

Filters

Counties:	Milwaukee, Ozaukee, Washington, Waukesha
Cities:	All
Zip Codes:	All
Dwelling Types:	Single Family Residence, Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

Quick Facts

- 15.1%	+ 7.1%	- 22.1%
Change in Closed Sales	Change in Median Sales Price	Change in Inventory


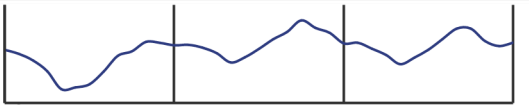







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Market Overview - August 2022

Key market metrics for the current month and year-to-date figures



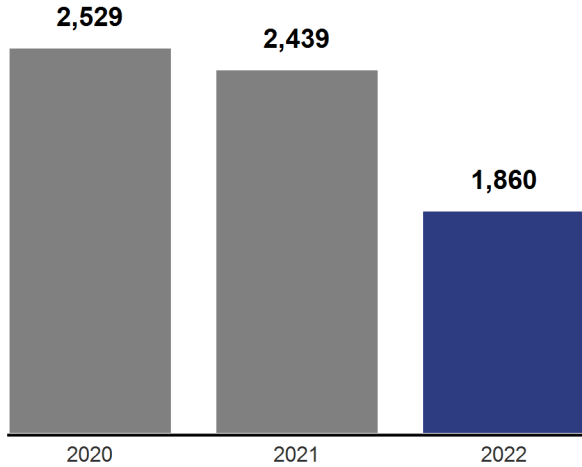
Key Metrics	Historical Sparklines	8-2021	8-2022	+/-	YTD 2021	YTD 2022	+/-
New Listings		2,439	1,860	- 23.7%	17,252	15,443	- 10.5%
Pending Sales		486	492	+ 1.2%	--	--	--
Closed Sales		2,168	1,841	- 15.1%	13,562	12,341	- 9.0%
Days on Market Until Sale		16	16	+ 0.0%	21	21	+ 0.0%
Median Sales Price		\$280,000	\$300,000	+ 7.1%	\$275,000	\$295,000	+ 7.3%
Average Sales Price		\$338,585	\$356,618	+ 5.3%	\$327,742	\$354,597	+ 8.2%
Percent of Original List Price Received		101.8%	100.9%	- 0.9%	102.3%	102.4%	+ 0.1%
Inventory of Homes for Sale		4,023	3,133	- 22.1%	--	--	--
Months Supply of Inventory		1.9	1.7	- 8.3%	--	--	--

New Listings - August 2022

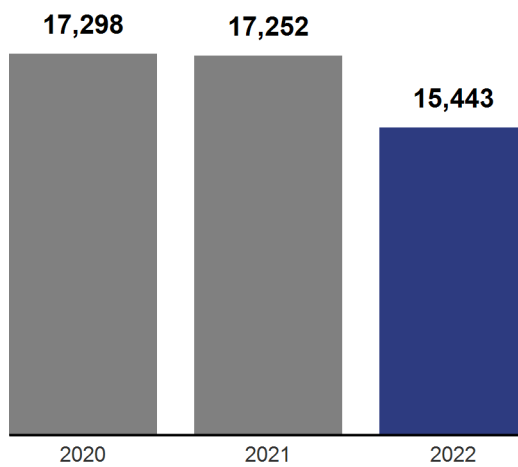
The number of listings that are new during the month.



August

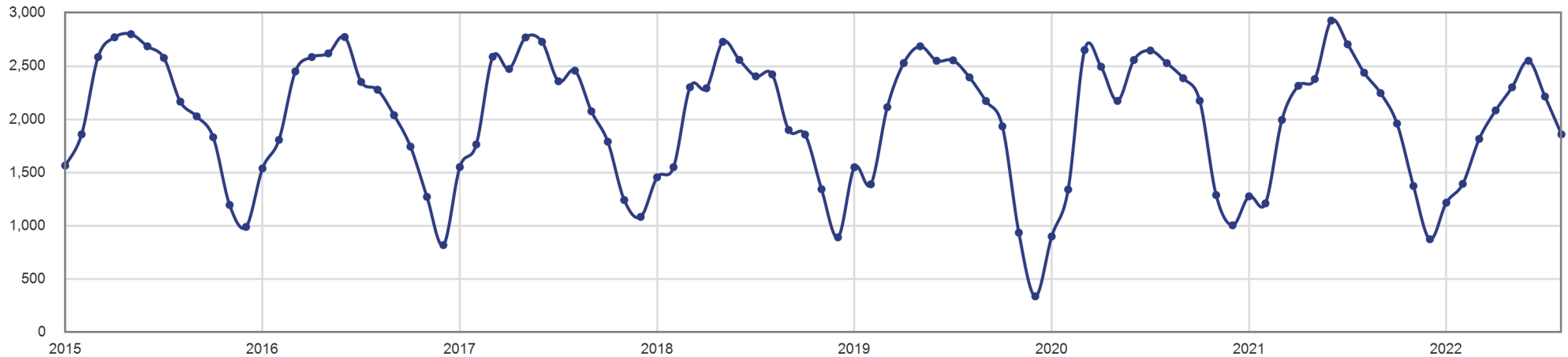


Year To Date



Month	Prior Year	Current Year	+/-
September	2,387	2,247	- 5.9%
October	2,176	1,961	- 9.9%
November	1,290	1,375	+ 6.6%
December	1,006	875	- 13.0%
January	1,278	1,218	- 4.7%
February	1,212	1,395	+ 15.1%
March	1,995	1,817	- 8.9%
April	2,316	2,085	- 10.0%
May	2,379	2,302	- 3.2%
June	2,928	2,551	- 12.9%
July	2,705	2,215	- 18.1%
August	2,439	1,860	- 23.7%
12-Month Avg	2,009	1,825	- 9.2%

Historical New Listings

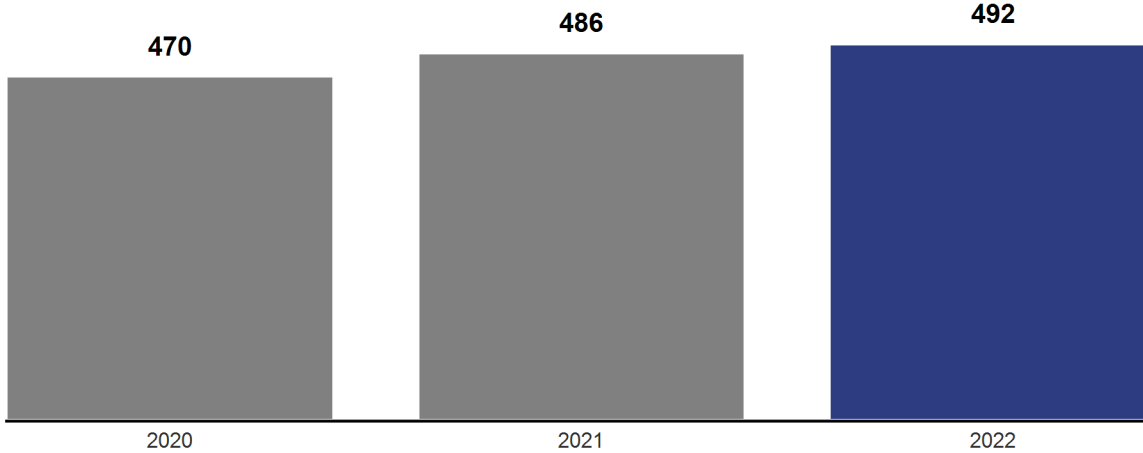


Pending Sales - August 2022

The number of listings that are Under Contract at the end of the month.

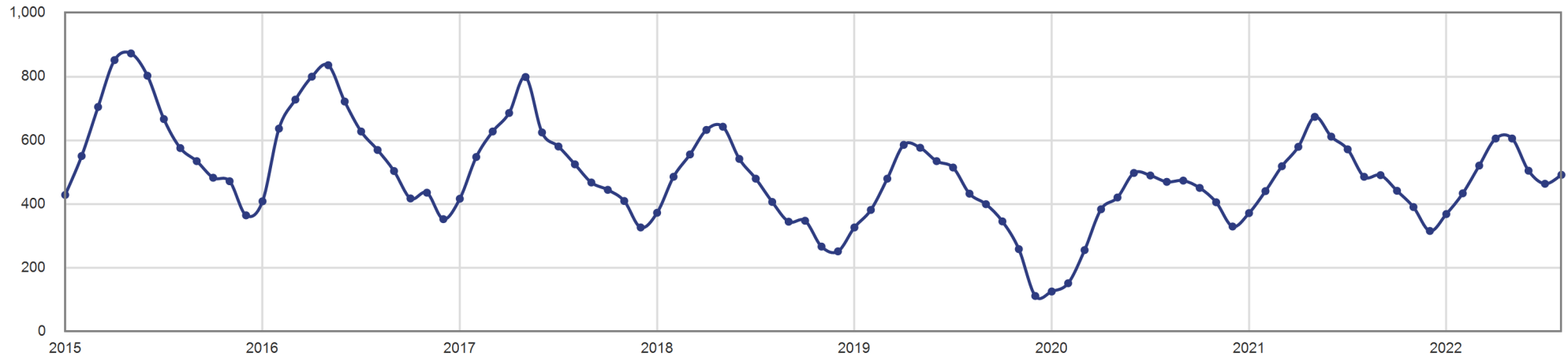


August



Month	Prior Year	Current Year	+/-
September	474	491	+ 3.6%
October	451	442	- 2.0%
November	406	391	- 3.7%
December	330	316	- 4.2%
January	372	369	- 0.8%
February	441	434	- 1.6%
March	519	521	+ 0.4%
April	580	606	+ 4.5%
May	674	606	- 10.1%
June	612	505	- 17.5%
July	572	464	- 18.9%
August	486	492	+ 1.2%
12-Month Avg	493	470	- 4.7%

Historical Pending Sales

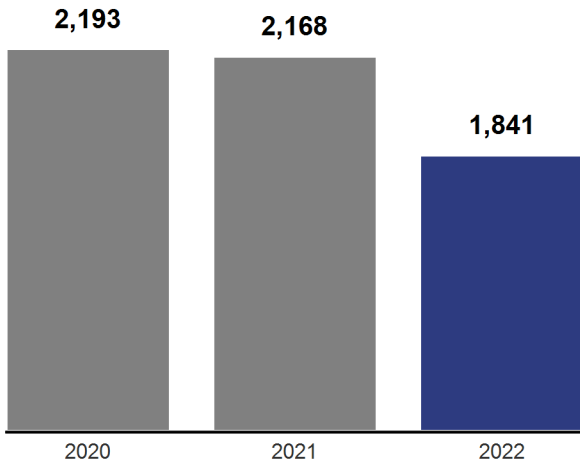


Closed Sales - August 2022

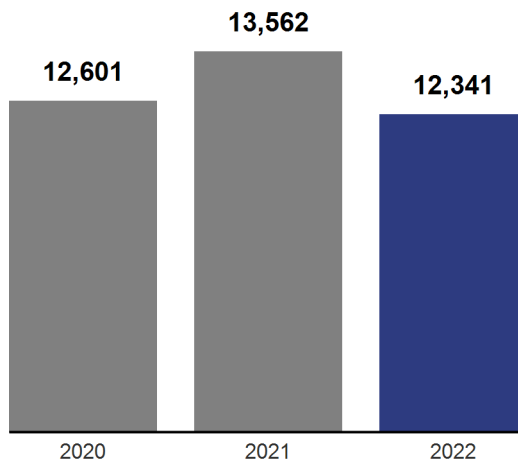
The number of listings that closed during the month.



August

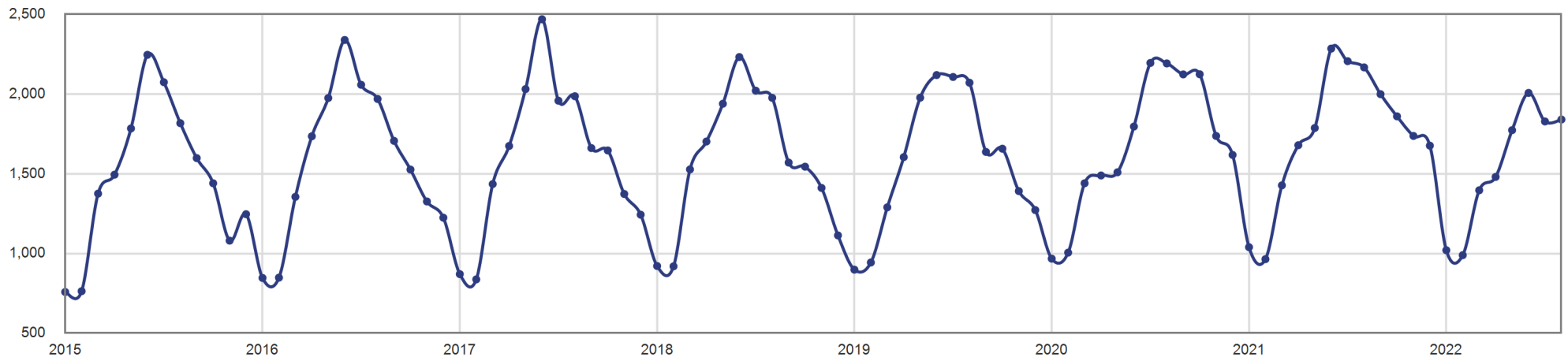


Year To Date



Month	Prior Year	Current Year	+/-
September	2,124	2,000	- 5.8%
October	2,125	1,861	- 12.4%
November	1,738	1,738	0.0%
December	1,619	1,677	+ 3.6%
January	1,040	1,021	- 1.8%
February	965	990	+ 2.6%
March	1,428	1,397	- 2.2%
April	1,680	1,481	- 11.8%
May	1,788	1,774	- 0.8%
June	2,286	2,008	- 12.2%
July	2,207	1,829	- 17.1%
August	2,168	1,841	- 15.1%
12-Month Avg	1,764	1,635	- 7.3%

Historical Closed Sales

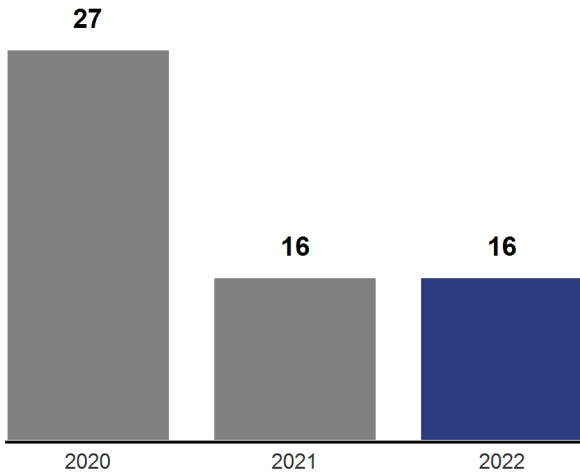


Days on Market Until Sale - August 2022

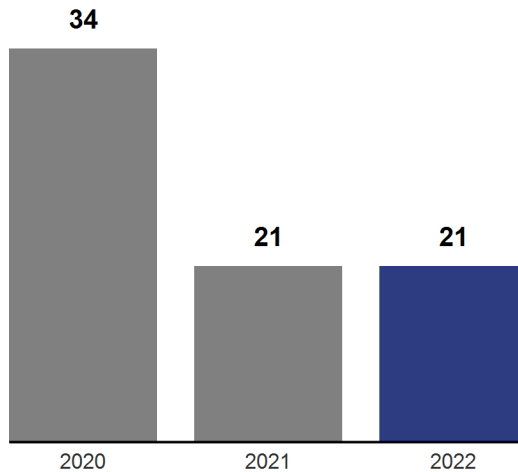
The average Days On Market value for all listings that closed during the month.



August

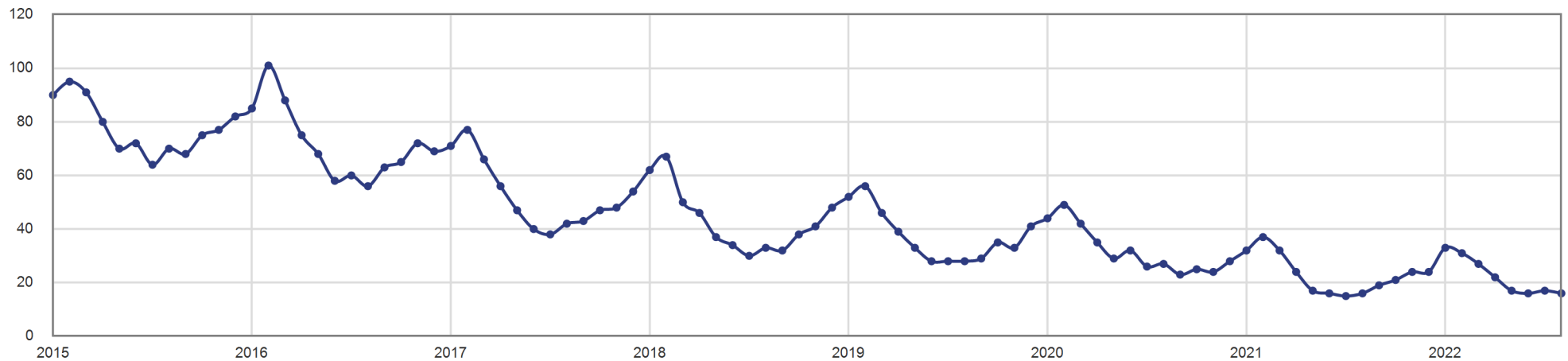


Year To Date



Month	Prior Year	Current Year	+/-
September	23	19	- 17.4%
October	25	21	- 16.0%
November	24	24	0.0%
December	28	24	- 14.3%
January	32	33	+ 3.1%
February	37	31	- 16.2%
March	32	27	- 15.6%
April	24	22	- 8.3%
May	17	17	0.0%
June	16	16	0.0%
July	15	17	+ 13.3%
August	16	16	0.0%
12-Month Avg	23	21	- 8.7%

Historical Days on Market Until Sale

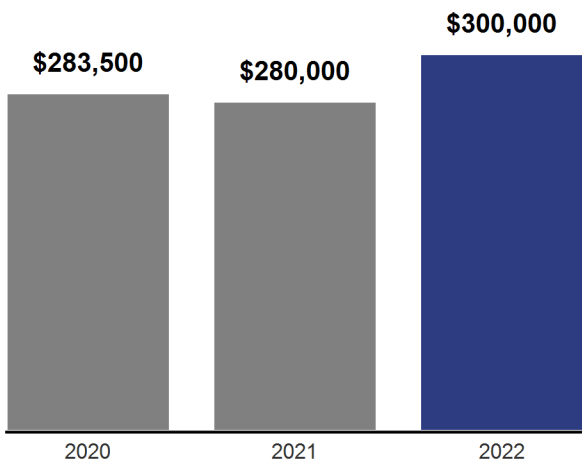


Median Sales Price - August 2022

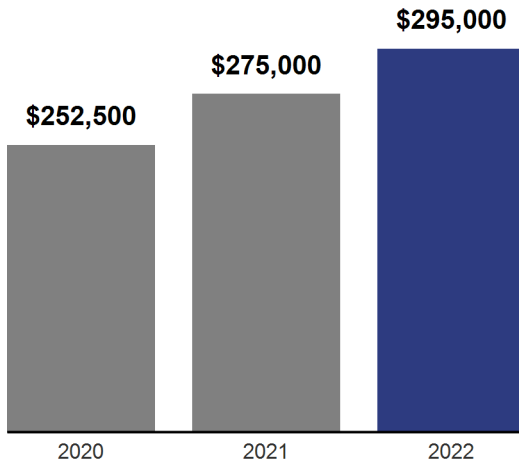
The median sales price of all listings that closed during the month.



August

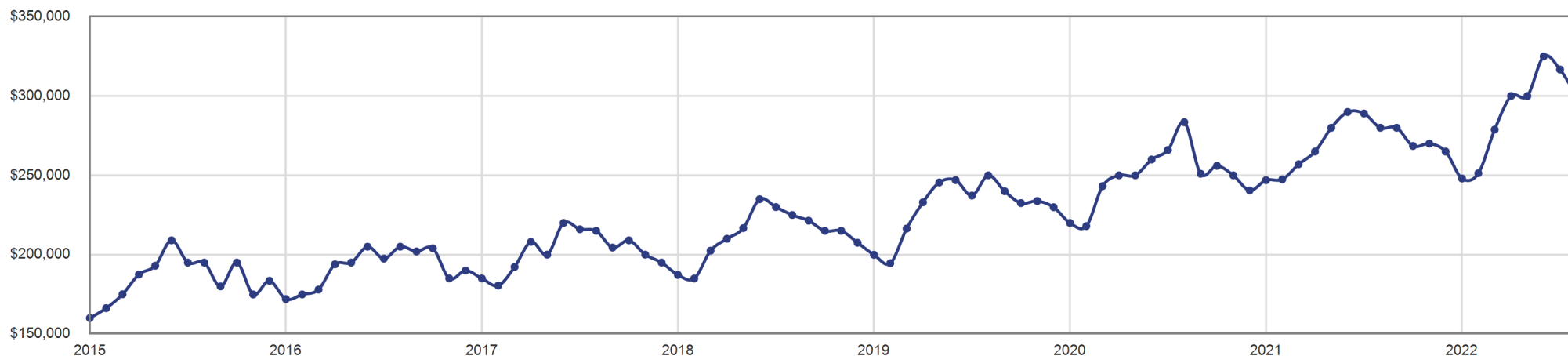


Year To Date



Month	Prior Year	Current Year	+/-
September	\$251,000	\$280,000	+ 11.6%
October	\$256,000	\$268,500	+ 4.9%
November	\$250,000	\$270,000	+ 8.0%
December	\$240,500	\$265,000	+ 10.2%
January	\$246,950	\$248,000	+ 0.4%
February	\$247,500	\$251,330	+ 1.5%
March	\$257,000	\$278,850	+ 8.5%
April	\$265,000	\$300,000	+ 13.2%
May	\$280,000	\$300,000	+ 7.1%
June	\$289,950	\$325,000	+ 12.1%
July	\$289,000	\$316,730	+ 9.6%
August	\$280,000	\$300,000	+ 7.1%
12-Month Med	\$265,000	\$285,000	+ 7.5%

Historical Median Sales Price

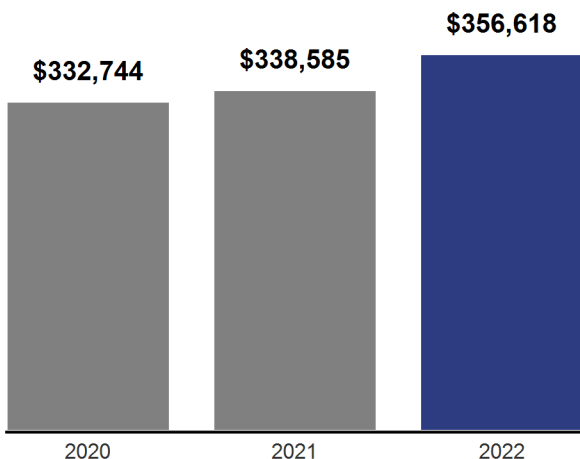


Average Sales Price - August 2022

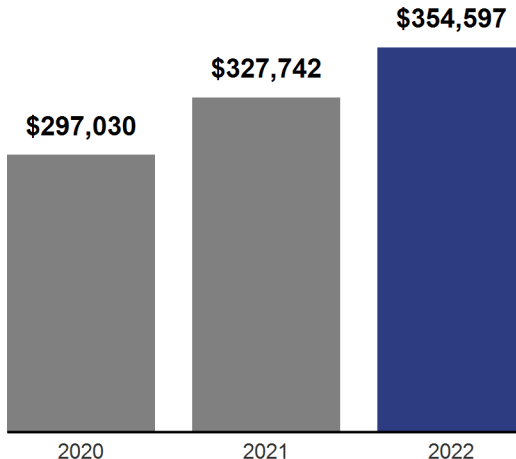
The average sales price of all listings that closed during the month.



August

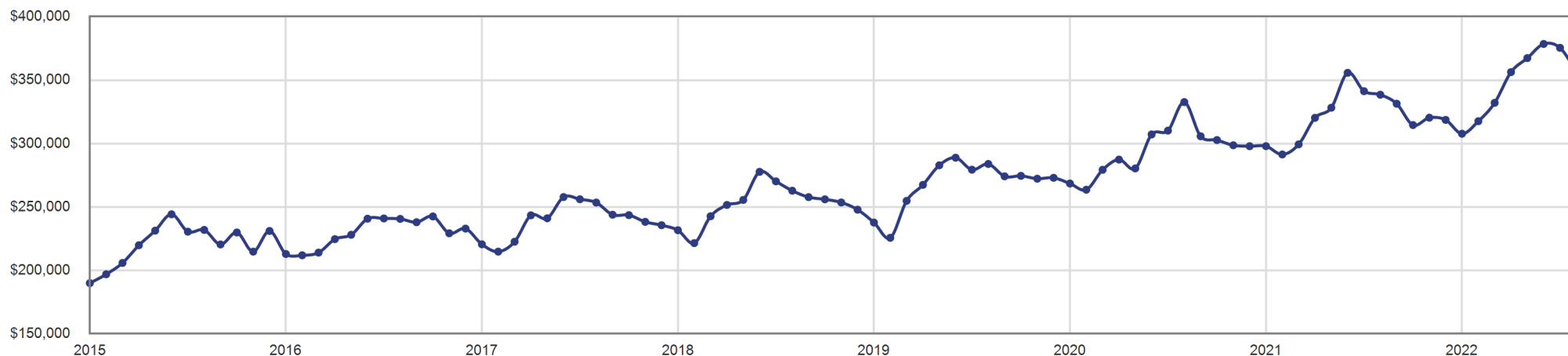


Year To Date



Month	Prior Year	Current Year	+/-
September	\$305,812	\$331,467	+ 8.4%
October	\$302,822	\$314,660	+ 3.9%
November	\$298,711	\$320,436	+ 7.3%
December	\$297,979	\$318,713	+ 7.0%
January	\$298,021	\$307,828	+ 3.3%
February	\$291,474	\$317,666	+ 9.0%
March	\$299,429	\$332,183	+ 10.9%
April	\$320,338	\$356,386	+ 11.3%
May	\$328,326	\$367,457	+ 11.9%
June	\$355,821	\$378,585	+ 6.4%
July	\$341,351	\$375,520	+ 10.0%
August	\$338,585	\$356,618	+ 5.3%
12-Month Avg	\$318,380	\$342,356	+ 7.5%

Historical Average Sales Price

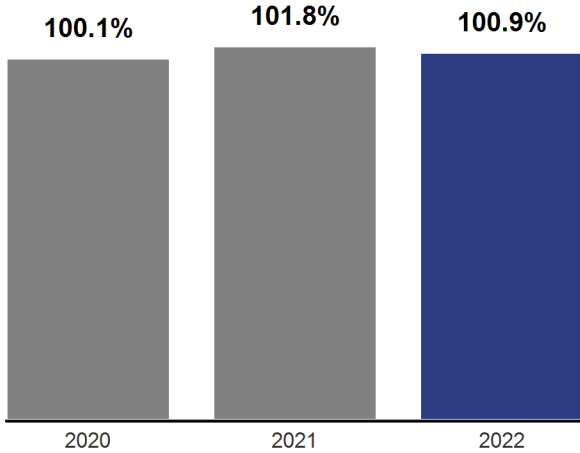


Percent of Original List Price Received - August 2022

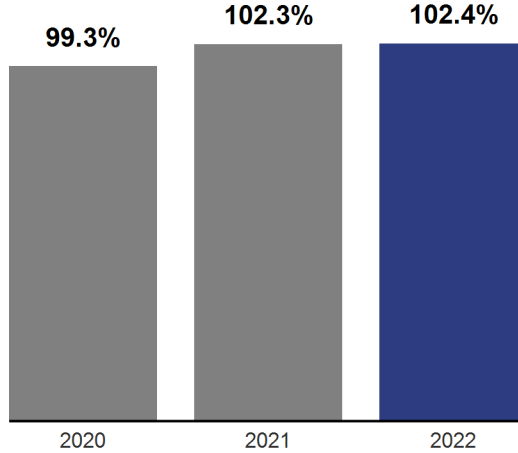
The average sales to original list price ratio for all listings that closed during the month.



August

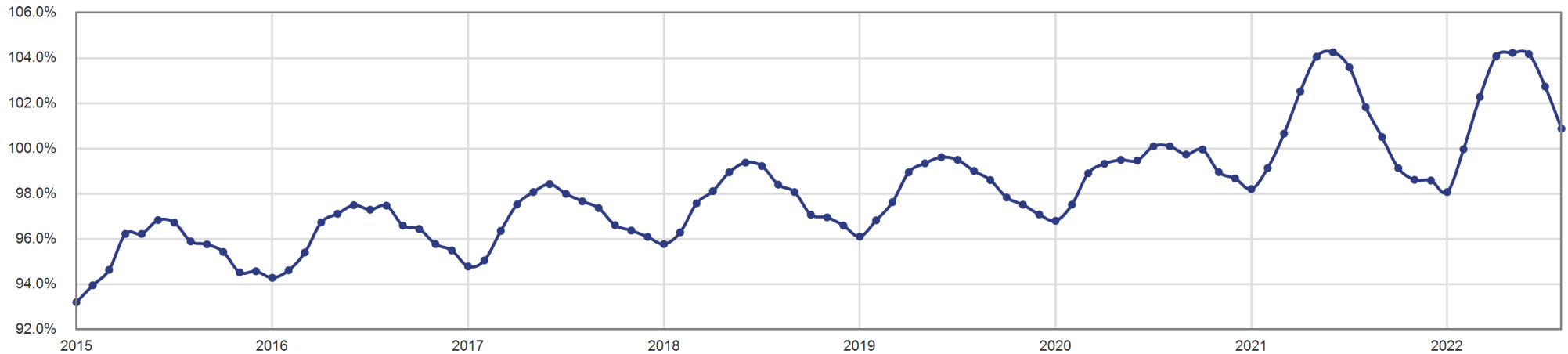


Year To Date



Month	Prior Year	Current Year	+/-
September	99.7%	100.5%	+ 0.8%
October	100.0%	99.1%	- 0.8%
November	99.0%	98.6%	- 0.3%
December	98.7%	98.6%	- 0.1%
January	98.2%	98.1%	- 0.1%
February	99.1%	100.0%	+ 0.8%
March	100.7%	102.3%	+ 1.6%
April	102.5%	104.1%	+ 1.5%
May	104.1%	104.2%	+ 0.2%
June	104.3%	104.2%	- 0.1%
July	103.6%	102.7%	- 0.8%
August	101.8%	100.9%	- 0.9%
12-Month Avg	101.3%	101.2%	0.0%

Historical Percent of Original List Price Received

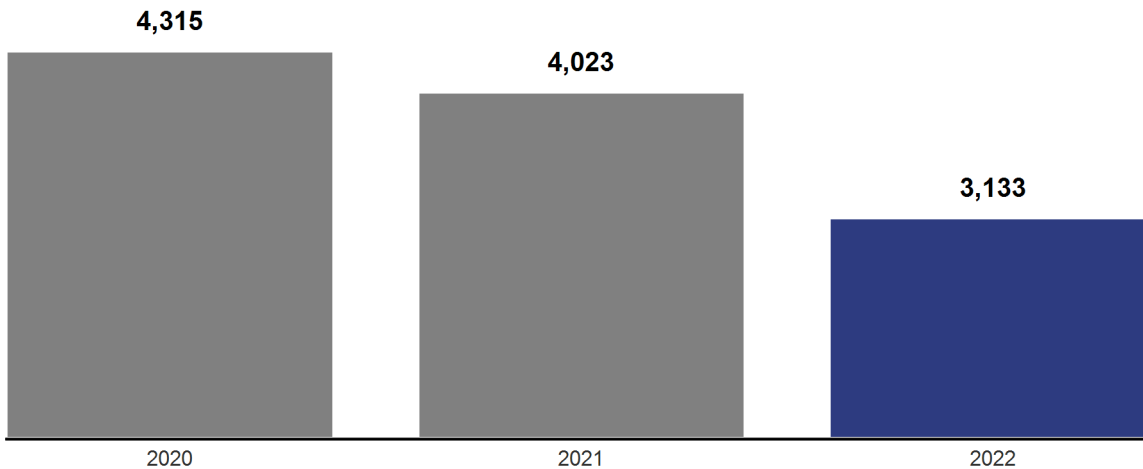


Inventory of Homes for Sale - August 2022

The number of listings that are in Active status at the end of the month.

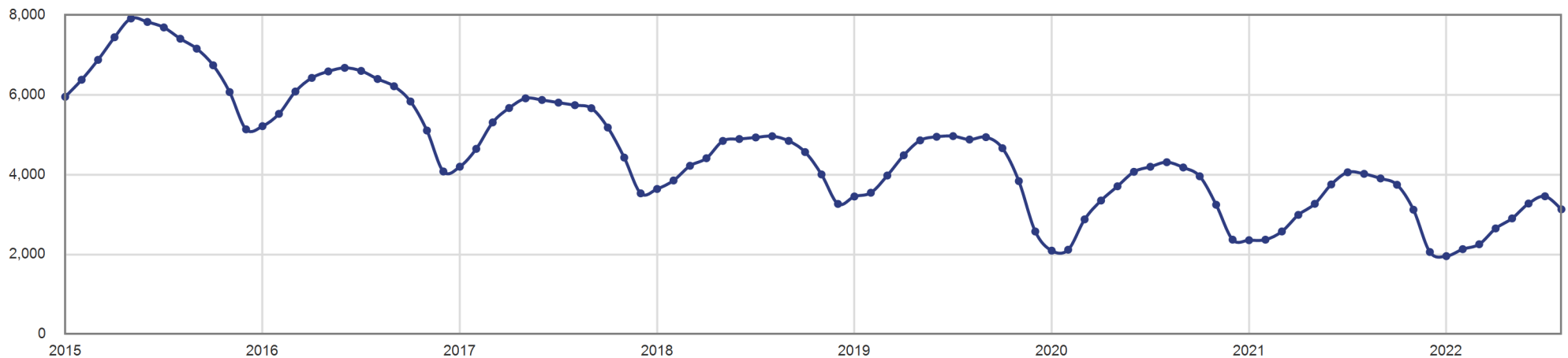


August



Month	Prior Year	Current Year	+/-
September	4,183	3,908	- 6.6%
October	3,962	3,749	- 5.4%
November	3,248	3,123	- 3.8%
December	2,373	2,063	- 13.1%
January	2,359	1,959	- 17.0%
February	2,372	2,134	- 10.0%
March	2,578	2,257	- 12.5%
April	2,994	2,654	- 11.4%
May	3,271	2,905	- 11.2%
June	3,757	3,278	- 12.7%
July	4,062	3,461	- 14.8%
August	4,023	3,133	- 22.1%
12-Month Avg	3,265	2,885	- 11.6%

Historical Inventory of Homes for Sale

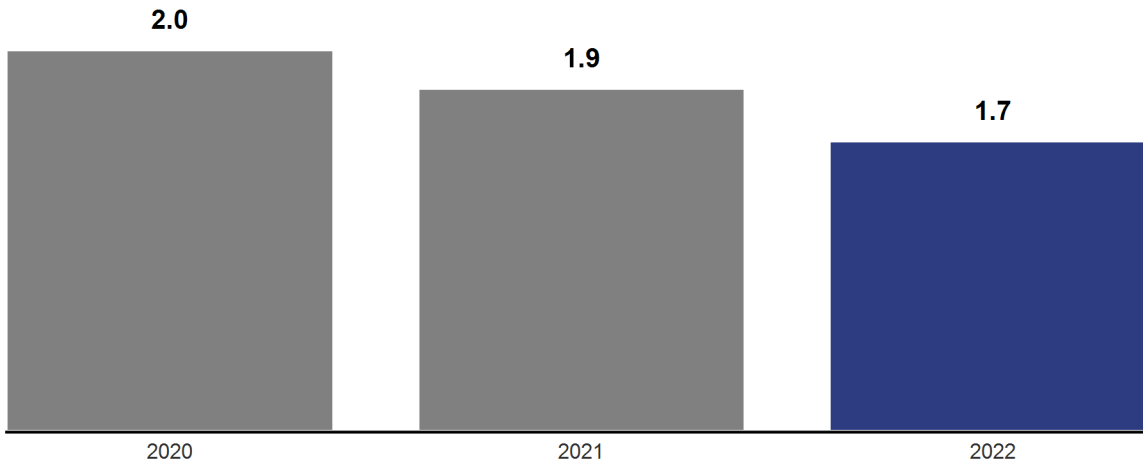


Months Supply of Inventory - August 2022

The number of active listings at the end of the month divided by the number of closed listings during the month.



August



Month	Prior Year	Current Year	+/-
September	2.0	2.0	- 0.8%
October	1.9	2.0	+ 8.0%
November	1.9	1.8	- 3.8%
December	1.5	1.2	- 16.1%
January	2.3	1.9	- 15.4%
February	2.5	2.2	- 12.3%
March	1.8	1.6	- 10.5%
April	1.8	1.8	+ 0.6%
May	1.8	1.6	- 10.5%
June	1.6	1.6	- 0.7%
July	1.8	1.9	+ 2.8%
August	1.9	1.7	- 8.3%
12-Month Avg	1.9	1.8	- 5.8%

Historical Months Supply of Inventory

