

Filters

Counties:	All
Cities:	All
Zip Codes:	All
Map Shapes:	N/A
Dwelling Types:	Single Family Residence, Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

Quick Facts

- 21.5%	+ 7.2%	- 6.8%
Change in Closed Sales	Change in Median Sales Price	Change in Inventory

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Market Overview - September 2023

Key market metrics for the current month and year-to-date figures



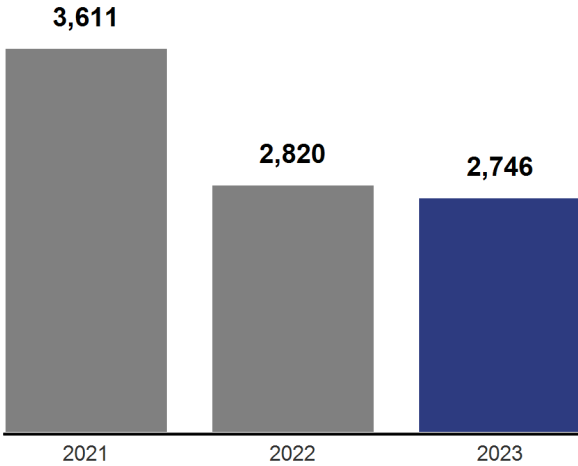
Key Metrics	Historical Sparklines	9-2022	9-2023	+/-	YTD 2022	YTD 2023	+/-
New Listings		2,820	2,746	- 2.6%	27,274	22,396	- 17.9%
Pending Sales		694	798	+ 15.0%	--	--	--
Closed Sales		2,716	2,132	- 21.5%	22,606	17,691	- 21.7%
Days on Market Until Sale		21	21	+ 0.0%	23	23	+ 0.0%
Median Sales Price		\$288,500	\$309,250	+ 7.2%	\$280,000	\$300,000	+ 7.1%
Average Sales Price		\$354,359	\$371,534	+ 4.9%	\$336,889	\$358,480	+ 6.4%
Percent of Original List Price Received		99.0%	100.7%	+ 1.7%	101.4%	101.1%	- 0.4%
Inventory of Homes for Sale		4,938	4,600	- 6.8%	--	--	--
Months Supply of Inventory		1.8	2.2	+ 18.7%	--	--	--

New Listings - September 2023

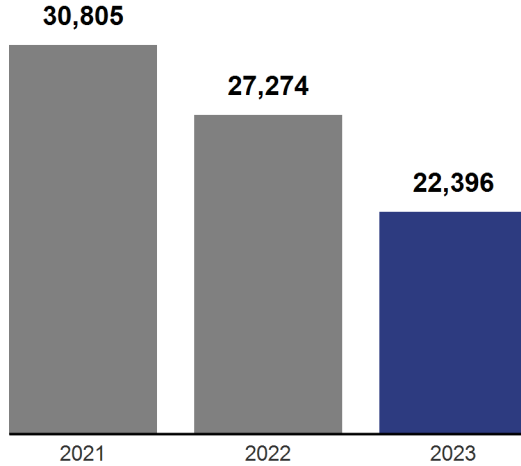
The number of listings that are new during the month.



September

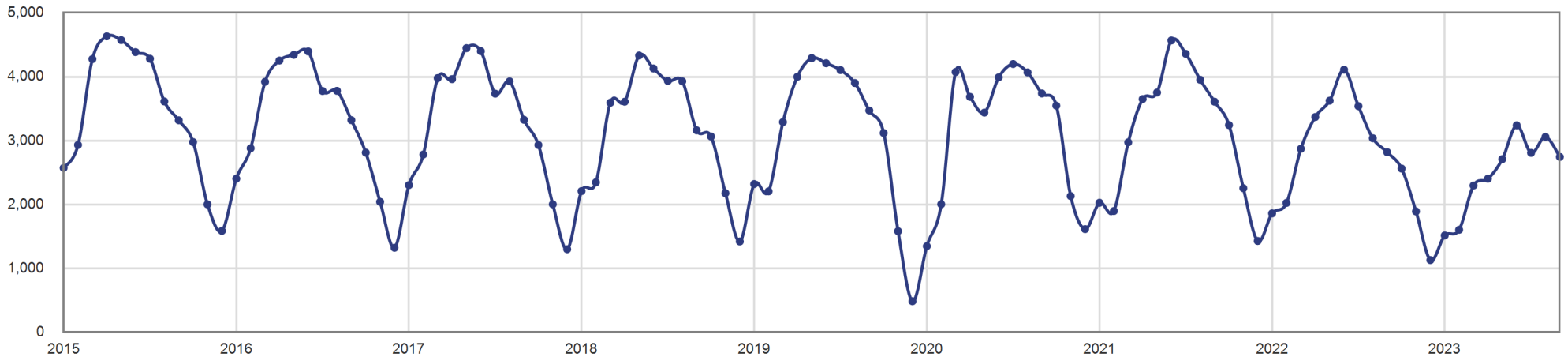


Year To Date



Month	Prior Year	Current Year	+/-
October	3,245	2,564	- 21.0%
November	2,257	1,894	- 16.1%
December	1,431	1,132	- 20.9%
January	1,863	1,517	- 18.6%
February	2,027	1,606	- 20.8%
March	2,874	2,299	- 20.0%
April	3,371	2,405	- 28.7%
May	3,627	2,711	- 25.3%
June	4,112	3,241	- 21.2%
July	3,541	2,810	- 20.6%
August	3,039	3,061	+ 0.7%
September	2,820	2,746	- 2.6%
12-Month Avg	2,851	2,332	- 18.2%

Historical New Listings

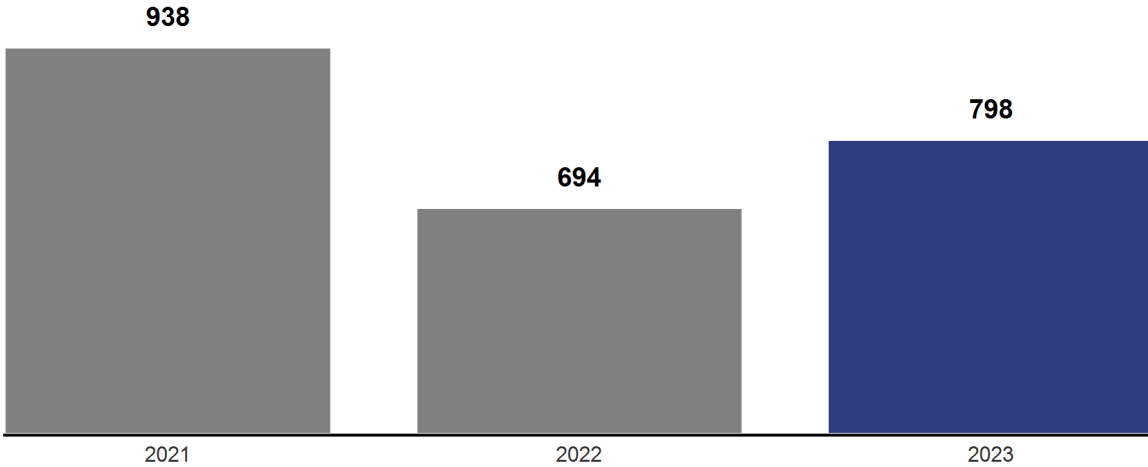


Pending Sales - September 2023

The number of listings that are Under Contract at the end of the month.

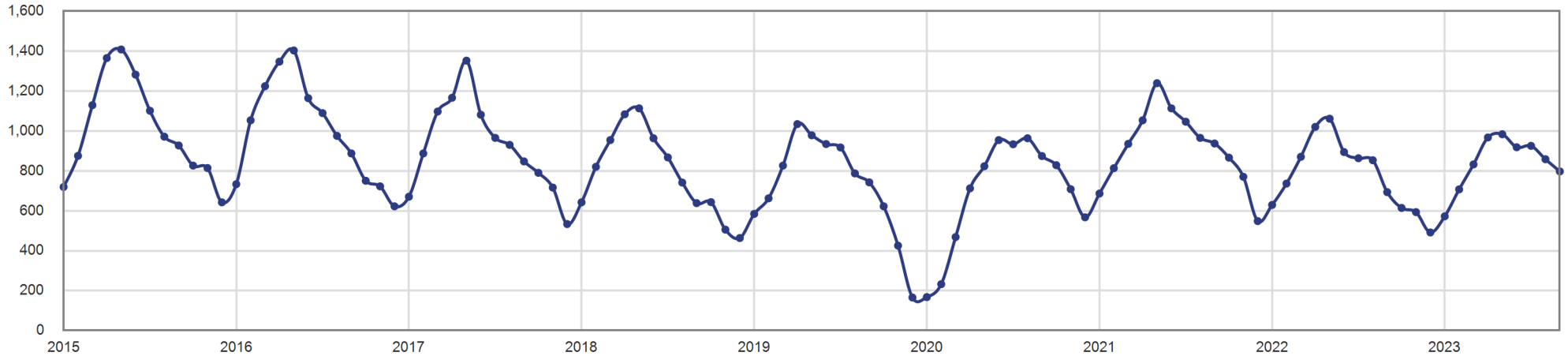


September



Month	Prior Year	Current Year	+/-
October	867	615	- 29.1%
November	771	594	- 23.0%
December	549	492	- 10.4%
January	630	573	- 9.0%
February	737	708	- 3.9%
March	871	833	- 4.4%
April	1,021	968	- 5.2%
May	1,062	984	- 7.3%
June	895	919	+ 2.7%
July	864	926	+ 7.2%
August	854	859	+ 0.6%
September	694	798	+ 15.0%
12-Month Avg	818	772	- 5.6%

Historical Pending Sales

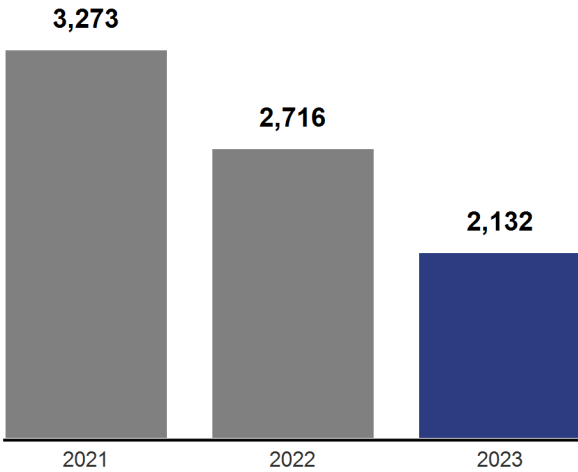


Closed Sales - September 2023

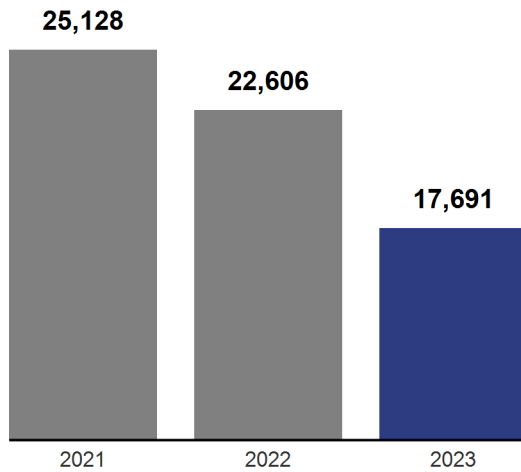
The number of listings that closed during the month.



September

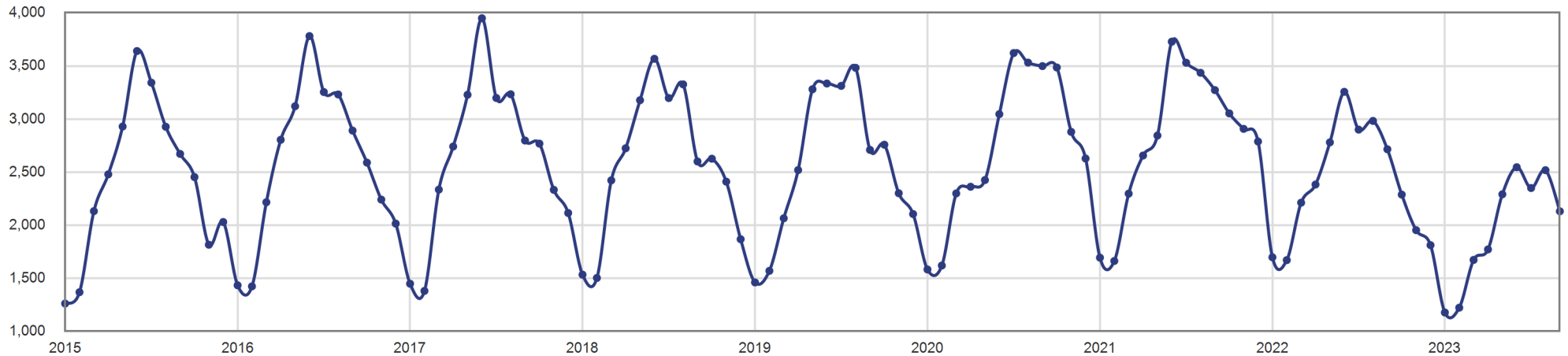


Year To Date



Month	Prior Year	Current Year	+/-
October	3,054	2,289	- 25.0%
November	2,908	1,954	- 32.8%
December	2,789	1,813	- 35.0%
January	1,699	1,179	- 30.6%
February	1,672	1,224	- 26.8%
March	2,213	1,674	- 24.4%
April	2,384	1,773	- 25.6%
May	2,781	2,292	- 17.6%
June	3,257	2,547	- 21.8%
July	2,901	2,351	- 19.0%
August	2,983	2,519	- 15.6%
September	2,716	2,132	- 21.5%
12-Month Avg	2,613	1,979	- 24.3%

Historical Closed Sales

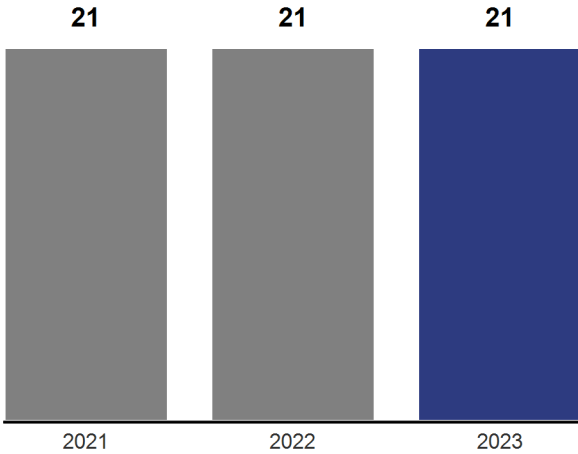


Days on Market Until Sale - September 2023

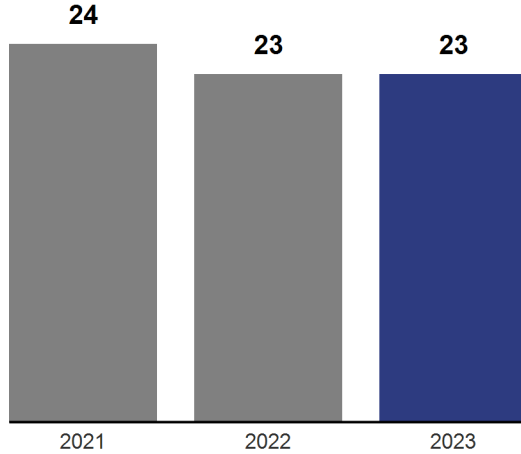
The average Days On Market value for all listings that closed during the month.



September

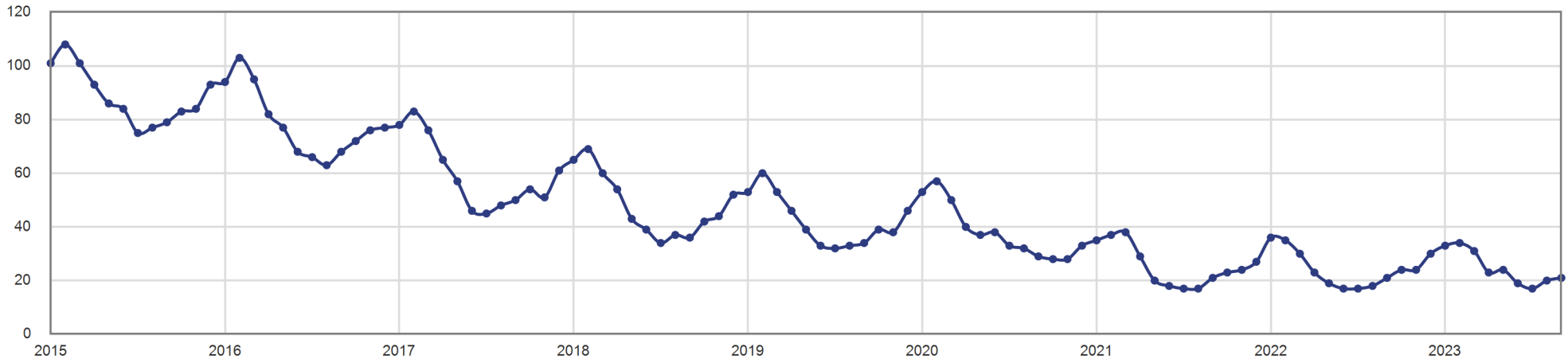


Year To Date



Month	Prior Year	Current Year	+/-
October	23	24	+ 4.3%
November	24	24	0.0%
December	27	30	+ 11.1%
January	36	33	- 8.3%
February	35	34	- 2.9%
March	30	31	+ 3.3%
April	23	23	0.0%
May	19	24	+ 26.3%
June	17	19	+ 11.8%
July	17	17	0.0%
August	18	20	+ 11.1%
September	21	21	0.0%
12-Month Avg	23	24	+ 4.3%

Historical Days on Market Until Sale

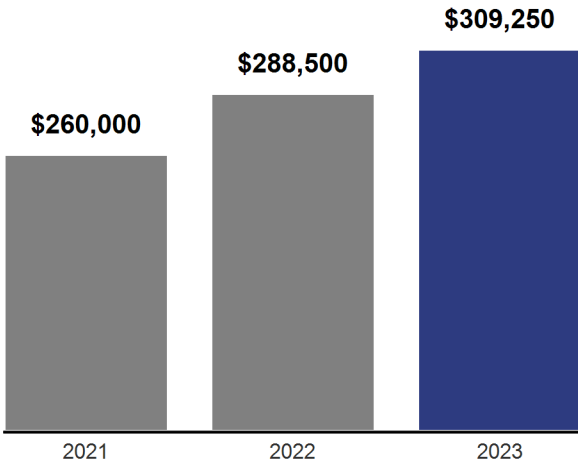


Median Sales Price - September 2023

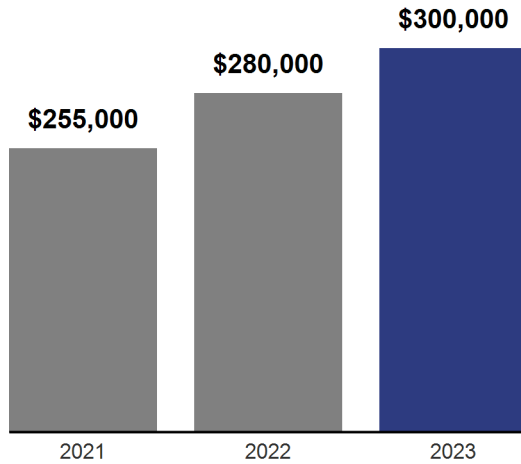
The median sales price of all listings that closed during the month.



September

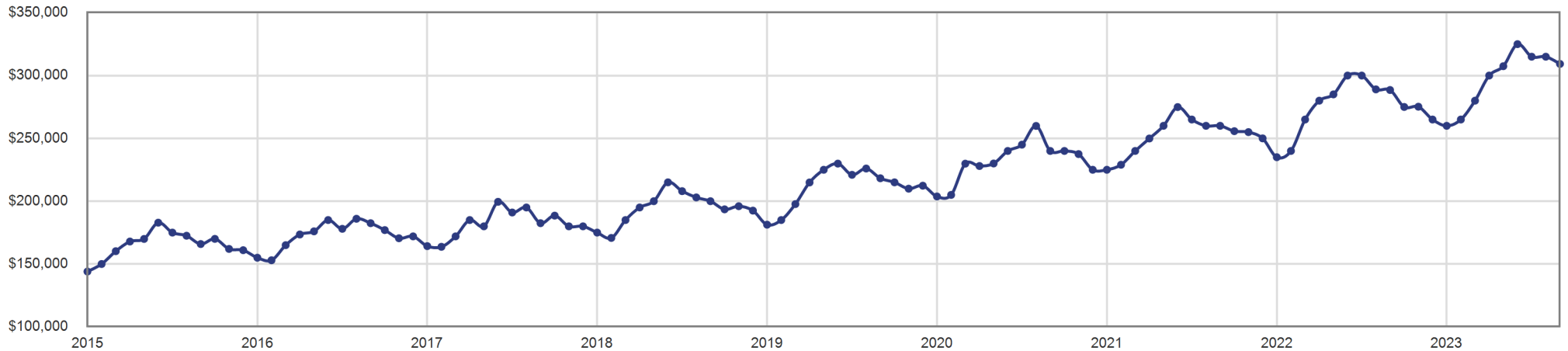


Year To Date



Month	Prior Year	Current Year	+/-
October	\$255,750	\$275,000	+ 7.5%
November	\$255,000	\$275,200	+ 7.9%
December	\$250,000	\$265,000	+ 6.0%
January	\$235,000	\$260,000	+ 10.6%
February	\$240,000	\$265,000	+ 10.4%
March	\$265,000	\$280,000	+ 5.7%
April	\$280,000	\$300,000	+ 7.1%
May	\$285,000	\$307,450	+ 7.9%
June	\$300,000	\$325,000	+ 8.3%
July	\$300,000	\$315,000	+ 5.0%
August	\$289,000	\$315,000	+ 9.0%
September	\$288,500	\$309,250	+ 7.2%
12-Month Med	\$270,500	\$295,000	+ 9.1%

Historical Median Sales Price

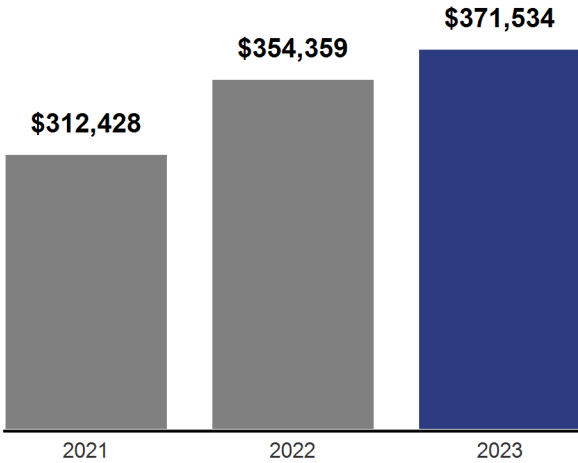


Average Sales Price - September 2023

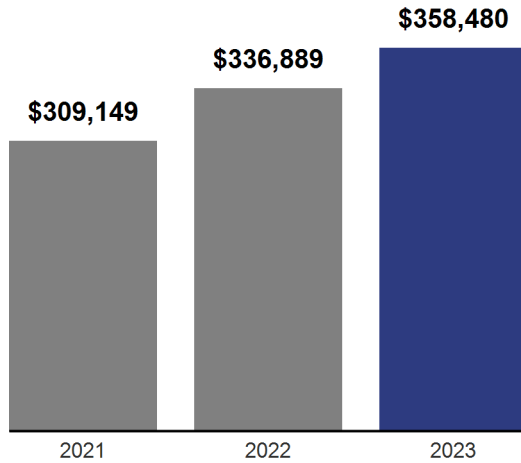
The average sales price of all listings that closed during the month.



September

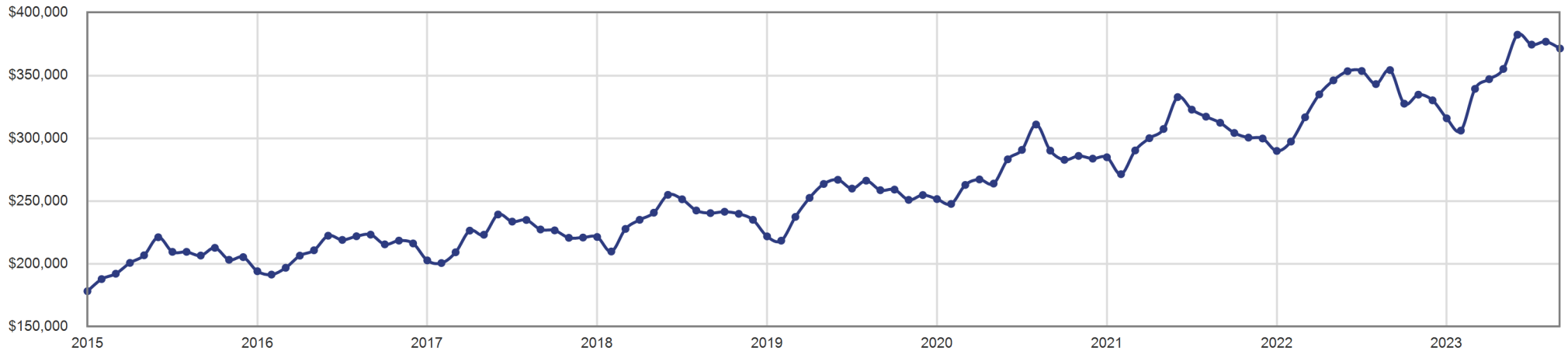


Year To Date



Month	Prior Year	Current Year	+/-
October	\$304,318	\$327,634	+ 7.7%
November	\$300,609	\$334,786	+ 11.4%
December	\$299,893	\$330,286	+ 10.1%
January	\$290,003	\$315,961	+ 9.0%
February	\$297,449	\$306,192	+ 2.9%
March	\$316,770	\$339,415	+ 7.1%
April	\$334,971	\$347,114	+ 3.6%
May	\$346,188	\$355,271	+ 2.6%
June	\$353,465	\$382,509	+ 8.2%
July	\$353,641	\$374,631	+ 5.9%
August	\$343,192	\$376,961	+ 9.8%
September	\$354,359	\$371,534	+ 4.8%
12-Month Avg	\$327,062	\$351,405	+ 7.4%

Historical Average Sales Price

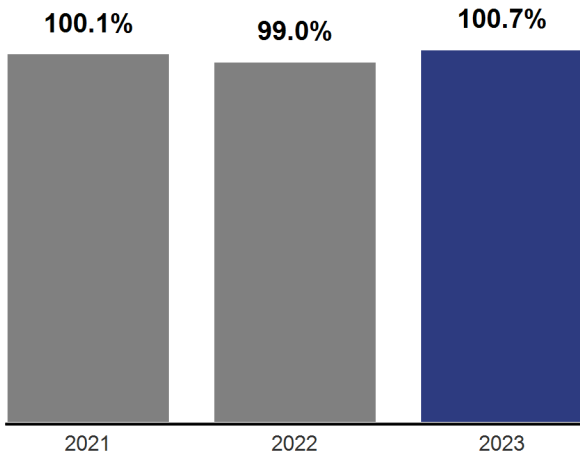


Percent of Original List Price Received - September 2023

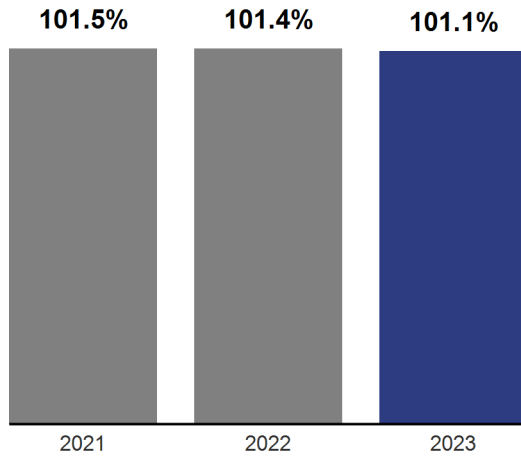


The average sales to original list price ratio for all listings that closed during the month.

September

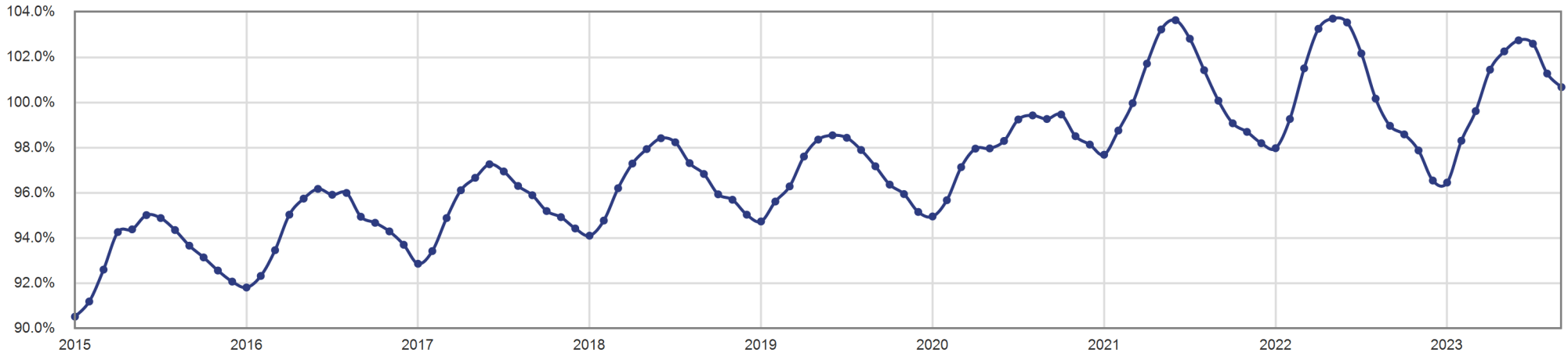


Year To Date



Month	Prior Year	Current Year	+/-
October	99.1%	98.6%	- 0.5%
November	98.7%	97.9%	- 0.8%
December	98.2%	96.6%	- 1.7%
January	98.0%	96.5%	- 1.6%
February	99.3%	98.3%	- 1.0%
March	101.5%	99.6%	- 1.9%
April	103.3%	101.5%	- 1.8%
May	103.7%	102.3%	- 1.4%
June	103.5%	102.8%	- 0.8%
July	102.2%	102.6%	+ 0.4%
August	100.2%	101.3%	+ 1.1%
September	99.0%	100.7%	+ 1.7%
12-Month Avg	100.7%	100.2%	- 0.4%

Historical Percent of Original List Price Received

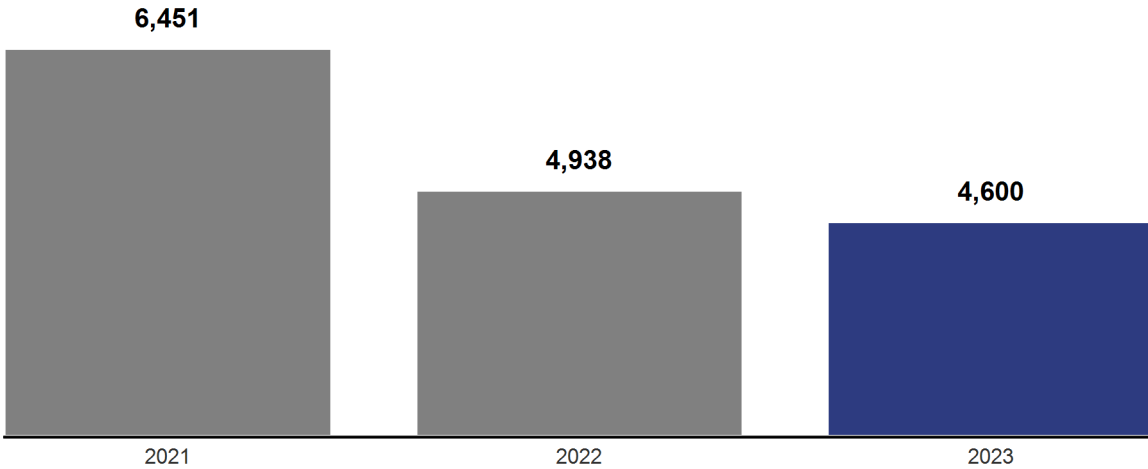


Inventory of Homes for Sale - September 2023

The number of listings that are in Active status at the end of the month.

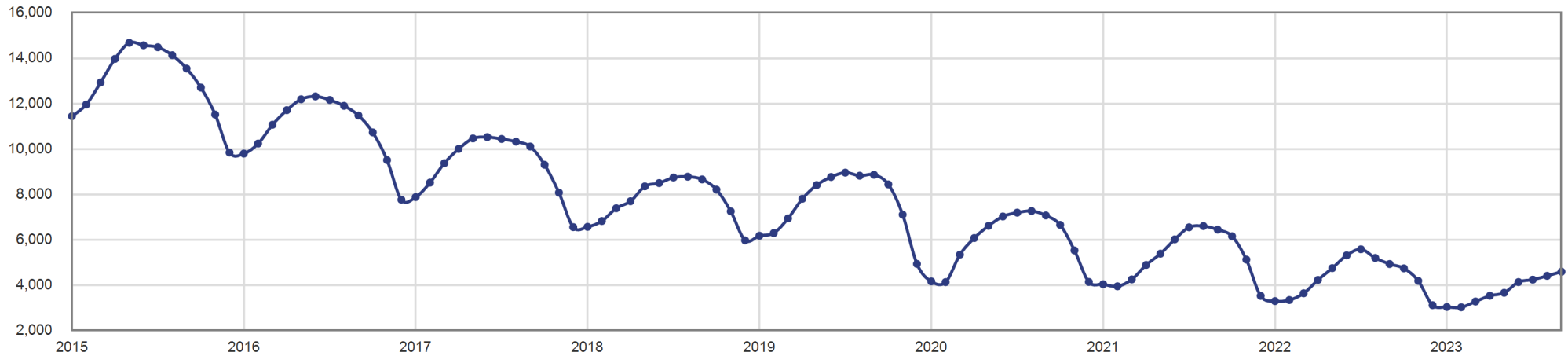


September



Month	Prior Year	Current Year	+/-
October	6,162	4,748	- 22.9%
November	5,134	4,197	- 18.3%
December	3,535	3,125	- 11.6%
January	3,305	3,047	- 7.8%
February	3,352	3,034	- 9.5%
March	3,649	3,287	- 9.9%
April	4,239	3,541	- 16.5%
May	4,757	3,671	- 22.8%
June	5,320	4,143	- 22.1%
July	5,588	4,250	- 23.9%
August	5,207	4,418	- 15.2%
September	4,938	4,600	- 6.8%
12-Month Avg	4,599	3,838	- 16.5%

Historical Inventory of Homes for Sale

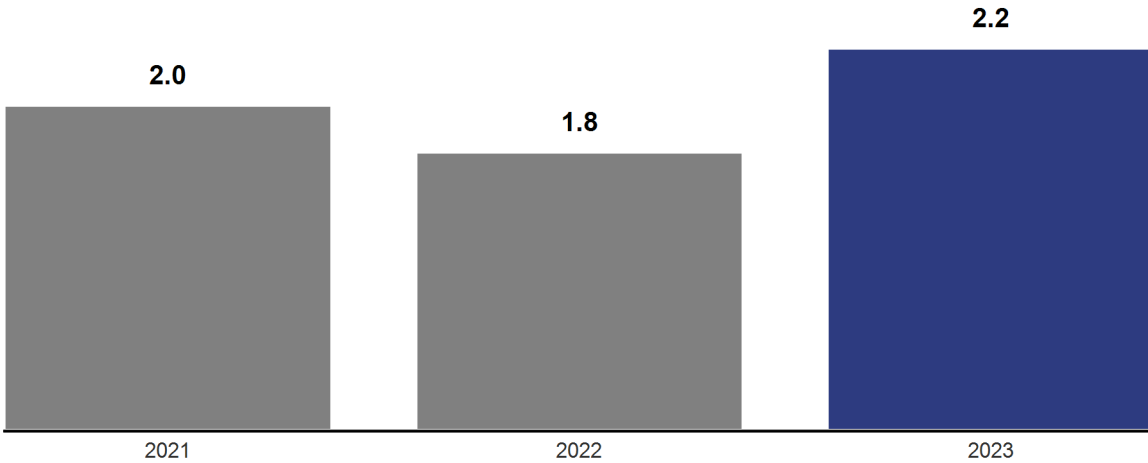


Months Supply of Inventory - September 2023

The number of active listings at the end of the month divided by the number of closed listings during the month.



September



Month	Prior Year	Current Year	+/-
October	2.0	2.1	+ 2.8%
November	1.8	2.1	+ 21.7%
December	1.3	1.7	+ 36.0%
January	1.9	2.6	+ 32.9%
February	2.0	2.5	+ 23.6%
March	1.6	2.0	+ 19.1%
April	1.8	2.0	+ 12.3%
May	1.7	1.6	- 6.4%
June	1.6	1.6	- 0.4%
July	1.9	1.8	- 6.2%
August	1.7	1.8	+ 0.5%
September	1.8	2.2	+ 18.7%
12-Month Avg	1.8	2.0	+ 12.5%

Historical Months Supply of Inventory

