

Filters

Counties:	Milwaukee, Ozaukee, Washington, Waukesha
Cities:	All
Zip Codes:	All
Dwelling Types:	Single Family Residence, Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

Quick Facts

- 4.1%	+ 8.5%	- 12.0%
Change in Closed Sales	Change in Median Sales Price	Change in Inventory

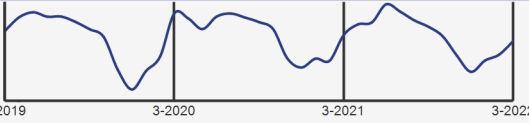
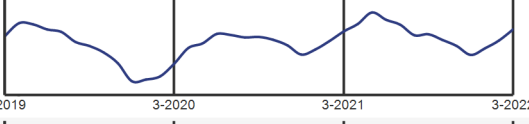
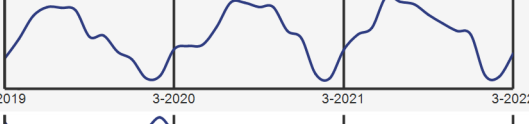
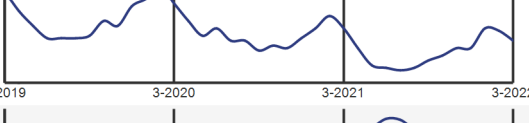
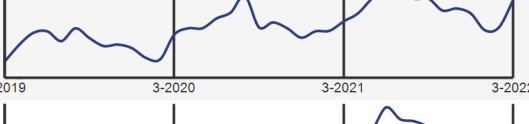
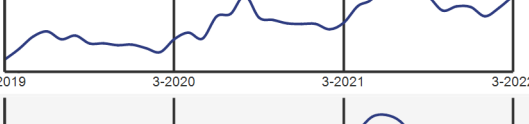
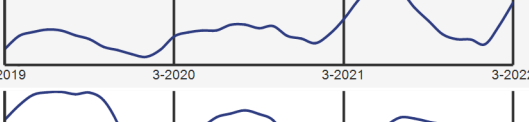


Table of Contents

Market Overview	2
New Listings	3
Pending Sales	4
Closed Sales	5
Days on Market Until Sale	6
Median Sales Price	7
Average Sales Price	8
Percent of Original List Price Received	9
Inventory of Homes for Sale	10
Months Supply of Inventory	11

Market Overview - March 2022

Key market metrics for the current month and year-to-date figures



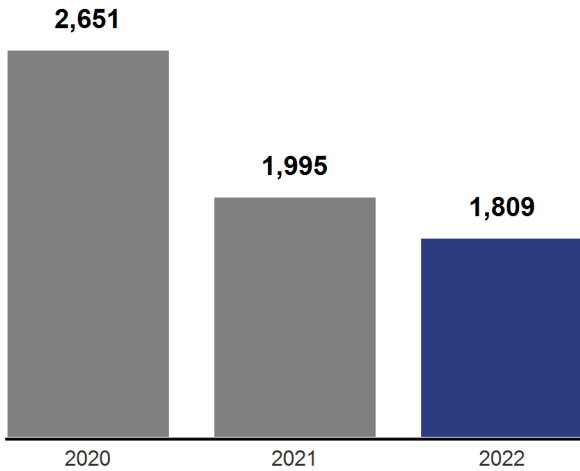
Key Metrics	Historical Sparklines	3-2021	3-2022	+/-	YTD 2021	YTD 2022	+/-
New Listings		1,995	1,809	- 9.3%	4,485	4,422	- 1.4%
Pending Sales		518	535	+ 3.3%	--	--	--
Closed Sales		1,428	1,369	- 4.1%	3,433	3,378	- 1.6%
Days on Market Until Sale		32	27	- 15.6%	33	30	- 9.1%
Median Sales Price		\$257,000	\$278,850	+ 8.5%	\$250,000	\$260,000	+ 4.0%
Average Sales Price		\$299,429	\$332,145	+ 10.9%	\$296,766	\$320,394	+ 8.0%
Percent of Original List Price Received		100.7%	102.4%	+ 1.7%	99.5%	100.4%	+ 0.9%
Inventory of Homes for Sale		2,575	2,267	- 12.0%	--	--	--
Months Supply of Inventory		1.8	1.7	- 8.2%	--	--	--

New Listings - March 2022

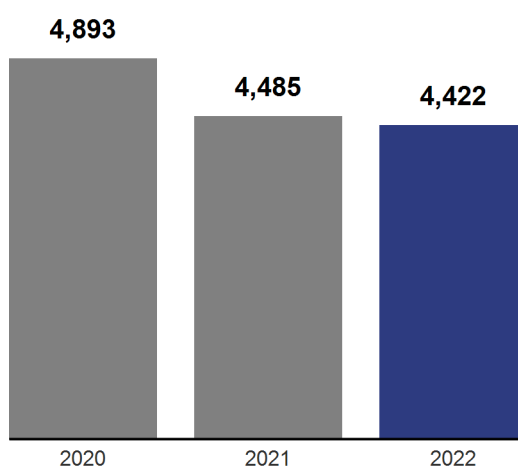
The number of listings that are new during the month.



March

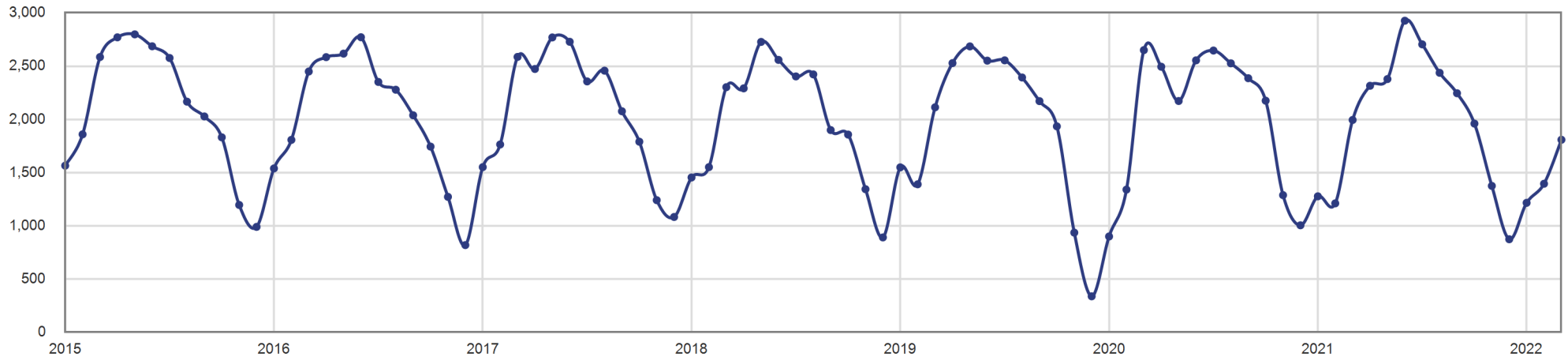


Year To Date



Month	Prior Year	Current Year	+/-
April	2,495	2,316	- 7.2%
May	2,173	2,379	+ 9.5%
June	2,555	2,927	+ 14.6%
July	2,647	2,705	+ 2.2%
August	2,527	2,438	- 3.5%
September	2,387	2,246	- 5.9%
October	2,176	1,961	- 9.9%
November	1,289	1,376	+ 6.7%
December	1,006	875	- 13.0%
January	1,278	1,217	- 4.8%
February	1,212	1,396	+ 15.2%
March	1,995	1,809	- 9.3%
12-Month Avg	1,978	1,970	- 0.4%

Historical New Listings

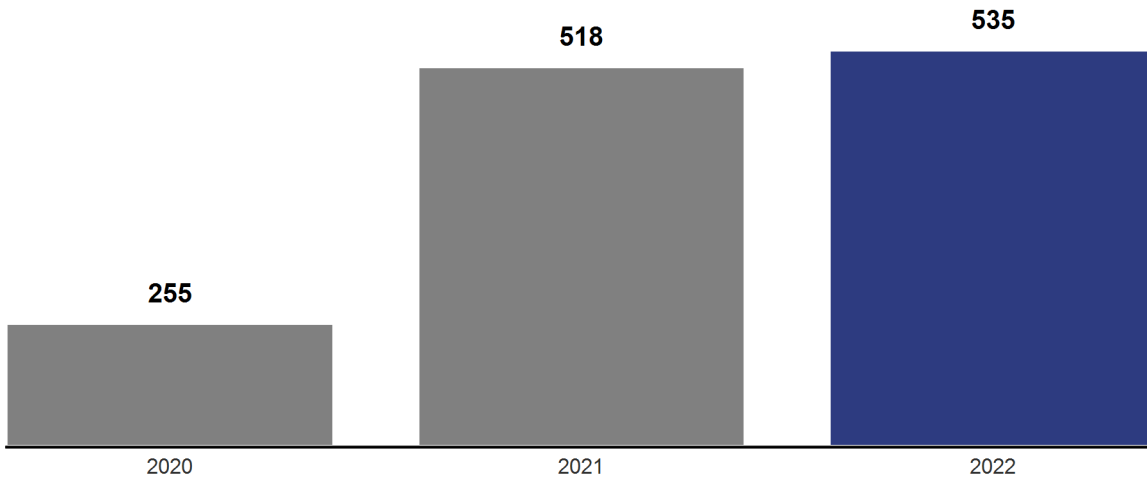


Pending Sales - March 2022

The number of listings that are Under Contract at the end of the month.

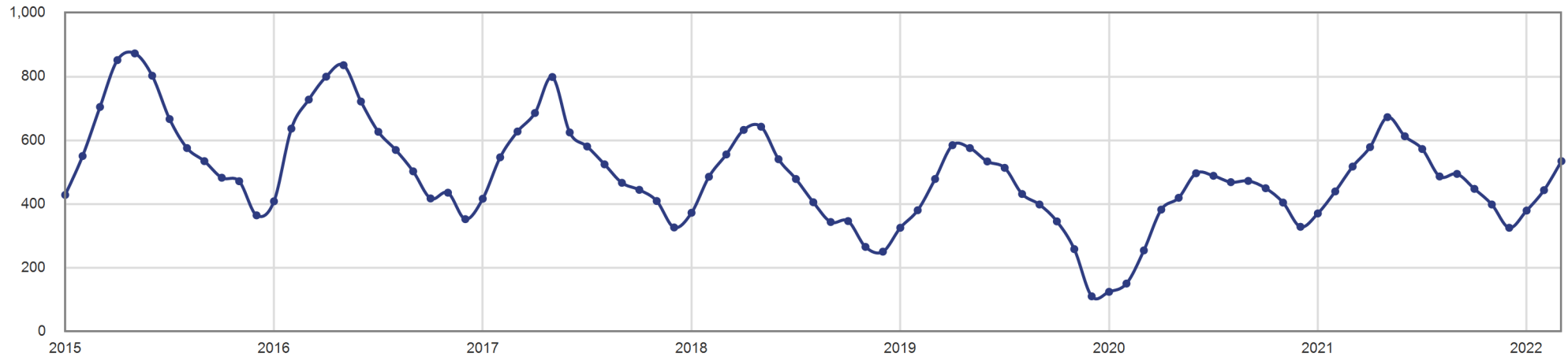


March



Month	Prior Year	Current Year	+/-
April	383	579	+ 51.2%
May	420	673	+ 60.2%
June	497	613	+ 23.3%
July	489	573	+ 17.2%
August	469	487	+ 3.8%
September	473	495	+ 4.7%
October	450	448	- 0.4%
November	405	399	- 1.5%
December	329	326	- 0.9%
January	371	380	+ 2.4%
February	440	444	+ 0.9%
March	518	535	+ 3.3%
12-Month Avg	437	496	+ 13.5%

Historical Pending Sales

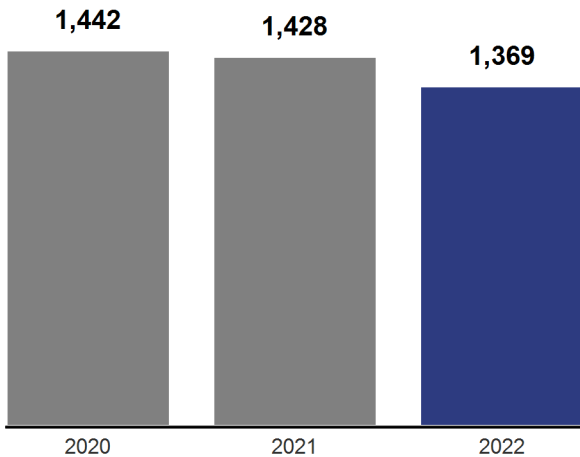


Closed Sales - March 2022

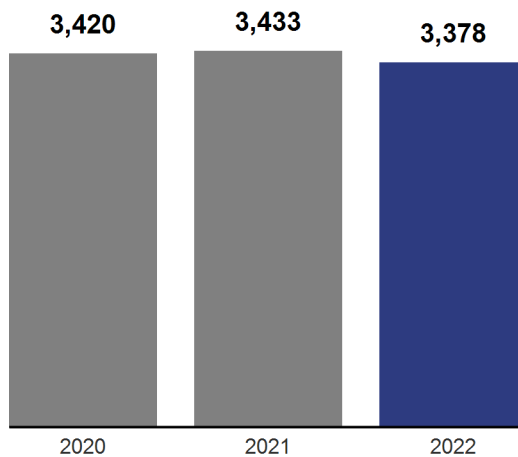
The number of listings that closed during the month.



March

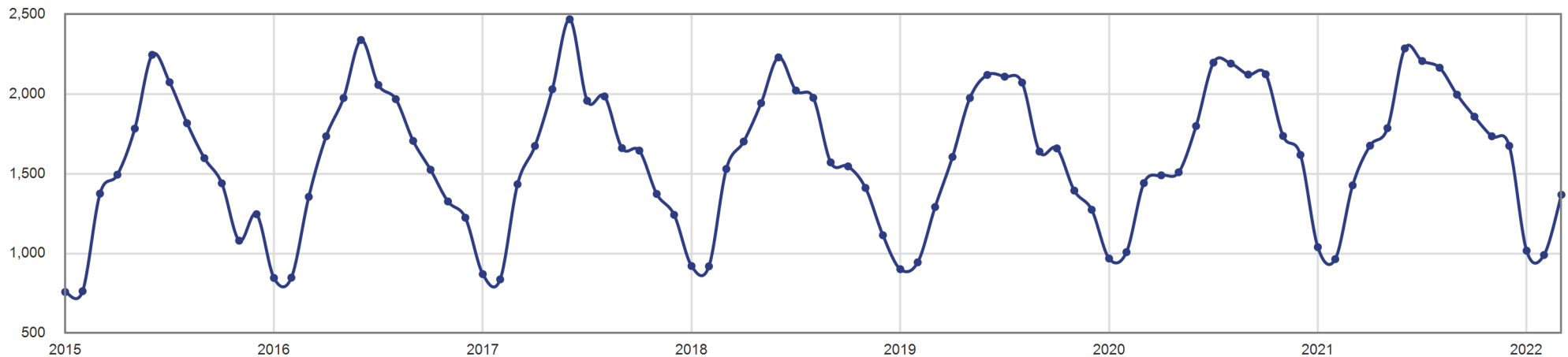


Year To Date



Month	Prior Year	Current Year	+/-
April	1,491	1,677	+ 12.5%
May	1,510	1,787	+ 18.3%
June	1,800	2,287	+ 27.1%
July	2,198	2,208	+ 0.5%
August	2,192	2,166	- 1.2%
September	2,123	1,997	- 5.9%
October	2,125	1,859	- 12.5%
November	1,738	1,736	- 0.1%
December	1,619	1,676	+ 3.5%
January	1,040	1,018	- 2.1%
February	965	991	+ 2.7%
March	1,428	1,369	- 4.1%
12-Month Avg	1,686	1,731	+ 2.7%

Historical Closed Sales

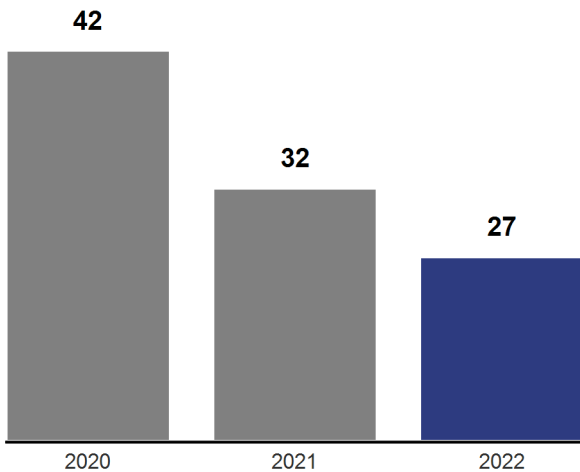


Days on Market Until Sale - March 2022

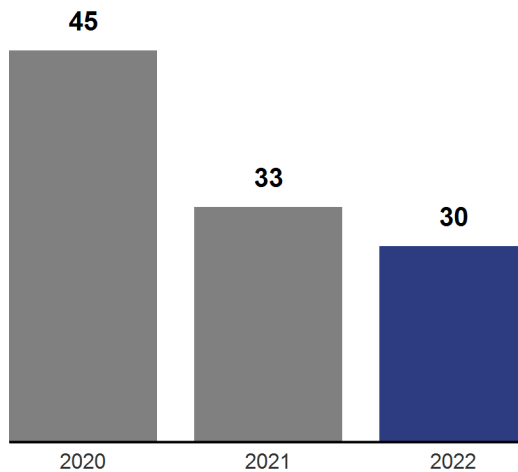
The average Days On Market value for all listings that closed during the month.



March

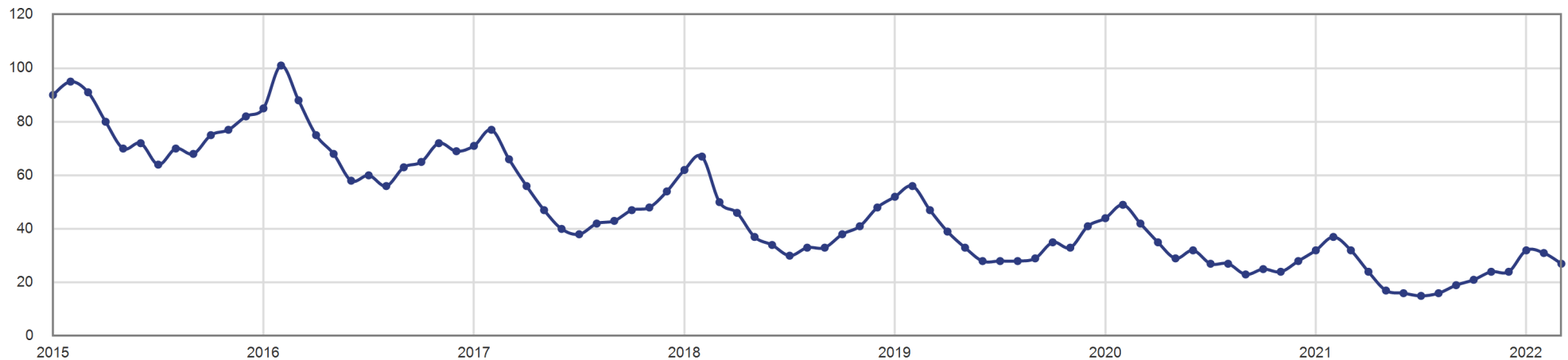


Year To Date



Month	Prior Year	Current Year	+/-
April	35	24	- 31.4%
May	29	17	- 41.4%
June	32	16	- 50.0%
July	27	15	- 44.4%
August	27	16	- 40.7%
September	23	19	- 17.4%
October	25	21	- 16.0%
November	24	24	0.0%
December	28	24	- 14.3%
January	32	32	0.0%
February	37	31	- 16.2%
March	32	27	- 15.6%
12-Month Avg	28	21	- 25.0%

Historical Days on Market Until Sale

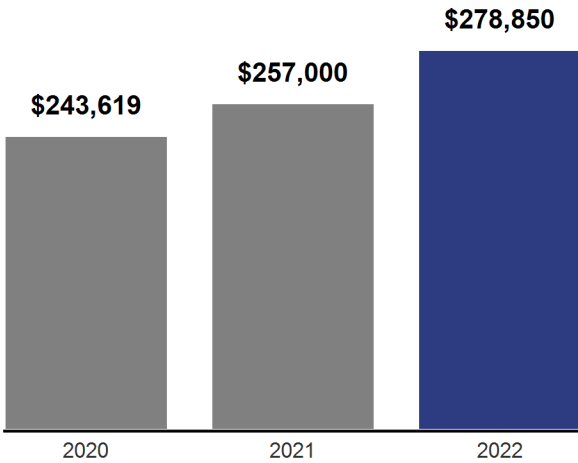


Median Sales Price - March 2022

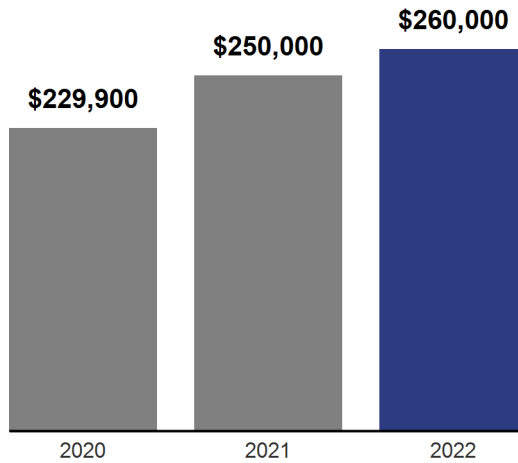
The median sales price of all listings that closed during the month.



March

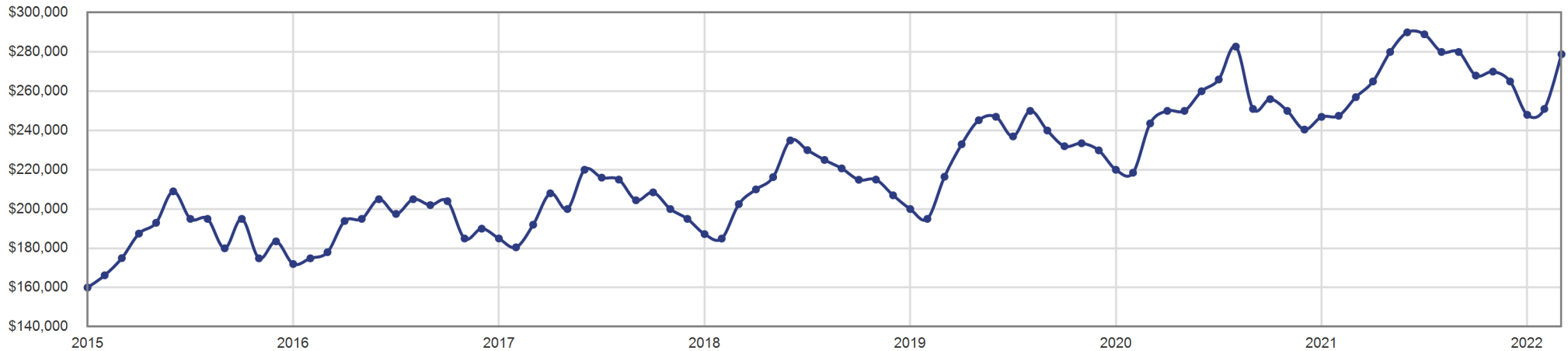


Year To Date



Month	Prior Year	Current Year	+/-
April	\$250,000	\$265,000	+ 6.0%
May	\$250,000	\$280,000	+ 12.0%
June	\$260,000	\$290,000	+ 11.5%
July	\$266,000	\$289,000	+ 8.6%
August	\$282,750	\$280,000	- 1.0%
September	\$251,000	\$280,000	+ 11.6%
October	\$256,000	\$268,000	+ 4.7%
November	\$250,000	\$270,000	+ 8.0%
December	\$240,500	\$265,000	+ 10.2%
January	\$246,950	\$248,000	+ 0.4%
February	\$247,500	\$251,000	+ 1.4%
March	\$257,000	\$278,850	+ 8.5%
12-Month Med	\$255,000	\$275,000	+ 7.8%

Historical Median Sales Price

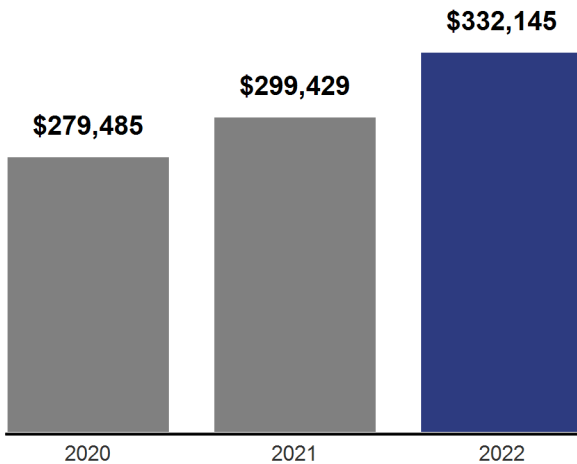


Average Sales Price - March 2022

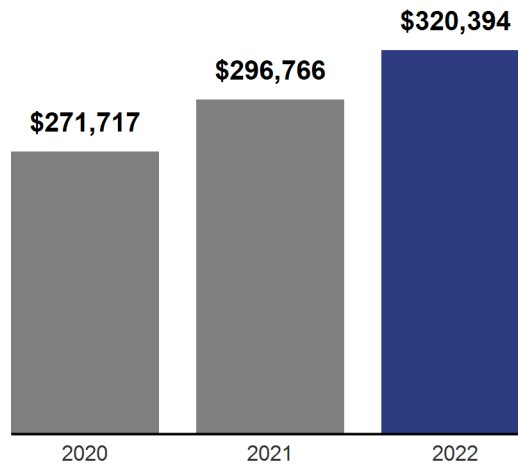
The average sales price of all listings that closed during the month.



March

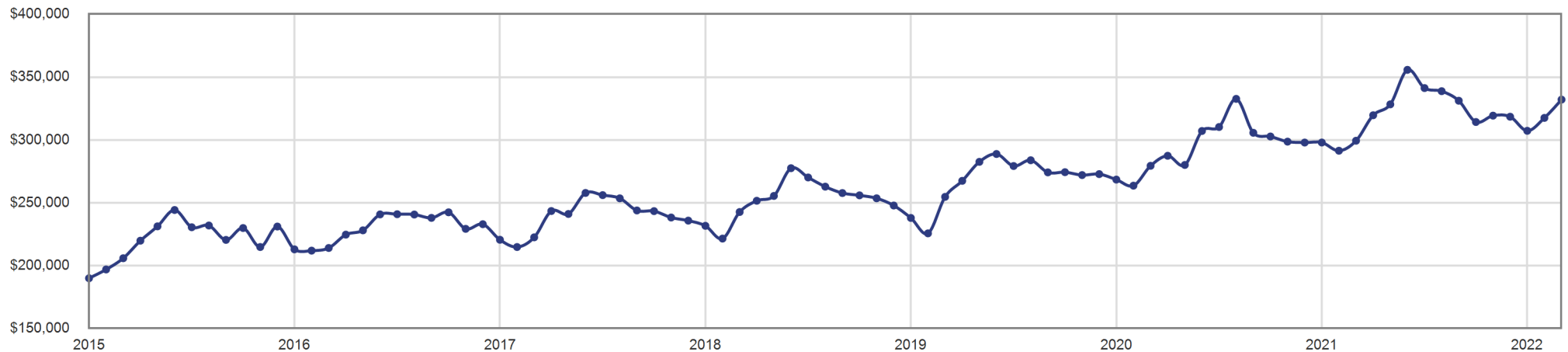


Year To Date



Month	Prior Year	Current Year	+/-
April	\$287,452	\$319,716	+ 11.2%
May	\$280,147	\$328,377	+ 17.2%
June	\$307,168	\$355,814	+ 15.8%
July	\$310,347	\$341,324	+ 10.0%
August	\$332,723	\$338,849	+ 1.8%
September	\$305,744	\$331,240	+ 8.3%
October	\$302,822	\$314,339	+ 3.8%
November	\$298,711	\$319,391	+ 6.9%
December	\$297,979	\$318,528	+ 6.9%
January	\$298,021	\$307,322	+ 3.1%
February	\$291,474	\$317,590	+ 9.0%
March	\$299,429	\$332,145	+ 10.9%
12-Month Avg	\$302,979	\$329,342	+ 8.7%

Historical Average Sales Price

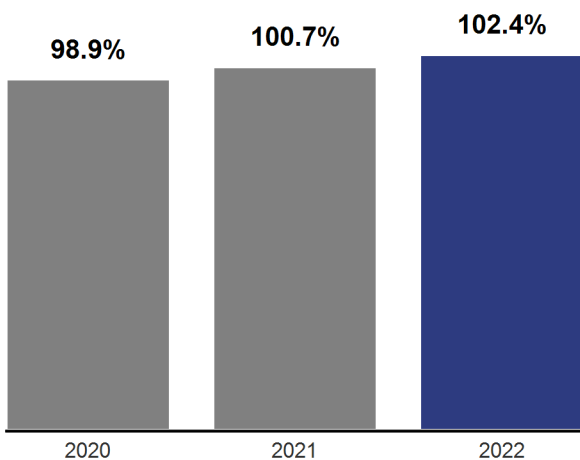


Percent of Original List Price Received - March 2022

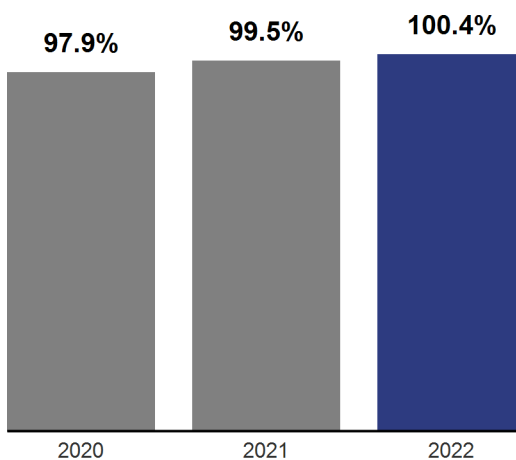
The average sales to original list price ratio for all listings that closed during the month.



March

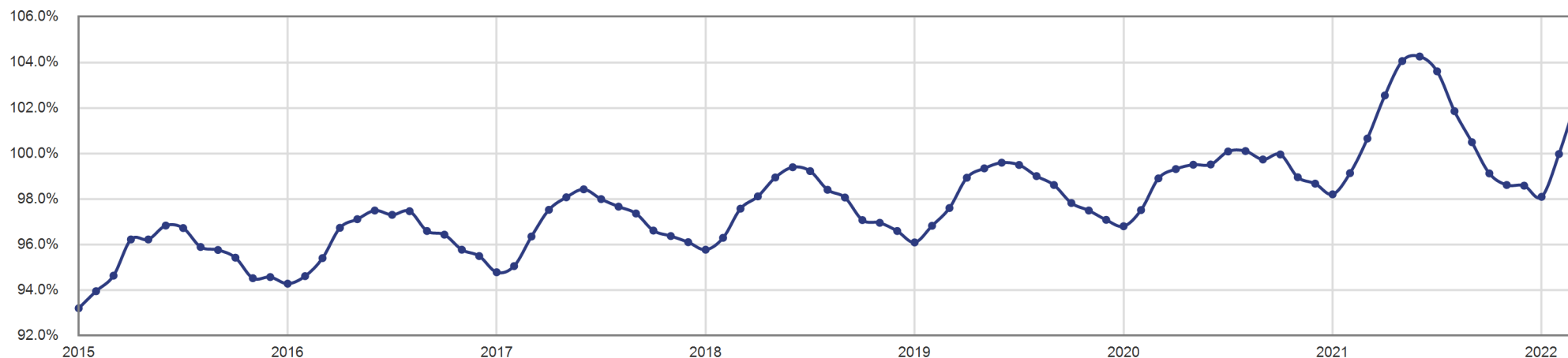


Year To Date



Month	Prior Year	Current Year	+/-
April	99.3%	102.6%	+ 3.3%
May	99.5%	104.1%	+ 4.6%
June	99.5%	104.3%	+ 4.8%
July	100.1%	103.6%	+ 3.5%
August	100.1%	101.9%	+ 1.7%
September	99.7%	100.5%	+ 0.8%
October	100.0%	99.1%	- 0.8%
November	99.0%	98.6%	- 0.3%
December	98.7%	98.6%	- 0.1%
January	98.2%	98.1%	- 0.1%
February	99.1%	100.0%	+ 0.8%
March	100.7%	102.4%	+ 1.7%
12-Month Avg	99.6%	101.4%	+ 1.8%

Historical Percent of Original List Price Received

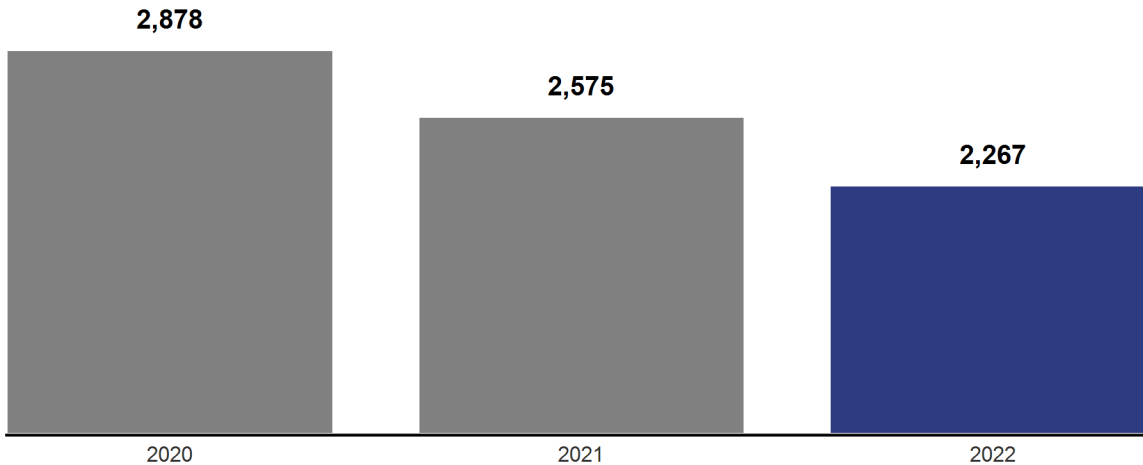


Inventory of Homes for Sale - March 2022

The number of listings that are in Active status at the end of the month.

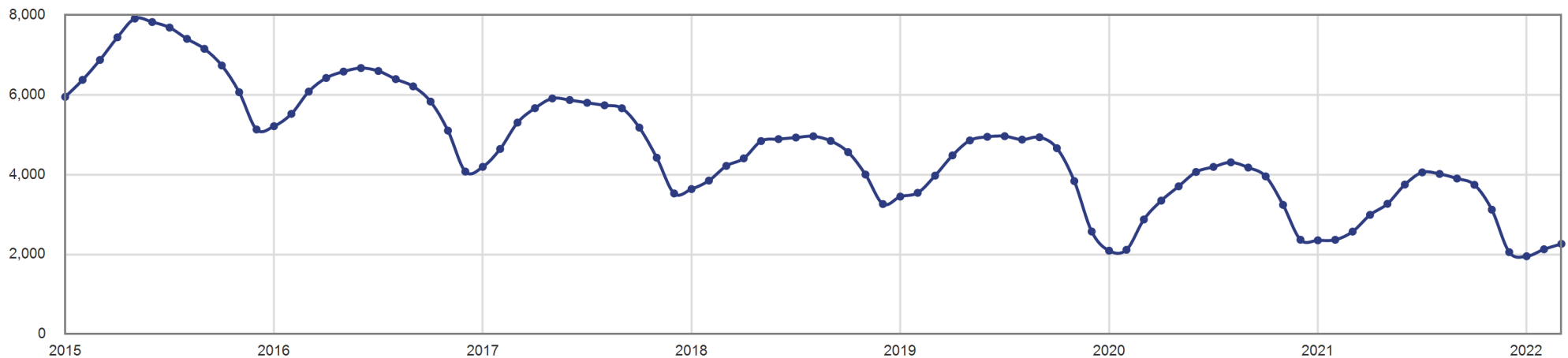


March



Month	Prior Year	Current Year	+/-
April	3,351	2,994	- 10.7%
May	3,710	3,271	- 11.8%
June	4,070	3,754	- 7.8%
July	4,197	4,060	- 3.3%
August	4,312	4,021	- 6.7%
September	4,181	3,906	- 6.6%
October	3,960	3,748	- 5.4%
November	3,245	3,124	- 3.7%
December	2,370	2,060	- 13.1%
January	2,356	1,956	- 17.0%
February	2,369	2,131	- 10.0%
March	2,575	2,267	- 12.0%
12-Month Avg	3,391	3,108	- 8.4%

Historical Inventory of Homes for Sale

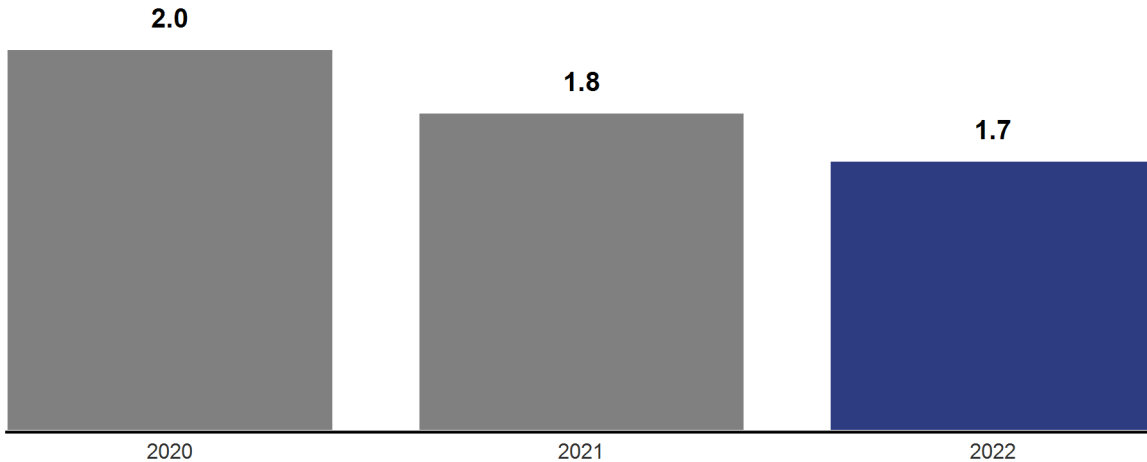


Months Supply of Inventory - March 2022

The number of active listings at the end of the month divided by the number of closed listings during the month.



March



Month	Prior Year	Current Year	+/-
April	2.2	1.8	- 20.6%
May	2.5	1.8	- 25.5%
June	2.3	1.6	- 27.4%
July	1.9	1.8	- 3.7%
August	2.0	1.9	- 5.6%
September	2.0	2.0	- 0.7%
October	1.9	2.0	+ 8.2%
November	1.9	1.8	- 3.6%
December	1.5	1.2	- 16.0%
January	2.3	1.9	- 15.2%
February	2.5	2.2	- 12.4%
March	1.8	1.7	- 8.2%
12-Month Avg	2.0	1.8	- 11.6%

Historical Months Supply of Inventory

