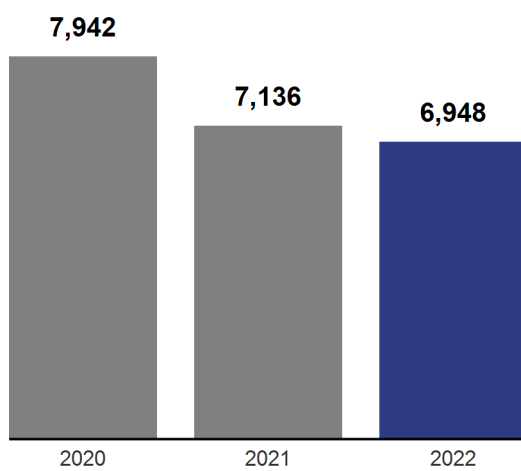
The number of listings that are new during the month.



March

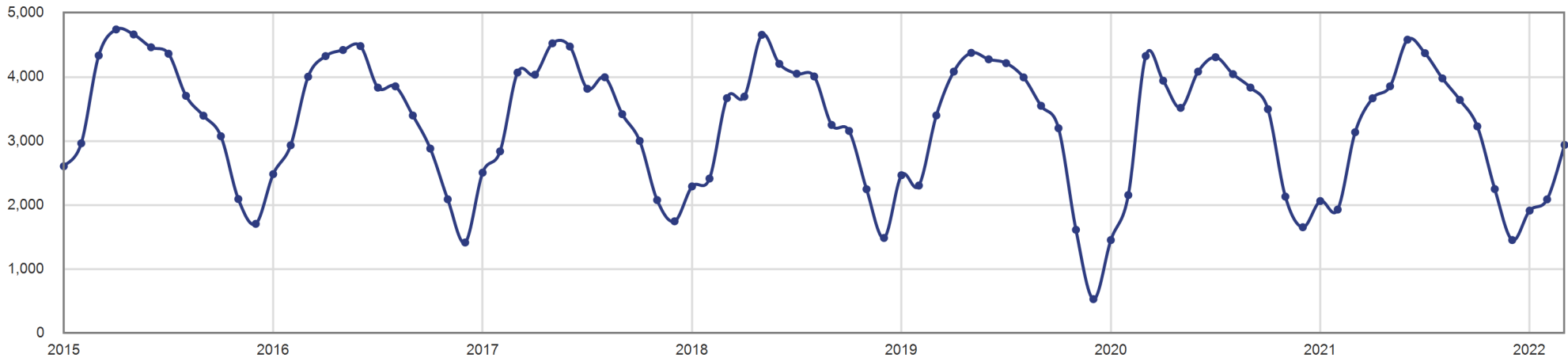


Year To Date



Month	Prior Year	Current Year	+/-
April	3,943	3,669	- 6.9%
May	3,519	3,856	+ 9.6%
June	4,085	4,583	+ 12.2%
July	4,310	4,373	+ 1.5%
August	4,046	3,979	- 1.7%
September	3,836	3,643	- 5.0%
October	3,499	3,230	- 7.7%
November	2,134	2,252	+ 5.5%
December	1,656	1,456	- 12.1%
January	2,065	1,916	- 7.2%
February	1,932	2,091	+ 8.2%
March	3,139	2,941	- 6.3%
12-Month Avg	3,180	3,166	- 0.5%

Historical New Listings

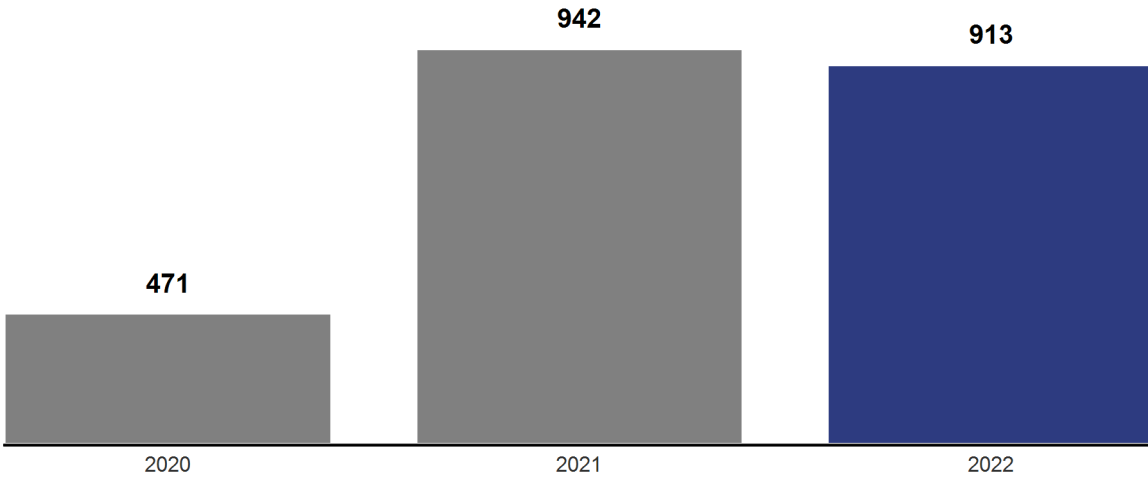


Pending Sales - March 2022

The number of listings that are Under Contract at the end of the month.

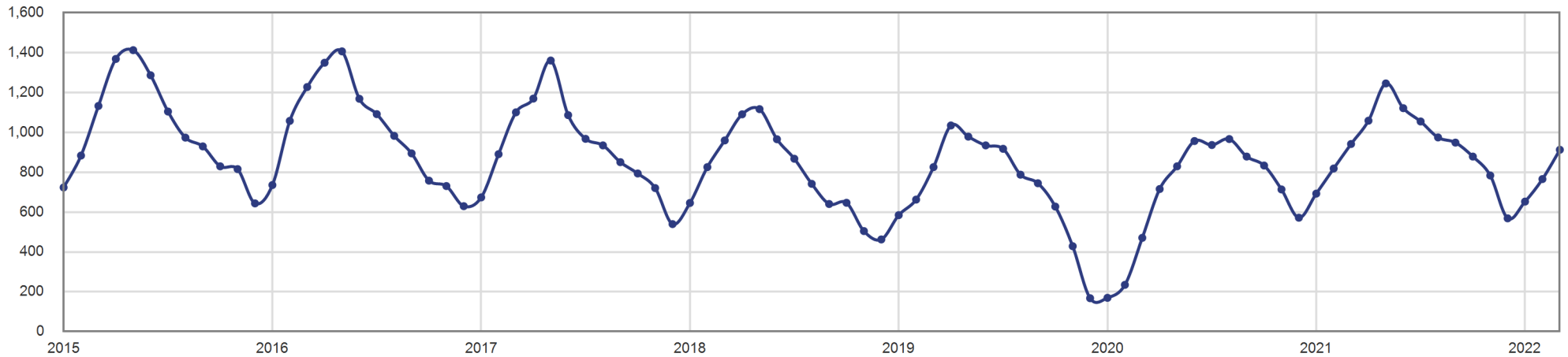


March



Month	Prior Year	Current Year	+/-
April	716	1,059	+ 47.9%
May	830	1,246	+ 50.1%
June	957	1,122	+ 17.2%
July	937	1,055	+ 12.6%
August	967	975	+ 0.8%
September	879	949	+ 8.0%
October	834	879	+ 5.4%
November	714	784	+ 9.8%
December	572	569	- 0.5%
January	693	653	- 5.8%
February	819	766	- 6.5%
March	942	913	- 3.1%
12-Month Avg	822	914	+ 11.3%

Historical Pending Sales

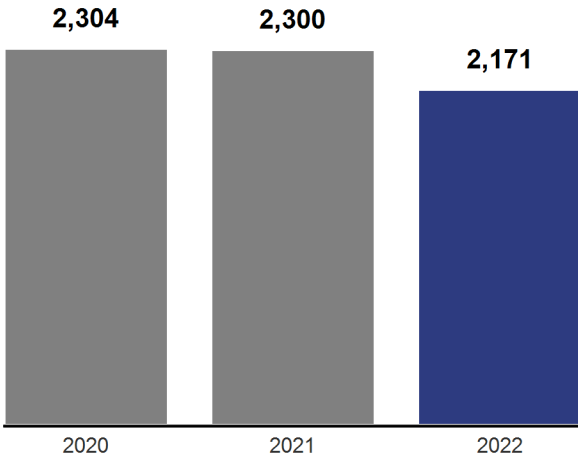


Closed Sales - March 2022

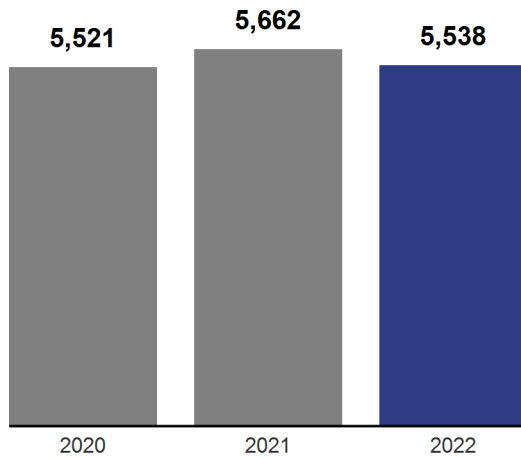
The number of listings that closed during the month.



March

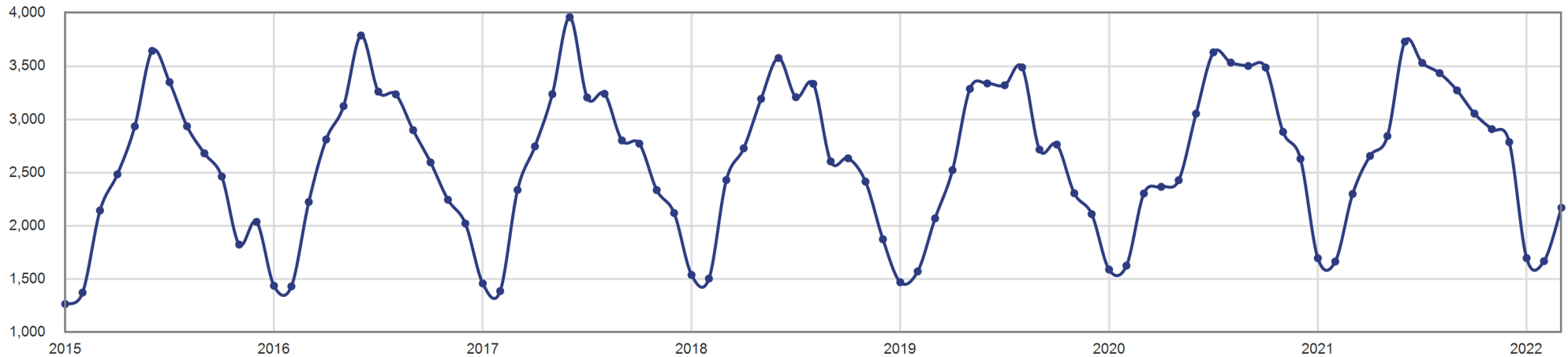


Year To Date



Month	Prior Year	Current Year	+/-
April	2,367	2,657	+ 12.3%
May	2,429	2,844	+ 17.1%
June	3,054	3,730	+ 22.1%
July	3,630	3,531	- 2.7%
August	3,534	3,435	- 2.8%
September	3,502	3,273	- 6.5%
October	3,487	3,055	- 12.4%
November	2,883	2,909	+ 0.9%
December	2,630	2,787	+ 6.0%
January	1,697	1,698	+ 0.1%
February	1,665	1,669	+ 0.2%
March	2,300	2,171	- 5.6%
12-Month Avg	2,765	2,813	+ 1.8%

Historical Closed Sales

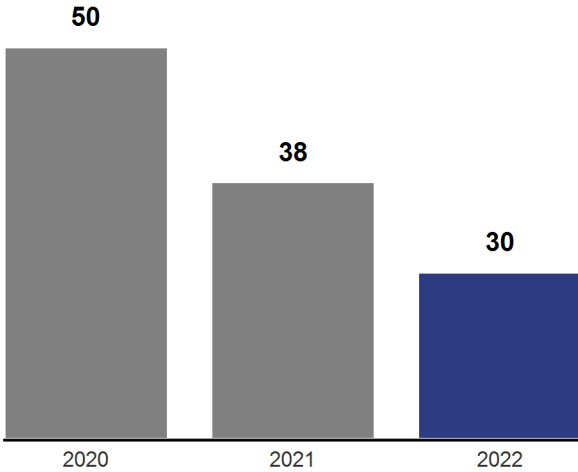


Days on Market Until Sale - March 2022

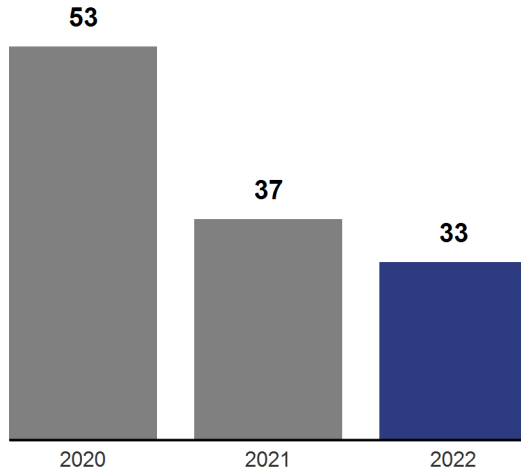
The average Days On Market value for all listings that closed during the month.



March

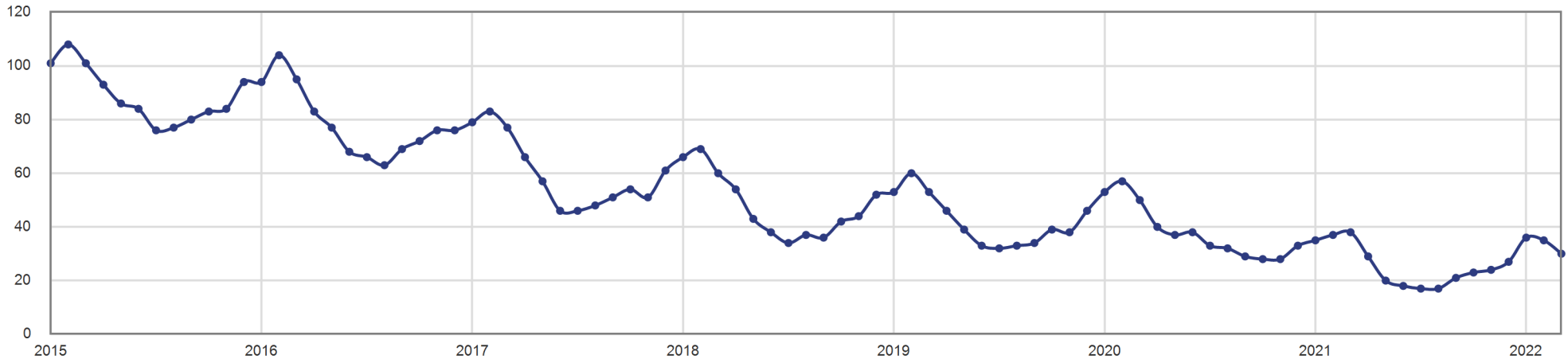


Year To Date



Month	Prior Year	Current Year	+/-
April	40	29	- 27.5%
May	37	20	- 45.9%
June	38	18	- 52.6%
July	33	17	- 48.5%
August	32	17	- 46.9%
September	29	21	- 27.6%
October	28	23	- 17.9%
November	28	24	- 14.3%
December	33	27	- 18.2%
January	35	36	+ 2.9%
February	37	35	- 5.4%
March	38	30	- 21.1%
12-Month Avg	34	23	- 32.4%

Historical Days on Market Until Sale

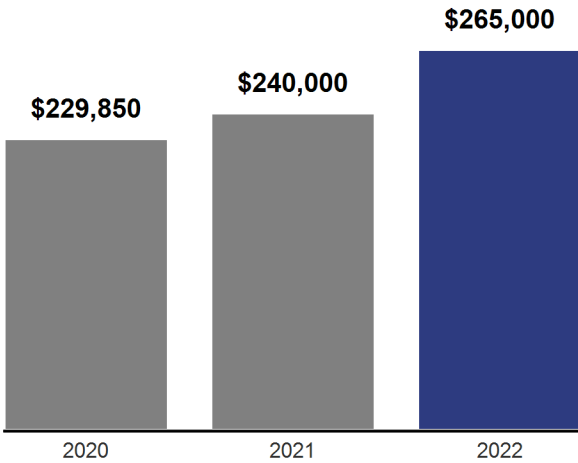


Median Sales Price - March 2022

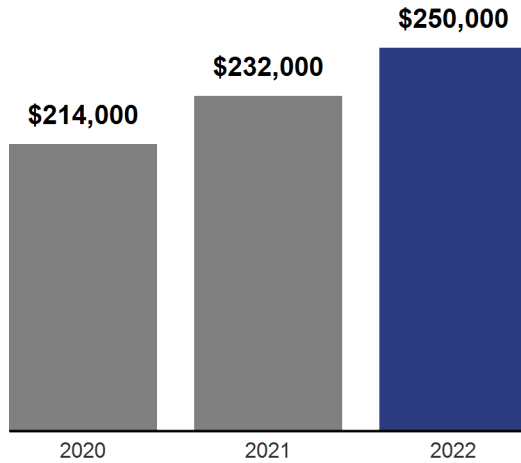
The median sales price of all listings that closed during the month.



March



Year To Date



Month	Prior Year	Current Year	+/-
April	\$228,000	\$249,900	+ 9.6%
May	\$230,000	\$260,000	+ 13.0%
June	\$240,000	\$274,900	+ 14.5%
July	\$245,000	\$265,000	+ 8.2%
August	\$259,900	\$260,000	0.0%
September	\$240,000	\$260,000	+ 8.3%
October	\$240,000	\$255,000	+ 6.3%
November	\$237,500	\$255,000	+ 7.4%
December	\$225,000	\$250,000	+ 11.1%
January	\$225,000	\$235,000	+ 4.4%
February	\$229,000	\$240,000	+ 4.8%
March	\$240,000	\$265,000	+ 10.4%
12-Month Med	\$239,800	\$257,000	+ 7.2%

Historical Median Sales Price

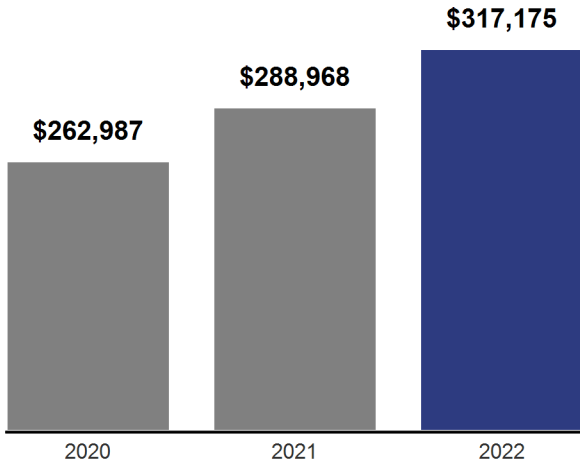


Average Sales Price - March 2022

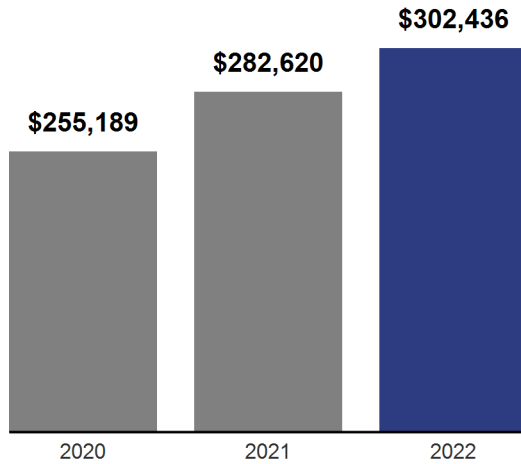
The average sales price of all listings that closed during the month.



March

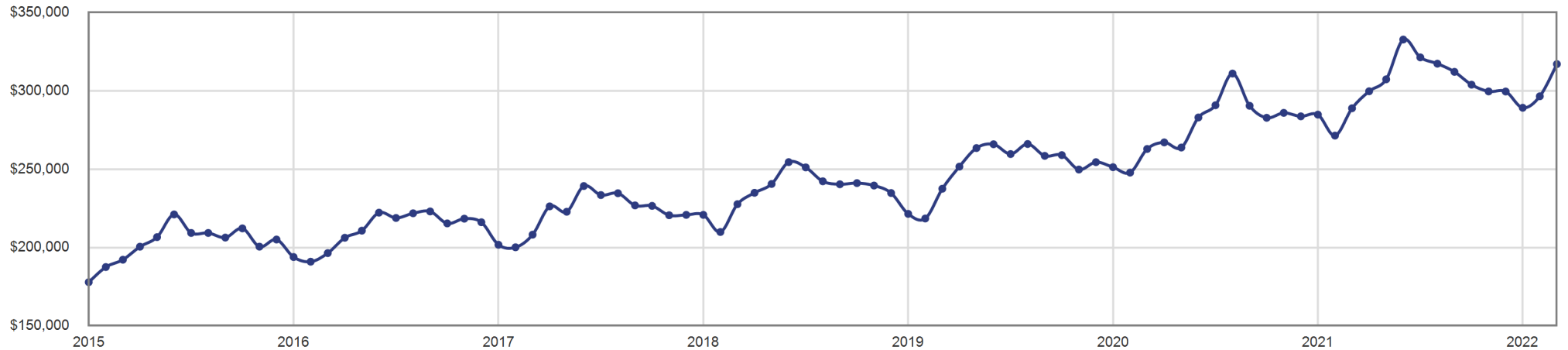


Year To Date



Month	Prior Year	Current Year	+/-
April	\$267,183	\$299,821	+ 12.2%
May	\$263,894	\$307,462	+ 16.5%
June	\$283,085	\$332,846	+ 17.6%
July	\$290,900	\$321,468	+ 10.5%
August	\$311,147	\$317,438	+ 2.0%
September	\$290,558	\$312,230	+ 7.5%
October	\$282,884	\$304,038	+ 7.5%
November	\$286,043	\$299,736	+ 4.8%
December	\$283,813	\$299,678	+ 5.6%
January	\$284,910	\$289,281	+ 1.5%
February	\$271,516	\$296,645	+ 9.3%
March	\$288,968	\$317,175	+ 9.8%
12-Month Avg	\$285,393	\$310,165	+ 8.7%

Historical Average Sales Price

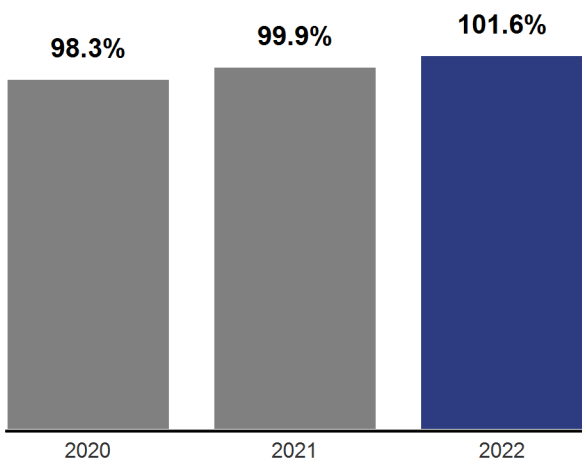


Percent of Original List Price Received - March 2022

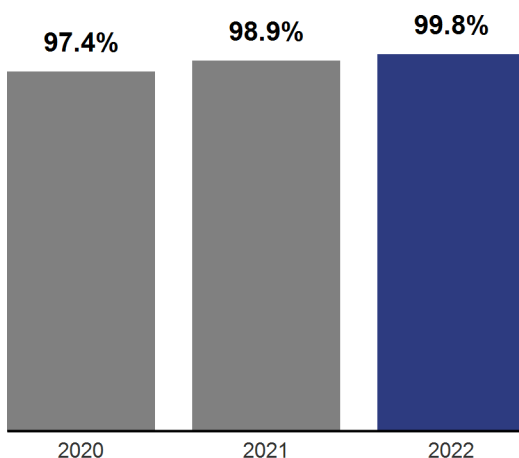
The average sales to original list price ratio for all listings that closed during the month.



March

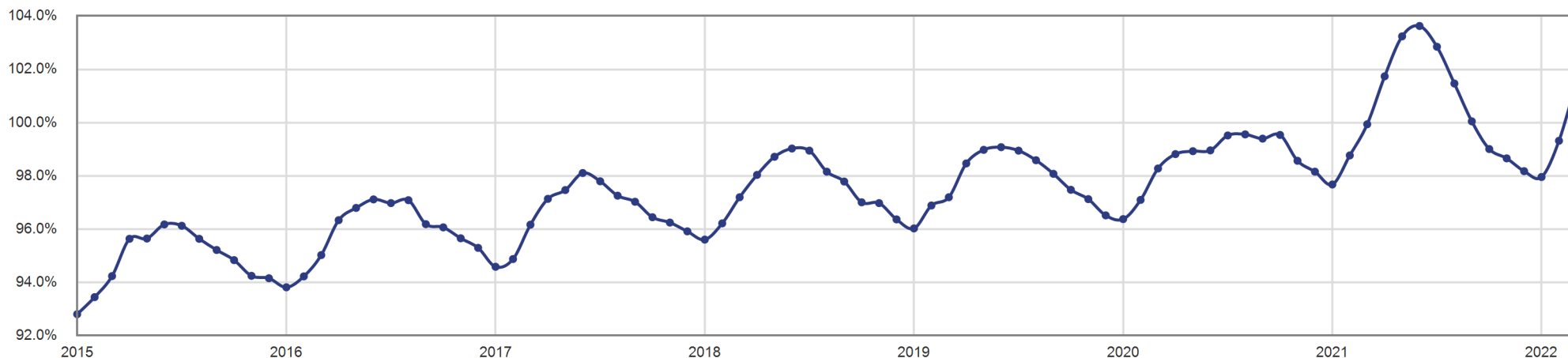


Year To Date



Month	Prior Year	Current Year	+/-
April	98.8%	101.7%	+ 3.0%
May	98.9%	103.2%	+ 4.4%
June	99.0%	103.6%	+ 4.7%
July	99.5%	102.9%	+ 3.3%
August	99.6%	101.5%	+ 1.9%
September	99.4%	100.1%	+ 0.7%
October	99.5%	99.0%	- 0.5%
November	98.6%	98.7%	+ 0.1%
December	98.2%	98.2%	0.0%
January	97.7%	98.0%	+ 0.3%
February	98.8%	99.3%	+ 0.6%
March	99.9%	101.6%	+ 1.6%
12-Month Avg	99.1%	100.9%	+ 1.8%

Historical Percent of Original List Price Received

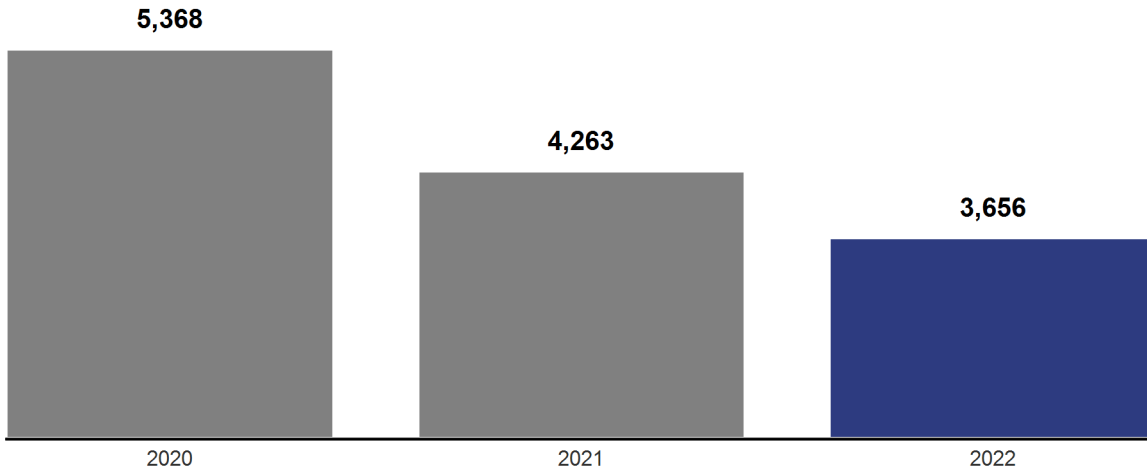


Inventory of Homes for Sale - March 2022

The number of listings that are in Active status at the end of the month.

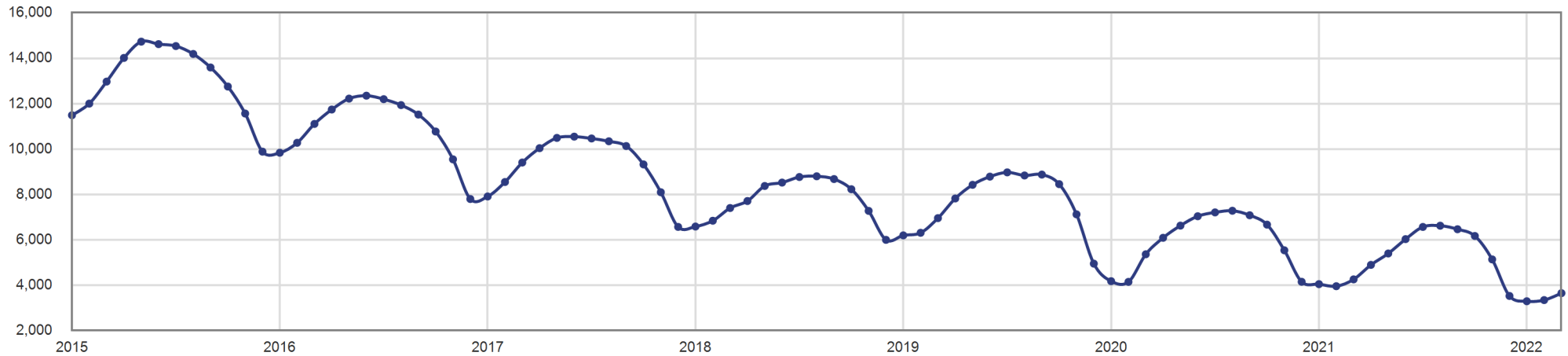


March



Month	Prior Year	Current Year	+/-
April	6,094	4,901	- 19.6%
May	6,630	5,403	- 18.5%
June	7,044	6,035	- 14.3%
July	7,213	6,572	- 8.9%
August	7,285	6,627	- 9.0%
September	7,087	6,471	- 8.7%
October	6,674	6,175	- 7.5%
November	5,544	5,142	- 7.3%
December	4,157	3,533	- 15.0%
January	4,053	3,300	- 18.6%
February	3,962	3,351	- 15.4%
March	4,263	3,656	- 14.2%
12-Month Avg	5,834	5,097	- 12.6%

Historical Inventory of Homes for Sale

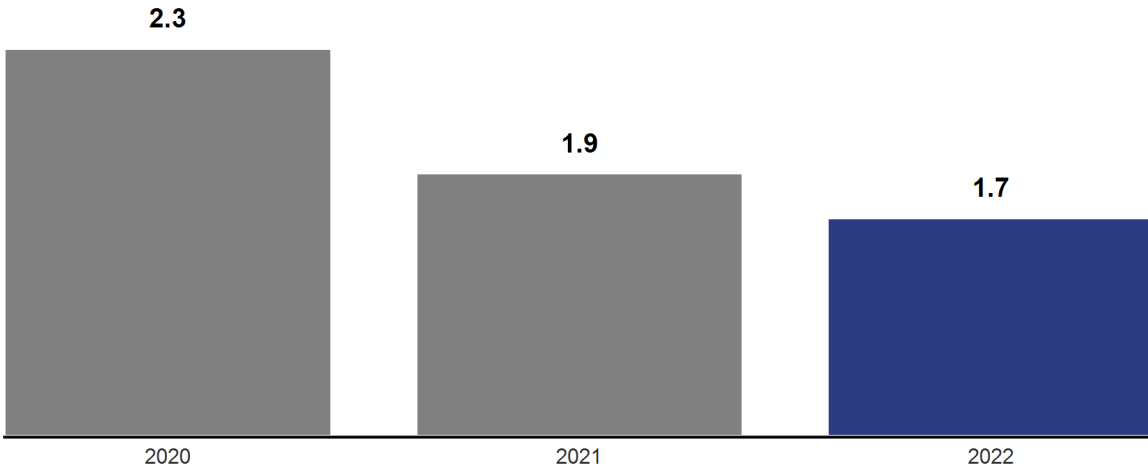


Months Supply of Inventory - March 2022

The number of active listings at the end of the month divided by the number of closed listings during the month.



March



Month	Prior Year	Current Year	+/-
April	2.6	1.8	- 28.4%
May	2.7	1.9	- 30.4%
June	2.3	1.6	- 29.9%
July	2.0	1.9	- 6.3%
August	2.1	1.9	- 6.4%
September	2.0	2.0	- 2.3%
October	1.9	2.0	+ 5.6%
November	1.9	1.8	- 8.1%
December	1.6	1.3	- 19.8%
January	2.4	1.9	- 18.6%
February	2.4	2.0	- 15.6%
March	1.9	1.7	- 9.1%
12-Month Avg	2.1	1.8	- 15.2%

Historical Months Supply of Inventory

