



Filters

Counties:	Milwaukee,Ozaukee,Washington,Waukesha
Cities:	All
Zip Codes:	All
Map Shapes:	N/A
Dwelling Types:	Single Family Residence,Townhouse/Condo
Sq. Ft. Ranges:	All
Price Ranges:	All

Quick Facts

+ 0.6%	+ 7.0%	- 2.6%
Change in Closed Sales	Change in Median Sales Price	Change in Inventory


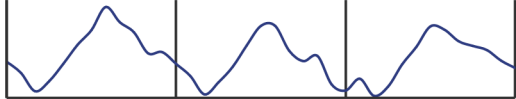

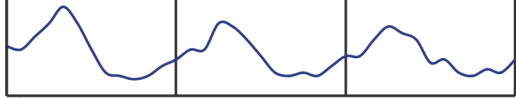
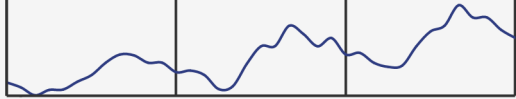
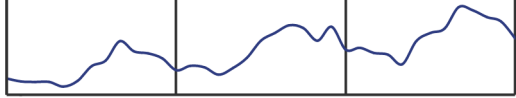
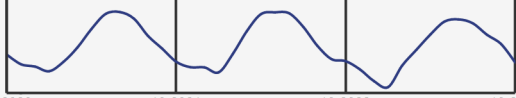
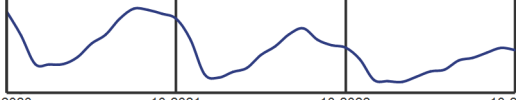

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# Market Overview - October 2023

Key market metrics for the current month and year-to-date figures



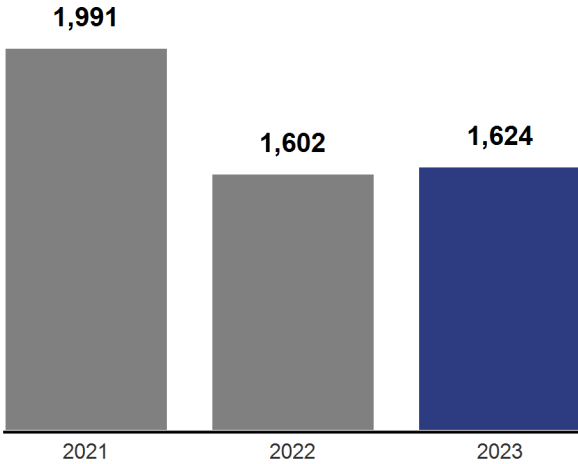
Key Metrics	Historical Sparklines	10-2022	10-2023	+/-	YTD 2022	YTD 2023	+/-
New Listings		1,602	<b>1,624</b>	+ 1.4%	18,571	<b>15,711</b>	- 15.4%
Pending Sales		330	<b>422</b>	+ 27.9%	--	--	--
Closed Sales		1,336	<b>1,344</b>	+ 0.6%	15,405	<b>12,455</b>	- 19.2%
Days on Market Until Sale		22	<b>21</b>	- 4.6%	21	<b>21</b>	+ 0.0%
Median Sales Price		\$290,000	<b>\$310,250</b>	+ 7.0%	\$295,000	<b>\$320,000</b>	+ 8.5%
Average Sales Price		\$343,762	<b>\$359,774</b>	+ 4.7%	\$355,912	<b>\$375,020</b>	+ 5.4%
Percent of Original List Price Received		99.2%	<b>99.1%</b>	- 0.1%	101.8%	<b>101.4%</b>	- 0.4%
Inventory of Homes for Sale		2,867	<b>2,793</b>	- 2.6%	--	--	--
Months Supply of Inventory		2.1	<b>2.1</b>	- 3.2%	--	--	--

# New Listings - October 2023

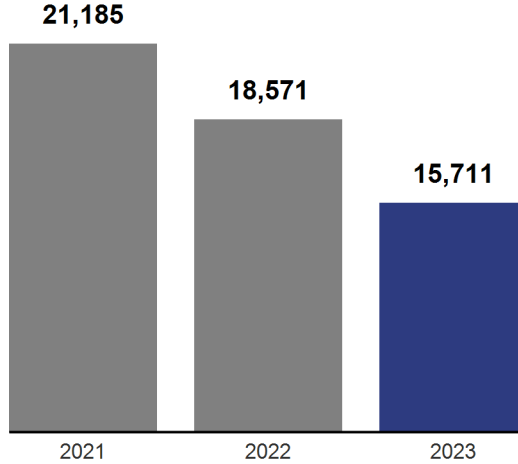
The number of listings that are new during the month.



## October

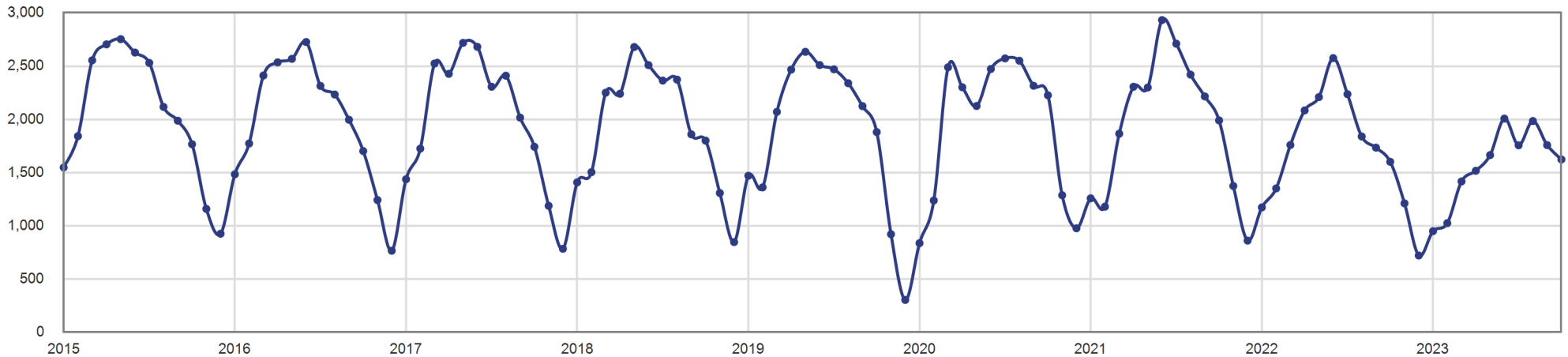


## Year To Date



Month	Prior Year	Current Year	+/-
November	1,375	1,212	- 11.9%
December	862	722	- 16.2%
January	1,174	951	- 19.0%
February	1,352	1,026	- 24.1%
March	1,760	1,418	- 19.4%
April	2,085	1,518	- 27.2%
May	2,210	1,665	- 24.7%
June	2,576	2,008	- 22.0%
July	2,237	1,757	- 21.5%
August	1,840	1,985	+ 7.9%
September	1,735	1,759	+ 1.4%
October	1,602	1,624	+ 1.4%
12-Month Avg	1,734	1,470	- 15.2%

## Historical New Listings

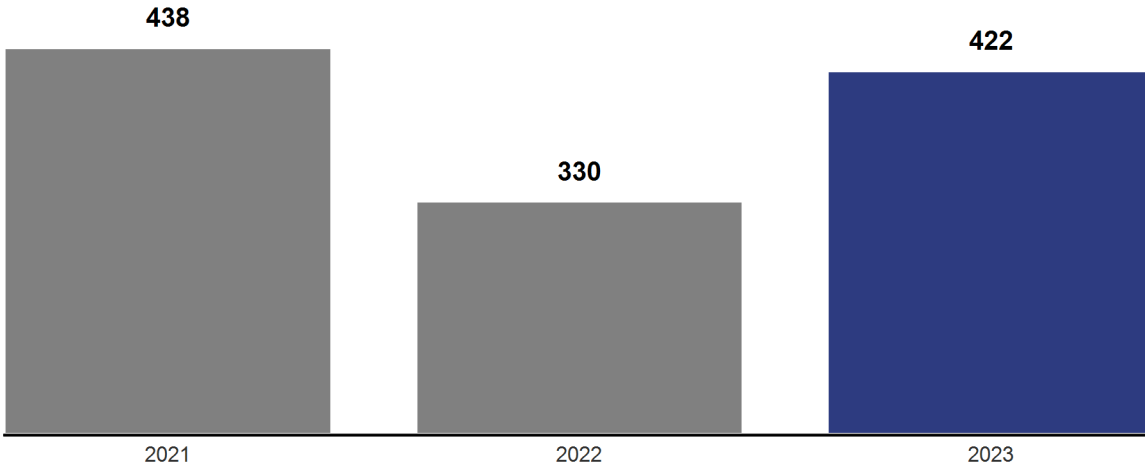


# Pending Sales - October 2023

The number of listings that are Under Contract at the end of the month.

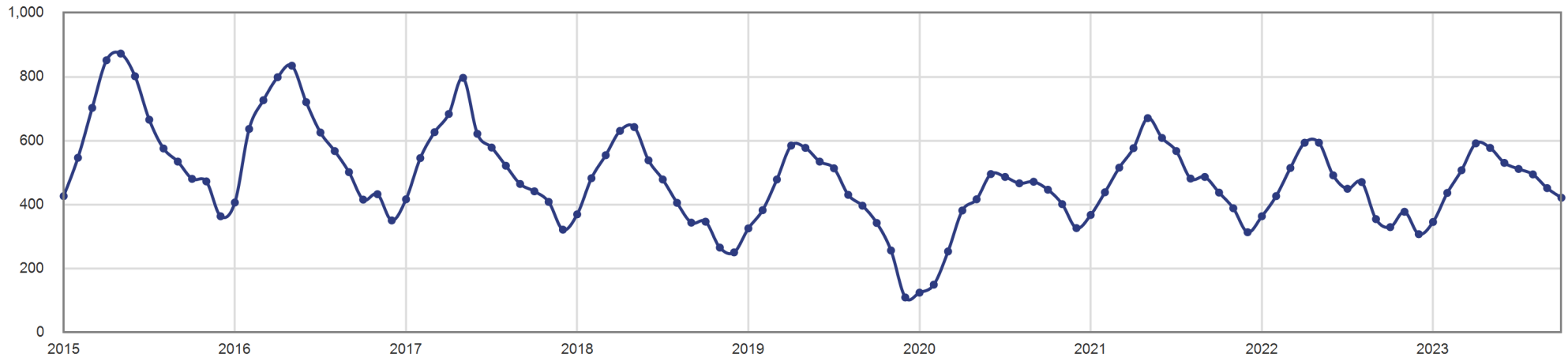


## October



Month	Prior Year	Current Year	+/-
November	389	378	- 2.8%
December	314	308	- 1.9%
January	364	346	- 4.9%
February	427	437	+ 2.3%
March	515	508	- 1.4%
April	594	592	- 0.3%
May	594	578	- 2.7%
June	492	531	+ 7.9%
July	450	512	+ 13.8%
August	471	495	+ 5.1%
September	355	452	+ 27.3%
October	330	422	+ 27.9%
12-Month Avg	441	463	+ 5.0%

## Historical Pending Sales

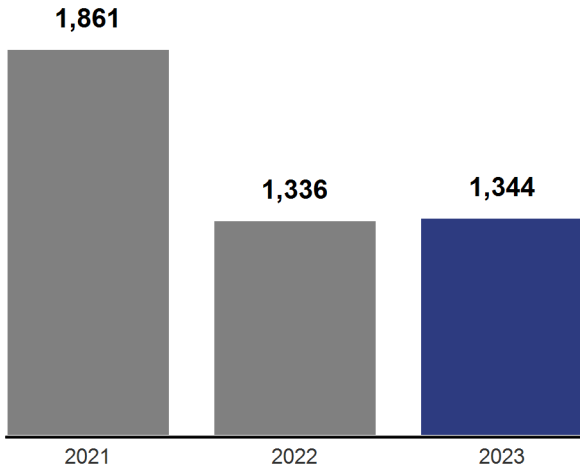


# Closed Sales - October 2023

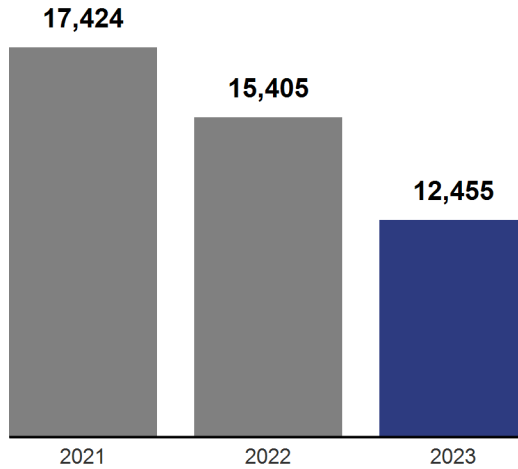
The number of listings that closed during the month.



## October

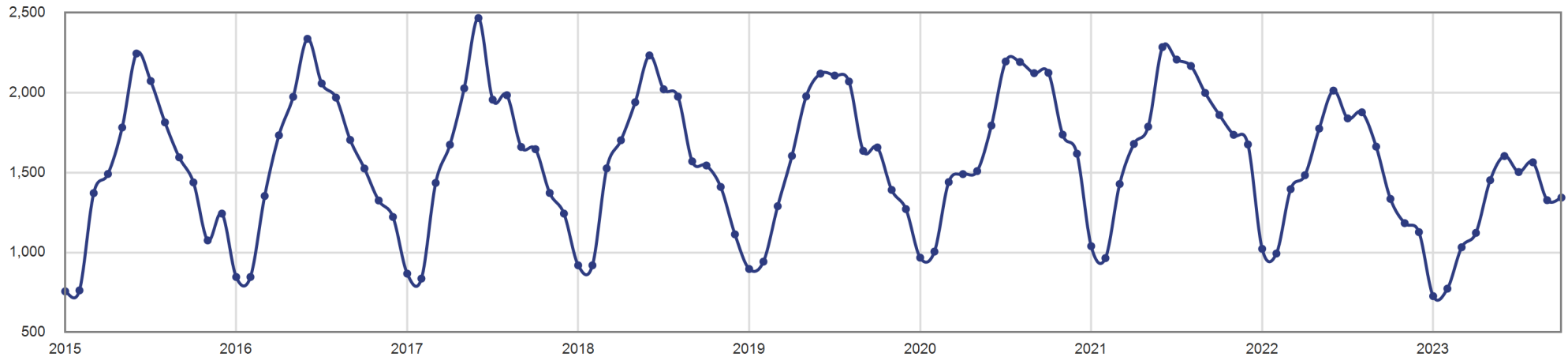


## Year To Date



Month	Prior Year	Current Year	+/-
November	1,737	1,184	- 31.8%
December	1,677	1,128	- 32.7%
January	1,023	727	- 28.9%
February	994	774	- 22.1%
March	1,397	1,033	- 26.1%
April	1,484	1,123	- 24.3%
May	1,776	1,453	- 18.2%
June	2,014	1,604	- 20.4%
July	1,840	1,504	- 18.3%
August	1,878	1,565	- 16.7%
September	1,663	1,328	- 20.1%
October	1,336	1,344	+ 0.6%
12-Month Avg	1,568	1,231	- 21.5%

## Historical Closed Sales

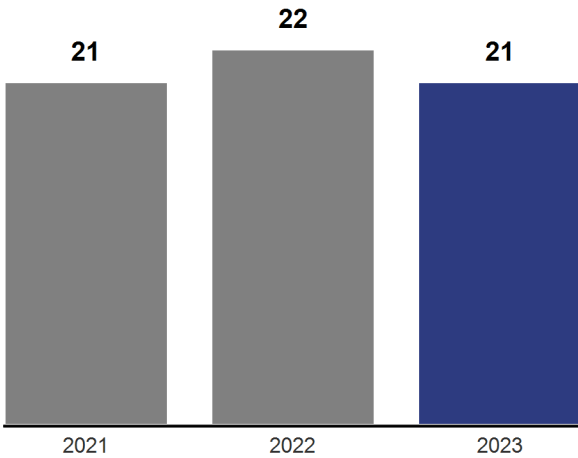


# Days on Market Until Sale - October 2023

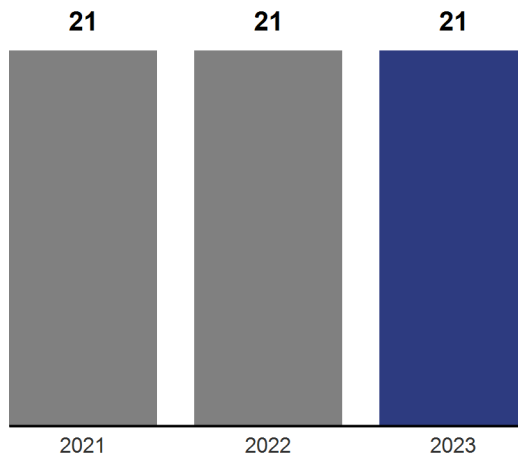
The average Days On Market value for all listings that closed during the month.



## October

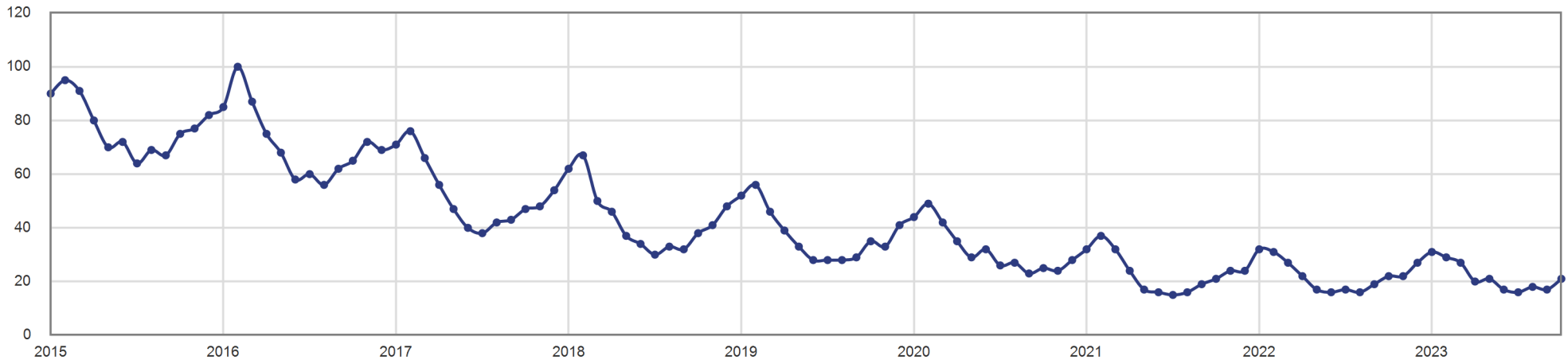


## Year To Date



Month	Prior Year	Current Year	+/-
November	24	22	- 8.3%
December	24	27	+ 12.5%
January	32	31	- 3.1%
February	31	29	- 6.5%
March	27	27	0.0%
April	22	20	- 9.1%
May	17	21	+ 23.5%
June	16	17	+ 6.3%
July	17	16	- 5.9%
August	16	18	+ 12.5%
September	19	17	- 10.5%
October	22	21	- 4.5%
12-Month Avg	21	21	0.0%

## Historical Days on Market Until Sale

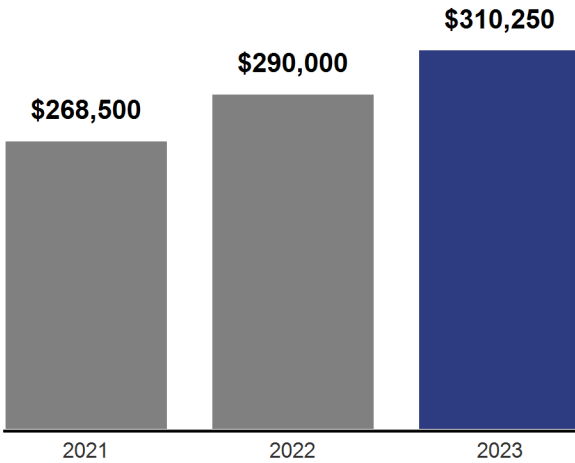


# Median Sales Price - October 2023

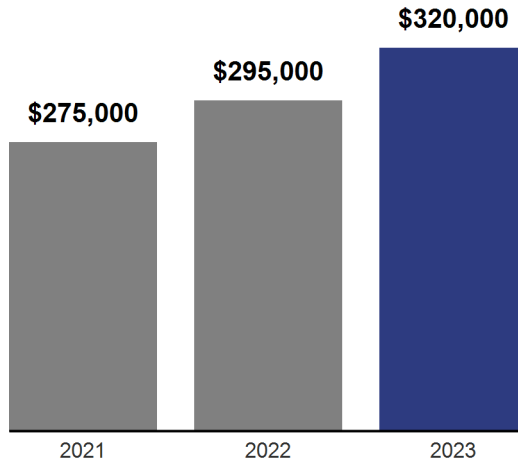
The median sales price of all listings that closed during the month.



## October

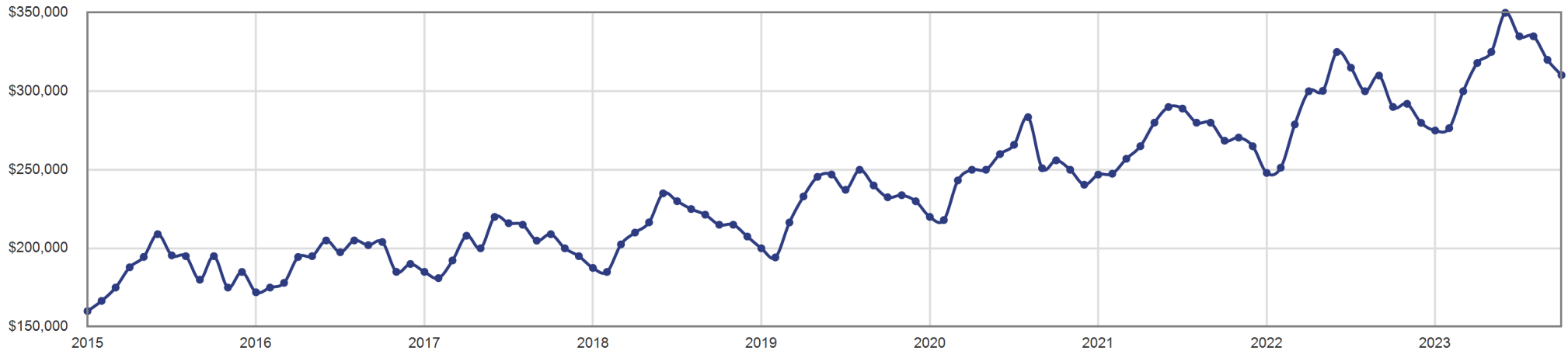


## Year To Date



Month	Prior Year	Current Year	+/-
November	\$270,500	\$292,000	+ 7.9%
December	\$265,000	\$279,900	+ 5.6%
January	\$248,000	\$275,000	+ 10.9%
February	\$251,330	\$276,500	+ 10.0%
March	\$278,850	\$300,000	+ 7.6%
April	\$300,000	\$318,000	+ 6.0%
May	\$300,250	\$325,022	+ 8.3%
June	\$325,000	\$349,950	+ 7.7%
July	\$315,000	\$335,000	+ 6.3%
August	\$300,000	\$335,000	+ 11.7%
September	\$310,000	\$320,000	+ 3.2%
October	\$290,000	\$310,250	+ 7.0%
12-Month Med	\$290,000	\$315,000	+ 8.6%

## Historical Median Sales Price

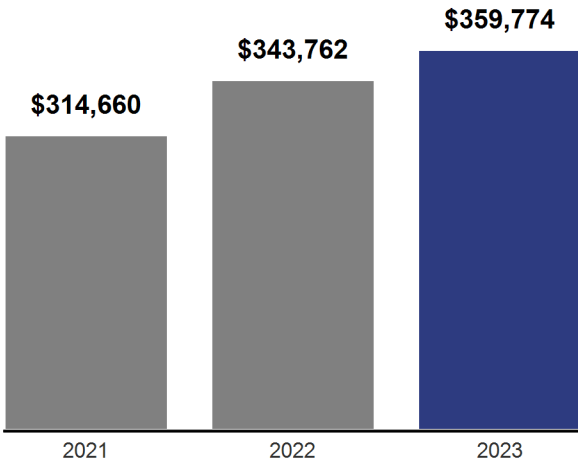


# Average Sales Price - October 2023

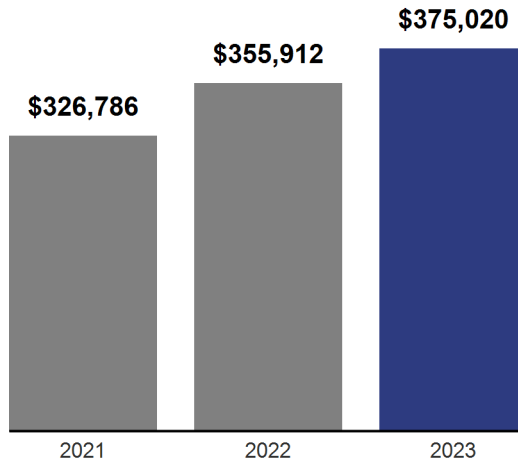
The average sales price of all listings that closed during the month.



## October

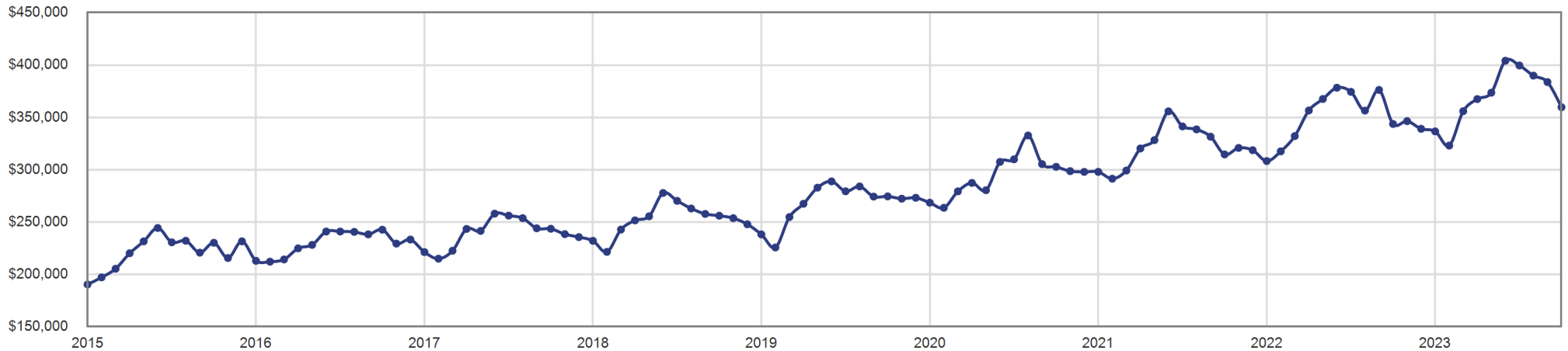


## Year To Date



Month	Prior Year	Current Year	+/-
November	\$320,884	\$346,442	+ 8.0%
December	\$318,713	\$339,122	+ 6.4%
January	\$308,340	\$336,666	+ 9.2%
February	\$317,595	\$323,084	+ 1.7%
March	\$332,183	\$355,995	+ 7.2%
April	\$356,606	\$367,525	+ 3.1%
May	\$367,625	\$373,616	+ 1.6%
June	\$378,372	\$404,145	+ 6.8%
July	\$374,440	\$399,617	+ 6.7%
August	\$356,503	\$389,941	+ 9.4%
September	\$376,281	\$383,773	+ 2.0%
October	\$343,762	\$359,774	+ 4.7%
12-Month Avg	\$349,364	\$369,987	+ 5.9%

## Historical Average Sales Price



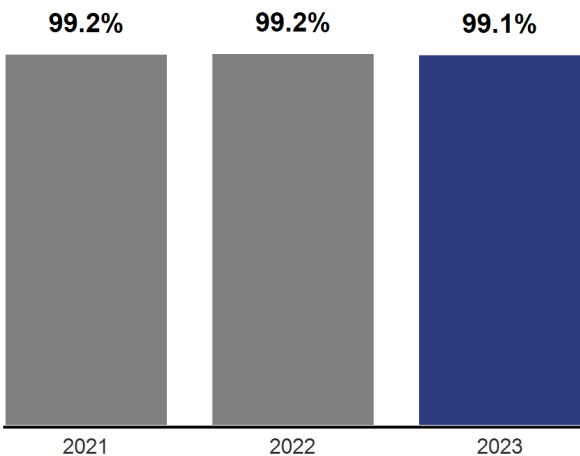


# Percent of Original List Price Received - October 2023

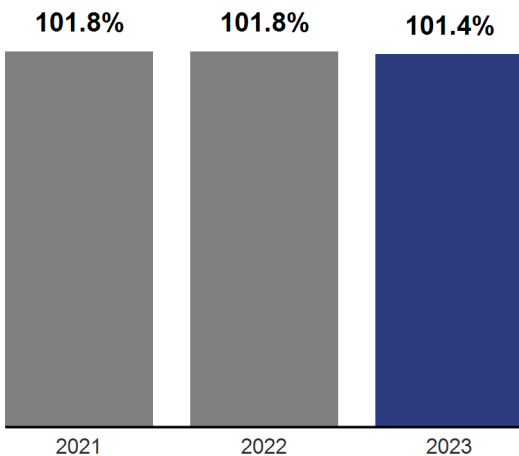
The average sales to original list price ratio for all listings that closed during the month.



## October

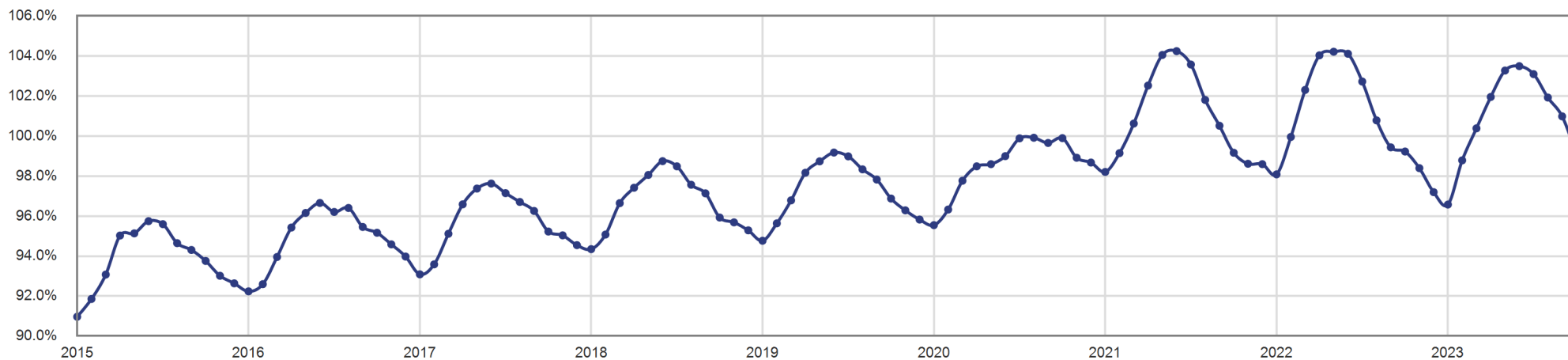


## Year To Date



Month	Prior Year	Current Year	+/-
November	98.6%	98.4%	- 0.2%
December	98.6%	97.2%	- 1.4%
January	98.1%	96.6%	- 1.5%
February	100.0%	98.8%	- 1.2%
March	102.3%	100.4%	- 1.9%
April	104.0%	102.0%	- 2.0%
May	104.2%	103.3%	- 0.9%
June	104.1%	103.5%	- 0.6%
July	102.7%	103.1%	+ 0.4%
August	100.8%	101.9%	+ 1.1%
September	99.4%	101.0%	+ 1.6%
October	99.2%	99.1%	- 0.1%
12-Month Avg	101.2%	100.8%	- 0.4%

## Historical Percent of Original List Price Received

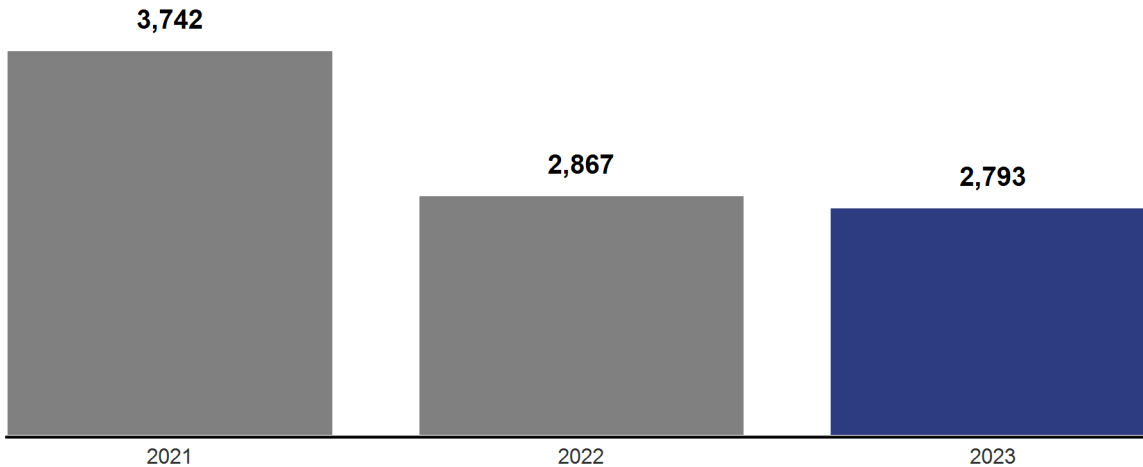


# Inventory of Homes for Sale - October 2023

The number of listings that are in Active status at the end of the month.

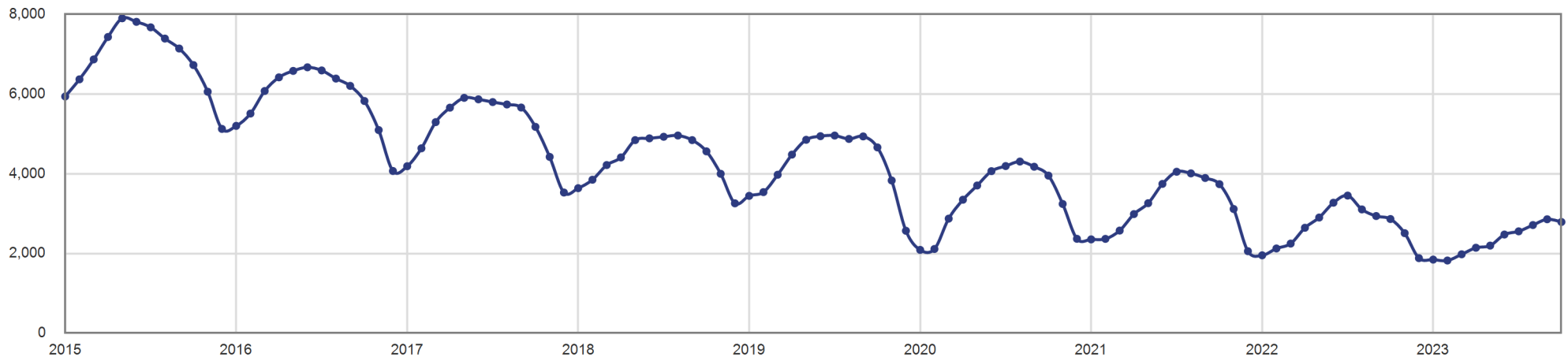


## October



Month	Prior Year	Current Year	+/-
November	3,118	2,512	- 19.4%
December	2,060	1,885	- 8.5%
January	1,956	1,849	- 5.5%
February	2,128	1,826	- 14.2%
March	2,251	1,982	- 12.0%
April	2,648	2,146	- 19.0%
May	2,904	2,200	- 24.2%
June	3,276	2,478	- 24.4%
July	3,455	2,558	- 26.0%
August	3,108	2,716	- 12.6%
September	2,942	2,861	- 2.8%
October	2,867	2,793	- 2.6%
12-Month Avg	2,726	2,317	- 15.0%

## Historical Inventory of Homes for Sale

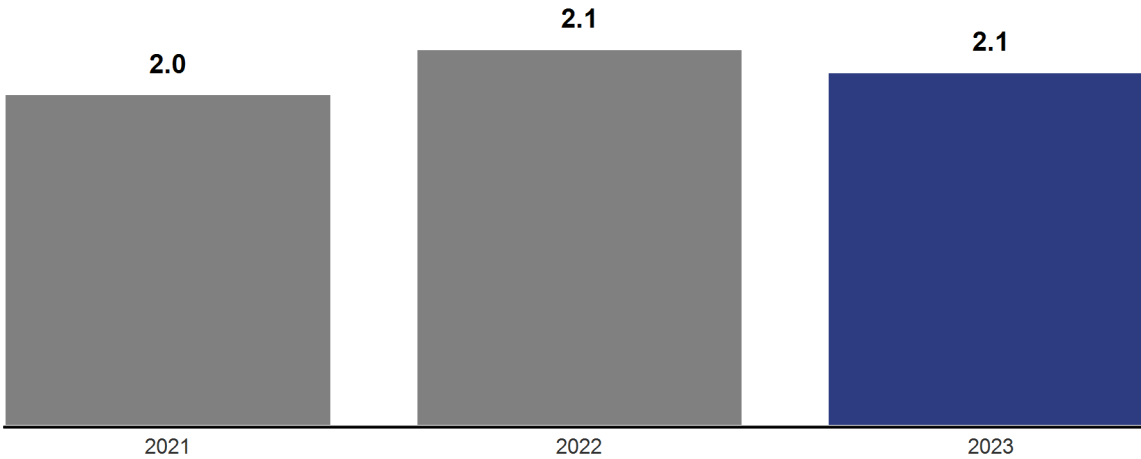


# Months Supply of Inventory - October 2023

The number of active listings at the end of the month divided by the number of closed listings during the month.



## October



Month	Prior Year	Current Year	+/-
November	1.8	2.1	+ 18.2%
December	1.2	1.7	+ 36.0%
January	1.9	2.5	+ 33.0%
February	2.1	2.4	+ 10.2%
March	1.6	1.9	+ 19.1%
April	1.8	1.9	+ 7.1%
May	1.6	1.5	- 7.4%
June	1.6	1.5	- 5.0%
July	1.9	1.7	- 9.4%
August	1.7	1.7	+ 4.9%
September	1.8	2.2	+ 21.8%
October	2.1	2.1	- 3.2%
12-Month Avg	1.8	1.9	+ 9.8%

## Historical Months Supply of Inventory

