

Filters

Counties:	Milwaukee, Ozaukee, Washington, Waukesha
Cities:	All
Zip Codes:	All
Dwelling Types:	Single Family Residence, Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

Quick Facts

- 18.6%	+ 9.7%	- 14.4%
Change in Closed Sales	Change in Median Sales Price	Change in Inventory

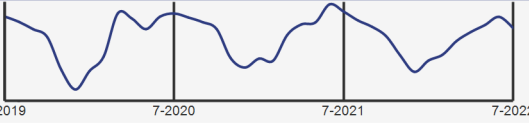
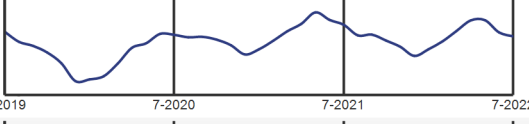
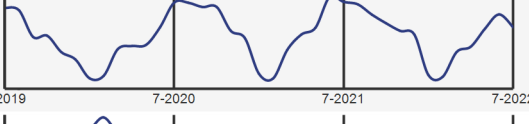
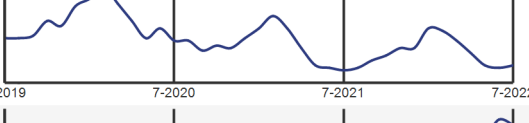
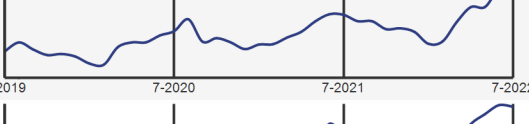




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Market Overview - July 2022

Key market metrics for the current month and year-to-date figures



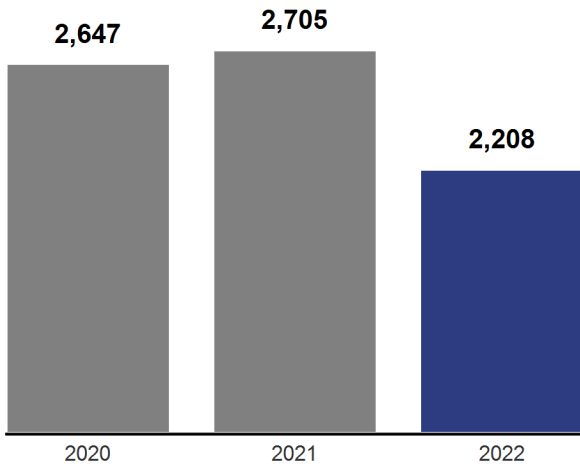
Key Metrics	Historical Sparklines	7-2021	7-2022	+/-	YTD 2021	YTD 2022	+/-
New Listings		2,705	2,208	- 18.4%	14,812	13,567	- 8.4%
Pending Sales		572	478	- 16.4%	--	--	--
Closed Sales		2,206	1,795	- 18.6%	11,390	10,454	- 8.2%
Days on Market Until Sale		15	17	+ 13.3%	22	22	+ 0.0%
Median Sales Price		\$289,000	\$317,000	+ 9.7%	\$274,900	\$295,000	+ 7.3%
Average Sales Price		\$341,479	\$376,496	+ 10.3%	\$325,612	\$354,212	+ 8.8%
Percent of Original List Price Received		103.6%	102.7%	- 0.8%	102.4%	102.7%	+ 0.3%
Inventory of Homes for Sale		4,059	3,475	- 14.4%	--	--	--
Months Supply of Inventory		1.8	1.9	+ 5.2%	--	--	--

New Listings - July 2022

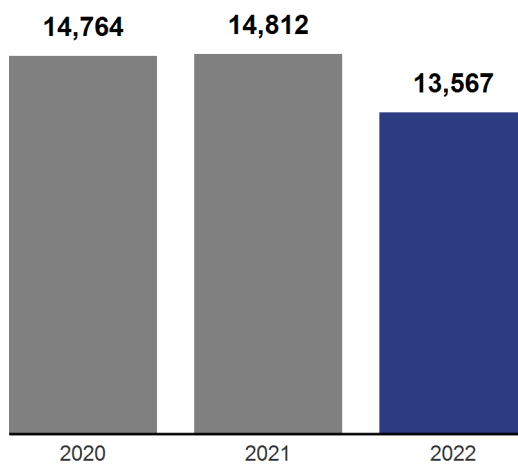
The number of listings that are new during the month.



July

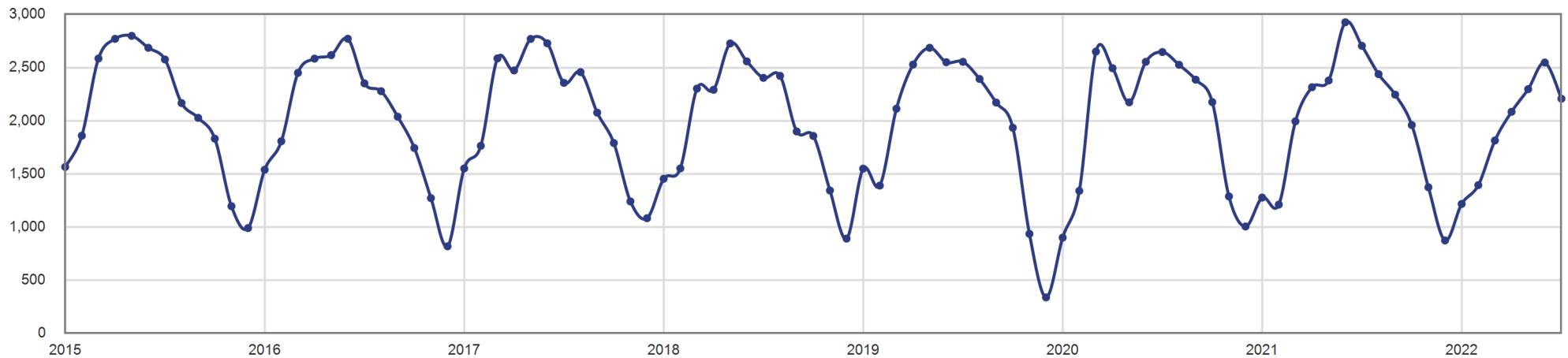


Year To Date



Month	Prior Year	Current Year	+/-
August	2,527	2,439	- 3.5%
September	2,387	2,246	- 5.9%
October	2,176	1,960	- 9.9%
November	1,289	1,375	+ 6.7%
December	1,006	875	- 13.0%
January	1,278	1,218	- 4.7%
February	1,212	1,395	+ 15.1%
March	1,995	1,815	- 9.0%
April	2,316	2,085	- 10.0%
May	2,379	2,298	- 3.4%
June	2,927	2,548	- 12.9%
July	2,705	2,208	- 18.4%
12-Month Avg	2,016	1,872	- 7.2%

Historical New Listings

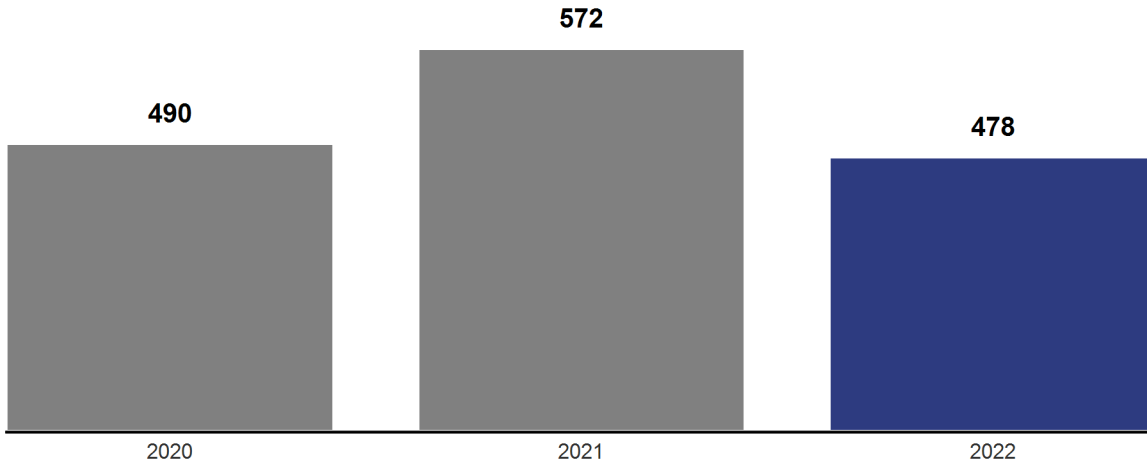


Pending Sales - July 2022

The number of listings that are Under Contract at the end of the month.

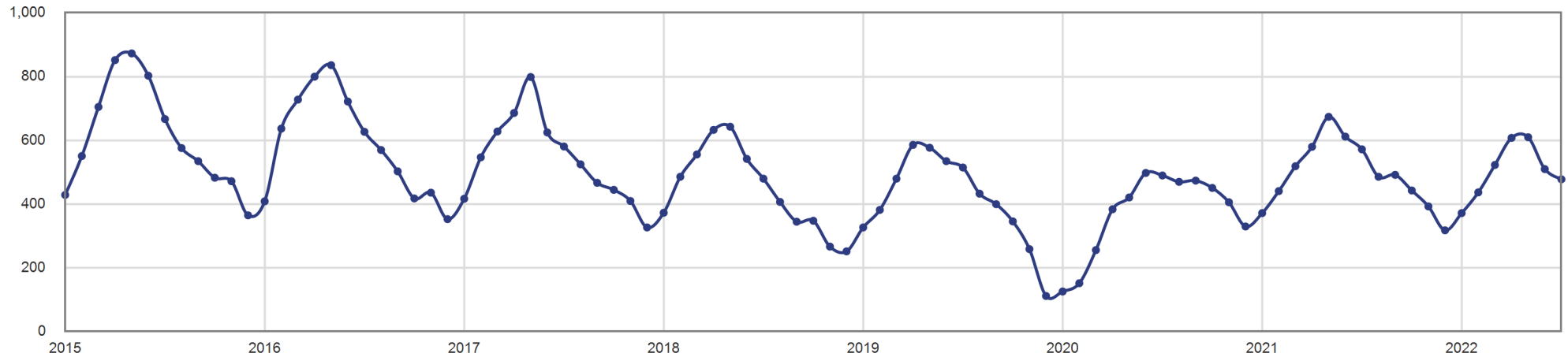


July



Month	Prior Year	Current Year	+/-
August	470	486	+ 3.4%
September	474	492	+ 3.8%
October	451	443	- 1.8%
November	406	393	- 3.2%
December	330	318	- 3.6%
January	372	372	0.0%
February	441	437	- 0.9%
March	519	523	+ 0.8%
April	580	608	+ 4.8%
May	674	610	- 9.5%
June	612	510	- 16.7%
July	572	478	- 16.4%
12-Month Avg	492	473	- 3.9%

Historical Pending Sales

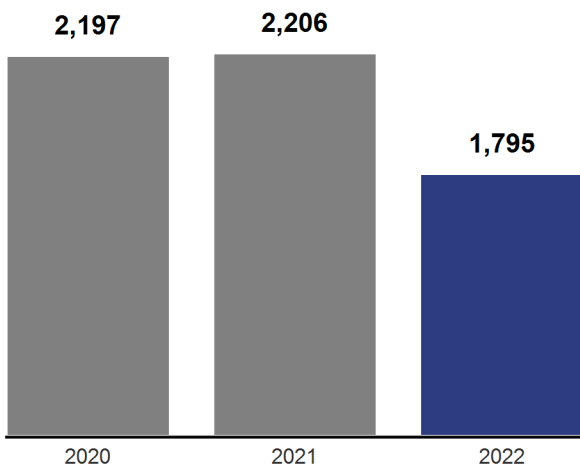


Closed Sales - July 2022

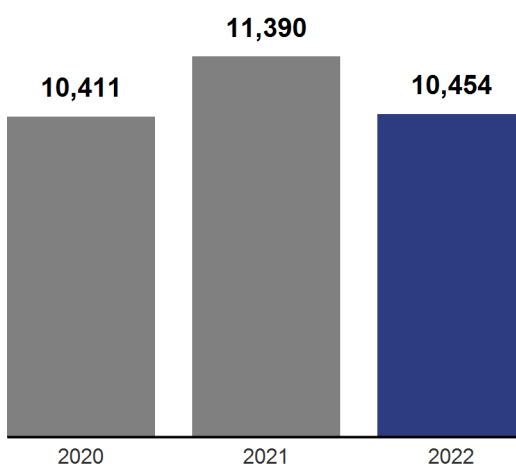
The number of listings that closed during the month.



July

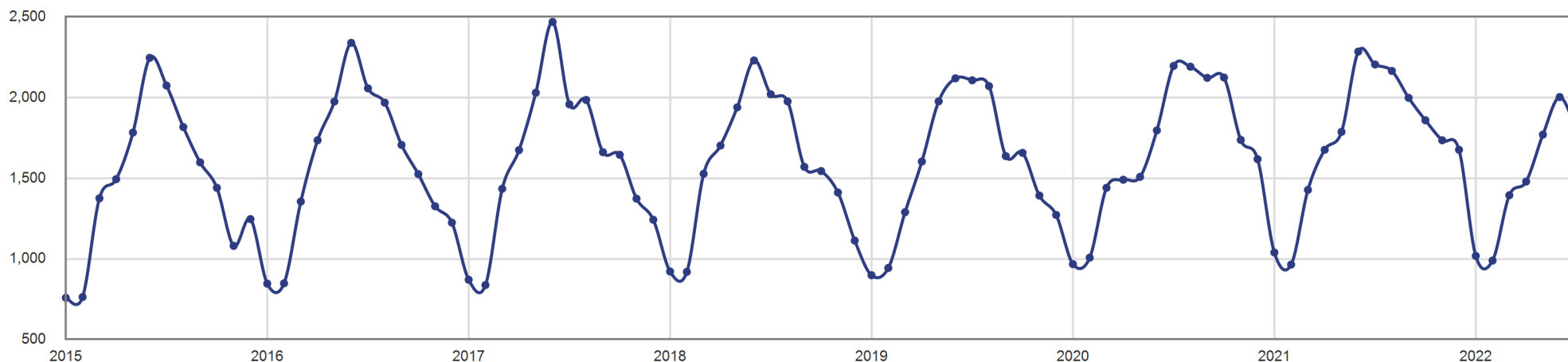


Year To Date



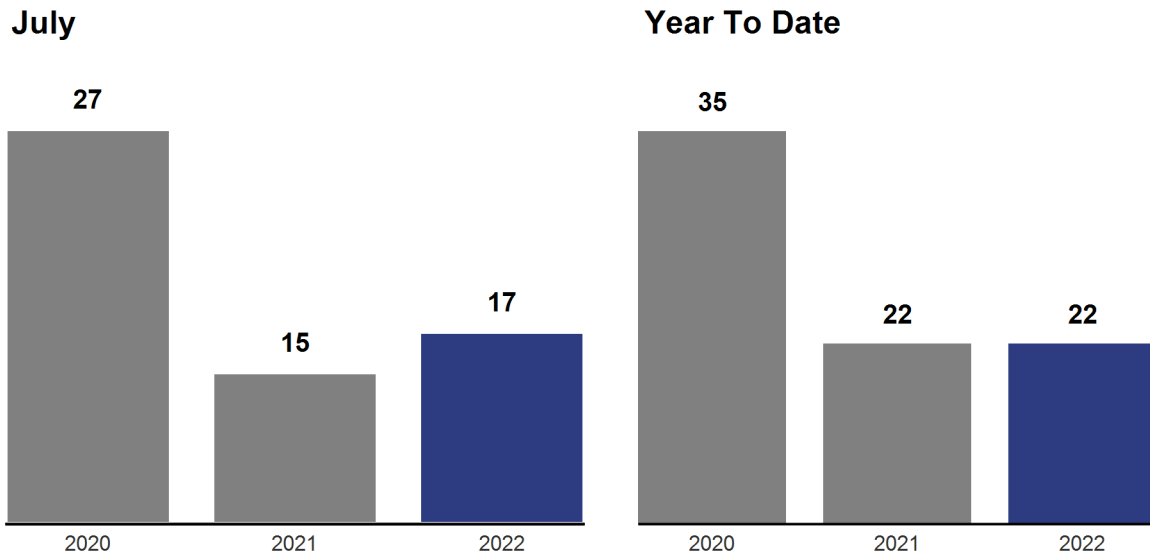
Month	Prior Year	Current Year	+/-
August	2,192	2,166	- 1.2%
September	2,123	1,999	- 5.8%
October	2,125	1,860	- 12.5%
November	1,738	1,736	- 0.1%
December	1,619	1,677	+ 3.6%
January	1,040	1,019	- 2.0%
February	965	990	+ 2.6%
March	1,428	1,395	- 2.3%
April	1,677	1,480	- 11.7%
May	1,788	1,771	- 1.0%
June	2,286	2,004	- 12.3%
July	2,206	1,795	- 18.6%
12-Month Avg	1,766	1,658	- 6.1%

Historical Closed Sales



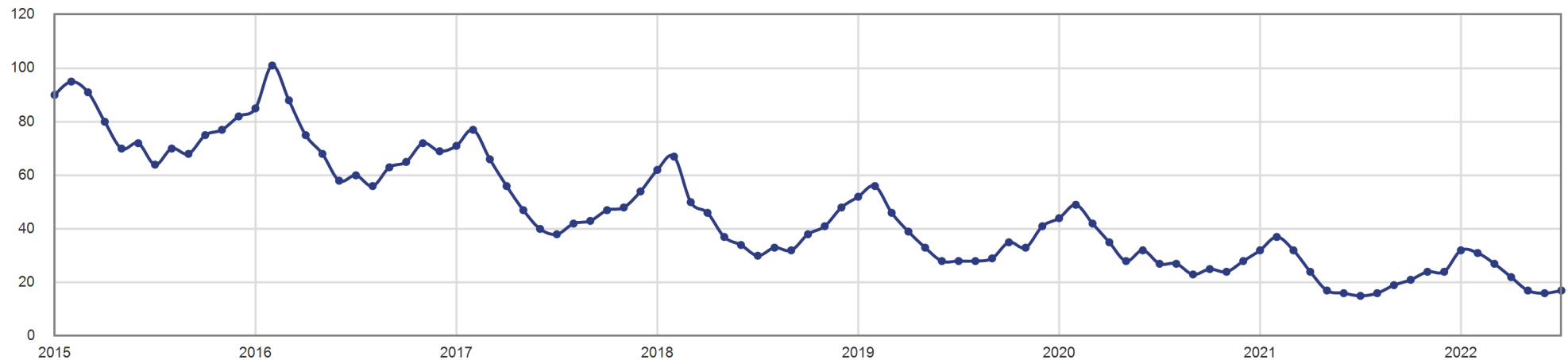
Days on Market Until Sale - July 2022

The average Days On Market value for all listings that closed during the month.



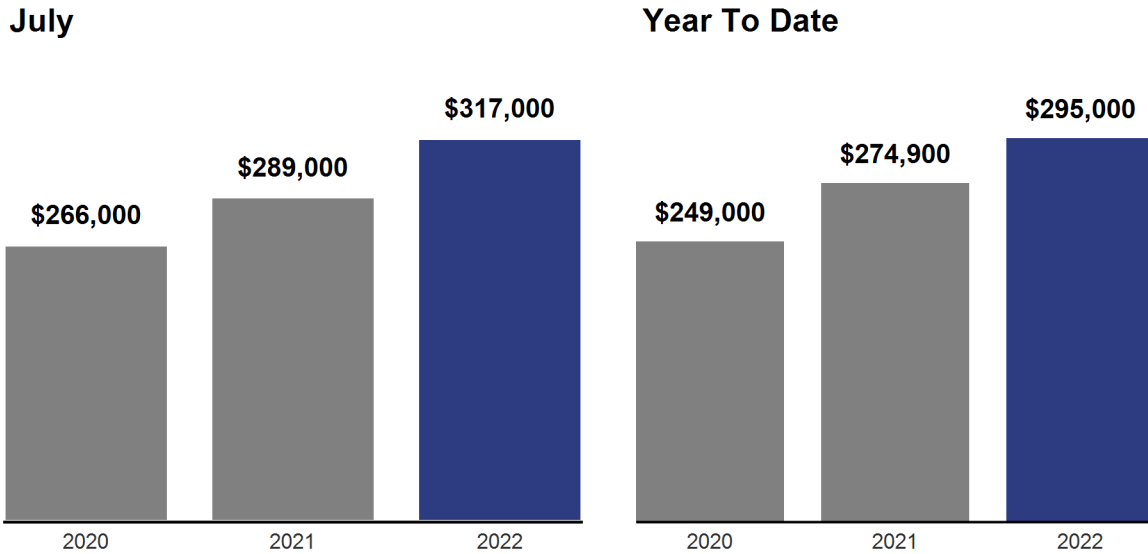
Month	Prior Year	Current Year	+/-
August	27	16	- 40.7%
September	23	19	- 17.4%
October	25	21	- 16.0%
November	24	24	0.0%
December	28	24	- 14.3%
January	32	32	0.0%
February	37	31	- 16.2%
March	32	27	- 15.6%
April	24	22	- 8.3%
May	17	17	0.0%
June	16	16	0.0%
July	15	17	+ 13.3%
12-Month Avg	24	21	- 12.5%

Historical Days on Market Until Sale



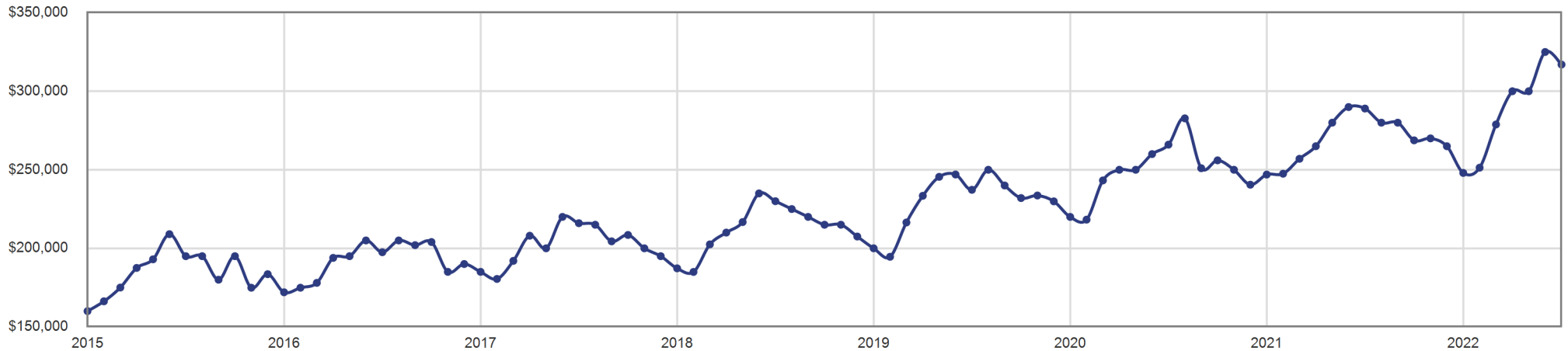
Median Sales Price - July 2022

The median sales price of all listings that closed during the month.



Month	Prior Year	Current Year	+/-
August	\$282,750	\$280,000	- 1.0%
September	\$251,000	\$280,000	+ 11.6%
October	\$256,000	\$268,750	+ 5.0%
November	\$250,000	\$270,000	+ 8.0%
December	\$240,500	\$265,000	+ 10.2%
January	\$246,950	\$248,000	+ 0.4%
February	\$247,500	\$251,330	+ 1.5%
March	\$257,000	\$278,850	+ 8.5%
April	\$265,000	\$300,000	+ 13.2%
May	\$280,000	\$300,000	+ 7.1%
June	\$289,950	\$325,000	+ 12.1%
July	\$289,000	\$317,000	+ 9.7%
12-Month Med	\$265,000	\$282,500	+ 6.6%

Historical Median Sales Price

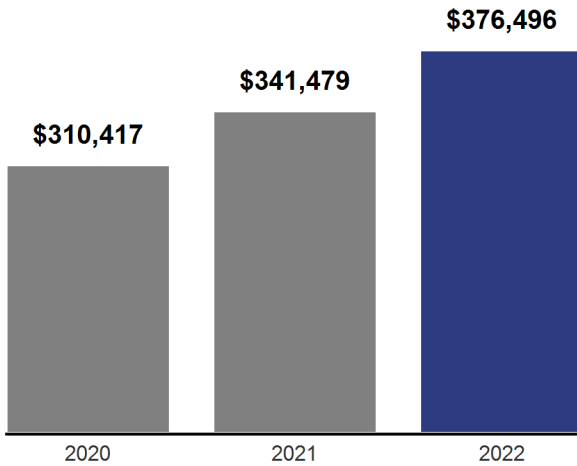


Average Sales Price - July 2022

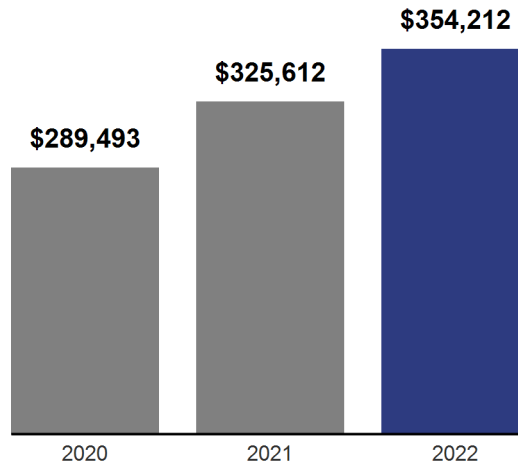
The average sales price of all listings that closed during the month.



July

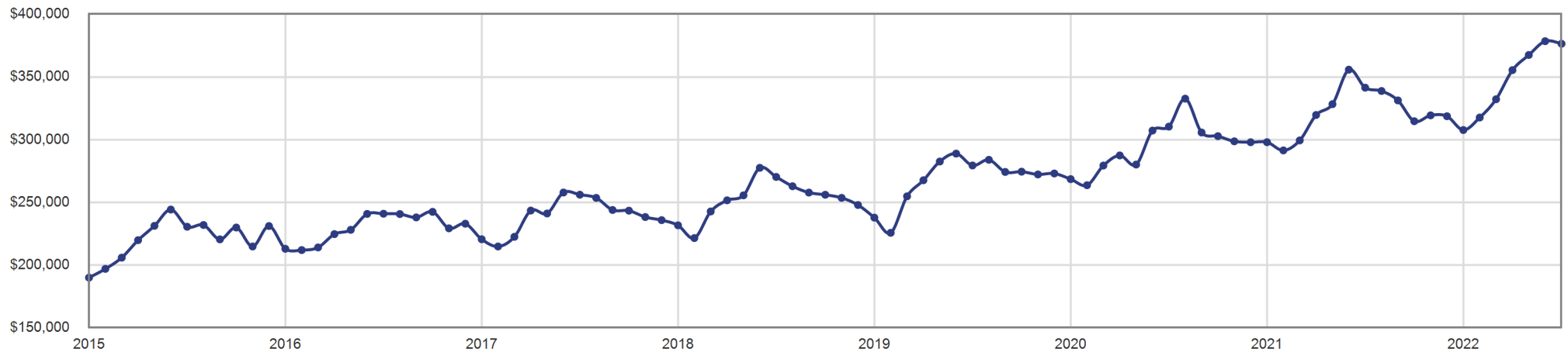


Year To Date



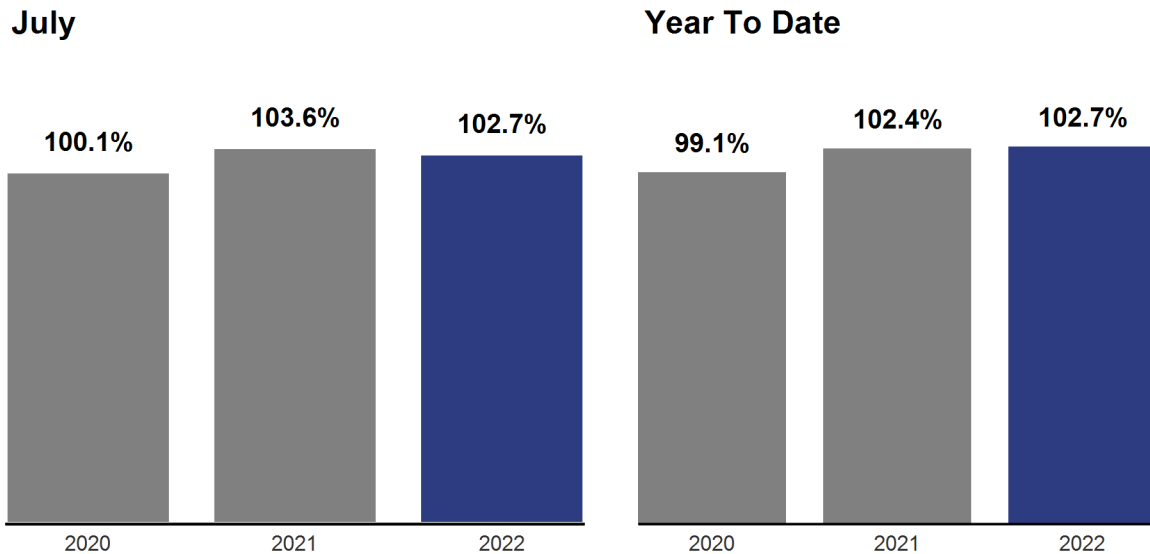
Month	Prior Year	Current Year	+/-
August	\$332,723	\$338,840	+ 1.8%
September	\$305,744	\$331,316	+ 8.4%
October	\$302,822	\$314,738	+ 3.9%
November	\$298,711	\$319,420	+ 6.9%
December	\$297,979	\$318,713	+ 7.0%
January	\$298,021	\$307,707	+ 3.3%
February	\$291,474	\$317,674	+ 9.0%
March	\$299,429	\$332,251	+ 11.0%
April	\$319,716	\$355,461	+ 11.2%
May	\$328,326	\$367,536	+ 11.9%
June	\$355,821	\$378,541	+ 6.4%
July	\$341,479	\$376,496	+ 10.3%
12-Month Avg	\$317,753	\$340,517	+ 7.2%

Historical Average Sales Price



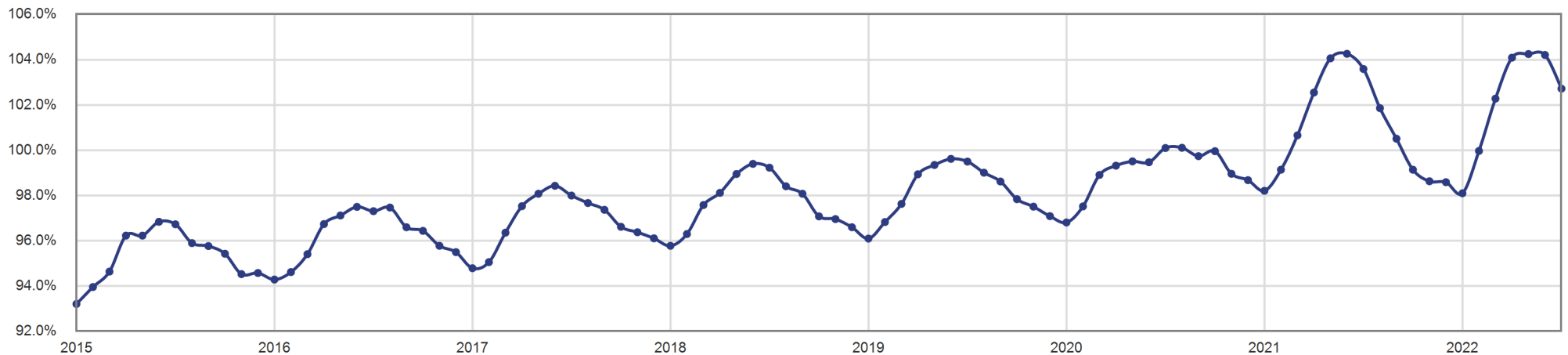
Percent of Original List Price Received - July 2022

The average sales to original list price ratio for all listings that closed during the month.



Month	Prior Year	Current Year	+/-
August	100.1%	101.9%	+ 1.7%
September	99.7%	100.5%	+ 0.8%
October	100.0%	99.1%	- 0.8%
November	99.0%	98.6%	- 0.3%
December	98.7%	98.6%	- 0.1%
January	98.2%	98.1%	- 0.1%
February	99.1%	100.0%	+ 0.8%
March	100.7%	102.3%	+ 1.6%
April	102.6%	104.1%	+ 1.5%
May	104.1%	104.3%	+ 0.2%
June	104.3%	104.2%	0.0%
July	103.6%	102.7%	- 0.8%
12-Month Avg	101.1%	101.4%	+ 0.3%

Historical Percent of Original List Price Received

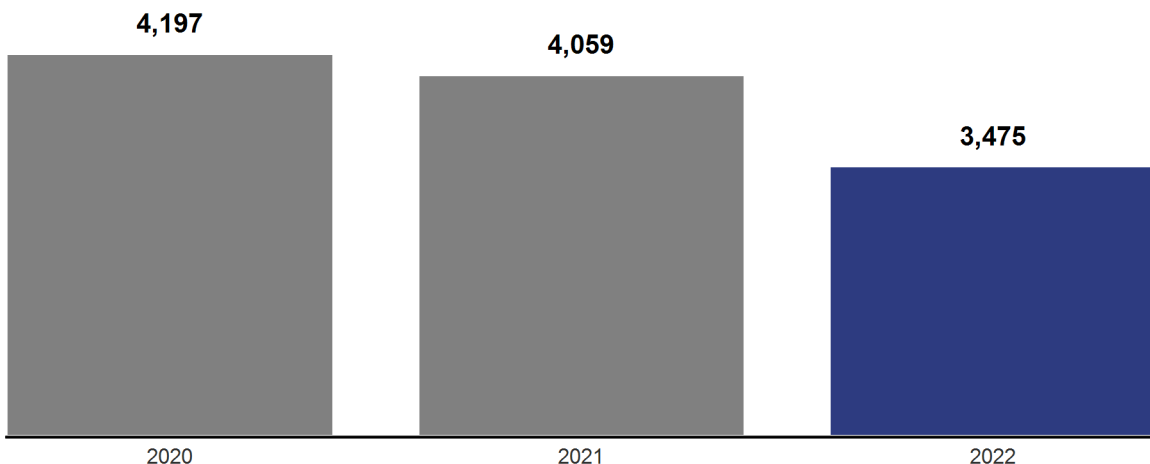


Inventory of Homes for Sale - July 2022

The number of listings that are in Active status at the end of the month.

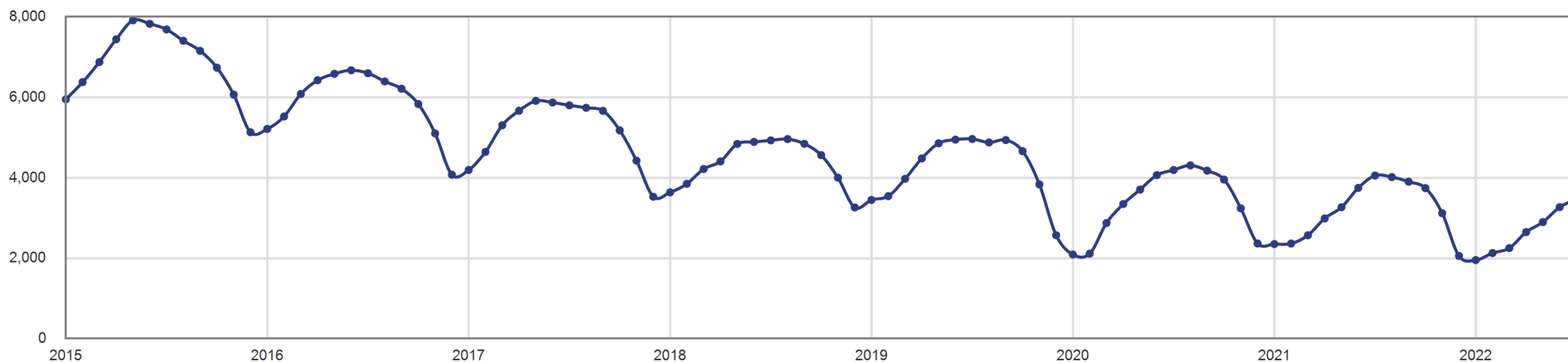


July



Month	Prior Year	Current Year	+/-
August	4,312	4,022	- 6.7%
September	4,181	3,906	- 6.6%
October	3,960	3,747	- 5.4%
November	3,245	3,122	- 3.8%
December	2,370	2,060	- 13.1%
January	2,356	1,957	- 16.9%
February	2,369	2,132	- 10.0%
March	2,575	2,256	- 12.4%
April	2,994	2,654	- 11.4%
May	3,271	2,903	- 11.3%
June	3,753	3,274	- 12.8%
July	4,059	3,475	- 14.4%
12-Month Avg	3,287	2,959	- 10.0%

Historical Inventory of Homes for Sale

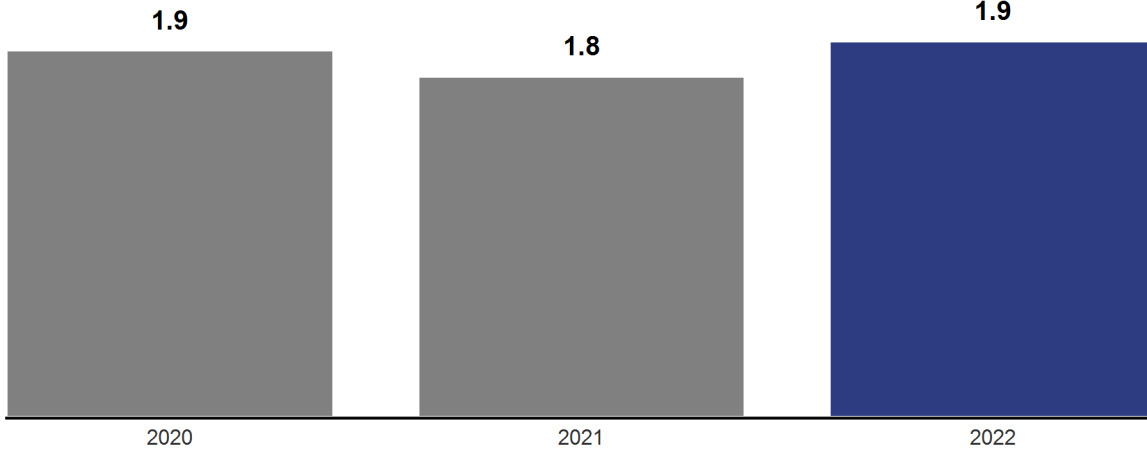


Months Supply of Inventory - July 2022

The number of active listings at the end of the month divided by the number of closed listings during the month.



July



Month	Prior Year	Current Year	+/-
August	2.0	1.9	- 5.6%
September	2.0	2.0	- 0.8%
October	1.9	2.0	+ 8.1%
November	1.9	1.8	- 3.7%
December	1.5	1.2	- 16.1%
January	2.3	1.9	- 15.2%
February	2.5	2.2	- 12.3%
March	1.8	1.6	- 10.3%
April	1.8	1.8	+ 0.4%
May	1.8	1.6	- 10.4%
June	1.6	1.6	- 0.5%
July	1.8	1.9	+ 5.2%
12-Month Avg	1.9	1.8	- 5.3%

Historical Months Supply of Inventory

