

Filters

Counties:	Milwaukee, Ozaukee, Washington, Waukesha
Cities:	All
Zip Codes:	All
Dwelling Types:	Single Family Residence, Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

Quick Facts

- 29.9%	+ 8.0%	- 22.8%
Change in Closed Sales	Change in Median Sales Price	Change in Inventory


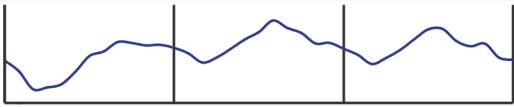







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Market Overview - October 2022

Key market metrics for the current month and year-to-date figures



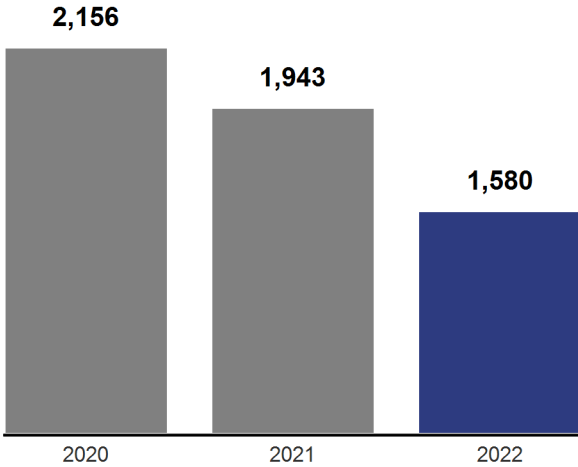
Key Metrics	Historical Sparklines	10-2021	10-2022	+/-	YTD 2021	YTD 2022	+/-
New Listings	 10-2019 10-2020 10-2021 10-2022	1,943	1,580	- 18.7%	21,236	18,594	- 12.4%
Pending Sales	 10-2019 10-2020 10-2021 10-2022	441	352	- 20.2%	--	--	--
Closed Sales	 10-2019 10-2020 10-2021 10-2022	1,861	1,304	- 29.9%	17,424	15,345	- 11.9%
Days on Market Until Sale	 10-2019 10-2020 10-2021 10-2022	21	22	+ 4.8%	21	21	+ 0.0%
Median Sales Price	 10-2019 10-2020 10-2021 10-2022	\$268,500	\$290,000	+ 8.0%	\$275,000	\$295,000	+ 7.3%
Average Sales Price	 10-2019 10-2020 10-2021 10-2022	\$314,660	\$344,202	+ 9.4%	\$326,786	\$356,006	+ 8.9%
Percent of Original List Price Received	 10-2019 10-2020 10-2021 10-2022	99.1%	99.1%	+ 0.1%	101.7%	101.8%	+ 0.0%
Inventory of Homes for Sale	 10-2019 10-2020 10-2021 10-2022	3,743	2,891	- 22.8%	--	--	--
Months Supply of Inventory	 10-2019 10-2020 10-2021 10-2022	2.0	2.2	+ 10.2%	--	--	--

New Listings - October 2022

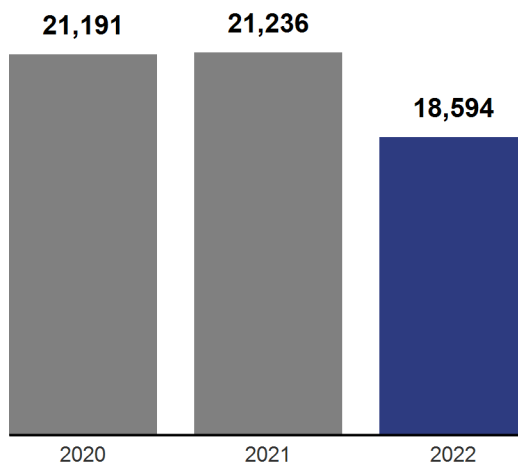
The number of listings that are new during the month.



October

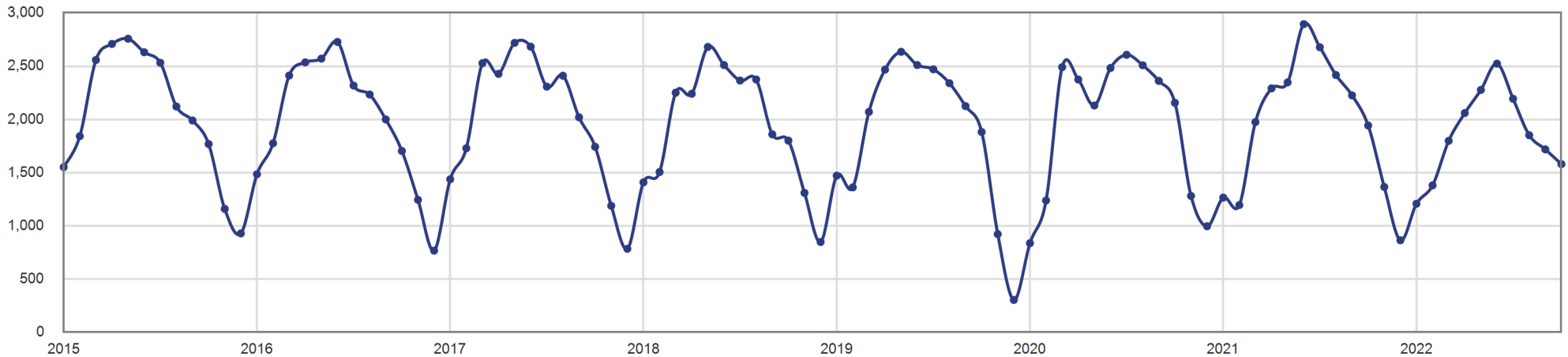


Year To Date



Month	Prior Year	Current Year	+/-
November	1,282	1,366	+ 6.6%
December	997	865	- 13.2%
January	1,266	1,208	- 4.6%
February	1,196	1,381	+ 15.5%
March	1,975	1,799	- 8.9%
April	2,292	2,060	- 10.1%
May	2,348	2,277	- 3.0%
June	2,895	2,524	- 12.8%
July	2,678	2,194	- 18.1%
August	2,417	1,852	- 23.4%
September	2,226	1,719	- 22.8%
October	1,943	1,580	- 18.7%
12-Month Avg	1,960	1,735	- 11.4%

Historical New Listings

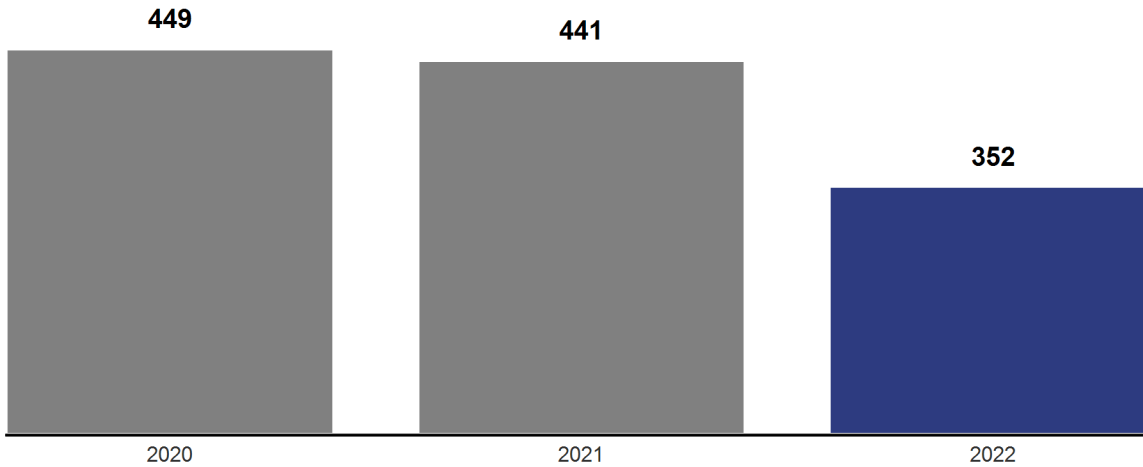


Pending Sales - October 2022

The number of listings that are Under Contract at the end of the month.

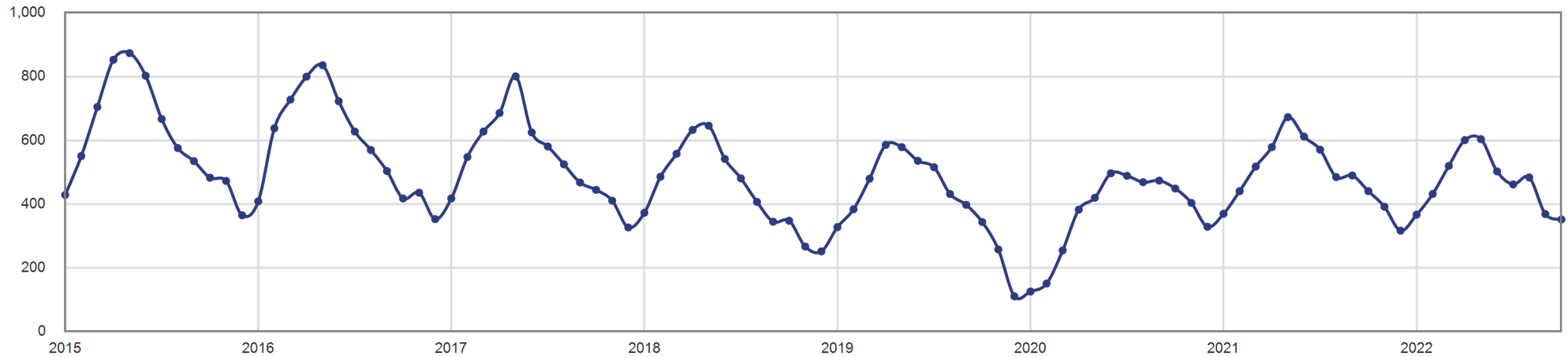


October



Month	Prior Year	Current Year	+/-
November	404	392	- 3.0%
December	329	317	- 3.6%
January	370	367	- 0.8%
February	441	432	- 2.0%
March	518	520	+ 0.4%
April	579	601	+ 3.8%
May	673	604	- 10.3%
June	612	503	- 17.8%
July	571	462	- 19.1%
August	485	484	- 0.2%
September	490	369	- 24.7%
October	441	352	- 20.2%
12-Month Avg	493	450	- 8.6%

Historical Pending Sales

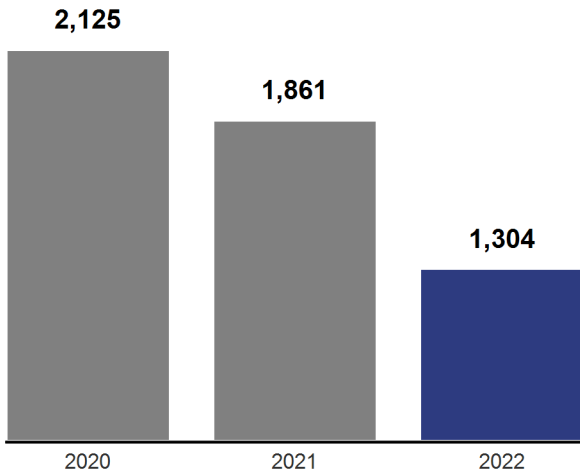


Closed Sales - October 2022

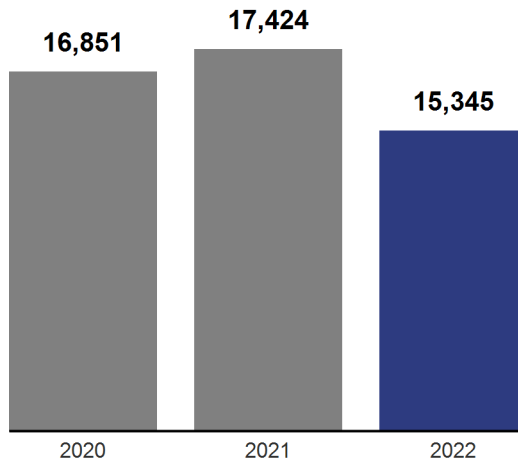
The number of listings that closed during the month.



October

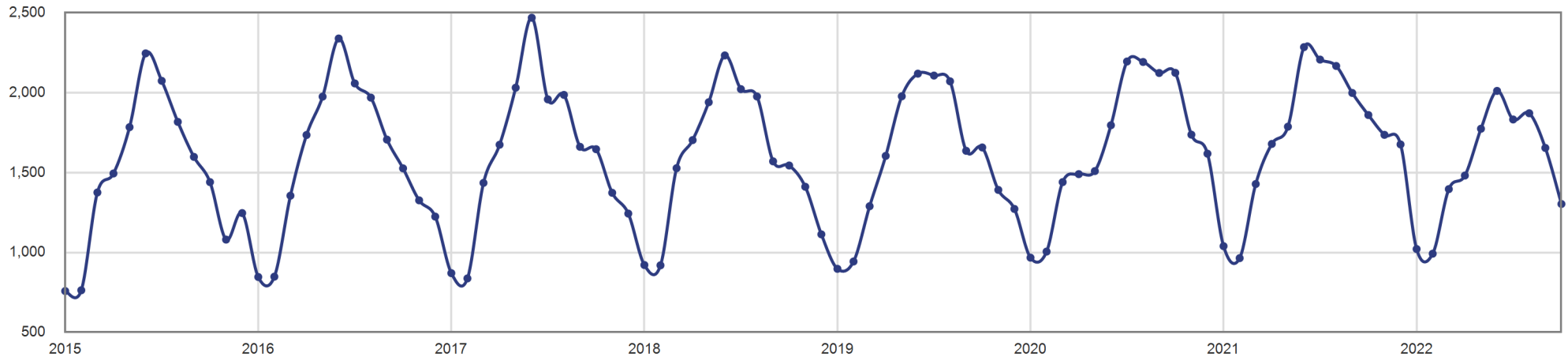


Year To Date



Month	Prior Year	Current Year	+/-
November	1,738	1,737	- 0.1%
December	1,619	1,677	+ 3.6%
January	1,040	1,022	- 1.7%
February	965	993	+ 2.9%
March	1,429	1,397	- 2.2%
April	1,680	1,482	- 11.8%
May	1,788	1,775	- 0.7%
June	2,286	2,012	- 12.0%
July	2,208	1,833	- 17.0%
August	2,168	1,872	- 13.7%
September	1,999	1,655	- 17.2%
October	1,861	1,304	- 29.9%
12-Month Avg	1,732	1,563	- 9.7%

Historical Closed Sales

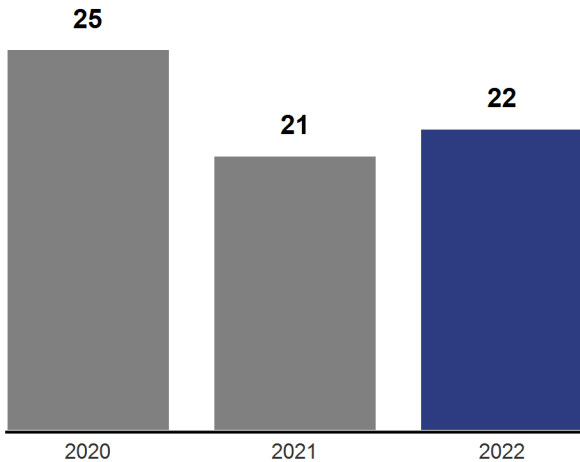


Days on Market Until Sale - October 2022

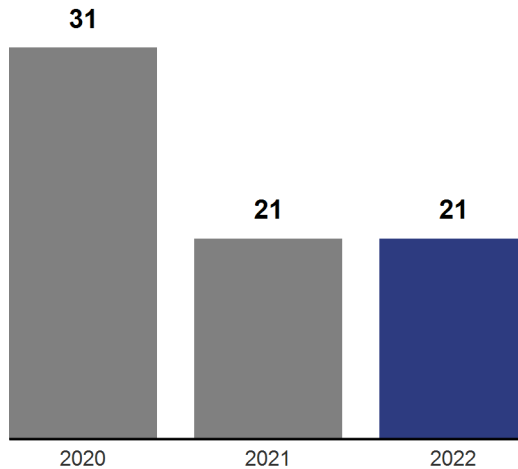
The average Days On Market value for all listings that closed during the month.



October

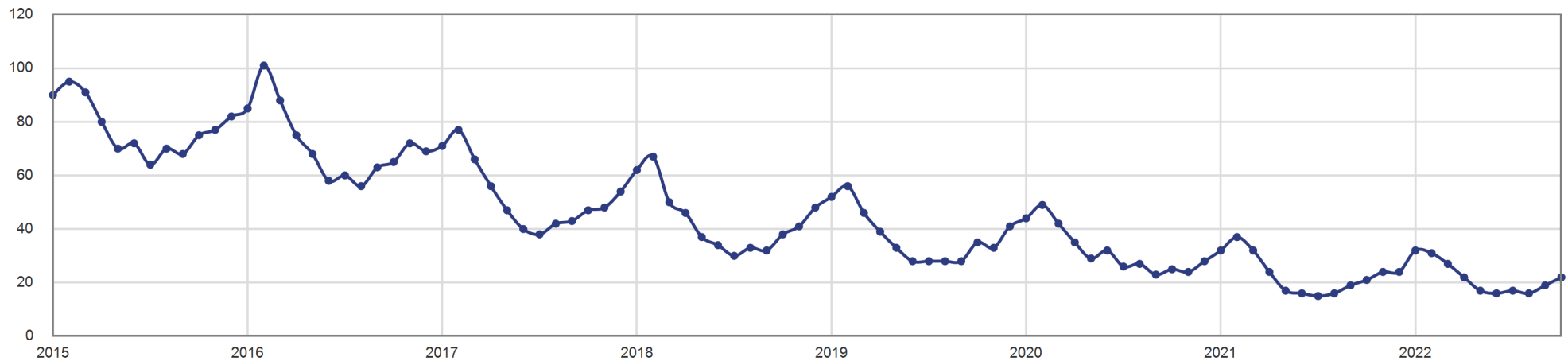


Year To Date



Month	Prior Year	Current Year	+/-
November	24	24	0.0%
December	28	24	- 14.3%
January	32	32	0.0%
February	37	31	- 16.2%
March	32	27	- 15.6%
April	24	22	- 8.3%
May	17	17	0.0%
June	16	16	0.0%
July	15	17	+ 13.3%
August	16	16	0.0%
September	19	19	0.0%
October	21	22	+ 4.8%
12-Month Avg	22	21	- 4.5%

Historical Days on Market Until Sale

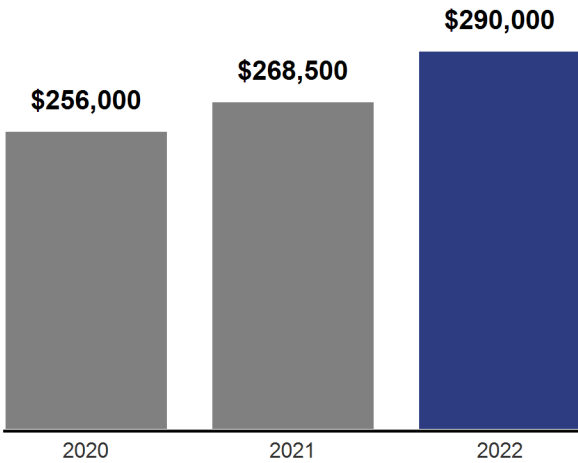


Median Sales Price - October 2022

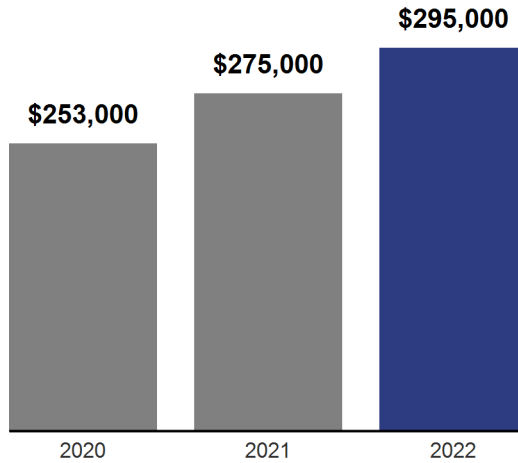
The median sales price of all listings that closed during the month.



October

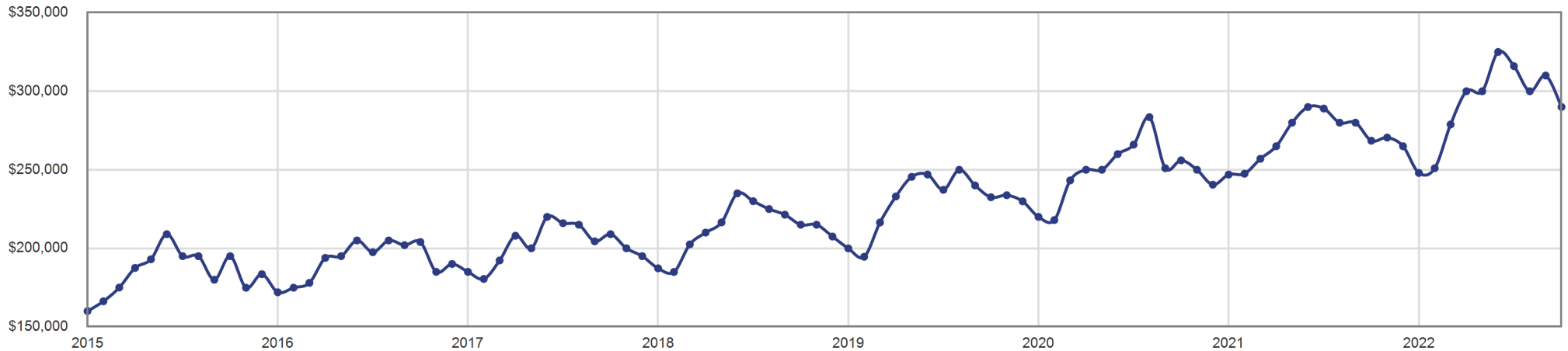


Year To Date



Month	Prior Year	Current Year	+/-
November	\$250,000	\$270,500	+ 8.2%
December	\$240,500	\$265,000	+ 10.2%
January	\$246,950	\$248,000	+ 0.4%
February	\$247,500	\$251,000	+ 1.4%
March	\$257,000	\$278,850	+ 8.5%
April	\$265,000	\$300,000	+ 13.2%
May	\$280,000	\$300,000	+ 7.1%
June	\$289,950	\$325,000	+ 12.1%
July	\$289,000	\$316,000	+ 9.3%
August	\$280,000	\$300,000	+ 7.1%
September	\$280,000	\$310,000	+ 10.7%
October	\$268,500	\$290,000	+ 8.0%
12-Month Med	\$270,000	\$290,000	+ 7.4%

Historical Median Sales Price

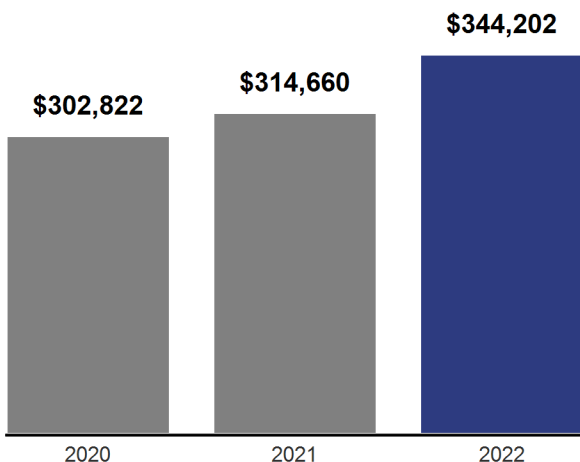


Average Sales Price - October 2022

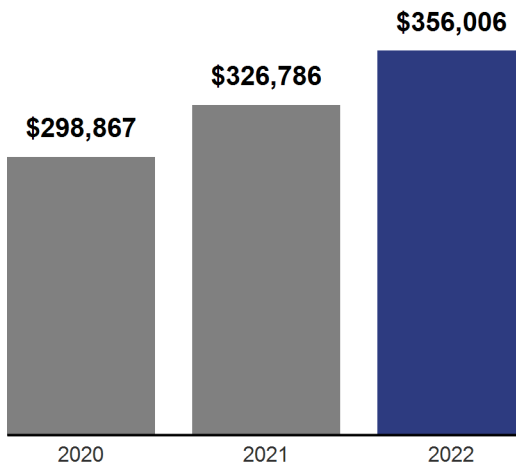
The average sales price of all listings that closed during the month.



October

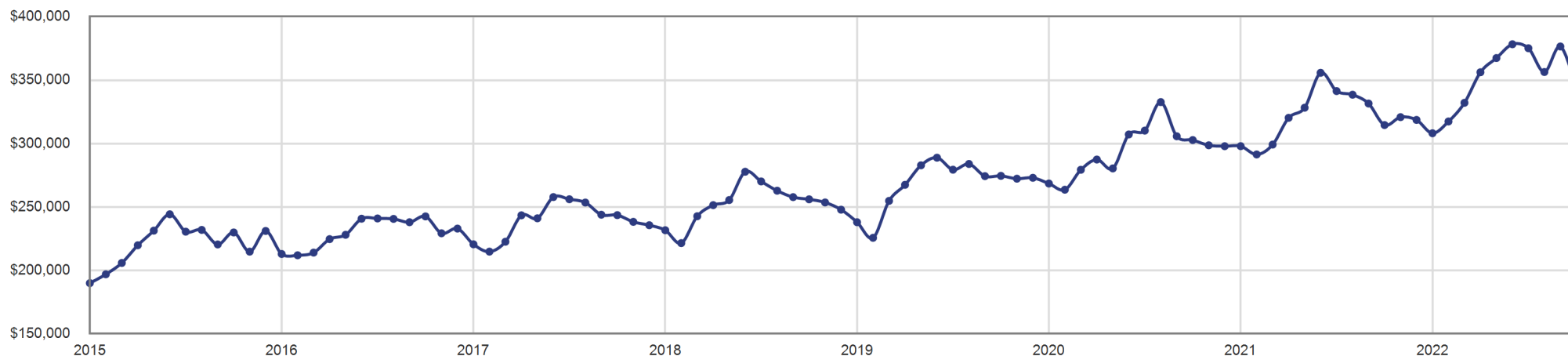


Year To Date



Month	Prior Year	Current Year	+/-
November	\$298,711	\$320,884	+ 7.4%
December	\$297,979	\$318,713	+ 7.0%
January	\$298,021	\$308,193	+ 3.4%
February	\$291,474	\$317,487	+ 8.9%
March	\$299,277	\$332,183	+ 11.0%
April	\$320,338	\$356,277	+ 11.2%
May	\$328,326	\$367,475	+ 11.9%
June	\$355,821	\$378,340	+ 6.3%
July	\$341,429	\$375,197	+ 9.9%
August	\$338,585	\$356,467	+ 5.3%
September	\$331,622	\$376,584	+ 13.6%
October	\$314,660	\$344,202	+ 9.4%
12-Month Avg	\$322,194	\$349,420	+ 8.5%

Historical Average Sales Price

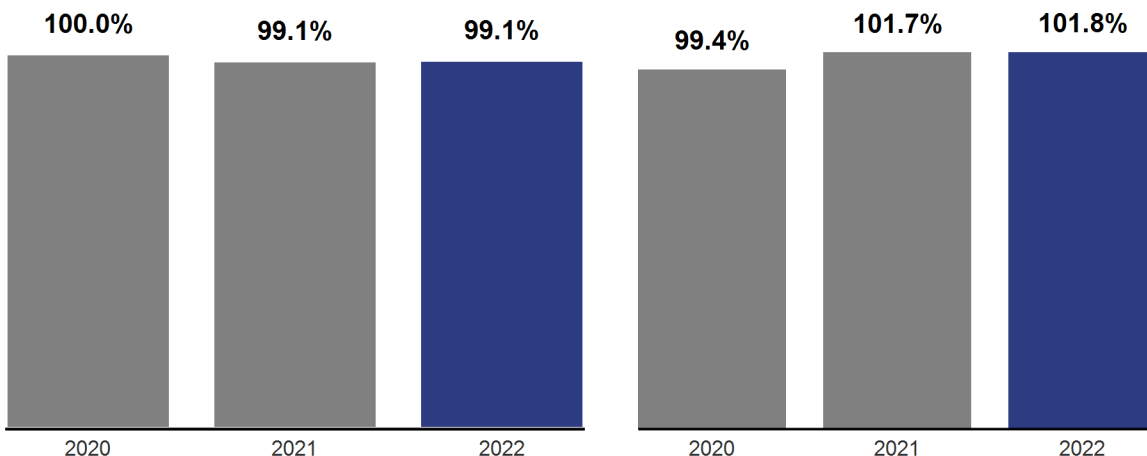


Percent of Original List Price Received - October 2022

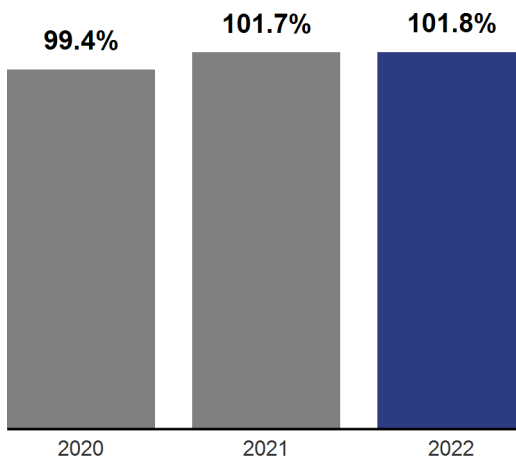
The average sales to original list price ratio for all listings that closed during the month.



October

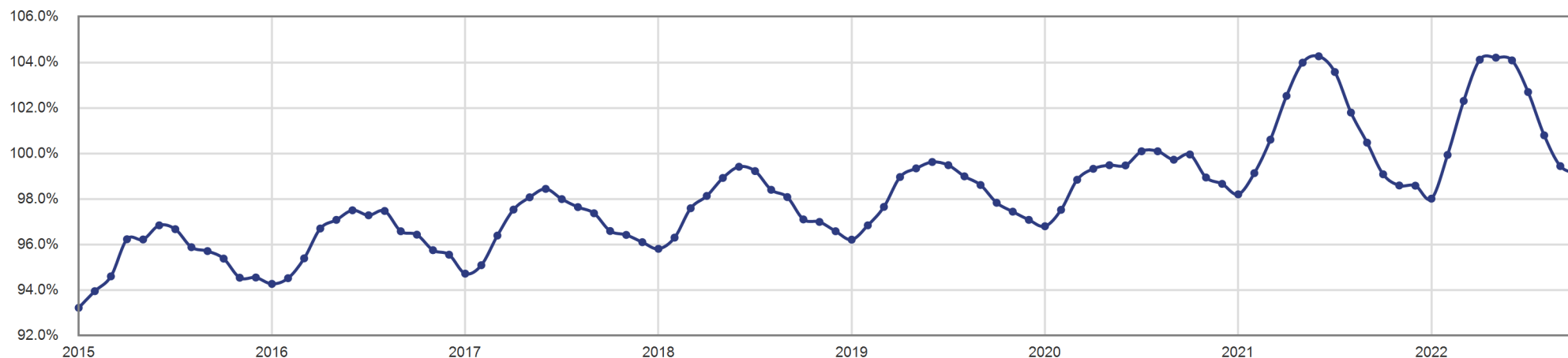


Year To Date



Month	Prior Year	Current Year	+/-
November	99.0%	98.6%	- 0.4%
December	98.7%	98.6%	- 0.1%
January	98.2%	98.0%	- 0.2%
February	99.1%	99.9%	+ 0.8%
March	100.6%	102.3%	+ 1.7%
April	102.5%	104.1%	+ 1.6%
May	104.0%	104.2%	+ 0.2%
June	104.3%	104.1%	- 0.2%
July	103.6%	102.7%	- 0.8%
August	101.8%	100.8%	- 1.0%
September	100.5%	99.5%	- 1.0%
October	99.1%	99.1%	+ 0.1%
12-Month Avg	101.3%	101.2%	- 0.1%

Historical Percent of Original List Price Received

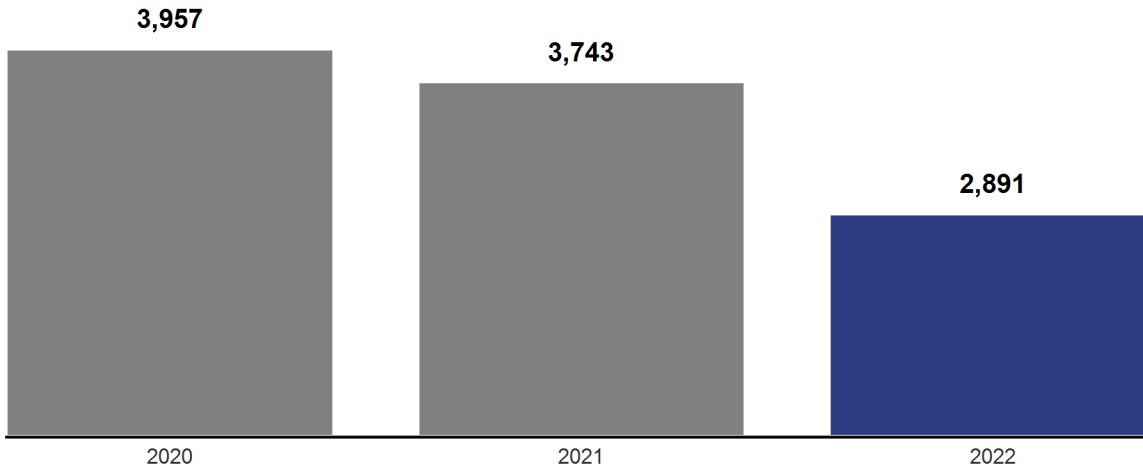


Inventory of Homes for Sale - October 2022

The number of listings that are in Active status at the end of the month.

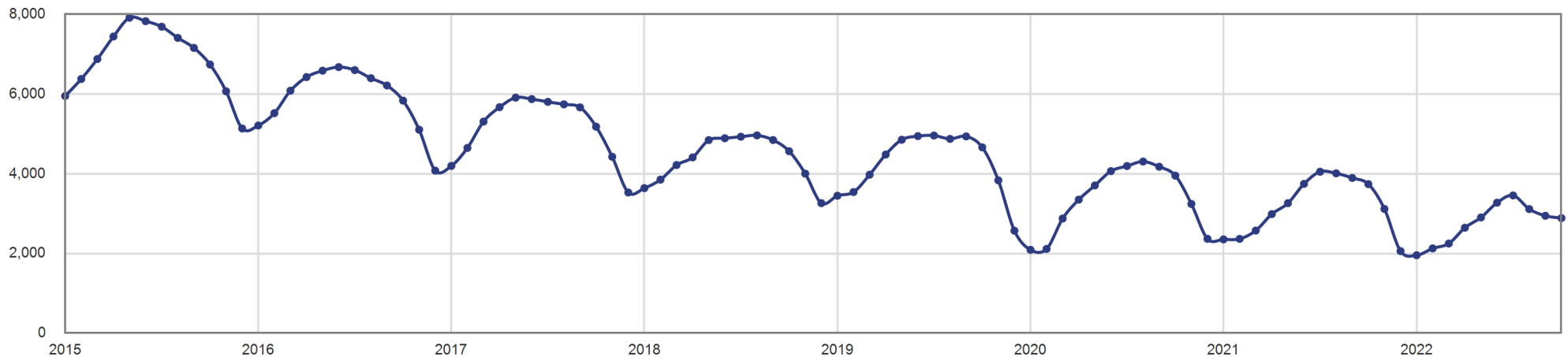


October



Month	Prior Year	Current Year	+/-
November	3,245	3,119	- 3.9%
December	2,370	2,061	- 13.0%
January	2,356	1,958	- 16.9%
February	2,369	2,130	- 10.1%
March	2,577	2,253	- 12.6%
April	2,991	2,649	- 11.4%
May	3,264	2,906	- 11.0%
June	3,749	3,277	- 12.6%
July	4,054	3,459	- 14.7%
August	4,014	3,117	- 22.3%
September	3,898	2,949	- 24.3%
October	3,743	2,891	- 22.8%
12-Month Avg	3,219	2,731	- 15.2%

Historical Inventory of Homes for Sale

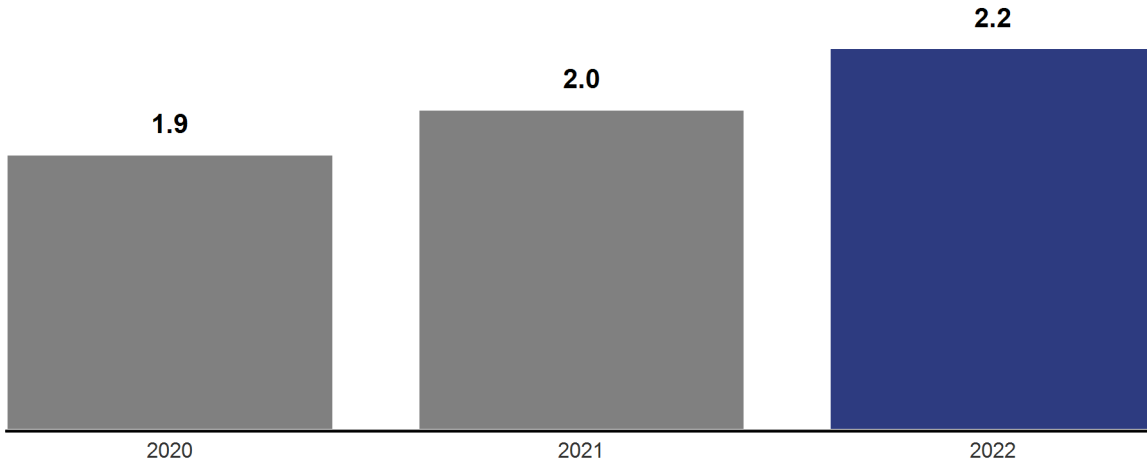


Months Supply of Inventory - October 2022

The number of active listings at the end of the month divided by the number of closed listings during the month.



October



Month	Prior Year	Current Year	+/-
November	1.9	1.8	- 3.8%
December	1.5	1.2	- 16.0%
January	2.3	1.9	- 15.4%
February	2.5	2.1	- 12.6%
March	1.8	1.6	- 10.6%
April	1.8	1.8	+ 0.4%
May	1.8	1.6	- 10.3%
June	1.6	1.6	- 0.7%
July	1.8	1.9	+ 2.8%
August	1.9	1.7	- 10.1%
September	2.0	1.8	- 8.6%
October	2.0	2.2	+ 10.2%
12-Month Avg	1.9	1.8	- 6.4%

Historical Months Supply of Inventory

