

Monthly Local Market - November 2022

A research tool provided by Metro MLS



Filters

Counties: Jefferson, Waukesha
Cities: Chenequa, Delafield, Hartland, Lac La Belle, Lac La Belle, Merton, Nashotah, Oconomowoc, Oconomowoc Lake, Pewaukee, Summit
Zip Codes: All
Dwelling Types: Single Family Residence, Townhouse/Condo
Sq. Ft. Ranges: All
Price Ranges: All

+ 22.9 %

Change in
New Listings

- 32.1 %

Change in
Closed Sales

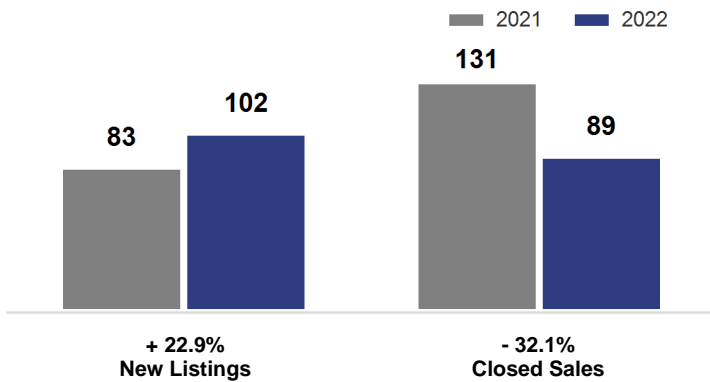
+ 5.8 %

Change in
Median Sales
Price*

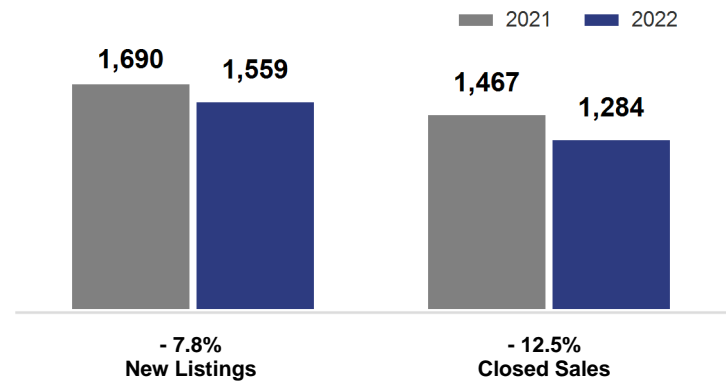
| Metric | November | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2021 | 2022 | +/- | 2021 | 2022 | +/- |
| New Listings | 83 | 102 | + 22.9% | 1,690 | 1,559 | - 7.8% |
| Closed Sales | 131 | 89 | - 32.1% | 1,467 | 1,284 | - 12.5% |
| Median Sales Price* | \$438,000 | \$463,475 | + 5.8% | \$440,000 | \$479,523 | + 9.0% |
| Percent of Original List Price Received* | 98.8% | 99.5% | + 0.8% | 100.5% | 100.9% | + 0.4% |
| Days on Market Until Sale | 30 | 28 | - 6.7% | 29 | 22 | - 24.1% |
| Inventory - Single Family Residence | 175 | 165 | - 5.7% | -- | -- | -- |
| Inventory - Townhouse/Condo | 69 | 55 | - 20.3% | -- | -- | -- |

*Does not account for seller concessions. † Activity for one month can sometimes look extreme due to small sample size.

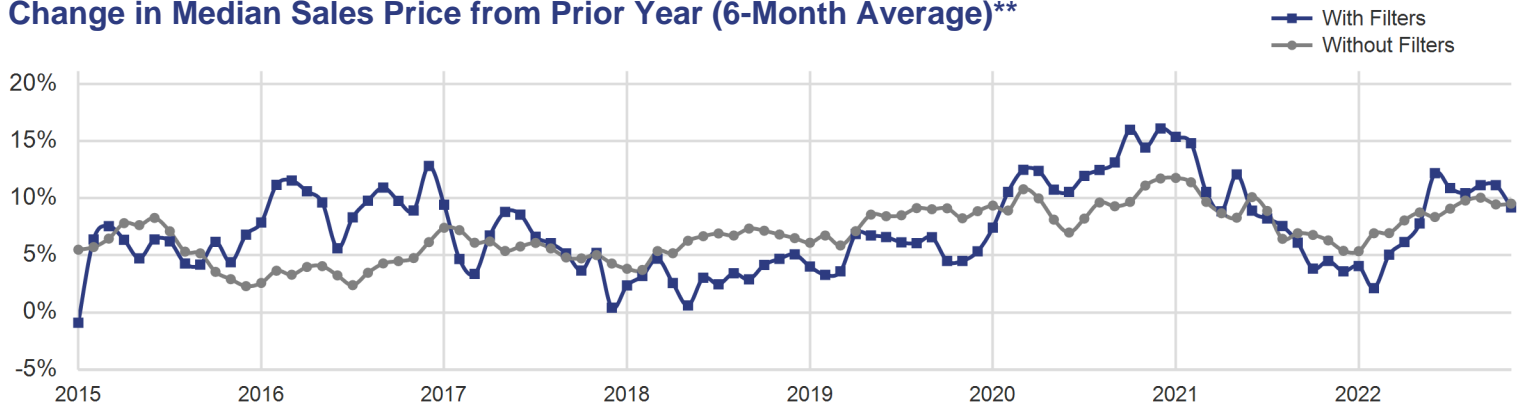
Year to Date



Year to Date



Change in Median Sales Price from Prior Year (6-Month Average)**



**Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | Current as of December 9, 2022.