



Filters

Counties:	Milwaukee,Ozaukee,Washington,Waukesha
Cities:	All
Zip Codes:	All
Map Shapes:	N/A
Dwelling Types:	Single Family Residence,Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

Quick Facts

- 25.6%	+ 6.0%	- 18.8%
Change in Closed Sales	Change in Median Sales Price	Change in Inventory

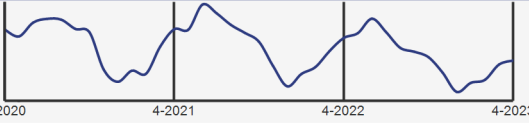
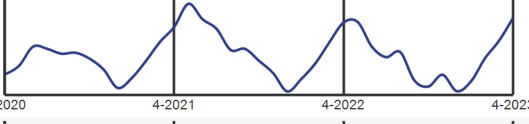
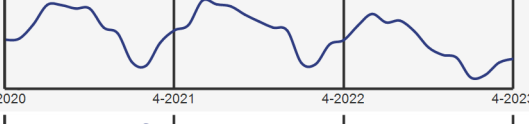
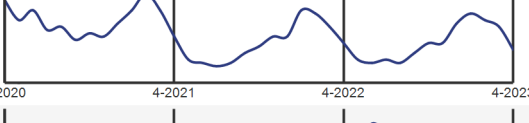
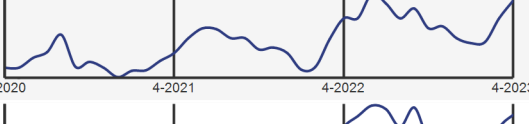




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# Market Overview - April 2023

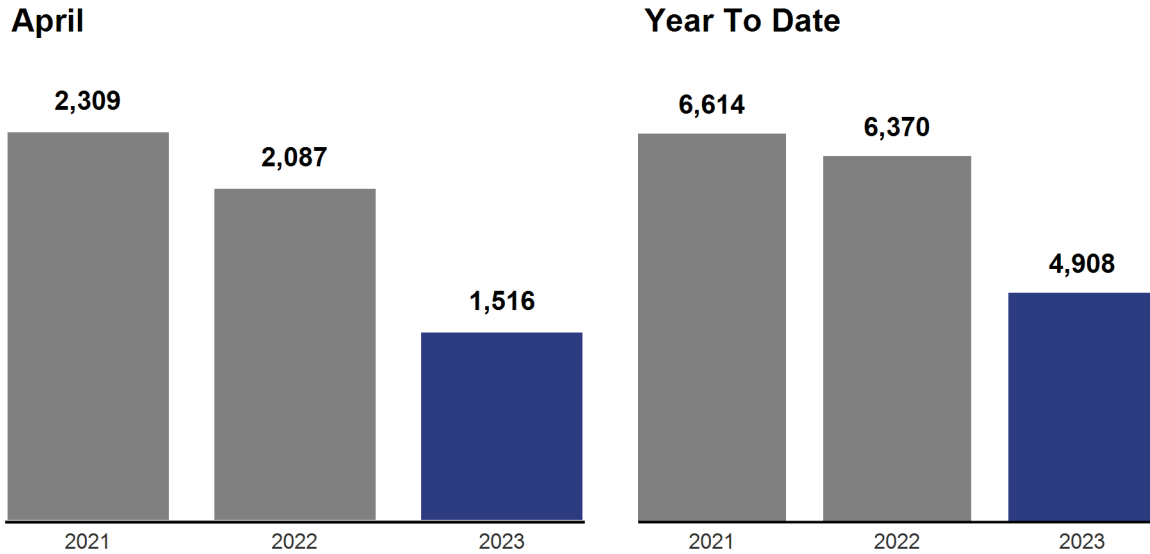
Key market metrics for the current month and year-to-date figures



Key Metrics	Historical Sparklines	4-2022	4-2023	+/-	YTD 2022	YTD 2023	+/-
New Listings		2,087	<b>1,516</b>	- 27.4%	6,370	<b>4,908</b>	- 23.0%
Pending Sales		596	<b>615</b>	+ 3.2%	--	--	--
Closed Sales		1,484	<b>1,104</b>	- 25.6%	4,897	<b>3,629</b>	- 25.9%
Days on Market Until Sale		22	<b>20</b>	- 9.1%	28	<b>26</b>	- 7.1%
Median Sales Price		\$300,000	<b>\$318,000</b>	+ 6.0%	\$271,500	<b>\$295,000</b>	+ 8.7%
Average Sales Price		\$356,606	<b>\$368,913</b>	+ 3.5%	\$331,623	<b>\$348,973</b>	+ 5.2%
Percent of Original List Price Received		104.0%	<b>102.0%</b>	- 2.0%	101.5%	<b>99.8%</b>	- 1.7%
Inventory of Homes for Sale		2,647	<b>2,149</b>	- 18.8%	--	--	--
Months Supply of Inventory		1.8	<b>1.9</b>	+ 9.1%	--	--	--

# New Listings - April 2023

The number of listings that are new during the month.



Month	Prior Year	Current Year	+/-
May	2,298	2,209	- 3.9%
June	2,933	2,576	- 12.2%
July	2,712	2,236	- 17.6%
August	2,421	1,838	- 24.1%
September	2,215	1,739	- 21.5%
October	1,991	1,601	- 19.6%
November	1,376	1,212	- 11.9%
December	862	721	- 16.4%
January	1,174	950	- 19.1%
February	1,352	1,027	- 24.0%
March	1,757	1,415	- 19.5%
April	2,087	1,516	- 27.4%
12-Month Avg	1,932	1,587	- 17.9%

## Historical New Listings

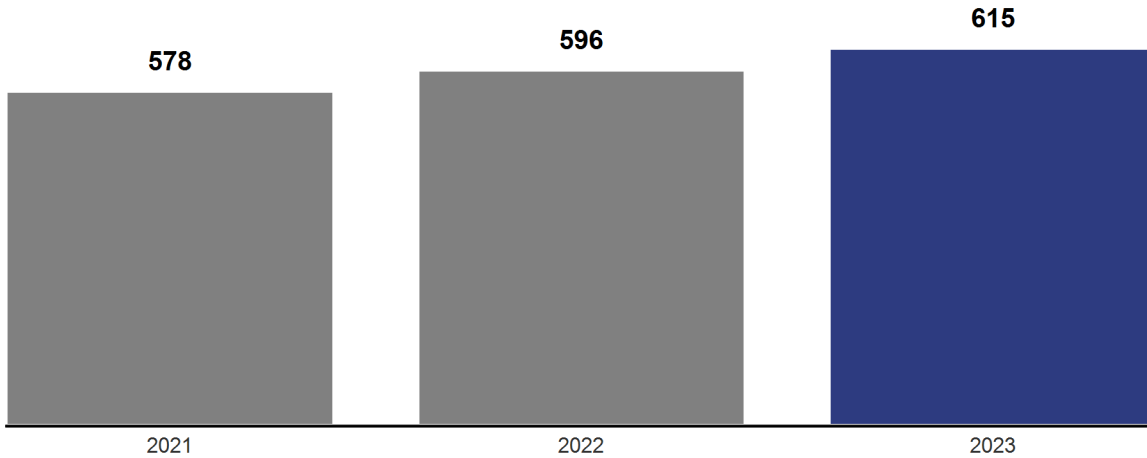


# Pending Sales - April 2023

The number of listings that are Under Contract at the end of the month.

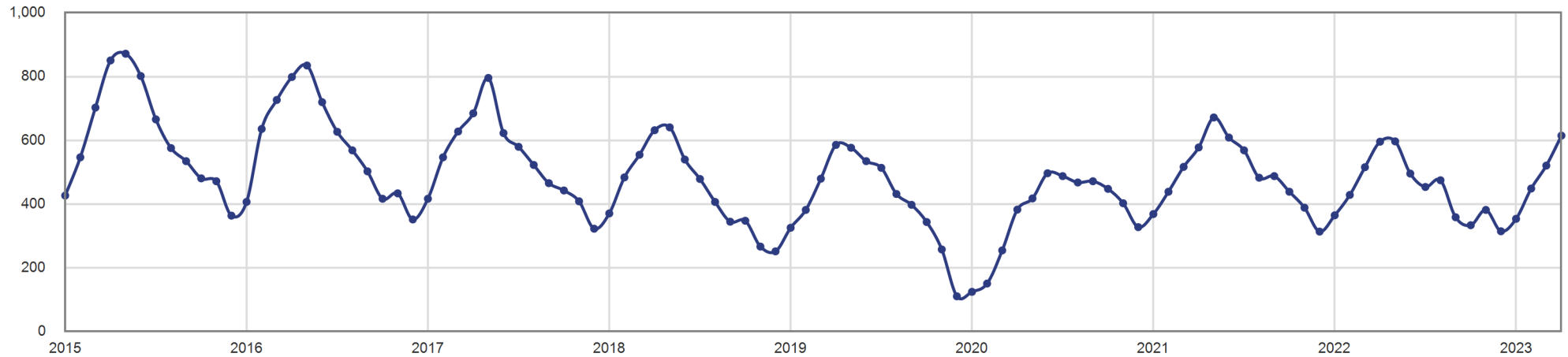


## April



Month	Prior Year	Current Year	+/-
May	672	597	- 11.2%
June	609	496	- 18.6%
July	569	454	- 20.2%
August	483	475	- 1.7%
September	488	359	- 26.4%
October	439	334	- 23.9%
November	389	382	- 1.8%
December	314	315	+ 0.3%
January	365	354	- 3.0%
February	429	449	+ 4.7%
March	516	521	+ 1.0%
April	596	615	+ 3.2%
12-Month Avg	489	446	- 8.8%

## Historical Pending Sales

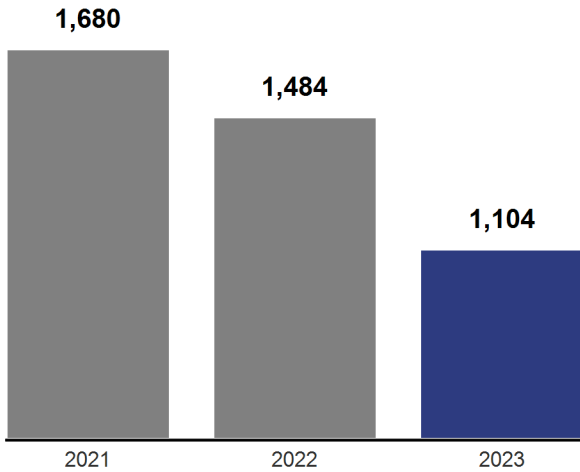


# Closed Sales - April 2023

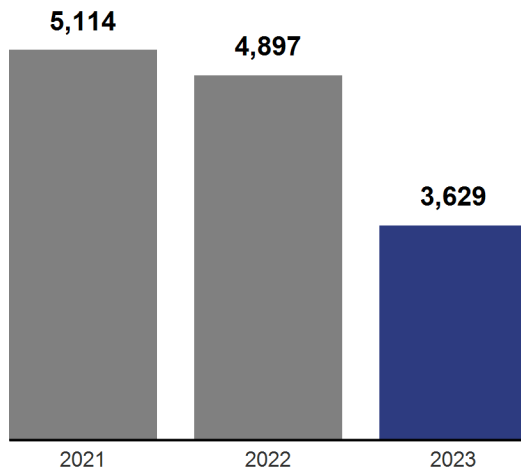
The number of listings that closed during the month.



## April

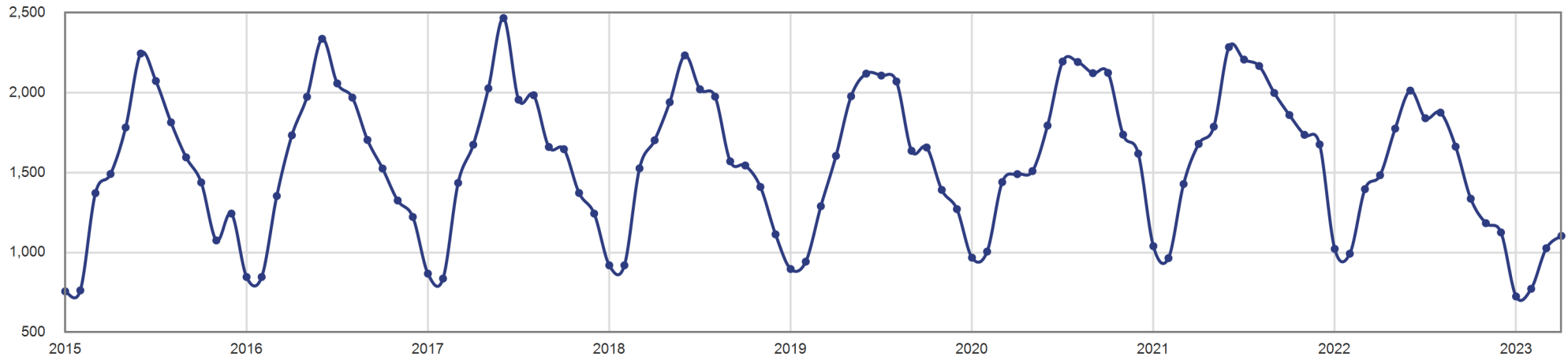


## Year To Date



Month	Prior Year	Current Year	+/-
May	1,788	1,776	- 0.7%
June	2,286	2,014	- 11.9%
July	2,208	1,841	- 16.6%
August	2,168	1,876	- 13.5%
September	1,999	1,663	- 16.8%
October	1,861	1,337	- 28.2%
November	1,737	1,184	- 31.8%
December	1,677	1,126	- 32.9%
January	1,023	725	- 29.1%
February	993	773	- 22.2%
March	1,397	1,027	- 26.5%
April	1,484	1,104	- 25.6%
12-Month Avg	1,718	1,371	- 20.2%

## Historical Closed Sales

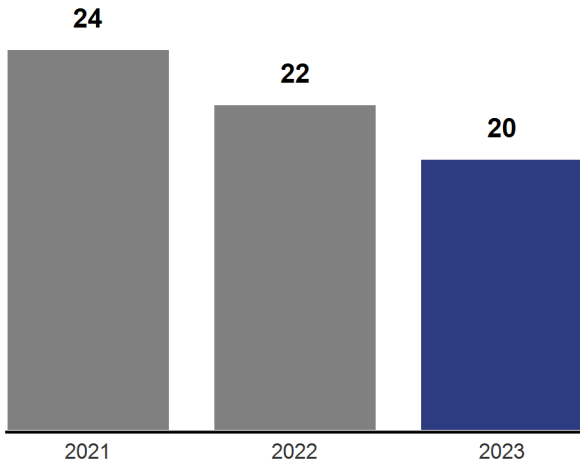


# Days on Market Until Sale - April 2023

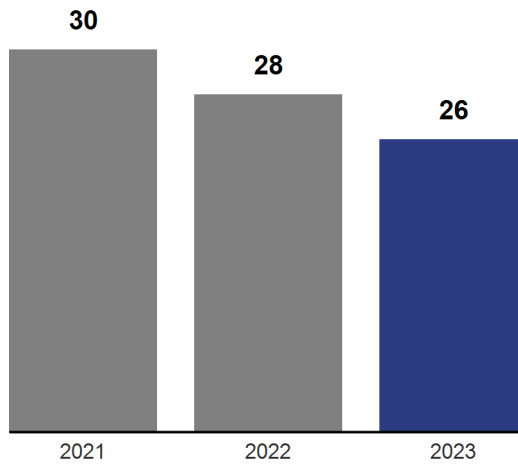
The average Days On Market value for all listings that closed during the month.



## April

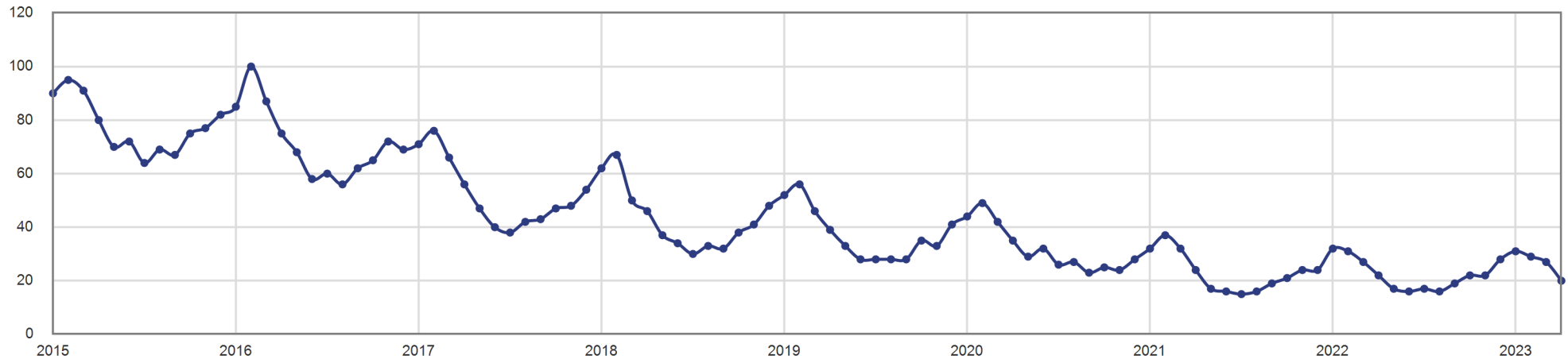


## Year To Date



Month	Prior Year	Current Year	+/-
May	17	17	0.0%
June	16	16	0.0%
July	15	17	+ 13.3%
August	16	16	0.0%
September	19	19	0.0%
October	21	22	+ 4.8%
November	24	22	- 8.3%
December	24	28	+ 16.7%
January	32	31	- 3.1%
February	31	29	- 6.5%
March	27	27	0.0%
April	22	20	- 9.1%
12-Month Avg	21	21	0.0%

## Historical Days on Market Until Sale

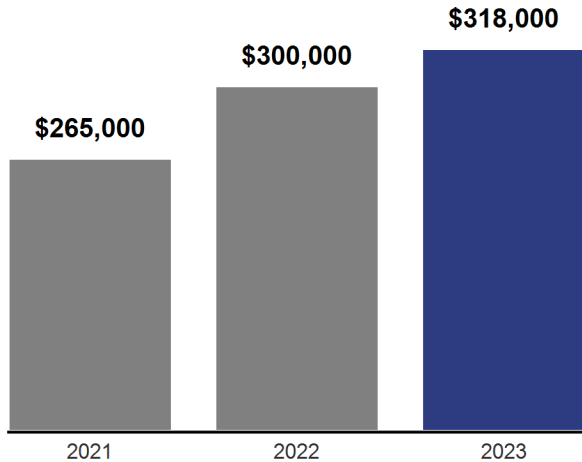


# Median Sales Price - April 2023

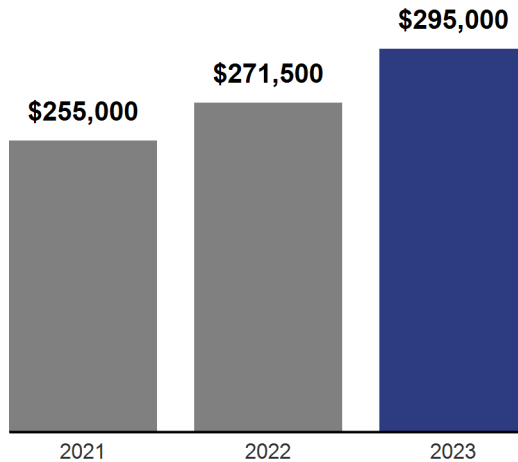
The median sales price of all listings that closed during the month.



## April

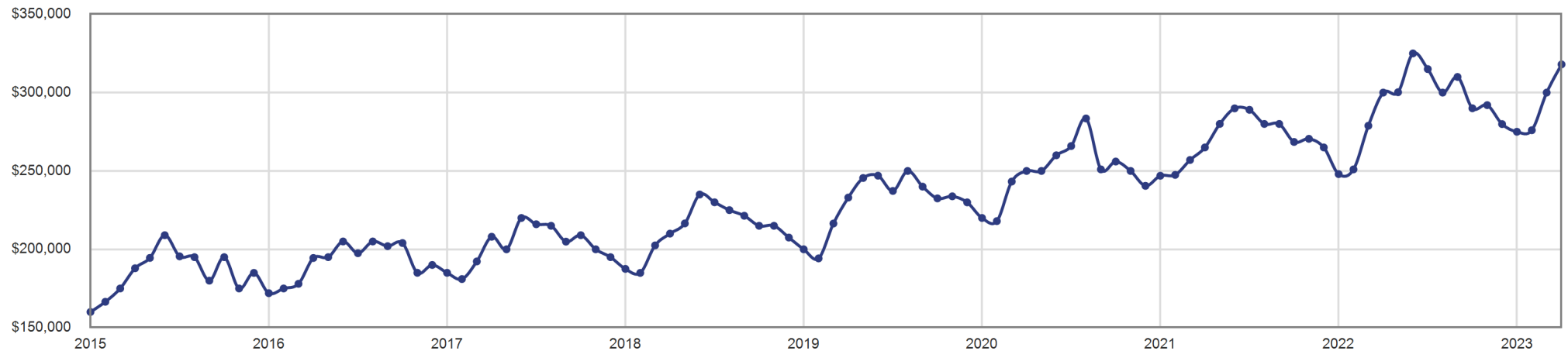


## Year To Date



Month	Prior Year	Current Year	+/-
May	\$280,000	\$300,250	+ 7.2%
June	\$289,950	\$325,000	+ 12.1%
July	\$289,000	\$315,000	+ 9.0%
August	\$280,000	\$300,000	+ 7.1%
September	\$280,000	\$310,000	+ 10.7%
October	\$268,500	\$290,000	+ 8.0%
November	\$270,500	\$292,000	+ 7.9%
December	\$265,000	\$279,900	+ 5.6%
January	\$248,000	\$275,000	+ 10.9%
February	\$251,000	\$276,000	+ 10.0%
March	\$278,850	\$300,000	+ 7.6%
April	\$300,000	\$318,000	+ 6.0%
12-Month Med	\$275,000	\$300,000	+ 9.1%

## Historical Median Sales Price

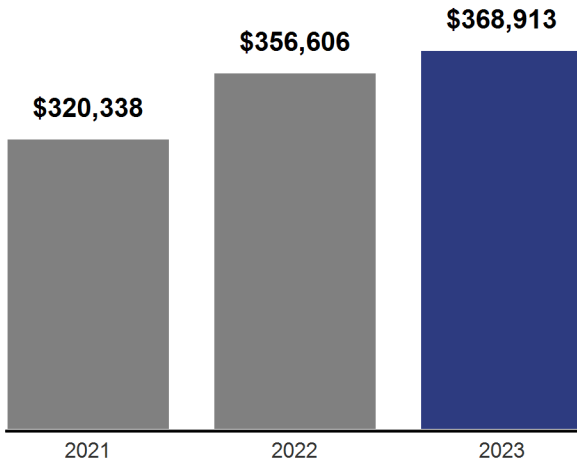


# Average Sales Price - April 2023

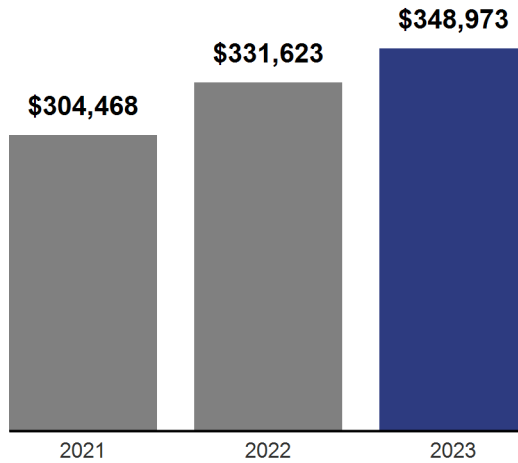
The average sales price of all listings that closed during the month.



## April

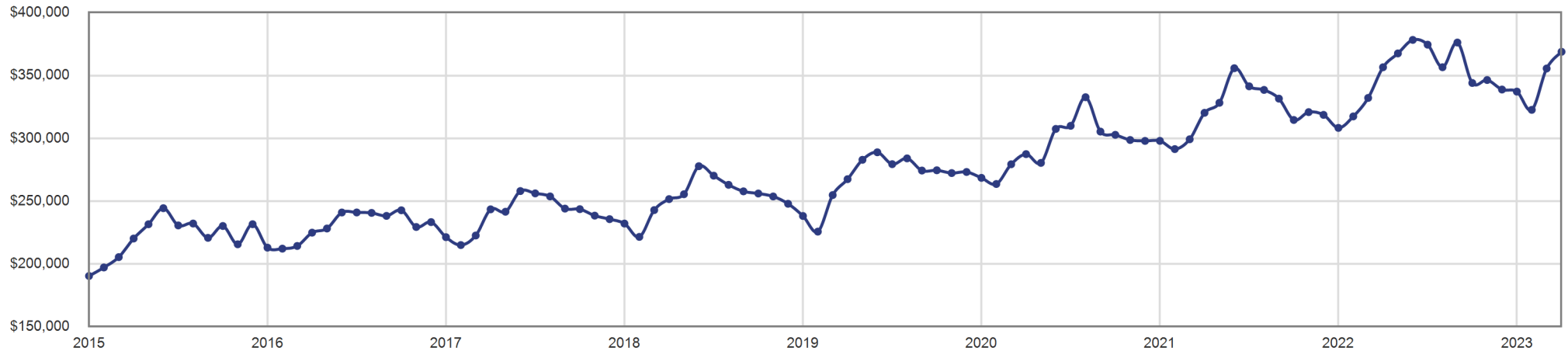


## Year To Date



Month	Prior Year	Current Year	+/-
May	\$328,326	\$367,625	+ 12.0%
June	\$355,821	\$378,372	+ 6.3%
July	\$341,429	\$374,579	+ 9.7%
August	\$338,585	\$356,618	+ 5.3%
September	\$331,622	\$376,281	+ 13.5%
October	\$314,660	\$344,084	+ 9.4%
November	\$320,884	\$346,442	+ 8.0%
December	\$318,713	\$338,867	+ 6.3%
January	\$308,340	\$337,210	+ 9.4%
February	\$317,487	\$322,699	+ 1.6%
March	\$332,183	\$355,618	+ 7.1%
April	\$356,606	\$368,913	+ 3.5%
12-Month Avg	\$332,316	\$359,816	+ 8.3%

## Historical Average Sales Price



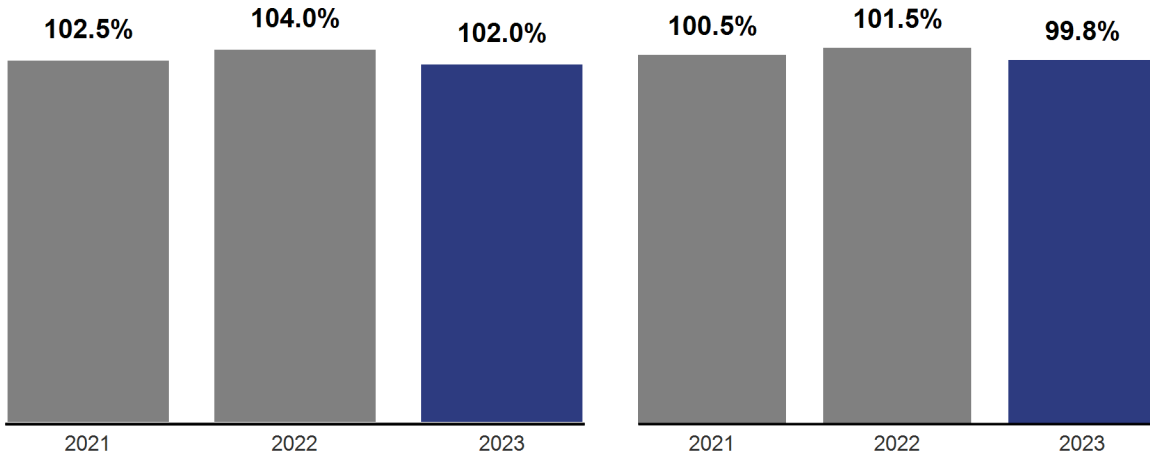


# Percent of Original List Price Received - April 2023

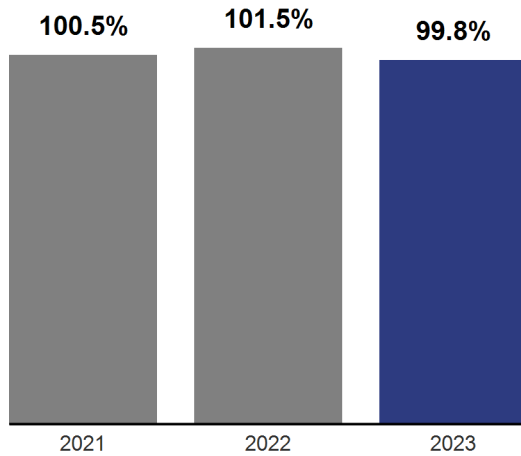
The average sales to original list price ratio for all listings that closed during the month.



## April

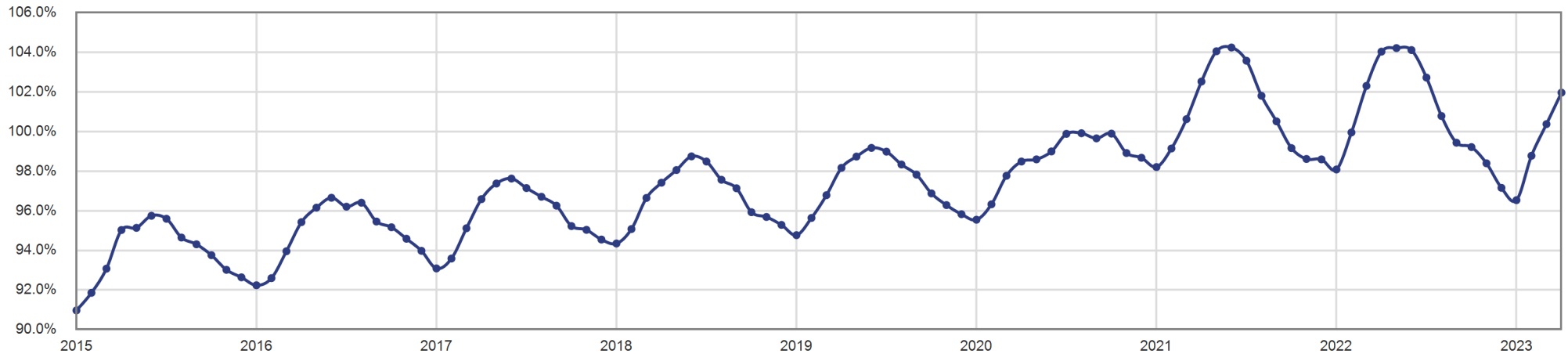


## Year To Date



Month	Prior Year	Current Year	+/-
May	104.1%	104.2%	+ 0.2%
June	104.3%	104.1%	- 0.1%
July	103.6%	102.7%	- 0.8%
August	101.8%	100.8%	- 1.0%
September	100.5%	99.4%	- 1.1%
October	99.2%	99.2%	+ 0.1%
November	98.6%	98.4%	- 0.2%
December	98.6%	97.2%	- 1.5%
January	98.1%	96.5%	- 1.6%
February	100.0%	98.8%	- 1.2%
March	102.3%	100.4%	- 1.9%
April	104.0%	102.0%	- 2.0%
12-Month Avg	101.5%	100.9%	- 0.6%

## Historical Percent of Original List Price Received

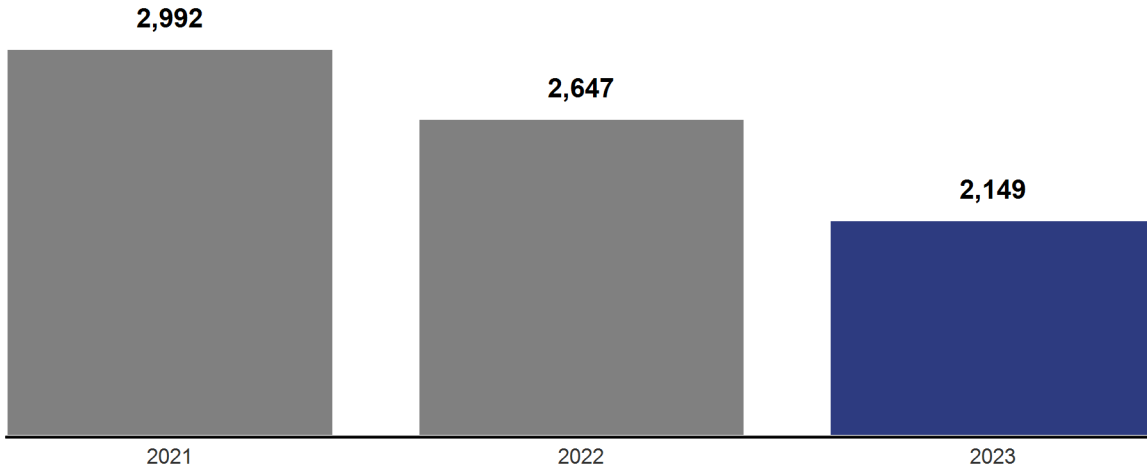


# Inventory of Homes for Sale - April 2023

The number of listings that are in Active status at the end of the month.

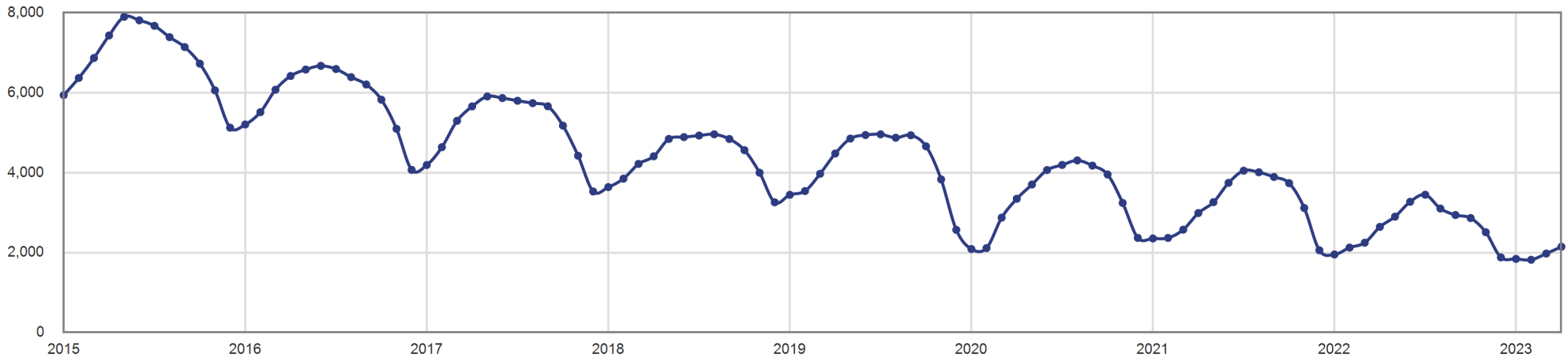


## April



Month	Prior Year	Current Year	+/-
May	3,264	2,902	- 11.1%
June	3,748	3,274	- 12.6%
July	4,053	3,451	- 14.9%
August	4,013	3,105	- 22.6%
September	3,896	2,943	- 24.5%
October	3,741	2,867	- 23.4%
November	3,119	2,512	- 19.5%
December	2,061	1,882	- 8.7%
January	1,956	1,845	- 5.7%
February	2,128	1,823	- 14.3%
March	2,250	1,979	- 12.0%
April	2,647	2,149	- 18.8%
12-Month Avg	3,073	2,561	- 16.7%

## Historical Inventory of Homes for Sale

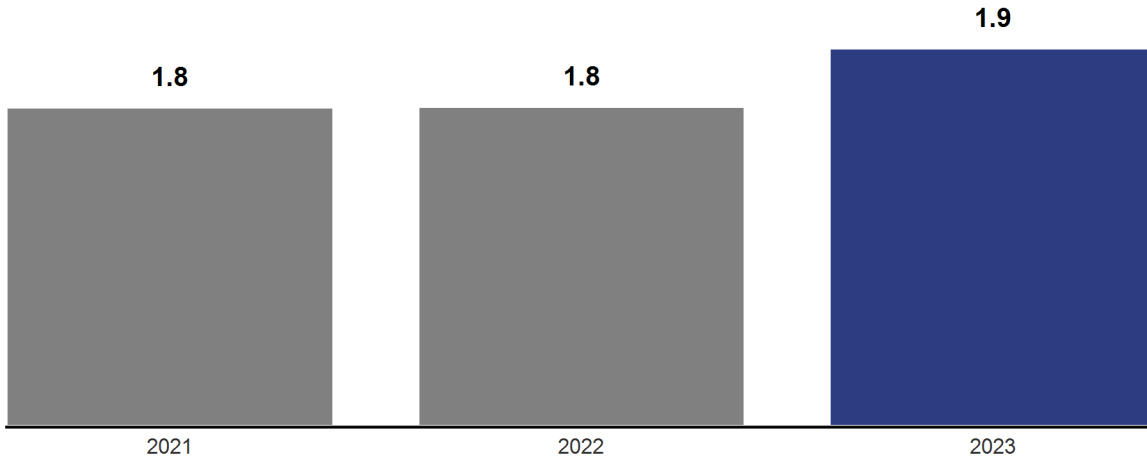


# Months Supply of Inventory - April 2023

The number of active listings at the end of the month divided by the number of closed listings during the month.



## April



Month	Prior Year	Current Year	+/-
May	1.8	1.6	- 10.5%
June	1.6	1.6	- 0.8%
July	1.8	1.9	+ 2.1%
August	1.9	1.7	- 10.6%
September	1.9	1.8	- 9.2%
October	2.0	2.1	+ 6.7%
November	1.8	2.1	+ 18.2%
December	1.2	1.7	+ 36.0%
January	1.9	2.5	+ 33.1%
February	2.1	2.4	+ 10.0%
March	1.6	1.9	+ 19.6%
April	1.8	1.9	+ 9.1%
12-Month Avg	1.8	1.9	+ 7.8%

## Historical Months Supply of Inventory

