



Filters

Counties:	Milwaukee,Ozaukee,Washington,Waukesha
Cities:	All
Zip Codes:	All
Map Shapes:	N/A
Dwelling Types:	Single Family Residence,Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

Quick Facts

- 22.6%	+ 7.7%	- 23.8%
Change in Closed Sales	Change in Median Sales Price	Change in Inventory

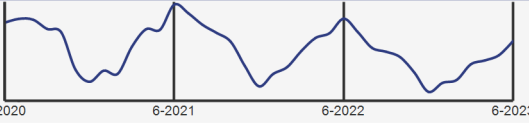
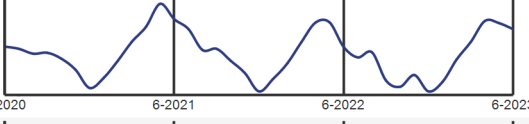
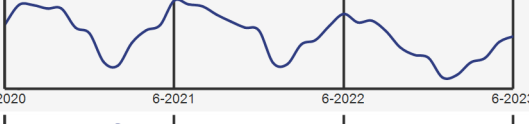
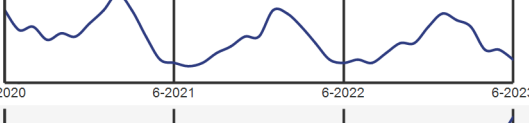
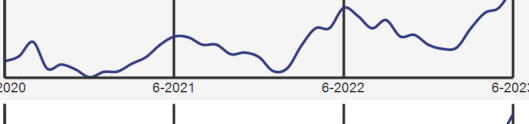
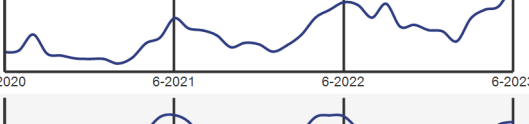

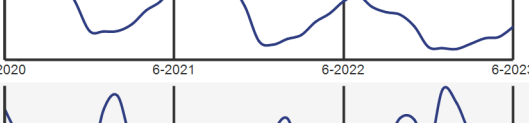

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# Market Overview - June 2023

Key market metrics for the current month and year-to-date figures



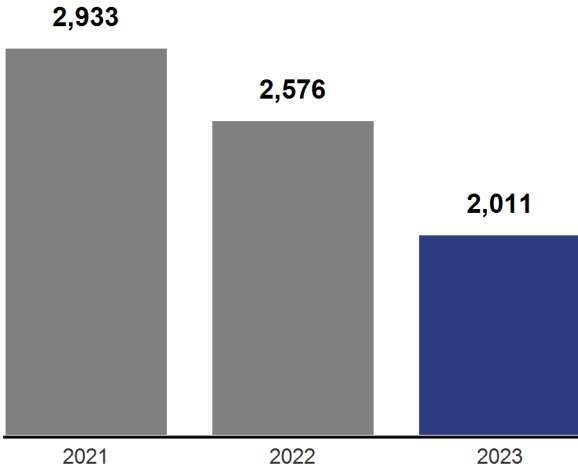
Key Metrics	Historical Sparklines	6-2022	6-2023	+/-	YTD 2022	YTD 2023	+/-
New Listings		2,576	<b>2,011</b>	- 21.9%	11,155	<b>8,577</b>	- 23.1%
Pending Sales		495	<b>568</b>	+ 14.8%	--	--	--
Closed Sales		2,014	<b>1,558</b>	- 22.6%	8,688	<b>6,651</b>	- 23.5%
Days on Market Until Sale		16	<b>17</b>	+ 6.3%	23	<b>23</b>	+ 0.0%
Median Sales Price		\$325,000	<b>\$350,000</b>	+ 7.7%	\$287,500	<b>\$315,000</b>	+ 9.6%
Average Sales Price		\$378,372	<b>\$405,632</b>	+ 7.2%	\$349,831	<b>\$367,372</b>	+ 5.0%
Percent of Original List Price Received		104.1%	<b>103.6%</b>	- 0.6%	102.7%	<b>101.4%</b>	- 1.2%
Inventory of Homes for Sale		3,274	<b>2,496</b>	- 23.8%	--	--	--
Months Supply of Inventory		1.6	<b>1.6</b>	- 1.5%	--	--	--

# New Listings - June 2023

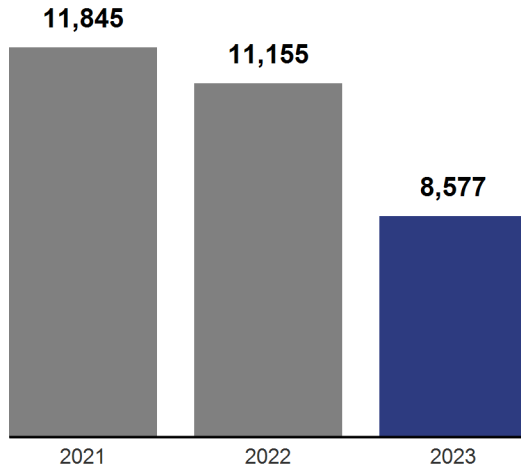
The number of listings that are new during the month.



## June

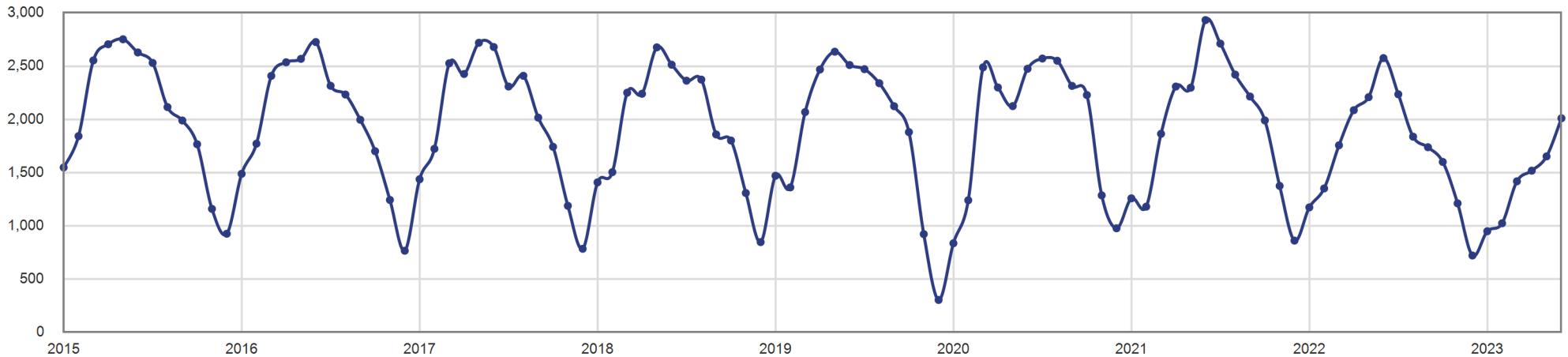


## Year To Date



Month	Prior Year	Current Year	+/-
July	2,712	2,236	- 17.6%
August	2,421	1,838	- 24.1%
September	2,215	1,739	- 21.5%
October	1,991	1,601	- 19.6%
November	1,376	1,212	- 11.9%
December	862	722	- 16.2%
January	1,174	950	- 19.1%
February	1,352	1,025	- 24.2%
March	1,757	1,419	- 19.2%
April	2,087	1,519	- 27.2%
May	2,209	1,653	- 25.2%
June	2,576	2,011	- 21.9%
12-Month Avg	1,894	1,494	- 21.1%

## Historical New Listings

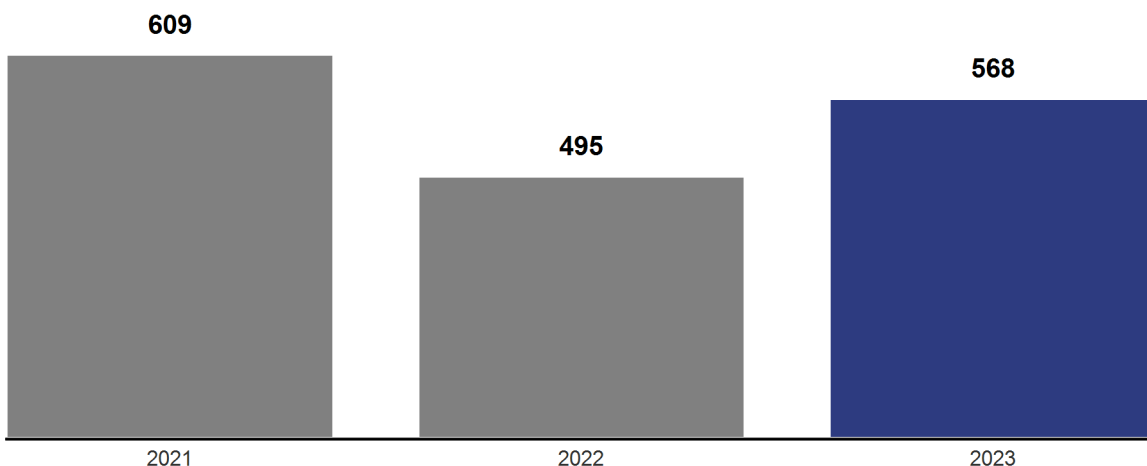


# Pending Sales - June 2023

The number of listings that are Under Contract at the end of the month.

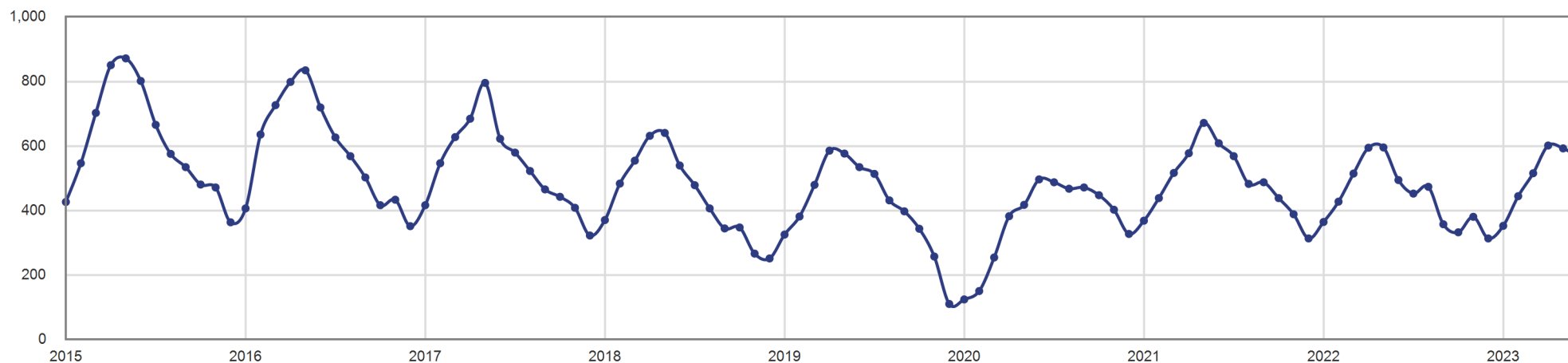


## June



Month	Prior Year	Current Year	+/-
July	569	453	- 20.4%
August	483	474	- 1.9%
September	488	358	- 26.6%
October	439	333	- 24.1%
November	389	381	- 2.1%
December	314	314	0.0%
January	365	353	- 3.3%
February	428	445	+ 4.0%
March	515	516	+ 0.2%
April	595	602	+ 1.2%
May	596	593	- 0.5%
June	495	568	+ 14.7%
12-Month Avg	473	449	- 5.0%

## Historical Pending Sales

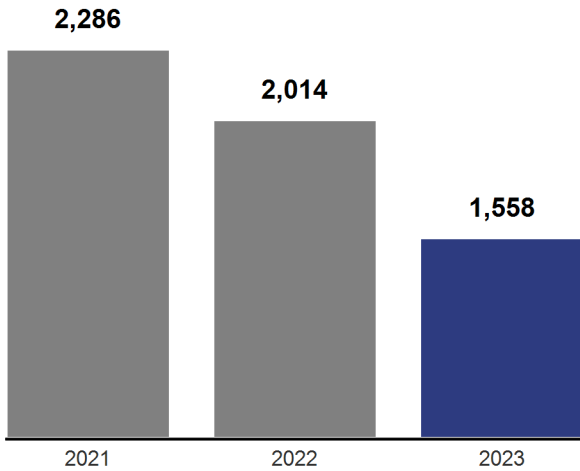


# Closed Sales - June 2023

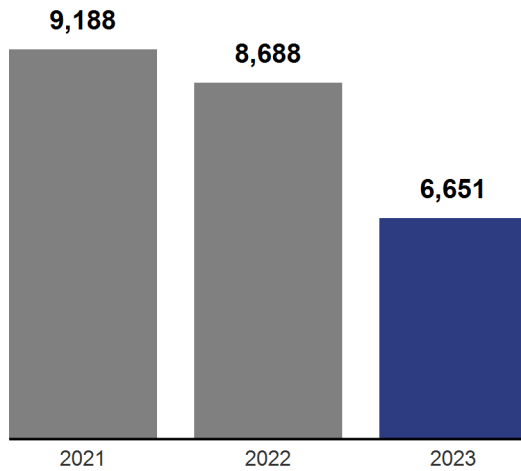
The number of listings that closed during the month.



## June

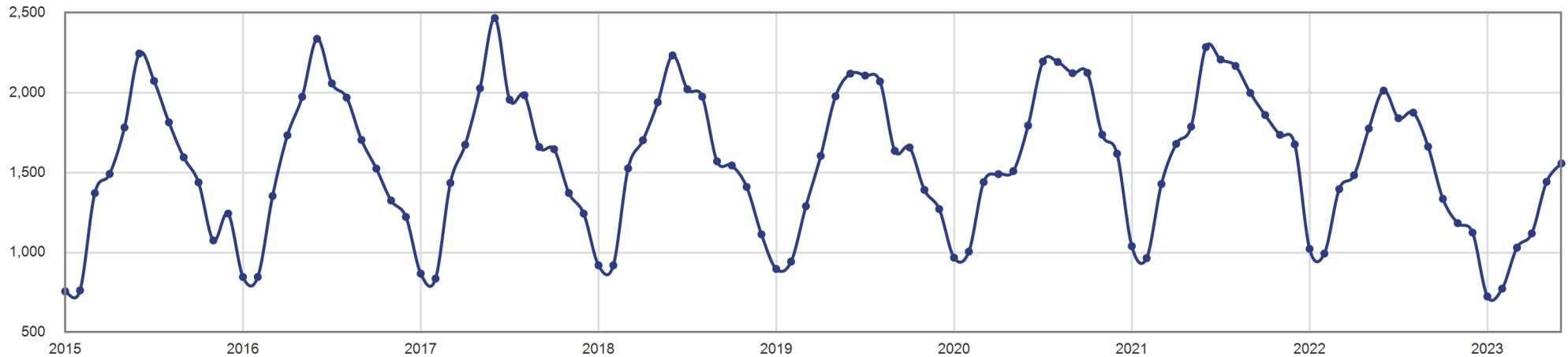


## Year To Date



Month	Prior Year	Current Year	+/-
July	2,208	1,841	- 16.6%
August	2,168	1,876	- 13.5%
September	1,999	1,663	- 16.8%
October	1,861	1,336	- 28.2%
November	1,737	1,184	- 31.8%
December	1,677	1,125	- 32.9%
January	1,023	725	- 29.1%
February	994	774	- 22.1%
March	1,397	1,031	- 26.2%
April	1,484	1,120	- 24.5%
May	1,776	1,443	- 18.8%
June	2,014	1,558	- 22.6%
12-Month Avg	1,695	1,306	- 22.9%

## Historical Closed Sales

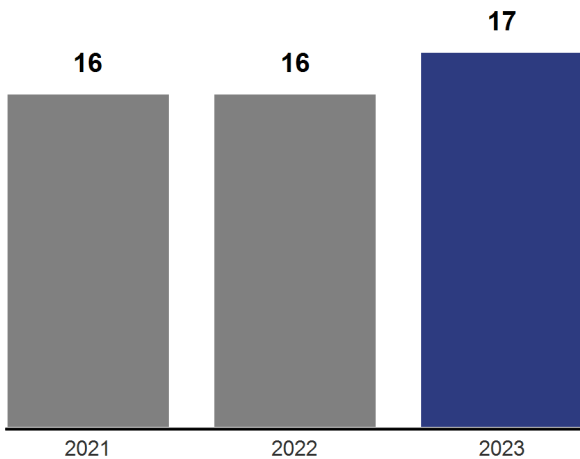


# Days on Market Until Sale - June 2023

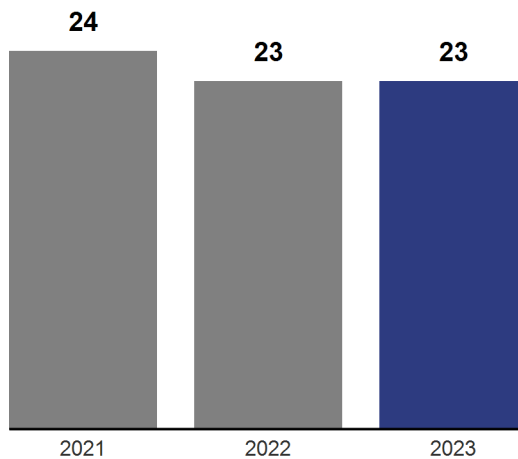
The average Days On Market value for all listings that closed during the month.



## June

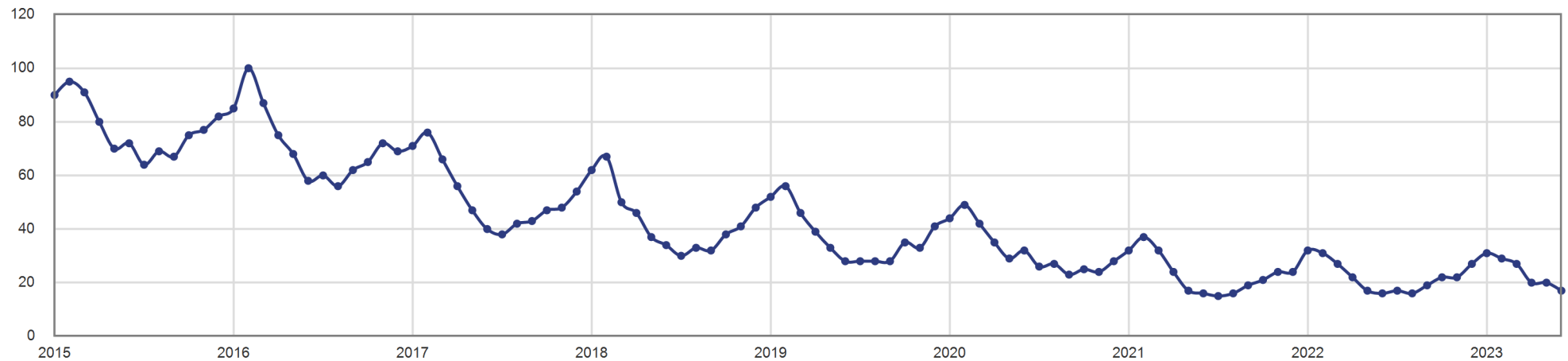


## Year To Date



Month	Prior Year	Current Year	+/-
July	15	17	+ 13.3%
August	16	16	0.0%
September	19	19	0.0%
October	21	22	+ 4.8%
November	24	22	- 8.3%
December	24	27	+ 12.5%
January	32	31	- 3.1%
February	31	29	- 6.5%
March	27	27	0.0%
April	22	20	- 9.1%
May	17	20	+ 17.6%
June	16	17	+ 6.3%
12-Month Avg	21	21	0.0%

## Historical Days on Market Until Sale

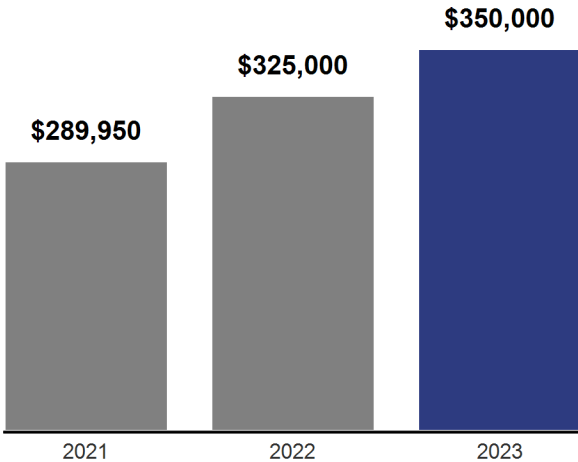


# Median Sales Price - June 2023

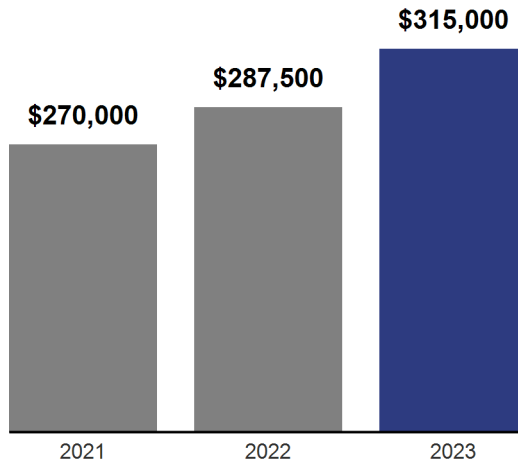
The median sales price of all listings that closed during the month.



## June

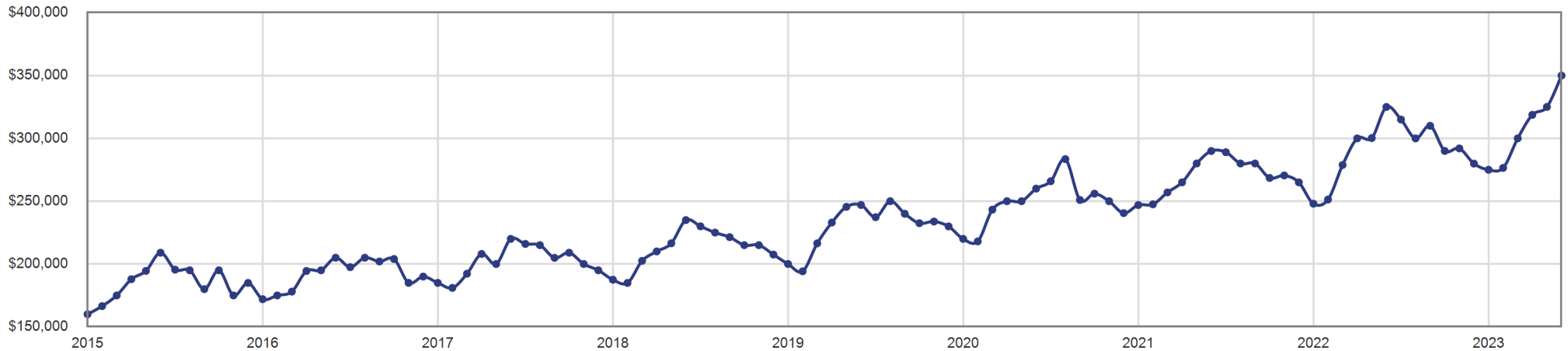


## Year To Date



Month	Prior Year	Current Year	+/-
July	\$289,000	\$315,000	+ 9.0%
August	\$280,000	\$300,000	+ 7.1%
September	\$280,000	\$310,000	+ 10.7%
October	\$268,500	\$290,000	+ 8.0%
November	\$270,500	\$292,000	+ 7.9%
December	\$265,000	\$279,900	+ 5.6%
January	\$248,000	\$275,000	+ 10.9%
February	\$251,330	\$276,500	+ 10.0%
March	\$278,850	\$300,000	+ 7.6%
April	\$300,000	\$318,750	+ 6.3%
May	\$300,250	\$325,022	+ 8.3%
June	\$325,000	\$350,000	+ 7.7%
12-Month Med	\$280,000	\$305,000	+ 8.9%

## Historical Median Sales Price

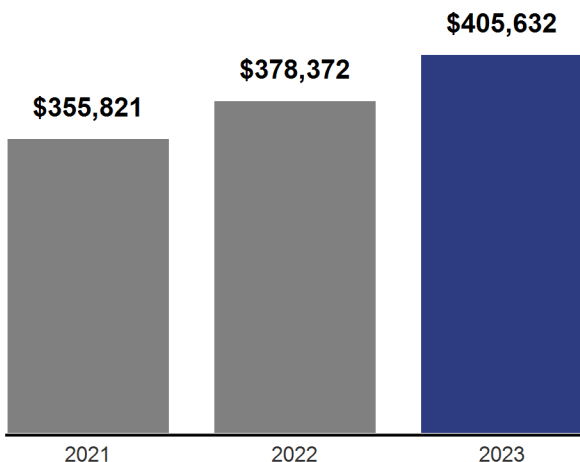


# Average Sales Price - June 2023

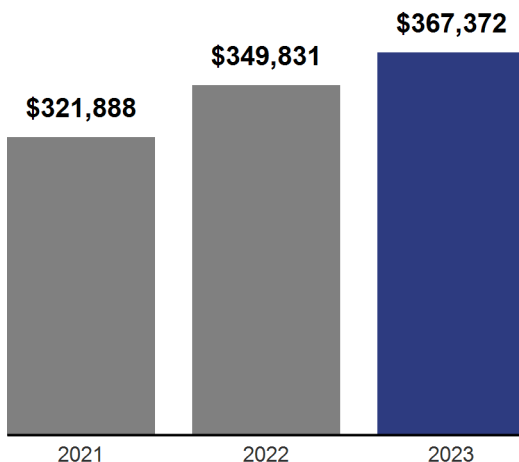
The average sales price of all listings that closed during the month.



## June

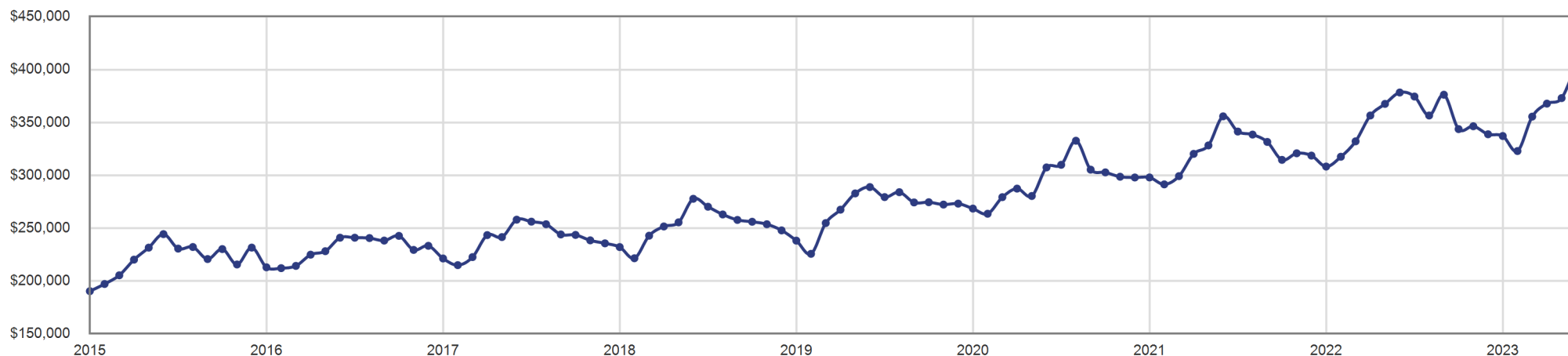


## Year To Date



Month	Prior Year	Current Year	+/-
July	\$341,429	\$374,579	+ 9.7%
August	\$338,585	\$356,618	+ 5.3%
September	\$331,622	\$376,281	+ 13.5%
October	\$314,660	\$343,762	+ 9.2%
November	\$320,884	\$346,442	+ 8.0%
December	\$318,713	\$338,872	+ 6.3%
January	\$308,340	\$337,210	+ 9.4%
February	\$317,595	\$322,998	+ 1.7%
March	\$332,183	\$355,559	+ 7.0%
April	\$356,606	\$367,843	+ 3.2%
May	\$367,625	\$373,092	+ 1.5%
June	\$378,372	\$405,632	+ 7.2%
12-Month Avg	\$337,674	\$362,238	+ 7.3%

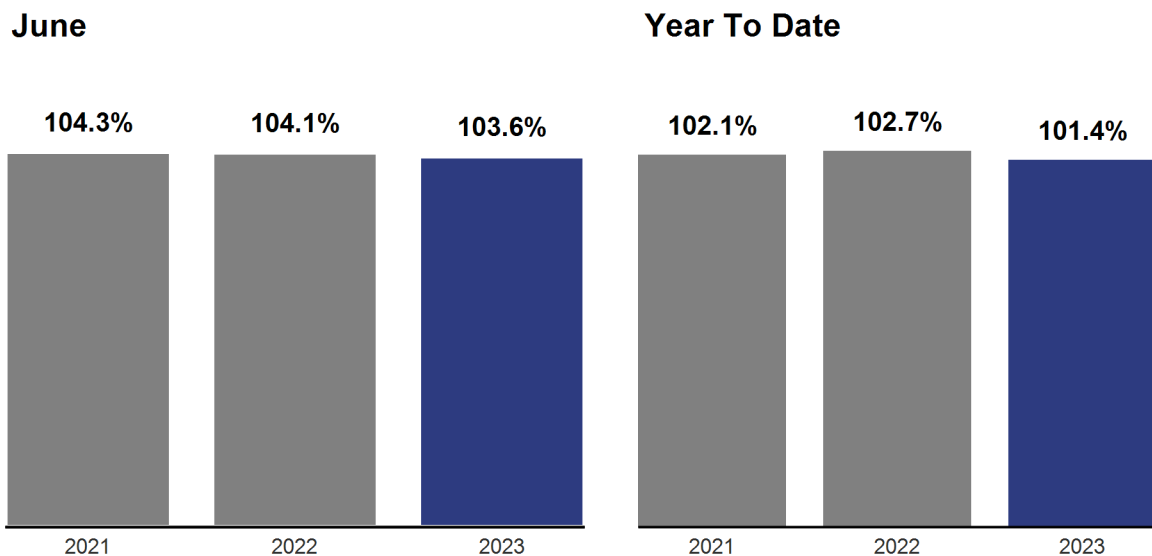
## Historical Average Sales Price





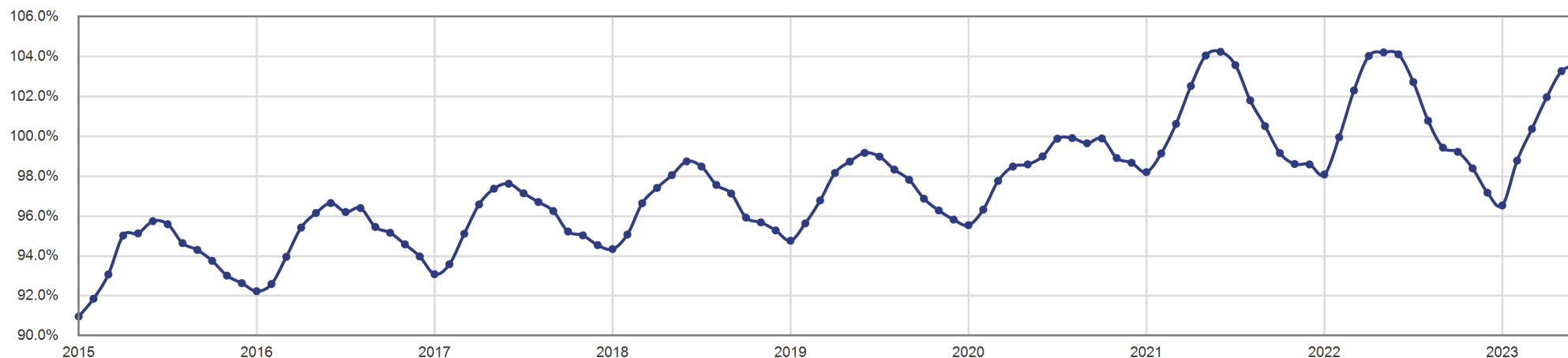
# Percent of Original List Price Received - June 2023

The average sales to original list price ratio for all listings that closed during the month.



Month	Prior Year	Current Year	+/-
July	103.6%	<b>102.7%</b>	- 0.8%
August	101.8%	<b>100.8%</b>	- 1.0%
September	100.5%	<b>99.4%</b>	- 1.1%
October	99.2%	<b>99.2%</b>	+ 0.1%
November	98.6%	<b>98.4%</b>	- 0.2%
December	98.6%	<b>97.2%</b>	- 1.4%
January	98.1%	<b>96.5%</b>	- 1.6%
February	100.0%	<b>98.8%</b>	- 1.2%
March	102.3%	<b>100.4%</b>	- 1.9%
April	104.0%	<b>102.0%</b>	- 2.0%
May	104.2%	<b>103.3%</b>	- 0.9%
June	104.1%	<b>103.6%</b>	- 0.5%
12-Month Avg	101.5%	<b>100.6%</b>	- 0.9%

## Historical Percent of Original List Price Received

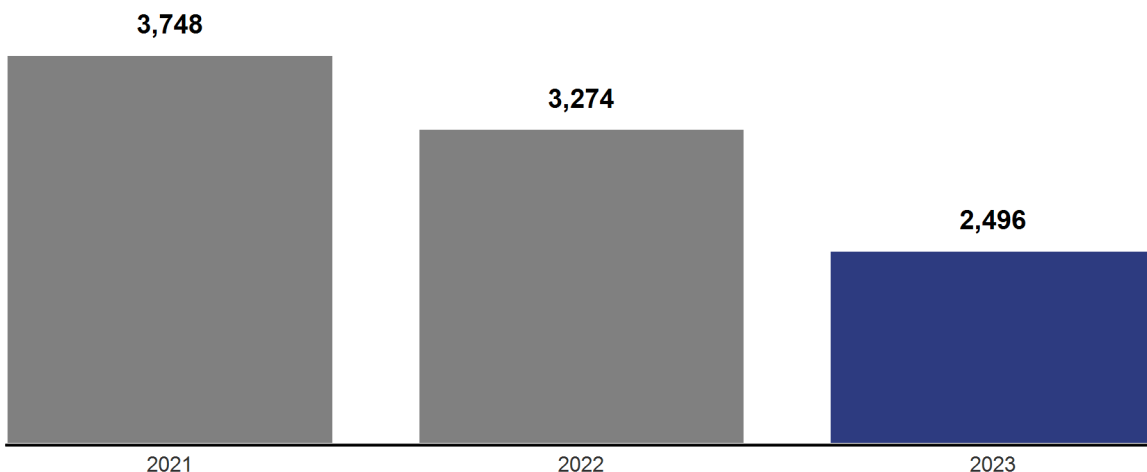


# Inventory of Homes for Sale - June 2023

The number of listings that are in Active status at the end of the month.

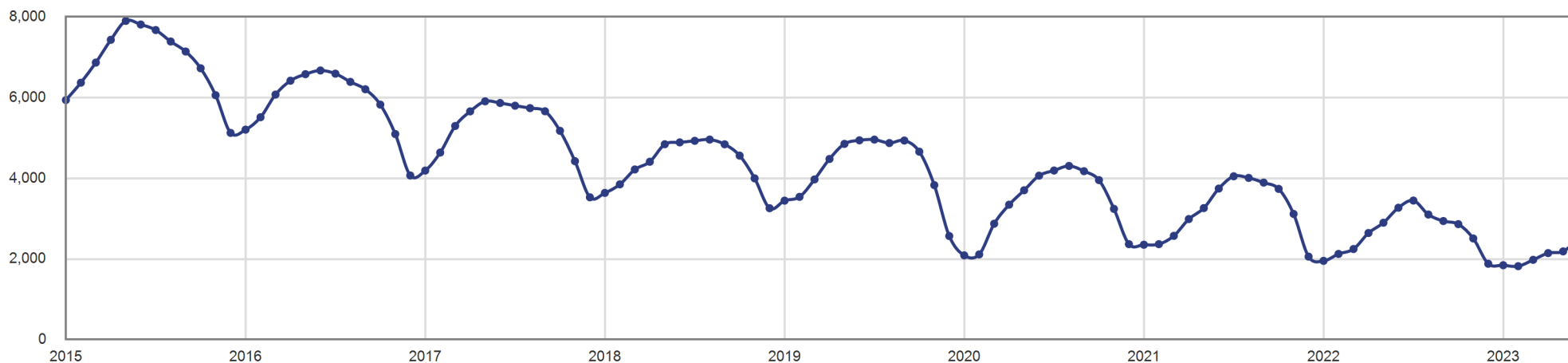


## June



Month	Prior Year	Current Year	+/-
July	4,053	3,451	- 14.9%
August	4,013	3,105	- 22.6%
September	3,896	2,943	- 24.5%
October	3,741	2,866	- 23.4%
November	3,119	2,511	- 19.5%
December	2,061	1,884	- 8.6%
January	1,956	1,848	- 5.5%
February	2,128	1,824	- 14.3%
March	2,250	1,982	- 11.9%
April	2,647	2,149	- 18.8%
May	2,902	2,191	- 24.5%
June	3,274	2,496	- 23.8%
12-Month Avg	3,003	2,438	- 18.8%

## Historical Inventory of Homes for Sale

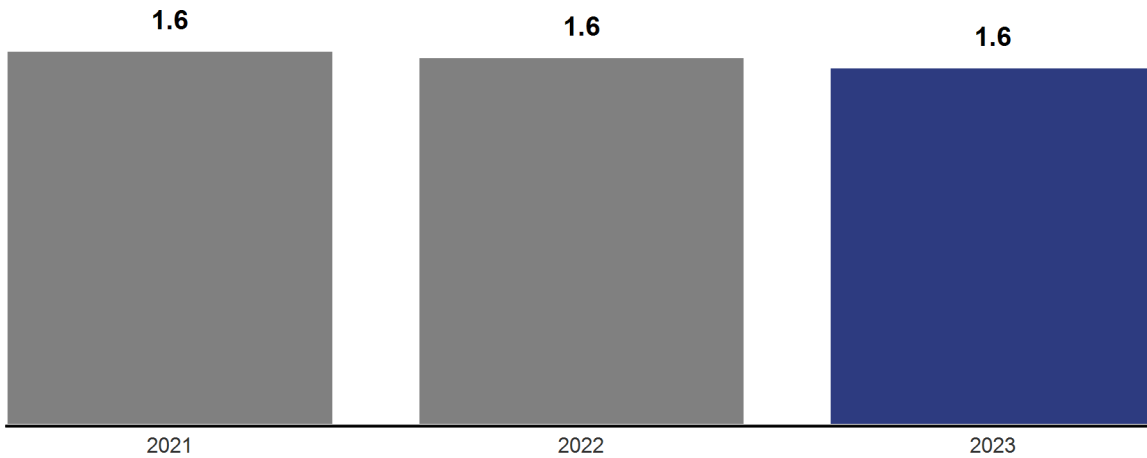


# Months Supply of Inventory - June 2023

The number of active listings at the end of the month divided by the number of closed listings during the month.



## June



Month	Prior Year	Current Year	+/-
July	1.8	1.9	+ 2.1%
August	1.9	1.7	- 10.6%
September	1.9	1.8	- 9.2%
October	2.0	2.1	+ 6.7%
November	1.8	2.1	+ 18.1%
December	1.2	1.7	+ 36.3%
January	1.9	2.5	+ 33.3%
February	2.1	2.4	+ 10.1%
March	1.6	1.9	+ 19.4%
April	1.8	1.9	+ 7.6%
May	1.6	1.5	- 7.1%
June	1.6	1.6	- 1.4%
12-Month Avg	1.8	1.9	+ 8.1%

## Historical Months Supply of Inventory

