

Filters

Counties:	Milwaukee, Ozaukee, Washington, Waukesha
Cities:	All
Zip Codes:	All
Dwelling Types:	Single Family Residence, Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

Quick Facts

- 14.0%	+ 13.3%	- 10.7%
Change in Closed Sales	Change in Median Sales Price	Change in Inventory

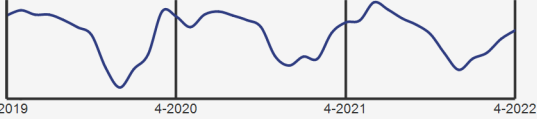
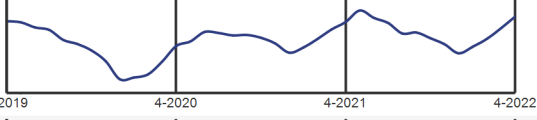
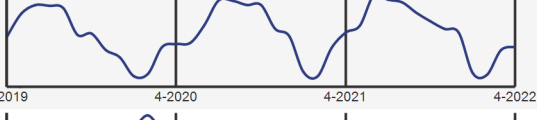
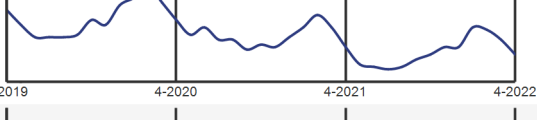
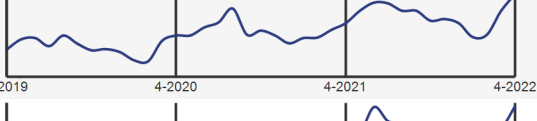

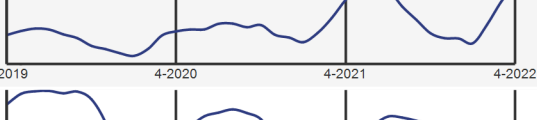


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Market Overview - April 2022

Key market metrics for the current month and year-to-date figures



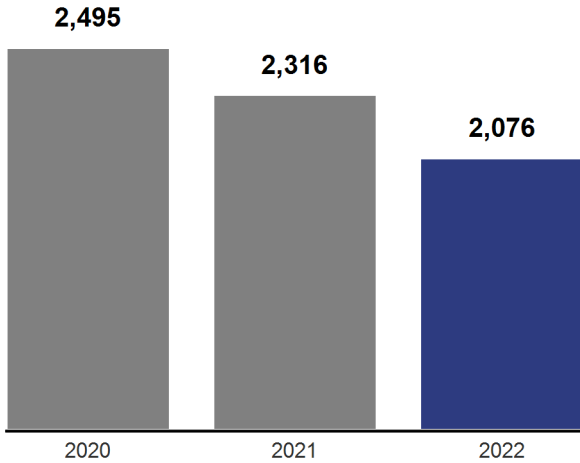
Key Metrics	Historical Sparklines	4-2021	4-2022	+/-	YTD 2021	YTD 2022	+/-
New Listings		2,316	2,076	- 10.4%	6,801	6,503	- 4.4%
Pending Sales		579	623	+ 7.6%	--	--	--
Closed Sales		1,677	1,442	- 14.0%	5,110	4,844	- 5.2%
Days on Market Until Sale		24	21	- 12.5%	30	27	- 10.0%
Median Sales Price		\$265,000	\$300,250	+ 13.3%	\$255,000	\$271,500	+ 6.5%
Average Sales Price		\$319,716	\$357,068	+ 11.7%	\$304,298	\$331,518	+ 9.0%
Percent of Original List Price Received		102.6%	104.2%	+ 1.6%	100.5%	101.5%	+ 1.0%
Inventory of Homes for Sale		2,993	2,672	- 10.7%	--	--	--
Months Supply of Inventory		1.8	1.9	+ 3.8%	--	--	--

New Listings - April 2022

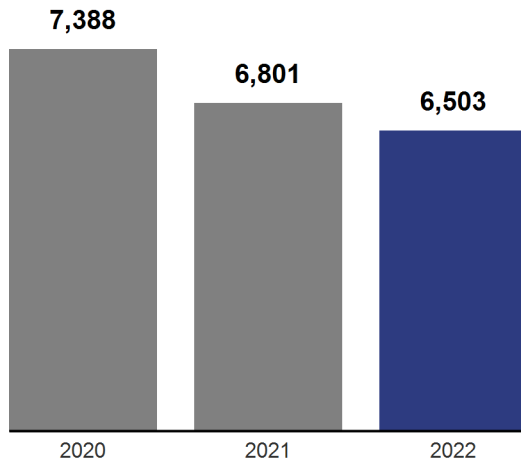
The number of listings that are new during the month.



April

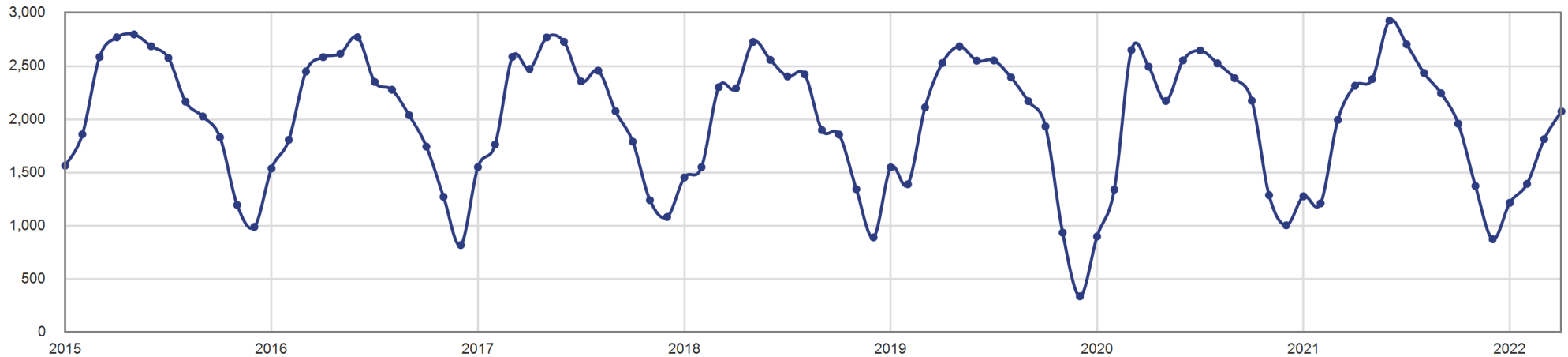


Year To Date



Month	Prior Year	Current Year	+/-
May	2,173	2,379	+ 9.5%
June	2,555	2,927	+ 14.6%
July	2,647	2,705	+ 2.2%
August	2,527	2,438	- 3.5%
September	2,387	2,246	- 5.9%
October	2,176	1,960	- 9.9%
November	1,289	1,375	+ 6.7%
December	1,006	875	- 13.0%
January	1,278	1,217	- 4.8%
February	1,212	1,395	+ 15.1%
March	1,995	1,815	- 9.0%
April	2,316	2,076	- 10.4%
12-Month Avg	1,963	1,951	- 0.6%

Historical New Listings

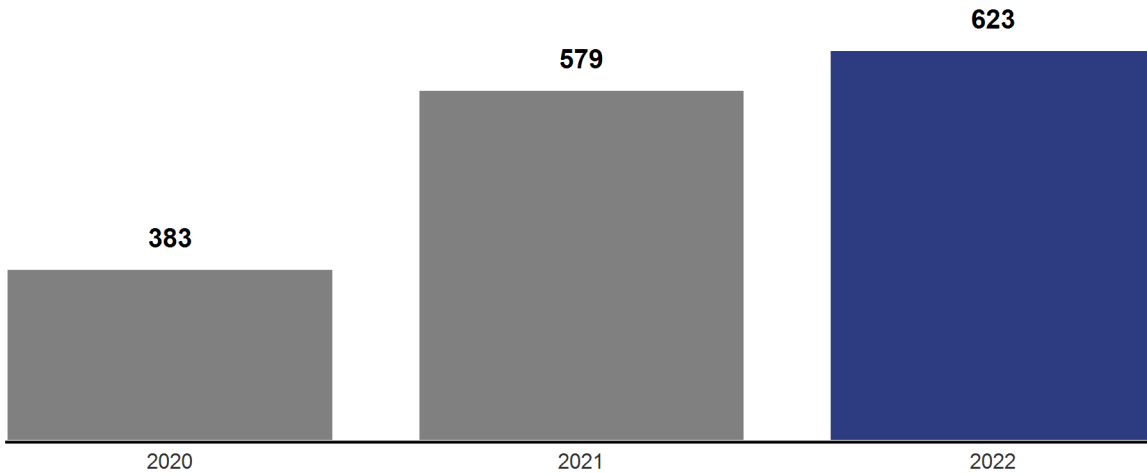


Pending Sales - April 2022

The number of listings that are Under Contract at the end of the month.

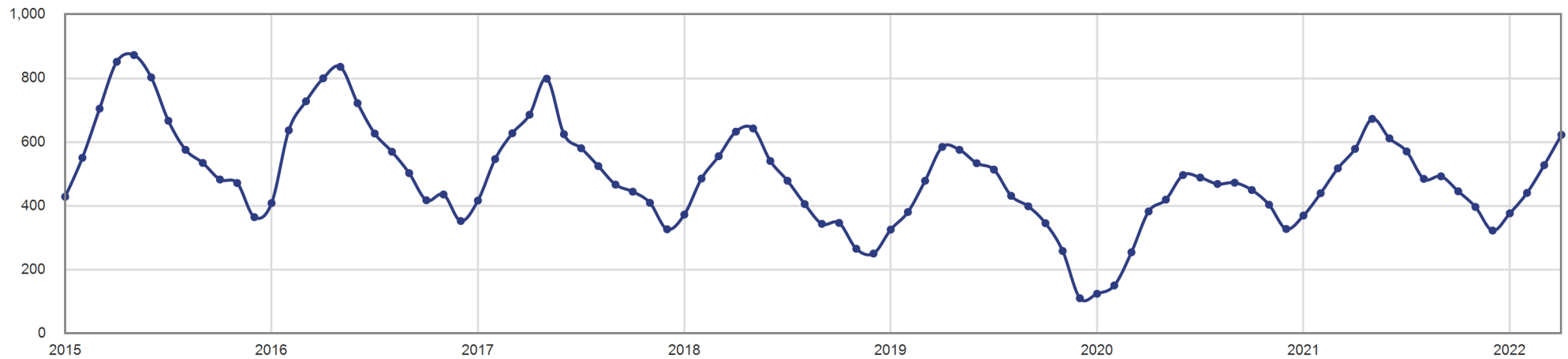


April



Month	Prior Year	Current Year	+/-
May	420	673	+ 60.2%
June	497	612	+ 23.1%
July	489	571	+ 16.8%
August	469	485	+ 3.4%
September	473	493	+ 4.2%
October	450	446	- 0.9%
November	404	397	- 1.7%
December	328	323	- 1.5%
January	370	377	+ 1.9%
February	440	441	+ 0.2%
March	518	528	+ 1.9%
April	579	623	+ 7.6%
12-Month Avg	453	497	+ 9.8%

Historical Pending Sales

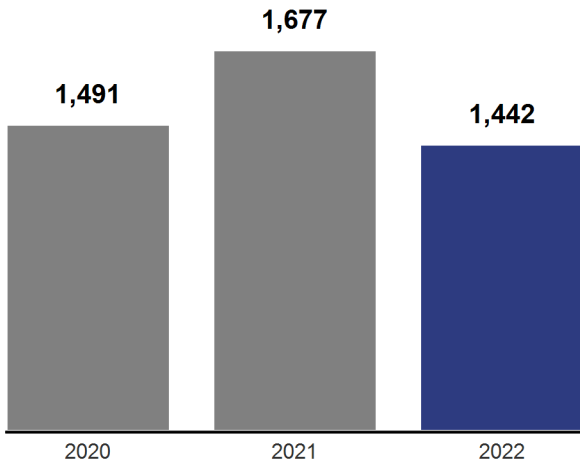


Closed Sales - April 2022

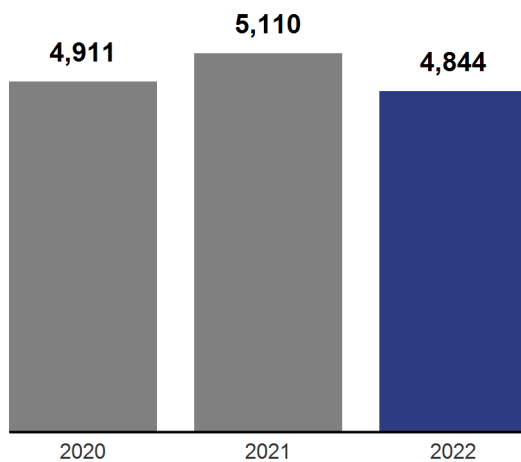
The number of listings that closed during the month.



April

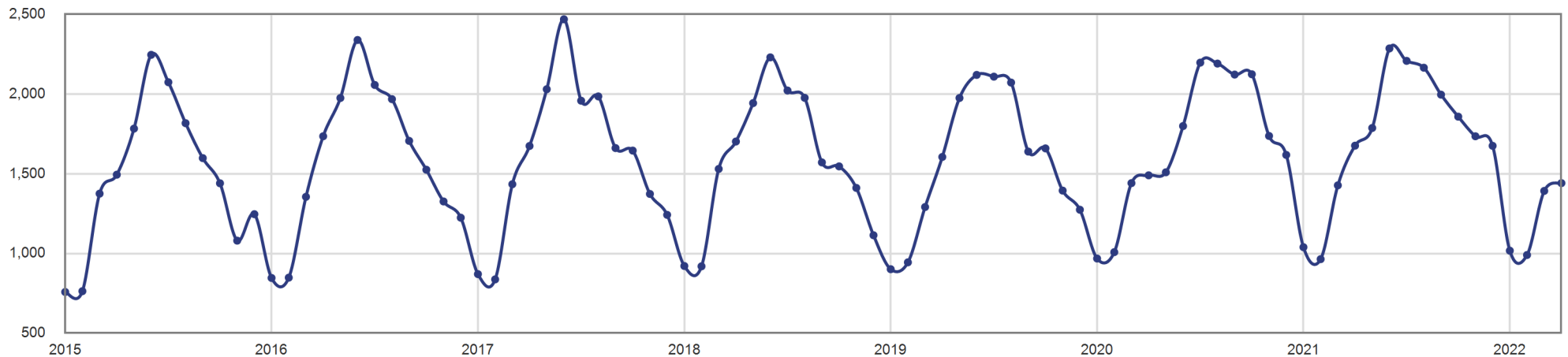


Year To Date



Month	Prior Year	Current Year	+/-
May	1,510	1,788	+ 18.4%
June	1,800	2,287	+ 27.1%
July	2,198	2,209	+ 0.5%
August	2,192	2,166	- 1.2%
September	2,123	1,997	- 5.9%
October	2,125	1,859	- 12.5%
November	1,738	1,736	- 0.1%
December	1,619	1,676	+ 3.5%
January	1,040	1,018	- 2.1%
February	965	991	+ 2.7%
March	1,428	1,393	- 2.5%
April	1,677	1,442	- 14.0%
12-Month Avg	1,701	1,714	+ 0.7%

Historical Closed Sales

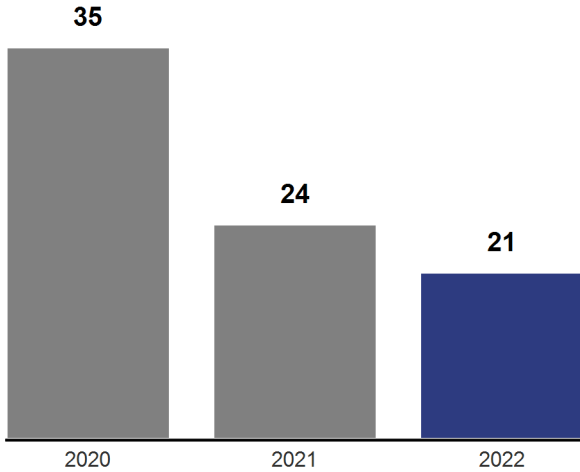


Days on Market Until Sale - April 2022

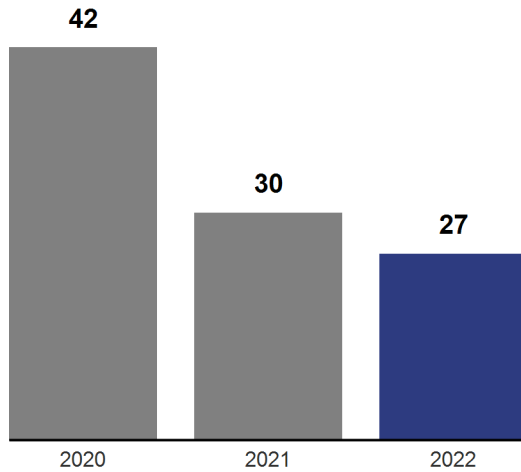
The average Days On Market value for all listings that closed during the month.



April

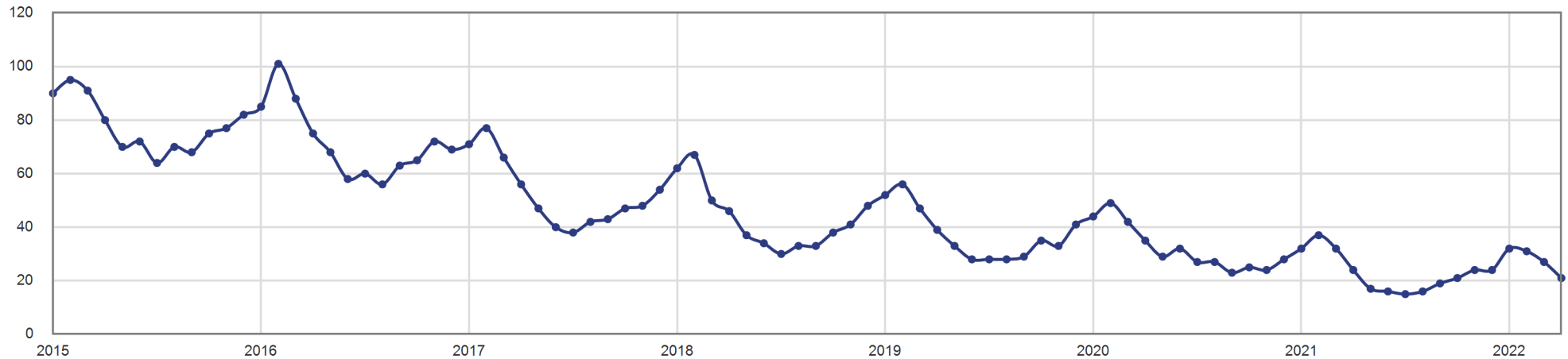


Year To Date



Month	Prior Year	Current Year	+/-
May	29	17	- 41.4%
June	32	16	- 50.0%
July	27	15	- 44.4%
August	27	16	- 40.7%
September	23	19	- 17.4%
October	25	21	- 16.0%
November	24	24	0.0%
December	28	24	- 14.3%
January	32	32	0.0%
February	37	31	- 16.2%
March	32	27	- 15.6%
April	24	21	- 12.5%
12-Month Avg	28	21	- 25.0%

Historical Days on Market Until Sale

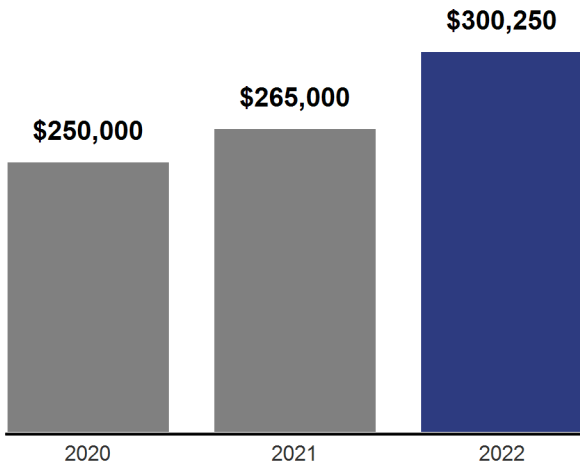


Median Sales Price - April 2022

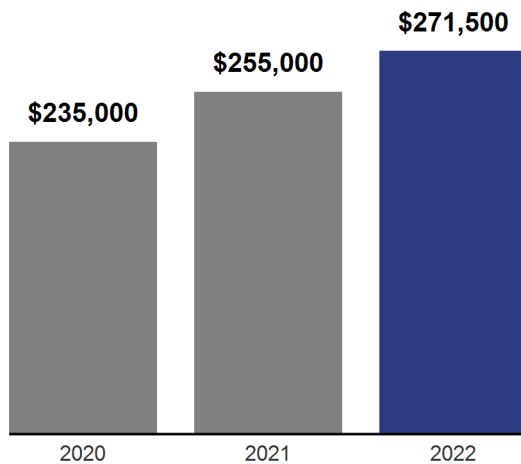
The median sales price of all listings that closed during the month.



April

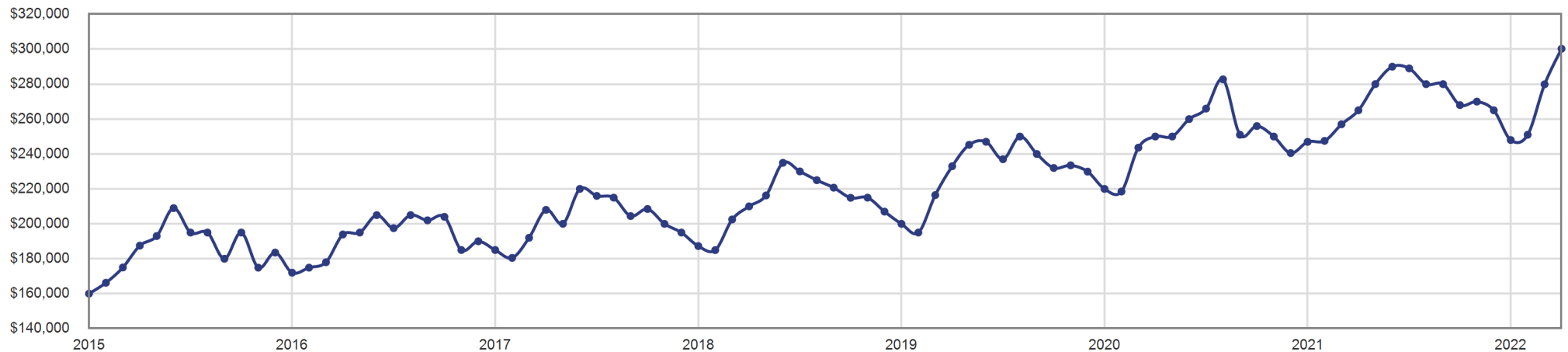


Year To Date



Month	Prior Year	Current Year	+/-
May	\$250,000	\$280,000	+ 12.0%
June	\$260,000	\$290,000	+ 11.5%
July	\$266,000	\$289,000	+ 8.6%
August	\$282,750	\$280,000	- 1.0%
September	\$251,000	\$280,000	+ 11.6%
October	\$256,000	\$268,000	+ 4.7%
November	\$250,000	\$270,000	+ 8.0%
December	\$240,500	\$265,000	+ 10.2%
January	\$246,950	\$248,000	+ 0.4%
February	\$247,500	\$251,000	+ 1.4%
March	\$257,000	\$279,900	+ 8.9%
April	\$265,000	\$300,250	+ 13.3%
12-Month Med	\$258,000	\$275,000	+ 6.6%

Historical Median Sales Price

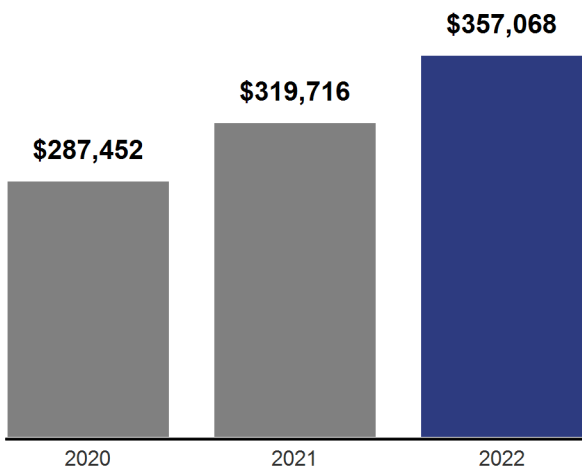


Average Sales Price - April 2022

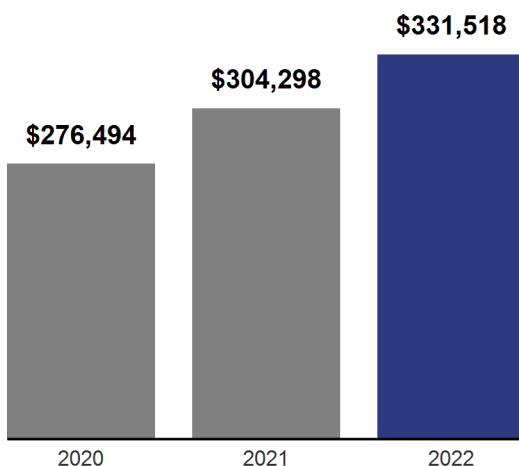
The average sales price of all listings that closed during the month.



April

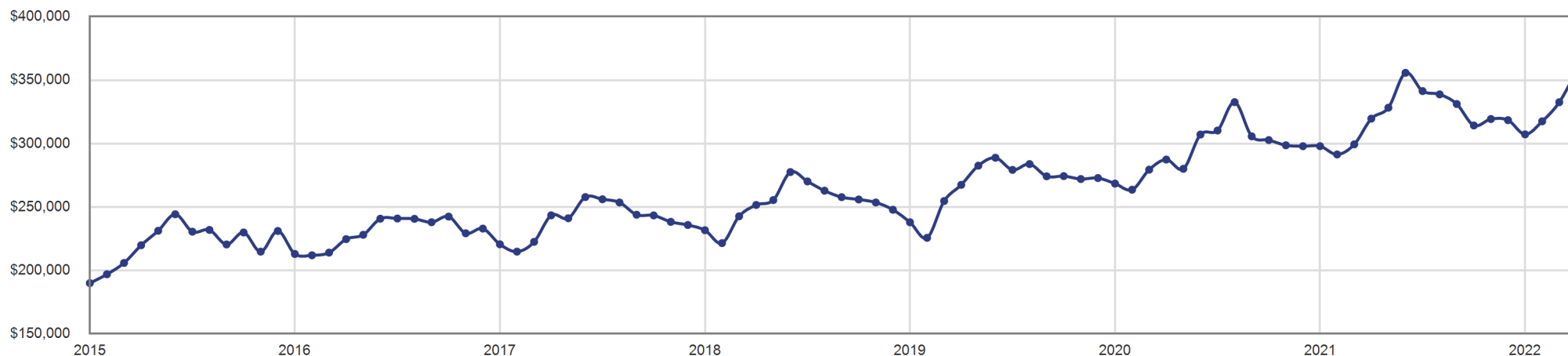


Year To Date



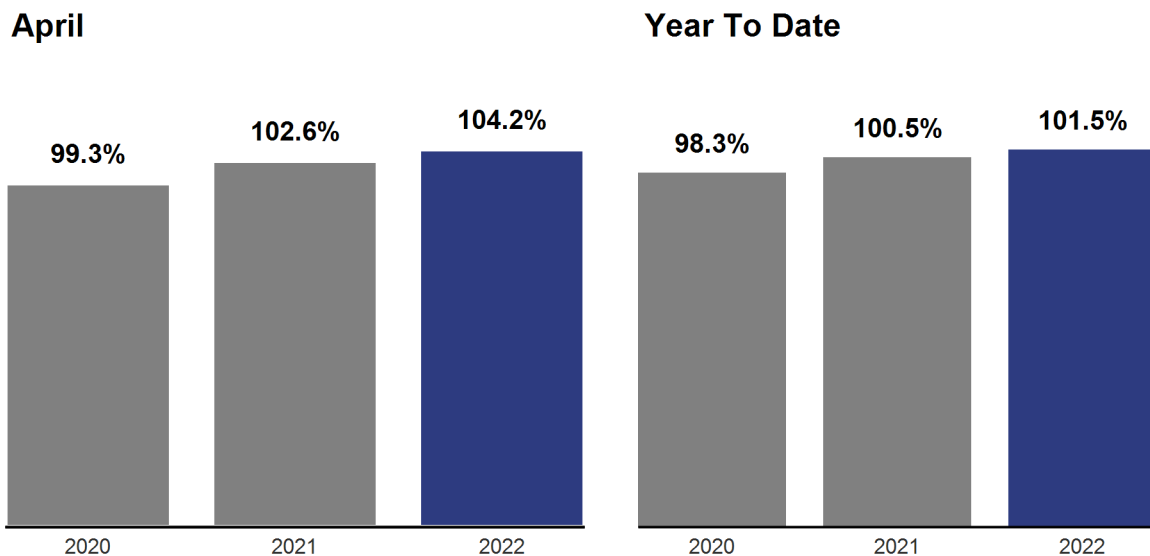
Month	Prior Year	Current Year	+/-
May	\$280,147	\$328,326	+ 17.2%
June	\$307,168	\$355,814	+ 15.8%
July	\$310,347	\$341,426	+ 10.0%
August	\$332,723	\$338,849	+ 1.8%
September	\$305,744	\$331,240	+ 8.3%
October	\$302,822	\$314,339	+ 3.8%
November	\$298,711	\$319,391	+ 6.9%
December	\$297,979	\$318,528	+ 6.9%
January	\$298,021	\$307,322	+ 3.1%
February	\$291,474	\$317,590	+ 9.0%
March	\$299,429	\$332,659	+ 11.1%
April	\$319,716	\$357,068	+ 11.7%
12-Month Avg	\$305,488	\$332,116	+ 8.7%

Historical Average Sales Price



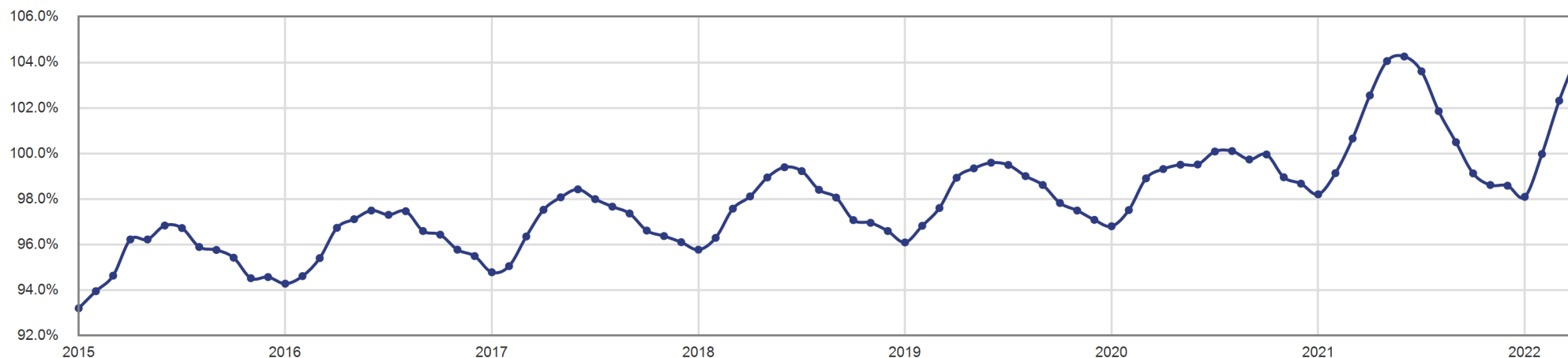
Percent of Original List Price Received - April 2022

The average sales to original list price ratio for all listings that closed during the month.



Month	Prior Year	Current Year	+/-
May	99.5%	104.1%	+ 4.6%
June	99.5%	104.3%	+ 4.8%
July	100.1%	103.6%	+ 3.5%
August	100.1%	101.9%	+ 1.7%
September	99.7%	100.5%	+ 0.8%
October	100.0%	99.1%	- 0.8%
November	99.0%	98.6%	- 0.3%
December	98.7%	98.6%	- 0.1%
January	98.2%	98.1%	- 0.1%
February	99.1%	100.0%	+ 0.8%
March	100.7%	102.3%	+ 1.6%
April	102.6%	104.2%	+ 1.6%
12-Month Avg	99.8%	101.5%	+ 1.7%

Historical Percent of Original List Price Received

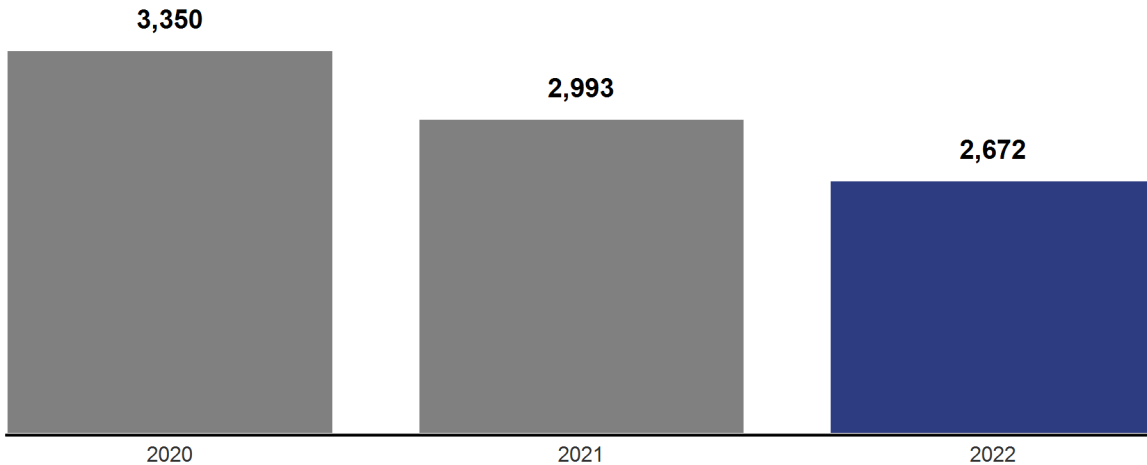


Inventory of Homes for Sale - April 2022

The number of listings that are in Active status at the end of the month.

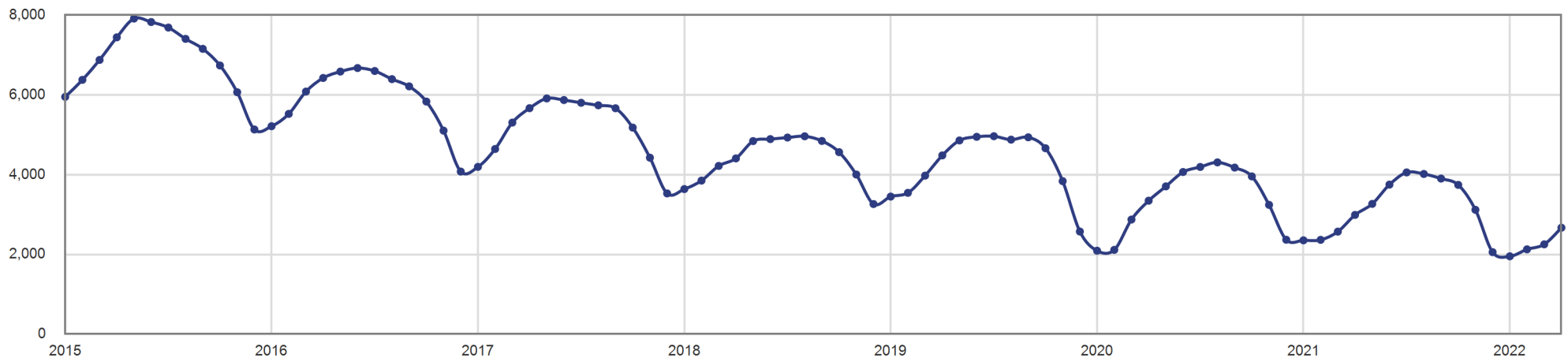


April



Month	Prior Year	Current Year	+/-
May	3,709	3,270	- 11.8%
June	4,069	3,753	- 7.8%
July	4,196	4,059	- 3.3%
August	4,311	4,020	- 6.8%
September	4,180	3,905	- 6.6%
October	3,959	3,746	- 5.4%
November	3,245	3,121	- 3.8%
December	2,370	2,059	- 13.1%
January	2,356	1,955	- 17.0%
February	2,368	2,129	- 10.1%
March	2,574	2,255	- 12.4%
April	2,993	2,672	- 10.7%
12-Month Avg	3,361	3,079	- 8.4%

Historical Inventory of Homes for Sale

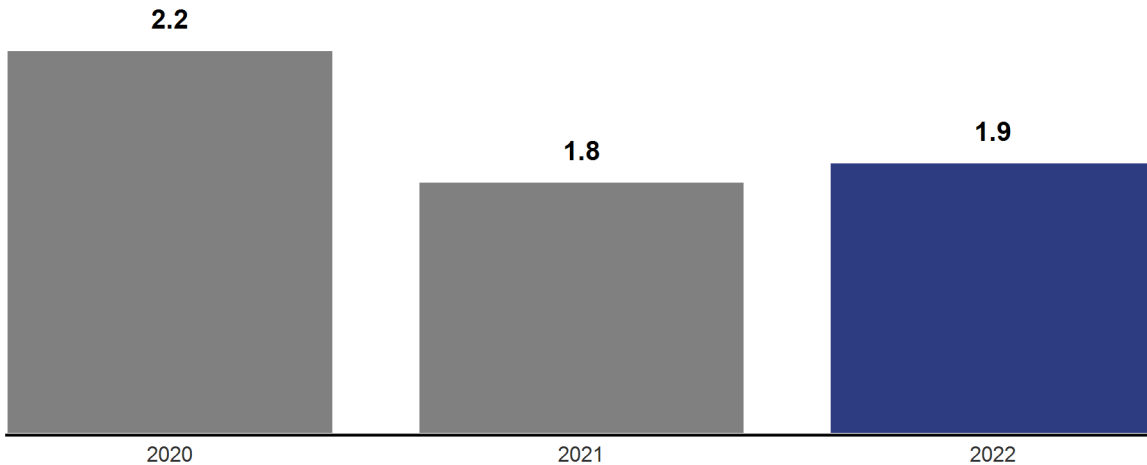


Months Supply of Inventory - April 2022

The number of active listings at the end of the month divided by the number of closed listings during the month.



April



Month	Prior Year	Current Year	+/-
May	2.5	1.8	- 25.5%
June	2.3	1.6	- 27.4%
July	1.9	1.8	- 3.7%
August	2.0	1.9	- 5.6%
September	2.0	2.0	- 0.7%
October	1.9	2.0	+ 8.2%
November	1.9	1.8	- 3.7%
December	1.5	1.2	- 16.1%
January	2.3	1.9	- 15.2%
February	2.5	2.1	- 12.5%
March	1.8	1.6	- 10.2%
April	1.8	1.9	+ 3.8%
12-Month Avg	2.0	1.8	- 9.8%

Historical Months Supply of Inventory

