

# Monthly Local Market - October 2022

A research tool provided by Metro MLS



## Filters

**Counties:** Jefferson, Waukesha  
**Cities:** Chenequa, Delafield, Hartland, Lac La Belle, Lac La Belle, Merton, Nashotah, Oconomowoc, Oconomowoc Lake, Pewaukee, Summit  
**Zip Codes:** All  
**Dwelling Types:** Single Family Residence, Townhouse/Condo  
**Sq. Ft. Ranges:** All  
**Price Ranges:** All

**- 12.1 %**

Change in  
New Listings

**- 32.0 %**

Change in  
Closed Sales

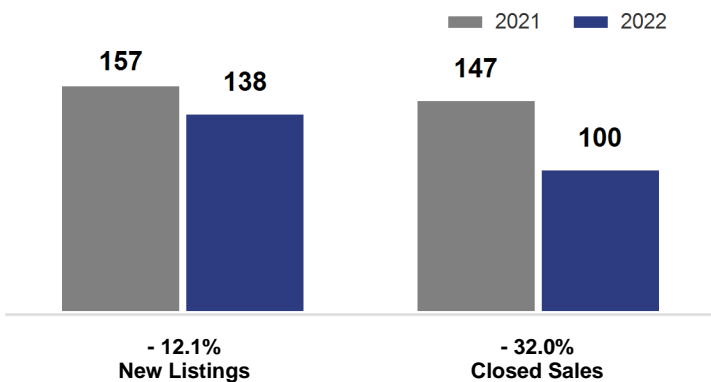
**+ 2.9 %**

Change in  
Median Sales  
Price\*

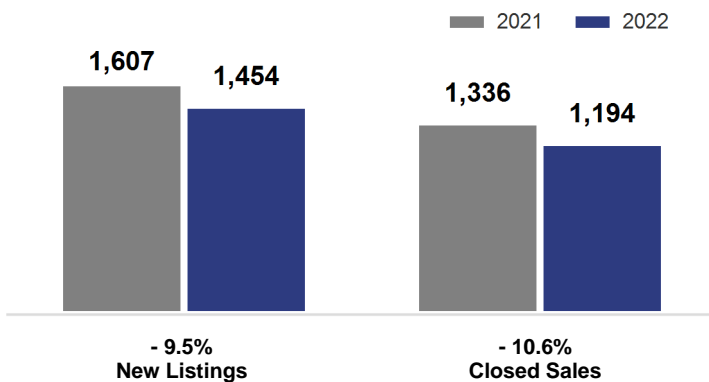
Metric	October			Year to Date		
	2021	2022	+/-	2021	2022	+/-
New Listings	157	138	- 12.1%	1,607	1,454	- 9.5%
Closed Sales	147	100	- 32.0%	1,336	1,194	- 10.6%
Median Sales Price*	\$435,000	\$447,500	+ 2.9%	\$440,000	\$479,950	+ 9.1%
Percent of Original List Price Received*	99.5%	98.0%	- 1.4%	100.7%	101.0%	+ 0.3%
Days on Market Until Sale	25	21	- 16.0%	29	22	- 24.1%
Inventory - Single Family Residence	219	171	- 21.9%	--	--	--
Inventory - Townhouse/Condo	76	63	- 17.1%	--	--	--

\*Does not account for seller concessions. † Activity for one month can sometimes look extreme due to small sample size.

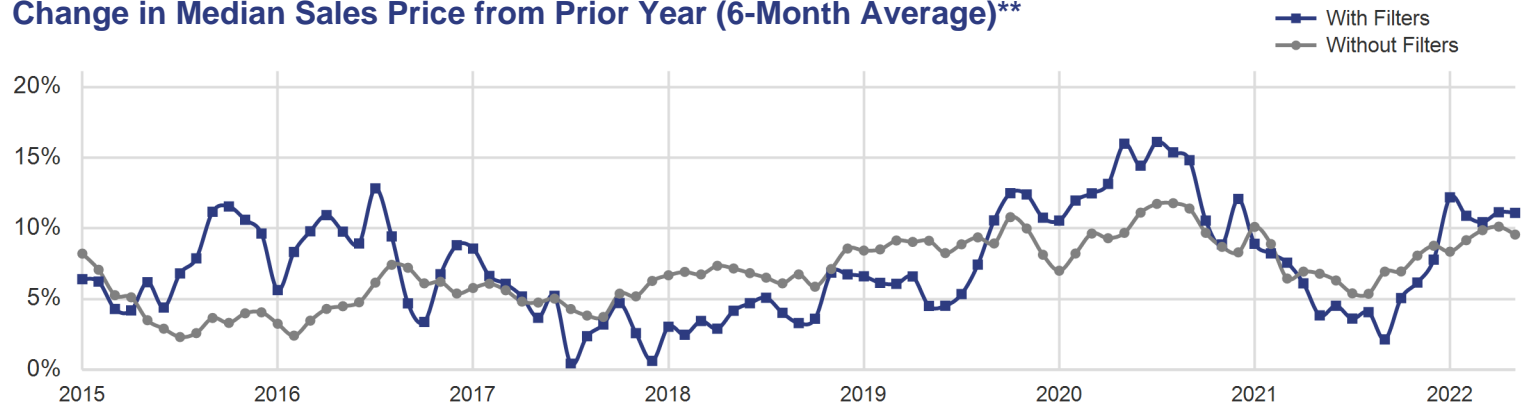
## October



## Year to Date



## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\*Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of November 9, 2022.