# Monthly Metrics - June 2022 A research tool provided by Metro MLS



**Filters** 

Counties: Milwaukee,Ozaukee,Washington,Waukesha

Cities: ΑII

Zip Codes:

**Dwelling Types:** Single Family Residence, Townhouse/Condo

Sq. Ft. Ranges: ΑII

**Price Ranges:** ΑII

### **Quick Facts**

+ 12.1%	- 12.2%
Change in  Median Sales Price	Change in Inventory
	Change in

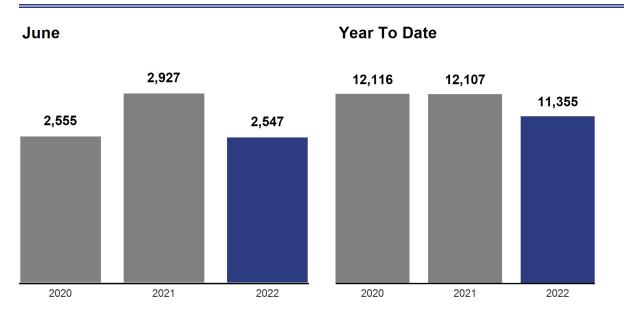
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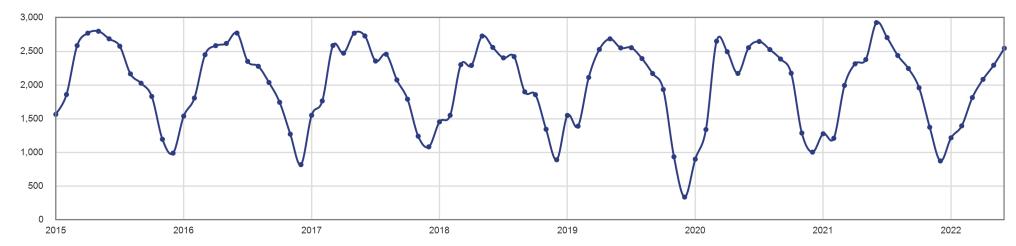
Key Metrics	Historical Sparklines	6-2021	6-2022	+/-	YTD 2021	YTD 2022	+/-
New Listings	6-2019 6-2020 6-2021 6-2022	2,927	2,547	- 13.0%	12,107	11,355	- 6.2%
Pending Sales	6-2019 6-2020 6-2021 6-2022	612	522	- 14.7%			
Closed Sales	6-2019 6-2020 6-2021 6-2022	2,286	1,974	- 13.7%	9,184	8,619	- 6.2%
Days on Market Until Sale	6-2019 6-2020 6-2021 6-2022	16	16	+ 0.0%	24	23	- 4.2%
Median Sales Price	6-2019 6-2020 6-2021 6-2022	\$289,950	\$325,000	+ 12.1%	\$270,000	\$287,000	+ 6.3%
Average Sales Price	6-2019 6-2020 6-2021 6-2022	\$355,821	\$378,852	+ 6.5%	\$321,801	\$349,555	+ 8.6%
Percent of Original List Price Received	6-2019 6-2020 6-2021 6-2022	104.3%	104.3%	+ 0.0%	102.1%	102.7%	+ 0.6%
Inventory of Homes for Sale	6-2019 6-2020 6-2021 6-2022	3,753	3,295	- 12.2%			
Months Supply of Inventory	6-2019 6-2020 6-2021 6-2022	1.6	1.7	+ 1.7%			



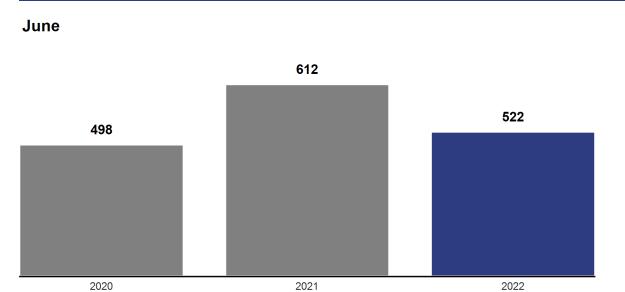


Month	Prior Year	<b>Current Year</b>	+/-
July	2,647	2,705	+ 2.2%
August	2,527	2,439	- 3.5%
September	2,387	2,246	- 5.9%
October	2,176	1,960	- 9.9%
November	1,289	1,375	+ 6.7%
December	1,006	875	- 13.0%
January	1,278	1,218	- 4.7%
February	1,212	1,395	+ 15.1%
March	1,995	1,815	- 9.0%
April	2,316	2,085	- 10.0%
May	2,379	2,295	- 3.5%
June	2,927	2,547	- 13.0%
12-Month Avg	2,012	1,913	- 4.9%

# **Historical New Listings**

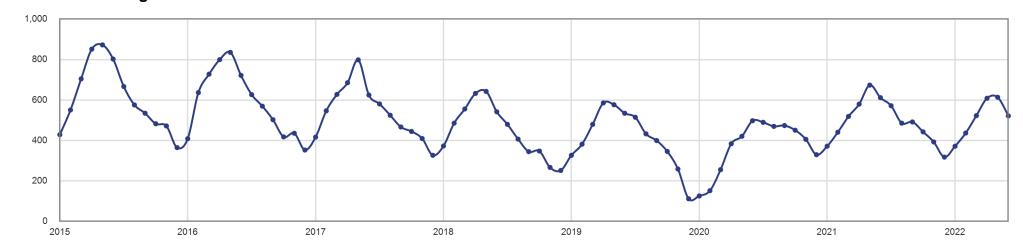




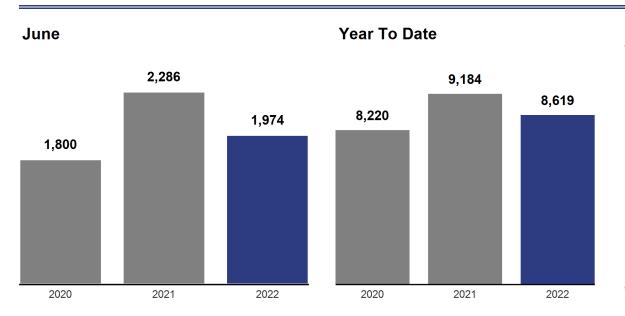


Month	Prior Year	<b>Current Year</b>	+/-
July	490	572	+ 16.7%
August	470	486	+ 3.4%
September	474	492	+ 3.8%
October	451	443	- 1.8%
November	406	393	- 3.2%
December	330	318	- 3.6%
January	372	372	0.0%
February	441	437	- 0.9%
March	519	523	+ 0.8%
April	580	609	+ 5.0%
May	674	614	- 8.9%
June	612	522	- 14.7%
12-Month Avg	485	482	- 0.7%

## **Historical Pending Sales**

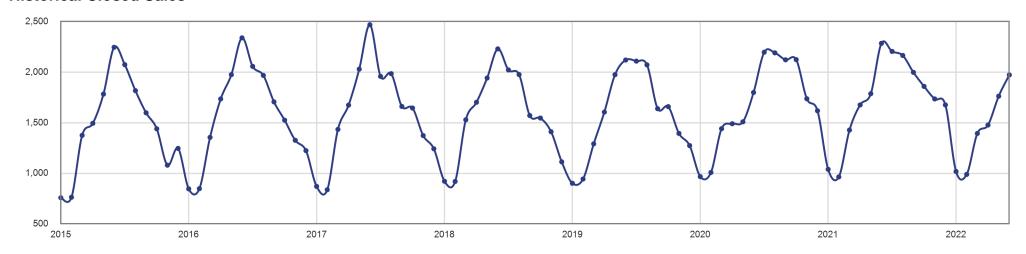






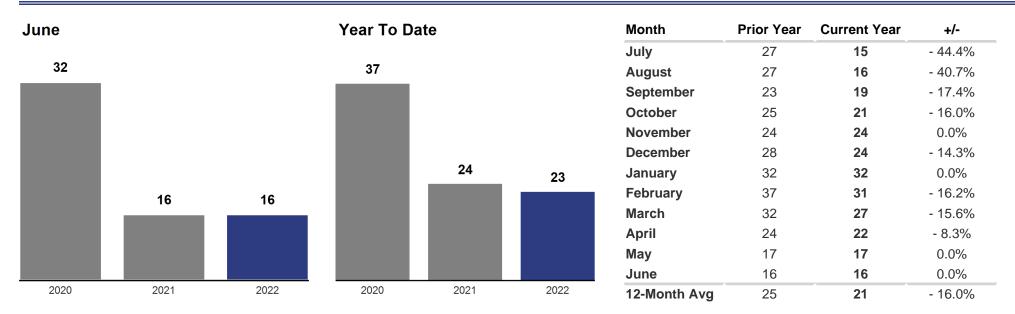
Month	Prior Year	<b>Current Year</b>	+/-
July	2,198	2,206	+ 0.4%
August	2,192	2,166	- 1.2%
September	2,123	1,999	- 5.8%
October	2,125	1,860	- 12.5%
November	1,738	1,736	- 0.1%
December	1,619	1,677	+ 3.6%
January	1,040	1,019	- 2.0%
February	965	990	+ 2.6%
March	1,428	1,395	- 2.3%
April	1,677	1,478	- 11.9%
May	1,788	1,763	- 1.4%
June	2,286	1,974	- 13.6%
12-Month Avg	1,765	1,689	- 4.3%

#### **Historical Closed Sales**

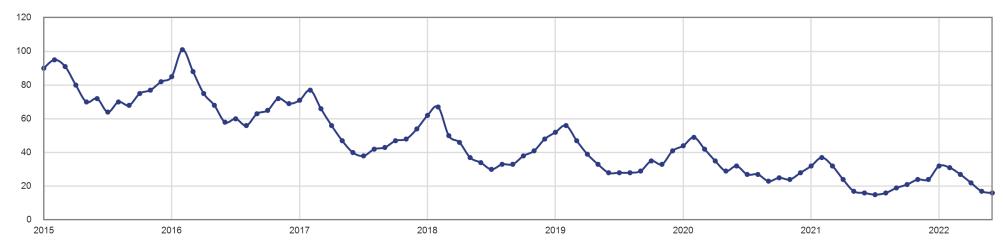


# Days on Market Until Sale - June 2022 The average Days On Market value for all listings that closed during the month.

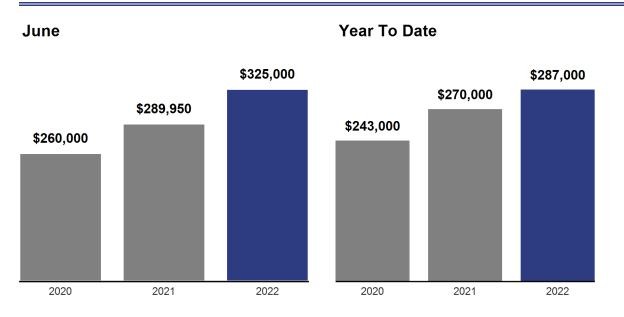




### **Historical Days on Market Until Sale**

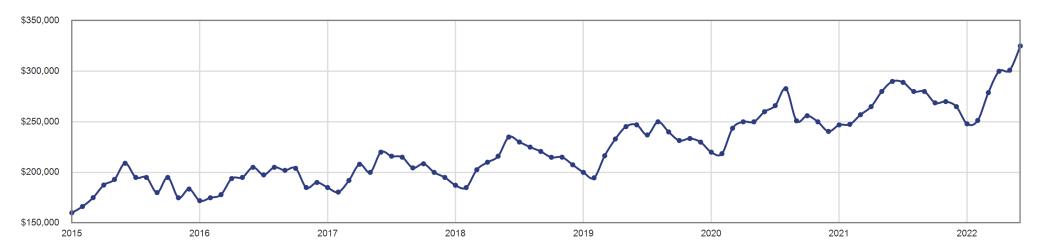




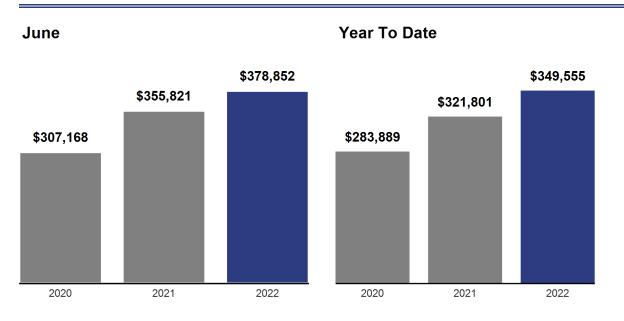


Month	Prior Year	<b>Current Year</b>	+/-
July	\$266,000	\$289,000	+ 8.6%
August	\$282,750	\$280,000	- 1.0%
September	\$251,000	\$280,000	+ 11.6%
October	\$256,000	\$268,750	+ 5.0%
November	\$250,000	\$270,000	+ 8.0%
December	\$240,500	\$265,000	+ 10.2%
January	\$246,950	\$248,000	+ 0.4%
February	\$247,500	\$251,330	+ 1.5%
March	\$257,000	\$278,850	+ 8.5%
April	\$265,000	\$300,000	+ 13.2%
May	\$280,000	\$301,000	+ 7.5%
June	\$289,950	\$325,000	+ 12.1%
12-Month Med	\$264,900	\$280,000	+ 5.7%

#### **Historical Median Sales Price**

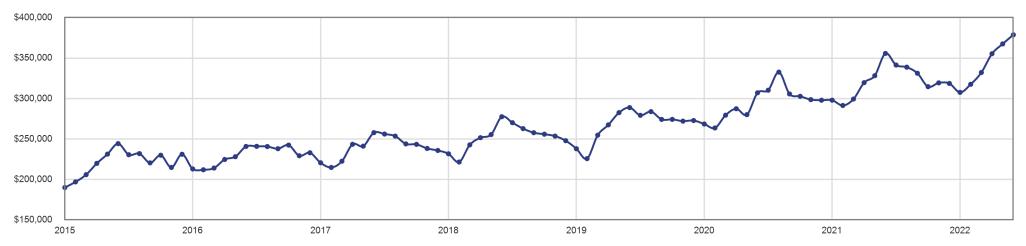






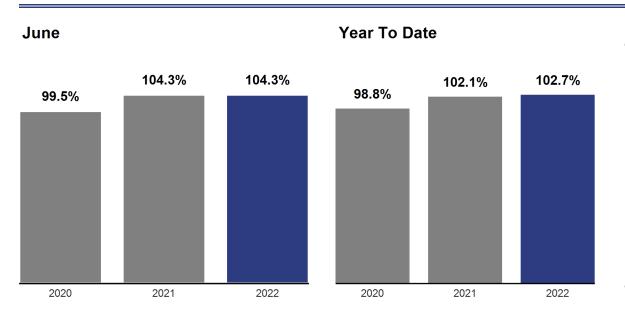
Month	Prior Year	<b>Current Year</b>	+/-
July	\$310,347	\$341,479	+ 10.0%
August	\$332,723	\$338,840	+ 1.8%
September	\$305,744	\$331,316	+ 8.4%
October	\$302,822	\$314,738	+ 3.9%
November	\$298,711	\$319,420	+ 6.9%
December	\$297,979	\$318,715	+ 7.0%
January	\$298,021	\$307,707	+ 3.3%
February	\$291,474	\$317,674	+ 9.0%
March	\$299,429	\$332,251	+ 11.0%
April	\$319,716	\$355,462	+ 11.2%
May	\$328,326	\$367,583	+ 12.0%
June	\$355,821	\$378,852	+ 6.5%
12-Month Avg	\$314,513	\$337,401	+ 7.3%

# **Historical Average Sales Price**



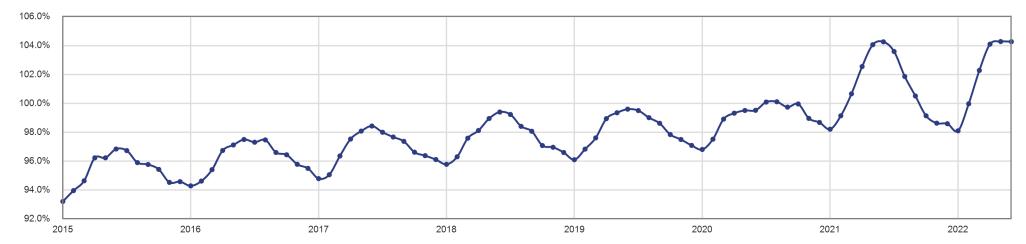
# Percent of Original List Price Received - June 2022 The average sales to original list price ratio for all listings that closed during the month.





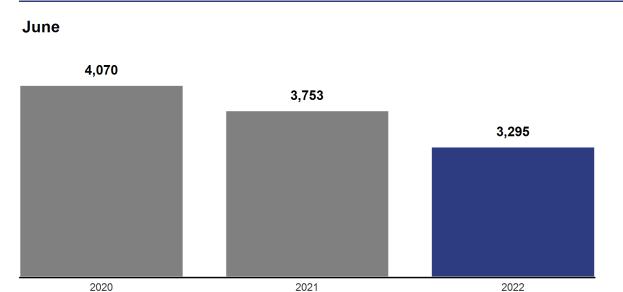
Month	Prior Year	<b>Current Year</b>	+/-
July	100.1%	103.6%	+ 3.5%
August	100.1%	101.9%	+ 1.7%
September	99.7%	100.5%	+ 0.8%
October	100.0%	99.1%	- 0.8%
November	99.0%	98.6%	- 0.3%
December	98.7%	98.6%	- 0.1%
January	98.2%	98.1%	- 0.1%
February	99.1%	100.0%	+ 0.8%
March	100.7%	102.3%	+ 1.6%
April	102.6%	104.1%	+ 1.5%
May	104.1%	104.3%	+ 0.2%
June	104.3%	104.3%	0.0%
12-Month Avg	100.7%	101.5%	+ 0.7%

### **Historical Percent of Original List Price Received**



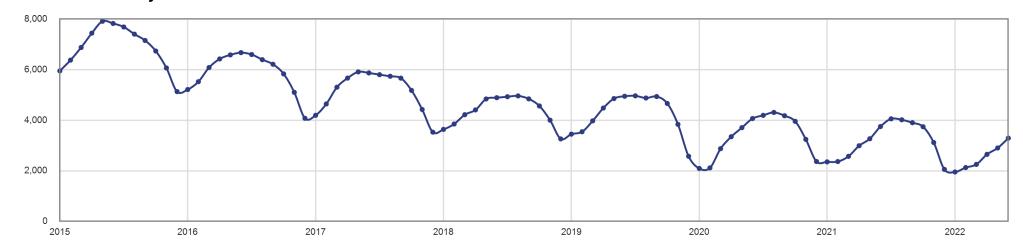
# Inventory of Homes for Sale - June 2022 The number of listings that are in Active status at the end of the month.





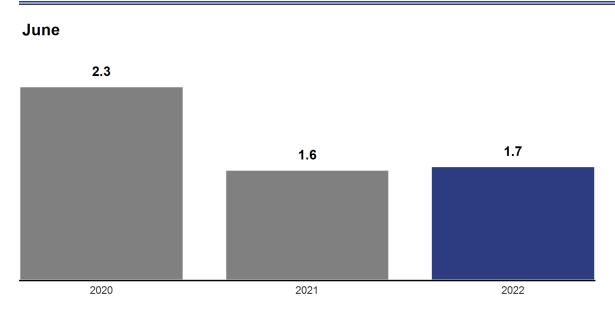
Month	Prior Year	<b>Current Year</b>	+/-
July	4,197	4,059	- 3.3%
August	4,312	4,021	- 6.7%
September	4,181	3,905	- 6.6%
October	3,960	3,746	- 5.4%
November	3,245	3,121	- 3.8%
December	2,370	2,059	- 13.1%
January	2,356	1,956	- 17.0%
February	2,369	2,131	- 10.0%
March	2,575	2,256	- 12.4%
April	2,994	2,654	- 11.4%
May	3,271	2,906	- 11.2%
June	3,753	3,295	- 12.2%
12-Month Avg	3,299	3,009	- 8.8%

### **Historical Inventory of Homes for Sale**



# Months Supply of Inventory - June 2022 The number of active listings at the end of the month divided by the number of closed listings during the month.





Month	Prior Year	Current Year	+/-
July	1.9	1.8	- 3.6%
August	2.0	1.9	- 5.6%
September	2.0	2.0	- 0.8%
October	1.9	2.0	+ 8.1%
November	1.9	1.8	- 3.7%
December	1.5	1.2	- 16.1%
January	2.3	1.9	- 15.3%
February	2.5	2.2	- 12.3%
March	1.8	1.6	- 10.3%
April	1.8	1.8	+ 0.6%
May	1.8	1.6	- 9.9%
June	1.6	1.7	+ 1.7%
12-Month Avg	1.9	1.8	- 5.8%

### **Historical Months Supply of Inventory**

